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## Missouri Life Accident & Health Supplement Data 1994

Missouri Department of Insurance Statistics Section January 1996

# Missouri Life Accident & Health Supplement Data 1994



Missouri Department of Insurance Statistics Section January 1996

### **PREFACE**

The Missouri Life, Accident & Health Supplement Data 1994 report presents data collected by the Missouri Department of Insurance from companies that file the Annual Statement Supplement For Missouri For Year Ending 1994. This form is used to collect data in greater detail than reported on the 1994 Annual Statement For Missouri (page 21). All Life, Health Service Corporations, and Fraternal companies are required to complete this form per 20 CSR 200-1.037, § 374.040 RSMo, and § 374.045 RSMo.

This report provides information by company for each line of business specified in the Annual Supplement, with company profiles listed in alphabetical order. Being the second year the Annual Supplement data has been collected and presented in such detail, where possible, companies' supplement filings were compared to the data reported by the companies in their 1994 annual statements. While every effort has been made to assure that all significant errors and omissions in the Annual Supplement data have been identified and resolved, the accuracy of the report depends on the accuracy of the information filed by each company.

The Missouri Life, Accident & Health Supplement Data 1994 report is published by the Statistics Section, Division of Market Regulation, Missouri Department of Insurance.

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# SAMPLE COPY OF THE 1994 SUPPLEMENT FORM

### PLACE BAR CODE HERE

STATE OF MISSOURI
DEPARTMENT OF INSURANCE
ANNUAL STATEMENT SUPPLEMENT FOR MISSOURI
FOR YEAR ENDING

NAIC GROUP #	DUE DATE - MA	RCH 1	COMPANY	turgritistist rijting unitgernest	SEE INSTRUCTIONS	ON REVERSE SIDE	<u>Errigion non 1 milita.</u>
MAIC GROOF #	NAIC COMPANY		COMPANY				_
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LIFE INSURANC	E:		erromant expecté			amanannadakin das duseden wê	ar ar various errors a s
		1	. 1		iv	٧	VI
1		NUMBER	DIRECT PREMIUM  8 ANNUITY	DIRECT DIVIDENDS TO	DIRECT CLAIMS, BENEFITS & SURRENDER	LIFE INSURANCE IN FORCE (000)	
INDIVIDUAL BUSH	IESS	OF INSUREDS	CONSIDERATIONS	POLICYHOLDER	VALUES PAID	DÉCEMBER 31	
1.1) Whole					-		
1.2) Term 1.3) Universal		<del> </del>	<del> </del>	<del> </del>			
1.4) Graded Death	Benefits	1		-			
1.5) Credit					ļ		
1.6) Variable Life							
1.7) Annuities a) Ordinary Alloc	aled						
b) Unallocated							
c) Variable Exclu	ding 'b' Above						
d) Modified Guar							
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1.10) TOTAL INDIV		<del> </del>			<u> </u>		
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		<del>' '</del>	DIRECT	DIRECT	IV DIVIDENDS PAID	V	DIRECT
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(excluding lines li							
4.2) Medicare Suppl							_
4.3) Long Term Care 4.4) Specified Disea							<del></del>
4.5) Accident Only							· · · · · · · · · · · · · · · · · · ·
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4.8) Limited Benefit 4.9) Short Term Cre	dit Disability						<del></del>
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b) Large employe	er/union						
<ul> <li>c) Association</li> <li>d) Discretionary</li> </ul>		<del> </del>					_
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5.2) Medicare Suppl							
5.3) Long Term Care	•						<u> </u>
5.4) Specified Disea	150						
5.5) Accident Only 5.6) Disability Incom							<del>-</del>
5.7) Dental							
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6) TOTAL ACCIDE	NT & HEALTH						
GROUP AND GR	OUP-TYPE INFOR	MATION			HEALTH	LIFE	ANNUITY
7.1) Number of certifical	te holders under contract	ts issued in Missouri;		souri Residents	HEALIN	EH E	AMMUII I
				n-Missouri Residents Isouri Residents			
7.2) Number of certificat							

## LIFE INSURANCE

### TOTAL LIFE INSURANCE

By Line of Business

	LINE NUMBER OF BUSINESS	LINE DESCRIPTION	TOTAL NUMBER OF INSUREDS	TOTAL DIRECT PREMIUMS & ANNUITIES	TOTAL DIVIDENDS TO POLICYHOLDERS	TOTAL DIRECT CLAIMS AND BENEFITS PAID	TOTAL LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
				TYPE=INDIVIDUAL				
	1. 1	WHOLE LIFE	2,889,792	\$869,361,632	\$241,503,874	\$481,462,204	\$54,644,213	83.16
	1. 2	TERM LIFE	537,018	\$189,301,746	\$10,798,993	\$90,972,455	\$93,975,783	53.76
	1. 3	UNIVERSAL LIFE	507,534	\$368,767,172	\$2,173,530	\$174,590,870	\$34,685,162	47.93
	1. 4	GRADED DEATH BENEFITS	52,523	\$9,487,362	\$39,908	<b>\$5,531,293</b>	\$335,276	58.72
	1. 5	CREDIT LIFE	149,168	\$16,207,238	<b>\$</b> 0	\$5,167,233	\$1,465,404	31.88
	1. 6	VARIABLE LIFE	98,970	\$170,082,452	\$1,260,653	\$56,224,599	\$10,109,514	33.80
	1. 7A	ORDINARY ALLOCATED ANNUITIES	254,770	\$602,280,351	\$4,070,016	\$581,627,644	<b>\$</b> 0	97.25
	1. 7B	UNALLOCATED ANNUITIES	25,997	\$92,865,718	\$35,817	\$14,750,633	<b>\$</b> 0	15.92
•	1. 7C	VARIABLE ANNUITIES	29,482	\$121,361,649	\$14,840	<b>\$59,869,074</b>	<b>#</b> 0	49.34
	1. 7D	MODIFIED GUARANTEED	880	\$6,137,477	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
	1.8	DEPOSIT-TYPE FUNDS	96,993	\$668,976,020	\$13,236	\$95,049,226	<b>\$</b> 0	14.21
	1. 9	AGGREGATE WRITE-INS	0	\$8,862	<b>\$</b> 0	\$115,972	<b>\$</b> 0	13.08.64
	1.10	TOTAL INDIVIDUAL	4,637,569	\$3,114,363,843	\$259,905,825	\$1,566,987,109	\$195,226,520	58.66
				·····TYPE=GROUP···			· · · · · · · · · · · · · · · · · · ·	
	2. 1	WHOLE LIFE	108,083	\$22,580,750	<b>\$50,877</b>	\$36,344,899	\$29,529,012	161.18
	2. 2	TERM LIFE	2,857,076	\$277,717,895	\$4,079,167	<b>\$300,453,490</b>	\$89,371,168	109.66
	2.3	UNIVERSAL LIFE	73,955	\$37,870,393	\$19,291	\$11,538,935	\$4,054,214	30.52
	2.4	GRADED DEATH BENEFITS	35,724	\$5,869,599	<b>\$</b> 0	\$1,881,474	\$6,479,589	32.05
	2.5	CREDIT LIFE	878,753	\$36,825,776	\$132,037	\$16,615,259	\$3,255,559	45.48
	2.6	VARIABLE LIFE	192	\$2,637,219	<b>\$</b> 0	\$4,410	\$45,781	0.17
	2. 7A	ORDINARY ALLOCATED ANNUITIES	159,406	<b>\$73,230,925</b>	<b>\$589,482</b>	\$456,831,347	<b>\$</b> 0	624.63
	2. 7B	UNALLOCATED ANNUITIES	140,018	\$10,613,971	\$304,035	\$49,741,805	<b>\$</b> 0	471.51
	2. 7¢	VARIABLE ANNUITIES	13,005	\$34,429,636	\$275,689	\$29,362,122	<b>\$</b> 0	86.08
	2. 7D	MODIFIED GUARANTEED	575	\$8,378	<b>\$</b> 0	\$1,052,000	<b>\$</b> 0	12556.7
	2.8	DEPOSIT-TYPE FUNDS	66,283	\$718,958,435	\$30,990	\$122,681,975	<b>\$</b> 0	17.07
	2. 9	AGGREGATE WRITE-INS	1	\$9,738,389	<b>\$</b> 0	\$144,311	<b>\$</b> 0	1.48
	2.10	TOTAL GROUP	4,287,126	\$1,220,889,380	<b>\$5,481,568</b>	<b>\$1,029,872,982</b>	\$132,209,728	84.80
				····TYPE=TOTAL ···				
	3	TOTAL LIFE	8,968,697	\$4,335,651,184	\$265,389,817	\$2,605,355,225	\$327,937,124	66.21

## LIFE INSURANCE

### INDIVIDUAL LIFE INSURANCE

By Line of Business By Company

LINE DESCRIPTION=WHOLE LIFE TYPE=INDIVIDUAL .....

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
020							FAID	rokes (000)	KHIIO
1	ABRAHAM LINCOLN INSURANCE COMPANY	0.0018	348	145	<b>\$15,626</b>	#229	\$6,801	\$1,364	44.99
2	ACADEMY LIFE INSURANCE CO*	0.0184	202	747	<b>\$159,675</b>	#29,017	\$46,494	\$16,101	47.29
3 4	ADVANCE INSURANCE COMPANY AETNA LIFE INS AND ANNUITY CO*	0.0002 0.0230	429 191	3 390	\$1,451 \$200,370	#0 #0	\$0 \$0	\$50 \$22,984	0.00 0.00
5	AETNA LIFE INSURANCE COMPANY*	0.1095	88	7,144	\$250,370 \$951,790	\$546,704	\$1,649,270	\$22,984 \$49,908	230.72
_		***************************************		.,	4002,100	4010,701	42,043,270	442,200	230.72
6	AID ASSOCIATION FOR LUTHERANS	0.2894	53	21,208	\$2,515,515	\$4,082,498	<b>\$3,905,607</b>	<b>\$135,654</b>	317.55
7	AIG LIFE INSURANCE COMPANY	5.5491	4 374	14,648	#48,241,456	<b>\$</b> 0	<b>\$385,221</b>	\$1,163,694	0.80
8 9	ALEXANDER HAMILTON LIFE INS CO OF AMERI ALFA LIFE INSURANCE CORPORATION	0.0011 0.0000	471	139 3	\$9,447 \$0	\$1,451 \$0	\$219,616 \$0	\$6,301	2340.08
10	ALL AMERICAN LIFE INSURANCE COMPANY*	0.1210	85	7,313	<b>\$1,052,330</b>	\$12,645	\$434,243	\$15 \$77,218	42.47
	ALLTANG ATTER THE SO OF NORTH AMERICAL	A A005	162	1 063	4056 065				
11 12	ALLIANZ LIFE INS CO OF NORTH AMBRICA* ALLSTATE LIFE INS CO OF NEW YORK	0.0295 0.0001	163 435	1,263	<b>\$256,267</b> <b>\$1,135</b>	\$8,729	\$1,177,325	<b>\$103,954</b>	462.82
13	ALLSTATE LIFE INSURANCE COMPANY	0.0001	98	3,881	\$833,178	\$0 \$0	\$0 \$1,007,176	\$47 \$34,503	0.00 120.88
14	AMERICAN AMICABLE LIFE INS CO TX	0.0124	223	268	\$107,622	#87	\$47,442	\$11,304	44.16
15	AMERICAN BANKERS LIFE ASSUR OF FLORIDA	0.0278	168	2,134	\$241,633	#0	<b>\$665,205</b>	\$73,791	275.30
16	AMERICAN CAPITOL INSURANCE COMPANY	0.0060	278	469	<b>\$51,773</b>	\$5,228	\$46,375	\$2,769	99.67
17	AMERICAN CHAMBERS LIFE INSURANCE COMPAN	0.0001	434	1	\$1,209	#5,220 #0	#40,3/3 #0	<b>\$52</b>	0.00
18	AMERICAN COMMUNITY MUTUAL INSURANCE CO	0.0001	451	1	<b>\$610</b>	#234	<b>š</b> 0	\$20	38.36
19	AMERICAN FAMILY LIFE ASSUR CO GA	0.0040	307	200	\$34,600	#0	<b>\$15,842</b>	\$1,260	45.79
20	AMERICAN FAMILY LIFE INSURANCE CO	1.0593	26	53,990	\$9,209,154	<b>\$4</b> ,885,864	<b>#5,340,607</b>	\$1,432,540	111.05
21	AMERICAN FIDELITY ASSURANCE COMPANY	0.0396	149	4,404	<b>\$344,698</b>	<b>\$</b> 0	<b>\$</b> 0	\$33,641	0.00
22	AMERICAN FIDELITY LIFE INSURANCE CO	0.0738	110	3,745	<b>\$641,894</b>	\$2,918	<b>\$147,4</b> 08	\$42,156	23.42
23	AMERICAN FOUNDATION LIFE INS CO	0.0047	301	590	\$40,844	\$2,275	\$40,865	\$2,155	105.62
24 25	AMERICAN FUNERAL ASSURANCE COMPANY AMERICAN GENERAL LIFE & ACCIDENT INS CO	0.1292 0.6731	82 35	2,856 96,587	\$1,123,189 \$5,951,630	\$7,485 \$141	\$656,170	\$6,379	59.09
25	AMERICAN GENERAL LIFE & ACCIDENT INS CO	0.0731	33	90,507	<b>\$5,851,630</b>	\$141	<b>\$5,467,375</b>	\$257,831	93.44
26	AMERICAN GENERAL LIFE INS CO NY	0.0019	344	35	\$16,897	\$390	\$21,905	\$1,062	131.95
27 28	AMERICAN GENERAL LIFE INSURANCE CO AMERICAN HEALTH & LIFE INSURANCE CO	0.0639 0.0275	121 169	8,699 8,371	\$555,223 \$330,950	#39,846	\$1,896,148	\$49,187	348.69
28 29	AMERICAN HEALTH & LIFE INSURANCE CO	0.0275	366	42	\$238,859 \$10,864	<b>\$5,688</b> <b>\$</b> 0	\$625,653 \$20,723	\$17,235 \$1,895	264.32 190.75
30	AMERICAN HOME LIFE INSURANCE CO	0.0633	123	3,377	\$550,263	<b>#</b> 30,650	\$238,804	\$41,500	48.97
31	AMERICAN INCOME LIFE INS CO	0.3849	45	17,278	\$3,345,872	<b>\$</b> 0	\$1,038,042	<b>\$</b> 132,347	31.02
32	AMERICAN INTERNATIONAL LIFE ASSUR OF NY	0.0006	394	1,,2,0	\$5,275	<b>\$</b> 0	\$1,030,042	\$132,347 \$10	0.00
. 33	AMERICAN INVESTORS LIFE INS CO	0.0194	197	331	<b>\$168,899</b>	<b>\$6,503</b>	<b>\$6,788,028</b>	\$13,033	4022.84
34	AMERICAN LIFE & HEALTH INS CO	0.0295	162	13,387	\$256,301	<b>\$</b> 0	<b>\$433,380</b>	\$13,812	169.09
35	AMERICAN LIFE AND CASUALTY INS CO*	0.0027	330	112	\$23,861	<b>\$892</b>	<b>\$6,000</b>	\$1,974	28.88
36	AMERICAN LIFE INSURANCE CO OF NY	0.0029	326	69	<b>\$24,789</b>	<b>\$</b> 0	<b>\$</b> 51,712	\$769	208.61
37	AMERICAN MERCHANTS LIFE INS CO	0.0003	417	13	\$2,634	<b>\$</b> 0	\$0	\$135	0.00
38	AMERICAN MUTUAL LIFE INSURANCE COMPANY	0.3103	50	6,410	\$2,697,869	\$1,014,045	<b>\$1,580,554</b>	\$185,903	96.17
39	AMERICAN NATIONAL INSURANCE COMPANY*	0.6427	39	69,674	\$5,587,282	\$42,510	<b>\$4,758,067</b>	#316,307	85.92
40	AMERICAN NATIONAL LIFE INS OF TX	0.0026	332	105	<b>\$22,190</b>	\$0	<b>\$4,000</b>	#348	18.03
41	AMERICAN PUBLIC LIFE INSURANCE CO	0.0007	392	60	<b>\$6,266</b>	#131	\$4,146	\$807	68.26
42	AMERICAN REPUBLIC INSURANCE COMPANY	0.0728	113	2,302	<b>\$632,485</b>	#34,362	<b>\$267,591</b>	\$6,554	47.74
43	AMERICAN SLOVENIAN CATHOLIC UNION	0.0003	421	119	\$2,357	<b>\$1,759</b>	\$2,543	\$239	182.52
44 45	AMERICAN STATES LIFE INSURANCE CO AMERICAN TRAVELLERS LIFE INS CO	0.0264 0.0262	171 172	1,422 657	<b>\$229,080</b>	<b>#</b> 0	<b>\$104,875</b>	\$7,210	45.78
40	AMERICAN TRAVELLERS LIFE INS CO	0.0262	1/2	657	\$227,414	#0	\$29,105	\$3,717	12.80
46	AMERICAN UNDERWRITERS LIFE INSURANCE CO	0.0100	240	275	#87,189	<b>\$</b> 0	<b>\$97,008</b>	<b>\$17,213</b>	111.26
47 48	AMERICAN UNION LIFE INSURANCE CO AMERITAS LIFE INSURANCE CORP	0.0001 0.0527	442 135	0 2,441	\$874 \$458,037	#39 #150 063	<b>#403.450</b>	#0 #30 930	4.46
49	AMEXITAS LIFE INSURANCE CORP AMEX LIFE ASSURANCE COMPANY*	0.0027	445	2,441	\$830	<b>#150,063</b> <b>#0</b>	\$403,450 \$160,228	#39,870 #2,632	120.84 19304.6
50	AMICA LIFE INSURANCE COMPANY	0.0002	431	15	<b>#1,328</b>	<b>#</b> 0	#13,373	\$2,632 \$143	19304.6
51	ANCHOR NATIONAL LIFE INS CO*	0.0000	471	5	<b>\$</b> 0	#0	<b>#</b> 0	<b>\$370</b>	
52	ANTHEM LIFE INS CO OF INDIANA	0.0028	328	79	<b>\$24,398</b>	#U #0	#8,173	\$2,209	33.50
53	ARISTAR LIFE INSURANCE COMPANY	0.0005	399	12	\$4,481	<b>\$</b> 0	#0,1,5	\$187	0.00
54	ASSURED LIFE ASSOCIATION	0.0042	304	81	#36,464	<b>\$</b> 48	<b>\$10,811</b>	<b>\$711</b>	29.78
55	ATLANTA LIFE INSURANCE COMPANY	0.0525	136	11,002	<b>\$4</b> 56, <b>4</b> 79	#0	#322,472	\$18,289	70.64

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
OBB	COMPANI NAME	Julia							
56	ATLAS LIFE INSURANCE COMPANY*	0.0543	133	1,301	\$471,923	<b>#1</b> 00	<b>\$132,852</b>	\$39,726	28.17
57	AURORA NATIONAL LIFE ASSURANCE CO	1.6394	11	3,413	#14,252,485	#0	<b>\$7,241,062</b>	\$527,737	50.81
58	AUSA LIFE INSURANCE COMPANY INC	0.0000	459	2 7	#317 #1 019	#0	\$0 \$0	\$7 \$56	0.00
59 60	AUTO CLUB LIFE INS CO AUTO OWNERS LIFE INSURANCE COMPANY	0.0001 0.0026	439 331	232	#1,018 #22,680	#0 #0	\$26,115	\$2,152	0.00 115.15
60	AUTO OWNERS LIFE INSURANCE COMPANI	0.0026	331	232	\$22,000	φu	\$20,113	42,132	113.13
61	BALTIMORE LIFE INS CO	0.0041	305	134	#35,445	<b>\$1,968</b>	\$7,317	\$1,297	26.20
62	BANKERS FIDELITY LIFE INSURANCE CO	0.0297	161	1,155	\$258,451	\$0	<b>\$86,910</b>	<b>\$5,490</b>	33.63
63	BANKERS LIFE AND CASUALTY COMPANY	0.1952	66	13,726	<b>\$1,697,366</b>	\$101,077	\$1,229,169	\$55,952	78.37
64	BANKERS NATIONAL LIFE INS CO	0.0067	266	418 145	\$58,399 \$25,500	\$15,128 \$21	\$20,920 \$27,817	<b>#5,119</b> <b>#3,521</b>	61.73 108.78
65	BANKERS SECURITY LIFE INS SOCIETY	0.0029	324	145	<b>\$25,592</b>	\$21	427,617	43,321	100.76
66	BANKERS UNITED LIFE ASSURANCE CO	0.0072	261	240	\$62,450	\$1,561	#0	\$6,298	2.50
67	BANNER LIFE INS CO	0.0500	140	1,971	<b>\$434,930</b>	<b>#75,055</b>	\$0	\$21,366	17.26
68	BCS LIFE INSURANCE COMPANY	0.0000	462	1	#259	<b>\$</b> 0	<b>\$5,000</b>	\$50	1930.50
69	BENEFICIAL LIFE INSURANCE COMPANY	0.0024	335	244 6	\$20,596 \$0	<b>\$8,856</b>	\$10,712 \$103,066	\$2,413 \$286	95.01
70	BENEFICIAL STANDARD LIFE INS CO*	0.0000	471	•	40	<b>\$</b> 0	\$1U3,U8U	<b>\$200</b>	•
71	BERKSHIRE LIFE INSURANCE COMPANY	0.0399	147	478	#347,270	\$54,470	\$169,602	\$40,671	64.52
72	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.0050	295	909	#43,774	\$6,515	<b>\$</b> 79,900	\$12,376	197.41
73	BUSINESS MENS ASSURANCE CO OF AMERICA	0.2766	55	7,418	#2,404,685	\$19,681	\$1,795,287 \$10,000	\$109,474 \$7,802	75.48 22.12
74	CAMERON LIFE INSURANCE COMPANY	0.0082	249 79	414 369	\$71,264 \$1,217,516	\$5,766 \$129,783	\$10,000 \$202,994	\$61,705	27.12
75	CANADA LIFE ASSURANCE COMPANY	0.1400	13	305	\$1,217,510	<b>4149</b> ,703	4202,333	W01,703	27.33
76	CAPITAL RESERVE LIFE INSURANCE CO	0.0750	109	12,484	<b>#651,635</b>	<b>\$</b> 0	<b>\$726,302</b>	\$21,897	111.46
77	CAPITOL BANKERS LIFE INSURANCE COMPANY	0.0009	382	16	#8,124	<b>\$0</b>	<b>\$25,086</b>	\$2,118	308.79
78	CATHOLIC FAMILY LIFE INSURANCE	0.0002	428	28	<b>\$1,742</b>	\$1,167	<b>\$0</b>	\$139 *10 F6F	66.99
79	CATHOLIC KNIGHTS OF AMERICA THE	0.0256	178 280	2,824 1,063	<b>\$222,294</b> <b>\$51,168</b>	\$25,247 \$53,284	\$78,468 \$79,643	\$10,565 \$7,364	46.66 259.79
80	CATHOLIC ORDER OF FORESTERS	0.0059	200	1,063	\$31,10 <b>0</b>	\$33,20%	\$15,043	\$7,304	239.79
81	CENTENNIAL LIFE INSURANCE COMPANY, THE	0.0019	345	477	<b>#16,880</b>	<b>\$</b> 0	#0	<b>\$5,580</b>	0.00
82	CENTRAL NATIONAL LIFE INS OF OMAHA	0.0455	144	3,038	\$395,941	\$39,671	\$813,788	\$21,285	215.55
83	CENTRAL SECURITY LIFE INSURANCE CO	0.1223	84	18,205	<b>\$1,063,521</b>	\$0	\$2,204,614	<b>\$80,631</b>	207.29
84	CENTRAL STATES HEALTH & LIFE CO	0.0079	254	630	<b>#68,771</b>	\$13,170	\$42,223	<b>\$2,678</b>	80.55
85	CENTRAL UNITED LIFE INSURANCE CO*	0.0347	155	397	#301,687	\$14,156	#211,407	\$11,850	74.77
86	CENTURY LIFE OF AMERICA	0.0286	164	1,908	<b>\$248,835</b>	#203,038	#281,512	\$13,001	194.73
87	CERTIFIED LIFE INS CO	0.0010	.380	54	\$8,677	\$1,158	<b>\$17,547</b>	\$187	215.57
88	CHARTER NATIONAL LIFE INSURANCE CO*	0.0000	471	13	<b>\$0</b>	<b>\$</b> 0	\$0	\$401	
89	CHESAPEAKE LIFE INSURANCE COMPANY THE*	0.0006	396	39	<b>#5,133</b>	#832	<b>\$19,333</b>	<b>\$289</b>	392.85
90	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.0104	235	799	\$90,745	#0	<b>\$39,262</b>	\$1,686	43.27
91	CHRISTIAN MUTUAL LIFE INS CO	0.0005	404	7	<b>\$4,261</b>	<b>\$454</b>	\$4,136	<b>\$</b> 52	107.72
92	CHUBB LIFE INS CO OF AM	1.0623	25	4,131	\$9,235,470	<b>\$5,053</b>	#3,020,718	<b>\$</b> 564,775	32.76
93	CHUBB SOVEREIGN LIFE INS CO	0.0588	128	455	<b>\$510,981</b>	#0	<b>\$</b> 515,183	<b>\$62,487</b>	100.82
94	CINCINNATI LIFE INSURANCE COMPANY THE	0.0680	117	1,470	<b>\$591,078</b>	#0	<b>\$306,565</b>	\$18,661 \$359	51.87 334.72
95	CITIZENS SECURITY LIFE INS CO	0.0011	376	37	<b>\$9,130</b>	#0	<b>\$</b> 30,560	\$229	334.72
96	COLLEGE LIFE INSURANCE CO OF AMERICA	0.0247	184	1,003	<b>\$214,674</b>	<b>\$47,656</b>	<b>\$144,123</b>	\$18,490	89.33
97	COLONIAL LIFE & ACCIDENT INS CO	0.0126	221	1,098	<b>\$109,864</b>	<b>\$</b> 0	\$110,757	<b>\$6,258</b>	100.81
98	COLONIAL LIFE INS CO OF AMERICA	0.0020	341	113	\$17,427	\$1,103	#133,471	<b>\$986</b>	772.22
99	COLONIAL PENN LIFE INSURANCE CO	0.0104	236	408	<b>\$90,171</b>	<b>\$</b> 0	<b>#84,196</b>	\$1,841 \$1,010	93.37
100	COLORADO BANKERS LIFE INS CO*	0.0036	312	78	<b>\$31,635</b>	#0	\$23,864	\$1,212	75.44
101	COLUMBIA UNIVERSAL LIFE INS CO	0.0119	228	5,773	\$103,148	\$104	<b>\$173,143</b>	\$6,448	167.96
102	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.0069	264	80	<b>\$60,298</b>	\$20,357	#8,868	<b>\$3,813</b>	48.47
103	COLUMBUS LIFE INSURANCE CO	0.0120	227	324	\$104,425	<b>\$50,733</b>	\$120,991 41 300 340	\$6,372 #00.459	164.45
104	COMBINED INSURANCE CO OF AMERICA	0.2869	54 437	19,831	#2,493,941 #1,004	<b>\$</b> 0	\$1,390,249 \$2,100	<b>\$99,458</b> <b>\$</b> 79	55.75 193.73
105	COMMERCIAL LIFE INSURANCE COMPANY*	0.0001	437	14	<b>\$1,084</b>	<b>\$</b> 0	\$2,100	•	193./3
106	COMMERCIAL UNION LIFE INS CO OF AMERICA	0.0212	195	260	\$183,919	<b>\$0</b>	<b>\$95,897</b>	\$11,033	52.14
107	COMMONWEALTH LIFE INSURANCE COMPANY	0.0160	205	2,369	<b>\$139,320</b>	<b>\$1,397</b>	#226,908	\$21,287	163.87
108	COMMUNITY NATIONAL ASSURANCE COMPANY	0.0001	449	1	\$711 *52 293	<b>#0</b>	\$0 \$6 E15	\$10 \$501	0.00
109	CONGRESS LIFE INSURANCE COMPANY	0.0060	276	146	<b>\$</b> 52,283	#0	\$6,515	<b>\$581</b>	12.46

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS  £ ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
110	CONNECTICUT GENERAL LIFE INS CO	7.1148	3	7,926	\$61,853,346	<b>\$7,223,632</b>	\$12,138,113	\$1,055,828	31.30
111	CONNECTICUT MUTUAL LIFE INS CO	0.9372	30	12,599	\$8,147,831	\$3,514,091	#6,807,853	\$618,092	126.68
112	CONNECTICUT NATIONAL LIFE INS CO	0.0066	268	257	<b>\$57,042</b>	<b>‡</b> 0	\$11,328	\$10,825	19.86
113	CONSTITUTION LIFE INSURANCE COMPANY	0.0060	275	723	<b>\$52,431</b>	#2,654	\$110,312	\$3,840	215.46
114	CONSUMERS LIFE INSURANCE COMPANY	0.0001	452	1	<b>\$</b> 600	<b>\$</b> 0	<b>#</b> 0	\$0	0.00
115	CONTINENTAL ASSURANCE COMPANY	0.1335	81	2,666	\$1,160,248	\$179,715	\$1,612,794	\$245,976	154.49
116	CONTINENTAL GENERAL INSURANCE CO	0.0131	217	125	\$114,246	\$0	<b>\$416,345</b>	\$832	364.43
117	CONTINENTAL LIFE AND ACCIDENT CO*	0.0039	309	145	#33,896	<b>\$23</b>	\$62	\$5,262	0.25
118	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.0011 0.0003	372	48 19	<b>\$9,529</b>	\$0	<b>\$</b> 0	\$295	0.00
119	CONTINENTAL LIFE INSURANCE COMPANY	0.0003	420	19	\$2,362	#0	\$1,483	\$136	62.79
120	CONTINENTAL WESTERN LIFE INS CO	0.0032	321	607	\$27,880	# 89	\$22,985	\$3,958	82.76
121	COUNTRY INVESTORS LIFE ASSUR CO	0.0000	457	3	\$355	#0	<b>\$</b> 0	<b>\$</b> 30	0.00
122	COUNTRY LIFE INSURANCE COMPANY	0.1915	68	7,642	<b>\$1,665,076</b>	#806,237	\$578,824	\$126,777	83.18
123 124	COVA FINANCIAL SERVICES LIFE INS CO CROATIAN CATHOLIC UNION OF USA	0.0000 0.0003	471 415	43 180	\$0 \$2,737	#0 #483	\$0 \$2,132	\$2,615 \$223	95.54
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125	CROATIAN FRATERNAL UNION OF AMERICA	0.0047	302	820	\$40,826	<b>\$7,927</b>	\$39,315	#3,767	115.72
126	CROWN LIFE INSURANCE COMPANY*	0.2544	58	1,571	\$2,211,585	<b>\$708,901</b>	<b>\$1,403,851</b>	\$142,105	95.53
127	CSA FRATERNAL LIFE CUNA MUTUAL INSURANCE SOCIETY	0.0080 0.0123	252 224	759 845	\$69,816	\$7,795 \$0,004	\$68,151	<b>\$3,501</b>	108.78
128 129	DEGREE OF HONOR PROTECTIVE ASSOC	0.0123	311	797	#107,351 #31,665	\$8,024 \$8,679	\$36,621 \$52,166	\$2,628 \$2,816	41.59 192.15
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130	DIXIE NATIONAL LIFE INSURANCE COMPANY	0.0012	367	46	#10,798	<b>#138</b>	\$1,419	\$187	14.42
131 132	EMPLOYEES LIFE COMPANY (MUTUAL) EMPLOYERS LIFE INS CO OF WAUSAU	0.0013 0.0062	364 271	251 438	\$11,599 \$54,058	\$1,635 \$19,910	#209,412 #36,687	\$647 \$6000	1819.53 104.70
133	EMPLOYERS MODERN LIFE COMPANY	0.0138	215	745	\$120,358	\$8,017	\$66,173	\$6,833 \$4,897	61.64
134	EQUITABLE LIFE & CASUALTY INS CO	0.0076	259	539	\$65,837	#0	\$22,688	\$66,331	34.46
135	EQUITABLE LIFE ASSUR SOCIETY OF THE US	1.2635	19	32,917	\$10,984,482	<b>\$5,652,233</b>	<b>\$</b> 6,368,080	\$1,034,176	109.43
136	EQUITABLE LIFE INSURANCE CO OF IOWA	0.0583	129	2,877	\$507,161	\$508,549	<b>#390,503</b>	\$27,135	177.27
137	EQUITABLE RESERVE ASSOCIATION	0.0016	355	564	\$14,196	#20,894	\$56,932	\$1,576	548.22
138	EQUITY NATIONAL LIFE INSURANCE CO	0.0061	273	337	<b>\$53,253</b>	#0	\$11,261	\$771	21.15
139	EXECUTIVE FUND LIFE INSURANCE CO	0.0017	352	41	#14,368	<b>\$</b> 0	\$9,207	\$426	64.08
140	FAMILY BENEFIT LIFE INSURANCE CO	0.0590	126	3,430	\$512,744	\$110,555	<b>\$</b> 273,625	\$64,548	74.93
141	FAMILY SERVICE LIFE INS CO	0.0256	177	937	\$222,489	#0	\$226,021	<b>\$3,708</b>	101.59
142	FARM BUREAU LIFE INS CO OF MISSOURI	1.1404	22	32,587	\$9,914,476	<b>\$1,915,289</b>	<b>\$4,184,250</b>	\$708,167	61.52
143	FARMERS AND TRADERS LIFE INS CO	0.0047 0.1755	299 72	135 11,936	\$41,062 41 535 650	\$11,111	\$24,664	\$1,798	87.12
144	FARMERS NEW WORLD LIFE INSURANCE CO		72	•	\$1,525,659	#0	\$887,306	\$276,455	58.16
145	FARMLAND LIFE INSURANCE COMPANY	0.0267	170	1,504	\$231,712	#32,139	<b>\$527,774</b>	\$61,651	241.64
146	FEDERAL HOME LIFE INSURANCE COMPANY*	0.0131	218	936	\$114,155	#0	\$466,857	\$6,123	408.97
147	FEDERAL KEMPER LIFE ASSURANCE CO	0.1260 0.0036	83 316	2,324 339	\$1,095,111	\$703 40 505	\$1,585,414	<b>\$313,605</b>	144.84
148 149	FEDERAL LIFE INSURANCE CO MUTUAL FEDERATED LIFE INSURANCE COMPANY	0.0038	237	339	#31,250 #89,395	\$8,585 \$0	\$42,468 \$18,962	\$1,553 \$4,110	163.37 21.21
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150	FIDELITY AND GUARANTY LIFE INS CO*	0.0127	220	625	\$110,327	\$18,882	#39,908	\$7,460	53.29
151	FIDELITY LIFE ASSOCIATION A MUTUAL LEGA	0.0130	219	828	\$113,281 1222,257	<b>\$47,638</b>	\$127,776	\$5,717	154.85
152 153	FIDELITY SECURITY LIFE INSURANCE CO* FINANCIAL ASSURANCE INCORPORATED	0.0379 0.0000	151 461	4,575 3	\$329,357 \$294	#0 #0	<b>\$51,237</b>	\$35,436 \$50	15.56
154	FINANCIAL ASSURANCE INCORPORATED FINANCIAL SECURITY LIFE INS CO	0.0028	327	154	\$294 \$24,710	<b>\$1,783</b>	#0 #39,194	#3,131	0.00 165.83
155	FIRST CATHOLIC SLOVAK UNION OF USA & CN	0.0001	440	104	\$1,008	#323	<b>\$1,370</b>	<b>\$158</b>	167.96
156	FIRST COLONY LIFE INSURANCE COMPANY	0.7233	33	9,063	\$6,287,783	#323 #0	\$1,370 \$4,623,274	\$1,914,685	73.53
157	FIRST INTERNATIONAL LIFE INS CO*	0.0019	347	27	\$16,465	<b>\$</b> 0	<b>\$5,240</b>	<b>\$865</b>	31.83
158	FIRST INVESTORS LIFE INSURANCE COMPANY	0.0016	353	48	#14,292	#899	<b>#3,361</b>	\$1,385	29.81
159	FIRST LIFE ASSURANCE COMPANY*	0.0238	188	825	#206,917	<b>\$</b> 0	<b>\$668,641</b>	\$39,878	323.14
160	FIRST NATIONAL LIFE INS CO OF AMERICA	0.0582	130	1,587	\$506,112	#0	<b>\$62,255</b>	\$25,971	12.30
161	FIRST PROVIDIAN LIFE & HEALTH INS CO	0.0022	337	70	\$19,344	#0	#4,350	\$208	22.49
162	FLORISTS LIFE INSURANCE COMPANY	0.0005	400 143	2 204	\$4,479 *403,701	<b>#</b> 0	<b>\$0</b>	\$218	0.00
163	FORETHOUGHT LIFE INSURANCE COMPANY	0.0464	143	2,284	<b>\$403,701</b>	#0	\$1,317,025	\$10,983	326.24

				(CONCINU	ed)				
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE Insurance in Force (000)	BENEFITS RATIO
164	FORT DEARBORN LIFE INS CO	0.0082	248	858	<b>\$71,449</b>	#0	<b>\$</b> 30,063	<b>\$5,567</b>	42.08
165	FORTIS BENEFITS INSURANCE COMPANY	0.0101	238	322	\$88,217	#15,562	\$124,866	<b>\$</b> 3,367	159.18
166	FRANKLIN LIFE INSURANCE COMPANY	1.5408	12	35,878	<b>#13,394,737</b>	\$3,610,155	\$5,905,676	\$1,228,599	71.04
167	GARDEN STATE LIFE INSURANCE COMPANY*	0.0001	453	33,070	<b>\$455</b>	\$0	#5,505,070 #0	\$30	0.00
168	GENERAL AMERICAN LIFE INSURANCE CO	4.5995	5	38,931	439,986,638	<b>\$13,424,317</b>	\$27.923,624	\$2,633,235	103.40
100	SUMBARD AMERICAN DIFE INSCRICTS CO	4.0000	-	30,531	43272007030	413/221,311	427,523,021	42,033,233	103.10
169	GEORGIA INTERNATIONAL LIFE INS CO	0.0011	375	77	#9,422	<b>\$1,173</b>	<b>\$528,820</b>	<b>\$683</b>	5625.06
170	GERBER LIFE INSURANCE COMPANY	0.0869	100	14,199	<b>\$755,044</b>	#0	\$91,058	<b>\$103,031</b>	12.06
171	GERMANTOWN LIFE INSURANCE COMPANY	0.0000	468	2	#83	<b>\$</b> 0	<b>#</b> 0	<b>\$10</b>	0.00
172	GLOBE LIFE AND ACCIDENT INS CO	0.3004	52	58,356	<b>\$2,611,803</b>	\$8,248	<b>\$991,361</b>	<b>\$</b> 373,033	38.27
173	GOLDEN RULE INSURANCE COMPANY	0.0997	95	1,203	<b>#</b> 866,830	\$11,319	<b>\$161,855</b>	<b>\$98,366</b>	19.98
174	GOLDEN STATE MUTUAL LIFE INS CO	0.0005	408	47	#3,947	#2	\$2,039	\$154	51.71
175	GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	0.0003	187	740	\$207,382	\$78,934	\$2,039 \$329,387	\$12,741	196.89
176	GREAT AMERICAN LIFE INSURANCE CO	0.0239	397	46	\$5,016	#0 #0	\$329,307 \$0	\$407	0.00
177	GREAT AMERICAN RESERVE INS CO	0.0154	209	846	<b>\$</b> 134,156	<b>\$9,839</b>	\$168,534	\$6,290	132.96
178	GREAT SOUTHERN LIFE INSURANCE CO	0.0192	198	597	\$166,950	<b>\$685</b>	\$88,825	\$20,722	53.61
				***	4200,000	4000	400,	7//	23.41
179	GREAT WEST LIFE & ANNUITY INS CO*	0.2005	65	921	\$1,743,463	\$479,315	<b>\$842,832</b>	<b>\$114,382</b>	75.83
180	GREAT WEST LIFE ASSURANCE COMPANY*	0.0240	186	269	<b>\$</b> 208,893	. \$0	\$405,167	<b>\$17,601</b>	193.96
181	GREATER BENEFICIAL UNION OF PITTSBURGH	0.0047	298	430	\$41,241	<b>\$4,125</b>	<b>\$34,902</b>	\$1,342	94.63
182	GRINNELL LIFE INS CO	0.0004	411	48	#3,421	\$2,616	\$219	\$327	82.87
183	GUARANTEE MUTUAL LIFE COMPANY	0.0250	181	2,544	<b>\$217,697</b>	<b>\$178,235</b>	\$200,200	\$13,549	173.84
184	GUARANTEE PROTECTIVE LIFE COMPANY	0.0014	363	92	\$12,046	#0	<b>\$</b> 0	\$493	0.00
185	GUARANTEE PROTECTIVE DIFE COMPANY GUARANTEE RESERVE LIFE INSURANCE CO	0.1943	67	7,491	<b>\$1,689,305</b>	<b>\$</b> 0	<b>\$</b> 569,123	<b>\$26,344</b>	33.69
186	GUARANTEE TRUST LIFE INSURANCE CO*	0.0576	131	12,069	\$500,957	<b>\$</b> 0	\$235,021	\$90,671	46.91
187	GUARANTY INCOME LIFE INSURANCE CO	0.0003	419	10	\$2,512	\$2,229	\$15,705	#30	713.93
188	GUARANTY NATIONAL LIFE INSURANCE CO	0.0002	424	22	\$2,157	#0	\$1,323	\$71	61.34
						•	,	•	
189	GUARDIAN LIFE INSURANCE CO OF AMERICA	0.9631	29	7,113	\$8,372,975	<b>\$2,644,447</b>	\$4,322,750	\$407,141	83.21
190	GULF LIFE INSURANCE COMPANY	0.1067	89	42,545	\$927,757	\$44,287	<b>\$1,439,935</b>	<b>\$52,125</b>	159.98
191	HARTFORD LIFE AND ACCIDENT INS CO*	0.0040	308	116	<b>\$34,553</b>	#179	\$12,369	\$1,259	36.32
192	HARTFORD LIFE INSURANCE COMPANY	0.0116	231	960	\$100,746	<b>#2,603</b>	\$118,951	<b>\$345,955</b>	120.65
193	HARVEST LIFE INSURANCE COMPANY THE	0.0445	146	889	<b>\$386,675</b>	\$0	\$828,241	<b>\$26,673</b>	214.20
194	HAWKEYE NATIONAL LIFE INSURANCE CO	0.0101	239	390	\$88,174	<b>\$</b> 0	<b>\$103,603</b>	<b>\$11,073</b>	117.50
195	HEALTH AND LIFE INSURANCE CO OF AMERICA	0.0000	471	0	*0	<b>\$</b> 0	\$10,763	\$0	117.50
196	HOME OWNERS LIFE INSURANCE COMPANY	0.0000	458	3	#338	\$0	\$0	\$20	0.00
197	HOMESTEADERS LIFE COMPANY	0.0841	102	8,944	\$731,178	#32	\$869,167	<b>\$11,837</b>	118.88
198	HORACE MANN LIFE INSURANCE COMPANY	0.0792	106	1,477	<b>\$</b> 688,798	\$25,454	\$520,175	\$35,574	79.21
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199	HUMANA INSURANCE COMPANY	0.0000	470	2	<b>\$42</b>	<b>\$</b> 0	#0	\$1	0.00
200	IDEALIFE INSURANCE COMPANY	0.0079	253	673	<b>#68,877</b>	<b>\$</b> 0	<b>\$395,131</b>	\$5,462	573.68
201	IDS LIFE INSURANCE COMPANY	0.0373	152 203	1,297	<b>\$324,477</b>	<b>\$0</b>	\$242,565	<b>\$100,638</b>	74.76
202 203	ILLINOIS MUTUAL LIFE & CASUALTY CO INDEPENDENT ORDER OF FORESTERS THE	0.0184 0.0518	203 138	279 3,145	#159,670 #450,031	#37,767 #710,283	#283,937 #590,657	\$20,583 \$23,945	201.48
203	INDEPENDENT ORDER OF FORESIERS THE	0.0516	130	3,143	4450,031	\$71U,263	\$390,637	\$23,845	289.08
204	INDIANAPOLIS LIFE INSURANCE CO	0.1817	70	2,028	\$1,579,957	<b>\$537,912</b>	<b>\$783,581</b>	\$91,504	83.64
205	INDIVIDUAL ASSUR CO LIFE HEALTH & ACCID	0.0253	180	984	\$219,746	#0	\$464,320	\$8,714	211.30
206	INDUSTRIAL CASUALTY INSURANCE COMPANY	0.0009	383	476	\$7,859	ġŌ	\$22,890	#334	291.26
207	INTEGON LIFE INSURANCE CORPORATION*	0.0059	279	1,221	<b>#51,707</b>	<b>\$9,066</b>	\$123,075	#2,950	255.56
208	INTEGRITY NATIONAL LIFE INS CO	0.0029	325	208	#25,345	#0	\$5,090	\$1,433	20.08
0.00	TAMBOR CAMETADAMAN A TOP TO STORY AND AN	0.000	242		440 40.	,	10 800		4
209	INTERCONTINENTAL LIFE INSURANCE CO	0.0020	342	36	\$17,374 \$15,353	\$0 *200	\$2,706 \$3,531	\$1,164	15.57
210 211	INVESTORS HERITAGE LIFE INSURANCE CO INVESTORS INSURANCE CORPORATION	0.0018 0.0006	350 393	204 10	#15,253 #5,570	\$200 \$391	#7,571 #0	\$4,078 *135	50.95
211	INVESTORS INSURANCE CORPORATION INVESTORS LIFE INS CO OF NORTH AMERICA	0.0006	393 242	239	#3,570 #83,898	#391 #198	\$118,799	\$125 \$12,563	7.02
212	INVESTORS LIFE INS CO OF NORTH AMERICA INVESTORS LIFE INSURANCE CO OF NEBRASK*	0.1506	76	3,009	\$1,309,325	\$1,348	#116,799 #326,789	\$334,060	141.84 25.06
213	INTESTORE DIFE INCORMICE CO OF REBRIOR"	V.1500	, •	3,009	41,305,323	411240	4320,103	9337,000	45.00
214	ITT HARTFORD LIFE AND ANNUITY INS CO	0.0192	199	270	<b>#166,915</b>	<b>#</b> 0	<b>\$73,839</b>	<b>\$1,561</b>	44.24
215	J C PENNEY INSURANCE COMPANY	0.0015	358	28	#12,799	#0	#0	\$151	0.00
216	J C PENNEY LIFE INSURANCE COMPANY	0.1621	73	7,769	\$1,409,271	<b>#</b> 0	<b>\$720,944</b>	\$43,085	51.16
217	JACKSON NATIONAL LIFE INSURANCE CO	1.1687	20	14,462	<b>\$10,159,942</b>	#0	\$5,949,116	<b>\$1,344,837</b>	58.55

LINE DESCRIPTION=WHOLE LIFE TYPE=INDIVIDUAL ..... (continued)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
218 219 220	JEFFERSON PILOT LIFE INS CO JOHN ALDEN LIFE INSURANCE CO JOHN DEERE LIFE INS CO	0.0192 0.0032 0.0253	200 320 179	1,149 80 3,130	<b>\$166,817</b> <b>\$28,088</b> <b>\$220,132</b>	#60,645 #0 #5,484	\$249,556 \$0 \$373,627	<b>\$10,082</b> <b>\$201</b> <b>\$12,814</b>	185.95 0.00 172.22
221 222	JOHN HANCOCK LIFE INS CO OF AMERICA JOHN HANCOCK MUTUAL LIFE INS CO	0.0012 1.4158	371 17	192 60,879	\$10,000 \$12,308,587	#0 #4,133,585	\$77,096 \$8,524,225	\$11,410 \$719,024	770.96 102.84
223 224	KANSAS CITY LIFE INSURANCE CO KENTUCKY HOME MUTUAL LIFE INS CO	0.2106 0.0047	6 <b>4</b> 300	21,382 571	<b>\$1,830,967</b> <b>\$40,864</b>	\$286,627 \$173	\$6,802,139 \$1,162	<b>#81,480</b> <b>\$8,64</b> 5	387.16 3.27
225 226 227	KEYPORT LIFE INSURANCE COMPANY KNIGHTS OF COLUMBUS LAFAYETTE LIFE INSURANCE CO THE	0.0000 0.9980 0.1338	471 27 80	220 36,785 1,806	\$0 \$8,676,152 \$1,163,103	#0 #3,487,614 #287,225	\$1,404,351 \$2,114,284 \$967,818	\$31,203 \$608,252 \$75,825	64.57 107.90
228	LAMAR LIFE INSURANCE COMPANY	0.0035	317	128	\$30,465	<b>\$593</b>	<b>\$4,039</b>	\$22,142	15.20
229 230	LEWER LIFE INSURANCE COMPANY LIBERTY LIFE ASSUR CO OF BOSTON	0.0000 0.0448	467 145	1 2,293	\$85 \$389,558	\$0 \$196,694	\$4,120 \$85,696	\$5 \$53,695	4847.06 72.49
231	LIBERTY LIFE INSURANCE COMPANY*	0.0028	329	154	\$24,035	\$2,265	\$17,206	\$1,185	81.01
232	LIBERTY NATIONAL LIFE INSURANCE CO	0.0518	137	1,717	\$450,411	\$277	\$117,432	\$39,763	26.13
233 234	LIFE & HEALTH INS CO OF AMERICA*	0.0116 0.0010	230 381	1,014 80	<b>\$101,057</b> <b>\$8,321</b>	\$0 \$0	\$24,799	<b>\$3,304</b>	24.54
235	LIFE INS CO OF THE SOUTHWEST LIFE INSURANCE CO OF GEORGIA	0.0107	233	444	\$93,410	\$42	\$74,842 \$94,657	\$3,242 \$6,438	899.44 101.38
236	LIFE INSURANCE CO OF NORTH AMERICA	0.0077	257	514	\$66,722	#0	\$85,042	\$4,867	127.46
237	LIFE INSURANCE COMPANY OF VIRGINIA THE*	0.0001	438	1,391	<b>\$1,074</b>	<b>\$</b> 0	\$98,609	\$2,265	9181.47
238	LIFE INVESTORS INS CO OF AMERICA	0.0485	141	1,562	<b>\$421,656</b>	\$64,211	<b>\$</b> 0	<b>\$49</b> ,537	15.23
239 240	LINCOLN AMERICAN LIFE INSURANCE CO LINCOLN BENEFIT LIFE COMPANY	0.0010 0.0018	379 349	166 704	\$8,875 \$15,423	\$286 \$6,333	\$11,222 \$6,008	\$1,111 \$13,311	129.67
241	LINCOLN BENEFIT LIFE COMPANY LINCOLN HERITAGE LIFE INSURANCE CO*	0.3295	49	16,978	\$2,864,608	\$61,241	\$1,742,037	\$13,311 \$79,996	80.02 62.95
242	LINCOLN LIBERTY LIFE INSURANCE CO*	0.0006	395	7	\$5,235	<b>\$</b> 0	#0	\$20	0.00
243	LINCOLN LIFE AND CASUALTY COMPANY*	0.0067	267	353	<b>\$57,965</b>	\$467	\$44,386	\$2,561	77.38
244 245	LINCOLN MEMORIAL LIFE INSURANCE CO LINCOLN MUTUAL LIFE INSURANCE CO	0.7635 0.0737	32 111	14,418 4,117	\$6,637,318 \$640,943	#0 #130,096	\$3,009,945 \$332,251	\$39,748 \$50,443	45.35 72.14
246	LONDON PACIFIC LIFE & ANNUITY COMPANY	0.0081	251	27	\$70,426	\$0 \$0	\$25,000	\$6,447	35.50
247	LONE STAR LIFE INSURANCE COMPANY*	0.0111	232	567	\$96,258	#0	\$58,130	\$4,828	60.39
248	LOYAL AMERICAN LIFE INSURANCE CO	0.0512	139	2,408	\$444,851	\$2,812	#333,293	\$37,247	75.55
249 250	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.0014 0.0706	362 116	169 568	#12,352 #613,494	<b>\$1,446</b> <b>\$23,537</b>	\$2,062	#622	28.40
250 251	LOYALTY LIFE INSURANCE COMPANY LUTHERAN BROTHERHOOD	0.3315	48	9,245	\$2,881,832	\$1,728,478	\$582,032 \$2,188,389	#43,066 #210,735	98.71 135.92
252	MADISON NATIONAL LIFE INSURANCE CO, INC	0.0062	272	185	<b>\$53,718</b>	\$177	\$163,534	#3,909	304.76
253	MANHATTAN LIFE INSURANCE COMPANY	0.0965	96	1,353	#838,585	\$77,591	\$983,817	<b>\$</b> 69,078	126.57
254 255	MANHATTAN NATIONAL LIFE INS CO MANUFACTURERS LIFE INS CO (U.S.A.) THE	0.0001 0.3971	448 42	42 1,368	#715 #3,451,872	\$47 \$0	#0 #104,394	\$4,058 \$203,789	6.57 3.02
256	MANUFACTURERS LIFE INSURANCE CO	1.2928	18	1,542	\$11,238,880	<b>\$1,437,901</b>	<b>\$3,703,877</b>	\$747,348	45.75
257	MASSACHUSETTS GENERAL LIFE INS CO	0.2168	62	2,452	\$1,884,348	\$28,935	\$1,104,476	\$241,826	60.15
258	MASSACHUSETTS MUTUAL LIFE INS CO	2.7745	9	24,723	\$24,120,261	\$9,197,228	\$14,235,811	\$1,775,231	97.15
259	MBL LIFE ASSURANCE CORPORATION	0.1059	91	6,168 11	<b>\$921,073</b>	#0	<b>\$3,349,215</b>	\$190,455	363.62
260 261	MEDICAL LIFE INSURANCE COMPANY MEDICO LIFE INSURANCE COMPANY	0.0004 0.0037	409 310	264	\$3,872 \$32,339	#0 #241	\$5,000 <b>\$26,100</b>	\$225 \$1,598	129.13 81.45
262	MEGA LIFE AND HEALTH INS CO THE	0.0152	210	1,095	\$131,940	<b>\$9,842</b>	#133,852	\$5,917	108.91
263	MEMBERS LIFE INSURANCE COMPANY	0.0002	430	4	\$1,417	. #0	\$2,461	\$41	173.68
264	MEMORIAL INSURANCE COMPANY OF AMERICA	0.0001	447	16	\$794 447 000	<b>\$0</b>	\$0	\$20	0.00
265 266	MERRILL LYNCH LIFE INS CO METROPOLITAN INS AND ANNUITY CO	0.0054 0.0010	289 377	277 5	\$47,000 \$9.111	\$0 \$0	\$474,084 \$0	\$30,148 \$460	1008.69 0.00
267	METROPOLITAN LIFE INSURANCE COMPANY	4.4764	6	324,996	#38,915,920	\$22,961,113	<b>\$37,178,444</b>	\$2,620,254	154.54
268	METROPOLITAN TOWER LIFE INSURANCE CO	0.0000	471	0	#0	#0	\$9,145	#0	
269 270	MID AMERICAN CENTURY LIFE INSURANCE CO	0.0159	207 57	962 5,174	\$138,467 \$2,365,034	\$5,253 \$73,001	<b>\$161,787</b>	\$19,226	120.64
270 271	MID CONTINENT LIFE INSURANCE CO MID SOUTH INSURANCE COMPANY	0.2721 0.0000	463	11	\$2,365,934 \$220	#73,091 #0	#321,099 #269	\$380,348 \$12	16.66 122.27

овѕ	COMPANY NAME	Market Share	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
272	MIDLAND LIFE INSURANCE COMPAN, THE* MIDLAND NATIONAL LIFE INSURANCE CO* MIDWEST NATIONAL LIFE INS CO OF TN MINNESOTA MUTUAL LIFE INSURANCE CO MISSION LIFE INSURANCE COMPANY	0.0034	318	176	\$29,682	\$11,017	#40,745	\$1,853	174.39
273		0.2247	60	5,041	\$1,953,375	\$20,567	#1,203,246	\$334,066	62.65
274		0.0324	158	433	\$281,695	\$453	#49,317	\$13,322	17.67
275		0.0280	167	2,174	\$243,489	\$90,224	#174,705	\$30,010	108.81
276		0.0062	269	131	\$54,308	\$439	#20,240	\$1,686	38.08
277	MISSOURI VALLEY LIFE AND HEALTH INS CO	0.0006	398	7	#4,954	#0	#5,104	\$60	103.03
278	MML BAY STATE LIFE INS CO	0.1776	71	919	#1,543,714	#0	#72,168	\$153,739	4.67
279	MODERN AMERICAN LIFE INSURANCE COMPANY	0.0715	115	13,080	#621,785	#354,448	#1,217,844	\$90,679	252.87
280	MODERN WOODMEN OF AMERICA	0.2479	59	21,164	#2,154,780	#945,533	#1,948,902	\$198,896	134.33
281	MONITOR LIFE INSURANCE CO OF NY	0.0019	346	302	#16,489	#1,310	#31,062	\$2,031	196.32
282	MONTGOMERY WARD LIFE INSURANCE CO	0.0107	234	891	#92,892	#0	#67,099	\$6,005	72.23
283	MONUMENTAL LIFE INSURANCE COMPANY*	0.3906	43	36,848	#3,395,952	#8,012	#1,538,807	\$179,902	45.55
284	MONY LIFE INS CO OF AMERICA	0.0000	471	34	#0	#0	#0	\$2,310	
285	MOUNTAIN LIFE INSURANCE COMPANY	0.0000	460	2	#302	#0	#0	\$302	0.00
286	MOUNTAIN STATES LIFE INS CO OF AMERICA	0.0010	378	29	#8,878	#0	#0	\$133	0.00
287	MUTUAL LIFE INSURANCE CO OF NY* MUTUAL OF AMERICA LIFE INSURANCE CO MUTUAL SERVICE LIFE INSURANCE CO* MUTUAL TRUST LIFE INSURANCE COMPANY NACOLAH LIFE INS CO	0.8946	31	14,483	\$7,777,113	\$2,743,922	\$1,785,864	\$447,330	58.25
288		0.0000	471	24	\$0	\$1,978	\$4,384	\$361	
289		0.0007	391	53	\$6,320	\$2,000	\$1,485	\$793	55.14
290		0.0878	99	958	\$763,065	\$156,131	\$286,952	\$54,030	58.07
291		0.0001	432	10	\$1,266	\$0	\$1,082	\$223	85.47
292	NATIONAL AMERICAN LIFE INS CO OF TEXAS	0.0005	406	31	\$4,132	#24	#611	\$374	15.37
293	NATIONAL BENEFIT LIFE INSURANCE CO	0.0160	206	5,436	\$138,848	#0	#17,320	\$36,432	12.47
294	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.0014	361	151	\$12,437	#15,154	#4,324	\$127	156.61
295	NATIONAL FARMERS UNION LIFE INS CO	0.0008	387	52	\$7,077	#1,618	#12,417	\$828	198.32
296	NATIONAL FIDELITY LIFE INSURANCE CO	0.0721	114	5,024	\$626,522	#88,370	#1,792,199	\$34,209	300.16
297	NATIONAL FOUNDATION LIFE INS CO	0.0017	351	119	#15,048	#203	#16,349	\$680	109.99
298	NATIONAL FRATERNAL SOCIETY/DEAF	0.0001	441	86	#990	#0	#3,882	\$109	392.12
299	NATIONAL GROUP LIFE INSURANCE COMPANY*	0.0001	454	5	#438	#0	#0	\$28	0.00
300	NATIONAL GUARDIAN LIFE INSURANCE CO	0.0072	260	401	#62,827	#26,746	#101,994	\$23,355	204.91
301	NATIONAL LIFE INSURANCE COMPANY	0.6490	37	3,584	#5,641,936	#2,906,918	#2,331,629	\$207,576	92.85
302	NATIONAL SLOVAK SOCIETY OF THE USA	0.0000	465	50	\$131	#59	#4,700	\$81	3632.82
303	NATIONAL STATES INSURANCE COMPANY	0.0082	246	185	\$71,648	#0	#37,815	\$729	52.78
304	NATIONAL TRAVELERS LIFE COMPANY	0.0247	183	2,283	\$214,888	#82,425	#260,175	\$38,727	159.43
305	NATIONAL WESTERN LIFE INSURANCE CO	0.1039	92	4,760	\$903,356	#13,596	#748,003	\$21,529	84.31
306	NATIONWIDE LIFE INSURANCE COMPANY	0.0098	241	612	\$84,870	#52,112	#114,925	\$4,672	196.82
307	NETWORK AMERICA LIFE INSURANCE COMPANY NEW AMERICAN LIFE INSURANCE COMPANY NEW ENGLAND MUTUAL LIFE INS CO NEW ERA LIFE INS CO OF THE MIDWEST NEW YORK LIFE INSURANCE COMPANY	0.0124	222	163	#107,781	#0	#11,500	\$952	10.67
308		0.0309	159	3,737	#258,384	#60,414	#278,957	\$30,063	126.45
309		1.4917	14	14,885	#12,968,389	#3,221,123	#10,696,355	\$901,576	107.32
310		0.0022	338	219	#18,715	#0	#14,962	\$772	79.95
311		4.4328	7	76,319	#38,536,654	#17,336,764	#38,976,405	\$2,300,132	146.13
312	NORTH AMERICAN BENEFIT ASSOCIATION	0.0008	389	1,280	\$6,769	#17,721	#62,880	\$1,002	1190.74
313	NORTH AMERICAN CO FOR LIFE & HEALTH IN*	0.0071	263	421	\$61,691	#0	#12,398	\$5,539	20.10
314	NORTH AMERICAN LIFE ASSURANCE CO	0.0077	256	43	\$67,033	#27,189	#10,678	\$3,556	56.49
315	NORTH CAROLINA MUTUAL LIFE INS CO	0.0005	403	51	\$4,351	#566	#3,234	\$193	87.34
316	NORTH WEST LIFE ASSUR CO OF CANADA	0.0002	426	1	\$1,999	#0	#0	\$5	0.00
317	NORTHERN LIFE INSURANCE COMPANY	0.0058	285	244	#50,365	#8,124	\$76,404	\$2,576	167.83
318	NORTHWESTERN MUTUAL LIFE INS CO	7.7314	2	65,391	#67,214,076	#33,385,051	\$25,734,793	\$4,032,796	87.96
319	NORTHWESTERN NATIONAL LIFE INS CO	0.0730	112	3,438	#634,996	#289,957	\$708,407	\$34,165	157.22
320	OCCIDENTAL LIFE INS CO OF NC	0.0055	287	163	#48,216	#4,167	\$28,914	\$1,496	68.61
321	OHIO LIFE INSURANCE COMPANY	0.0040	306	225	#35,022	#0	\$57,028	\$4,784	162.83
322	OHIO NATIONAL LIFE INS CO THE	0.1856	69	5,583	#1,613,524	#1,031,331	\$2,151,461	\$91,753	197.26
323	OHIO STATE LIFE INSURANCE CO, THE	0.0163	204	909	#141,840	#7,324	\$164,062	\$79,257	120.83
324	OLD AMERICAN INSURANCE COMPANY	0.9679	28	38,202	#8,414,463	#0	\$5,106,623	\$141,682	60.69
325	OLD LINE LIFE INS CO OF AMERICA*	0.3064	51	6,219	#2,663,418	#2,510	\$2,300,776	\$559,799	86.48

LINE DESCRIPTION=WHOLE LIFE TYPE=INDIVIDUAL ..... (continued)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS  & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
326	OLD RELIANCE INSURANCE COMPANY	0.0004	410	52	<b>\$3,664</b>	<b>\$106</b>	<b>\$</b> 0	\$226	2.89
327	OLD REPUBLIC LIFE INSURANCE COMPANY	0.0846	101	3,766	\$735,417	<b>\$100</b>	\$263,725	\$204,370	35.86
328	OLD UNITED LIFE INSURANCE COMPANY	0.0009	384	2,254	\$7,679	<b>\$</b> 0	\$900	\$4,996	11.72
329	OZARK NATIONAL LIFE INSURANCE CO	1.6620	10	41,651	\$14,448,935	\$180,901	\$5,106,785	\$1,171,094	36.60
330	PACIFIC MUTUAL LIFE INSURANCE CO	0.0202	196	2,376	\$175,648	\$129,885	\$517,029	\$740,110	368.30
331	PAN AMERICAN LIFE INSURANCE COMPANY	0.0258	176	918	\$224,626	#83,450	<b>\$195,215</b>	\$16,924	124.06
332	PAN WESTERN LIFE INS CO	0.0015	359	72	\$12,798	\$157	\$12,432	\$372	98.37
333	PAUL REVERE LIFE INSURANCE CO	0.0084	245	1,058	\$72,707	\$0	\$154,556	\$4,570	212.57
334	PAUL REVERE VARIABLE ANNUITY INS CO, TH	0.0231	190	443	\$200,893	<b>\$</b> 0	\$238,054	\$32,450	118.50
335	PEKIN LIFE INSURANCE COMPANY	0.0053	291	182	\$45,731	#34	#3,771	\$8,026	8.32
336	PENINSULAR LIFE INSURANCE COMPANY	0.0003	416	19	\$2,730	<b>\$</b> 0	\$30,506	<b>\$173</b>	1117.44
337	PENN MUTUAL LIFE INSURANCE CO THE	0.1006	94	6,086	<b>#874,936</b>	#818,522	\$1,801,781	<b>\$63,279</b>	299.49
338	PENNSYLVANIA LIFE INSURANCE COMPANY	0.0260	174	2,198	#226,442	<b>\$</b> 0	<b>\$83,995</b>	\$12,218	37.09
339	PENSION LIFE INS CO OF AMERICA*	0.0000	469	1	<b>\$</b> 67	<b>\$</b> 0	#0	<b>\$</b> 5	0.00
340	PEOPLES SECURITY LIFE INSURANCE COMPANY	0.0021	339	321	\$17,982	<b>\$318</b>	<b>\$66,788</b>	\$1,149	373.18
341	PFL LIFE INSURANCE COMPANY	0.3499	46	13,974	\$3,041,912	\$116,792	\$1,211,547	\$74,743	43.67
342	PHARMACISTS LIFE INSURANCE COMPANY	0.0048	297	59	#41,641	<b>\$119</b>	<b>\$</b> 0	<b>\$3,573</b>	0.29
343	PHF LIFE INSURANCE COMPANY	0.0000	466	1	\$102	<b>\$</b> 0	#0	\$38	0.00
344	PHILADELPHIA AMERICAN LIFE INS CO	0.0001	436	5	\$1,130	#0	#0	\$45	0.00
345	PHILADELPHIA LIFE INS CO	0.4434	41	5,614	#3,854,347	\$10,144	\$2,033,177	\$382,773	53.01
346	PHOENIX HOME LIFE MUTUAL INS CO	1.4799	15	14,051	\$12,865,921	<b>\$6,271,857</b>	\$8,314,482	\$1,032,818	113.37
347	PHYSICIANS LIFE INSURANCE COMPANY	0.0304	160	3,531	<b>\$264,665</b>	<b>\$</b> 0	\$105,213	\$20,521	39.75
348	PIERCE NATIONAL LIFE INSURANCE CO	0.1029	93	4,000	<b>#894,574</b>	<b>\$</b> 0	\$243,123	\$8,990	27.18
349	PIONEER AMERICAN INSURANCE COMPANY	0.0005	407	9	\$3,983	<b>#</b> 0	\$718	<b>\$587</b>	18.03
350	PIONEER LIFE INSURANCE CO OF IL	0.0121	226	1,896	\$104,874	<b>\$</b> 0	\$62,508	\$12,896	59.60
351	PIONEER MUTUAL LIFE INS CO	0.0053	290	219	\$45,800	\$3,732	\$76,027	\$4,427	174.15
352	PIONEER NATIONAL LIFE INSURANCE COMPANY	0.0003	412	36	\$2,861	#33	<b>\$523</b>	<b>\$</b> 62	19.43
353	PIONEER SECURITY LIFE INSURANCE COMPANY	0.0000	456	1	#383	\$0	\$21	\$64	5.48
354	POLISH NATNL ALLIANCE OF THE US OF N. A	0.0072	262	1,782	\$62,210	#32,795	\$62,400	\$3,535	153.02
355	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.0023	336	1,102	\$20,155	\$11,216	\$41,472	\$1,981	261.41
356	POLISH WOMENS ALLIANCE OF AMERICA	0.0003	414	126	#2,805	<b>\$84</b> 0	<b>\$6,450</b>	\$128	259.89
357	PRAIRIE STATES LIFE INSURANCE CO	0.1455	77	7,005	<b>\$1,264,895</b>	<b>\$10,784</b>	<b>\$860,968</b>	\$24,152	68.92
358	PREFERRED RISK LIFE INSURANCE CO	0.0069	265	922	#60,014	<b>\$3,677</b>	<b>\$64,508</b>	\$10,662	113.62
359	PRESIDENTIAL LIFE INSURANCE CO	0.0059	281	155	<b>\$50,985</b>	#0	\$112,048	\$1,807	219.77
360	PRINCIPAL MUTUAL LIFE INS CO	0.3483	47	5,111	<b>\$3,027,955</b>	\$3,534,249	\$1,401,890	<b>\$</b> 301,656	163.02
361	PRINCIPAL NATIONAL LIFE INS CO	0.0000	471	0	#0	#0	<b>\$6,475</b>	<b>\$</b> 0	
362	PROFESSIONAL INS CORPORATION	0.0003	423	25	\$2,215	<b>\$</b> 0	\$10,000	\$341	451.47
363	PROTECTIVE LIFE INSURANCE COMPANY	0.1555	74	2,700	#1,351,548	<b>#50,874</b>	#1,878,019	\$161,010	142.72
364	PROVIDENT INDEMNITY LIFE INS CO	0.0061	274	6 206	<b>\$52,819</b>	<b>\$0</b>	\$11,038	\$1,381	20.90
365	PROVIDENT LIFE AND ACCIDENT INS CO	1.1221	24	6,306	<b>#9</b> ,75 <b>4</b> ,707	<b>\$917</b>	\$1,351,313	\$266,846	13.86
366	PROVIDENT LIFE AND CASUALTY INS CO	0.0001	433	6	<b>\$1,226</b>	<b>\$</b> 0	#0	<b>\$26</b>	0.00
367	PROVIDENT MUTUAL LIFE INS CO OF PHIL*	0.1117	86	3,766	<b>#971,035</b>	<b>\$337,563</b>	#1,625,231	<b>\$147,495</b>	202.13
3,68	PROVIDENTIAL LIFE INSURANCE COMPANY	0.0001	443	5	#859	#0	#0	<b>\$19</b>	0.00
369	PROVIDENTMUTUAL LIFE & ANNUITY OF AM *	0.0025	333		\$21,365	\$18	#0	\$1,480	0.08
370	PROVIDIAN LIFE AND HEALTH INSURANCE CO	0.0659	119	5,369	<b>\$573,263</b>	<b>\$6,945</b>	<b>\$427,654</b>	#17,433	75.81
371	PRUCO LIFE INSURANCE COMPANY	0.0822	103	934	<b>\$714,606</b>	#0	<b>\$</b> 503,888	<b>\$56,248</b>	70.51
372	PRUDENTIAL INSURANCE CO OF AMERICA THE	9.2347	1	332,069	\$80,282,818	<b>\$44,001,388</b>	\$41,716,202	\$2,306,835	106.77
373	PYRAMID LIFE INSURANCE COMPANY	0.0250	182	4,495	\$217,271	#3,678	<b>#613,980</b>	#36,324	284.28
374	RELIABLE LIFE INSURANCE COMPANY*	1.4173	16	225,821	<b>\$12,321,315</b>	<b>*·27</b>	<b>\$7,278,698</b>	<b>\$626,131</b>	59.07
375	RELIANCE STANDARD LIFE INSURANCE CO*	0.0084	244	1,118	<b>\$72,956</b>	<b>\$1,260</b>	#46,145	<b>\$7,383</b>	64.98
376	RESERVE NATIONAL INSURANCE COMPANY	0.0055	288	777	\$48,019	<b>\$0</b>	\$41,499	\$1,406	86.42
377	RGA REINSURANCE COMPANY	0.2180	61	217	\$1,895,380 *14,363	<b>\$457,655</b>	4770,705	\$40,933	64.81
378	ROYAL ARCANUM, SUPREME COUNCIL OF	0.0016	354 323	292 28	<b>#14,263</b> <b>#27,110</b>	\$19,493	\$16,265	\$852 43 319	250.70
379	ROYAL LIFE INSURANCE CO OF AMERICA	0.0031	343	46	447,110	<b>\$</b> 0	<b>\$-454</b>	#3,318	•

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
	DAVIS WIGGINGS TING THAT AND	0.0050	202	1 100	AEA 010	446 105	4001 040	414 154	E27 42
380	ROYAL MACCABEES LIFE INSURANCE CO	0.0058	283	1,180	\$50,819	\$46,185 ************************************	\$221,843 \$548,059	\$14,154 427,686	527.42
381	ROYAL NEIGHBORS OF AMERICA	0.0282	166	13,210	\$245,325	\$312,276		<b>\$27,686</b>	350.69
382	RUSHMORE NATIONAL LIFE INSURANCE CO	0.0050	296	739	<b>#43,313</b>	<b>\$66,773</b>	\$70,684 4073,006	\$2,379	317.36
383	SAFECO LIFE INSURANCE COMPANY*	0.0245	185	1,070	\$212,900	\$472	<b>\$273,896</b>	\$8,026	128.87
384	SAFECO NATIONAL LIFE INS CO	0.0008	388	179	\$6,785	<b>\$</b> 0	<b>\$77</b>	\$3,722	1.13
385	SEABOARD LIFE INSURANCE CO (USA)	0.0002	427	10	\$1,837	<b>#</b> 0	#0	\$1,169	0.00
386	SECURA LIFE INSURANCE CO	0.0032	322	173	<b>\$27,679</b>	#0	<b>\$14,415</b>	\$1,489	52.08
387	SECURITY BENEFIT LIFE INSURANCE CO	0.7015	34	7,401	<b>\$6,098,508</b>	#232,277	<b>\$4,297,842</b>	<b>\$45,678</b>	74.28
388	SECURITY GENERAL LIFE INSURANCE CO	0.0015	360	93	<b>#12,720</b>	<b>\$261</b>	\$8,530	<b>\$</b> 508	69.11
389	SECURITY LIFE INS CO OF AMERICA	0.0020	340	. 181	<b>\$17,796</b>	<b>\$</b> 0	<b>\$16,529</b>	<b>\$1,268</b>	92.88
390	SECURITY LIFE OF DENVER INSURANCE CO*	1.1260	23	1,437	<b>\$9,788,708</b>	\$875,444	\$568,627	\$267,145	14.75
391	SECURITY MUTUAL LIFE INS CO OF NE	0.0611	125	1,244	<b>\$530,814</b>	#114,308	<b>\$511,118</b>	<b>\$42,884</b>	117.82
392	SECURITY MUTUAL LIFE INS CO OF NY	0.0355	154	371	\$308,285	#20,625	<b>#5,000</b>	\$16,073	8.31
393	SECURITY-CONNECTICUT LIFE INS CO	0.0261	173	166	\$226,914	<b>\$</b> 0	\$181,456	<b>\$</b> 3,972	79.97
394	SENTINEL AMERICAN LIFE INSURANCE CO	0.0001	444	38	<b>\$856</b>	#0	#0	<b>\$</b> 57	0.00
395	SENTRY LIFE INSURANCE CO (L&H ACCT)	0.0186	201	1,006	\$162,014	<b>\$5,113</b>	\$139,270	\$14,475	89.12
396	SETTLERS LIFE INSURANCE COMPANY	0.0001	449	1	\$711	\$0	<b>\$</b> 0	<b>\$</b> 0	0.00
397	SHELTER LIFE INSURANCE CO	0.2755	56	12,926	\$2,394,931	<b>\$1,118,837</b>	\$1,594,200	\$126,318	113.28
398	SLOVENE NATIONAL BENEFIT SOCIETY	0.0008	386	407	\$7,154	\$2,187	\$6,848	\$1,041	126.29
399	SOUTHERN EDUCATORS LIFE INSURANCE CO	0.0013	365	33	<b>\$11,240</b>	<b>\$113</b>	\$2,179	\$476	20.39
400	SOUTHLAND LIFE INSURANCE COMPANY	0.0020	343	220	\$17,013	#3	\$1,911	\$1,138	11.25
401	SOUTHWESTERN LIFE INSURANCE COMPANY*	0.1064	90	1.784	\$924,605	<b>\$</b> 709	\$438,954	\$11,972	47.55
401	STANDARD INSURANCE COMPANY	0.1004	258	147	#66,475	<b>\$25,026</b>	\$28,405	\$4,116	80.38
402	STANDARD INSURANCE COMPANY STANDARD LIFE AND ACCIDENT INS CO	0.0657	120	5,730	\$570,782	\$29,318	\$580,764	\$21,380	106.89
404	STANDARD LIFE AND ACCIDENT INS CO STANDARD LIFE INS CO OF INDIANA	0.0058	286	172	\$50,008	\$1,133	\$83,429	\$1,137	169.10
404	SIANDARD DIFE INS CO OF INDIANA	0.0050	200	1,2	\$30,000	41,133	403,223	42,237	105.10
405	STATE AUTO LIFE INSURANCE CO	0.0033	319	24	<b>\$29,120</b>	<b>\$3,360</b>	#8,836	<b>\$</b> 2,196	41.88
406	STATE BOND AND MORTGAGE LIFE INS CO	0.0011	373	48	<b>\$9,458</b>	#0	<b>\$1,093</b>	<b>\$820</b>	11.56
407	STATE FARM LIFE INSURANCE COMPANY	3.1065	8	101,645	\$27,006,307	<b>\$15,570,570</b>	<b>\$11,644,749</b>	\$2,348,250	100.77
408	STATE LIFE INSURANCE COMPANY	0.0157	208	156	<b>\$136,796</b>	<b>\$42,676</b>	\$34,014	<b>\$7,176</b>	56.06
409	STATE MUTUAL INSURANCE CO	0.0233	189	1,039	<b>\$202,396</b>	<b>\$26,923</b>	\$119,760	<b>\$13,794</b>	72.47
410	STATE MUTUAL LIFE ASSUR CO OF AMERICA	0.0805	105	1,942	<b>\$</b> 699,793	#435,577	<b>\$827,670</b>	#38,764	180.52
411	STATESMAN NATIONAL LIFE INS CO THE	0.3849	44	11,282	#3,346,407	#0	\$1,572,040	\$21,236	46.98
412	SUN LIFE ASSUR CO OF CANADA (US)	0.0000	471	7	\$0	<b>#</b> 0	\$0	\$739	
413	SUN LIFE ASSURANCE CO OF CANADA	1.1632	21	2,523	\$10,112,595	\$966,753	<b>\$</b> 796,569	\$464,166	17.44
414	SUNAMERICA LIFE INSURANCE COMPANY	0.0036	313	162	<b>\$31,633</b>	\$1,406	\$31,680	\$10,904	104.59
415	SURETY LIFE INSURANCE COMPANY	0.0036	314	132	#31,333	\$44	<b>\$6,725</b>	\$1,166	21.60
416	TEXAS LIFE INSURANCE COMPANY	0.0260	175	364	\$226,006	<b>\$2,455</b>	\$36,424	\$18,306	17.20
417	TIME INSURANCE COMPANY	0.0639	122	706	<b>\$555,200</b>	#0	\$228,921	\$11,455	41.23
418	TMG LIFE INSURANCE COMPANY	0.0062	270	37	\$54,215	\$1,168	\$51,654	\$2,093	97.43
419	TRANS WORLD ASSURANCE COMPANY	0.0145	213	590	\$125,866	<b>\$</b> 0	\$55,841	\$9,124	44.37
420	TRANSAMERICA LIFE INS & ANNUITY CO	0.0024	334	40	<b>\$20,631</b>	<b>\$</b> 150	<b>#</b> 0	<b>\$1,826</b>	0.73
420		0.6557	36	11,773	#5,700,748	\$150 \$0	<b>\$</b> 0	\$1,563,736	0.73
421	TRANSAMERICA OCCIDENTAL LIFE INS CO		214	369			<b>\$180,781</b>	\$4,242	144.71
422	TRANSPORT LIFE INSURANCE COMPANY	0.0144 0.0792	107	5,499	\$124,927 \$688,223	‡0 <b>‡</b> 0	\$794,968	\$36,631	115.51
423	TRAVELERS INSURANCE COMPANY THE								
424	TRUSTMARK INSURANCE CO (MUTUAL)	0.0148	211	959	\$128,641	<b>\$20,846</b>	<b>\$</b> 59,380	<b>\$8,107</b>	62.36
425	TRUSTMARK LIFE INSURANCE COMPANY	0.0283	165	821	\$245,878	#23,483	<b>\$97,338</b>	\$14,089	49.14
426	U S FINANCIAL LIFE INSURANCE CO	0.0005	405	38	#4,139	#0	#0	\$252	0.00
427	U S LETTER CARRIERS' MUTUAL BENEFIT ASS	0.0058	284	325	<b>\$50,611</b>	#10,439	<b>\$54,415</b>	\$5,143	128.14
428	UKRAINIAN NATIONAL ASSOCIATION	0.0003	413	139	\$2,830	\$4,442	<b>\$20,665</b>	\$146	887.17
429	UNIFIED LIFE INSURANCE COMPANY	0.0001	446	6	\$821	<b>#</b> 0	#0	\$84	0.00
430	UNILIFE INS CO	0.0009	385	60	<b>\$7,403</b>	#0	<b>\$5,000</b>	<b>\$</b> 508	67.54
431	UNION BANKERS INSURANCE COMPANY	0.0081	250	597	<b>\$</b> 70,519	<b>\$</b> 5,564	. \$90,725	\$2,727	136.54
432	UNION BENEFIT LIFE INS CO	0.0371	153	8,708	#322,103	<b>\$6,906</b>	#202,570	\$11,703	65.03
433	UNION CENTRAL LIFE INSURANCE CO	0.0623	124	1,932	\$541,762	#289,284	<b>\$225,789</b>	<b>\$26,609</b>	95.07

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
ODD	COM MAIL					LALD	FRID	FORCE (UUU)	KATIO
434	UNION FIDELITY LIFE INSURANCE CO	0.0043	303	372	\$37,152	\$0	\$19,276	\$2,519	51.88
435	UNION LABOR LIFE INSURANCE COMPANY	0.0015	357	83	\$13,329	\$1,283	<b>\$3,000</b>	\$302	32.13
436	UNITED AMERICAN INSURANCE COMPANY	0.0576	132	2,897	<b>\$</b> 500,605	#0	#382,168	\$15,378	76.34
437	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.0012	369	37	\$10,398	<b>\$</b> 0	<b>\$3,283</b>	\$546	31.57
438	UNITED COMPANIES LIFE INSURANCE CO	1.5350	13	48	#13,345,130	<b>\$</b> 505	\$3,467,907	<b>\$514,000</b>	25.99
130					,20,000,200	4500	43,201,301	4314,000	23.33
439	UNITED FAMILY LIFE INSURANCE CO			205	\$-21,480	<b>\$</b> 0	\$10,809	\$767	_
440	UNITED FIDELITY LIFE INSURANCE CO	0.0588	127	1,683	\$511,554	\$2,582	\$457,914	\$54,523	90.02
441	UNITED HERITAGE MUTUAL LIFE INS CO	0.0214	193	602	\$186,127	<b>\$763</b>	\$51,889	\$3,979	28.29
442	UNITED HOME LIFE INSURANCE COMPANY	0.0082	247	284	\$71,455	#311	\$42,639	#3,778	60.11
443	UNITED INSURANCE COMPANY OF AMERICA	0.2159	63	19,068	\$1,877,282	<b>\$</b> 0	<b>\$1,186,360</b>	\$84,510	63.20
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444	UNITED INVESTORS LIFE INS CO	0.0337	157	843	\$292,738	<b>\$</b> 0	\$156,998	<b>\$</b> 39,557	53.63
445	UNITED LIBERTY LIFE INSURANCE COMPANY	0.0005	401	14	\$4,461	\$257	\$4,409	\$224	104.60
446	UNITED LIFE INSURANCE COMPANY	0.0963	97	790	#836,794	<b>\$</b> 0	<b>\$165,091</b>	\$41,605	19.73
447	UNITED NATIONAL LIFE INS CO OF AMERICA	0.0012	368	116	\$10,538	#0	\$2,072	\$823	19.66
448	UNITED OF OMAHA LIFE INS CO	0.5360	40	30,687	<b>\$4</b> ,660,048	<b>\$401</b>	\$2,318,495	\$269,281	49.76
449	UNITED PRESIDENTIAL LIFE INS CO	0.0665	118	14	<b>\$</b> 577,779	\$1,956	<b>\$</b> 5,000	4637	1.20
450	UNITED SERVICES LIFE INSURANCE CO	0.0387	150	473	\$336,873	<b>\$10,351</b>	\$256,183	\$637 \$28,573	79.12
451	UNITED STATES LIFE INS CO NY	0.0077	255	190	\$67,294	47,558	\$34,794	\$4,452	62.94
452	UNITED TEACHER ASSOCIATES INSURANCE CO*	0.0000	464	1	\$144	#7,550	#34,794	\$4,452 \$2	0.00
453	UNITED WORLD LIFE INSURANCE COMPANY	0.0122	225	2,868	\$105,778	<b>\$</b> 0	<b>\$52,000</b>		49.16
423	ONITED WORLD HITE INDORANCE COMPANY	0.0122	223	2,000	4103,770	ą v	<b>\$52,000</b>	\$11,180	49.10
454	UNITY MUTUAL LIFE INS CO	0.0007	390	25	<b>\$6,511</b>	\$1,344	\$16,492	\$407	273.94
455	UNIVERSAL GUARANTY LIFE INS CO	0.1547	75	5,953	\$1,344,532	\$32,648	\$960,392	\$54,834	73.86
456	UNIVERSAL LIFE INSURANCE COMPANY THE	0.0342	156	6,114	\$297,157	\$0	\$328,179	\$8,966	110.44
457	UNIVERSAL UNDERWRITERS LIFE INS CO	0.0213	194	224	<b>\$185,451</b>	<b>\$</b> 0	<b>\$7,849</b>	\$16,977	4.23
458	UNUM LIFE INS CO OF AMERICA	0.0221	192	1,846	<b>\$191,977</b>	\$374,501	\$828,610	\$12,718	626.70
450	TALL TARR OND THE GO OF TARTING	0.0015	356	346	412 227	42.000	***	=	
459	USA LIFE ONE INS CO OF INDIANA		134	672	\$13,337 *461,244	#3,006	<b>\$37,206</b>	\$497	301.51
460	USAA LIFE INSURANCE COMPANY	0.0531	134 292	204	\$461,244	\$273,475	\$100,159	\$19,201	81.01
461	USLIFE CREDIT LIFE INSURANCE CO*	0.0053			\$45,696 4050 371	<b>\$</b> 0	\$59,040	\$2,715	129.20
462	VALLEY FORGE LIFE INSURANCE COMPANY	0.1104	87	314	<b>\$959,371</b>	<b>\$13,553</b>	\$209,566	\$583,126	23.26
463	VETERANS LIFE INS CO	0.0146	212	1,460	\$127,109	<b>\$</b> 0	<b>\$57,199</b>	\$3,892	45.00
464	VICTORY LIFE INSURANCE COMPANY	0.0820	104	8,660	<b>\$713,126</b>	\$268,176	\$1,221,785	<b>\$</b> 33,647	208.93
465	VULCAN LIFE INSURANCE COMPANY	0.0091	243	1,025	\$79,160	\$0	\$100,004	\$5,869	126.33
466	WABASH LIFE INSURANCE COMPANY	0.0131	216	1,006	\$114,259	\$20,137	\$199,663	\$10,904	192.37
467	WASHINGTON NATIONAL INSURANCE CO*	0.0052	293	710	\$45,396	\$537	\$126,804	\$2,492	280.51
468	WEST COAST LIFE INSURANCE COMPANY*	0.0036	315	121	\$31,277	\$2,162	\$9,423	#838	37.04
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469	WESTERN AND SOUTHERN LIFE INS CO	0.6430	38	82,722	<b>\$5,589,944</b>	\$2,167,209	<b>\$4,988,70</b> 5	<b>\$296,667</b>	128.01
470	WESTERN CATHOLIC UNION	0.0471	142	6,771	\$409,094	#0	\$401,852	\$28,703	98.23
471	WESTERN NATIONAL LIFE INSURANCE CO	0.0005	402	142	\$4,370	#0	<b>\$</b> 0	\$1,569	0.00
472	WESTERN RESERVE LIFE ASSUR CO OH	0.0052	294	104	\$44,783	\$288	\$13,489	\$2,767	30.76
473	WESTERN SOUTHERN LIFE ASSURANCE CO	0.1429	78	97	\$1,242,185	<b>\$</b> 0	<b>\$</b> 68,910	<b>\$525</b>	5.55
474	WESTFIELD LIFE INSURANCE COMPANY	0.0012	370	40	\$10,201	<b>\$</b> 0	<b>\$3,010</b>	41 050	00 F1
475	WILLIAM PENN ASSOCIATION	0.0012	418	112	\$2,553	\$915		<b>\$1,060</b>	29.51
476	WISCONSIN NATIONAL LIFE INSURANCE CO*	0.0058	282	374	\$2,553 \$50,840	\$915 \$1,074	\$6,184 438 504	#620	278.07
477	WOODMEN ACCIDENT AND LIFE COMPANY*	0.038	148	848	\$345,284	\$154,212	\$28,504	\$2,643	58.18
478	WOODMEN OF THE WORLD LIFE INS SOCIETY	0.0397	229	1,475	\$102,032		\$172,120 \$100.033	<b>\$23,193</b>	94.51
4/0	MOODMEN OF THE MORED LIFE INS SOCIETY	0.011/	449	1,4/5	\$1U2,U32	<b>\$137,234</b>	\$108,922	\$10,092	241.25
479	WORKMENS BENEFIT FUND OF THE U S OF AM	0.0003	422	326	\$2,236	<b>\$</b> 790	\$4,756	\$343	248.03
480	WORLD INSURANCE COMPANY	0.0060	277	296	<b>\$51,842</b>	\$7,499	\$91,957	\$2,695	191.84
481	WORLD SERVICE LIFE INSURANCE COMPANY*	0.0000	455	17	\$411	\$170	\$0	<b>\$</b> 52	41.36
482	ZALE LIFE INSURANCE COMPANY	0.0002	425	8	\$2,102	#0	<b>\$</b> 0	<b>\$</b> 65	0.00
483	ZURICH LIFE INSURANCE CO OF AMERICA	0.0752	108	76	<b>\$653,538</b>	<b>#</b> 0	<b>\$1,000</b>	<b>\$</b> 6,754	0.15
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	TOTAL	100.000		2,889,792	<b>#869,361,632</b>	<b>\$241,503,874</b>	<b>\$481,462,204</b>	<b>\$54,644,213</b>	83.16

.....LINE DESCRIPTION=TERM LIFE TYPE=INDIVIDUAL ......

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS  • ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AAA LIFE INS CO	0.1781	74	1,046	<b>\$337,226</b>	<b>\$</b> 0	<b>\$</b> 56,542	<b>\$6,160</b>	16.77
2	ACACIA MUTUAL LIFE INSURANCE CO	0.1817	73	2,232	#343,867	<b>\$210,272</b>	\$413,196	\$53,564,920	181.31
3	ACADEMY LIFE INSURANCE CO*	0.0831	117	89	\$157,258	#0	\$45,782	\$15,856	29.11
4	AETNA LIFE INS AND ANNUITY CO*	0.0163	198	76	#30,901	<b>š</b> 0	#0	<b>\$5,189</b>	0.00
5	AETNA LIFE INSURANCE COMPANY*	0.2861	52	832	<b>\$541,675</b>	<b>\$</b> 0	#374,170	\$157,229	69.08
6	AID ASSOCIATION FOR LUTHERANS	0.3639	42	5,219	<b>\$</b> 688,963	<b>\$</b> 50,410	<b>\$</b> 793,749	<b>\$198,358</b>	122.53
ž	AIG LIFE INSURANCE COMPANY	0.0969	109	230	\$183,498	\$0	\$260,198	\$27,416	141.80
8	ALEXANDER HAMILTON LIFE INS CO OF AMERI	0.0480	153	8,043	<b>\$90,926</b>	<b>\$</b> 0	\$658,849	\$109,855	724.60
ğ	ALFA LIFE INSURANCE CORPORATION	0.0000	344	1	#0	<b>å</b> 0	<b>\$</b> 0	<b>\$25</b>	
10	ALL AMERICAN LIFE INSURANCE COMPANY*	0.1774	76	860	#335,851	<b>#</b> 0	<b>\$624,887</b>	<b>\$110,920</b>	186.06
11	ALLIANZ LIFE INS CO OF NORTH AMERICA*	0.1479	86	1,029	\$279,890	<b>\$</b> 0	<b>\$77,082</b>	<b>\$63,859</b>	27.54
12	ALLIED LIFE INS CO	0.9311	21	817	\$1,762,649	<b>\$</b> 0	\$486,450	\$126,291	27.60
13	ALLSTATE LIFE INS CO OF NEW YORK	0.0007	314	11	<b>\$1,407</b>	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 563	0.00
14	ALLSTATE LIFE INSURANCE COMPANY	0.2540	55	10,034	<b>\$480,864</b>	#0	\$293,838	<b>\$341,098</b>	61.11
15	AMERICAN AMICABLE LIFE INS CO TX	0.0870	115	410	<b>\$164,645</b>	\$134	<b>\$</b> 72,579	<b>\$17,417</b>	44.16
16	AMERICAN BANKERS LIFE ASSUR OF FLORIDA	0.0141	204	237	\$26,714	#0	\$17,273	\$8,199	64.66
17	AMERICAN CAPITOL INSURANCE COMPANY	0.0224	185	66	<b>\$42,359</b>	#0	\$21,702	\$2,281	51.23
18	AMERICAN COMMUNITY MUTUAL INSURANCE CO	0.0015	299	15	\$2,774	#0	\$5,779	\$547	208.33
19	AMERICAN FAMILY LIFE ASSUR CO GA	0.0041	257	145	<b>\$7,737</b>	#0	\$0	<b>\$1,825</b>	0.00
20	AMERICAN FAMILY LIFE INSURANCE CO	7.0006	3	30,112	<b>\$13,252,196</b>	<b>\$</b> 0	\$1,252,734	#2,075,871	9.45
21	AMERICAN FIDELITY ASSURANCE COMPANY	0.0927	113	654	#175,453	<b>\$</b> 0	<b>#</b> 0	#34,168	0.00
22	AMERICAN FOUNDATION LIFE INS CO	0.0034	263	27	#6,418	<b>#</b> 0	<b>\$6,422</b>	\$332	100.06
23	AMERICAN FOUNDERS LIFE INSURANCE CO*	0.0059	244	57	<b>\$11,136</b>	#0	\$20,408	\$1,347	183.26
24	AMERICAN FRANKLIN LIFE INS CO THE	0.0086	227	25	\$16,232	<b>\$</b> 0	<b>\$0</b>	<b>\$7,780</b>	0.00
25	AMERICAN GENERAL LIFE & ACCIDENT INS CO	0.2513	57	19,825	<b>\$475,798</b>	#0	\$327,916	\$222,871	68.92
26	AMERICAN GENERAL LIFE INSURANCE CO	0.1488	85	360	\$281,715	#0	#0	\$24,957	0.00
27	AMERICAN HEALTH & LIFE INSURANCE CO	0.0037	260	205	#6,945	#0	\$6,200	<b>\$870</b>	89.27
28	AMERICAN HERITAGE LIFE INSURANCE CO	0.0133	207 67	186 1,021	#25,195	\$0 \$0	#131,194 #75,415	#11,999 #131,676	520.71 19.72
29 30	AMERICAN HOME LIFE INSURANCE CO AMERICAN INCOME LIFE INS CO	0.2020 0.0243	178	430	#382,390 #45,979	#U #0	\$25,000	\$82,477	54.37
			260	1		•		<b>\$</b> 5	
31	AMERICAN INTERNATIONAL LIFE ASSUR OF NY	0.0029 0.1317	269 88	191	\$5,525 *240,227	\$0 \$0	<b>\$</b> 0 <b>\$4,46</b> 3	\$20,614	0.00 1.79
32 33	AMERICAN LIFE AND CASUALTY INS CO* AMERICAN MERCHANTS LIFE INS CO	0.1317	277	7	<b>\$249,227</b> <b>\$4,683</b>	<b>\$</b> 0	\$0	\$20,614 \$235	0.00
34	AMERICAN MUTUAL LIFE INSURANCE COMPANY	0.7680	24	1,273	\$1,453,864	\$17,371	<b>\$922,596</b>	<b>\$196,398</b>	64.65
35	AMERICAN NATIONAL INSURANCE COMPANY*	0.2054	66	7,720	<b>\$388,802</b>	#17,370	\$265,995	\$199,386	68.41
36	AMERICAN NATIONAL LIFE INS OF TX	0.0050	252	39	<b>\$9,528</b>	<b>\$</b> 0	<b>\$</b> 0	\$4,886	0.00
37	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.0009	311	8	\$1,641	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
38	AMERICAN REPUBLIC INSURANCE COMPANY	0.1931	770	1,735	<b>\$365,624</b>	\$2,272	\$287,112	<b>\$139,468</b>	79.15
39	AMERICAN SLOVENIAN CATHOLIC UNION	0.0000	343	1	<b>#9</b>	#0	#0	#2	0.00
40	AMERICAN STATES LIFE INSURANCE CO	0.7403	26	4,957	\$1,401,472	#0	\$410,919	\$432,588	29.32
41	AMERITAS LIFE INSURANCE CORP	0.0530	143	292	<b>\$100,240</b>	\$0	\$25,000	\$37,894	24.94
42	AMICA LIFE INSURANCE COMPANY	0.0127	210	72	\$24,088	<b>\$</b> 0	#0	\$12,167	0.00
43	ANTHEM LIFE INSURANCE COMPANY	0.0040	258	11	\$7,627	<b>\$</b> 0	#0	\$128	0.00
44	ASSURED LIFE ASSOCIATION	0.0320	168	31	#60,609	<b>#</b> 0	#19,237	<b>\$</b> 672	31.74
45	ATLAS LIFE INSURANCE COMPANY*	0.0761	126	745	<b>\$143,972</b>	#0	#92,125	\$32,099	63.99
46	AURORA NATIONAL LIFE ASSURANCE CO	0.0997	104	35	<b>\$188,663</b>	#0	#0	\$22,655	0.00
47	AUTO CLUB LIFE INS CO	0.0006	324	17	\$1,113	<b>\$</b> 0	#0	\$322	0.00
48	AUTO OWNERS LIFE INSURANCE COMPANY	0.0627	135	448	#118,623	<b>\$</b> 0	#28,020	<b>\$36,655</b>	23.62
49	AZTEC LIFE ASSURANCE COMPANY	0.0015	298		\$2,783	<b>#</b> 0	#0	\$0	0.00
50	BANKERS LIFE AND CASUALTY COMPANY	0.1259	. 89	2,326	#230,342	<b>\$</b> 0	\$268,612	<b>\$55,401</b>	112.70
51	BANKERS NATIONAL LIFE INS CO	0.1541	81	261	\$291,712	<b>\$75,566</b>	\$104,500	\$25,573	61.73
52	BANKERS SECURITY LIFE INS SOCIETY	0.1924	71	1,869	#364,170	#297	<b>\$</b> 395,82 <b>4</b>	<b>\$50,098</b>	108.77
53	BANKERS UNITED LIFE ASSURANCE CO	0.0009	309	0	#1,754	<b>\$</b> 0	<b>#</b> 0	<b>\$0</b>	0.00
54	BENEFICIAL LIFE INSURANCE COMPANY	0.0013	302	12	<b>\$2,421</b>	<b>#</b> 0	#0 #4 936	\$2,062 *575	0.00
55	BENEFICIAL STANDARD LIFE INS CO*	0.0057	246	53	#10,801	<b>\$</b> 0	<b>#4</b> ,936	<b>#</b> 575	45.70

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS  • ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
56	BUSINESS MENS ASSURANCE CO OF AMERICA	0.1779	75	499	<b>\$336,753</b>	<b>\$</b> 0	<b>\$</b> 0	4112 000	0.00
57	C M LIFE INSURANCE COMPANY	0.0640	133	126	\$121,086	<b>\$</b> 0	\$63,246	\$113,900 \$48,209	52.23
58	CAMERON LIFE INSURANCE COMPANY	0.0768	124	1,167	\$145,354	<b>\$</b> 0	\$12,000	\$51,219	8.26
59	CANADA LIFE ASSURANCE COMPANY	0.0139	205	30	\$26,341	<b>\$</b> 0	\$0	\$4,705	0.00
60	CAPITAL RESERVE LIFE INSURANCE CO	0.0026	275	27	\$4,831	<b>\$</b> 0	#0	<b>\$650</b>	0.00
61	CAPITOL AMERICAN LIFE INSURANCE COMPANY	0.0003	332	5	<b>\$526</b>	\$0	<b>\$</b> 0	\$26	0.00
62	CAPITOL BANKERS LIFE INSURANCE COMPANY	0.0000	344	38	<b>\$</b> 0	<b>#</b> 0	<b>\$</b> 0	\$2,347	
63	CATHOLIC FAMILY LIFE INSURANCE	0.0007	321	7	<b>\$1,248</b>	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 592	0.00
64	CATHOLIC KNIGHTS OF AMERICA THE	0.0448	154	718	\$84,849	<b>\$</b> 0	<b>\$</b> 0	\$20,879	0.00
65	CELTIC LIFE INSURANCE COMPANY THE	0.0006	323	10	\$1,133	<b>\$</b> 0	<b>\$5,741</b>	\$212	506.71
66	CENTRAL NATIONAL LIFE INS OF OMAHA	0.0288	174	88	\$54,611	<b>\$</b> 0	<b>\$</b> 0	\$2,936	0.00
67	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.0052	249	182	\$9,854	<b>\$</b> 0	#0	\$4,817	0.00
68	CENTRAL SECURITY LIFE INSURANCE CO	0.0190	192	1,625	<b>\$35,983</b>	<b>\$</b> 0	#196,841	<b>\$7,199</b>	547.04
69	CENTRAL STATES HEALTH & LIFE CO	0.0115	218 285	95 81	\$21,736	<b>\$</b> 0	<b>\$52,000</b>	<b>\$</b> 5,797	239.23
70	CENTRAL UNITED LIFE INSURANCE CO*	0.0022	265	91	\$4,154	<b>\$</b> 0	<b>\$</b> 0	<b>\$5,063</b>	0.00
71	CENTURY LIFE OF AMERICA	0.0297	173 336	441 8	\$56,171 \$321	<b>\$</b> 5,263	\$1,409	<b>\$34,874</b>	11.88
72 73	CERTIFIED LIFE INS CO CHESAPEAKE LIFE INSURANCE COMPANY THE*	0.0002 0.0011	336 307	3	\$2,103	<b>\$0</b> <b>\$</b> 0	<b>\$0</b>	\$22	0.00
73 74	CHESAPEARE LIFE INSURANCE COMPANY THE	0.0011	292	30	\$3,598	# O	\$0 \$0	\$41 \$1,081	0.00 0.00
75	CHUBB SOVEREIGN LIFE INS CO	0.2207	62	599	\$417,795	<b>\$</b> 0	<b>\$</b> 350,000	\$125,570	83.77
76	CINCINNATI LIFE INSURANCE COMPANY THE	0.0726	129	322	\$137,357	#0	\$273,928	<b>\$39,938</b>	199.43
77	CITICORP LIFE INSURANCE CO	0.0024	278	19	\$4,620	<b>\$</b> 0	<b>\$</b> 0	\$1,558	0.00
78	COLLEGE LIFE INSURANCE CO OF AMERICA	0.0031	266	36	\$5,876	<b>\$</b> 0	<b>\$</b> 5,101	\$515	86.81
79	COLONIAL LIFE & ACCIDENT INS CO	0.0311	171	411	\$58,821	å Ö	#0	\$14,888	0.00
80	COLONIAL PENN LIFE INSURANCE CO	0.0113	220	11	\$21,402	<b>\$</b> 0	\$19,983	\$437	93.37
81	COLORADO BANKERS LIFE INS CO*	0.0071	233	68	\$13,485	<b>\$</b> 0	\$16,925	\$1,492	125.51
82	COLUMBIA UNIVERSAL LIFE INS CO	0.0085	228	76	<b>\$15,998</b>	<b>\$</b> 0	<b>\$199</b>	\$2,034	1.24
83	COLUMBUS LIFE INSURANCE CO	0.0163	199	90	#30,892	#0	<b>\$</b> 5,730	<b>\$</b> 8,620	18.55
84	COMBINED INSURANCE CO OF AMERICA	0.0416	156	653	<b>\$78,815</b>	<b>\$</b> 0	\$0	\$4,257	0.00
85	COMMERCIAL LIFE INSURANCE COMPANY*	0.0012	305	16	#2,190	<b>#</b> 0	<b>\$265</b>	\$218	12.10
86	COMMERCIAL UNION LIFE INS CO OF AMERICA	0.1216	91	363	\$230,182	#0	\$10,801	\$34,566	4.69
87	COMMONWEALTH LIFE INSURANCE COMPANY	0.0007	317	122	<b>#1,308</b>	<b>#</b> 0	\$90,949	\$8,719	6953.29
88	COMMUNITY NATIONAL ASSURANCE COMPANY	0.0001	338	15	<b>\$269</b>	<b>#</b> 0	#0	\$184	0.00
89	CONNECTICUT GENERAL LIFE INS CO	2.3868	10	579	\$4,518,292	<b>\$527,692</b>	<b>\$855,791</b>	\$116,418	30.62
90	CONNECTICUT MUTUAL LIFE INS CO	1.7060	13	4,986	<b>\$3,229,462</b>	\$1,392,840	\$2,698,351	<b>\$189,245</b>	126.68
91	CONNECTICUT NATIONAL LIFE INS CO	0.0953	110	66	\$180,360	<b>#</b> 0	\$35,819	\$21,853	19.86
92	CONSTITUTION LIFE INSURANCE COMPANY	0.0033	264	28	\$6,221	<b>\$</b> 0	<b>\$1,042</b>	<b>\$1,327</b>	16.75
93	CONTINENTAL GENERAL INSURANCE CO	0.0187	194	159	<b>\$35,399</b>	<b>\$</b> 0	<b>\$0</b>	<b>\$11,396</b>	0.00
94 95	CONTINENTAL LIFE INS CO OF BRENTWOOD TN CONTINENTAL WESTERN LIFE INS CO	0.0001 0.0666	337 131	1 230	#283 #126,087	#0 #0	\$0 \$78,116	\$10 \$56,582	0.00 61.95
96	COUNTRY INVESTORS LIFE ASSUR CO	0.0012	306	و	\$2,189	<b>\$</b> 0	<b>\$</b> 0	\$965	0.00
90 97	COUNTRY LIFE INSURANCE COMPANY	0.1507	82	1,360	\$285,251	<b>\$</b> 0	<b>\$50,000</b>	\$123,985	17.53
98	CROWN LIFE INSURANCE COMPANY*	0.5688	33	140	\$1,076,800	<b>\$</b> 0	\$33,811	\$27,250	3.14
99	CUNA MUTUAL INSURANCE SOCIETY	0.0193	190	627	\$36,494	<b>\$</b> 30,184	<b>\$133,973</b>	\$9,427	449.82
100	DEGREE OF HONOR PROTECTIVE ASSOC	0.0082	229	110	\$15,525	#0	#4,177	<b>\$3,030</b>	26.90
101	DIXIE NATIONAL LIFE INSURANCE COMPANY	0.0013	303	12	#2,419	\$0	<b>\$</b> 0	<b>\$64</b> 5	0.00
102	EMPIRE GENERAL LIFE ASSURANCE CORP	0.0513	145	17	<b>#97,179</b>	<b>#</b> 0	<b>#</b> 0	\$11,168	0.00
103	EMPLOYEES LIFE COMPANY (MUTUAL)	0.0022	282	14	\$4,248	#0	#Ö	\$610	0.00
104	EMPLOYERS MODERN LIFE COMPANY	0.0387	161	624	<b>\$73,226</b>	#0	<b>\$205,000</b>	\$23,684	279.96
105	EQUITABLE LIFE & CASUALTY INS CO	0.0003	331	4	<b>\$538</b>	<b>\$</b> 0	#0	\$434	0.00
106	EQUITABLE LIFE INSURANCE CO OF IOWA	0.0969	108	402	\$183,501	#0	\$136,801	\$9,818	74.55
107	EXECUTIVE FUND LIFE INSURANCE CO	0.0079	230	29	\$14,965	<b>#</b> 0	\$9,589	\$444	64.08
108	FAMILY BENEFIT LIFE INSURANCE CO	0.0565	138	666	\$107,035	<b>\$</b> 0	<b>\$34,207</b>	<b>\$53,568</b>	31.96
109	FAMILY LIFE INSURANCE COMPANY*	0.7578	25	5,012	\$1,434,574	#0	<b>\$577,596</b>	<b>\$144,045</b>	40.26

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110	FAMILY SERVICE LIFE INS CO	0.0021	287	25	\$4,058	<b>\$</b> 0	\$4,122	<b>\$</b> 68	101.58
111	FARM BUREAU LIFE INS CO OF MISSOURI	1.6069	14	9,998	<b>\$3,041,855</b>	\$0	\$1,062,371	\$736,816	34.93
112	FARMERS AND TRADERS LIFE INS CO	0.0013	301	5	\$2,505	<b>#</b> 0	#0	\$881	0.00
113	FARMERS NEW WORLD LIFE INSURANCE CO	1.5980	15	11,679	#3,025,013	<b>\$</b> 0	\$908,922	<b>\$547,940</b>	30.05
114	FARMLAND LIFE INSURANCE COMPANY	0.1495	84	670	\$283,017	<b>\$</b> 0	<b>\$</b> 0	<b>\$8,507</b>	0.00
115	FEDERAL HOME LIFE INSURANCE COMPANY*	0.0060	243	207	\$11,441	<b>\$</b> 0	\$46,791	\$12,560	408.98
116	FEDERAL KEMPER LIFE ASSURANCE CO	1.5545	16	4,197	\$2,942,785	#0	<b>\$</b> 760,507	\$1,030,644	25.84
117	FEDERAL LIFE INSURANCE CO MUTUAL	0.0028	272	59	<b>\$5,391</b>	<b>\$</b> 0	\$2,124	\$1,505	39.40
118	FEDERATED LIFE INSURANCE COMPANY	0.1074	100 78	398 640	\$203,366	<b>#0</b>	\$221,290 \$205,000	\$65,464 \$79,000	108.81 64.17
119	FIDELITY AND GUARANTY LIFE INS CO*	0.1688	78	040	<b>\$319,463</b>	#0	\$205,000	\$78,900	04.17
120	FIDELITY LIFE ASSOCIATION A MUTUAL LEGA	0.0309	172	198	\$58,570	<b>\$793</b>	<b>\$</b> 0	\$24,441	1.35
121	FIDELITY SECURITY LIFE INSURANCE CO*	0.0037	261	66	\$6,922	<b>\$</b> 0	\$36,781	\$1,125	531.36
122	FINANCIAL SECURITY LIFE INS CO	0.0007	319	43	<b>\$1,292</b>	<b>\$</b> 0	#0 #101 00E	\$164 *33 346	0.00
123 124	FIRST COLONY LIFE INSURANCE COMPANY FIRST DELAWARE LIFE INS CO	0.0726 0.0055	128 247	562 29	#137,370 #10,434	\$0 \$0	\$101,005 \$0	\$37,246 \$3,380	73.53 0.00
	FIRST DELAWARE LIFE IND CO				, ,	40	**		
125	FIRST INVESTORS LIFE INSURANCE COMPANY	0.0027	273	28	<b>\$5,050</b>	<b>\$</b> 0	<b>\$</b> 0	\$1,235	0.00
126	FIRST LIFE ASSURANCE COMPANY*	0.1954 0.0029	68 268	522 31	\$369,940 \$5.537	#0 #0	\$486,285 \$5,100	\$74,159 \$242	131.45 92.27
127 128	FIRST PROVIDIAN LIFE & HEALTH INS CO FLORISTS LIFE INSURANCE COMPANY	0.0029	334	5	\$5,527 \$472	<b>\$</b> 0	\$5,100 <b>\$</b> 0	\$101	0.00
129	FORD LIFE INSURANCE COMPANY	0.0239	181	157	\$45,219	<b>#</b> 0	\$17,821	\$3,347	39.41
130	FORTIS BENEFITS INSURANCE COMPANY	0.0436	155	358	\$82,515	<b>\$</b> 0	<b>\$</b> 0	\$22,004	0.00
131	FRANKLIN LIFE INSURANCE COMPANY	0.5861	32	2,972	\$1,109,570	<b>\$</b> 0	<b>\$157,607</b>	\$101,773	14.20
132	GARDEN STATE LIFE INSURANCE COMPANY*	0.1695	<b>77</b>	616	\$320,858	<b>\$</b> 0	\$300,458	\$78,240	93.64
133	GERBER LIFE INSURANCE COMPANY	0.0568	137	895	<b>\$107,485</b>	<b>#</b> 0	\$25,061	#18,582	23.32
134	GLOBE LIFE AND ACCIDENT INS CO	0.2476	58	6,621	\$468,637	<b>\$</b> 0	\$177,880	<b>\$66,934</b>	37.96
135	GOLDEN RULE INSURANCE COMPANY	0.2940	50	1,111	\$556,607	<b>\$</b> 0	\$57,000	\$90,844	10.24
136	GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	0.0041	256	68	\$7,791	<b>#118</b>	<b>\$</b> 0	\$5,647	1.51
137	GRANGE LIFE INSURANCE COMPANY	0.0009	312	6	\$1,612	#0	<b>\$</b> 0	<b>\$</b> 69	0.00
138	GREAT AMERICAN LIFE INSURANCE CO	0.0045	254	10	#8,448	<b>\$</b> 0	#0	<b>\$718</b>	0.00
139	GREAT AMERICAN RESERVE INS CO	0.0397	159	228	\$75,133	<b>\$32,942</b>	<b>\$108,700</b>	\$24,908	188.52
140	GREAT WEST LIFE & ANNUITY INS CO*	0.0977	107	126	<b>\$185,000</b>	<b>\$</b> 0	\$27,000	\$15,598	14.59
141	GREAT WEST LIFE ASSURANCE COMPANY*	0.0096	224	23	\$18,165	<b>\$</b> 0	\$35,000	<b>\$1,530</b>	192.68
142	GREATER BENEFICIAL UNION OF PITTSBURGH	0.0022	284	15	<b>\$4,208</b>	<b>\$</b> 0	<b>\$</b> 0	<b>#599</b>	0.00
143 144	GRINNELL LIFE INS CO GUARANTZE RESERVE LIFE INSURANCE CO	0.0007 0.0066	320 238	6 52	\$1,282 \$12,471	<b>‡</b> 0 <b>≴</b> 0	\$0 \$12,345	\$220 \$603	0.00 98.99
144	GUARANTEE RESERVE LIFE INSURANCE CO	0.0000	230	72	412,2/1	ą.	•	,	30.33
145	GUARANTEE TRUST LIFE INSURANCE CO*	0.0492	150	994	\$93,082	<b>\$</b> 0	\$31,425	\$19,063	33.76
146	GUARANTY INCOME LIFE INSURANCE CO	0.0782	122	204	<b>\$148,092</b>	<b>\$</b> 0	<b>\$108,424</b>	\$8,971	73.21
147 148	GUARDIAN INSURANCE & ANNUITY CO INC GUARDIAN LIFE INSURANCE CO OF AMERICA	0.0242 0.2382	179 60	60 790	\$45,736 \$451,000	<b>‡</b> 0 <b>\$</b> 0	#0 #1,035	\$22,565 \$166,937	0.00 0.23
149	GULF LIFE INSURANCE COMPANY	0.0189	193	3,060	\$35,784	<b>\$</b> 0	\$55,539	\$17,687	155.21
150	HARTFORD LIFE AND ACCIDENT INS CO*	0.0509	146	157	. \$96,349	<b>\$</b> 0	\$0	<b>\$29,600</b>	0.00
151	HARTFORD LIFE INSURANCE COMPANY	0.0309	157	171	\$76,919	\$2,408,470	\$12,000	\$520,483	3146.78
152	HARVEST LIFE INSURANCE COMPANY THE	0.0031	267	71	\$5,791	\$0	\$12,403	\$8,720	214.18
153	HAWKEYE NATIONAL LIFE INSURANCE CO	0.0129	209	137	\$24,428	<b>\$</b> 0	\$1,582	#3,890	6.48
154	HORACE HANN LIFE INSURANCE COMPANY	0.0504	148	826	\$95,452	<b>\$</b> 0	\$72,279	\$28,719	75.72
155	IDEALIFE INSURANCE COMPANY	0.0323	167	235	<b>\$61,079</b>	<b>\$</b> 0	\$98,783	<b>\$5,042</b>	161.73
156	IDS LIFE INSURANCE COMPANY	0.2674	54	1,303	\$506,115	<b>#</b> 0	\$106,594	\$44,225	21.06
157	ILLINOIS MUTUAL LIFE & CASUALTY CO	0.0933	111	279	\$176,639	<b>#</b> 0	<b>\$159,892</b>	\$39,180	90.52
158	INDEPENDENT ORDER OF FORESTERS THE	0.0070	236	136	\$13,275	<b>\$</b> 0	<b>\$</b> 0	\$4,646	0.00
159	INDIANAPOLIS LIFE INSURANCE CO	0.0352	163	206	<b>\$66,575</b>	<b>\$2,803</b>	<b>\$103,658</b>	\$23,860	159.91
160	INDIVIDUAL ASSUR CO LIFE HEALTH & ACCID	0.0988	106	863	<b>\$187,093</b>	<b>\$</b> 0	\$199,449	\$28,174	106.60
161	INTEGON LIFE INSURANCE CORPORATION*	0.0230	183	109	<b>\$43,517</b>	<b>#</b> 0	<b>\$</b> 0	\$11,034	0.00
162	INTER STATE ASSURANCE COMPANY	0.1045	102	184	<b>\$197,879</b>	<b>#</b> 0	\$0 *730	\$22,633	0.00
163	INTERCONTINENTAL LIFE INSURANCE CO	0.0000	344	9	#0	<b>\$</b> 0	<b>\$</b> 739	<b>\$430</b>	•

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
164	INVESTORS GUARANTY LIFE INS CO	0.0823	118	498	\$155,785	<b>\$</b> 0	<b>\$31,823</b>	<b>\$10,590</b>	20.43
165	INVESTORS HERITAGE LIFE INSURANCE CO	0.0000	344	4	#0	<b>\$</b> 0	\$0	\$41	
166	INVESTORS LIFE INS CO OF NORTH AMERICA	0.1219	90 221	697 43	\$230,719 \$20,213	<b>\$545</b>	<b>\$326,698</b>	\$15,310	141.84
167 168	INVESTORS LIFE INSURANCE CO OF INDIANA ITT HARTFORD LIFE AND ANNUITY INS CO	0.0107 0.0933	112	503	\$20,213 \$176,633	\$0 \$0	\$12,639 \$78,138	\$2,371 \$81,770	62.53 44.24
			400	2014	•		• •	•	
169 170	J C PENNEY LIFE INSURANCE COMPANY JACKSON NATIONAL LIFE INSURANCE CO	0.0798 7.0074	120 2	871 18,882	\$151,125 \$13,265,110	\$0 \$0	\$77,313 \$7,767,335	\$13,123 \$3,680,394	51.16 58.55
171	JEFFERSON PILOT LIFE INS CO	0.0220	187	287	\$41,704	\$0	\$62,389	\$10,083	149.60
172	JOHN DEERE LIFE INS CO	0.0063	240	455	\$11,846	<b>\$</b> 0	\$2,288	\$5,249	19.31
173	JOHN HANCOCK MUTUAL LIFE INS CO	4.4716	7	5,294	\$8,464,881	<b>\$9,976</b>	\$1,033,213	\$62,524	12.32
174	KANAWHA INSURANCE COMPANY	0.0002	335	3	<b>\$334</b>	<b>\$</b> 0	<b>\$</b> 0	\$45	0.00
175	KANSAS CITY LIFE INSURANCE CO	0.3695 0.0017	41 296	2,775 20	\$699,549 \$3,257	#0	\$132,745	\$189,774	18.98
176 177	KENTUCKY HOME MUTUAL LIFE INS CO KNIGHTS OF COLUMBUS	0.3743	40	1,489	\$708,477	#0 #111,724	\$0 \$1,119,858	\$1,273 \$203,135	0.00 173.84
178	LAFAYETTE LIFE INSURANCE CO THE	0.1191	93	161	\$225,467	\$0	\$100,000	\$37,673	44.35
179	LAMAR LIFE INSURANCE COMPANY	0.0089	226	43	\$16,917	<b>\$</b> 0	<b>\$</b> 0	\$11,105	0.00
180	LIBERTY LIFE ASSUR CO OF BOSTON	0.1211	92	608	\$229,152	<b>\$</b> 0	<b>\$50,409</b>	\$38,134	22.00
181	LIBERTY LIFE INSURANCE COMPANY*	0.4376 0.0278	35 175	5,246	<b>\$828,358</b>	<b>#</b> 0	\$237,788	\$133,412	28.71
182 183	LIBERTY NATIONAL LIFE INSURANCE CO LIFE INS CO OF THE SOUTHWEST	0.0278	250	187 8	<b>\$52,563</b> <b>\$9,818</b>	#0 #0	\$24,723 \$0	\$22,581 \$3,251	47.03 0.00
4.04	THE THEFT GOVERNMENT OF THE TWOTE	0.0001	339	2	\$266				
184 185	LIFE INSURANCE COMPANY OF ILLINOIS LIFE INSURANCE COMPANY OF VIRGINIA THE*	0.2760	53	380	\$522,481	\$0 \$0	#0 #650,000	\$17 \$105,664	0.00 124.41
186	LIFE INVESTORS INS CO OF AMERICA	0.0044	255	127	\$8,393	<b>#</b> 0	<b>\$</b> 0	\$928	0.00
187	LINCOLN AMERICAN LIFE INSURANCE CO	0.0029	271	13	<b>\$5,419</b>	<b>\$</b> 176	#6,852	\$678	129.69
188	LINCOLN BENEFIT LIFE COMPANY	0.2891	51	949	<b>\$547,326</b>	<b>\$</b> 0	\$213,217	\$251,368	38.96
189	LINCOLN HERITAGE LIFE INSURANCE CO*	0.0103 0.0004	223 330	1,394	\$19,432	<b>\$</b> 0	\$2,474	\$6,190	12.73
190 191	LINCOLN LIBERTY LIFE INSURANCE CO* LINCOLN LIFE AND CASUALTY COMPANY*	0.0004	330 344	1 5	\$786 \$0	#0 #0	\$0 \$0	\$400 \$34	0.00
192	LINCOLN MUTUAL LIFE INSURANCE CO	0.0643	132	339	\$121,679	<b>\$</b> 0	<b>\$3,500</b>	<b>\$35,653</b>	2.88
193	LONE STAR LIFE INSURANCE COMPANY*	0.0169	197	171	\$31,987	#0	#17,499	\$6,300	54.71
194	LOYAL AMERICAN LIFE INSURANCE CO	0.0022	286	28	\$4,129	#0	\$10,102	\$1,129	244.66
195	LOYALTY LIFE INSURANCE COMPANY	0.0052 0.1090	251 96	33 1,592	\$9,783 \$206,422	<b>\$0</b>	\$11,811	<b>\$907</b>	120.73
196 197	LUTHERAN BROTHERHOOD MADISON NATIONAL LIFE INSURANCE CO, INC	0.1090	235	1,392	\$206,422 \$13,429	\$0 \$0	\$1,217 \$109,023	\$86,942 \$2,783	0.59 811.85
198	MANHATTAN NATIONAL LIFE INS CO	0.1832	72	884	\$346,827	\$0	\$1,967,340	\$190,475	567.24
199	MEDICO LIFE INSURANCE COMPANY	0.0039	259	13	\$7,441	<b>\$</b> 0	<b>#</b> 0	#33	0.00
200	MEGA LIFE AND HEALTH INS CO THE	0.0007	316	11	\$1,325	<b>\$</b> 0	#1,345	<b>\$</b> 469	101.51
201	MEMBERS LIFE INSURANCE COMPANY MERIT LIFE INSURANCE CO	0.0014 0.1938	300 69	93 2,239	\$2,720 \$366,838	\$0 \$0	#0 #197,519	\$1,369	0.00
202 203	METROPOLITAN INS AND ANNUITY CO	0.0697	130	25	\$131,883	<b>\$</b> 0	\$191,053	<b>\$24,193</b> <b>\$24,496</b>	53.84 144.87
204	METROPOLITAN LIFE INSURANCE COMPANY	2.3637	11	48.406	\$4,474,604	#234,382	<b>\$9,250,656</b>	\$1,699,700	211.97
205	MID AMERICAN CENTURY LIFE INSURANCE CO	0.0061	242	67	\$11,556	#0	<b>\$</b> 0	\$8,229	0.00
206	MIDAMERICA LIFE INSURANCE COMPANY	0.0064	239	319	<b>\$12,089</b>	<b>\$</b> 0	#0	\$0	0.00
207 208	MIDLAND LIFE INSURANCE COMPAN, THE* MINNESOTA MUTUAL LIFE INSURANCE CO	0.4071 1.1809	36 17	1,038 1,734	\$770,587 \$2,235,471	#0 #828,349	\$200,000 \$1,603,968	\$286,481 \$275,526	25.95 108.81
				•		, ,			
209 210	MODERN AMERICAN LIFE INSURANCE COMPANY MODERN WOODMEN OF AMERICA	0.0486 0.1442	151 87	579 1,260	\$92,013 \$272,921	#0 #9,433	\$180,219 \$625	\$13,623 \$93,249	195.86 3.69
211	MONTGOMERY WARD LIFE INSURANCE CO	0.1083	99	1,489	\$204,955	#9, <del>1</del> 33	#38,965	\$12,379	19.01
212	MONUMENTAL LIFE INSURANCE COMPANY*	0.3521	44	4,713	\$666,446	<b>#</b> 0	<b>\$752,892</b>	\$142,549	112.97
213	MOUNTAIN LIFE INSURANCE COMPANY	0.0535	142	195	<b>\$101,282</b>	\$0	<b>#</b> 0	\$18,395	0.00
214	MOUNTAIN STATES LIFE INS CO OF AMERICA	0.0018	295	9	<b>\$3,374</b>	#0	#0	<b>\$791</b>	0.00
215 216	MUTUAL LIFE INSURANCE CO OF NY* MUTUAL SERVICE LIFE INSURANCE CO*	0.3081 0.0025	47 276	1,954 5	\$583,164 \$4,813	\$0 \$0	\$191,220 \$4,454	\$274,401 \$1,351	32.79 92.54
217	NACOLAH LIFE INS CO	0.0021	289	60	\$4,049	<b>#</b> 0	<b>#3,461</b>	\$7,331 \$712	92.54 85.48
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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS  ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
218	NATIONAL BENEFIT LIFE INSURANCE CO	0.1674	79	5,562	#316,938	#0	<b>\$203,360</b>	<b>\$83,160</b>	64.16
219	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.0000	344	3,302	\$0	#0	\$0	<b>\$72</b>	
220	NATIONAL FARMERS UNION LIFE INS CO	0.0005	326	10	<b>\$929</b>	<b>\$</b> 0	<b>#</b> 0	<b>\$</b> 51	0.00
221	NATIONAL FIDELITY LIFE INSURANCE CO	0.0767	125	221	\$145,247	<b>\$20,487</b>	#415,487	<b>\$7,95</b> 5	300.16
222	NATIONAL FOUNDATION LIFE INS CO	0.0026	274	33	\$4,914	#0	<b>#</b> 0	\$935	0.00
223	NATIONAL GROUP LIFE INSURANCE COMPANY*	0.0003	333	3	<b>\$490</b>	#0	#0	\$25	0.00
224	NATIONAL LIFE INSURANCE COMPANY	0.1126	95	292	<b>\$213,073</b>	#304	<b>\$181</b>	<b>\$63,909</b>	0.23
225	NATIONAL TRAVELERS LIFE COMPANY	0.0228	184	256	<b>\$43,127</b>	<b>#</b> 0	#2,500	\$1,752	5.80
226	NATIONAL WESTERN LIFE INSURANCE CO	0.0498	149	532	\$94,266	#0	#25,000	\$13,737	26.52
227	NATIONWIDE LIFE INSURANCE COMPANY	0.0123	214	84	\$23,239	\$2,429	\$114,944	<b>\$6,203</b>	505.07
228	NEW AMERICAN LIFE INSURANCE COMPANY	0.3880	38	2,941	<b>\$734,440</b>	<b>\$</b> 0	<b>\$279,261</b>	\$202,368	38.02
229	NEW ENGLAND MUTUAL LIFE INS CO	0.8119	23	1,380	<b>\$1,536,908</b>	\$384,227	<b>\$1,344,795</b>	<b>\$129,431</b>	112.50
230	NEW YORK LIFE INS & ANNUITY CORPORATION	0.0000	344	0	<b>#</b> 0	#0	#0	\$84,750	
231	NEW YORK LIFE INSURANCE COMPANY	0.7142	27	13,468	\$1,352,051	<b>#</b> 0	#0	\$1,238,532	0.00
232	NORTH AMERICAN CO FOR LIFE & HEALTH IN*	1.0415	19	1,169	\$1,971,631	<b>\$</b> 0	<b>\$794,825</b>	<b>\$</b> 355,072	40.31
233	NORTH AMERICAN LIFE ASSURANCE CO	0.0019	291	12	#3,674	<b>#</b> 0	<b>\$</b> 0	<b>\$610</b>	0.00
234	NORTH CAROLINA MUTUAL LIFE INS CO	0.0005	327	11	<b>#903</b>	#0	<b>#671</b>	\$40	74.31
235	NORTHERN LIFE INSURANCE COMPANY	0.0125	212	63	\$23,626	#0	#0	<b>\$7,119</b>	0.00
236	NORTHWESTERN MUTUAL LIFE INS CO	3.3816	9	12,216	<b>\$6,401,340</b>	<b>\$616,755</b>	<b>\$1,188,533</b>	\$2,832,725	28.20
237	NORTHWESTERN NATIONAL LIFE INS CO	0.1182	94	712	#223,706	#0	\$451,195	<b>\$87,000</b>	201.69
238	OCCIDENTAL LIFE INS CO OF NC	0.0032	265	11	<b>\$5,974</b>	#0	<b>\$1</b> 0,000	\$492	167.39
239	OHIO LIFE INSURANCE COMPANY	0.0552	140	290	<b>\$104,433</b>	<b>\$</b> 0	#0	\$32,247	0.00
240	OHIO NATIONAL LIFE ASSURANCE CORP	0.2138	64	1,010	<b>\$404,765</b>	<b>#</b> 0	<b>\$122,050</b>	<b>\$156,653</b>	30.15
241	OLD AMERICAN INSURANCE COMPANY	0.0093	225	.80	\$17,513	#0	\$6,671	\$295	38.09
242	OLD WESTERN LIFE INSURANCE COMPANY	0.0213	189	474	\$40,414	<b>\$</b> 0	\$30,591	<b>\$9,539</b>	75.69
243	OZARK NATIONAL LIFE INSURANCE CO	0.5164	34	5,925	<b>#977,585</b>	#0	\$294,315	\$305,588	30.11
244	PACIFIC CORINTHIAN LIFE INSURANCE CO	0.0012	304	5	\$2,276	#0	<b>\$0</b>	<b>\$650</b>	0.00
245	PACIFIC MUTUAL LIFE INSURANCE CO	0.0115	219	108	\$21,709	#0	<b>\$74,947</b>	<b>\$9,015</b>	345.23
246	PAN WESTERN LIFE INS CO	0.0000	344	1	#0	#0	#0	\$7	
247	PAUL REVERE LIFE INSURANCE CO	0.0253	177	108	\$47,838	<b>\$</b> 0	<b>\$92,194</b>	<b>\$3,007</b>	192.72
248	PAUL REVERE VARIABLE ANNUITY INS CO, TH	0.0890	114	177	<b>\$168,544</b>	\$0	<b>\$115,975</b>	\$27,225	68.81
249	PENN MUTUAL LIFE INSURANCE CO THE	0.2392	59	662	<b>\$452,736</b>	#10,726	_#0	\$209,476	2.37
250	PENNSYLVANIA LIFE INSURANCE COMPANY	0.1090	97	475	#206,273	<b>\$</b> 0	<b>#76,513</b>	<b>\$11,130</b>	37.09
251	PEOPLES SECURITY LIFE INSURANCE COMPANY	0.0001	342	8	#126	<b>\$</b> 0	\$14,879	\$252	11808.7
252	PFL LIFE INSURANCE COMPANY	0.0401	158	669	<b>\$</b> 75,912	<b>\$</b> 0	<b>\$702,763</b>	<b>\$36,958</b>	925.76
253	PHARMACISTS LIFE INSURANCE COMPANY	0.0184	195	112	<b>\$34,916</b>	<b>\$</b> 0	<b>\$</b> 0	\$14,598	0.00
254	PHOENIX HOME LIFE MUTUAL INS CO	3.6701	8	1,336	<b>\$6,947,597</b>	#330,098	\$4,489,820	<b>\$</b> 572,757	69.38
255	PHYSICIANS LIFE INSURANCE COMPANY	0.0353	162	832	#66,857	#0	<b>\$10,668</b>	<b>\$6,779</b>	15.96
256	PIERCE NATIONAL LIFE INSURANCE CO	0.0124	213	20	\$23,402	<b>\$</b> 0	<b>\$0</b>	\$526	0.00
257	PIONEER AMERICAN INSURANCE COMPANY	0.0150	203	64	\$28,324	#0	<b>\$5,107</b>	\$4,175	18.03
258	PIONEER LIFE INSURANCE CO OF IL	0.1047	101	207	#198,225	#0	\$92,125	\$10,357	46.47
259	PIONEER MUTUAL LIFE INS CO	0.0049	253	37	\$9,197	<b>\$77</b>	#0	<b>\$3,137</b>	0.84
260	PIONEER NATIONAL LIFE INSURANCE COMPANY	0.0004	329	15	#804	\$14	\$216	<b>\$144</b>	28.61
261	PIONEER SECURITY LIFE INSURANCE COMPANY	0.0022	283	11	#4,211	<b>#</b> 0	#227	\$704 \$605	5.39
262	POLISH NATNL ALLIANCE OF THE US OF N. A	0.0000	344	92	<b>\$</b> 0	#0	#0	#685	•
263	PRAIRIE STATES LIFE INSURANCE CO	0.0508	147	130	\$96,199	<b>#</b> 0	#65,479	\$1,707	68.07
264	PREFERRED RISK LIFE INSURANCE CO	0.0816	119	654	<b>\$154,530</b>	<b>\$</b> 0	<b>#</b> 0	<b>\$55,639</b>	0.00
265	PRIMERICA LIFE INSURANCE COMPANY	8.7177	1	34,294	#16,502,724	<b>\$</b> 0	<b>\$7,058,897</b>	<b>\$4,916,377</b>	42.77
266	PRINCIPAL MUTUAL LIFE INS CO	2.1842	12	10,941	<b>\$4,134,655</b>	<b>\$</b> 0	<b>\$1,914,272</b>	\$411,909 \$163	46.30
267	PROFESSIONAL INS CORPORATION	0.0007	315	6	#1,398	#0	#0	<b>\$163</b>	0.00
268	PROTECTIVE LIFE INSURANCE COMPANY	0.0564	139	7,041	\$106,853	#0	\$650,276	<b>\$57,150</b>	608.57
269	PROVIDENT LIFE AND ACCIDENT INS CO	0.1083	98	531	<b>#204,983</b>	<b>\$</b> 0	<b>\$104,323</b>	\$48,157	50.89
270	PROVIDENT LIFE AND CASUALTY INS CO	0.0001	340	504	\$162 *41 004	<b>\$</b> 0	\$0 *106 935	\$0 ◆35.725	0.00
271	PROVIDENT MUTUAL LIFE INS CO OF PHIL*	0.0221	186	504	\$41,904	<b>#</b> 0	<b>\$196,825</b>	<b>\$</b> 35,725	469.70

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272	PROVIDIAN LIFE AND HEALTH INSURANCE CO	0.2959	49	2,595	<b>\$560,179</b>	<b>\$</b> 0	\$419,438	\$17,098	74.88
273	PRUDENTIAL INSURANCE CO OF AMERICA THE	5.6942	6	20,775	\$10,779,169	<b>\$</b> 966,796	\$5,601,024	<b>\$1,545,369</b>	60.93
274	PYRAMID LIFE INSURANCE COMPANY	0.0130	208	697	\$24,531	<b>\$</b> 0	\$24,570	\$7,393	100.16
275 276	RELIABLE LIFE INSURANCE COMPANY* RELIANCE STANDARD LIFE INSURANCE CO*	0.3354 0.0179	45 196	3,766 817	#634,854 #33,927	<b>\$0</b>	\$152,720 \$31,500	\$105,221	24.06
2/0	RELIANCE STANDARD LIFE INSURANCE CO-	0.0179	190	01/	433,921	<b>\$</b> 0	\$31,520	<b>\$5,225</b>	92.91
277	REPUBLIC VANGUARD LIFE INSURANCE CO	0.0313	169	327	<b>\$59,233</b>	<b>\$</b> 0	\$17,682	\$11,848	29.85
278	RESERVE NATIONAL INSURANCE COMPANY	0.0191	191	118	\$36,102	#0	#0	\$4,594	0.00
279	RGA REINSURANCE COMPANY	0.0008	313	_2	\$1,535	<b>\$</b> 0	<b>#</b> 0	<b>\$350</b>	0.00
280 281	ROYAL MACCABEES LIFE INSURANCE CO ROYAL NEIGHBORS OF AMERICA	0.0324 0.0062	166 241	55 74	#61,395 #11,800	<b>\$0</b>	<b>\$</b> 0	\$13,884	0.00
201	ROTAL NEIGHBORS OF AMERICA	0.0002	241	/4	\$11,800	\$0	<b>\$</b> 0	\$3,945	0.00
282	RUSHMORE NATIONAL LIFE INSURANCE CO	0.0009	310	40	<b>\$1,690</b>	<b>\$</b> 0	<b>\$9,503</b>	\$320	562.31
283	SAFECO LIFE INSURANCE COMPANY*	0.3041	48	1,419	\$575,618	<b>#</b> 0	<b>\$133,524</b>	<b>\$125,743</b>	23.20
284	SAFECO NATIONAL LIFE INS CO	0.0067 0.0746	237 127	115	\$12,602	\$0	#0	\$2,003	0.00
285 286	SECURA LIFE INSURANCE CO SECURITY BENEFIT LIFE INSURANCE CO	0.6443	29	881 774	#141,308 #1,219,701	\$0 *24.450	\$20,914	\$47,344	14.80
200	SECORITI BEMEFIT DIFE INSCRANCE CO	0.0343	2,7	//3	41,219,701	\$24,450	\$452,404	<b>\$</b> 37,328	39.10
287	SECURITY EQUITY LIFE INSURANCE COMPANY	0.0023	280	9	\$4,420	<b>\$</b> 0	<b>\$</b> 0	<b>\$1,819</b>	0.00
288	SECURITY GENERAL LIFE INSURANCE CO	0.0000	344	2	\$0	<b>\$</b> 0	#0	\$10	_•
289 290	SECURITY LIFE INS CO OF AMERICA SECURITY MUTUAL LIFE INS CO OF NE	0.0037 0.0312	262 170	190 138	#6,92 <u>1</u> #58,979	\$0 \$10,000	#0	<b>\$1,332</b>	0.00
291	SECURITY MUTUAL LIFE INS CO OF NY	0.0312	176	104	\$50,489	\$10,000 \$0	\$29,000 \$0	<b>\$26,643</b> <b>\$16,926</b>	66.13 0.00
					• •	7-	**		0.00
292	SECURITY CONNECTICUT LIFE INS CO	0.6354	30	1,971	\$1,202,878	<b>‡</b> 0	<b>#</b> 0	#427,941	0.00
293 294	SENTINEL AMERICAN LIFE INSURANCE CO	0.0001 0.0835	341 116	5 600	\$128 \$158,015	<b>\$0</b>	<b>\$0</b>	\$6	0.00
294	SENTRY LIFE INSURANCE CO (L&H ACCT) SHELTER LIFE INSURANCE CO	1.1011	18	16,317	\$2,084,441	\$0 \$0	#75,750 #766,509	<b>\$47,321</b> <b>\$659,249</b>	47.94 36.77
296	SMA LIFE ASSURANCE COMPANY	0.1665	80	643	\$315,140	<b>\$</b> 0	<b>\$200,000</b>	\$113,090	63.46
						•		<b>#</b> 113,050	03.10
297	SOUTHLAND LIFE INSURANCE COMPANY	0.2530	56	236	<b>#478,856</b>	#0	\$53,780	\$32,022	11.23
298 299	SOUTHWESTERN LIFE INSURANCE COMPANY*	0.0783 0.0024	121 279	286 9	\$148,228 \$4,551	<b>\$0</b>	<b>\$338</b>	\$29,872	0.23
300	STANDARD INSURANCE COMPANY STANDARD LIFE AND ACCIDENT INS CO	0.0116	217	236	\$21,871	\$1,260 \$0	. \$0 \$0	\$2,350 #5.550	27.69 0.00
301	STANDARD LIFE INS CO OF INDIANA	0.0389	160	91	\$73,605	<b>\$</b> 0	\$42,690	#5,558 #33,437	58.00
	•				• •	<b>~</b>	47	•	
302	STATE AUTO LIFE INSURANCE CO	0.0989	105	812	\$187,289	\$0	#0	\$74,566	0.00
303 304	STATE FARM LIFE INSURANCE COMPANY STATE MUTUAL INSURANCE CO	5.7448 0.0327	5 165	37,580 117	\$10,874,974 \$61,976	\$2,166,725	\$2,907,977	<b>\$3,154,370</b>	46.66
305	SUN LIFE ASSURANCE CO OF CANADA	0.3574	43	415	\$676,510	#0 #0	\$25,379 \$160,666	\$1,302 \$66,226	40.95 23.75
306	SUNAMERICA LIFE INSURANCE COMPANY	0.0009	308	9	\$1,797	<b>\$</b> 0	<b>\$1,760</b>	\$1,658	97.94
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307	TEXAS LIFE INSURANCE COMPANY	0.0481	152	284	#90,967	#0	\$1,144,984	\$64,631	1258.68
308 309	TIME INSURANCE COMPANY TMG LIFE INSURANCE COMPANY	0.0628 0.0133	134 206	1,390 59	\$118,971 \$25,223	<b>\$</b> 0	#0	#89,785	0.00
310	TRANSAMERICA ASSURANCE COMPANY	0.1505	83	968	\$25,225 \$284,894	<b>\$</b> 0 <b>\$</b> 0	#0 #151,592	#8,881 #29,973	0.00 53.21
311	TRANSAMERICA OCCIDENTAL LIFE INS CO	0.3792	39	726	\$717,766	<b>\$</b> 0	<b>\$</b> 0	\$196,886	0.00
240		0.0160	202	**	• •	·	•		
312	TRANSPORT LIFE INSURANCE COMPANY	0.6109	202 31	34	\$30,239 41 156 475	<b>\$</b> 0	<b>\$242,025</b>	<b>\$4,012</b>	800.37
313 314	TRAVELERS INSURANCE COMPANY THE TRUSTMARK INSURANCE CO (MUTUAL)	0.0054	248	2,162 147	#1,156,475 #10,232	#0 #1,352	#400,000 #40,076	#372,651 #3,301	34.59 404.89
315	TRUSTMARK LIFE INSURANCE COMPANY	0.0161	201	79	\$30,389	#1,352 <b>\$</b> 0	\$0	\$8,367	0.00
316	U S FINANCIAL LIFE INSURANCE CO	0.0537	141	137	\$101,621	<b>\$</b> 0	<b>\$</b> 0	<b>\$21,389</b>	0.00
317	UNION BANKERS INSURANCE COMPANY	0.0107	222	171	420 100	<b>*</b> A	405 000	40 450	100 (5
317	UNION CENTRAL LIFE INSURANCE CO	0.0107	103	674	#20,199 #188,999	#0 #0	#25,986 #542,878	\$2,459 \$63,978	128.65 287.24
319	UNION FIDELITY LIFE INSURANCE CO	0.0017	297	53	\$3,197	# U # 0	#342,878 #32,719	#63,978 #531	287.24 1023.43
320	UNION LABOR LIFE INSURANCE COMPANY	0.0005	325	5	<b>\$986</b>	<b>#</b> 53	#32,719 #0	\$181	5.38
321	UNITED AMERICAN INSURANCE COMPANY	0.0331	164	432	#62,632	*0	<b>447,81</b> 5	\$1,924	76.34
322	UNITED COMPANIES LIFE INSURANCE CO	6.3527	4	5	\$12,025,840	#456	#3,125,073	\$463,000	25.99
323	UNITED FIDELITY LIFE INSURANCE CO	0.0007	318	36	\$1,295	\$0 \$450	\$3,125,073 \$1,126	\$463,000 \$137	25.99 86.95
324	UNITED HERITAGE MUTUAL LIFE INS CO	0.0023	281	64	#4,309	<b>\$</b> 258	\$200,000	\$1,881	4647.44
325	UNITED HOME LIFE INSURANCE COMPANY	0.0059	245	68	\$11,108	#0	#0	#3,049	0.00

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		*******	RANK BY	1777777 OF	DIRIGH DOMITIMA	DIRECT	DIRECT CLAIMS	LIFE	
000	COMPANY NAME	MARKET SHARE	MARKET	NUMBER OF	DIRECT PREMIUMS	DIVIDENDS	AND BENEFITS	INSURANCE IN	BENEFITS
OBS	COMPANY NAME	SHAKE	SHARE	INSUREDS	& ANNUITIES	PAID	PAID	FORCE (000)	RATIO
326	UNITED INSURANCE COMPANY OF AMERICA	0.2303	61	3,353	<b>\$435,890</b>	<b>\$</b> 0	\$168,519	\$21,633	38.66
327	UNITED INVESTORS LIFE INS CO	0.9435	20	4,118	\$1,786,110	<b>#</b> 0	#688,209	#457,036	38.53
328	UNITED NATIONAL LIFE INS CO OF AMERICA	0.0005	328	6	#861	<b>\$</b> 0	\$0	<b>#</b> 60	0.00
329	UNITED OF OMAHA LIFE INS CO	0.3892	37	1,740	<b>\$</b> 736,725	<b>\$</b> 0	#86,888	<b>\$</b> 199,887	11.79
330	UNITED PRESIDENTIAL LIFE INS CO	0.0118	216	190	\$22,293	<b>\$</b> 0	\$10,000	\$8,643	44.86
331	UNITED SERVICES LIFE INSURANCE CO	0.2054	65	2,463	#388,810	<b>\$</b> 53,934	<b>\$1,334,900</b>	<b>\$148,885</b>	357.20
332	UNITED STATES LIFE INS CO NY	0.0127	211	27	\$24,025	\$11,527	\$53,070	\$6,775	268.87
333	UNITED WORLD LIFE INSURANCE COMPANY	0.0021	288	635	\$4,051	#0	\$10,000	\$1,312	246.85
334	UNIVERSAL UNDERWRITERS LIFE INS CO	0.0780	123	124	\$147,596	<b>3</b> 0	#370,000	\$21,792	250.68
335	USA LIFE ONE INS CO OF INDIANA	0.0006	322	2	\$1,209	<b>\$</b> 0	\$0	\$150	0.00
333	DOM DITT OND THE OF OF TREETING	0.000	722	-	41,205	#0	40	<b>4130</b>	0.00
336	USAA LIFE INSURANCE COMPANY	0.8593	22	4,914	<b>\$1,626,699</b>	\$222,318	<b>\$66,252</b>	\$603,424	17.74
337	USG ANNUITY & LIFE COMPANY	0.0020	290	9	\$3,870	#0	#0	\$3,550	0.00
338	USLIFE CREDIT LIFE INSURANCE CO*	0.0520	144	171	#98,523	<b>\$</b> 0	\$127,232	\$11,288	129.14
339	VETERANS LIFE INS CO	0.6617	28	4,958	\$1,252,548	<b>#</b> 0	\$569,890	\$38,779	45.50
340	VICTORY LIFE INSURANCE COMPANY	0.0586	136	1,348	\$111,004	<b>\$</b> 0	\$190,181	\$13,414	171.33
				-		• "	•	•	
341	VULCAN LIFE INSURANCE COMPANY	0.0161	200	53	<b>\$30,528</b>	<b>\$</b> 0	\$0	\$2,264	0.00
342	WASHINGTON NATIONAL INSURANCE CO*	0.0018	294	96	\$3,383	<b>\$</b> 0	<b>š</b> 0	<b>\$860</b>	0.00
343	WEST COAST LIFE INSURANCE COMPANY*	0.0078	231	68	\$14,815	<b>\$</b> 0	<b>ś</b> 0	\$12,684	0.00
344	WESTERN AND SOUTHERN LIFE INS CO	0.3127	46	13,151	<b>\$591,893</b>	\$18,347	\$1,390,007	\$165,042	237.94
345	WESTERN CATHOLIC UNION	0.0240	180	2,749	#45,455	#0	\$0	\$9,567	0.00
					• •	, -	•-	4	*****
346	WESTERN FIDELITY INSURANCE COMPANY	0.0019	293	140	<b>\$3,535</b>	<b>\$</b> 0	<b>\$</b> 0	<b>\$712</b>	0.00
347	WESTERN NATIONAL LIFE INSURANCE CO	0.0236	182	271	<b>\$44,683</b>	<b>\$</b> 0	\$25,734	\$7,129	57.59
348	WESTFIELD LIFE INSURANCE COMPANY	0.0029	270	44	\$5,504	\$0	\$2,500	\$1,406	45.42
349	WISCONSIN NATIONAL LIFE INSURANCE CO*	0.0071	234	76	\$13,461	<b>\$</b> 0	<b>\$45,067</b>	<b>\$3,560</b>	334.80
350 ·	WOODMEN ACCIDENT AND LIFE COMPANY*	0.0214	188	94	\$40,508	<b>\$1,587</b>	<b>\$0</b>	\$13,043	3.92
254	WOODMEN OF THE WORLD LIFE INS SOCIETY	0.0110	015	201	400 202	40 001	.n	444	
351	WOODMEN OF THE WORLD LIFE INS SOCIETY WORLD INSURANCE COMPANY	0.0118	215	226	\$22,397	\$2,801	<b>\$71,861</b>	\$11,380	333.36
352		0.0074	232	29	<b>\$14,047</b>	<b>\$</b> 0	#0	<b>\$745</b>	0.00
353	ZURICH LIFE INSURANCE CO OF AMERICA	0.2166	63	245	\$409,989	<b>\$</b> 0	<b>#505,000</b>	\$63,902	123.17
	TOTAL	100.000		537,018	\$189,301,746	<b>\$10,798,993</b>	\$90,972,455	<b>\$93,975,783</b>	53.76
		200.000		237,010	7205/301//40	410,130,333	420,312,333	423,213,103	33.70

LINE DESCRIPTION=UNIVERSAL LIFE TYPE=INDIVIDUAL .....

			RANK BY			DIRECT	DIRECT CLAIMS	LIFE	
OBS	COMPANY NAME	MARKET SHARE	MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIVIDENDS PAID	AND BENEFITS PAID	INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ACACIA NATIONAL LIFE INSURANCE CO	0.0421	171	- 29	<b>\$155,078</b>	\$0	\$106,072	\$3,129	68.40
2	ACADEMY LIFE INSURANCE CO*	0.0841	133	479	#310,065	\$0	\$90,268	\$31,253	29.11
3	AETNA LIFE INS AND ANNUITY CO*	1.5533	14	5,205	\$5,728,148	<b>\$</b> 0	#0	\$515,101	0.00
4	AID ASSOCIATION FOR LUTHERANS	3.7973	4	35,391	\$14,003,236	<b>\$</b> 0	\$5,362,865	\$2,059,453	38.30
5	AIG LIFE INSURANCE COMPANY	0.0603	148	307	\$222,196	<b>\$</b> 0	\$100,000	<b>\$7,083</b>	45.01
6 7	ALEXANDER HAMILTON LIFE INS CO OF AMERI	0.7434 0.3385	29 70	1,101 1,393	\$2,741,592	<b>\$</b> 0	\$21,075,541	\$164,794	768.73
8	ALL AMERICAN LIFE INSURANCE COMPANY* ALLIANZ LIFE INS CO OF NORTH AMERICA*	0.5365	33	5,072	\$1,248,433 \$2,546,856	#0 #0	\$520,762 \$1,411,368	\$126,418 \$319,331	41.71 55.42
ğ	ALLIED LIFE INS CO	0.0000	292	1,567	\$0	<b>\$</b> 0	\$1,411,300	\$163,664	33.42
10	ALLSTATE LIFE INS CO OF NEW YORK	0.0015	264	17	\$5,494	<b>\$</b> 0	\$16,176	\$1,208	294.43
11	ALLSTATE LIFE INSURANCE COMPANY	1.1760	17	9,124	\$4,336,779	#0	\$1,098,414	<b>\$</b> 659,569	25.33
12	AMERICAN AMICABLE LIFE INS CO TX	0.0490	163	450	\$180,708	\$147	<b>\$79,661</b>	\$19,116	44.16
13	AMERICAN BANKERS LIFE ASSUR OF FLORIDA	0.1009	123	35	<b>\$371,962</b>	<b>\$</b> 0	\$176,110	\$1,959	47.35
14 15	AMERICAN FAMILY LIFE INSURANCE CO AMERICAN FIDELITY ASSURANCE COMPANY	1.4030 0.0356	16 175	8,296 243	<b>#5,173,761</b> <b>#131,213</b>	#0 #0	<b>\$1,808,638</b> <b>\$0</b>	\$723,401 \$12,271	34.96 0.00
16	AMERICAN FOUNDATION LIFE INS CO	0.0030	252	5	\$11,086	<b>\$</b> 0	\$11,091	<b>\$</b> 595	100.05
17	AMERICAN FOUNDERS LIFE INSURANCE CO*	0.0034	247	66	\$12,660	\$1,242	\$0	\$1,581	9.81
18	AMERICAN FRANKLIN LIFE INS CO THE	0.0206	192	146	\$75,977	#0	\$106,273	\$14,488	139.88
19	AMERICAN GENERAL LIFE & ACCIDENT INS CO	0.8817	24	9,370	#3,251,506	<b>\$</b> 0	<b>\$1,563,781</b>	#374,403	48.09
20	AMERICAN GENERAL LIFE INS CO NY	0.0023	253	56	\$8,642	\$0	<b>\$</b> 0	#3,128	0.00
21	AMERICAN GENERAL LIFE INSURANCE CO	0.9326	23	3,527	#3,438,944	<b>\$</b> 0	\$1,682,390	#284,726	48.92
22	AMERICAN HERITAGE LIFE INSURANCE CO	0.0187	194	276	<b>#68,783</b>	<b>\$</b> 0	\$48,056	<b>\$</b> 7,599	69.87
23	AMERICAN INCOME LIFE INS CO	0.0043 0.0004	241 277	73 0	<b>\$15,676</b>	<b>\$</b> 0	<b>\$</b> 0	\$3,235	0.00
24 25	AMERICAN INTERNATIONAL LIFE ASSUR OF NY AMERICAN LIFE AND CASUALTY INS CO*	0.0004	136	374	<b>\$1,645</b> <b>\$278,962</b>	\$0 \$0	\$0 \$10,000	\$0 \$23,074	0.00 3.58
26	AMERICAN MERCHANTS LIFE INS CO	0.0014	266	13	<b>\$</b> 5,019	<b>\$</b> 0	<b>\$1,709</b>	\$272	34.05
27	AMERICAN MUTUAL LIFE INSURANCE COMPANY	0.5753	37	3,264	\$2,121,541	<b>\$13,934</b>	\$1,483,939	\$284,046	70.60
28	AMERICAN NATIONAL INSURANCE COMPANY*	0.4178	60	2,679	\$1,540,541	<b>\$</b> 0	<b>\$808,418</b>	\$203,363	52.48
29	AMERICAN NATIONAL LIFE INS OF TX	0.0692	142	294	\$255,315	<b>\$</b> 0	\$-5,977	\$41,182	•
30	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.0101	211	91	#37,068	\$0	\$21,316	<b>\$5,740</b>	57.51
31	AMERICAN REPUBLIC INSURANCE COMPANY	0.0304	179	2,607	#112,031	<b>\$</b> 0	<b>\$151,853</b>	#80,886	135.55
32	AMERICAN STATES LIFE INSURANCE CO	0.5007	46	3,692	\$1,846,575	<b>\$</b> 0	\$578,485	\$281,182	31.33
33 34	AMERICAN UNDERWRITERS LIFE INSURANCE CO AMERICAN UNITED LIFE INSURANCE CO	0.0005 0.2801	272 78	4 3,604	\$2,000 \$1,032,846	\$0 \$259,922	\$0 *1 646 603	\$125 *101 017	0.00
35	AMERICAN UNITED HITE INSURANCE CO	0.1900	94	763	\$700,584	\$239,922 \$0	\$1,646,603 \$139,181	\$101,917 \$58,332	184.59 19.87
36	AMEX LIFE ASSURANCE COMPANY*	0.0073	224	62	\$26,950	<b>#</b> 0	<b>\$</b> 0	\$4,958	0.00
37	AMICA LIFE INSURANCE COMPANY	0.0005	275	5	\$1,927	\$0	\$2,012	\$422	104.41
38	ASSURED LIFE ASSOCIATION	0.0034	250	.5	\$12,474	<b>\$</b> 0	#0	\$1,427	0.00
39	ATLAS LIFE INSURANCE COMPANY*	0.0070	227	58	\$25,719	<b>\$</b> 0	<b>\$12,299</b>	\$3,167	47.82
40	AUTO CLUB LIFE INS CO	0.0004	278	3	\$1,462	<b>\$</b> 0	#0	<b>\$175</b>	0.00
41	AUTO OWNERS LIFE INSURANCE COMPANY	0.0285	184	303	<b>\$105,282</b>	<b>#</b> 0	<b>\$68,946</b>	\$18,331	65.49
42	BALTIMORE LIFE INS CO	0.1369	113	39	#504,982	#0	\$8,271	<b>\$1,870</b>	1.64
43	BANKERS LIFE AND CASUALTY COMPANY	0.4433 0.0327	56 176	3,135 360	<b>\$1,634,706</b>	<b>\$</b> 0	#377,123	\$169,111	23.07
44 45	BANKERS NATIONAL LIFE INS CO BANKERS SECURITY LIFE INS SOCIETY	0.0327	132	1,793	\$120,763 \$317,287	\$0 \$258	\$155,909 \$344,866	\$20,524 \$43,649	129.10 108.77
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46	BANKERS UNITED LIFE ASSURANCE CO	0.0448 0.0548	169 157	82 413	\$165,234 \$202,060	<b>\$</b> 0	<b>#</b> 0	<b>\$6,841</b>	0.00
47 48	BANNER LIFE INS CO BENEFICIAL LIFE INSURANCE COMPANY	0.0548	204	413 72	\$202,060 \$45,155	#0 #0	#0 #28,640	\$49,549 \$4,800	0.00 63.43
49	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.2203	85	3,635	\$812,361	#0	\$28,640 \$374,152	\$70,132	46.06
50	BUSINESS MENS ASSURANCE CO OF AMERICA	0.8346	26	4,954	\$3,077,730	#0	\$2,218,213	\$377,398	72.07
51	C M LIFE INSURANCE COMPANY	0.5432	39	2,082	\$2,003,138	#0	#1,046,332	\$283,631	52.23
52	CANADA LIFE ASSURANCE COMPANY	0.0235	188	59	<b>\$86,680</b>	#0	#0	\$8,749	0.00
53	CAPITOL BANKERS LIFE INSURANCE COMPANY	0.0731	138	402	<b>\$269,639</b>	<b>\$</b> 0	<b>\$185,389</b>	<b>\$15,895</b>	68.75
54 55	CATHOLIC FAMILY LIFE INSURANCE CENTRAL SECURITY LIFE INSURANCE CO	0.0011 0.1906	268 92	11 12,678	\$4,124 \$702,962	\$0 \$0	#0 #1,535,356	\$528 \$56,154	0.00 218.41
J.	CENTRAL DECORTIT DIFE INSURANCE CO	0.1500		12,070	¥ / U Z , 3 U Z	φU	41,333,350	<b>\$30,134</b>	710.41

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE Insurance in Force (000)	BENEFITS RATIO
			400	4 000	**** 7.00	4.0	4003 033	415 466	
56	CENTRAL STATES HEALTH & LIFE CO	0.0889	128	1,063	#327,780	#0	#223,233	\$15,166	68.10
57	CENTRAL UNITED LIFE INSURANCE CO*	0.0094	214	211	\$34,810 4561,222	<b>\$</b> 0	<b>\$32,424</b>	\$14,965 \$53,006	93.15
58	CENTURY LIFE OF AMERICA	0.1522	104	1,166	<b>\$</b> 561,229	#0	\$426,151	<b>\$53,886</b>	75.93
59	CERTIFIED LIFE INS CO	0.0002	285	1	#600	<b>\$</b> 0	<b>\$0</b>	<b>\$130</b>	0.00
60	CHUBB SOVEREIGN LIFE INS CO	0.0533	159	92	<b>\$196,505</b>	<b>\$</b> 0	\$2,222	<b>\$19,956</b>	1.13
61	CINCINNATI LIFE INSURANCE COMPANY THE	0.0874	131	2,035 5	\$322,189	<b>\$</b> 0	\$152,798	<b>\$74,302</b>	47.42
62 63	CITIZENS SECURITY LIFE INS CO	0.0002 0.0052	284 235	5 59	\$605 \$19,120	\$0 \$0	#0 #15,800	\$300 \$2,395	0.00
64	COLLEGE LIFE INSURANCE CO OF AMERICA COLONIAL LIFE & ACCIDENT INS CO	0.1624	100	2,613	\$598,968	\$0 \$0	\$265,398	\$79,754	82.64 44.31
65	COLONIAL PENN LIFE INSURANCE CO	0.1624	158	15	\$199,066	<b>\$</b> 0	\$185,875	<b>\$4,063</b>	93.37
					•	·			
66	COLUMBIA UNIVERSAL LIFE INS CO	0.0058	232	60	\$21,240	<b>\$</b> 0	<b>\$12,074</b>	<b>\$3,087</b>	56.85
67	COLUMBUS LIFE INSURANCE CO	0.0783	135	304	\$288,599	<b>\$</b> 0	\$109,574	\$28,738	37.97
68	COMMERCIAL LIFE INSURANCE COMPANY*	0.0067	228	134	\$24,857	<b>\$</b> 0	\$9,739	\$2,572	39.18
69	COMMERCIAL UNION LIFE INS CO OF AMERICA	0.1386	110	838	\$511,089	<b>\$</b> 0	\$236,334	\$89,573	46.24
70	COMMONWEALTH LIFE INSURANCE COMPANY	0.3121	74	3,407	<b>\$1,150,740</b>	#0	<b>\$1,185,769</b>	\$113,682	103.04
71	COMMUNITY NATIONAL ASSURANCE COMPANY	0.0105	209	38	#38,821	<b>\$</b> 0	\$1,097	\$2,538	2.83
72	CONNECTICUT GENERAL LIFE INS CO	1.4639	15	692	<b>\$5,398,544</b>	<b>\$</b> 630,678	\$1,022,113	<b>\$139,039</b>	30.62
73	CONNECTICUT MUTUAL LIFE INS CO	0.0093	216	47	#34,235	\$14,765	\$28,604	\$25,631	126.68
74	CONNECTICUT NATIONAL LIFE INS CO	0.0897	126	613	#330,695	<b>\$0</b>	<b>\$</b> 65,675	\$34,975	19.86
75	CONSTITUTION LIFE INSURANCE COMPANY	0.0102	210	117	#37,745	<b>\$</b> 0	\$18,593	<b>\$7,335</b>	49.26
76	CONTINENTAL ASSURANCE COMPANY	0.0020	255	3,471	\$7,390	\$0	<b>\$</b> 0	#0	0.00
77	CONTINENTAL GENERAL INSURANCE CO	0.0476	166	546	\$175,472	<b>\$</b> 0	\$154,133	<b>\$39,38</b> 5	87.84
78	CONTINENTAL WESTERN LIFE INS CO	0.3886	64	2,920	\$1,432,992	<b>‡</b> 0	<b>\$896,670</b>	\$202,907	62.57
79	COUNTRY INVESTORS LIFE ASSUR CO	0.0314	177	220	\$115,933	#0	<b>\$32,747</b>	\$23,098	28.25
80	CROWN LIFE INSURANCE COMPANY*	0.0704	141	683	<b>\$259,595</b>	\$0	\$486,524	\$111,494	187.42
81	CSA FRATERNAL LIFE	0.0085	218	15	\$31,177	<b>\$</b> 0	<b>\$</b> 0	\$985	0.00
82	DIXIE NATIONAL LIFE INSURANCE COMPANY	0.0565	152	633	\$208,252	#0	<b>\$78,636</b>	#3,284	37.76
83	EMPIRE GENERAL LIFE ASSURANCE CORP	0.0000	292	3	<b>#</b> 0	<b>\$</b> 0	#0	<b>\$950</b>	
84	EMPLOYEES LIFE COMPANY (MUTUAL)	0.0015	262	17	<b>\$5,634</b>	<b>\$</b> 0	#0	\$473	0.00
85	EMPLOYERS LIFE INS CO OF WAUSAU	0.0061	231	11	\$22,414	\$0	\$2,535	\$555	11.31
86	EMPLOYERS MODERN LIFE COMPANY	0.0670	144	594	\$247,005	\$0	\$148,538	\$18,906	60.14
87	EQUITABLE LIFE INSURANCE CO OF IOWA	0.4026	62	789	\$1,484,776	<b>\$</b> 0	\$1,106,910	\$79,441	74.55
88	EQUITABLE OF COLORADO INC THE	0.1505	106	5,132	\$554,832	<b>\$</b> 0	<b>\$972,523</b>	<b>\$</b> 72 <b>7,</b> 625	175.28
89	EXECUTIVE FUND LIFE INSURANCE CO	0.0045	240	19	\$16,606	<b>\$</b> 0	\$10,641	\$492	64.08
90	FAMILY LIFE INSURANCE COMPANY*	0.0432	.170	541	<b>\$159,397</b>	#0	\$64,177	\$28,035	40.26
91	FARMERS AND TRADERS LIFE INS CO	0.0239	187	14	\$88,248	<b>\$</b> 0	<b>\$</b> 0	\$951	0.00
92	FARMERS NEW WORLD LIFE INSURANCE CO	2.3325	8	19,789	<b>\$8,601,560</b>	<b>\$</b> 0	<b>\$1,086,337</b>	<b>\$1,560,060</b>	12.63
93	FARMLAND LIFE INSURANCE COMPANY	0.0635	146	462	<b>\$234,070</b>	<b>#</b> 0	\$109,386	\$33,514	46.73
94	FEDERAL HOME LIFE INSURANCE COMPANY*	0.0885	129	250	#326,383	<b>\$</b> 0	<b>\$1,334,803</b>	\$16,032	408.97
95	FEDERAL KEMPER LIFE ASSURANCE CO	0.2653	79	943	<b>#978,303</b>	#0	\$219,455	\$157,194	22.43
96	FEDERATED LIFE INSURANCE COMPANY	0.4875	49	1,836	<b>\$1,797,575</b>	\$0	\$968,991	\$210,215	53.91
97	FIDELITY AND GUARANTY LIFE INS CO*	0.2967	75	1,799	<b>\$1,094,198</b>	<b>\$</b> 0	\$44,127	<b>\$124,941</b>	4.03
98	FIDELITY SECURITY LIFE INSURANCE CO*	0.0139	200	84	\$51,300	<b>\$</b> 0	\$64,907	\$1,372	126.52
99	FIRST COLONY LIFE INSURANCE COMPANY	0.5085	44	2,703	<b>\$1,875,304</b>	<b>\$</b> 0	<b>\$1,378,871</b>	<b>\$295,545</b>	73.53
100	FIRST DELAWARE LIFE INS CO	0.0114	206	188	\$41,956	#0	<b>\$119,873</b>	\$15,587	285.71
101	FIRST INTERNATIONAL LIFE INS CO*	0.0034	248	20	\$12,657	<b>\$</b> 0	\$4,094	<b>\$</b> 665	32.35
102	FIRST INVESTORS LIFE INSURANCE COMPANY	0.0002	282	3	<b>\$852</b>	<b>\$</b> 0	#0	\$282	0.00
103	FIRST LIFE ASSURANCE COMPANY*	0.0136	202	24	\$50,162	<b>\$</b> 0	<b>#60,786</b>	\$1,855	121.18
104	FORTIS BENEFITS INSURANCE COMPANY	0.0296	181	343	#109,072	#0	\$45,010	\$14,413	41.27
105	GENERAL AMERICAN LIFE INSURANCE CO	2.6606	7	9,190	<b>\$9,811,558</b>	<b>\$584,430</b>	\$2,809,572	\$1,201,012	34.59
106	GEORGIA INTERNATIONAL LIFE INS CO	0.0013	267	2	<b>\$4,765</b>	<b>\$</b> 0	<b>\$</b> 0	\$182	0.00
107	GLOBE LIFE AND ACCIDENT INS CO	0.5369	40	38,917	<b>\$1,979,810</b>	#0	<b>\$751,476</b>	\$282,768	37.96
108	GOLDEN RULE INSURANCE COMPANY	0.0479	164	263	<b>\$176,627</b>	\$0	\$175,000	\$21,505	99.08
109	GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	0.0170	196	93	\$62,594	\$0	\$7,244	<b>\$5,202</b>	11.57

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
110	GRANGE LIFE INSURANCE COMPANY	0.0018	256	7	46 011	40	40	4044	
111	GREAT AMERICAN RESERVE INS CO	0.1617	101	905	#6,811	<b>\$</b> 0	<b>\$</b> 0	\$711	0.00
112	GREAT AMERICAN RESERVE INS CO GREAT SOUTHERN LIFE INSURANCE CO	0.1617	68	2,638	\$596,297 \$1,339,524	<b>#</b> 0	\$699,891	\$64,727	117.37
113	GREAT SOUTHERN LIFE INSURANCE CO GREAT WEST LIFE & ANNUITY INS CO*	0.0005	272	2,036		<b>\$</b> 0	\$711,401	<b>\$166,263</b>	53.11
114	GREAT WEST LIFE ASSURANCE COMPANY*	0.4530	54	3,146	\$2,000 \$1,670,439	<b>#</b> 0	<b>#1</b> 600 054	<b>\$10,433</b>	0.00
117	GREAT WEST TIPE ASSOCIANCE COMPANY.	0.4550	34	3,120	\$1,070,439	#0	\$1,608,854	\$201,861	96.31
115	GREATER BENEFICIAL UNION OF PITTSBURGH	0.0001	288	5	<b>\$490</b>	<b>#</b> 0	<b>\$5,986</b>	\$166	1221.63
1:16	GRINNELL LIFE INS CO	0.0119	205	49	#43,795	<b>\$</b> 0	\$575	\$4,538	1.31
117	GUARANTEE MUTUAL LIFE COMPANY	0.0400	173	331 2	<b>\$147,328</b>	<b>\$</b> 0	#133,467	\$21,204	90.59
118 119	GUARANTEE PROTECTIVE LIFE COMPANY GUARANTEE TRUST LIFE INSURANCE CO*	0.0001 0.0049	287 237	71	#525	<b>\$</b> 0	<b>\$0</b>	<b>\$</b> 75	0.00
117	GOARANTEE TRUST LIFE INSURANCE CO-	0.0049	237	71	\$18,151	<b>\$</b> 0	<b>\$7,562</b>	\$2,067	41.66
120	GUARANTY INCOME LIFE INSURANCE CO	0.0154	197	251	#56,724	<b>\$</b> 0	<b>\$</b> 0	\$8,123	0.00
121	GULF LIFE INSURANCE COMPANY	0.1102	121	875	\$406,457	<b>#</b> 0	<b>\$486,704</b>	<b>\$53,945</b>	119.74
122	HARTFORD LIFE AND ACCIDENT INS CO*	0.5232	43	389	\$1,929,334	<b>#</b> 0	#324,572	<b>\$123,098</b>	16.82
123	HARTFORD LIFE INSURANCE COMPANY	10.1111	1	4,089	<b>\$37,286,244</b>	<b>\$</b> 0	<b>\$1,729,491</b>	<b>\$869</b>	4.64
124	HAWKEYE NATIONAL LIFE INSURANCE CO	0.0554	156	839	#204,231	<b>\$</b> 0	<b>\$61,315</b>	<b>\$23,822</b>	30.02
125	HOME LIFE FINANCIAL ASSURANCE CORP	0.5293	41	751	\$1,951,894	\$0	\$4,725,649	\$102	242.11
126	IDEALIFE INSURANCE COMPANY	0.0100	212	269	\$37,038	<b>#</b> 0	\$11,996	\$12,266	32.39
127	IDS LIFE INSURANCE COMPANY	1.1557	19	2,998	<b>\$4,262,003</b>	<b>#</b> 0	<b>\$</b> 765,979	\$317,798	17.97
128	ILLINOIS MUTUAL LIFE & CASUALTY CO	0.1332	115	695	#491,289	#0	<b>\$</b> 265,058	\$47,264	53.95
129	INDEPENDENT ORDER OF FORESTERS THE	0.4542	53	2,242	#1,674,909	<b>\$</b> 0	<b>\$789,383</b>	<b>#179,851</b>	47.13
130	INDIANAPOLIS LIFE INSURANCE CO	0.1126	118	933	<b>\$415,066</b>	<b>\$</b> 0	<b>\$</b> 564,736	<b>\$62,799</b>	136.06
131	INDIVIDUAL ASSUR CO LIFE HEALTH & ACCID	0.0016	261	20	\$5,721	<b>\$</b> 0	#0	\$2,342	0.00
132	INTEGON LIFE INSURANCE CORPORATION*	0.0747	137	711	<b>\$</b> 275, <b>4</b> 37	#0	<b>\$153,671</b>	\$36,202	55.79
133	INTER STATE ASSURANCE COMPANY	0.1385	111	475	<b>\$</b> 510,828	\$0	<b>\$353,286</b>	<b>\$</b> 36,993	69.16
134	INTERCONTINENTAL LIFE INSURANCE CO	0.0047	239	36	<b>\$17,374</b>	<b>\$</b> 0	<b>\$2,706</b>	\$1,165	15.57
135	INVESTORS GUARANTY LIFE INS CO	0.0057	233	11	#20,893	<b>\$</b> 0	<b>\$</b> 0	<b>\$1,309</b>	0.00
136	INVESTORS HERITAGE LIFE INSURANCE CO	0.0074	223	15	<b>\$27,350</b>	<b>\$</b> 0	<b>\$</b> 0	\$1,212	0.00
137	INVESTORS INSURANCE CORPORATION	0.0075	222	22	\$27,500	<b>\$</b> 0	#0	<b>\$</b> 550	0.00
138	INVESTORS LIFE INS CO OF NORTH AMERICA	0.1991	87	2,146	<b>\$734,106</b>	<b>\$1,734</b>	<b>\$1,039,494</b>	<b>\$113,072</b>	141.84
139	ITT HARTFORD LIFE AND ANNUITY INS CO	0.7009	32	1,972	\$2,584,728	<b>\$</b> 0	\$1,143,423	\$139,574	44.24
140	JEFFERSON PILOT LIFE INS CO	0.1457	109	585	<b>\$537,295</b>	#0	\$225,909	<b>\$</b> 59,326	42.05
141	JOHN ALDEN LIFE INSURANCE CO	0.1709	98	577	<b>\$</b> 630,206	#0	\$306,591	<b>\$83,750</b>	48.65
142	JOHN DEERE LIFE INS CO	0.1152	117	798	#424,680	<b>\$</b> 0	\$311,242	<b>\$61,073</b>	73.29
143	JOHN HANCOCK MUTUAL LIFE INS CO	0.0000	292	1	#0	<b>#</b> 0	#0	<b>\$</b> 50	
144	JOHN HANCOCK VARIABLE LIFE INS CO	0.1570	102	796	<b>\$</b> 578,984	<b>\$</b> 0	\$337,621	<b>\$76,487</b>	58.31
145	KANSAS CITY LIFE INSURANCE CO	1.7566	10	11,327	<b>\$6,477,870</b>	<b>\$</b> 0	\$6,024,738	<b>\$742,545</b>	93.00
146	KEMPER INVESTORS LIFE INS CO	0.0035	246	746	<b>\$12,798</b>	<b>\$</b> 0	\$492,104	\$50,112	3845.16
147	LAFAYETTE LIFE INSURANCE CO THE	0.1046	122	408	<b>#</b> 385,633	<b>\$</b> 0	<b>\$408,885</b>	<b>\$31,916</b>	106.03
148	LAMAR LIFE INSURANCE COMPANY	0.0655	145	185	\$241,574	#0	<b>\$30,290</b>	<b>\$30,070</b>	12.54
149	LIBERTY LIFE ASSUR CO OF BOSTON	0.0312	178	215	<b>#115,091</b>	<b>\$</b> 0	\$12,713	<b>\$15,797</b>	11.05
150	LIBERTY LIFE INSURANCE COMPANY*	0.7626	28	1,822	\$2,812,052	<b>\$</b> 0	\$1,024,607	#219,469	36.44
151	LIFE INS CO OF THE SOUTHWEST	0.0031	251	26	#11,251	#0	<b>\$3,098</b>	\$1,472	27.54
152	LIFE INSURANCE COMPANY OF VIRGINIA THE*	0.5237	42	900	<b>\$1,931,170</b>	#0	#2,457,506	#134,727	127.25
153	LIFE INVESTORS INS CO OF AMERICA	0.4214	59	2,808	<b>\$1,553,958</b>	<b>#</b> 0	<b>#</b> 0	\$198,408	0.00
154	LIFE OF MARYLAND INC	0.0036	245	23	#13,423	#0	\$27,215	#1,137	202.75
155	LIFEUSA INSURANCE COMPANY	0.3186	73	1,968	\$1,174,711	#0	#231,100	<b>\$123,710</b>	19.67
156	LINCOLN AMERICAN LIFE INSURANCE CO	0.0034	249	44	\$12,542	<b>\$</b> 576	<b>\$3,366</b>	\$2,231	31.43
157	LINCOLN BENEFIT LIFE COMPANY	1.0599	20	1,867	#3,908,501	#0	<b>\$729,815</b>	\$176,124	18.67
158	LINCOLN HERITAGE LIFE INSURANCE CO*	0.0001	286	4	<b>\$551</b>	\$0	#0	\$32	0.00
159	LINCOLN LIBERTY LIFE INSURANCE CO*	0.0136	201	95	<b>\$</b> 50,305	<b>#</b> 0	<b>#27,437</b>	#8,714	54.54
160	LINCOLN NATIONAL LIFE INSURANCE CO*	2.0524	9	11,918	<b>\$7,568,516</b>	#330,083	<b>\$6,119,916</b>	<b>\$740,206</b>	85.22
161	LOYAL AMERICAN LIFE INSURANCE CO	0.0467	167	263	<b>\$172,192</b>	#0	<b>\$75,343</b>	#8,420	43.76
162	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.0022	254	_33	\$8,022	<b>#</b> 0	#0	\$874	0.00
163	LOYALTY LIFE INSURANCE COMPANY	0.0955	124	721	#352,293	#0	#448,224	<b>\$43,586</b>	127.23

obs	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS  • ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE Insurance in Force (000)	BENEFITS RATIO
				4 012	42 454 040	40	\$1,022,595	\$305,348	20.44
164	LUTHERAN BROTHERHOOD	0.8547	25 93	4,213 230	#3,151,919 #202,722	#0 #0	\$1,022,595 \$987,567	\$46,174	32.44 140.53
165	MANHATTAN NATIONAL LIFE INS CO	0.1906 1.5782	12	13,394	#702,723 #5,819,849	<b>\$</b> 0	<b>#</b> 6,729,909	\$1,033,910	115.64
166	METROPOLITAN INS AND ANNUITY CO METROPOLITAN LIFE INSURANCE COMPANY	2.8629	5	8,531	\$10,557,293	<b>\$</b> 0	\$4,239,171	\$890,782	40.15
167 168	METROPOLITAN TOWER LIFE INSURANCE CO	0.1538	103	1,224	<b>\$567,207</b>	<b>\$</b> 0	\$340,910	\$102,305	60.10
				20	46 222	40	40	40	0.00
169	MIDAMERICA LIFE INSURANCE COMPANY	0.0017	258 161	37 384	\$6,338 \$188,559	#0 #0	#0 #371,555	\$0 \$20,780	197.05
170	MIDLAND LIFE INSURANCE COMPAN, THE*	0.0511 0.0286	183	364 294	\$105,339 \$105,291	\$6,016	\$456,289	\$12,070	439.07
171	MIDWESTERN UNITED LIFE INSURANCE CO*	0.5625	38	6,956	\$2,074,475	\$0,010 \$0	\$4,063,119	\$303,424	195.86
172 173	MODERN AMERICAN LIFE INSURANCE COMPANY MODERN WOODMEN OF AMERICA	0.6499	36	5,800	\$2,396,700	<b>4</b> 0	<b>\$786,029</b>	\$282,646	32.80
		0.0006	213	173	#35,438	<b>\$</b> 0	\$5,213	<b>\$3,865</b>	14.71
174	MONTGOMERY WARD LIFE INSURANCE CO	0.0096	86	1,470	#750,769	<b>\$</b> 0	\$481,055	\$75,715	64.07
175	MONUMENTAL LIFE INSURANCE COMPANY* MONY LIFE INS CO OF AMERICA	0.2036 0.1633	99	322	\$ 602,278	<b>\$</b> 0	\$359,280	\$60,719	59.65
176	MONY LIFE INS CO OF AMERICA MOUNTAIN STATES LIFE INS CO OF AMERICA	0.0000	292	5	\$002,270	<b>\$</b> 0	\$1,776	\$170	33.03
177 178	MUTUAL SERVICE LIFE INSURANCE CO*	0.0016	260	10	<b>\$</b> 5,900	<b>\$</b> 0	\$6,130	\$548	103.90
-		0.0507	150	336	A316 633	<b>\$</b> 0	<b>\$</b> 35,605	\$27,691	16.44
179	MUTUAL TRUST LIFE INSURANCE COMPANY	0.0587 0.1928	150 91	1,602	\$216,633 \$710,842	<b>\$</b> 0	#607,472	\$125,032	85.46
180	NACOLAH LIFE INS CO NATIONAL BENEFIT LIFE INSURANCE CO	0.1926	259	105	\$5,987	\$ o	\$007,472	<b>\$1,571</b>	0.00
181	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.0010	290	103	\$295	<b>\$</b> 0	<b>\$</b> 0	\$50	0.00
182 183	NATIONAL FARMERS UNION LIFE INS CO	0.0015	265	23	<b>\$5,360</b>	<b>#</b> 0	<b>\$</b> 7,252	\$1,288	135.30
404	NATIONAL FIDELITY LIFE INSURANCE CO	0.0673	143	142	\$248,243	#0	\$209,179	\$14,787	84.26
184 185	NATIONAL FIDERITY LIFE INSURANCE CO	0.0296	180	218	\$109,137	<b>\$</b> 0	<b>\$49,150</b>	\$0	45.04
186	NATIONAL LIFE INSURANCE COMPANY	0.1333	114	902	\$491,667	<b>\$</b> 0	\$621,568	<b>\$79,659</b>	126.42
187	NATIONAL TRAVELERS LIFE COMPANY	0.4543	52	4,752	\$1,675,449	<b>\$</b> 0	\$1,270,270	\$221,626	75.82
188	NATIONAL WESTERN LIFE INSURANCE CO	0.0932	125	1,350	\$343,816	<b>#</b> 0	\$229,161	\$49,891	66.65
100	NATIONWIDE LIFE INSURANCE COMPANY	0.0174	195	85	\$64,296	<b>\$</b> 0	\$30,365	<b>\$</b> 7,690	47.23
189 190	NEW AMERICAN LIFE INSURANCE COMPANY	0.4631	51	3,652	. \$1,707,854	<b>\$</b> 0	<b>\$531,913</b>	\$223,463	31.15
191	NEW ENGLAND MUTUAL LIFE INS CO	0.0038	242	25	\$14,156	<b>\$3,539</b>	\$12,387	\$5,767	112.50
192	NEW YORK LIFE INS & ANNUITY CORPORATION	1.5735	13	7,814	<b>\$5,802,398</b>	\$0	#3,490,747	\$760,297	60.16
193	NORTH AMERICAN CO FOR LIFE & HEALTH IN*	0.4821	50	1,646	\$1,777,681	<b>‡</b> 0	\$1,473,440	#310,688	82.89
194	NORTHBROOK LIFE INSURANCE COMPANY	0.0056	234	31	\$20,743	<b>\$</b> 0	<b>\$</b> 0	\$2,755	0.00
195	NORTHERN LIFE INSURANCE COMPANY	0.1734	97	653	#639,276	#0	<b>\$330,393</b>	\$70,251	51.68
196	NORTHWESTERN NATIONAL LIFE INS CO	0.4152	61	2,893	\$1,531,255	\$0	\$486,203	\$193,997	31.75
197	OCCIDENTAL LIFE INS CO OF NC	0.0620	147	485	\$228,812	<b>#</b> 0	#242,511	\$26,136	105.99
198	OHIO LIFE INSURANCE COMPANY	0.0293	182	214	\$108,042	<b>\$</b> 0	<b>\$3,602</b>	<b>\$16,312</b>	3.33
199	OHIO NATIONAL LIFE ASSURANCE CORP	0.5054	45	1,255	#1,863,837	#0	<b>\$</b> 562,006	\$157,074	30.15
200	OHIO STATE LIFE INSURANCE CO, THE	0.4478	55	3,163	\$1,651,177	<b>\$</b> 0	\$868,221	\$250,941	52.58
201	PACIFIC CORINTHIAN LIFE INSURANCE CO	0.2847	77	1,452	\$1,049,830	<b>#</b> 0	#375,932	\$197,828	35.81
202	PACIFIC GUARDIAN LIFE INS CO LTD	0.0037	244	14	\$13,602	#432	<b>\$</b> 0	<b>\$11,373</b>	3.18
203	PACIFIC MUTUAL LIFE INSURANCE CO	9.7644	2	939	#36,008,036	<b>\$30,783</b>	\$2,008,677	\$245,284	5.66
204	PAN AMERICAN ASSURANCE CO	0.2445	82	1,075	\$901,480	<b>\$</b> 0	<b>\$398,674</b>	#114,395	44.22
205	PARAGON LIFE INSURANCE COMPANY	0.1295	116	765	\$477,571	<b>#</b> 0	\$201,988	\$46,195	42.29
206	PEKIN LIFE INSURANCE COMPANY	0.0065	229	74	\$23,929	<b>#</b> 0	\$3,520	\$4,502	14.71
207	PENN INSURANCE & ANNUITY CO THE	0.0554	155	392	#204,256	#0	\$214,246	\$48,737	104.89
208	PENN MUTUAL LIFE INSURANCE CO THE	0.3387	69	1,802	\$1,248,891	#0	<b>\$652,501</b>	\$179,222	52.25
209	PENNSYLVANIA LIFE INSURANCE COMPANY	0.1373	112	657	<b>\$506,168</b>	#0	<b>\$187,754</b>	\$27,310	37.09
210	PEOPLES SECURITY LIFE INSURANCE COMPANY	0.0015	263	16	<b>\$5,578</b>	<b>\$</b> 0	\$41,951	<b>\$</b> 709	752.08
211	PFL LIFE INSURANCE COMPANY	0.2325	83	2,318	<b>#</b> 857,515	<b>\$</b> 0	<b>\$760,242</b>	<b>\$51,390</b>	88.66
212	PHOENIX HOME LIFE MUTUAL INS CO	0.7676	27	2,963	#2,830,503	<b>\$</b> 0	<b>\$1,829,186</b>	#227,032	64.62
213	PIONEER AMERICAN INSURANCE COMPANY	0.0071	226	59	\$26,112	<b>\$</b> 0	\$4,709	\$3,849	18.03
214	PIONEER LIFE INSURANCE CO OF IL	0.0563	153	277	\$207,614	#0	\$287,525	<b>\$9,40</b> 5	138.49
215	PIONEER MUTUAL LIFE INS CO	0.0075	221	47	\$27,836	\$0	\$1,200	\$4,141	4.31
216	PIONEER NATIONAL LIFE INSURANCE COMPANY	0.0002	283	2	#804	\$2	<b>#31</b>	\$159	4.10
217	PIONEER SECURITY LIFE INSURANCE COMPANY	0.0009	269	9	#3,446	<b>\$</b> 0	\$186	\$576	5.40

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
010	DOLTAL NAME ALLTANGE OF MUE US OF N. A.	0 0000	202	00	**				
218 219	POLISH NATNL ALLIANCE OF THE US OF N. A PREFERRED RISK LIFE INSURANCE CO	0.0000 0.1976	292 88	1 400	#0 #739 633	<b>#</b> 0	\$117	\$1,980	4
220	PRINCIPAL MUTUAL LIFE INS CO	0.0890	127	1,488 301	<b>\$728,633</b> <b>\$328,134</b>	<b>‡</b> 0 <b>‡</b> 0	\$345,042	<b>#84</b> ,686	47.35
221	PRINCIPAL NATIONAL LIFE INS CO	0.0477	165	0	\$175,746	<b>#</b> 0	\$151,920 \$143,792	#32,690 #0	46.30 81.82
222	PROFESSIONAL INS CORPORATION	0.0005	276	3	\$1,746	<b>\$</b> 0	#143,792 #0	<b>\$30</b>	0.00
223	PROTECTIVE LIFE INSURANCE COMPANY	0.2552	81	2,662	<b>\$941,158</b>	<b>\$</b> 0	\$368,409	<b>\$133,853</b>	39.14
224	PROVIDENT LIFE AND ACCIDENT INS CO	0.2229	84	1,288	\$822,062	\$0	\$188,254	\$86,394	22.90
225	PROVIDIAN LIFE AND HEALTH INSURANCE CO	0.0005	272	1	\$2,000	<b>\$</b> 0	#0	\$50	0.00
226	PRUDENTIAL INSURANCE CO OF AMERICA THE	0.6745	34	1,406	\$2,487,189	<b>\$</b> 0	\$1,292,382	<b>\$93,548</b>	51.96
227	PYRAMID LIFE INSURANCE COMPANY	0.1125	119	176	\$414,913	<b>\$</b> 0	\$358,456	\$4,700	86.39
228	RELIABLE LIFE INSURANCE COMPANY*	0.0082	219	4	#30,398	<b>\$</b> 0	\$0	\$2,600	0.00
229	RELIANCE STANDARD LIFE INSURANCE CO*	0.0076	220	290	\$27,938	#0	<b>\$</b> 0	<b>\$</b> 6,610	0.00
230	ROYAL LIFE INSURANCE CO OF AMERICA	0.0072	225	7	\$26,560	<b>\$</b> 0	#0	\$460	0.00
231 232	ROYAL MACCABEES LIFE INSURANCE CO ROYAL NEIGHBORS OF AMERICA	0.3706 0.1118	66 120	812 1,014	<b>\$1,366,479</b>	#0	\$735,638	<b>\$133,105</b>	53.83
232	ROTAL NEIGHBORS OF AMERICA	0.1118	120	1,014	<b>\$412,150</b>	<b>\$</b> 0	<b>\$134,763</b>	\$46,117	32.70
233	SAFECO LIFE INSURANCE COMPANY*	0.3196	72	2,120	\$1,178,571	#0	\$457,832	<b>\$157,033</b>	38.85
234	SAFECO NATIONAL LIFE INS CO	0.0144	199	48	<b>\$53,173</b>	<b>\$</b> 0	\$16,658	\$1,256	31.33
235 236	SECURA LIFE INSURANCE CO	0.0593 1.0223	149 21	486 1,542	\$218,771 \$3,760,006	#0	\$29,738	\$21,188	13.59
237	SECURITY BENEFIT LIFE INSURANCE CO SECURITY LIFE INS CO OF AMERICA	0.3223	71	3,063	#3,769,986 #1,188,380	\$48,900 \$0	\$904,809 \$605,301	\$132,013 \$100 387	25.30 58.52
						40	<b>\$695,381</b>	<b>\$109,387</b>	38.32
238	SECURITY LIFE OF DENVER INSURANCE CO*	0.9491	22	1,225	#3,500,130	#0	<b>\$549,095</b>	\$227,568	15.69
239	SECURITY MUTUAL LIFE INS CO OF NE	0.0400	172	115 3	<b>\$147,530</b>	\$0	<b>#</b> 0	<b>\$11,948</b>	0.00
240 241	SECURITY MUTUAL LIFE INS CO OF NY SECURITY-CONNECTICUT LIFE INS CO	0.0004 0.4921	279 48	1,179	\$1,422 \$1,814,686	<b>*0</b>	#0	\$150	0.00
242	SECURITY CONNECTION HIPE INS CO SENTRY LIFE INSURANCE CO (L&H ACCT)	0.1474	108	1,358	\$543,394	\$2,427 \$0	\$2,700,380 \$284,618	\$120,768 \$79,016	148.94 52.38
			100	•	4313,331	40	\$504,010	#/9,UIG	32.36
243	SHELTER LIFE INSURANCE CO	1.7486	11	12,143	\$6,448,229	<b>\$</b> 0	<b>\$1,499,101</b>	<b>\$694,854</b>	23.25
244	SMA LIFE ASSURANCE COMPANY	0.3919	63	1,423	\$1,445,245	#0	<b>\$1,651,502</b>	\$172,037	114.27
245	SOUTHERN SECURITY LIFE INS CO	0.0713	139	64	<b>\$263,032</b>	<b>#</b> 0	\$15,147	<b>\$5,037</b>	5.76
246 247	SOUTHLAND LIFE INSURANCE COMPANY SOUTHWESTERN LIFE INSURANCE COMPANY*	0.4948 0.4301	<b>4</b> 7 57	912 3,060	\$1,824,494 \$1,585,926	\$0 \$0	#204,907	\$122,006	11.23
						ş U	\$1,996,128	\$256,287	125.87
248	STANDARD INSURANCE COMPANY	0.0090	217	14	\$33,211	<b>#</b> 0	<b>#</b> 0	\$1,950	0.00
249	STATE AUTO LIFE INSURANCE CO	0.0244	185	121	\$90,120	<b>#</b> 0	\$11,508	<b>\$11,066</b>	12.77
250	STATE FARM LIFE INSURANCE COMPANY	5.7573 0.0710	3	28,889	\$21,230,886 *267,650	<b>\$</b> 0	\$7,961,567	\$2,817,130	37.50
251 252	STATE LIFE INSURANCE COMPANY SUN LIFE ASSUR CO OF CANADA (US)	0.0710	140 191	304 92	<b>\$261,658</b> <b>\$76,937</b>	\$0 \$0	\$66,027	\$13,930	25.23
232	SON DIFE ASSOC CO OF CAMADA (US)	0.0209	191	32	410,531	ą u	#81,592	<b>\$9,116</b>	106.05
253	SUN LIFE ASSURANCE CO OF CANADA	0.1936	90	400	\$713,904	<b>\$</b> 0	<b>\$113,874</b>	<b>\$55,090</b>	15.95
254	SUNAMERICA LIFE INSURANCE COMPANY	0.0007	271	13	\$2,517	#0	\$2,542	\$2,188	100.99
255	SURETY LIFE INSURANCE COMPANY	0.1754	96	1,173	<b>\$646,823</b>	<b>\$</b> 0	#331,291	\$91,132	51.22
256 257	TEXAS LIFE INSURANCE COMPANY TIME INSURANCE COMPANY	0.2579 0.1957	80 89	556 1,411	#950,894 #721,722	<b>#</b> 0	\$337,881	<b>\$50,758</b>	35.53
		0.1937	0,9	1,411		#0	\$231,872	\$90,662	32.13
258	TMG LIFE INSURANCE COMPANY	0.2861	76	1,240	<b>#1,055,015</b>	<b>\$</b> 0	#304,278	<b>\$96,764</b>	28.84
259	TRANSAMERICA OCCIDENTAL LIFE INS CO	2.7410	6	6,756	<b>\$10,107,998</b>	#0	\$2,519,956	<b>\$1,230,319</b>	24.93
260	TRANSPORT LIFE INSURANCE COMPANY	0.0149	198	36	<b>\$54,909</b>	#0	#0	\$4,416	0.00
261 262	TRAVELERS INSURANCE COMPANY THE	0.7338	31	1,713	<b>\$2,705,948</b>	<b>\$</b> 0	\$79,744	<b>\$311,798</b>	2.95
202	TRUSTMARK INSURANCE CO (MUTUAL)	0.0218	190	141	<b>\$80,388</b>	<b>\$</b> 0	\$34,978	\$6,738	43.51
263	TRUSTMARK LIFE INSURANCE COMPANY	0.0106	208	66	<b>\$39,075</b>	<b>‡</b> 0	\$38,552	<b>\$6,224</b>	98.66
264	U S FINANCIAL LIFE INSURANCE CO	0.0377	174	186	<b>#139,093</b>	<b>\$</b> 0	<b>\$30,219</b>	<b>\$11,915</b>	21.73
265 266	U S LETTER CARRIERS' MUTUAL BENEFIT ASS	0.0007	270 30	4 200	\$2,743 *2,710,200	<b>#</b> 0	#0	<b>\$360</b>	0.00
267	UNION CENTRAL LIFE INSURANCE CO UNION LABOR LIFE INSURANCE COMPANY	0.7351 0.0094	215	4,280 68	#2,710,709 #34,487	<b>\$0</b>	#2,931,946	#345,531 #3.635	108.16
						<b>\$</b> 0	<b>#</b> 6,500	#3,625	18.85
268	UNITED AMERICAN INSURANCE COMPANY	0.0049	238	22	\$18,130	<b>\$0</b>	\$2,883	\$116	15.90
269 270	UNITED FIDELITY LIFE INSURANCE CO UNITED HERITAGE MUTUAL LIFE INS CO	0.0244 0.0037	186	172 20	\$89,950 \$13,656	#0	\$60,438	\$11,684	67.19
270	UNITED HERITAGE MUTUAL LIFE INS CO UNITED INSURANCE COMPANY OF AMERICA	0.0498	243 162	552	\$13,656 \$183,819	\$0 \$0	#0	\$1,501	0.00
~ / 1	UNITED INDURANCE CONFRHI OF MISKICK	U. URJO	144	332	4103,012	ΨU	<b>\$</b> 55,305	<b>\$22,678</b>	30.09

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE Insurance in Force (000)	BENEFITS RATIO
272	UNITED LIFE INSURANCE COMPANY	0.1477	107	1,101	<b>\$544,756</b>	<b>#</b> 0	\$145,408	\$98,650	26.69
273	UNITED NATIONAL LIFE INS CO OF AMERICA	0.0001	289	1	<b>\$325</b>	<b>\$</b> 0	#0	#141	0.00
274	UNITED OF OMAHA LIFE INS CO	0.4235	58	5,759	<b>\$1,561,628</b>	<b>\$</b> 0	<b>\$</b> 305,669	<b>\$</b> 259,375	19.57
275	UNITED PRESIDENTIAL LIFE INS CO	0.0878	130	1,036	<b>\$323,932</b>	<b>\$</b> 0	<b>\$1,618,170</b>	<b>\$119,438</b>	499.54
276	UNITED SERVICES LIFE INSURANCE CO	0.0823	134	508	\$303,484	\$11,128	\$275,449	\$30,722	94.43
277	UNITED STATES LIFE INS CO NY	0.0062	230	62	\$22,878	<b>#</b> 0	<b>\$7,038</b>	\$3,246	30.76
278	UNIVERSAL GUARANTY LIFE INS CO	0.1512	105	1,645	<b>\$557,716</b>	<b>#</b> 0	\$285,281	\$41,793	51.15
279	UNIVERSAL UNDERWRITERS LIFE INS CO	0.0002	281	3	<b>\$872</b>	<b>\$</b> 0	\$0	<b>\$125</b>	0.00
280	UNUM LIFE INS CO OF AMERICA	0.0562	154	145	<b>\$207,088</b>	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 25,972	0.00
281	USA LIFE ONE INS CO OF INDIANA	0.0003	280	1	\$1,160	\$0	\$0	<b>\$150</b>	0.00
282	USAA LIFE INSURANCE COMPANY	0.3737	65	1,046	\$1,378,233	<b>\$</b> 0	\$329,831	\$131,523	23.93
283	USG ANNUITY & LIFE COMPANY	0.0566	151	33	#208,883	#0	<b>\$</b> 0	\$2,601	0.00
284	UTICA NATIONAL LIFE INS CO	0.0000	291	1	\$100	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 50	0.00
285	VALLEY FORGE LIFE INSURANCE COMPANY	1.1664	16	1,125	<b>#4</b> ,301,396	<b>#</b> 0	<b>\$2,040,833</b>	<b>\$</b> 0	47.45
286	VICTORY LIFE INSURANCE COMPANY	0.0109	207	486	<b>\$40,021</b>	#0	<b>\$68,567</b>	<b>\$10,156</b>	171.33
287	VULCAN LIFE INSURANCE COMPANY	0.0049	236	178	\$18,185	#0	\$12,970	\$1,348	71.32
288	WEST COAST LIFE INSURANCE COMPANY*	0.0521	160	92	<b>\$192,118</b>	#0	\$4,450	<b>\$13,404</b>	2.32
289	WESTERN NATIONAL LIFE INSURANCE CO	0.0000	292	11	#0	#0	<b>\$</b> 0	\$292	•
290	WESTERN RESERVE LIFE ASSUR CO OH	0.0221	189	1,146	\$81,601	# O	<b>\$</b> 0	\$31,172	0.00
291	WESTERN SOUTHERN LIFE ASSURANCE CO	0.6721	35	11,576	\$2,478,389	#0	\$2,315,075	<b>\$635,821</b>	93.41
292	WESTFIELD LIFE INSURANCE COMPANY	0.0017	257	11	\$6,424	#0	#323	\$837	5.03
293	WISCONSIN NATIONAL LIFE INSURANCE CO*	0.0125	203	88	\$46,163	<b>\$</b> 0	<b>#</b> 6,876	<b>\$5,030</b>	14.90
294	WOODMEN ACCIDENT AND LIFE COMPANY*	0.0194	193	84	\$71,708	#0	#39,522	<b>\$10,776</b>	55.12
295	WOODMEN OF THE WORLD LIFE INS SOCIETY	0.1882	95	2,966	<b>#693,894</b>	\$232,534	\$335,739	\$91,535	81.90
296	WORLD INSURANCE COMPANY	0.0456	168	364	\$167,991	<b>#</b> 0	<b>\$15,000</b>	\$24,600	8.93
297	ZURICH LIFE INSURANCE CO OF AMERICA	0.3642	67	3,483	\$1,343,127	\$0	\$516,423	\$302,230	38.45
	TOTAL	100.000		507,534	<b>\$368,767,172</b>	\$2,173,530	\$174,590,870	\$34,685,162	47.93

LINE DESCRIPTION=GRADED DEATH BENEFITS TYPE=INDIVIDUAL .....

obs	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS  E ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.2332	28	223	\$22,127	<b>\$</b> 0	<b>\$15,274</b>	\$1,153	69.03
2	AMERICAN GENERAL LIFE & ACCIDENT INS CO	12.3550	3	6,615	\$1,172,166	<b>\$</b> 0	\$655,207	\$8,560	55.90
3	AMERICAN NATIONAL INSURANCE COMPANY*	3.1750	.7	1,262	\$301,221	<b>#</b> 0	#80,992	\$2,035	26.89
4	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.0172	48	4	<b>\$1,634</b>	<b>#</b> 0	<b>\$</b> 0	\$0	0.00
5	AMERICAN TRAVELLERS LIFE INS CO	0.0025	58	2	\$240	<b>\$</b> 0	#0	\$2	0.00
6	AMICA LIFE INSURANCE COMPANY	0.0057	53	. 2	\$541	#0	<b>\$</b> 0	\$22	0.00
7	ASSURED LIFE ASSOCIATION	0.1833	33	71	\$17,389	<b>\$</b> 0	#0	\$311	0.00
8	AUTO CLUB LIFE INS CO	0.2405	27	94	\$22,814	<b>\$</b> 0	\$21,177	<b>\$</b> 513	92.82
9 10	CAPITAL RESERVE LIFE INSURANCE CO CENTRAL UNITED LIFE INSURANCE CO*	0.0825 0.5918	39 17	39 290	\$7,824 \$56,148	#0 #0	\$0 \$128,066	<b>\$96</b> <b>\$1,98</b> 5	0.00 228.09
			_			•	<b>\$120,000</b>	#1,303	220.09
11	CINCINNATI LIFE INSURANCE COMPANY THE	0.0000	62	10	#0	<b>#</b> 0	#0	<b>\$25</b>	. •
12	COLONIAL LIFE & ACCIDENT INS CO	0.0031	56	6	\$290	<b>#</b> 0	#0	\$23	0.00
13	COLONIAL PENN LIFE INSURANCE CO COLORADO BANKERS LIFE INS CO*	5.0080 0.0049	6 54	7,655 1	\$475,126	<b>\$</b> 0	<b>\$443,640</b>	<b>\$9,698</b>	93.37
14 15	CONTINENTAL GENERAL INSURANCE CO	0.0199	54 46	4	\$461 \$1,888	#0 #0	\$0 <b>\$</b> 0	\$10 \$162	0.00 0.00
				-	, -	**	40	<b>\$102</b>	0.00
16	CUNA MUTUAL INSURANCE SOCIETY	0.0197	47	6	#1,872	<b>#</b> 0	\$564	\$40	30.13
17	EMPLOYERS MODERN LIFE COMPANY	0.1066	37	8	\$10,110	<b>\$</b> 0	\$0	\$2,053	0.00
18 19	EQUITABLE LIFE & CASUALTY INS CO FAMILY SERVICE LIFE INS CO	1.4073 0.5821	9 18	406 267	#133,518 #55,227	\$25 \$0	\$138,384 \$56,104	\$141,486	103.66
20	FEDERAL LIFE INSURANCE CO MUTUAL	0.3621	41	78	\$7,188	#U #0	<b>\$56,104</b> <b>\$1,89</b> 5	\$920 \$1,342	101.59 26.36
						·			
21	FIDELITY SECURITY LIFE INSURANCE CO*	0.5670	19	650	<b>\$53,793</b>	<b>\$</b> 0	#39,427	\$942	73.29
22 23	FIRST PENN-PACIFIC LIFE INSURANCE CO GREAT AMERICAN RESERVE INS CO	7.7728 0.9558	5 14	1,019 275	\$737,430 \$90,677	#0	\$1,142,569	<b>\$51,270</b>	154.94
23 24	GREATER BENEFICIAL UNION OF PITTSBURGH	0.0003	61	1	\$26	#0 #0	#131,190 #0	\$2,786 \$13	144.68 0.00
25	GUARANTEE RESERVE LIFE INSURANCE CO	1.1753	11	578	\$111,507	<b>#</b> 0	\$41,770	#1,616	37.46
					, .	•		• •	
26	GUARANTEE TRUST LIFE INSURANCE CO*	0.5045	21	68 253	<b>\$47,868</b>	<b>\$</b> 0	\$9,619	#227	20.09
27 28	GULF LIFE INSURANCE COMPANY INTRAMERICA LIFE INSURANCE COMPANY	1.3408 0.0442	10 44	31	\$127,211 \$4,195	#0 #0	<b>\$197,439</b>	<b>\$493</b>	155.21
29	INVESTORS HERITAGE LIFE INSURANCE CO	0.2166	30	68	\$20,550	<b>\$</b> 0	<b>\$5,467</b> <b>\$5,375</b>	\$59 \$366	130.32 26.16
30	J C PENNEY LIFE INSURANCE COMPANY	0.8243	16	378	<b>\$78,206</b>	#0	<b>\$40,009</b>	<b>\$17,169</b>	51.16
31	LAMAR LIFE INSURANCE COMPANY	0.0063	51	2	<b>\$</b> 597	<b>#</b> 0	40	40 220	0.00
32	LIFE INSURANCE COMPANY OF ILLINOIS	0.0036	55	3	<b>\$341</b>	<b>\$</b> 0	\$0 \$0	\$9,220 \$20	0.00 0.00
33	LINCOLN BENEFIT LIFE COMPANY	0.4788	23	272	\$45,428	<b>\$</b> 0	<b>\$17,697</b>	\$2,460	38.96
34	LINCOLN HERITAGE LIFE INSURANCE CO*	0.9977	13	314	\$94,655	<b>\$</b> 0	<b>\$</b> 53,849	<b>\$</b> 794	56.89
35	LOYAL AMERICAN LIFE INSURANCE CO	0.1753	34	72	\$16,633	<b>\$</b> 0	\$2,246	\$251	13.50
36	MEDICO LIFE INSURANCE COMPANY	0.0937	38	208	#8,894	<b>\$</b> 0	<b>\$3,970</b>	\$249	44.64
37	MEMBERS LIFE INSURANCE COMPANY	0.0017	60	1	\$162	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 6	0.00
38	MONTGOMERY WARD LIFE INSURANCE CO	0.1397	36	107	\$13,257	<b>‡</b> 0	<b>\$29,087</b>	\$222	219.41
39	MONUMENTAL LIFE INSURANCE COMPANY*	1.4772	8	394	\$140,148	#0	#4,983	#1,323	3.56
40	NATIONWIDE LIFE INSURANCE COMPANY	0.0672	42	28	<b>\$6,374</b>	<b>\$910</b>	<b>\$</b> 0	<b>\$1,167</b>	14.28
41	NORTH AMERICAN CO FOR LIFE & HEALTH IN*	0.9041	15	85	<b>\$85,777</b>	<b>#</b> 0	#21,821	<b>\$9,748</b>	25.44
42	PFL LIFE INSURANCE COMPANY	0.5295	20	480	\$50,238	#0	#20,537	<b>\$1,144</b>	40.88
43	PHYSICIANS LIFE INSURANCE COMPANY	17.7096	2	9,901	<b>\$1,680,176</b>	#0	<b>#</b> 607,226	\$28,298	36.14
44	PIERCE NATIONAL LIFE INSURANCE CO	0.4921	22	116	\$46,688	#0	#0	\$178	0.00
45	PIONEER MUTUAL LIFE INS CO	0.0025	57	1	#241	<b>#10</b>	#0	\$10	4.15
46	PRAIRIE STATES LIFE INSURANCE CO	0.0021	59	4	\$200	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
47	RELIABLE LIFE INSURANCE COMPANY*	25.2232	1	14,688	\$2,393,017	#0	\$974,112	\$18,588	40.71
48 49	RESERVE NATIONAL INSURANCE COMPANY	0.4386	26 12	250 408	\$41,611 \$109,266	\$0 #0	#3,255	<b>\$356</b>	7.82
50	STANDARD LIFE AND ACCIDENT INS CO SUN LIFE ASSURANCE CO OF CANADA	1.1517 0.1892	12 32	408 51	#109,266 #17,949	\$0 \$0	#76,2 <u>4</u> 7 #0	<b>\$1,037</b> <b>\$586</b>	69.78 0.00
				. –		•	ψV	9500	J. 00
51	TRANSPORT LIFE INSURANCE COMPANY	0.0064	50	3	#610	#0	#0	\$41	0.00
52	TRUSTMARK INSURANCE CO (MUTUAL)	0.1720	35	46	\$16,322 \$2,206	\$2,517	#3,208	\$254	35.08
53 54	UNION BANKERS INSURANCE COMPANY UNION FIDELITY LIFE INSURANCE CO	0.0760 0.2248	40 29	61 130	\$7,206 \$21,324	#0 #0	<b>\$9,270</b>	\$161	128.64
55	UNITED AMERICAN INSURANCE COMPANY	0.0151	49	33	\$1,432	# O	#16,958 #1,093	\$445 \$44	79.53 76.33
					4-,	7-	WT, 023	4.2.2	

LINE DESCRIPTION=GRADED DEATH BENEFITS TYPE=INDIVIDUAL (continued)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
56	UNITED HERITAGE MUTUAL LIFE INS CO	0.4560	24	157	\$43,260	#0	#3,763	\$472	8.70
57	UNITED HOME LIFE INSURANCE COMPANY	0.0470	43	5	\$4,457	<b>#</b> 0	#0	<b>\$</b> 60	0.00
58	UNITED NATIONAL LIFE INS CO OF AMERICA	0.0208	45	25	\$1,977	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 69	0.00
59	UNITED OF OMAHA LIFE INS CO	0.1938	31	193	\$18,391	<b>±</b> 0	\$182	\$2,285	0.99
60	WASHINGTON NATIONAL INSURANCE CO*	0.0059	52	2	<b>\$</b> 561	<b>\$</b> 0	<b>\$</b> 0	\$19	0.00
61	WESTERN AND SOUTHERN LIFE INS CO	10.7320	4	3,936	\$1,018,181	\$36,446	\$496,621	<b>\$9,014</b>	52.35
62	WORLD INSURANCE COMPANY	0.4505	25	183	\$42,742	#0	\$31,000	\$1,378	72.53
				*********	*******	<b>新华大学会会会会会会会</b>	*********	*******	*****
	TOTAL	100.000		52.523	\$9.487.362	439,908	\$5,531,293	\$335.276	58.72

LINE DESCRIPTION=CREDIT LIFE TYPE=INDIVIDUAL ....

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ADMIRAL LIFE INS CO OF AMERICA	1.2149	10	2,743	\$196,908	<b>\$</b> 0	\$92,226	\$13,536	46.84
2	ALEXANDER HAMILTON LIFE INS CO OF AMERI	0.1282	17	110	\$20,772	#0	#0	\$989	0.00
3	AMERICAN BANKERS LIFE ASSUR OF FLORIDA	0.7077	14	6,302	\$114,697	<b>#</b> 0	\$71,782	<b>\$10,650</b>	62.58
4	AMERICAN MODERN LIFE INS CO	0.1701	16	258	#27,568	<b>\$</b> 0	#0	\$1,956	0.00
5	AMERICAN NATIONAL INSURANCE COMPANY*	0.0973	18	817	<b>\$15,765</b>	<b>\$</b> 0	\$21,129	\$3,351	134.02
6	ANTHEM LIFE INSURANCE COMPANY	0.0000	22	48	<b>\$</b> 0	<b>#</b> 0	<b>\$</b> 0	<b>#60</b>	•
7	ARCADIA NATIONAL LIFE INSURANCE CO	•	•	56	\$·451	<b>\$</b> 0	\$14,584	\$237	•
8	ASSOCIATES FINANCIAL LIFE INS CO	21.9284	1	11,643	#3,553,994	<b>\$</b> 0	<b>\$526,787</b>	\$113,422	14.82
9	BOATMENS LIFE INSURANCE COMPANY	5.1017	5	12,834	<b>\$826,837</b>	<b>\$</b> 0	\$274,579	#54,541	33.21
10	CENTRAL STATES HEALTH & LIFE CO	3.9139	7	8,455	\$634,333	<b>\$</b> 0	\$242,916	\$35,138	38.29
11	CHEROKEE NATIONAL LIFE INSURANCE COMPAN	3.8479	8	6,555	<b>\$623,638</b>	<b>\$</b> 0	\$299,181	\$35,368	47.97
12	CITICORP LIFE INSURANCE CO	0.4058	15	7,748	<b>\$65,774</b>	<b>\$</b> 0	\$28,431	\$8,575	43.23
13	COLUMBIA UNIVERSAL LIFE INS CO	0.0005	21	22	#89	<b>\$</b> 0	<b>\$1,890</b>	\$13	2123.60
14	FOREMOST LIFE INSURANCE COMPANY	0.0000	22	12	\$0	<b>\$</b> 0	#0	\$20	- <b>-</b>
15	GENERAL FIDELITY LIFE INSURANCE CO	0.8901	11	1,406	\$144,259	\$0	\$25,413	\$7,130	17.62
16	GLOBE LIFE AND ACCIDENT INS CO		•	126	\$-1,768	<b>\$</b> 0	\$17,072	\$742	
17	HERITAGE LIFE INSURANCE COMPANY	0.0353	19	653	<b>\$</b> 5,720	<b>#</b> 0	\$48,557	<b>\$11,072</b>	848.90
18	INTEGON LIFE INSURANCE CORPORATION*	0.8286	12	3,839	<b>\$134,293</b>	<b>\$</b> 0	<b>\$</b> 58,173	\$9,742	43.32
19	INTEGRITY LIFE INS CO		•	14	# - 8	#0	#0	<b>\$31</b>	
20	LINCOLN BENEFIT LIFE COMPANY	21.8303	2	17,035	#3,538,088	\$0	\$996,682	\$164,279	28.17
21	LOYAL AMERICAN LIFE INSURANCE CO	•	•	11	<b>#-3</b>	<b>\$</b> 0	<b>\$3,483</b>	\$52	
22	NATIONAL FIDELITY LIFE INSURANCE CO	0.0000	22	5	#0	#0	<b>\$</b> 0	\$12	•
23	NEW AMERICAN LIFE INSURANCE COMPANY	•	•	219	<b>#-5,3<u>10</u></b>	#0	\$25,796	\$1,064	•
24	OCCIDENTAL LIFE INS CO OF NC	•	•	0	\$-75	#0	<b>#</b> 0	<b>\$</b> 0	•
25	OLD REPUBLIC LIFE INSURANCE COMPANY	•	•	16	\$-21	<b>\$</b> 0	\$0	<b>\$</b> 56	•
26	OLD UNITED LIFE INSURANCE COMPANY	4.4144	6	4,498	<b>\$715,455</b>	\$0	\$138,153	\$44,317	19.31
27	OLD WESTERN LIFE INSURANCE COMPANY	14.4090	4	33,419	\$2,335,304	<b>\$</b> 0	<b>\$1,193,869</b>	\$154,463	51.12
28	RELIABLE LIFE INSURANCE COMPANY*	•		2,761	\$-38,104	<b>\$</b> 0	<b>\$81,982</b>	#10,590	•
29	SHELTER LIFE INSURANCE CO	0.7775	13	1,221	\$126,017	<b>\$</b> 0	\$38,287	<b>\$9,615</b>	30.38
30	TRANSPORT LIFE INSURANCE COMPANY	0.0007	20	4	\$113	\$0	<b>\$128</b>	\$18	113.27
31	UNION SECURITY LIFE INSURANCE CO	18.3058	3	23,999	\$2,966,859	<b>\$</b> 0	<b>\$900,026</b>	<b>\$159,767</b>	30.34
32	UNITED COMPANIES LIFE INSURANCE CO	•		66	\$-146	<b>\$</b> 0	\$7,834	<b>\$</b> 596,000	•
33	UNITED LIFE INSURANCE COMPANY	1.3262	9	1,959	\$214,944	#0	<b>\$56,828</b>	\$16,991	26.44
34	UNIVERSAL GUARANTY LIFE INS CO	•	•	301	<b>\$-8,065</b>	#0	\$1,445	\$1,417	•
35	WINTERTHUR LIFE RE INSURANCE CO	•	•	13	<b>\$-238</b>	<b>\$</b> 0	\$0	<b>\$190</b>	•
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	TOTAL	100.000		149,168	\$16,207,238	\$0	\$5,167,233	\$1,465,404	31.88

.....LINE DESCRIPTION=VARIABLE LIFE TYPE=INDIVIDUAL .....

		WIDEO	RANK BY MARKET	NUMBER OF	DIRECT PREMIUMS	DIRECT DIVIDENDS	DIRECT CLAIMS AND BENEFITS	LIFE INSURANCE IN	BENEFITS
OBS	COMPANY NAME	MARKET SHARE	SHARE	INSUREDS	& ANNUITIES	PAID	PAID	FORCE (000)	RATIO
1	AMERICAN FRANKLIN LIFE INS CO THE	1.6971	10	994	\$2,886,527	<b>\$</b> 0	\$57,944	\$208,988	2.01
2	AMERITAS VARIABLE LIFE INS CO	0.7700	15	551	\$1,309,610	<b>#</b> 0	<b>\$33,419</b>	<b>\$62,183</b>	2.55
3	BANKERS SECURITY LIFE INS SOCIETY	0.0058	38	56	\$9,822	#8	<b>\$10,675</b>	<b>\$1,351</b>	108.77
ă	BANNER LIFE INS CO	0.0114	36	10	<b>\$19,376</b>	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
5	CENTURY LIFE OF AMERICA	0.5299	17	552	\$901,201	<b>\$</b> 0	<b>\$13,964</b>	\$58,010	1.55
6	CHARTER NATIONAL LIFE INSURANCE CO*	0.0029	40	28	<b>\$5,000</b>	<b>\$</b> 0	<b>\$</b> 0	\$2,496	0.00
7	EQUITABLE VARIABLE LIFE INS CO	13.9122	3	19,156	\$23,662,166	<b>\$</b> 0	\$21,956,502	\$2,803,096	92.79
8	FIDELITY INVESTMENTS LIFE INS CO	0.0000	42	1	#0	<b>#</b> 0	<b>\$</b> 0	<b>\$33</b>	•
9	FIRST INVESTORS LIFE INSURANCE COMPANY	0.1559	27	267	\$265,109	<b>\$</b> 0	\$48,814	\$11,379	18.41
10	FORTIS BENEFITS INSURANCE COMPANY	0.6960	16	583	\$1,183,710	<b>\$</b> 0	\$36,402	\$89,120	3.08
11	GENERAL AMERICAN LIFE INSURANCE CO	36.6021	1	22,373	\$62,253,823	\$875,851	\$1,967,886	\$1,695,529	4.57
12	GUARDIAN INSURANCE & ANNUITY CO INC	0.0367	32	82	\$62,493	<b>\$</b> 0	#213,378	<b>#8,535</b>	341.44
13	HARTFORD LIFE INSURANCE COMPANY	0.2639	24	28	\$448,782	<b>\$</b> 0	#0	\$7	0.00
14	IDS LIFE INSURANCE COMPANY	1.1067	11	1,406	<b>\$1,882,322</b>	<b>\$</b> 0	<b>\$529,073</b>	\$219,508	28.11
15	INTEGRITY LIFE INS CO	0.0675	30	220	\$114,815	<b>#</b> 0	<b>\$647,160</b>	\$31,177	563.65
16	JOHN HANCOCK MUTUAL LIFE INS CO	0.0000	42	6	<b>\$</b> 0	<b>#</b> 0	#0	#380	
17	JOHN HANCOCK VARIABLE LIFE INS CO	3.9146	6	5,892	<b>\$6,658,105</b>	\$134,948	\$2,564,730	\$570,480	40.55
18	KEMPER INVESTORS LIFE INS CO	0.0000	42	32	<b>\$</b> 0	#0	#0	\$4,695	•
19	KEYPORT AMERICA LIFE INS CO	0.0000	42	14	<b>\$</b> 0	<b>#</b> 0	<b>\$55,980</b>	<b>\$754</b>	•
20	KEYPORT LIFE INSURANCE COMPANY	0.0000	42	7	<b>\$</b> 0	<b>\$</b> 0	<b>\$13,605</b>	\$512	•
21	LIFE INSURANCE COMPANY OF VIRGINIA THE*	0.3060	22	45	\$520,504	#0	<b>\$3,010</b>	\$7,225	0.58
22	LINCOLN BENEFIT LIFE COMPANY	0.1063	28	17	\$180,718	#0	#0	\$3,316	0.00
23	LUTHERAN BROTHERHOOD	0.0309	33	40	\$52,537	#0	<b>\$</b> 0	<b>\$3,866</b>	0.00
24	LUTHERAN BROTHERHOOD VRBL INS PRDTS CO	0.5248	18	261	#892,540	<b>\$</b> 0	#36,983	\$34,690	4.14
25	MANUFACTURERS LIFE INS CO OF AMERICA, TH	0.2874	23	95	\$488,886	<b>\$</b> 0	\$946	\$37,716	0.19
26	MERRILL LYNCH LIFE INS CO	0.7762	14	379	#1,320,231	<b>#</b> 0	\$2,649,231	<b>\$75,190</b>	200.66
27	METROPOLITAN TOWER LIFE INSURANCE CO	0.0010	41	. 8	\$1,699	\$0	<b>\$0</b>	\$90	0.00
28	MINNESOTA MUTUAL LIFE INSURANCE CO	0.2290	25	226	\$389,461	\$144,314	#279,442	<b>\$48,002</b>	108.81
29	MONY LIFE INS CO OF AMERICA	0.0043	39	0	\$7,332	<b>\$</b> 0	<b>\$</b> 0	<b>\$0</b>	0.00
30	NATIONWIDE LIFE INSURANCE COMPANY	0.4640	19	92	\$789,155	<b>\$</b> 0	<b>\$12,350</b>	<b>\$22,771</b>	1.56
31	NEW ENGLAND VARIABLE LIFE INSURANCE CO	2.7388	7	1,767	\$4,658,274	#0	\$282,662	\$290,167	6.07
32	NEW YORK LIFE INS & ANNUITY CORPORATION	0.0447	31	206	<b>\$75,947</b>	\$0	<b>\$65,051</b>	\$6,77 <u>4</u>	85.65
33	NORTHWESTERN MUTUAL LIFE INS CO	0.9409	12	958	<b>\$1,600,335</b>	\$103,875	<b>\$50,980</b>	\$111,634	9.68
34 35	NORTHWESTERN NATIONAL LIFE INS CO PACIFIC MUTUAL LIFE INSURANCE CO	0.4517 5.5583	20 5	453 505	\$768,322 \$9,453,651	#0 #0	<b>\$263,291</b> <b>\$695,557</b>	\$64,938 \$249,873	34.27 7.36
			-				• •	• •	
36	PHOENIX HOME LIFE MUTUAL INS CO	1.8155	9	987	#3,087,820	<b>\$0</b>	\$1,995,476	\$253,264 \$4,853	64.62
37	PRINCIPAL MUTUAL LIFE INS CO	0.0286	34	55 407	\$48,702 \$632,039	<b>\$</b> 0	\$22,548 \$142,896	\$4,852 \$25,937	46.30
38	PROVIDENT MUTUAL LIFE INS CO OF PHIL*	0.3745	21	427 22	\$637,038 *A	\$0 \$0	\$142,896 \$0	\$25,937 \$1,717	22.43
39 40	PROVIDIAN LIFE AND HEALTH INSURANCE CO PRUCO LIFE INSURANCE COMPANY	0.0000 6.0106	42 4	13,372	#0 #10,222,906	<b>\$</b> 0	\$7,217,221	\$809,105	70.60
			_	-		· ·	• • •	41 016 706	E1 07
41 42	PRUDENTIAL INSURANCE CO OF AMERICA THE RGA REINSURANCE COMPANY	15.8570 0.0000	2 42	24,334 186	\$26,969,936 \$0	\$0 \$0	\$14,013,998 \$0	#1,816,726 #40,490	51.96
43	SENTRY LIFE INSURANCE CO (L&H ACCT)	0.0073	37	23	<b>\$12,490</b>	<b>\$</b> 0	\$1,164	\$1,554	9.32
44	SMA LIFE ASSURANCE COMPANY	2.5795	Š	1,557	44,387,338	<b>\$</b> 0	\$182,627	\$317,359	4.16
45	SUN LIFE ASSUR CO OF CANADA (US)	0.0000	42	40	#0	<b>\$</b> 0	\$4,130	\$6,527	•
46	TRAVELERS INSURANCE COMPANY THE	0.1564	26	18	\$265,925	<b>\$</b> 0	<b>\$</b> 773	<b>#</b> 7,936	0.29
47	UNITED INVESTORS LIFE INS CO	0.0837	29	35	\$142,341	\$0	<b>\$</b> 0	\$2,331	0.00
48	UNITED SERVICES LIFE INSURANCE CO	0.0236	35	75	\$40,181	\$1,657	\$41,012	\$4,574	106.19
49	WESTERN RESERVE LIFE ASSUR CO OH	0.8263	13	529	\$1,405,322	\$0	\$113,719	\$92,657	8.09
43		*=====		******	*****		****	2222222222	*****

..... LINE DESCRIPTION=ORDINARY ALLOCATED ANNUITIES TYPE=INDIVIDUAL

obs	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS  ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ABRAHAM LINCOLN INSURANCE COMPANY	0.0006	254	32	<b>\$3,911</b>	<b>\$</b> 0	<b>\$45,752</b>	<b>\$</b> 0	1169.83
2	ACADEMY LIFE INSURANCE CO*	0.0000	305	1	\$29	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
3	AETNA LIFE INS AND ANNUITY CO*	0.2905	52	0	\$1,749,587	<b>\$495</b>	<b>\$7,342,732</b>	<b>\$</b> 0	419.71
4	AID ASSOCIATION FOR LUTHERANS	5.3675	7	14,038	\$32,327,324	\$264,963	\$20,001,528	<b>\$0</b>	62.69
5	AIG LIFE INSURANCE COMPANY	0.0724	88	117	\$436,211	<b>\$</b> 0	\$967,360	<b>\$</b> 0	221.76
6	ALEXANDER HAMILTON LIFE INS CO OF AMERI	0.0708	90	2,442	\$426,555	#0	\$3,112,668	<b>\$</b> 0	729.72
7 8	ALL AMERICAN LIFE INSURANCE COMPANY* ALLIANZ LIFE INS CO OF NORTH AMERICA*	0.1356 0.1152	65 69	438 702	\$816,870 \$693,939	\$0 *0	<b>\$577,042</b>	<b>\$</b> 0	70.64
9	ALLSTATE LIFE INSURANCE COMPANY	0.1110	71	950	\$668,508	\$0 \$0	\$1,057,016 \$1,361,002	\$0 \$0	152.32 203.59
10	ALPINE LIFE INS CO	0.0000	306	ő	\$0	<b>\$</b> 0	\$611,693	<b>#</b> 0	
11	AMERICAN BANKERS LIFE ASSUR OF FLORIDA	0.0220	134	198	<b>\$132,230</b>	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
12	AMERICAN CAPITOL INSURANCE COMPANY	0.0001	290	3	#383	<b>\$</b> 0	\$2,419	\$0	631.59
13	AMERICAN ENTERPRISE LIFE INS CO	0.0138	154	42	\$82,947	<b>\$</b> 0	#126,245	\$0	152.20
14	AMERICAN FAMILY LIFE INSURANCE CO	0.5196	35	3,439	#3,129,250	#0	\$2,482,357	<b>\$</b> 0	79.33
15	AMERICAN FIDELITY LIFE INSURANCE CO	0.0011	243	30	\$6,661	<b>\$</b> 0	<b>\$52,813</b>	\$0	792.87
16	AMERICAN FOUNDERS LIFE INSURANCE CO*	0.0000	306		#0	#0	\$53,499	#0	•
17	AMERICAN GENERAL LIFE & ACCIDENT INS CO	0.1099 0.0001	73 278	11,032 1	\$661,724 \$600	<b>\$34</b>	\$1,340,538	<b>\$</b> 0	202.59
18 19	AMERICAN GENERAL LIFE INS CO NY AMERICAN GENERAL LIFE INSURANCE CO	0.0155	146	78	<b>\$93,452</b>	\$0 \$502	#0 #1,101,873	\$0 \$0	0.00 1179.62
20	AMERICAN HEALTH & LIFE INSURANCE CO	0.0001	282	í	<b>\$516</b>	#0	\$1,101,8/3 \$0	<b>\$</b> 0	0.00
21	AMERICAN HERITAGE LIFE INSURANCE CO	0.0054	190	70	#32,541	\$0	\$11,926	\$0	36.65
22	AMERICAN HOME LIFE INSURANCE CO	0.0014	235	65	\$8,374	<b>\$</b> 0	\$30,585	\$0	365.24
23	AMERICAN INCOME LIFE INS CO	0.0005	257	78	\$2,919	#0	<b>\$</b> 0	<b>#</b> 0	0.00
24	AMERICAN INTERNATIONAL LIFE ASSUR OF NY	0.0000	306	23	#0	<b>\$</b> 0	<b>\$3,457,644</b>	<b>\$</b> 0	•
25	AMERICAN LIFE AND CASUALTY INS CO*	5.9671	4	9,994	<b>\$35,938,628</b>	<b>\$</b> 0	<b>\$5,372,569</b>	<b>\$</b> 0	14.95
26	AMERICAN MUTUAL LIFE INSURANCE COMPANY	0.3476 0.0255	46 130	3,194	<b>#2,093,308</b>	<b>\$</b> 0	\$6,147,821	<b>\$</b> 0	293.69
27 28	AMERICAN NATIONAL INSURANCE COMPANY* AMERICAN PIONEER LIFE INSURANCE COMPANY	0.0000	293	646 0	\$153,406 \$285	<b>\$</b> 0 <b>\$</b> 0	\$69,313 \$8,425	\$0 \$0	45.18 2956.14
29	AMERICAN PIONEER DIFE INSURANCE COMPANY	0.0000	306	2	<b>\$203</b>	\$0	\$15,614	\$ 0 \$ 0	2930.14
30	AMERICAN SKANDIA LIFE ASSURANCE CORP	0.0000	306	25	#0	<b>\$</b> 0	\$28,361	#0	•
31	AMERICAN STATES LIFE INSURANCE CO	0.0742	86	0	\$447,118	#0	\$281,070	<b>\$</b> 0	62.86
32	AMERICAN UNITED LIFE INSURANCE CO	0.0525	99	699	<b>\$316,096</b>	\$2	\$213,745	<b>\$</b> 0	67.62
33	AMERITAS LIFE INSURANCE CORP	0.0738	87	181	\$444,243	<b>\$7,714</b>	\$52,256	<b>\$</b> 0	13.50
34	AMEX LIFE ASSURANCE COMPANY*	0.0000 0.0034	306 211	0	<b>\$</b> 0	<b>#</b> 0	\$7,668	<b>\$</b> 0	
35	AMICA LIFE INSURANCE COMPANY	0.0034	211	U	\$20,332	<b>\$</b> 0	<b>\$12,306</b>	\$0	60.53
36 37	ANCHOR NATIONAL LIFE INS CO* ANTHEM LIFE INS CO OF INDIANA	0.1189	68	1,281 576	\$-38,472 \$715,847	#0 #0	\$12,295,035 \$0	\$0 \$0	0.00
38	ASSURED SECURITY LIFE INS CO INC	0.0522	100	1,108	\$314,280	<b>\$</b> 0	<b>\$</b> 590,893	\$0	188.01
39	ATLAS LIFE INSURANCE COMPANY*	0.0048	196	67	\$28,750	<b>\$</b> 0	\$440,123	\$0	1530.86
40	AURORA NATIONAL LIFE ASSURANCE CO	0.0000	306	1,157	<b>\$</b> 0	<b>\$</b> 0	\$941,714	<b>\$</b> 0	•
41	AUTO OWNERS LIFE INSURANCE COMPANY	0.0114	167	105	\$68,659	<b>\$</b> 0	\$28,901	#0	42.09
42	BANKERS LIFE AND CASUALTY COMPANY	3.1188	10	3,139	\$18,783,726	#181	\$6,919,577	<b>#</b> 0	36.84
43	BANKERS NATIONAL LIFE INS CO BANNER LIFE INS CO	0.0012 0.0053	238 191	108 10	<b>\$7,387</b>	#0 #688	\$10,368	<b>\$</b> 0	140.35
44 45	BENEFICIAL LIFE INSURANCE COMPANY	0.0286	124	7	#32,161 #172,477	#0	\$13,618 \$24,961	\$0 \$0	44.48 14.47
		0.8364	25	707	<b>\$</b> 5,037,180	•			
46 47	BENEFICIAL STANDARD LIFE INS CO* BRADFORD NATIONAL LIFE INSURANCE CO*	0.0175	142	177	\$5,037,180 \$105,112	#0 #0	\$2,786,321 \$92,477	#0 #0	55.32 87.98
48	BUSINESS MENS ASSURANCE CO OF AMERICA	0.1685	59	901	\$1,014,549	<b>\$</b> 0	\$2,482,599	# U # 0	244.70
49	C M LIFE INSURANCE COMPANY	0.0461	109	25	\$277,821	<b>#</b> 0	\$471,049	<b>\$</b> 0	169.55
50	CANADA LIFE ASSURANCE COMPANY	0.2567	54	251	#1,546,010	<b>\$217</b>	#488,327	#0	31.60
51	CAPITOL BANKERS LIFE INSURANCE COMPANY	0.0000	294	7	\$275	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
52	CATHOLIC FAMILY LIFE INSURANCE	0.0002	274	9	<b>\$1,000</b>	<b>#</b> 0	\$20,528	#0	2052.80
53 54	CATHOLIC KNIGHTS OF AMERICA THE CATHOLIC ORDER OF FORESTERS	0.4085 0.0014	40 234	1,526	<b>\$2,460,379</b>	<b>\$0</b>	\$1,717,140	<b>#</b> 0	69.79
54 55	CENTRAL NATIONAL LIFE INS OF OMAHA	0.0014	234 177	15 208	#8,636 #43,970	<b>\$4,136</b> <b>\$0</b>	#0 #113,133	#0 #0	47.89 257.30
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LINE DESCRIPTION=ORDINARY ALLOCATED ANNUITIES TYPE=INDIVIDUAL (continued)

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
		0 0000	122	75	<b>\$133,976</b>	#0	\$17,625	<b>\$</b> 0	13.16
56	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.0222	133 222	120	\$133,976 \$12,688	<b>\$</b> 0	#17,023 #0	<b>\$</b> 0	0.00
57	CENTRAL SECURITY LIFE INSURANCE CO	0.0021 0.0002	271	120	\$1,170	\$0	\$185	<b>\$</b> 0	15.81
58	CENTRAL STATES HEALTH & LIFE CO	0.0002	271	1,173	\$5,889,484	<b>\$</b> 59	\$1,127,000	\$0	19.14
59 60	CENTURY LIFE OF AMERICA CHRISTIAN FIDELITY LIFE INSURANCE CO	0.0004	261	46	\$2,676	<b>\$</b> 0	\$5,013	<b>\$</b> 0	187.33
60	CHRISTIAN FIDELITI LIFE INSURANCE CO	0.0004	201	40	42,070	7.	40,020	4-	107.55
61	CHRISTIAN MUTUAL LIFE INS CO	0.0003	268	4	\$1,774	#0	\$0	\$0	0.00
62	CHUBB LIFE INS CO OF AM	0.0009	246	30	\$5,320	\$1,343	\$98,942	\$0	1885.06
63	CHUBB SOVEREIGN LIFE INS CO	0.0030	214	2	\$18,000	\$0	<b>\$0</b>	\$0	0.00
64	CINCINNATI LIFE INSURANCE COMPANY THE	0.0335	117	11	<b>#201,491</b>	<b>\$</b> 0	\$52,321 \$0	\$0 \$0	25.97 0.00
65	CITICORP LIFE INSURANCE CO	0.0033	213	1	\$20,000	<b>\$</b> 0	<b>\$</b> U	40	0.00
66	CITIZENS SECURITY LIFE INS CO	0.0000	295	2	#261	*0	\$1,117	<b>\$</b> 0	427.97
67	COLLEGE LIFE INSURANCE CO OF AMERICA	0.0009	247	150	\$5,149	<b>\$</b> 0	<b>\$47,501</b>	<b>\$</b> 0	922.53
68	COLONIAL LIFE & ACCIDENT INS CO	0.0017	230	1	<b>\$10,100</b>	<b>\$</b> 0	#0	\$0	0.00
69	COLONIAL LIFE INS CO OF AMERICA	0.0000	303	_1	\$112	<b>#</b> 0	\$7,223	\$0	6449.11
70	COLONIAL PENN LIFE INSURANCE CO	0.0000	306	58	<b>#</b> 0	<b>\$</b> 0	<b>\$447,920</b>	<b>\$</b> 0	•
71	COLORADO BANKERS LIFE INS CO*	0.0047	199	128	\$28,338	\$0	#0	<b>\$</b> 0	0.00
72	COLUMBIA UNIVERSAL LIFE INS CO	0.0034	212	146	\$20,321	#0	<b>\$117,828</b>	<b>\$</b> 0	579.83
73	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.0319	119	6	<b>\$192,100</b>	#0	#0	<b>\$</b> 0	0.00
74	COLUMBUS LIFE INSURANCE CO	0.0186	140	22	\$112,065	<b>\$</b> 59	<b>\$63,801</b>	<b>\$0</b>	56.98
75	COMMERCIAL LIFE INSURANCE COMPANY*	0.0000	297	9	\$240	<b>\$</b> 0	#0	<b>\$</b> 0	0.00
76	COMMERCIAL UNION LIFE INS CO OF AMERICA	0.3505	45	197	\$2,110,757	<b>#</b> 0	\$2,507,077	<b>\$</b> 0	118.78
77	COMMUNITY NATIONAL ASSURANCE COMPANY	0.0000	306	31	<b>\$</b> 0	#0	\$189,219	\$0	
78	CONESTOGA LIFE ASSURANCE COMPANY	0.0000	306	33	<b>\$</b> 0	<b>\$</b> 0	<b>\$52,270</b>	<b>\$</b> 0	• _
79	CONNECTICUT MUTUAL LIFE INS CO	0.0037	209	158	\$22,207	\$26,735	\$6,613	<b>\$</b> 0	150.17
80	CONNECTICUT NATIONAL LIFE INS CO	0.0048	194	87	\$29,165	<b>\$</b> 0	\$20,015	\$0	68.63
81	CONSTITUTION LIFE INSURANCE COMPANY	0.0000	302	56	<b>\$140</b>	<b>#</b> 0	\$2,393	<b>\$</b> 0	1709.29
82	CONTINENTAL ASSURANCE COMPANY	0.1130	70	1	<b>\$680,428</b>	\$441	\$1,021,176	<b>\$</b> 0	150.14
83	CONTINENTAL GENERAL INSURANCE CO	0.1885	58	247	\$1,135,234	<b>#</b> 0	\$18,055	<b>\$</b> 0	1.59
84	CONTINENTAL LIFE AND ACCIDENT CO*	0.0012	237	16	\$7,420	#0	\$14,486	<b>\$</b> 0	195.23
85	COUNTRY INVESTORS LIFE ASSUR CO	0.0190	138	143	<b>\$114,467</b>	<b>\$</b> 0	<b>\$285,690</b>	<b>\$</b> 0	249.58
86	COUNTRY LIFE INSURANCE COMPANY	0.0000	306	2	#0	\$94	<b>\$</b> 0	\$0	•
87	COVA FINANCIAL SERVICES LIFE INS CO	3.1639	9	5,013	<b>\$19,055,289</b>	<b>#</b> 0	\$27,828,162	<b>\$</b> 0	146.04
88	CROATIAN FRATERNAL UNION OF AMERICA	0.0042	205	14	\$25,000	\$6,961	\$0	<b>\$</b> 0	27.84
89	CROWN LIFE INSURANCE COMPANY*	0.0003	265	30	\$2,000	<b>#0</b>	<b>\$175,243</b>	<b>\$</b> 0	8762.15
90	CSA FRATERNAL LIFE	0.0067	180	70	\$40,461	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
91	CUNA MUTUAL INSURANCE SOCIETY	0.1065	75	315	#641,200	\$2,853	\$998,475	<b>\$</b> 0	156.16
92	DEGREE OF HONOR PROTECTIVE ASSOC	0.0240	131	151	<b>\$144,331</b>	#0	<b>\$133,725</b>	<b>\$</b> 0	92.65
93	DELTA LIFE AND ANNUITY COMPANY*	1.1299	20	109	<b>#</b> 6,805,321	#0	\$2,297,269	<b>#</b> 0	33.76
94	DIXIE NATIONAL LIFE INSURANCE COMPANY	0.0000	300	1	<b>\$156</b>	<b>\$0</b>	#0	<b>\$</b> 0	0.00
95	EMPLOYEES LIFE COMPANY (MUTUAL)	0.0000	299	22	<b>\$200</b>	<b>\$</b> 0	\$1,102	\$0	551.00
96	EMPLOYERS LIFE INS CO OF WAUSAU	0.0136	156	156	\$81,984	\$1,284	<b>\$113,278</b>	#0	139.74
97	EMPLOYERS MODERN LIFE COMPANY	0.0239	132	133	\$144,103	*0	<b>\$144,339</b>	<b>‡</b> 0	100.16
98	EQUITABLE LIFE ASSUR SOCIETY OF THE US	0.5303	33	1,476	<b>\$3,193,837</b>	<b>,</b> #0	\$24,440,719	<b>\$</b> 0	765.25
99	EQUITABLE RESERVE ASSOCIATION	0.0061	186	1	#36,631	#0	#0	<b>\$</b> 0	0.00
100	FAMILY BENEFIT LIFE INSURANCE CO	0.2467	56	0	\$1,485,694	<b>\$</b> 0	\$1,408,516	<b>\$</b> 0	94.81
101	FAMILY SERVICE LIFE INS CO	0.0563	98	1,859	\$339,212	<b>\$</b> 0	\$434,480	<b>\$</b> 0	128.09
102	FARMERS AND TRADERS LIFE INS CO	0.0005	255	10	#3,076	<b>\$</b> 0	\$1,421	<b>\$</b> 0	46.20
103	FARMERS NEW WORLD LIFE INSURANCE CO	0.0883	81	69	<b>\$531,912</b>	<b>\$</b> 0	\$194,769	\$0	36.62
104	FARMLAND LIFE INSURANCE COMPANY	0.0108	168	239	\$65,271	<b>#</b> 0	#169,616	#0	259.86
105	FEDERAL HOME LIFE INSURANCE COMPANY*	0.4750	36	761	\$2,860,587	<b>\$</b> 0	\$1,066,098	#0	37.27
106	FEDERAL KEMPER LIFE ASSURANCE CO	0.0438	112	1,278	<b>\$263,649</b>	<b>\$</b> 0	\$2,059,466	<b>#</b> 0	781.14
107	FEDERATED LIFE INSURANCE COMPANY	0.1648	62	573	<b>\$992,734</b>	. \$0	\$713,826	<b>\$</b> 0	71.91
108	FIDELITY AND GUARANTY LIFE INS CO*	0.3781	42	2,854	\$2,277,111	<b>\$</b> 0	\$22,686,914	<b>\$</b> 0	996.30
109	FIDELITY LIFE ASSOCIATION A MUTUAL LEGA	0.0000	296	4	<b>\$243</b>	<b>\$</b> 0	\$24,412	<b>\$</b> 0	10046.1

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
440	DEDUCTOR ANNUALD LESS INGSTRUCT AS	0.0000	206	8	40	40			
110	FIDELITY STANDARD LIFE INSURANCE CO FINANCIAL BENEFIT LIFE INSURANCE CO	0.0000 0.4414	306 37	195	\$0 \$2,658,172	<b>\$0</b>	\$22,293	<b>\$</b> 0	02.22
111 112	FIRST COLONY LIFE INSURANCE COMPANY	0.8780	23	678	\$5,288,103	\$0 \$0	\$2,215,153 \$5,000,430	\$0 \$0	83.33 94.56
113	FIRST INVESTORS LIFE INSURANCE COMPANY	0.0000	306	4	\$3,288,103	<b>\$</b> 0	\$5,000,420 \$7,444	\$0 \$0	94.50
114	FIRST PENN-PACIFIC LIFE INSURANCE CO	0.0578	95	1,677	<b>\$348,050</b>	<b>\$</b> 0	\$501,270	<b>\$</b> 0	144.02
115	FIRST VARIABLE LIFE INSURANCE CO	0.0007	250	430	\$4,297	\$0	\$2,915,911	<b>\$</b> 0	67859.2
116	FORTIS BENEFITS INSURANCE COMPANY	0.0022	220	22	<b>\$13,326</b>	<b>\$</b> 0	\$67,289	\$0	504.95
117	FRANKLIN LIFE INSURANCE COMPANY	0.8564	24	6,762	<b>\$5,158,005</b>	<b>\$97,5</b> 77	\$4,976,251	<b>\$</b> 0	98.37
118	FRONTIER INSURANCE COMPANY*	0.0426	113	0	\$256,582	<b>\$</b> 0	\$307,594	<b>\$</b> 0	119.88
119	GENERAL AMERICAN LIFE INSURANCE CO	0.0126	161	1,071	<b>\$</b> 75,990	<b>\$2,699</b>	\$309,929	\$0	411.41
120	GENERAL ELECTRIC CAPITAL ASSUR CO	0.0595	94	0	\$358,137	<b>\$</b> 0	\$4,749,874	<b>\$</b> 0	1326.27
121	GLENBROOK LIFE AND ANNUITY COMPANY	0.0568	97	14	\$342,168	<b>\$</b> 0	<b>\$71,708</b>	<b>\$</b> 0	20.96
122	GOLDEN RULE INSURANCE COMPANY	0.4399	38	1,270	\$2,649,473	<b>\$</b> 0	\$22,977	<b>\$</b> 0	0.87
123	GOLDEN STATE MUTUAL LIFE INS CO	0.0000 0.0019	304 226	11 47	\$65	<b>\$</b> 0	#288	/ #0	443.08
124	GOVERNMENT PERSONNEL MUTUAL LIFE INS CO		220		\$11,422	<b>\$</b> 0	\$20,304	<b>#</b> 0	177.76
125	GREAT AMERICAN LIFE INSURANCE CO	0.5587	29	1,798	\$3,364,857	<b>\$</b> 0	<b>\$533,898</b>	<b>\$</b> 0	15.87
126	GREAT AMERICAN RESERVE INS CO	0.0130	159	277	<b>\$78,409</b>	#0	\$882,495	<b>\$</b> 0	1125.50
127	GREAT NORTHERN INSURED ANNUITY CORP	0.0139	152	378	#84,000	\$0	\$1,721,073	<b>\$</b> 0	2048.90
128	GREAT SOUTHERN LIFE INSURANCE CO	0.0008 0.0087	248 173	49 229	<b>\$4,809</b>	<b>\$</b> 0	\$2,733	<b>\$</b> 0	56.83
129	GREAT WEST LIFE & ANNUITY INS CO*				<b>\$52,684</b>	\$2,524	\$1,911,342	<b>\$</b> 0	3632.73
130	GREATER BENEFICIAL UNION OF PITTSBURGH	0.0126	162	56	\$75,616	<b>#</b> 0	<b>\$64,025</b>	<b>\$</b> 0	84.67
131	GRINNELL LIFE INS CO	0.0001	283	3	<b>\$</b> 500	_\$0	#0	<b>\$</b> 0	0.00
132	GUARANTEE MUTUAL LIFE COMPANY	0.0027	216	51	\$16,266	<b>\$744</b>	\$147,939	<b>\$</b> 0	914.07
133 134	GUARANTEE PROTECTIVE LIFE COMPANY GUARANTEE TRUST LIFE INSURANCE CO*	0.0007 0.0019	251 227	73 2	\$4,143 *11,339	<b>\$</b> 0	\$23,856	<b>\$</b> 0	575.81
				_	<b>\$11,378</b>	<b>\$</b> 0	<b>\$304,676</b>	<b>\$</b> 0	2677.76
135	GUARANTY INCOME LIFE INSURANCE CO	0.0134	158	301	<b>\$80,876</b>	<b>\$</b> 0	<b>\$647,934</b>	<b>\$</b> 0	801.14
136	GUARDIAN LIFE INSURANCE CO OF AMERICA	0.0102	171	2	\$61,645	\$0	\$1,196	<b>\$</b> 0	1.94
137	GULF LIFE INSURANCE COMPANY	0.0078	174	358	<b>\$46,943</b>	<b>#869</b>	\$235,165	#0	502.81
138	HARTFORD LIFE AND ACCIDENT INS CO*	0.0012 0.0000	239 306	28 0	<b>\$7,370</b>	<b>#</b> 0	\$46,004	<b>\$</b> 0	624.21
139	HARTFORD LIFE INSURANCE COMPANY				#0	<b>#</b> 0	#23,682,489	\$0	•
140	HARVEST LIFE INSURANCE COMPANY THE	0.2502	55	667	<b>\$1,507,076</b>	<b>\$</b> 0	\$341,039	<b>\$</b> 0	22.63
141	HAWKEYE NATIONAL LIFE INSURANCE CO	0.0035	210	320	\$21,352	#0	<b>\$</b> 57,093	<b>\$</b> 0	267.39
142	HORACE MANN LIFE INSURANCE COMPANY	0.2092	57	916	\$1,259,822	\$1,557	#883,853	<b>#</b> 0	70.28
143	IDEALIFE INSURANCE COMPANY	0.0012	241	0	<b>\$7,156</b>	<b>\$</b> 0	*0	\$0	0.00
144	IDS LIFE INSURANCE COMPANY	5.4233	6	6,516	<b>\$32,663,663</b>	<b>\$</b> 0	#25,327,908	<b>\$</b> 0	77.54
145	ILLINOIS MUTUAL LIFE & CASUALTY CO	0.0000	306	8	<b>\$</b> 0	#0	<b>\$12,550</b>	<b>\$</b> 0	
146	INDEPENDENT ORDER OF FORESTERS THE	0.2676	53	430	\$1,611,525	#0	\$480,141	<b>\$</b> 0	29.79
147	INTEGON LIFE INSURANCE CORPORATION*	0.0008	249	135	#4,800	<b>\$0</b>	\$120,999	<b>#</b> 0	2520.81
148	INTER STATE ASSURANCE COMPANY	0.2909	51	154	\$1,751,738	\$0	<b>\$115,078</b>	#0	6.57
149	INVESTORS HERITAGE LIFE INSURANCE CO	0.0000	306	2	<b>\$</b> 0	<b>\$</b> 0	<b>\$9,621</b>	#0	•
150	INVESTORS INSURANCE CORPORATION	0.5487	32	529	<b>\$3,304,565</b>	#0	<b>\$743,182</b>	#0	22.49
151	INVESTORS LIFE INS CO OF NORTH AMERICA	0.0001	275	31	#841	<b>#</b> 0	<b>#14,788</b>	<b>\$</b> 0	1758.38
152	INVESTORS LIFE INSURANCE CO OF NEBRASK*	0.0048	195	50	\$28,918	<b>\$</b> 0	<b>\$</b> 25,923	#0	89.64
153	ITT HARTFORD LIFE AND ANNUITY INS CO	0.0048	197	38	#28,649	<b>\$1,345</b>	\$118,090	<b>#</b> 0	416.89
154	JACKSON NATIONAL LIFE INSURANCE CO	8.3823	2	28,390	<b>\$50,485,186</b>	#0	\$29,272,257	<b>\$</b> 0	57.98
155	JEFFERSON PILOT LIFE INS CO	0.0498	104	109	\$300,046	\$4,849	\$277,555	#0	94.12
156	JOHN ALDEN LIFE INSURANCE CO	0.1663	60	4,516	<b>#1,001,359</b>	#0	#3,244,085	#0	323.97
157	JOHN HANCOCK LIFE INS CO OF AMERICA	0.0000	306	3 767	<b>#0</b>	<b>\$</b> 0	\$599,813	\$0	•
158	JOHN HANCOCK MUTUAL LIFE INS CO	0.0000	306	3,767	#0	<b>\$</b> 0	<b>\$3,819,472</b>	<b>\$0</b>	40.04
159	KANSAS CITY LIFE INSURANCE CO	0.5236	34	372	<b>\$3,153,420</b>	#13,139	\$1,340,804	\$0	42.94
160	KEMPER INVESTORS LIFE INS CO	0.0321	118	1,536	<b>\$193,309</b>	<b>\$</b> 0	\$24,484,092	#0	12665.8
161	KEYPORT LIFE INSURANCE COMPANY	1.2405	16	2,121	\$7,471,510	#0	#11,391,765	<b>#</b> 0	152.47
162	KNIGHTS OF COLUMBUS	1.1306	19	333	<b>\$6,809,456</b>	<b>\$1,099,638</b>	<b>\$2,353,220</b>	<b>\$</b> 0	50.71
163	LAFAYETTE LIFE INSURANCE CO THE	0.0142	151	35	#85,645	<b>\$2,165</b>	<b>\$100,982</b>	#0	120.44

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
164	LAMAR LIFE INSURANCE COMPANY	0.0001	283	7	<b>\$</b> 500	\$251	\$26,253	\$0	5300.80
165	LEWER LIFE INSURANCE COMPANY	0.0023	219	20	\$13,798	\$0	\$143,046	<b>3</b> 0	1036.72
166	LIBERTY NATIONAL LIFE INSURANCE CO	0.0000	306	i	*0	<b>3</b> 0	\$2,915	\$0	
167	LIFE INSURANCE CO OF NORTH AMERICA	0.0000	301	ō	<b>\$150</b>	\$0	\$2,701,129	\$0	1800753
168	LIFE INSURANCE COMPANY OF VIRGINIA THE*	0.1110	72	762	#668,475	<b>#</b> 0	\$8,879,253	si O	1328.28
	<del></del>	-			• •	•	• •	·	
169	LIFE OF MARYLAND INC	0.0015	231	1	<b>\$9,318</b>	<b>#</b> 0	<b>\$</b> 0	\$0	0.00
170	LINCOLN AMERICAN LIFE INSURANCE CO	0.0001	291	3	<b>\$360</b>	<b>\$</b> 0	#0	<b>\$</b> 0	0.00
171	LINCOLN BENEFIT LIFE COMPANY	3.0323	11	3,303	<b>\$18,262,811</b>	<b>#</b> 0	\$11,623,009	<b>\$</b> 0	63.64
172	LINCOLN HERITAGE LIFE INSURANCE CO*	0.0162	144	94	<b>\$97,824</b>	<b>\$</b> 0	\$117,351	<b>\$0</b>	119.96
173	LINCOLN LIBERTY LIFE INSURANCE CO*	0.0000	306	117	<b>\$</b> 0	#0	\$1,836,567	<b>\$</b> 0	•
				400	4 0 047	40	4110 600	40	
174	LINCOLN MEMORIAL LIFE INSURANCE CO		÷	199	\$ · 8, 047	<b>\$</b> 0	\$118,699	<b>\$0</b>	20.02
175	LINCOLN NATIONAL LIFE INSURANCE CO*	4.2001	. 8	5,306	<b>\$25,296,627</b>	*0 *2 304	\$7,393,775 #430 229	<b>\$0</b>	29.23
176	LONDON PACIFIC LIFE & ANNUITY COMPANY	0.0913 0.0000	80 306	195 9	\$550,039 \$0	\$2,394 \$0	\$430,228 \$0	\$0 \$0	78.65
177 178	LOYAL CHRISTIAN BENEFIT ASSOCIATION LOYALTY LIFE INSURANCE COMPANY	0.0004	260	15	\$2,692	<b>\$</b> 0	\$139,025	\$0	5164.38
1/6	LOTALIT LIFE INSURANCE COMPANY	0.0002	200	13	42,032	40	4135,023	40	3104.30
179	LUTHERAN BROTHERHOOD	1.1658	18	2,190	\$7,021,129	\$45,829	<b>\$5,636,854</b>	\$0	80.94
180	MADISON NATIONAL LIFE INSURANCE CO, INC	0.0021	221	160	\$12,883	\$0	#39,763	\$0	308.65
181	MANHATTAN NATIONAL LIFE INS CO	0.0000	298	23	#235	<b>\$</b> 0	\$15,915	<b>\$</b> 0	6772.34
182	MANUFACTURERS LIFE INS CO (U.S.A.) THE	0.0117	165	164	<b>\$70,596</b>	#0	\$2,951,594	<b>\$</b> 0	4180.96
183	MANUFACTURERS LIFE INSURANCE CO	0.0000	306	7	<b>\$</b> 0	<b>\$738</b>	\$14,319	<b>\$</b> 0	
184	MASSACHUSETTS GENERAL LIFE INS CO	0.0925	78	66	<b>\$557,060</b>	\$0	<b>\$</b> 0	<b>\$</b> 0	0.00
185	MASSACHUSETTS MUTUAL LIFE INS CO	1.7196	14	4,715	<b>\$10,356,993</b>	\$374,962	\$856,033	<b>\$</b> 0	11.89
186	MBL LIFE ASSURANCE CORPORATION	0.0063	184	85 0	\$37,664 \$0	\$0 \$0	\$72,178 431,473	\$0 \$0	191.64
187	MEGA LIFE AND HEALTH INS CO THE	0.0000	306 127	552	\$160,089	\$0 \$0	\$31,473 \$25,190,691	\$0 \$0	15735.4
188	MERRILL LYNCH LIFE INS CO	0.0266	127	332	\$100,009	φU	\$23,190,091	ĄU	13/33.4
189	METROPOLITAN INS AND ANNUITY CO	0.0135	157	44	\$81,108	\$0	\$1,806,851	\$0	2227.71
190	METROPOLITAN LIFE INSURANCE COMPANY	0.3063	50	1,889	\$1,844,501	\$107,605	\$25,293,899	\$0	1377.15
191	MID AMERICAN CENTURY LIFE INSURANCE CO	0.0040	207	362	\$24,313	#0	\$53,512	<b>\$</b> 0	220.10
192	MID CONTINENT LIFE INSURANCE CO	0.0002	272	2	\$1,053	<b>\$</b> 0	#0	\$0	0.00
193	MIDAMERICA LIFE INSURANCE COMPANY	0.0001	276	0	<b>\$758</b>	\$0	<b>#</b> 0	<b>\$</b> 0	0.00
	*								
194	MIDLAND LIFE INSURANCE COMPAN, THE*	0.0718	89	89	\$432,468	<b>\$</b> 0	\$306,268	\$0	70.82
195	MIDLAND NATIONAL LIFE INSURANCE CO*	0.0571	96	766	\$343,962	<b>\$0</b>	\$155,162	\$0	45.11
196	MINNESOTA MUTUAL LIFE INSURANCE CO	0.4213	39	0 318	\$2,537,455 \$86,498	\$0 \$0	\$1,827,773 \$24,440	\$0 \$0	72.03
197	MISSION LIFE INSURANCE COMPANY MML PENSION INS CO	0.0144 0.0025	149 217	310	\$15,200	\$0 \$0	\$630,847	\$0 \$0	28.25 4150.31
198	MML PENSION INS CO	0.0025	21/	•	\$13,200	40	\$030,027	40	4130.31
199	MODERN AMERICAN LIFE INSURANCE COMPANY	0.0257	129	1,105	<b>\$</b> 154,667	\$243	\$1,850,614	<b>\$</b> 0	1196.67
200	MONTGOMERY WARD LIFE INSURANCE CO	0.0002	272	15	\$1,053	\$0	\$18,074	<b>\$</b> 0	1716.43
201	MONUMENTAL LIFE INSURANCE COMPANY*	0.0019	224	64	\$11,609	si O	\$1,266	ġ Ō	10.91
202	MONY LIFE INS CO OF AMERICA	0.0306	121	0	\$184,163	#0	#0	<b>‡</b> 0	0.00
203	MOUNTAIN STATES LIFE INS CO OF AMERICA	0.0000	306	1	#0	<b>\$</b> 0	<b>#</b> 0	<b>#</b> 0	•
204	MUTUAL LIFE INSURANCE CO OF NY*	0.0061	185	103	#36,950	<b>\$12,824</b>	\$3,803,448	<b>\$</b> 0	10328.2
205	MUTUAL OF AMERICA LIFE INSURANCE CO	0.0470	108	Q	\$282,788	<b>\$</b> 0	\$2,097,136	#0	741.59
206	MUTUAL SERVICE LIFE INSURANCE CO*	0.0000	306	2	\$0	#0	\$0	<b>\$</b> 0	'
207	MUTUAL TRUST LIFE INSURANCE COMPANY	0.1649	61	184	<b>\$993,204</b>	<b>\$183,280</b>	<b>\$348,687</b>	<b>\$</b> 0	53.56
208	NACOLAH LIFE INS CO	0.0015	232	35	\$9,187	<b>\$</b> 0	\$13,202	\$0	143.70
209	NATIONAL FARMERS UNION LIFE INS CO	0.0000	306	1	<b>#</b> 0	<b>\$</b> 0	\$0	#0	
210	NATIONAL FARMERS UNION LIFE INS CO NATIONAL FIDELITY LIFE INSURANCE CO	0.0001	280	0	<b>\$534</b>	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
211	NATIONAL GUARDIAN LIFE INSURANCE CO	0.0200	136	183	<b>\$120,241</b>	<b>\$</b> 0	\$414,985	<b>\$</b> 0	345.13
212	NATIONAL HEALTH INS CO	0.0043	202	و	\$26,139	<b>\$</b> 0	\$107,928	<b>\$</b> 0	412.90
213	NATIONAL LIFE INSURANCE COMPANY	0.0318	120	460	<b>\$191,454</b>	\$226,092	\$2,175,644	<b>#</b> 0	1254.47
					•			*-	
214	NATIONAL TRAVELERS LIFE COMPANY	0.1258	66	447	<b>\$</b> 757,727	#0	<b>\$416,658</b>	<b>\$</b> 0	54.99
215	NATIONAL WESTERN LIFE INSURANCE CO	0.4028	41	536	\$2,426,054	<b>#</b> 0	\$935,647	<b>#</b> 0	38.57
216	NATIONWIDE LIFE INSURANCE COMPANY	0.0000	306	34	\$0	<b>#</b> 0	\$466,641	<b>\$</b> 0	_ ·
217	NEW AMERICAN LIFE INSURANCE COMPANY	0.7978	26	3,028	<b>\$4,805,054</b>	<b>\$</b> 0	<b>\$3,339,657</b>	\$0	69.50

..... LINE DESCRIPTION=ORDINARY ALLOCATED ANNUITIES TYPE=INDIVIDUAL ..... (continued)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
218	NEW ENGLAND MUTUAL LIFE INS CO	0.0115	166	490	<b>#69,380</b>	<b>\$9,893</b>	4067.040	40	400 45
219	NEW ERA LIFE INS CO OF THE MIDWEST	0.0003	267	1	\$1,825	#9,693 #0	\$267,949	<b>\$0</b>	400.46
220	NEW YORK LIFE INS & ANNUITY CORPORATION	1.4291	15	3,232	#8,607,487	<b>\$</b> 0	#0 #23,359,296	\$0 \$0	0.00 271.38
221	NEW YORK LIFE INSURANCE COMPANY	0.5823	28	1,803	\$3,506,942	<b>\$</b> 0	\$0	<b>\$</b> 0	0.00
222	NORTH AMERICAN CO FOR LIFE & HEALTH IN*	0.0129	160	496	<b>\$77,566</b>	<b>\$</b> 0	<b>\$313,552</b>	<b>\$</b> 0	404.24
223	NORTH AMERICAN SECURITY LIFE INS CO	5.8785	5	3,422	#35,405,213	#0	<b>\$7,690,848</b>	<b>\$</b> 0	21.72
224	NORTH WEST LIFE ASSUR CO OF CANADA	0.0000	306	3	#0	<b>\$</b> 0	\$43,944	\$0	
225	NORTHBROOK LIFE INSURANCE COMPANY	0.0063	183	175	<b>\$37,760</b>	<b>#</b> 0	<b>\$614,860</b>	\$0	1628.34
226	NORTHERN LIFE INSURANCE COMPANY	0.0277	125	63	<b>\$166,700</b>	<b>\$</b> 0	\$549,619	<b>\$</b> 0	329.71
227	NORTHWESTERN MUTUAL LIFE INS CO	0.1645	63	1,277	<b>\$990,684</b>	<b>\$519,376</b>	\$3,503,160	<b>\$</b> 0	406.04
228	NORTHWESTERN NATIONAL LIFE INS CO	0.0471	107	568	\$283,618	\$154	\$2,434,227	<b>\$</b> 0	858.33
229	OAKRE LIFE INSURANCE COMPANY	0.0191	137	23	\$115,000	<b>\$</b> 0	<b>#</b> 0	\$0	0.00
230 231	OCCIDENTAL LIFE INS CO OF NC	0.0012 0.0136	240	2	<b>\$7,174</b>	<b>\$</b> 0	#0	<b>\$</b> 0	0.00
232	OHIO LIFE INSURANCE COMPANY OHIO NATIONAL LIFE INS CO THE	0.0136	155 114	90 624	#82,124 #335 036	<b>\$0</b>	\$25,933	\$0	31.58
					\$225,036	<b>\$7,171</b>	<b>\$369,459</b>	<b>\$</b> 0	167.36
233	OHIO STATE LIFE INSURANCE CO, THE	0.0138	153	35	\$83,141	<b>\$</b> 0	#0	<b>\$</b> 0	0.00
234	OLD LINE LIFE INS CO OF AMERICA+	0.3168	49	0	<b>\$1,908,080</b>	#0	#0	<b>\$</b> 0	0.00
235 236	OLD UNITED LIFE INSURANCE COMPANY	0.0003 0.0023	265 218	0	\$2,000	<b>\$</b> 0	\$52,102	#0	2605.10
237	OZARK NATIONAL LIFE INSURANCE CO PACIFIC CORINTHIAN LIFE INSURANCE CO	0.0023	91	478 27	\$14,124 \$403,500	<b>\$</b> 0	\$116,683	<b>\$</b> 0	826.13
					\$423,580	<b>\$</b> 0	#392,257	\$0	92.61
238	PACIFIC MUTUAL LIFE INSURANCE CO	0.0045	200	14	<b>\$27,000</b>	\$182	#37,028	<b>\$</b> 0	137.81
239	PAN AMERICAN LIFE INSURANCE COMPANY	0.0056	189	38	#33,683	#0	\$26,187	<b>\$</b> 0	77.75
240 241	PAUL REVERE LIFE INSURANCE CO PAUL REVERE VARIABLE ANNUITY INS CO, TH	0.0011 0.0189	242 139	2,643	\$6,778	<b>\$</b> 0	#0	\$0	0.00
241	PEKIN LIFE INSURANCE COMPANY	0.0159	110	443 28	\$114,095 \$276,261	<b>\$</b> 0	<b>\$</b> 79,880	<b>\$</b> 0	70.01
				20	4270,201	<b>\$</b> 0	<b>\$6,550</b>	\$0	2.37
243	PENN INSURANCE & ANNUITY CO THE	0.0053	192	11	\$32,000	<b>\$</b> 0	<b>\$</b> 63,956	<b>\$</b> 0	199.86
244	PENN MUTUAL LIFE INSURANCE CO THE	0.0293	122	531	\$176,693	<b>\$10,000</b>	\$1,106,122	<b>\$</b> 0	631.67
245 246	PHARMACISTS LIFE INSURANCE COMPANY	0.0474	106	29	#285,325	#0	#0	<b>\$</b> 0	0.00
247	PHF LIFE INSURANCE COMPANY PHILADELPHIA LIFE INS CO	0.0000 0.0009	306 245	21 28	<b>\$</b> 0	<b>\$0</b>	\$101,557	<b>\$</b> 0	
					<b>\$5,395</b>	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
248	PHOENIX HOME LIFE MUTUAL INS CO	0.0077	175	46	<b>\$4</b> 6,168	\$1,954	<b>\$371,572</b>	<b>\$</b> 0	809.06
249	PHYSICIANS LIFE INSURANCE COMPANY	0.0922	79	24	\$555,062	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
250	PIONEER LIFE INSURANCE CO OF IL	0.0960	76	275	\$578,192	<b>\$</b> 0	<b>\$187,526</b>	<b>\$</b> 0	32.43
251 252	PIONEER MUTUAL LIFE INS CO	0.0498 0.0045	103 201	65 52	#300,200	<b>\$</b> 30	\$6,287	#0	2.10
	POLISH NATNL ALLIANCE OF THE US OF N. A	0.0045	201	54	<b>\$26,940</b>	<b>\$</b> 0	\$1,291	\$0	4.79
253	PRAIRIE STATES LIFE INSURANCE CO	0.0153	147	168	<b>\$91,949</b>	<b>#</b> 0	<b>\$50,058</b>	#0	54.44
254	PREFERRED RISK LIFE INSURANCE CO	0.1205	67	521	<b>\$</b> 725,843	<b>\$</b> 0	#370,911	<b>\$</b> 0	51.10
255	PRESIDENTIAL LIFE INSURANCE CO	0.0018	228	45	\$10,660	#0	<b>\$441,777</b>	#0	4144.25
256 257	PRINCIPAL MUTUAL LIFE INS CO	0.1476	64	900	#888,908	<b>\$128</b>	#3,268,809	<b>\$</b> 0	367.75
25/	PRINCIPAL NATIONAL LIFE INS CO	0.0270	126	0	<b>\$162,599</b>	<b>\$</b> 0	<b>\$775,250</b>	#0	476.79
258	PROTECTIVE LIFE INSURANCE COMPANY	0.3567	44	88	\$2,148,376	<b>\$</b> 0	<b>\$410,932</b>	\$0	19.13
259	PROVIDENT LIFE AND ACCIDENT INS CO	0.5555	31	129	#3,345,916	<b>#</b> 0	<b>\$12,632</b>	<b>\$</b> 0	0.38
260	PROVIDENT MUTUAL LIFE INS CO OF PHIL*	0.0104	170	110	<b>#62,783</b>	#0	<b>\$</b> 158,886	<b>\$</b> 0	253.07
261	PROVIDENT NATIONAL ASSURANCE CO	0.0000	306	1	#0	<b>#</b> 0	<b>\$544</b>	<b>\$</b> 0	•
262	PROVIDENTMUTUAL LIFE & ANNUITY OF AM *	0.0040	206	2	\$24,363	<b>\$</b> 0	\$284,881	\$0	1169.32
263	PROVIDIAN LIFE AND HEALTH INSURANCE CO	0.0017	229	0	\$10,502	#0	\$1,499,669	<b>\$</b> 0	14279.8
264	PYRAMID LIFE INSURANCE COMPANY	0.0007	252	. 8	<b>\$4,000</b>	#0	\$11,465	<b>#</b> 0	286.63
265	RELIABLE LIFE INSURANCE COMPANY*	0.0000	306	18	#0	<b>#</b> 0	#0	<b>‡</b> 0	. •
266 267	RELIANCE STANDARD LIFE INSURANCE CO*	0.0058 0.0042	187 204	4,305	#34,842	#0	<b>\$530,784</b>	#0	1523.40
	RESERVE NATIONAL INSURANCE COMPANY			20	<b>\$25,172</b>	#0	\$6,412	#0	25.47
268	ROYAL LIFE INSURANCE CO OF AMERICA	0.0013	236	54	<b>\$7,763</b>	#0	<b>\$186,770</b>	<b>\$</b> 0	2405.90
269	ROYAL MACCABEES LIFE INSURANCE CO	0.0015	233	47	\$8,900	#0	\$21,307	<b>\$</b> 0	239.40
270	ROYAL NEIGHBORS OF AMERICA	0.0949	77	441	<b>\$571,622</b>	#2	\$225,234	<b>#0</b>	39.40
271	RUSHMORE NATIONAL LIFE INSURANCE CO	0.0001	288	9	<b>\$430</b>	#0	#0	<b>\$</b> 0	0.00

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
272	SAFECO LIFE INSURANCE COMPANY*	0.3330	47	1,110	\$2,005,395	<b>\$</b> 0	\$2,552,441	<b>\$</b> 0	127.28
273	SECURA LIFE INSURANCE CO	0.0368	115	432	\$221,485	<b>#</b> 0	\$264,823	<b>\$</b> 0	119.57
274	SECURITY BENEFIT LIFE INSURANCE CO	0.0000	306	18	#0	<b>\$5,851</b>	<b>\$</b> 0	<b>\$</b> 0	•
275	SECURITY FIRST LIFE INS CO	0.0000	306	809	<b>\$0</b>	#0	\$731,745	<b>\$</b> 0	•
276	SECURITY MUTUAL LIFE INS CO OF NE	0.0068	179	34	\$40,668	<b>\$289</b>	<b>\$98,629</b>	<b>\$</b> 0	243.23
277	SECURITY MUTUAL LIFE INS CO OF NY	0.0181	141	25	<b>\$109,207</b>	#0	<b>\$</b> 30,960	<b>\$</b> 0	28.35
278	SECURITY-CONNECTICUT LIFE INS CO	0.0171	143	284	#103,109	#0	\$246,556	<b>\$</b> 0	239.12
279	SENTINEL AMERICAN LIFE INSURANCE CO	0.0001	287	10	\$485	#0	\$0	<b>\$</b> 0	0.00
280	SENTRY LIFE INSURANCE CO (LEH ACCT)	0.0001	289	75 973	\$425	<b>\$0</b>	\$503,759	\$0 \$0	118532 49.98
281	SHELTER LIFE INSURANCE CO	1.0968	21	9/3	<b>\$6,605,751</b>	\$42,962	\$3,258,769	ą u	
282	SLOVENE NATIONAL BENEFIT SOCIETY	0.0004	262	21	#2,500	<b>\$</b> 0	<b>\$9,716</b>	<b>\$</b> 0	388.64
283	SMA LIFE ASSURANCE COMPANY	0.0520	101	3,874	<b>\$312,893</b>	<b>\$</b> 0	<b>\$546,480</b>	<b>\$</b> 0	174.65
284	SOUTHERN EDUCATORS LIFE INSURANCE CO	0.0003	269	29	\$1,674	#0	\$259	\$0	15.47
285	SOUTHLAND LIFE INSURANCE COMPANY	0.0069	178	10	\$41,790	#0	<b>\$</b> 0	#0	0.00
286	SOUTHWESTERN LIFE INSURANCE COMPANY*	0.3214	48	462	#1,935,692	\$0	#309,506	\$0	15.99
287	STANDARD INSURANCE COMPANY	0.0000	306	40	#0	#0	\$23,498	<b>\$</b> 0	
288	STANDARD LIFE AND ACCIDENT INS CO	0.0020	223	59	<b>\$12,278</b>	<b>#</b> 0	\$20,269 \$23,519	\$0 \$0	165.08 3.56
289	STANDARD LIFE INS CO OF INDIANA	0.1098 0.0662	74 92	13 477	\$661,336 \$398,741	<b>‡</b> 0 <b>≉</b> 0	\$1,540,970	<b>\$</b> 0	386.46
290 291	STATE BOND AND MORTGAGE LIFE INS CO STATE FARM LIFE INSURANCE COMPANY	2.5865	12	13,854	\$15,578,155	<b>\$929,249</b>	\$10,314,190	<b>\$</b> 0	72.17
			***	•	450 000	40	\$56,558		90.02
292	STATE LIFE INSURANCE COMPANY	0.0104 0.0002	169 270	16 42	\$62,828 \$1,399	<b>≉</b> 0 <b>≉</b> 0	\$53,066	\$0	3793.14
293 294	STATE MUTUAL INSURANCE CO STATESMAN NATIONAL LIFE INS CO THE	0.0002	203	92	\$25,775	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
295	SUN LIFE ASSUR CO OF CANADA (US)	0.0264	128	32	\$159,242	<b>\$</b> 0	\$285,428	\$0	179.24
296	SUN LIFE ASSURANCE CO OF CANADA	0.0124	163	79	\$74,754	<b>\$310</b>	\$59,596	\$0	80.14
297	SUNAMERICA LIFE INSURANCE COMPANY	0.6567	27	1,114	#3,955,041	#0	\$11,149,871	<b>\$</b> 0	281.92
298	SURETY LIFE INSURANCE COMPANY	0.0028	215	0	\$16,766	#0	\$16,420	#0	97.94
299	TEMPLETON FUNDS ANNUITY COMPANY	0.0039	208	1	\$23,740	<b>#</b> 0	\$2,261	<b>\$</b> 0	9.52
300	TEXAS LIFE INSURANCE COMPANY	0.0019	225	21	\$11,577	<b>\$</b> 0	\$16,166	\$0	139.64
301	TIME INSURANCE COMPANY	0.0049	193	137	\$29,587	\$0	<b>\$102,760</b>	\$0	347.31
302	TMG LIFE INSURANCE COMPANY	0.0288	123	99	\$173,258	#0	\$285,391	<b>\$</b> 0	164.72
303	TRANS WORLD ASSURANCE COMPANY	0.0004	263	12	\$2,380	<b>\$</b> 0	#4,357	<b>\$</b> 0	183.07
304	TRANSAMERICA LIFE INS & ANNUITY CO	0.0651	93	355	#392,364	#0	\$806,115	#0	205.45
305	TRANSAMERICA OCCIDENTAL LIFE INS CO TRANSPORT LIFE INSURANCE COMPANY	0.0490 0.0000	105 306	198 1	\$295,272 \$0	#0 #0	\$826,788 \$0	\$0 \$0	280.01
306	TRANSPORT LIFE INSURANCE COMPANI	0.0000	300	_			·	, -	
307	TRAVELERS INSURANCE COMPANY THE	0.0845	82	220	<b>\$</b> 508,804	#0	<b>\$679,363</b>	<b>\$</b> 0	133.52
308	TRUSTMARK INSURANCE CO (MUTUAL)	0.0519	102	115	\$312,449	\$2,429	\$41,885	<b>\$</b> 0	14.18
309	TRUSTMARK LIFE INSURANCE COMPANY	0.0203	135	316 68	\$122,288 495 345	#0 #0	#329,576 #42,659	\$0 \$0	269.51 49.41
310 311	U S FINANCIAL LIFE INSURANCE CO U S LETTER CARRIERS' MUTUAL BENEFIT ASS	0.0143 0.0120	150 164	97	#86,345 #72,177	\$2,895	\$11,505	<b>\$</b> 0	19.95
			256	3.6	42 075		<b>±</b> 0	۵۸	0.00
312	UNION BANKERS INSURANCE COMPANY UNION CENTRAL LIFE INSURANCE CO	0.0005 1.1930	256 17	36 199	\$3,075 \$7,185,493	#0 #723	\$329,841	\$0 \$0	0.00 4.60
313 314	UNION CENTRAL LIFE INSURANCE COMPANY	0.0010	244	6	\$6,250	<b>#1,328</b>	\$10,806	\$0	194.14
315	UNITED AMERICAN INSURANCE COMPANY	0.0017	198	124	\$28,412	#0	\$54,402	<b>\$</b> 0	191.48
316	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.0001	283	2	<b>#</b> 500	#0	#0	<b>\$</b> 0	0.00
317	UNITED FAMILY LIFE INSURANCE CO	0.0005	258	1	\$2,910	<b>\$</b> 0	<b>\$</b> 627	<b>\$</b> 0	21.55
318	UNITED FIDELITY LIFE INSURANCE CO	0.0074	176	387	<b>\$44,712</b>	<b>\$</b> 0	\$43,731	<b>\$</b> 0	97.81
319	UNITED HOME LIFE INSURANCE COMPANY	0.0001	279	17	<b>\$554</b>	<b>#</b> 0	#3,297	#0	595.13
320	UNITED INSURANCE COMPANY OF AMERICA	0.0001	281	5	\$523	#0	#0	#0	0.00
321	UNITED INVESTORS LIFE INS CO	0.0348	116	704	\$209,397	#0	\$1,621,364	\$0	774.30
322	UNITED LIFE INSURANCE COMPANY	0.0804	84	1,117	<b>\$484,249</b>	<b>*  \$</b> 0	#355,156	\$0	73.34
323	UNITED NATIONAL LIFE INS CO OF AMERICA	0.0005	259	57	#2,779	#0	<b>\$6,283</b>	<b>\$</b> 0	226.09
324	UNITED OF OMAHA LIFE INS CO	9.3051	1	8,899	<b>#56,042,924</b>	<b>\$</b> 0	<b>\$8,620,407</b>	<b>\$</b> 0	15.38
325	UNITED PRESIDENTIAL LIFE INS CO	0.0149	148	239	<b>\$89,827</b>	#0	#34,111	<b>#</b> 0	37.97

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OBB	COMPANY MAIN	~	~~~~~			Inib	INID	FORCE (000)	MIIO
326	UNITED SERVICES LIFE INSURANCE CO	0.0097	172	0	<b>\$58,440</b>	<b>\$</b> 0	\$205,165	<b>\$</b> 0	351.07
327	UNITED STATES LIFE INS CO NY	0.0000	306	3	#0	. ‡0	\$1,200	<b>\$</b> 0	
328	UNITY MUTUAL LIFE INS CO	0.0000	306	8	<b>\$</b> 0	<b>\$</b> 0	\$1,399	<b>\$</b> 0	
329	UNIVERSAL GUARANTY LIFE INS CO	0.0455	111	147	<b>\$274,325</b>	<b>\$</b> 0	\$213,534	<b>\$</b> 0	77.84
330	UNUM LIFE INS CO OF AMERICA	0.0007	252	14	. \$4,000	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
331	USAA LIFE INSURANCE COMPANY	0.5563	30	1,479	\$3,350,250	<b>\$</b> 0	\$1,872,991	#0	55.91
332	VARIABLE ANNUITY LIFE INSURANCE CO	0.0000	306	142	<b>\$</b> 0	<b>\$</b> 0	\$977,694	<b>\$</b> 0	
333	VULCAN LIFE INSURANCE COMPANY	0.0159	145	72	\$95,536	<b>\$</b> 0	\$97,360	<b>\$</b> 0	101.91
334	WABASH LIFE INSURANCE COMPANY	0.0000	292	2	<b>#</b> 300	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
335	WASHINGTON NATIONAL INSURANCE CO*	•	•	341	<b>\$-24,199</b>	<b>\$</b> 0	<b>\$</b> 50,053	\$0	•
336	WEST COAST LIFE INSURANCE COMPANY*	0.0001	283	3	<b>\$</b> 500	<b>\$</b> 0	<b>\$742</b>	<b>\$</b> 0	148.40
337	WESTERN AND SOUTHERN LIFE INS CO	0.0058	188	133	<b>\$34,648</b>	<b>\$2,</b> 566	<b>\$52,488</b>	<b>\$</b> 0	158.90
338	WESTERN CATHOLIC UNION	0.3709	43	753	\$2,233,811	<b>\$</b> 0	#330,055	<b>\$</b> 0	14.78
339	WESTERN NATIONAL LIFE INSURANCE CO	7.7234	3	15,723	\$46,516,316	<b>\$</b> 0	\$33,028,854	<b>\$</b> 0	71.00
340	WESTERN SOUTHERN LIFE ASSURANCE CO	2.5598	13	1,691	\$15,417,139	<b>\$</b> 0	<b>\$</b> 686,803	<b>\$</b> 0	4.45
341	WESTFIELD LIFE INSURANCE COMPANY	0.0004	264	20	\$2,300	<b>\$</b> 0	\$702	<b>\$</b> 0	30.52
342	WILLIAM PENN ASSOCIATION	0.0001	277	0	<b>\$753</b>	<b>\$</b> 0	<b>#</b> 0	<b>\$</b> 0	0.00
343	WISCONSIN NATIONAL LIFE INSURANCE CO*	0.0000	306	5	<b>\$</b> 0	\$1	\$929	<b>\$</b> 0	
344	WOODMEN ACCIDENT AND LIFE COMPANY*	0.0065	182	20	#38,980	<b>\$</b> 0	\$48,715	<b>\$</b> 0	124.97
345	WOODMEN OF THE WORLD LIFE INS SOCIETY	0.0805	83	219	\$485,017	#32,438	\$203,520	<b>\$</b> 0	48.65
346	WORKMENS BENEFIT FUND OF THE U S OF AM	0.0067	181	3	\$40,285	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
347	ZURICH LIFE INSURANCE CO OF AMERICA	0.0766	85	202	\$461,424	\$0	\$337,242	/ \$0	73.09
	TOTAL	100.000		254,768	\$602,280,351	\$4,070,016	\$581,627,644	<b>\$</b> 0	97.25

LINE DESCRIPTION=UNALLOCATED ANNUITIES TYPE=INDIVIDUAL .....

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIED LIFE INS CO	5.2999	6	0	\$4,921,823	<b>\$</b> 0	<b>\$571,209</b>	<b>\$</b> 0	11.61
2	CAMERON LIFE INSURANCE COMPANY	0.3326	13	99	#308,845	<b>#</b> 0	\$91,553	<b>‡</b> 0	29.64
3	CENTRAL UNITED LIFE INSURANCE CO*	0.0025	23	8	\$2,332	<b>\$</b> 0	\$65,851	<b>‡</b> 0	2823.80
4	EQUITABLE LIFE INSURANCE CO OF IOWA	1.5948	10	313	#1,480,985	<b>\$</b> 0	<b>#898,035</b>	<b>\$</b> 0	60.64
5	FARM BUREAU LIFE INS CO OF MISSOURI	3.6859	7	3,148	\$3,422,973	#0	\$2,143,272	<b>#</b> 0	62.61
6	FINANCIAL SECURITY LIFE INS CO	0.0284	20	59	\$26,416	<b>\$</b> 0	\$42,342	<b>\$</b> 0	160.29
7	FLORISTS LIFE INSURANCE COMPANY	0.1470	15	45	<b>\$136,555</b>	<b>\$</b> 0	\$116,930	<b>\$</b> 0	85.63
8	FORD LIFE INSURANCE COMPANY	29.9255	1	3,150	<b>\$27,790,543</b>	<b>#</b> 0	<b>#1</b> ,796,268	<b>\$</b> 0	6.46
9	GEORGIA INTERNATIONAL LIFE INS CO	0.0000	26	1	#0	<b>\$</b> 0	\$29,866	<b>\$</b> 0	
10	INDIANAPOLIS LIFE INSURANCE CO	0.4642	12	63	<b>\$431,071</b>	\$2,828	<b>\$</b> 57,0 <b>4</b> 2	<b>\$</b> 0	13.89
11	INDIVIDUAL ASSUR CO LIFE HEALTH & ACCID	0.2476	14	1,745	\$229,978	<b>\$</b> 0	\$335,866	<b>\$</b> 0	146.04
12	JOHN DEERE LIFE INS CO	0.7366	11	0	<b>\$684,084</b>	<b>\$</b> 0	\$486,319	<b>\$</b> 0	71.09
13	KENTUCKY HOME MUTUAL LIFE INS CO	0.0019	24	0	\$1,724	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
14	LIFE INS CO OF THE SOUTHWEST	3.2827	8	0	#3,048,517	<b>\$</b> 0	#751,347	<b>\$</b> 0	24.65
15	LIFEUSA INSURANCE COMPANY	17.3678	3	3,656	\$16,128,686	<b>\$</b> 0	\$3,240,338	<b>\$</b> 0	20.09
16	LINCOLN LIFE AND CASUALTY COMPANY*	0.0000	25	0	\$40	#0	\$366,094	<b>\$</b> 0	915235
17	LINCOLN MUTUAL LIFE INSURANCE CO	0.1173	16	117	<b>\$108,962</b>	#332	\$157,604	<b>\$</b> 0	144.95
18	MEDICO LIFE INSURANCE COMPANY	0.0000	26	21	#0	#0	\$204,304	<b>\$</b> 0	•
19	MODERN WOODMEN OF AMERICA	5.8632	5	2,435	<b>\$5,444,949</b>	\$17,398	<b>\$1,403,919</b>	<b>\$</b> 0	26.10
20	NORTHWESTERN NATIONAL LIFE INS CO	0.0547	19	0	\$50,796	\$0	\$0	<b>\$</b> 0	0.00
21	PRUDENTIAL INSURANCE CO OF AMERICA THE	1.6925	9	80	\$1,571,709	\$15,259	\$0	<b>\$</b> 0	0.97
22	TRANSAMERICA LIFE INS & ANNUITY CO	5.9535	4	6,638	\$5,528,726	#0	<b>\$71,889</b>	<b>\$</b> 0	1.30
23	TRANSAMERICA OCCIDENTAL LIFE INS CO	0.0999	17	966	\$92,811	#0	<b>\$633,305</b>	<b>\$</b> 0	682.36
24	UNIVERSAL UNDERWRITERS LIFE INS CO	0.0036	22	0	#3,300	<b>\$</b> 0	<b>\$</b> 639	<b>\$</b> 0	19.36
25	USG ANNUITY & LIFE COMPANY	22.9775	2	3,420	#21,338,194	<b>\$</b> 0	\$1,286,641	<b>\$</b> 0	6.03
26	WASHINGTON NATIONAL INSURANCE CO*	0.0926	18	2	<b>\$86,000</b>	#0	<b>#</b> 0	<b>\$</b> 0	0.00
27	WORLD INSURANCE COMPANY	0.0277	21	31	\$25,699	<b>\$</b> 0	\$0	\$0	0.00
	TOTAL	100.000		25,997	\$92,865,718	\$35,817	\$14,750,633	\$0	15.92

LINE DESCRIPTION=VARIABLE ANNUITIES TYPE=INDIVIDUAL .....

		MARKET	RANK BY MARKET	NUMBER OF	DIRECT PREMIUMS	DIRECT DIVIDENDS	DIRECT CLAIMS	LIFE	DOWDOTOS
OBS	COMPANY NAME	SHARE	SHARE	INSUREDS	& ANNUITIES	PAID	AND BENEFITS PAID	INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLIANZ LIFE INS CO OF NORTH AMERICA*	36.1160	1	2,603	\$43,830,967	<b>\$</b> 0	\$6,583,662	#0	15.02
2	AMERICAN REPUBLIC INSURANCE COMPANY	0.0006	31	129	\$747	\$0	\$626,700	\$0	83895.6
3	AMERITAS VARIABLE LIFE INS CO	1.0714	13	243	\$1,300,265	<b>3</b> 0	#352,689	\$0	27.12
4	ANCHOR NATIONAL LIFE INS CO*	1.9294	11	4,210	\$2,341,515	<b>\$</b> 0	\$20,596,899	\$0	879.64
5	BANKERS NATIONAL LIFE INS CO	0.0033	28	0	#3,983	<b>\$</b> 0	\$110,429	<b>\$</b> 0	2772.51
6	BANKERS SECURITY LIFE INS SOCIETY	0.5069	16	189	\$615,180	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
7	BANNER LIFE INS CO	0.2483	20	17	\$301,314	<b>š</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
8	CANADA LIFE INSURANCE CO OF AMERICA	0.0000	32	0	<b>\$</b> 0	\$0	\$10,777	<b>š</b> i 0	
9	CENTURY LIFE OF AMERICA	0.2492	19	15	<b>#302,460</b>	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
10	CHARTER NATIONAL LIFE INSURANCE CO*	1.3477	12	174	<b>\$1,635,562</b>	<b>\$</b> 0	<b>\$563,346</b>	<b>\$</b> 0	34.44
11	CONNECTICUT GENERAL LIFE INS CO	3.8495	8	233	\$4,671,788	<b>\$</b> 0	\$271,681	<b>\$</b> 0	5.82
12	COVA FINANCIAL SERVICES LIFE INS CO	7.2821	3	520	#8,837,663	<b>\$</b> 0	\$1,404,032	<b>š</b> 0	15.89
13	FIRST INVESTORS LIFE INSURANCE COMPANY	0.1799	21	59	\$218,269	<b>\$</b> 0	\$25,944	š O	11.89
14	FIRST VARIABLE LIFE INSURANCE CO	0.1225	22	261	<b>\$148,620</b>	<b>\$</b> 0	\$920,814	<b>š</b> 0	619.58
15	FRANKLIN LIFE INSURANCE COMPANY	0.0690	24	358	\$83,762	<b>\$</b> 0	\$80,810	<b>\$</b> 0	96.48
16	GENERAL AMERICAN LIFE INSURANCE CO	18.5506	2	8,894	\$22,513,315	<b>#</b> 0	\$15,868,233	\$0	70.48
17	GREAT WEST LIFE & ANNUITY INS CO*	0.0000	32	0,020	\$0	<b>\$</b> 0	\$294,650	<b>\$</b> 0	70.40
18	GUARDIAN INSURANCE & ANNUITY CO INC	5.6809	5	1,360	\$6,894,491	<b>\$</b> 0	\$1,902,687	<b>\$</b> 0	27.60
19	HARTFORD LIFE INSURANCE COMPANY	0.0112	27	43	\$13,563	<b>\$</b> 0	\$1,203,096	\$0	8870.43
20	JEFFERSON PILOT LIFE INS CO	0.0031	29	0	#3,764	\$0	#0	#0	0.00
21	KEMPER INVESTORS LIFE INS CO	0.0000	32	537	\$0	<b>\$</b> 0	\$1,989,517	<b>\$</b> 0	
22	KEYPORT LIFE INSURANCE COMPANY	0.7595	14	262	<b>\$921,7</b> 07	<b>\$</b> 0	\$1,148,545	<b>š</b> 0	124.61
23	LIFE INSURANCE COMPANY OF VIRGINIA THE*	4.7615	7	185	\$5,778,621	<b>š</b> 0	\$279,833	<b>.</b>	4.84
24	LINCOLN NATIONAL LIFE INSURANCE CO*	0.0000	32	0	\$0	<b>\$</b> 0	\$54,142		
25	LUTHERAN BROTHERHOOD	0.4485	17	204	\$544,269	<b>\$</b> 0	\$23,888	<b>\$</b> 0	4.39
26	LUTHERAN BROTHERHOOD VRBL INS PRDTS CO	4.8717	6	1,308	\$5,912,358	<b>\$</b> 0	\$1,485,761	<b>\$</b> 0	25.13
27	MERRILL LYNCH LIFE INS CO	0.0000	32	599	<b>\$</b> 0	<b>#</b> 0	\$0	<b>\$</b> 0	•
28	NEW ENGLAND MUTUAL LIFE INS CO	0.1143	23	663	\$138,761	<b>\$14,840</b>	<b>#273,938</b>	<b>\$</b> 0	208.11
29	NEW YORK LIFE INS & ANNUITY CORPORATION	2.2229	10	381	<b>\$</b> 2,697,733	<b>\$</b> 0	#0	<b>\$</b> 0	0.00
30	NORTHWESTERN MUTUAL LIFE INS CO	6.0134	4	4,994	\$7,298,013	<b>\$</b> 0	<b>\$</b> 3,644,003	<b>#</b> 0	49.93
31	NORTHWESTERN NATIONAL LIFE INS CO	0.0000	32	515	<b>\$</b> 0	<b>\$</b> 0	\$7,757	<b>\$</b> 0	
32	OHIO NATIONAL LIFE ASSURANCE CORP	0.0024	30	1	\$2,940	<b>3</b> 0	\$0	\$0	0.00
33	PAINEWEBBER LIFE INSURANCE CO	0.5821	15	25	\$706,501	<b>\$</b> 0	\$64,000	\$0	9.06
34	PROTECTIVE LIFE INSURANCE COMPANY	2.6578	9	329	<b>\$3,225,607</b>	<b>š</b> 0	<b>\$</b> 0	<b>3</b> 0	0.00
35	PRUCO LIFE INSURANCE COMPANY	0.0349	25	57	\$42,380	<b>\$</b> 0	<b>\$31,008</b>	\$0	73.17
. 36	PRUDENTIAL INSURANCE CO OF AMERICA THE	0.2887	18	14	<b>\$350,421</b>	<b>\$</b> 0	<b>#</b> 0	<b>\$</b> 0	0.00
37	SENTRY LIFE INSURANCE CO (L&H ACCT)	0.0000	32	59	\$0	#0	<b>#</b> 0	\$0	
38	TRAVELERS INSURANCE COMPANY THE	0.0000	32	5	<b>\$</b> 0	<b>\$</b> 0	\$8,301	<b>\$</b> 0	•
39	WASHINGTON NATIONAL INSURANCE CO*	0.0207	26	36	\$25,110	<b>\$</b> 0	\$41,932	\$0	166.99
	TOTAL	100.000		29,482	\$121,361,649	\$14,840	\$59,869,074	\$0	49.34

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#### MISSOURI DEPARTMENT OF INSURANCE 1994 LIFE INSURANCE TOTALS BY LINE OF BUSINESS

LINE DESCRIPTION=MODIFIED GUARANTEED TYPE=INDIVIDUAL ......

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1 2	HARTFORD LIFE INSURANCE COMPANY PROTECTIVE LIFE INSURANCE COMPANY	0.0000 100.000	2 1	645 235	\$0 \$6,137,477	\$0 \$0	\$0 \$0	\$0 \$0	0.00
	TOTAL	100.000		880	\$6,137,477	\$0	\$0	#0	0.00

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
	AETNA LIFE INS AND ANNUITY CO*	0.7795	25	0	\$5,214,993	4.0		/	
1		0.7793	92	0		<b>\$0</b>	<b>\$0</b>	′ <b>\$</b> 0	0.00
2 3	ABTNA LIFE INSURANCE COMPANY* ALLIANZ LIFE INS CO OF NORTH AMERICA*	0.0052	72	252	\$120 \$34,460	\$0 \$0	<b>\$0</b>	\$0	0.00
4	AMERICAN FIDELITY ASSURANCE COMPANY	0.1671	45	232	\$1,117,762	<b>\$</b> 0	<b>\$</b> 0	\$0 \$0	0.00 0.00
5	AMERICAN FIDEBITT ASSURANCE COMPANY	0.0008	83	5	\$5,226	<b>\$</b> 0	\$0 \$0	<b>≱</b> 0 <b>\$</b> 0	0.00
,	AMERICAN FONERAL ADDORANCE CONTANT	0.000	03	•	45,220	••	40	φu	0.00
6	AMERICAN GENERAL LIFE INSURANCE CO	0.0770	53	427	<b>\$514,780</b>	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
7	AMERICAN HOME LIFE INSURANCE CO	0.0047	74	0	#31,483	\$0	<b>\$</b> 0	\$0	0.00
8	AMERICAN INVESTORS LIFE INS CO	1.2919	20	0	\$8,642,277	· <b>‡</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
9	AMERICAN LIFE INSURANCE CO OF NY	0.0420	60	0	\$281,222	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
10	AMERICAN MUTUAL LIFE INSURANCE COMPANY	0.5440	30	0	#3,639,412	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
11	AMERICAN NATIONAL INSURANCE COMPANY*	0.2544	41	0	\$1,701,934	<b>#</b> 0	40	40	0.00
12	AMERICAN NATIONAL INSURANCE COMPANIA	0.2344	59	383	\$299,249	#O	\$0 \$1,814,556	<b>\$</b> 0	
13	AMERICAN UNITED LIFE INSURANCE CO	0.0787	51	505	\$526,427	<b>\$</b> 0	\$0	\$0 \$0	606.37 0.00
14	AMERITAS LIFE INSURANCE CORP	0.0002	89	ŏ	\$1,577	<b>\$</b> 0	<b>\$63,382</b>	<b>\$</b> 0	4019.15
15	AMEX LIFE ASSURANCE COMPANY*	0.0000	93	í	#26	<b>\$</b> 0	<b>\$0</b>	\$0	0.00
						•	77	7-	
16	BANKERS UNITED LIFE ASSURANCE CO	0.0044	75	107	\$29,761	<b>\$</b> 0	#370,020	<b>\$</b> 0	1243.30
17	C M LIFE INSURANCE COMPANY	0.7263	26	425	\$4,858,568	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
18	CANADA LIFE INSURANCE CO OF AMERICA	0.2631	40	0	\$1,760,112	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
19	COMMERCIAL UNION LIFE INS CO OF AMERICA	0.0007	84	10	\$4,977	<b>\$</b> 0	<b>#</b> 0	<b>\$</b> 0	0.00
20	CONNECTICUT GENERAL LIFE INS CO	1.3738	19	23	\$9,190,307	#13,193	<b>\$</b> 0	<b>\$</b> 0	0.14
21	CONSTITUTION LIFE INSURANCE COMPANY	0.0754	54	0	<b>\$504,257</b>	<b>\$</b> 0	\$0	\$0	0.00
22	CONTINENTAL WESTERN LIFE INS CO	0.0459	58	234	\$307,187	\$0	<b>\$580,685</b>	<b>\$</b> 0	189.03
23	COUNTRY LIFE INSURANCE COMPANY	0.0022	80	0	\$14,854	<b>\$</b> 0	\$0	\$0	0.00
24	CUNA MUTUAL INSURANCE SOCIETY	0.0025	79	0	<b>\$17,000</b>	<b>\$</b> 0	<b>\$22,8</b> 47	<b>\$</b> 0	134.39
25	FARMERS NEW WORLD LIFE INSURANCE CO	1.2396	21	4,144	<b>\$8,292,566</b>	<b>\$</b> 0	<b>\$1,038,410</b>	\$0	12.52
26	FARMLAND LIFE INSURANCE COMPANY	0.0006	85	. 0	\$3,848	<b>\$</b> 0	40	\$0	0.00
27	FIDELITY INVESTMENTS LIFE INS CO	2.6743	12	Õ	\$17,890,554	<b>\$</b> 0	#0 #0	<b>\$</b> 0	0.00
28	FIDELITY SECURITY LIFE INSURANCE CO*	0.0118	69	1,199	<b>\$78,613</b>	<b>\$</b> 0	<b>\$</b> 967,834	<b>\$</b> 0	1231.14
29	FIDELITY STANDARD LIFE INSURANCE CO	0.0033	77	-,0	\$22,377	<b>3</b> 0	<b>#</b> 007,03 <del>1</del>	\$0	0.00
30	FORTIS BENEFITS INSURANCE COMPANY	0.1647	46	295	#1,101,786	<b>\$</b> 0	<b>\$104,837</b>	<b>\$</b> 0	9.52
				_					
31	FRANKLIN LIFE INSURANCE COMPANY	0.0039	76	0	\$26,100	#0	<b>#</b> 0	<b>\$</b> 0	0.00
32	GENERAL AMERICAN LIFE INSURANCE CO	0.2465	42	211	\$1,648,772	#0	#0	<b>\$</b> 0	0.00
33	GOLDEN AMERICAN LIFE INS CO	0.0254 0.0005	62	11 0	<b>\$170,000</b>	#0	<b>#43,826</b>	\$0	25.78
34 35	GREAT WEST LIFE & ANNUITY INS CO* GUARANTEE TRUST LIFE INSURANCE CO*	0.1120	86 49	138	\$3,024 \$748,980	<b>\$0</b>	<b>\$0</b>	<b>\$</b> 0	0.00
35	GUARANTEE TRUST DIFE INSURANCE CO.	0.1120	42	130	4/40,900	#0	#0	<b>\$</b> 0	0.00
36	HARTFORD LIFE INSURANCE COMPANY	9.8492	4	0	<b>\$</b> 65,889,010	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
37	IDS LIFE INSURANCE COMPANY	4.0667	6	11,116	\$27,205,368	<b>#</b> 0	<b>\$5,338,361</b>	<b>\$</b> 0	19.62
38	ILLINOIS MUTUAL LIFE & CASUALTY CO	0.0191	66	0	<b>\$127,904</b>	#0	#0	<b>\$</b> 0	0.00
39	INTEGRITY LIFE INS CO	0.4942	32	342	<b>\$3,306,064</b>	<b>\$</b> 0	\$2,369,609	<b>\$</b> 0	71.67
40	INVESTORS GUARANTY LIFE INS CO	0.0029	78	0	, <b>\$19,492</b>	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
41	INVESTORS LIFE INS CO OF NORTH AMERICA	0.0001	90	0	<b>#44</b> 3	#0	\$0	<b>\$</b> 0	0.00
42	ITT HARTFORD LIFE AND ANNUITY INS CO	9.8567	3	ŏ	<b>#</b> 65,938,859	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
43	JOHN ALDEN LIFE INSURANCE CO	0.9873	23	ŏ	\$6,605,007	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
44	KANSAS CITY LIFE INSURANCE CO	1.8183	16	4,363	\$12,163,931	<b>\$</b> 0	\$8,521,860	<b>\$</b> 0	70.06
45	KEMPER INVESTORS LIFE INS CO	0.4823	33	0	\$3,226,329	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
	THE	A 240A	26		40 000 000	4.5			
46	KEYPORT LIFE INSURANCE COMPANY	0.3480 0.0776	36 52	0 50	<b>\$2,328,301</b>	<b>#0</b>	<b>\$0</b>	<b>\$</b> 0	0.00
47 48	LAMAR LIFE INSURANCE COMPANY LIBERTY LIFE ASSUR CO OF BOSTON	2.9235	52 10	232	\$518,803 \$19,557,823	#0	\$9,284	<b>\$0</b>	1.79
48 49	LIFE INVESTORS INS CO OF AMERICA	0.1605	47	1,764	\$19,557,823 \$1,073,500	#0 #0	#372,843 #939,812	\$0 \$0	1.91 87.55
50	LIPE INVESTORS INS CO OF AMERICA LINCOLN BENEFIT LIFE COMPANY	0.2264	43	45	\$1,514,862	#0	\$939,612 \$0	\$0 \$0	0.00
						•	-	•	
51	LINCOLN NATIONAL LIFE INSURANCE CO*	10.0325	.2	19,488	<b>\$67,114,849</b>	<b>#</b> 0	\$29,452,218	#0	43.88
52	MANUFACTURERS LIFE INS CO (U.S.A.) THE	0.0110	70	208	<b>\$73,412</b>	<b>\$</b> 0	<b>\$987,854</b>	\$0	1345.63
53	MANUFACTURERS LIFE INS CO OF AMERICA, TH	0.0303 2.4349	61	11	#202,653	<b>\$</b> 0	\$0	<b>\$</b> 0	0.00
54 55	MERRILL LYNCH LIFE INS CO	0.0076	14 71	38 222	<b>\$16,288,966</b>	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
22	METROPOLITAN INS AND ANNUITY CO	0.00/0	/1	222	<b>\$50,603</b>	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00

## LINE DESCRIPTION=DEPOSIT-TYPE FUNDS TYPE=INDIVIDUAL (continued)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE Insurance in Force (000)	BENEFITS RATIO
56	METROPOLITAN LIFE INSURANCE COMPANY	6.1776	5	0	\$41,326,665	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
57	MONUMENTAL LIFE INSURANCE COMPANY*	1.7208	17	8,765	#11,511,688	<b>#</b> 0	<b>\$7,595,0</b> 53	<b>\$</b> 0	65.98
58	MONY LIFE INS CO OF AMERICA	0.5983	27	891	\$4,002,685	#0	#0	<b>\$</b> 0	0.00
59	MUTUAL OF AMERICA LIFE INSURANCE CO	0.3582	35	Ō	\$2,396,345	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
60	NATIONWIDE LIFE AND ANNUITY INS CO	0.0009	82	4	\$6,299	<b>\$</b> 0	\$2,174	<b>\$</b> 0	34.51
61	NATIONWIDE LIFE INSURANCE COMPANY	12.5149	.1	10,808	#83,721,573	#43	\$7,301,907	<b>#</b> 0	8.72
62	NORTHERN LIFE INSURANCE COMPANY	0.5819	29	3,041	#3,892,921	<b>\$</b> 0	<b>\$0</b>	<b>\$</b> 0	0.00
63 64	NORTHWESTERN MUTUAL LIFE INS CO NORTHWESTERN NATIONAL LIFE INS CO	0.0723 0.3127	55 38	0	\$483,525 \$2,091,839	<b>\$</b> 0	# 0 # 0	\$0	0.00
65	OHIO NATIONAL LIFE INS CO THE	0.5268	36 31	0	\$2,091,839 \$3,524,438	<b>\$</b> 0 <b>\$</b> 0	\$0 \$0	\$0 \$0	0.00 0.00
				•		•	• •	,	
66	OHIO STATE LIFE INSURANCE CO, THE	0.0200	65	0	<b>\$133,669</b>	#0	#0	<b>\$</b> 0	0.00
67	PACIFIC CORINTHIAN LIFE INSURANCE CO	0.0000	95	659	#0	<b>‡</b> 0	#3,393,130	<b>\$</b> 0	•
68	PACIFIC MUTUAL LIFE INSURANCE CO	0.3137	37	477	\$2,098,600	<b>\$0</b>	\$101,757	<b>\$</b> 0	4.85
69 70	PAUL REVERE LIFE INSURANCE CO	3.1017	9 24	0	\$20,749,752	<b>\$0</b>	\$2,498	<b>\$</b> 0	0.01
70	PAUL REVERE VARIABLE ANNUITY INS CO, TH	0.7986	24	U	\$5,342,137	#0	#0	#0	0.00
71	PENN MUTUAL LIFE INSURANCE CO THE	0.2783	39	0	\$1,861,762	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
72	PFL LIFE INSURANCE COMPANY	3.2173	8	9,729	\$21,522,899	<b>\$</b> 0	<b>\$7,505,833</b>	<b>\$</b> 0	34.87
73	PHOENIX HOME LIFE MUTUAL INS CO	0.0015	81	0	\$9,876	#0	<b>#</b> 0	#0	0.00
74	PRIMERICA LIFE INSURANCE COMPANY	0.0229	64	0	\$153,445	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
75	PRINCIPAL MUTUAL LIFE INS CO	2.0702	15	0	\$13,848,811	<b>\$</b> 0	#0	\$0	0.00
76	PRINCIPAL NATIONAL LIFE INS CO		•	0	<b>\$</b> -156,699	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 0	
77	PROTECTIVE LIFE INSURANCE COMPANY	0.2125	44	145	\$1,421,620	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
78	PROVIDENTMUTUAL LIFE & ANNUITY OF AM *	0.1350	48	124	\$903,173	∳ Ō	\$ O	<b>\$</b> 0	0.00
79	PROVIDIAN LIFE AND HEALTH INSURANCE CO	1.0603	22	0	\$7,092,843	<b>\$</b> 0	<b>‡</b> 0	#0	0.00
80	ROYAL MACCABEES LIFE INSURANCE CO	0.0000	94	0	\$24	<b>\$</b> 0	\$0	#0	0.00
81	SECURITY LIFE INS CO OF AMERICA	0.0048	73	0	\$31,922	\$0	<b>\$</b> 0	<b>\$</b> 0	0.00
82	SECURITY MUTUAL LIFE INS CO OF NY	0.0003	87	0	\$1,862	<b>‡</b> 0	<b>\$213,3</b> 78	<b>\$</b> 0	11459.6
83	SECURITY-CONNECTICUT LIFE INS CO	0.4187	34	0	\$2,801,201	<b>\$</b> 0	#0	#0	0.00
84	SENTRY LIFE INSURANCE CO (LEH ACCT)	0.0234	63	0	<b>\$156,259</b>	<b>\$</b> 0	<b>\$676,800</b>	<b>\$</b> 0	433.13
85	SMA LIFE ASSURANCE COMPANY	3.5824	7	3,931	#23,965,724	<b>\$</b> 0	\$3,710,860	#0	15.48
86	SOUTHWESTERN LIFE INSURANCE COMPANY*	0.0128	68	379	\$85,334	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
87	STANDARD LIFE INS CO OF INDIANA	0.0000	91	.0	\$169	<b>∳</b> 0	\$ O	<b>\$</b> 0	0.00
88	STATE MUTUAL LIFE ASSUR CO OF AMERICA	0.0687	56	66	\$459,806	<b>\$</b> 0	#0	<b>\$</b> 0	0.00
89	SUN LIFE ASSUR CO OF CANADA (US)	0.0840	50	441 0	<b>\$561,875</b>	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
90	SURETY LIFE INSURANCE COMPANY	0.0003	88	U	\$1,823	#0	#0	#0	0.00
91	TRANSAMERICA OCCIDENTAL LIFE INS CO	•		0	<b>\$-10,839</b>	<b>\$</b> 0	#0	\$0	
92	TRAVELERS INSURANCE COMPANY THE	2.6527	13	10,112	\$17,745,780	<b>\$</b> 0	<b>\$5,084,7</b> 95	<b>\$</b> 0	28.65
93	UNITED INVESTORS LIFE INS CO	1.4572	18	1,129	<b>\$9,748,213</b>	<b>#</b> 0	#0	<b>\$</b> 0	0.00
94	VALLEY FORGE LIFE INSURANCE COMPANY		. •	. 0	#-39,020	#0	#0	#0	•
95	VARIABLE ANNUITY LIFE INSURANCE CO	2.8795	11	157	<b>\$19,262,913</b>	<b>\$</b> 0	\$4,685,152	<b>\$</b> 0	24.32
96	WESTERN RESERVE LIFE ASSUR CO OH	0.5918	28	0	#3,958,888	<b>#</b> 0	\$1,691,470	<b>#</b> 0	42.73
97	WISCONSIN NATIONAL LIFE INSURANCE CO*	0.0132	67	271	#88,599	#0	#83,081	#0	93.77
98	WOODMEN ACCIDENT AND LIFE COMPANY*	0.0486	57	120	<b>\$324,851</b>	#0	<b>\$3,100</b>	<b>\$</b> 0	0.95
	TOTAL	100.000		96,993	\$668,976,020	\$13,236	<b>\$95,049,226</b>	#O	14.21

..... LINE DESCRIPTION=AGGREGATE WRITE-INS TYPE=INDIVIDUAL .....

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	FARMERS NEW WORLD LIFE INSURANCE CO	0.0000	2	0	#0	#0	<b>\$112,900</b>	\$0	
2	FORTIS BENEFITS INSURANCE COMPANY	0.0000	2	0	#0	#0	\$1,681	<b>\$</b> 0	
3	MANUFACTURERS LIFE INS CO (U.S.A.) THE	0.0000	2	0	<b>\$</b> 0	<b>#</b> 0	\$1,391	<b>\$</b> 0	
4	STANDARD INSURANCE COMPANY	100.000	1	0	#8,862	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
								*******	2227222
	TOTAL	100.000		0	#8,862	<b>\$</b> 0	<b>\$115,972</b>	<b>\$</b> 0	1308.64

.....LINE DESCRIPTION=TOTAL INDIVIDUAL TYPE=INDIVIDUAL .....

овѕ	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
	AAA LIFE INS CO	0.0108	320	1,046	\$337,226	#0	<b>\$</b> 56,542	<b>\$</b> 6,160	16.77
1 2	ABRAHAM LINCOLN INSURANCE COMPANY	0.0006	473	177	\$19,537	\$229	\$52,553	\$1,364	270.16
3	ACACIA MUTUAL LIFE INSURANCE CO	0.0110	317	2,232	\$343,867	\$210,272	\$413,196	<b>\$53,564,920</b>	181.31
4	ACACIA NATIONAL LIFE INSURANCE CO	0.0050	373	. 29	\$155,078	#0	<b>\$106,072</b>	\$3,129	68.40
5	ACADEMY LIFE INSURANCE CO*	0.0201	275	1,316	<b>\$627,027</b>	\$29,017	\$182,544	\$63,210	33.74
6	ADMIRAL LIFE INS CO OF AMERICA	0.0063	362	2,743	\$196,908	#0	\$92,226	\$13,536	46.84
7	ADVANCE INSURANCE COMPANY	0.0000	543	3	\$1,451	<b>\$</b> 0	<b>\$0</b>	\$50	0.00
8	AETNA LIFE INS AND ANNUITY CO*	0.4150	64	5,671	<b>#12,923,999</b>	*495 *546 704	#10,135,413 #2,023,440	#543,274 #207,137	78.43 172.08
9	AETNA LIFE INSURANCE COMPANY*	0.0480	200 14	7,976 75,856	#1,493,585 #49,535,038	#546,704 #4,397,871	\$30,063,749	#2,393,465	69.57
10	AID ASSOCIATION FOR LUTHERANS	1.5905					·		
11	AIG LIFE INSURANCE COMPANY	1.5760	15	15,302	\$49,083,361	<b>\$</b> 0	\$1,712,779	\$1,198,193	3.49
12	ALEXANDER HAMILTON LIFE INS CO OF AMERI	0.1056	139	11,835	<b>\$3,289,292</b>	<b>#1,451</b>	\$25,066,674 \$0	\$281,919	762.11
13	ALFA LIFE INSURANCE CORPORATION	0.0000 0.1109	573 131	10,004	\$0 \$3,453,484	\$0 \$12,645	\$2,156,934	\$40 \$314,556	62.82
1 <b>4</b> 15	ALL AMERICAN LIFE INSURANCE COMPANY* ALLIANZ LIFE INS CO OF NORTH AMERICA*	1.5298	17	10,004	\$47,642,379	#8,729	\$10,306,453	\$487,144	21.65
16	ALLIED LIFE INS CO	0.2146	95	2,384	\$6,684,472	<b>\$</b> 0	\$1,057,659	\$289,955	15.82
17	ALLSTATE LIFE INS CO OF NEW YORK	0.0003	505	32	\$8,036	<b>\$0</b>	\$16,176	\$1,818	201.29
18	ALLSTATE LIFE INSURANCE COMPANY	0.2036	98	24,212	#6,341,456	<b>\$</b> 0	#3,775,704	\$1,036,323	59.54
19	AMERICAN AMICABLE LIFE INS CO TX	0.0145	303	1,128	\$452,975	#368	<b>\$199,682</b>	\$47,917	44.16
20	AMERICAN BANKERS LIFE ASSUR OF FLORIDA	0.0285	243	8,906	\$887,236	<b>\$</b> 0	<b>\$930,370</b>	\$94,599	104.86
21	AMERICAN CAPITOL INSURANCE COMPANY	0.0030	404	538	\$94,515	\$5,228	\$70,496	<b>\$5,050</b>	80.12
22	AMERICAN CHAMBERS LIFE INSURANCE COMPAN	0.0000	545	.1	\$1,209	<b>\$</b> 0	#0 #5,779	\$52 \$567	0.00 177.69
23	AMERICAN COMMUNITY MUTUAL INSURANCE CO AMERICAN ENTERPRISE LIFE INS CO	0.0001 0.0027	530 411	16 42	#3,38 <u>4</u> #82,947	#234 #0	\$126,245	\$0 \$0	152.20
24 25	AMERICAN FAMILY LIFE ASSUR CO GA	0.0014	446	345	\$42,337	<b>‡</b> 0	#15,842	<b>\$3,085</b>	37.42
26	AMERICAN FAMILY LIFE INSURANCE CO	0.9878	23	95,837	#30,764,361	\$4,885,864	\$10,884,336	\$4,231,812	51.26
27	AMERICAN FIDELITY ASSURANCE COMPANY	0.0568	189	5,301	\$1,769,126	#0	#1,446,135	<b>\$80,080</b>	81.74
28	AMERICAN FIDELITY LIFE INSURANCE CO	0.0208	271	3,775	\$648,555	\$2,918	\$200,221	\$42,156	31.32
29	AMERICAN FOUNDATION LIFE INS CO	0.0019	428	622	<b>\$58,348</b>	\$2,275	<b>\$58,378</b>	<b>\$3,082</b>	103.95
30	AMERICAN FOUNDERS LIFE INSURANCE CO*	0.0008	462	131	#23,796	<b>\$1,242</b>	<b>\$</b> 73,907	\$2,928	315.81
31	AMERICAN FRANKLIN LIFE INS CO THE	0.0956	146	1,165	\$2,978,336	<b>\$</b> 0	\$164,217	\$231,256	5.51
32	AMERICAN FUNERAL ASSURANCE COMPANY	0.0362	221	2,861	\$1,129,415 \$11,412,824	<b>\$7,48</b> 5 <b>\$1</b> 75	#656,170 #9,354,817	#6,379 #863,665	58.81 81.97
33	AMERICAN GENERAL LIFE & ACCIDENT INS CO AMERICAN GENERAL LIFE INS CO NY	0.3665 0.0008	69 457	143,429	\$26,139	#390	\$21,905	<b>\$4,190</b>	85.29
34 35	AMERICAN GENERAL LIFE INSURANCE CO	0.1568	111	13,091	\$4,884,114	#40,348	\$4,680,411	<b>\$</b> 358,870	96.66
36	AMERICAN HEALTH & LIFE INSURANCE CO	0.0079	350	8.577	\$246,320	<b>\$</b> 5,688	<b>#631,853</b>	\$18,105	258.83
37	AMERICAN HERITAGE LIFE INSURANCE CO	0.0044	382	574	<b>\$137,383</b>	<b>‡</b> 0	\$211,899	\$21,493	154.24
38	AMERICAN HOME LIFE INSURANCE CO	0.0312	236	4,463	<b>\$972,510</b>	#30,650	<b>\$344,804</b>	<b>\$</b> 173,176	38.61
39	AMERICAN INCOME LIFE INS CO	0.1095	134	17,859	\$3,410,446	<b>#</b> 0	#1,063,042	<b>\$218,058</b>	31.17
40	AMERICAN INTERNATIONAL LIFE ASSUR OF MY	0.0004	493	25	\$12,445	#0	<b>\$3,457,644</b>	\$15	27783.4
41	AMERICAN INVESTORS LIFE INS CO	0.2829	80	331	\$8,811,176 ************************************	<b>#6,503</b>	\$6,788,028 *433,380	<b>\$13,033</b>	77.11
42	AMERICAN LIFE & HEALTH INS CO	0.0082	347	13,387	#256,301 #36,490,678	#0 #892	<b>\$433,380</b> <b>\$5,393,032</b>	\$13,812 \$45,662	169.09 14.78
43	AMERICAN LIFE AND CASUALTY INS CO*	1.1717 0.0098	20 329	10,671 69	\$306,011	#592 <b>\$</b> 0	\$5,393,032 \$51,712	\$769	16.90
44 45	AMERICAN LIFE INSURANCE CO OF NY AMERICAN MERCHANTS LIFE INS CO	0.0004	494	33	\$12,336	#0	\$1,709	\$642	13.85
46	AMERICAN MODERN LIFE INS CO	0.0009	454	258	#27,568	\$0	#0	\$1,956	0.00
47	AMERICAN MUTUAL LIFE INSURANCE COMPANY	0.3855	66	14,141	\$12,005,994	<b>\$1,045,350</b>	\$10,134,910	\$666,347	93.12
48	AMERICAN NATIONAL INSURANCE COMPANY*	0.3111	76	82,797	#9,688,951	#42,510	\$6,003,914	\$724,442	62.41
49	AMERICAN NATIONAL LIFE INS OF TX	0.0092	337	438	#287,033	\$0	#-1,977	\$46,416	
50	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.0013	448	93	<b>\$40,628</b>	#0	\$29,741	<b>\$5,740</b>	73.20
51	AMERICAN PUBLIC LIFE INSURANCE CO	0.0002	513	60	\$6,266	#131	\$4,146	\$807	68.26
52	AMERICAN REPUBLIC INSURANCE COMPANY	0.0357	223	6,775	#1,110,887	<b>#</b> 36,634	<b>\$1,348,870</b>	#226,908	124.72
53	AMERICAN SKANDIA LIFE ASSURANCE CORP	0.0096	331 536	408	\$299,249 \$2,366	#0 #1,759	#1,842,917 #2,543	#0 #241	615.85
54	AMERICAN SLOVENIAN CATHOLIC UNION AMERICAN STATES LIFE INSURANCE CO	0.0001 0.1260	536 122	120 10,071	\$2,366 \$3,924,245	#I,/59 #0	#1,375,349	\$241 \$720,980	181.83 35.05
55	AMERICAN SINIES DIFE INSURANCE CO	0.1200	100	10,0/1	47,242,423	40	41,3,3,323	4,20,200	33.03

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
56	AMERICAN TRAVELLERS LIFE INS CO	0.0073	356	659	\$227,654	\$0	\$29,105	<b>\$3,719</b>	12.78
57	AMERICAN UNDERWRITERS LIFE INSURANCE CO	0.0029	407	279	\$89,189	<b>\$</b> 0	\$97,008	\$17,338	108.77
58	AMERICAN UNION LIFE INSURANCE CO	0.0000	551	. 0	#874	#39	#0	\$0	4.46
59	AMERICAN UNITED LIFE INSURANCE CO	0.0602	184	4,303	<b>\$1,875,369</b>	<b>\$259,924</b>	\$1,860,348	\$101,917	113.06
60	AMERITAS LIFE INSURANCE CORP	0.0547	192	3,677	<b>\$1,704,681</b>	<b>\$157,777</b>	\$683,269	\$136,096	49.34
61	AMERITAS VARIABLE LIFE INS CO	0.0838	156	794	<b>\$2,609,875</b>	<b>\$</b> 0	\$386,108	\$62,183	14.79
62	AMEX LIFE ASSURANCE COMPANY*	0.0009	453	91	\$27,806	<b>‡</b> 0	\$167,896	\$7,590	603.81
63	AMICA LIFE INSURANCE COMPANY	0.0015	440	94	\$48,216	<b>\$</b> 0	\$27,691	\$12,754	57.43
64	ANCHOR NATIONAL LIFE INS CO*	0.0739	167	5,496	\$2,303,043	<b>\$</b> 0	\$32,891,934	<b>\$</b> 370	1428.19
65	ANTHEM LIFE INS CO OF INDIANA	0.0238	258	655	<b>\$740,245</b>	<b>#</b> 0	\$8,173	\$2,209	1.10
66	ANTHEM LIFE INSURANCE COMPANY	0.0002	507	59	\$7,627	\$0	<b>#</b> 0	\$188	0.00
67	ARCADIA NATIONAL LIFE INSURANCE CO		:	56	\$ - 451	<b>#</b> 0	\$14,584	\$237	•
68	ARISTAR LIFE INSURANCE COMPANY	0.0001	519	12	\$4,481	<b>‡</b> 0	#0	\$187	0.00
69	ASSOCIATES FINANCIAL LIFE INS CO	0.1141	129	11,643	#3,553,994	. \$0	<b>\$526,787</b>	\$113,422	14.82
70	ASSURED LIFE ASSOCIATION	0.0041	388	188	\$126,936	\$48	\$30,048	\$3,121	23.71
71	ASSURED SECURITY LIFE INS CO INC	0.0101	327	1,108	\$314,280	<b>\$</b> 0	<b>#590,893</b>	#0	188.01
72	ATLANTA LIFE INSURANCE COMPANY	0.0147	302	11,002	\$456,479	<b>#</b> 0	\$322,472	\$18,289	70.64
73	ATLAS LIFE INSURANCE COMPANY*	0.0215	268	2,171	<b>\$670,364</b>	<b>#100</b>	<b>\$677,399</b>	<b>\$74,992</b>	101.06
74	AURORA NATIONAL LIFE ASSURANCE CO	0.4637	58 .	4,605	\$14,441,148	<b>#</b> 0	\$8,182,776	<b>\$550,392</b>	56.66
75	AUSA LIFE INSURANCE COMPANY INC	0.0000	562	2	#317	#0	<b>\$</b> 0	<b>\$</b> 7	0.00
76	AUTO CLUB LIFE INS CO	0.0008	456	121	\$26,407	<b>\$</b> 0	\$21,177	\$1,066	80.19
77	AUTO OWNERS LIFE INSURANCE COMPANY	0.0101	326	1,088	\$315,244	#0	\$151,982	\$57,138	48.21
78	BALTIMORE LIFE INS CO	0.0174	288	173	\$540,427	<b>\$1,968</b>	\$15,588	\$3,167	3.25
79	BANKERS FIDELITY LIFE INSURANCE CO	0.0083	344	1,155	\$258,451	<b>#</b> 0	. \$86,910	<b>\$5,490</b>	33.63
80	BANKERS LIFE AND CASUALTY COMPANY	0.7178	34	22,326	\$22,354,140	<b>\$101,258</b>	\$8,794,481	\$280,464	39.79
81	BANKERS NATIONAL LIFE INS CO	0.0155	297	1,147	\$482,244	<b>\$90,694</b>	\$402,126	\$51,216	102.19
82	BANKERS SECURITY LIFE INS SOCIETY	0.0428	210	4,052	\$1,332,051	\$584	<b>\$779,182</b>	\$98,619	58.54
83	BANKERS UNITED LIFE ASSURANCE CO	0.0083	343	429	\$259,199	\$1,561	\$631,304	<b>\$13,139</b>	244.16
84 85	BANNER LIFE INS CO	0.0318	233	2,421	\$989,841	<b>\$</b> 75,743	\$1,094,983	<b>\$70,915</b>	118.27
63	BCS LIFE INSURANCE COMPANY	0.0000	564	1	<b>\$259</b>	\$0	<b>\$</b> 5,000	<b>\$50</b>	1930.50
86	BENEFICIAL LIFE INSURANCE COMPANY	0.0077	352	335	\$240,649	<b>\$8,856</b>	<b>\$64,313</b>	<b>\$9,275</b>	30.40
87	BENEFICIAL STANDARD LIFE INS CO*	0.1621	110	766	<b>\$5,047,981</b>	<b>\$</b> 0	\$2,884,451	<b>\$861</b>	57.14
88	BERKSHIRE LIFE INSURANCE COMPANY	0.0112	315	478	<b>\$347,270</b>	<b>#54,470</b>	\$169,602	\$40,671	64.52
89	BOATMENS LIFE INSURANCE COMPANY	0.0265	249	12,834	\$826,837	<b>‡</b> 0	\$274,579	<b>\$54,541</b>	33.21
90	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.0275	247	4,544	\$856,135	<b>\$6,515</b>	\$454,052	\$82,508	53.80
91	BRADFORD NATIONAL LIFE INSURANCE CO*	0.0034	398	177	\$105,112	#0	\$92,477	<b>\$</b> 0	87.98
92	BUSINESS MENS ASSURANCE CO OF AMERICA	0.2194	91	13,772	\$6,833,717	<b>\$19,681</b>	<b>\$6,496,099</b>	<b>\$</b> 600,772	95.35
93	C M LIFE INSURANCE COMPANY	0.2331	87	2,658	<b>\$7,260,613</b>	#0	<b>\$1,580,627</b>	#331,840	21.77
94 95	CAMERON LIFE INSURANCE COMPANY	0.0169 0.0924	290 149	1,680 709	<b>\$525,464</b>	<b>\$5,766</b>	<b>\$113,553</b>	\$59,021	22.71
75	CANADA LIFE ASSURANCE COMPANY	0.0924	149	709	\$2,876,547	<b>\$130,000</b>	\$691,327	<b>\$75,159</b>	28.55
96 -	CANADA LIFE INSURANCE CO OF AMERICA	0.0565	190	0	<b>\$1,760,112</b>	<b>\$</b> 0	\$10,777	<b>\$</b> 0	0.61
97	CAPITAL RESERVE LIFE INSURANCE CO	0.0213	269	12,550	<b>\$664,290</b>	#0	\$726,302	\$22,643	109.34
98	CAPITOL AMERICAN LIFE INSURANCE COMPANY	0.0000	558		<b>#526</b>	<b>#</b> 0	#0	\$26	0.00
99	CAPITOL BANKERS LIFE INSURANCE COMPANY	0.0089	340	463	\$277,763	#0	\$210,475	\$20,360	75.78
100	CATHOLIC FAMILY LIFE INSURANCE	0.0003	503	54	#8,114	\$1,167	\$20,528	\$1,259	267.38
101	CATHOLIC KNIGHTS OF AMERICA THE	0.0889	151	5,068	#2,767,522	\$25,247	<b>\$1,795,608</b>	#31,444	65.79
102	CATHOLIC ORDER OF FORESTERS	0.0019	424	1,078	\$59,804	<b>\$57,420</b>	<b>\$79,643</b>	<b>\$7,364</b>	229.19
103	CELTIC LIFE INSURANCE COMPANY THE	0.0000	546	10	<b>\$1,133</b>	#0	<b>\$5,741</b>	\$212	506.71
104 105	CENTENNIAL LIFE INSURANCE COMPANY, THE CENTRAL NATIONAL LIFE INS OF OMAHA	0.0005 0.0159	477 296	477 3,334	\$16,880	\$0	#0	<b>\$5,580</b>	0.00
103	CENTRAL MAILUMAN DIFE INS OF UMANA	V. U139	270	·	<b>\$494,522</b>	#39,671	\$926,921	\$24,221	195.46
106	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.0046	378	257	\$143,830	#0	<b>\$17,625</b>	<b>\$4,817</b>	12.25
107	CENTRAL SECURITY LIFE INSURANCE CO	0.0583	187	32,628	\$1,815,154	#0	#3,936,811	\$143,984	216.89
108	CENTRAL STATES HEALTH & LIFE CO	0.0338	226	10,246	<b>\$1,053,790</b>	\$13,170	<b>\$</b> 560,547	<b>\$58,779</b>	54.44
109	CENTRAL UNITED LIFE INSURANCE CO*	0.0127	308	987	#396,799	<b>\$14,156</b>	#437,748	<b>#33,863</b>	113.89

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
	animumu tier of importal	A 2556	85	5,255	<b>#</b> 7,959,380	\$208,360	\$1,849,897	\$159,771	25.86
110 111	CENTURY LIFE OF AMERICA CERTIFIED LIFE INS CO	0.2556 0.0003	501	63	\$9,598	\$1,158	\$17,547	\$339	194.88
112	CHARTER NATIONAL LIFE INSURANCE CO*	0.0527	194	215	\$1,640,562	\$0	\$563,346	\$2,897	34.34
113	CHEROKEE NATIONAL LIFE INSURANCE COMPAN	0.0200	277	6,555	<b>\$623,638</b>	<b>\$</b> 0	\$299,181	\$35,368	47.97
114	CHESAPEAKE LIFE INSURANCE COMPANY THE*	0.0002	509	42	\$7,236	<b>\$832</b>	\$19,333	<b>\$330</b>	278.68
115	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.0031	403	875	<b>\$97,019</b>	#0	\$44,275	\$2,767	45.64
116	CHRISTIAN MUTUAL LIFE INS CO	0.0002	514	11	#6,035	\$454	\$4,136	\$52 \$54 225	76.06
117	CHUBB LIFE INS CO OF AM	0.2967	78	4,161	<b>\$9,240,790</b> <b>\$1,143,281</b>	#6,396 #0	\$3,119,660 \$867,405	\$564,775 \$208,013	33.83 75.87
118 119	CHUBB SOVEREIGN LIFE INS CO CINCINNATI LIFE INSURANCE COMPANY THE	0.0367 0.0402	220 216	1,146 3,848	\$1,143,281 \$1,252,115	<b>\$</b> 0	\$785,612	\$132,926	62.74
-				·			•		
120	CITICORP LIFE INSURANCE CO	0.0029	406	7,768	<b>\$90,394</b>	<b>\$0</b>	\$28,431 \$31,677	\$10,133 \$650	31.45 316.90
121	CITIZENS SECURITY LIFE INS CO	0.0003	498 351	1 249	\$9,996 \$244.819	\$0 \$47,656	\$212,525	\$659 \$21,400	106.27
122	COLLEGE LIFE INSURANCE CO OF AMERICA	0.0079 0.0250	256	1,248 4,129	\$778,043	\$0 \$0	\$376,155	\$100,923	48.35
123 124	COLONIAL LIFE & ACCIDENT INS CO COLONIAL LIFE INS CO OF AMERICA	0.0230	475	114	<b>\$17,539</b>	<b>\$1,103</b>	\$140,694	\$986	808.47
						<b>#</b> 0	\$1,181,614	\$16,039	150.38
125	COLONIAL PENN LIFE INSURANCE CO	0.0252 0.0024	254 413	8,147 275	\$785,765 \$73,919	<b>\$</b> 0	\$40,789	\$2,714	55.18
126 127	COLORADO BANKERS LIFE INS CO* COLUMBIA UNIVERSAL LIFE INS CO	0.0024	371	6,077	\$160,796	<b>\$104</b>	\$309,784	\$11,582	192.72
128	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.0081	348	86	\$252,398	\$20,357	\$8,868	\$3,813	11.58
129	COLUMBUS LIFE INSURANCE CO	0.0172	289	740	\$535,981	\$50,792	#300,096	\$43,730	65.47
130	COMBINED INSURANCE CO OF AMERICA	0.0826	158	20,484	\$2,572,756	#0	\$1,390,249	\$103,715	54.04
131	COMMERCIAL LIFE INSURANCE COMPANY*	0.0009	452	173	\$28,371	#0	\$12,104	\$2,869	42.66
132	COMMERCIAL UNION LIFE INS CO OF AMERICA	0.0976	145	1,668	\$3,040,924	<b>\$</b> 0	\$2,850,109	\$135,172	93.73
133	COMMONWEALTH LIFE INSURANCE COMPANY	0.0415	214	5,898	\$1,291,368 \$30,901	\$1,397 *0	\$1,503,626 \$190,316	\$143,688 \$2,732	116.54 478.17
134	COMMUNITY NATIONAL ASSURANCE COMPANY	0.0013	449	85	#39,801	<b>\$</b> 0	·		4/8.1/
135	CONESTOGA LIFE ASSURANCE COMPANY	0.0000	573	33	#.0	<b>\$</b> 0	<b>\$52,270</b>	<b>\$</b> 0	
136	CONGRESS LIFE INSURANCE COMPANY	0.0017	436	146	\$52,283	<b>\$</b> 0	\$6,515	<b>\$581</b>	12.46
137	CONNECTICUT GENERAL LIFE INS CO	2.7496	6	9,453	#85,632,277	#8,395,195	\$14,287,698 \$9,541,421	\$1,311,285 \$832,968	26.49 126.73
138	CONNECTICUT MUTUAL LIFE INS CO CONNECTICUT NATIONAL LIFE INS CO	0.3671 0.0192	69 283	17,790 1,023	<b>\$11,433,735</b> <b>\$597,262</b>	\$4,948,431 \$0	\$132,837	\$67,654	22.24
139				·		,			
140	CONSTITUTION LIFE INSURANCE COMPANY	0.0193	282	924	<b>#600,794</b>	<b>\$2,654</b>	\$132,340	\$12,502	22.47
141	CONSUMERS LIFE INSURANCE COMPANY	0.0000	557	1	<b>#600</b>	#0 #180,156	#0 #2,633,970	\$0 \$245,976	0.00 152.27
142	CONTINENTAL ASSURANCE COMPANY	0.0593 0.0470	186 203	6,138 1,081	\$1,848,066 \$1,462,239	\$180,136	\$588,533	\$51,775	40.25
143 144	CONTINENTAL GENERAL INSURANCE CO CONTINENTAL LIFE AND ACCIDENT CO*	0.0470	447	161	\$41,316	#23	\$14,548	\$5,262	35.27
							<b>\$</b> 0	<b>\$</b> 305	0.00
145	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.0003	499	49 19	\$9,812 \$2,362	\$0 \$0	\$1,483	\$136	62.79
146	CONTINENTAL LIFE INSURANCE COMPANY CONTINENTAL WESTERN LIFE INS CO	0.0001 0.0608	537 183	3,991	\$2,362 \$1,894,146	# 89	\$1,578,456	\$263,447	83.34
147 148	COUNTRY INVESTORS LIFE ASSUR CO	0.0075	355	375	\$232,946	<b>\$</b> 0	\$318,437	\$24,093	136.70
149	COUNTRY LIFE INSURANCE COMPANY	0.0631	178	9,004	\$1,965,181	<b>#806,331</b>	\$628,824	\$250,762	73.03
150	COVA FINANCIAL SERVICES LIFE INS CO	0.8956	26	5,576	#27,892,952	#0	\$29,232,194	\$2,615	104.80
151	CROATIAN CATHOLIC UNION OF USA	0.0001	534	180	\$2,737	<b>#483</b>	#2,132	\$223	95.54
152	CROATIAN FRATERNAL UNION OF AMERICA	0.0021	419	834	<b>\$65,826</b>	#14,888	<b>\$39,315</b>	<b>\$3,767</b>	82.34
153	CROWN LIFE INSURANCE COMPANY*	0.1140	130	2,424	#3,549,980	<b>\$708,901</b>	\$2,099,430	\$282,849	79.11
154	CSA FRATERNAL LIFE	0.0045	380	843	<b>\$141,454</b>	<b>\$7,795</b>	<b>\$68,151</b>	\$4,486	53.69
155	CUNA MUTUAL INSURANCE SOCIETY	0.0258	252	1,793	<b>\$803,917</b>	\$41,061	\$1,192,480 \$190,068	\$12,095 \$5,946	153.44
156	DEGREE OF HONOR PROTECTIVE ASSOC	0.0061	364 93	1,058 109	#191,521 #6,805,321	\$8,679 \$0	\$190,008 \$2,297,269	\$5,846 \$0	103.77 33.76
157	DELTA LIFE AND ANNUITY COMPANY*	0.2185 0.0071	358	692	\$221,625	<b>\$138</b>	#80,055	\$4,116	36.18
158 159	DIXIE NATIONAL LIFE INSURANCE COMPANY EMPIRE GENERAL LIFE ASSURANCE CORP	0.0071	402	20	\$97,179	#0	#00,033	\$12,118	0.00
160	EMPLOYEES LIFE COMPANY (MUTUAL)	0.0007	467	304	\$21,681	\$1,635	\$210,514	<b>\$1,730</b>	978.50
161	EMPLOYERS LIFE INS CO OF WAUSAU	0.0051	372	605	\$158,456	#21,194	\$152,500	<b>\$7,388</b>	109.62
162	EMPLOYERS MODERN LIFE COMPANY	0.0191	284	2,104	<b>\$594,802</b>	\$8,017	\$564,050	\$49,540	96.18
163	EQUITABLE LIFE & CASUALTY INS CO	0.0064	360	949	<b>\$199,893</b>	<b>\$</b> 25	\$161,072	\$208,251	80.59

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1.64	DOLLAMADI D I TOD ACCID COGTOMY OF MID IIC	0.4553	59	34,393	\$14,178,319	<b>#</b> 5,652,233	430 000 700	41 024 176	257.16
164 165	EQUITABLE LIFE ASSUR SOCIETY OF THE US EQUITABLE LIFE INSURANCE CO OF IOWA	0.0981	144	4,381	\$3,056,423	\$508,549	#30,808,799 #2,532,250	<b>#1,034,176</b> <b>#116,393</b>	99.49
166	EQUITABLE OF COLORADO INC THE	0.0178	286	5,132	<b>\$</b> 554,832	<b>\$</b> 0	<b>\$972,523</b>	\$727,625	175.28
167	EQUITABLE RESERVE ASSOCIATION	0.0016	437	565	\$50,827	\$20,894	\$56,932	\$1,576	153.12
168	EQUITABLE VARIABLE LIFE INS CO	0.7598	32	19,156	\$23,662,166	<b>\$</b> 0	\$21,956,502	\$2,803,096	92.79
169	EQUITY NATIONAL LIFE INSURANCE CO	0.0017	432	337	<b>\$53,253</b>	<b>\$</b> 0	\$11,261	\$771	21.15
170	EXECUTIVE FUND LIFE INSURANCE CO	0.0015	441	89	\$45,939	_#0	\$29,437	<b>\$1,362</b>	64.08
171	FAMILY BENEFIT LIFE INSURANCE CO	0.0676	171	4,096	\$2,105,473	\$110,555	#1,716,348	#118,116	86.77
172	FAMILY LIFE INSURANCE COMPANY*	0.0512	196	5,553	<b>\$1,593,971</b>	<b>#</b> 0	\$641,773	\$172,080	40.26
173	FAMILY SERVICE LIFE INS CO	0.0199	278	3,088	<b>\$</b> 620,986	<b>\$</b> 0	<b>\$720,727</b>	<b>\$4,696</b>	116.06
174	FARM BUREAU LIFE INS CO OF MISSOURI	0.5259	52	45,733	<b>\$16,379,304</b>	<b>\$1,915,289</b>	<b>\$7,389,893</b>	<b>\$1,444,983</b>	56.81
175	FARMERS AND TRADERS LIFE INS CO	0.0043	384	164	\$134,891	<b>\$11,111</b>	\$26,085	<b>\$3,630</b>	27.57
176	FARMERS NEW WORLD LIFE INSURANCE CO	0.7057	36	47,617	#21,976,710	#0	\$4,228,644	\$2,384,455	19.24
177	FARMLAND LIFE INSURANCE COMPANY	0.0263	250	2,875	\$817,918	<b>\$32,139</b>	\$806,776	\$103,672	102.57
178	FEDERAL HOME LIFE INSURANCE COMPANY*	0.1064	138	2,154	#3,312,566	<b>\$</b> 0	<b>\$2,914,549</b>	\$34,715	87.98
179	FEDERAL KEMPER LIFE ASSURANCE CO	0.1695	107	8,742	<b>\$</b> 5,279,848	<b>\$</b> 703	<b>\$4,624,842</b>	\$1,501,443	87.61
180	FEDERAL LIFE INSURANCE CO MUTUAL	0.0014	444	476	\$43,829	<b>\$8,58</b> 5	\$46,487	\$4,400	125.65
181	FEDERATED LIFE INSURANCE COMPANY	0.0990	140	3,194	#3,683,070	#0	\$1,923,048	\$279,789	62.37
182	FIDELITY AND GUARANTY LIFE INS CO*	0.1221	124	5,918	<b>\$3,801,099</b>	\$18,882	\$22,975,949	\$211,300	604.95
183	FIDELITY INVESTMENTS LIFE INS CO	0.5745	44	1	\$17,890,554	<b>\$</b> 0	<b>\$</b> 0	#33	0.00
184	FIDELITY LIFE ASSOCIATION A MUTUAL LEGA	0.0055	368	1,030	\$172,094	\$48,431	\$152,188	#30,158	116.58
185	FIDELITY SECURITY LIFE INSURANCE CO*	0.0167	291	6,574	\$519,985	<b>\$</b> 0	\$1,160,185	#38,875	223.12
186	FIDELITY STANDARD LIFE INSURANCE CO	0.0007	466	8	\$22,377	#0	\$22,293	#0	99.62
187	FINANCIAL ASSURANCE INCORPORATED	0.0000	563	3 105	\$294 42.659.122	<b>#</b> 0	<b>\$0</b>	<b>\$</b> 50	0.00
188	FINANCIAL BENEFIT LIFE INSURANCE CO	0.0854	155	195	\$2,658,172	<b>#</b> 0	\$2,215,153	<b>\$</b> 0	83.33
189	FINANCIAL SECURITY LIFE INS CO	0.0017	434	256	<b>\$52,418</b>	<b>\$1,783</b>	<b>\$81,536</b>	<b>\$3,295</b>	158.95
190	FIRST CATHOLIC SLOVAK UNION OF USA & CN	0.0000	548	104	\$1,008	#323	\$1,370	\$158	167.96
191	FIRST COLONY LIFE INSURANCE COMPANY	0.4363	62	13,006	<b>\$13,588,560</b>	#0	\$11,103,570	\$2,247,476	81.71
192	FIRST DELAWARE LIFE INS CO	0.0017	435	217 47	\$52,390 \$30,133	<b>\$</b> 0	\$119,873	\$18,967	228.81
193	FIRST INTERNATIONAL LIFE INS CO*	0.0009	451		\$29,122	<b>\$</b> 0	<b>#9,334</b>	\$1,530	32.05
194	FIRST INVESTORS LIFE INSURANCE COMPANY	0.0162	294	409	<b>\$503,572</b>	<b>#</b> 899	<b>\$85,563</b>	\$14,281	17.17
195	FIRST LIFE ASSURANCE COMPANY*	0.0201	276	1,371	\$627,019	<b>\$</b> 0	\$1,215,712	<b>\$115,892</b>	193.89
196	FIRST NATIONAL LIFE INS CO OF AMERICA	0.0163	293	1,587	\$506,112	<b>#</b> 0	<b>\$62,255</b>	\$25,971	12.30
197	FIRST PENN-PACIFIC LIFE INSURANCE CO	0.0349	225	2,696 101	<b>\$1,085,480</b>	<b>\$</b> 0	\$1,643,839	<b>\$51,270</b>	151.44
198	FIRST PROVIDIAN LIFE & HEALTH INS CO	0.0008	460	101	\$24,871	\$0	<b>#9,450</b>	\$450	38.00
199	FIRST VARIABLE LIFE INSURANCE CO	0.0049	374	691	\$152,917	<b>\$</b> 0	<b>\$</b> 3,836,725	<b>\$</b> 0	2509.02
200	FLORISTS LIFE INSURANCE COMPANY	0.0045	379	57	<b>\$141,506</b>	#0	<b>#116,930</b>	<b>\$319</b>	82.63
201	FORD LIFE INSURANCE COMPANY	0.8938	27	3,307	#27,835,762	#0	<b>\$1,814,089</b>	<b>\$3,347</b>	6.52
202	FOREMOST LIFE INSURANCE COMPANY	0.0000	573	12	<b>\$</b> 0	#0	#0	\$20	206.04
203	FORETHOUGHT LIFE INSURANCE COMPANY	0.0130	306	2,284	<b>\$403,701</b>	#0	<b>\$1,317,025</b>	#10,983	326.24
204	FORT DEARBORN LIFE INS CO	0.0023	416	858	<b>\$71,449</b>	<b>\$</b> 0	#30,063	<b>\$</b> 5,567	42.08
205	FORTIS BENEFITS INSURANCE COMPANY	0.0828	157	1,923	<b>\$2,578,626</b>	<b>\$15,562</b>	<b>\$380,085</b>	<b>\$128,904</b>	15.34
206	FRANKLIN LIFE INSURANCE COMPANY	0.6349	41	45,970	#19,772,174	<b>\$3,707,732</b>	\$11,120,344	<b>\$1,330,372</b>	74.99
207	FRONTIER INSURANCE COMPANY*	0.0082	346	. 0	\$256,582	<b>#</b> 0	\$307,594	<b>\$</b> 0	119.88
208	GARDEN STATE LIFE INSURANCE COMPANY*	0.0103	325	618	<b>\$321,308</b>	#0	<b>\$300,458</b>	<b>\$78,270</b>	93.51
209	GENERAL AMERICAN LIFE INSURANCE CO	4.3762	1	80,670	<b>#136,290,096</b>	#14,887,297	\$48,879,244	\$5,529,776	46.79
210	GENERAL ELECTRIC CAPITAL ASSUR CO	0.0115	313	1 406	\$358,137 \$144,259	<b>#</b> 0	<b>#0</b>	<b>\$0</b>	0.00
211 212	GENERAL FIDELITY LIFE INSURANCE CO	0.0046 0.0005	376 484	1,406 80	\$144,259 *14 197	#0 #1 173	\$25,413	<b>\$7,130</b>	17.62
212 213	GEORGIA INTERNATIONAL LIFE INS CO GERBER LIFE INSURANCE COMPANY	0.0005	484 246	15,094	\$14,187 \$862,529	#1,173 #0	\$558,686 \$116,110	\$865 \$121,613	3946.28 13.46
	·			•		•	\$116,119	, .	
214	GERMANTOWN LIFE INSURANCE COMPANY	0.0000	.570	2	#83	<b>#</b> 0	<b>\$</b> 0	\$10	0.00
215	GLENBROOK LIFE AND ANNUITY COMPANY	0.0110	318	104 020	\$342,168 45 050 402	#0	\$71,708	<b>\$0</b>	20.96
216 217	GLOBE LIFE AND ACCIDENT INS CO GOLDEN AMERICAN LIFE INS CO	0.1624 0.0055	109 369	104,020 11	#5,058,482 #170,000	<b>#8,248</b>	\$1,937,789 \$43,935	<b>\$723,477</b>	38.47 25.78
411	GODDEN MERICAN DIFE IND CO	0.0000	307	4.1	#1/0,000	#0	<b>\$4</b> 3,826	<b>\$</b> 0	43.76

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	GOLDEN RULE INSURANCE COMPANY	0.1397	118	3,847	\$4,349,537	\$11,319	<b>\$416,832</b>	\$210,715	9.84
218 219	GOLDEN STATE MUTUAL LIFE INS CO	0.0001	526	58	\$4,012	\$2	\$2,327	\$154	58.05
220	GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	0.0093	335	947	\$289,189	<b>\$</b> 79,052	<b>\$356,935</b>	\$23,590	150.76
221	GRANGE LIFE INSURANCE COMPANY	0.0003	502	13	\$8,423	#0	#0	<b>\$84</b> 0	0.00
222	GREAT AMERICAN LIFE INSURANCE CO	0.1085	135	1,854	#3,377,884	<b>#</b> 0	<b>\$533,898</b>	\$1,125	15.81
223	GREAT AMERICAN RESERVE INS CO	0.0313	235	2,531	<b>\$974,672</b>	\$42,781	\$1,990,810	\$98,711	208.64
224	GREAT NORTHERN INSURED ANNUITY CORP	0.0027	410	378	<b>#84,000</b>	<b>\$</b> 0	\$1,721,073	<b>\$</b> 0	2048.90
225	GREAT SOUTHERN LIFE INSURANCE CO	0.0485	199	3,284	<b>\$1,511,283</b>	<b>#685</b>	#802,959	\$186,985	53.18
226	GREAT WEST LIFE & ANNUITY INS CO*	0.0638	176	1,300	<b>\$1,986,171</b>	\$481,839	<b>\$3,075,824</b>	\$140,413	179.12
227	GREAT WEST LIFE ASSURANCE COMPANY*	0.0609	181	3,438	<b>\$1,897,497</b>	#0	\$2,049,021	\$220,992	107.99
228	GREATER BENEFICIAL UNION OF PITTSBURGH	0.0039	390	507	\$121,581	\$4,125	#104,913	\$2,120	89.68
229	GRINNELL LIFE INS CO	0.0016	438	106	\$49,000	\$2,616	<b>\$</b> 795	\$5,085	6.96
230	GUARANTEE MUTUAL LIFE COMPANY	0.0122	310	2,926	#381,291	<b>\$178,979</b>	<b>\$481,606</b>	#34,753	173.25
231	GUARANTEE PROTECTIVE LIFE COMPANY	0.0005	478	167	\$16,714 41 013 202	\$0 <b>\$</b> 0	\$23,856 \$623,238	\$568 \$28,563	142.73 34.37
232	GUARANTEE RESERVE LIFE INSURANCE CO	0.0582	188	8,121	<b>\$1,813,283</b>	ą.	# UZ3, Z30		34.37
233	GUARANTEE TRUST LIFE INSURANCE CO*	0.0456	207	13,342	\$1,420,416	#0	<b>\$588,303</b>	\$112,028	41.42
234	GUARANTY INCOME LIFE INSURANCE CO	0.0093	336	766	\$288,20 <u>4</u>	\$2,229	\$772,063 \$1,323	#17,124 #71	268.66 61.34
235	GUARANTY NATIONAL LIFE INSURANCE CO	0.0001	538	22 1,502	\$2,157 \$7,002,720	\$0 \$0	\$2,116,065	\$31,100	30.22
236 237	GUARDIAN INSURANCE & ANNUITY CO INC GUARDIAN LIFE INSURANCE CO OF AMERICA	0.2249 0.2853	90 79	7,905	\$8,885,620	\$2,644,447	\$4,324,981	<b>\$574,078</b>	78.43
				•		, , ,	40 414 700	4124 250	150 21
238	GULF LIFE INSURANCE COMPANY	0.0496	197 173	47,091 690	\$1,544,152 \$2,067,606	. <b>#45,156</b> <b>#179</b>	\$2,414,782 \$399,883	\$124,250 \$153,957	159.31 19.35
239	HARTFORD LIFE AND ACCIDENT INS CO* HARTFORD LIFE INSURANCE COMPANY	0.0664 3.3334	3	5,979	\$2,067,606 \$103,815,264	<b>\$2,411,073</b>	\$26,746,027	\$867,314	28.09
240 241	HARTFORD LIFE INSURANCE COMPANY THE	0.0610	180	1,627	\$1,899,542	\$0	\$1,181,683	#35,393	62.21
242	HAWKEYE NATIONAL LIFE INSURANCE CO	0.0109	319	1,366	#338,185	<b>\$</b> 0	\$223,593	\$38,785	66.12
243	HERITAGE LIFE INSURANCE COMPANY	0.0002	515	653	<b>\$5,720</b>	<b>\$</b> 0	<b>\$48,557</b>	<b>\$11,072</b>	848.90
244	HOME LIFE FINANCIAL ASSURANCE CORP	0.0627	179	751	\$1,951,894	<b>\$</b> 0	\$4,725,649	\$102	242.11
245	HOME OWNERS LIFE INSURANCE COMPANY	0.0000	560	3	#338	<b>\$</b> 0	<b>#</b> 0	<b>\$</b> 20	0.00
246	HOMESTEADERS LIFE COMPANY	0.0235	260	8,944	<b>#731,178</b>	#32	\$869,167	\$11,837	118.88
247	HORACE MANN LIFE INSURANCE COMPANY	0.0656	174	3,219	<b>\$2,044,072</b>	\$27,011	\$1,476,307	<b>\$64,293</b>	73.55
248	HUMANA INSURANCE COMPANY	0.0000	572	2	#42	<b>\$</b> 0	#0	\$1	0.00
249	IDEALIFE INSURANCE COMPANY	0.0056	367	1,177	\$174,150	<b>\$</b> 0	<b>\$505,910</b>	\$22,770	290.50
250	IDS LIFE INSURANCE COMPANY	2.1463	12	24,636	\$66,843,948 ************************************	\$0 \$37.767	\$32,310,480 \$721,438	\$682,169 \$107,027	48.34 79.46
251	ILLINOIS MUTUAL LIFE & CASUALTY CO INDEPENDENT ORDER OF FORESTERS THE	0.0307 0.1204	239 126	1,261 5,953	\$955,502 \$3,749,740	\$710,283	\$1,860,181	\$208,342	68.55
252	INDEPENDENT ORDER OF FORESTERS THE		120		• • •	, ,	•	, ,	
253	INDIANAPOLIS LIFE INSURANCE CO	0.0800	161	3,230	\$2,492,669	<b>\$543,543</b>	\$1,509,017	\$178,163 430,230	82.34
254	INDIVIDUAL ASSUR CO LIFE HEALTH & ACCID	0.0206	273	3,612	<b>\$642,538</b>	<b>\$</b> 0	\$999,635 \$22,890	\$39,230 \$334	155.58 291.26
255	INDUSTRIAL CASUALTY INSURANCE COMPANY	0.0003 0.0164	506 292	476 6,015	\$7,859 \$509,754	#0 #9.066	\$455,918	<b>\$</b> 59,928	91.22
256 257	INTEGON LIFE INSURANCE CORPORATION* INTEGRITY LIFE INS CO	0.1098	133	576	<b>\$3,420,871</b>	\$3,000 \$0	\$3,016,769	\$31,208	88.19
258	INTEGRITY NATIONAL LIFE INS CO	0.0008	459	208	\$25,345	<b>\$</b> 0	<b>\$5,090</b>	<b>\$1,433</b>	20.08
258 259	INTEGRITY NATIONAL LIFE INS CO	0.0790	162	813	\$2,460,535	#0	<b>\$468,364</b>	\$59,626	19.04
260	INTER STATE ASSOCIATES CONTACT CO	0.0013	450	81	\$39,486	<b>\$</b> 0	#6,151	\$2,759	15.58
261	INTRAMERICA LIFE INSURANCE COMPANY	0.0001	524	31	\$4,195	<b>#</b> 0	#5,467	<b>\$</b> 59	130.32
262	INVESTORS GUARANTY LIFE INS CO	0.0063	363	509	\$196,170	#0	<b>\$31,823</b>	\$11,899	16.22
263	INVESTORS HERITAGE LIFE INSURANCE CO	0.0020	420	293	<b>#63,153</b>	<b>\$200</b>	\$22,567	\$2,027	36.05
264	INVESTORS INSURANCE CORPORATION	0.1072	137	561	<b>\$3,337,635</b>	#391	\$743,182	\$675	22.28
265	INVESTORS LIFE INS CO OF NORTH AMERICA	0.0337	228	3,113	#1,050,007	<b>\$2,427</b>	<b>\$1,499,779</b>	\$140,945	143.07
266	INVESTORS LIFE INSURANCE CO OF INDIANA	0.0006	470	43	\$20,213	<b>\$0</b>	\$12,639	\$2,371 \$334,060	62.53 26.46
267	INVESTORS LIFE INSURANCE CO OF NEBRASK*	0.0430	209	3,059	<b>\$1,338,243</b>	#1,348	\$352,712	•	20.40
268	ITT HARTFORD LIFE AND ANNUITY INS CO	2.2122	11	2,783	\$68,895,784	<b>#1,345</b>	<b>\$1,413,490</b>	\$222,905	2.05
269	J C PENNEY INSURANCE COMPANY	0.0004	489	28	\$12,799 \$1,539,503	<b>#</b> 0	#0 #838,266	\$151 \$73,377	0.00 51.16
270	J C PENNEY LIFE INSURANCE COMPANY JACKSON NATIONAL LIFE INSURANCE CO	0.0526 2.3732	195 10	9,018 61,734	#1,638,602 #73,910,238	\$0 \$0	\$42,988,708	\$5,025,231	58.16
271	DACKSON NATIONAL LIFE INSURANCE CO	2.3/34	10	91,134	413,310,430	ąv	42712001100	4-100-107	20.10

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obs	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
070	TRUPPROCN PLICE INC. CO.	0.0337	229	0.120	41 040 606	465 404	***		
272 273	JEFFERSON PILOT LIFE INS CO	0.0337	83	2,130	\$1,049,626	<b>\$65,494</b>	\$815,409	\$79,491	83.93
274	JOHN ALDEN LIFE INSURANCE CO JOHN DEERE LIFE INS CO	0.2654	212	5,173 4,383	\$8,264,660 \$1,304,742	\$0 45 404	\$3,550,676	\$83,951	42.96
275	JOHN HANCOCK LIFE INS CO OF AMERICA	0.0003	497	192	\$1,304,742	#5,484 #0	\$1,173,476	<b>\$79,136</b>	90.36
276	JOHN HANCOCK MUTUAL LIFE INS CO	0.6670	39	69,947	\$20,773,468	\$4,143,561	\$676,909	\$11,410	6769.09
_				•			<b>\$13,376,910</b>	\$781,978	84.34
277 278	JOHN HANCOCK VARIABLE LIFE INS CO KANAWHA INSURANCE COMPANY	0.2324 0.0000	88 561	6,688 3	\$7,237,089 \$334	\$134,948 \$0	\$2,902,351 \$0	\$646,967 \$45	41.97 0.00
279	KANSAS CITY LIFE INSURANCE CO	0.7811	31	40,219	\$24,325,737	\$299,766	\$22,822,286	\$1,013,799	95.05
280	KEMPER INVESTORS LIFE INS CO	0.1102	132	2,851	\$3,432,436	\$0	\$26,965,713	\$54,807	785.61
281	KENTUCKY HOME MUTUAL LIFE INS CO	0.0015	442	591	\$45,845	<b>\$</b> 173	\$1,162	\$9,918	2.91
282	KEYPORT AMERICA LIFE INS CO	0.0000	573	14	<b>\$</b> 0	<b>\$</b> 0	\$55,980	\$754	
283	KEYPORT LIFE INSURANCE COMPANY	0.3443	73	2,610	\$10,721,518	<b>\$</b> 0	<b>\$13,958,266</b>	\$31,715	130.19
284	KNIGHTS OF COLUMBUS	0.5200	53	38,607	<b>\$16,194,085</b>	\$4,698,976	\$5,587,362	#811,387	63.52
285	LAFAYETTE LIFE INSURANCE CO THE	0.0597	185	2,410	<b>\$1,859,848</b>	\$289,390	\$1,577,685	\$145,414	100.39
286	LAMAR LIFE INSURANCE COMPANY	0.0260	251	415	<b>\$808,856</b>	\$844	<b>\$69,866</b>	\$72,537	8.74
287	LEWER LIFE INSURANCE COMPANY	0.0004	485	21	\$13,883	#0	\$147,166	<b>\$</b> 5	1060.04
288	LIBERTY LIFE ASSUR CO OF BOSTON	0.6515	40	3,348	\$20, 291, 624	<b>\$196,694</b>	\$521,661	<b>\$107,626</b>	3.54
289	LIBERTY LIFE INSURANCE COMPANY*	0.1177	127	7,222	\$3,664,445	\$2,265	\$1,279,601	\$354,066	34.98
290	LIBERTY NATIONAL LIFE INSURANCE CO	0.0162	295	1,905	\$502,974 \$101,053	\$277	<b>\$145,070</b>	\$62,344	28.90
291	LIFE & HEALTH INS CO OF AMERICA*	0.0032	400	1,014	\$101,057	<b>\$</b> 0	\$24,799	#3,304	24.54
292	LIFE INS CO OF THE SOUTHWEST	0.0988	141	114	<b>\$3,077,913</b>	<b>\$</b> 0	\$829,287	\$7,965	26.94
293	LIFE INSURANCE CO OF GEORGIA	0.0030	405	444	<b>\$93,410</b>	<b>\$42</b>	<b>\$94,657</b>	<b>\$6,438</b>	101.38
294	LIFE INSURANCE CO OF NORTH AMERICA	0.0021	418	51 <u>4</u>	\$66,872	<b>\$</b> 0	\$2,786,171	\$4,867	4166.42
295	LIFE INSURANCE COMPANY OF ILLINOIS	0.0000	556	5	\$607	<b>\$</b> 0	#0	<b>\$</b> 37	0.00
296	LIFE INSURANCE COMPANY OF VIRGINIA THE*	0.3025	77	3,663	<b>\$9,422,325</b>	<b>\$</b> 0	<b>\$12,368,211</b>	\$249,881	131.26
297	LIFE INVESTORS INS CO OF AMERICA	0.0982	143	6,261	<b>\$3,057,507</b>	\$64,211	\$2,304,632	\$248,873	77.48
298	LIFE OF MARYLAND INC	0.0007	465	24	\$22,741	<b>\$</b> 0	\$27,215	\$1,137	119.67
299	LIFEUSA INSURANCE COMPANY	0.5556	47	5,624	<b>\$17,303,397</b>	#0	\$3,471,438	#123,710	20.06
300	LINCOLN AMERICAN LIFE INSURANCE CO	0.0009	455	226	<b>\$27,196</b>	<b>\$1,038</b>	\$21,440	\$4,020	82.65
301	LINCOLN BENEFIT LIFE COMPANY	0.8995	25	24,192	\$28,013,157	<b>#6,333</b>	\$13,586,428	<b>\$610,858</b>	48.52
302	LINCOLN HERITAGE LIFE INSURANCE CO*	0.0988	142	18,784	\$3,077,070	\$61,241	\$1,915,711	\$87,012	64.25
303	LINCOLN LIBERTY LIFE INSURANCE CO*	0.0018	430	220	<b>\$56,326</b>	\$0	\$1,863,998	\$9,134	3309.30
304	LINCOLN LIFE AND CASUALTY COMPANY*	0.0019	429	358	<b>\$58,005</b>	\$4.67	4410,480	\$2,595	708.47
305	LINCOLN MEMORIAL LIFE INSURANCE CO	0.2129	96	14,617	<b>\$6,629,271</b>	#0	\$3,128,644	\$39,748	47.19
306	LINCOLN MUTUAL LIFE INSURANCE CO	0.0280	244	4,573	\$871,584	\$130,428	\$493,355	\$86,096	71.57
307	LINCOLN NATIONAL LIFE INSURANCE CO*	3.2103	4	36,712	\$99,979,992	#330,083	\$43,020,051	<b>\$740,206</b>	43.36
308	LONDON PACIFIC LIFE & ANNUITY COMPANY	0.0199	279	222	\$620,465	\$2,394	\$455,228	\$6,447	73.75
309	LONE STAR LIFE INSURANCE COMPANY*	0.0041	387	738	\$128,245	<b>\$</b> 0	\$75,629	\$11,128	58.97
310	LOYAL AMERICAN LIFE INSURANCE CO	0.0205	274	2,782	\$637,802	\$2,812	\$424,467	<b>\$47,099</b>	66.99
311	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.0007	469	202	\$20,374	\$1,446	\$2,062	<b>\$1,496</b>	17.22
312	LOYALTY LIFE INSURANCE COMPANY	0.0314	234	1,337	<b>\$978,262</b>	\$23,537	\$1,181,092	<b>\$87,559</b>	123.14
313	LUTHERAN BROTHERHOOD	0.4450	61	17,484	<b>\$13,858,108</b>	\$1,774,307	\$8,872,943	\$606,891	76.83
314	LUTHERAN BROTHERHOOD VRBL INS PRDTS CO	0.2185	94	1,569	<b>\$6,804,898</b>	#0	\$1,522,744	\$34,690	22.38
315	MADISON NATIONAL LIFE INSURANCE CO, INC	0.0026	412	466	. \$80,030	\$177	\$312,320	\$6,692	390.47
316	MANHATTAN LIFE INSURANCE COMPANY	0.0269	248	1,353	\$838,585	<b>\$77,591</b>	\$983,817	<b>\$</b> 69,078	126.57
317	MANHATTAN NATIONAL LIFE INS CO	0.0337	227	1,179	\$1,050,500	\$47	\$2,970,822	\$240,707	282.81
318	MANUFACTURERS LIFE INS CO (U.S.A.) THE	0.1155	128	1,740	<b>\$3,595,880</b>	<b>\$</b> 0	\$4,045,233	\$203,789	112.50
319	MANUFACTURERS LIFE INS CO OF AMERICA, TH	0.0222	266	106	\$691,539	<b>\$</b> 0	<b>\$946</b>	#37,716	0.14
320	MANUFACTURERS LIFE INSURANCE CO	0.3609	70	1,549	<b>\$11,238,880</b>	<b>\$1,438,639</b>	<b>\$3,718,196</b>	<b>\$747,348</b>	45.88
321	MASSACHUSETTS GENERAL LIFE INS CO	0.0784	163	2,528	\$2,441,408	\$28,935	\$1,104,476	\$241,826	46.42
322	MASSACHUSETTS MUTUAL LIFE INS CO	1.1070	22	29,438	#34,477,254	<b>\$9,572,190</b>	\$15,091,844	#1,775,231	71.54
323	MBL LIFE ASSURANCE CORPORATION	0.0308	238	6,253	\$958,737	#0	#3,421,393	\$190,455	356.86
324	MEDICAL LIFE INSURANCE COMPANY	0.0001	527	11	<b>\$3,872</b>	<b>#</b> 0	<b>\$5,000</b>	\$225	129.13
325	MEDICO LIFE INSURANCE COMPANY	0.0016	439	0	<b>\$48,674</b>	#241	<b>\$234,374</b>	<b>\$1,880</b>	482.01

OBS	COMPANY NAME	Market Share	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS • ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
326	MEGA LIFE AND HEALTH INS CO THE	0.0043	385	1,106	<b>\$133,265</b>	\$9,842	<b>\$166,670</b>	#6,386	132.45
327	MEMBERS LIFE INSURANCE COMPANY	0.0001	523	98	\$4,299	#0	\$2,461	\$1,416	57.25
328	MEMORIAL INSURANCE COMPANY OF AMERICA	0.0000	554	16	<b>\$794</b>	<b>‡</b> 0	<b>\$</b> 0	<b>\$20</b>	0.00
329	MERIT LIFE INSURANCE CO	0.0118	311	2,239	#366, 838	<b>#</b> 0	\$197,519	\$24,193	53.84
330	MERRILL LYNCH LIFE INS CO	0.5721	45	1,845	<b>\$17,816,286</b>	<b>\$</b> 0	\$28,314,011	\$105,338	158.92
331	METROPOLITAN INS AND ANNUITY CO	0.1956	100	13,690	<b>#6,092,554</b>	<b>\$</b> 0	\$8,727,813	<b>\$1,058,866</b>	143.25
332	METROPOLITAN LIFE INSURANCE COMPANY	3.1184	5	383,822	\$97,118,983	<b>\$23,303,100</b>	\$75,962,170	\$5,210,736	102.21
333	METROPOLITAN TOWER LIFE INSURANCE CO	0.0183	285	1,232	\$568,906	<b>\$</b> 0	<b>\$350,055</b>	\$102,395	61.53
334 335	MID AMERICAN CENTURY LIFE INSURANCE CO MID CONTINENT LIFE INSURANCE CO	0.0056 0.0760	366 165	1,391 5,176	\$174,336 \$2,366,987	#5,253 #73,091	\$215,299 \$321,099	\$27,455 \$380,348	126.51 16.65
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336	MID SOUTH INSURANCE COMPANY	0.0000	565	11	\$220	#0	<b>\$269</b>	\$12	122.27
337	MIDAMERICA LIFE INSURANCE COMPANY	0.0006	474	356	\$19,185	<b>\$</b> 0	<b>\$0</b>	<b>\$0</b>	0.00
338	MIDLAND LIFE INSURANCE COMPAN, THE* MIDLAND NATIONAL LIFE INSURANCE CO*	0.0456 0.0738	. 206 168	1,687 5,807	\$1,421,296 \$2,297,337	\$11,017 \$20,567	\$918,568 \$1,358,408	\$309,115 \$334,066	65.40 60.02
339 340	MIDWEST NATIONAL LIFE INS CO OF TN	0.0090	339	433	\$281,695	\$453	\$49,317	\$13,322	17.67
	WINGSTON INTER ITER INCIDANCE COA	0.0034	397	294	\$105,291	\$6,016	\$456,289	\$12,070	439.07
341 342	MIDWESTERN UNITED LIFE INSURANCE CO* MINNESOTA MUTUAL LIFE INSURANCE CO	0.0034	105	4,134	\$5,405,876	\$1,062,887	\$3,885,888	\$353,538	439.07 91.54
343	MISSION LIFE INSURANCE COMPANY	0.0045	381	449	\$140,806	\$439	\$44,680	\$1,686	32.04
344	MISSOURI VALLEY LIFE AND HEALTH INS CO	0.0002	518	7	\$4,954	\$0	\$5,104	<b>\$</b> 60	103.03
345	MML BAY STATE LIFE INS CO	0.0496	198	919	\$1,543,714	<b>\$</b> 0	\$72,168	<b>\$153,</b> 739	4.67
346	MML PENSION INS CO	0.0005	482	9	<b>\$15,200</b>	<b>#</b> 0	<b>\$630,847</b>	<b>\$</b> 0	4150.31
347	MODERN AMERICAN LIFE INSURANCE COMPANY	0.0945	148	21,720	\$2,942,940	\$354,691	<b>\$7,311,796</b>	\$407,726	260.50
348	MODERN WOODMEN OF AMERICA	0.3297	75	30,659	\$10,269,351	\$972,365	\$4,139,476	<b>\$</b> 574,791	49.78
349	MONITOR LIFE INSURANCE CO OF NY	0.0005	479	302	\$16,489	. \$1,310	\$31,062 \$158,438	\$2,031	196.32
350	MONTGOMERY WARD LIFE INSURANCE CO	0.0112	314	2,675	<b>\$347,595</b>	\$0	#130,430	\$22,471	45.58
351	MONUMENTAL LIFE INSURANCE COMPANY*	0.5291	51	52,254	<b>\$16,476,612</b>	\$8,012	<b>\$10,374,056</b>	\$399,489	63.01
352	MONY LIFE INS CO OF AMERICA	0.1540	112	1,247	\$4,796,458	<b>\$</b> 0	<b>\$359,280</b>	<b>\$63,029</b>	7.49
353	MOUNTAIN LIFE INSURANCE COMPANY	0.0033	399 405	197 44	\$101,584 \$12,353	<b>\$</b> 0	#0 #1,776	\$18,697 \$1,094	0.00
354 355	MOUNTAIN STATES LIFE INS CO OF AMERICA MUTUAL LIFE INSURANCE CO OF NY*	0.0004 0.2696	495 82	16,540	#12,252 #8,397,227	#0 #2,756,746	<b>\$5,780,532</b>	\$721,731	14.50 101.67
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356	MUTUAL OF AMERICA LIFE INSURANCE CO	0.0860	154 476	24 70	#2,679,133	#1,978	\$2,101,520	\$361 \$2,692	78.51 82.60
357	MUTUAL SERVICE LIFE INSURANCE CO*	0.0005 0.0633	177	1,478	\$17,033 \$1,972,902	\$2,000 \$339, <b>4</b> 11	\$12,069 \$671,244	\$81,721	82.60 51.23
358 359	MUTUAL TRUST LIFE INSURANCE COMPANY NACOLAH LIFE INS CO	0.0233	261	1,707	\$725,344	\$0 \$0	\$625,217	\$125,967	86.20
360	NATIONAL AMERICAN LIFE INS CO OF TEXAS	0.0001	525	31	\$4,132	<b>\$24</b>	<b>#611</b>	#374	15.37
361	NATIONAL BENEFIT LIFE INSURANCE CO	0.0148	300	8,103	\$461,773	#0	\$220,600	\$121,163	47.77
362	NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.0004	491	160	\$12,732	\$15,154	\$4,324	\$249	152.98
363	NATIONAL FARMERS UNION LIFE INS CO	0.0004	487	86	<b>\$13,366</b>	\$1,618	<b>\$19,669</b>	\$2,167	159.26
364	NATIONAL FIDELITY LIFE INSURANCE CO	0.0328	231	5,392	#1,020,544	\$108,857	#2,416,865	\$56,963	247.49
365	NATIONAL FOUNDATION LIFE INS CO	0.0006	472	152	<b>\$19,962</b>	\$203	\$16,349	\$1,615	82.92
366	NATIONAL FRATERNAL SOCIETY/DEAF	0.0000	549	86	<b>\$990</b>	<b>\$</b> 0	#3,882	\$109	392.12
367	NATIONAL GROUP LIFE INSURANCE COMPANY*	0.0000	550		\$928	#0	<b>\$</b> 0	<b>\$53</b>	0.00
368	NATIONAL GUARDIAN LIFE INSURANCE CO	0.0094	333	802	#292,205	\$26,746	<b>\$</b> 566,129	#23,355	202.90
369 370	NATIONAL HEALTH INS CO NATIONAL LIFE INSURANCE COMPANY	0.0008 0.2099	457 97	9 5,238	\$26,139 \$6,538,130	\$0 \$3,133,314	\$107,928 \$5,129,022	\$0 \$351,144	412.90 126.37
370	MATIONAL BITE INSURANCE COMPANI			•	40,050,150	W3,133,314		•	
371	NATIONAL SLOVAK SOCIETY OF THE USA	0.0000	567	50	<b>\$131</b>	<b>#</b> 59	<b>\$4,700</b>	\$81 4720	3632.82
372 373	NATIONAL STATES INSURANCE COMPANY NATIONAL TRAVELERS LIFE COMPANY	0.0023 0.0861	415 153	185 7,738	#71,648 #2,681,191	\$0 \$82,425	\$37,815 \$1,949,603	\$729 \$262,105	52.78 75.79
373 374	NATIONAL TRAVELERS LIFE COMPANY NATIONAL WESTERN LIFE INSURANCE CO	0.0861	125	7,178	\$3,767,492	\$13,596	\$1,949,803 \$1,937,811	\$85,157	75.79 51.80
375	NATIONAL WESTERN SIFE INSURANCE CO	0.0002	512	4	\$6,299	<b>\$13,390</b>	\$2,174	<b>\$0</b>	34.51
376	NATIONWIDE LIFE INSURANCE COMPANY	2.7193	7	11,743	#84,689,507	<b>\$</b> 55,494	\$8,041,132	\$42,503	9.56
377	NETWORK AMERICA LIFE INSURANCE COMPANY	0.0035	39 <del>6</del>	163	\$107,781	#0	\$11,500	\$952	10.67
378	NEW AMERICAN LIFE INSURANCE COMPANY	0.2412	86	13,577	<b>\$7,510,422</b>	<b>\$60,414</b>	#4,455,584	\$456,958	60.13
379	NEW ENGLAND MUTUAL LIFE INS CO	0.4729	57	17,443	<b>\$14,727,594</b>	<b>\$</b> 3,633,622	<b>\$12,595,424</b>	<b>\$1,036,774</b>	110.19

				(concinue	<b>34</b> )				
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
380	NEW ENGLAND VARIABLE LIFE INSURANCE CO	0.1496 0.0007	115	1,767	<b>\$4,658,274</b>	\$0	\$282,662	<b>\$290,167</b>	6.07
381 382	NEW ERA LIFE INS CO OF THE MIDWEST NEW YORK LIFE INS & ANNUITY CORPORATION	0.5518	468 48	220 11,633	\$20,540 \$17,183,565	\$0 \$0	\$14,962	\$772 \$051 831	72.84
383	NEW YORK LIFE INSURANCE COMPANY	1.3934	19	91,590	\$43,395,647	\$17,336,764	<b>\$26,915,094</b> <b>\$38,976,4</b> 05	\$851,821 \$3,538,665	156.63 129.77
384	NORTH AMERICAN BENEFIT ASSOCIATION	0.0002	510	1,280	\$6,769	\$17,721	\$38,976,405 \$62,880	\$3,538,665 \$1,002	1190.74
				-,	407.00	41,7,21	402,000	<b>#</b> 1,002	1150.74
385	NORTH AMERICAN CO FOR LIFE & HEALTH IN*	0.1276	120	3,817	#3,974,346	<b>\$</b> 0	\$2,616,036	\$681,047	65.82
386	NORTH AMERICAN LIFE ASSURANCE CO	0.0023	417	55	\$70,707	\$27,189	\$10,678	\$4,166	53.55
387	NORTH AMERICAN SECURITY LIFE INS CO	1.1368	21	3,422	#35,405,213	<b>\$</b> 0	<b>\$7,690,848</b>	<b>\$</b> 0	21.72
388 389	NORTH CAROLINA MUTUAL LIFE INS CO NORTH WEST LIFE ASSUR CO OF CANADA	0.0002 0.0001	517 540	62 4	<b>\$5,254</b>	<b>\$</b> 566	<b>\$3,905</b>	\$233	85.10
389	NORTH WEST LIFE ASSUR CO OF CANADA	0.0001	340	4	\$1,999	<b>\$</b> 0	\$43,944	<b>\$</b> 5	2198.30
390	NORTHBROOK LIFE INSURANCE COMPANY	0.0019	426	206	<b>\$58,503</b>	<b>\$</b> 0	<b>\$614,860</b>	\$2,755	1050.99
391	NORTHERN LIFE INSURANCE COMPANY	0.1533	113	4,064	\$4,772,888	\$8,124	\$956,416	\$79,946	20.21
392	NORTHWESTERN MUTUAL LIFE INS CO	2.6968	8	84,836	#83,987,973	<b>\$34,625,057</b>	\$34,121,469	\$6,977,155	81.85
393	NORTHWESTERN NATIONAL LIFE INS CO	0.1793	103	8,579	<b>\$5,584,532</b>	\$290,111	<b>\$4,351,080</b>	\$380,100	83.11
394	OAKRE LIFE INSURANCE COMPANY	0.0037	391	23	<b>\$115,000</b>	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
395	OCCIDENTAL LIFE INS CO OF NC	0.0093	334	661	\$290,101	<b>\$4,167</b>	\$281,425	\$28,124	98.45
396	OHIO LIFE INSURANCE COMPANY	0.0106	323	809	\$329,621	\$0	\$86,563	\$53,343	26.26
397	OHIO NATIONAL LIFE ASSURANCE CORP	0.0729	169	2,266	\$2,271,342	<b>\$</b> 0	<b>\$684,056</b>	\$313,727	30.12
398	OHIO NATIONAL LIFE INS CO THE	0.1722	106	6,207	<b>\$5,362,998</b>	#1,038,502	\$2,520,920	\$91,753	66.37
399	OHIO STATE LIFE INSURANCE CO, THE	0.0645	175	4,107	<b>\$2,009,827</b>	<b>\$7,324</b>	\$1,032,283	\$330,198	51.73
400	OLD AMERICAN INSURANCE COMPANY	0.2707	81	38,282	\$8,431,976	40	45 442 444	**** ***	
401	OLD LINE LIFE INS CO OF AMERICA*	0.1468	117	6,219	\$4,571,498	#0 #2,510	\$5,113,294 \$2,300,776	\$141,977 \$559,799	60.64 50.38
402	OLD RELIANCE INSURANCE COMPANY	0.0001	528	52	\$3,664	\$106	\$2,300,776 <b>\$</b> 0	\$559,799 \$226	2.89
403	OLD REPUBLIC LIFE INSURANCE COMPANY	0.0236	259	3,782	#735,396	\$0	\$263,725	\$204,426	35.86
404	OLD UNITED LIFE INSURANCE COMPANY	0.0233	262	6,752	<b>\$725,134</b>	#0	<b>\$191,155</b>	#49,313	26.36
405	OLD WESTERN LIFE INSURANCE COMPANY	0.0763	164	33,893	\$2,375,718	<b>\$</b> 0	\$1,224,460	\$164,002	51.54
406 407	OZARK NATIONAL LIFE INSURANCE CO PACIFIC CORINTHIAN LIFE INSURANCE CO	0.4958 0.0474	55 202	48,054 2,143	#15,440,644 #1,475,686	\$180,901 \$0	\$5,517,783	<b>\$1,476,682</b>	36.91
408	PACIFIC GUARDIAN LIFE INS CO LTD	0.0004	486	14	\$13,602	#432	\$4,161,319 \$0	\$198,478 \$11,373	281.99 3.18
409	PACIFIC MUTUAL LIFE INSURANCE CO	1.5343	16	4,392	\$47,784,644	\$160,850	<b>\$3,434,995</b>	\$1,244,282	7.53
			•	•	• •	,,	40,100,000	4-//	
410	PAINEWEBBER LIFE INSURANCE CO	0.0227	264	25	\$706,501	#0	<b>\$64,000</b>	<b>\$</b> 0	9.06
411	PAN AMERICAN ASSURANCE CO	0.0289	242	1,075	<b>\$901,480</b>	\$0	#398,674	#114,395	44.22
412 413	PAN AMERICAN LIFE INSURANCE COMPANY PAN WESTERN LIFE INS CO	0.0083 0.0004	345 490	956 73	\$258,309	\$83,450	\$221,402	\$16,924	118.02
414	PARAGON LIFE INSURANCE COMPANY	0.0153	298	765	\$12,798 \$477,571	#157 #0	\$0 \$201,988	\$379 \$46,195	1.23 42.29
•••	tillaton alla americana	*******			41.,,011	**	\$201,300	440,133	44.25
415	PAUL REVERE LIFE INSURANCE CO	0.6703	38	3,809	<b>\$20,877,075</b>	<b>\$</b> 0	\$249,248	\$7,577	1.19
416	PAUL REVERE VARIABLE ANNUITY INS CO, TH	0.1871	102	1,063	<b>\$5,825,669</b>	<b>#</b> 0	#433,909	<b>\$</b> 59,675	7.45
417	PEKIN LIFE INSURANCE COMPANY	0.0111	316	284	#345,921	<b>\$34</b>	<b>\$13,841</b>	<b>\$12,528</b>	4.01
418 419	PENINSULAR LIFE INSURANCE COMPANY PENN INSURANCE & ANNUITY CO THE	0.0001 0.0076	535 354	19 403	\$2,730 \$236,256	<b>\$</b> 0	<b>\$30,506</b>	\$173	1117.44
419	PENN INSURANCE & ARROTTI CO THE	0.0076	334	403	\$236,256	<b>\$</b> 0	\$278,202	\$48,737	117.75
420	PENN MUTUAL LIFE INSURANCE CO THE	0.1482	116	9,081	\$4,615,018	#839,248	#3,560,404	<b>\$451,977</b>	95.33
421	PENNSYLVANIA LIFE INSURANCE COMPANY	0.0301	241	3,330	<b>#938,883</b>	#0	#348,262	\$50,658	37.09
422	PENSION LIFE INS CO OF AMERICA*	0.0000	571	1	<b>\$</b> 67	<b>‡</b> 0	#0	<b>, *5</b>	0.00
423	PEOPLES SECURITY LIFE INSURANCE COMPANY	0.0008	464	345	\$23,686	#318	\$123,618	\$2,110	523.25
424	PFL LIFE INSURANCE COMPANY	0.8203	29	27,170	\$25,548,476	<b>\$116,792</b>	\$10,200,922	\$164,235	40.38
425	PHARMACISTS LIFE INSURANCE COMPANY	0.0116	312	200	#361,882	\$119	<b>#</b> 0	\$18,171	0.03
426	PHF LIFE INSURANCE COMPANY	0.0000	568	22	\$102	<b>\$</b> 0	<b>\$101,557</b>	#38	99565.7
427	PHILADELPHIA AMERICAN LIFE INS CO	0.0000	547	5	<b>\$1,130</b>	<b>‡</b> 0	\$0	\$45	0.00
428	PHILADELPHIA LIFE INS CO	0.1239	123	5,642	\$3,859,742	#10,144	#2,033,177	<b>\$382,773</b>	52.94
429	PHOENIX HOME LIFE MUTUAL INS CO	0.8280	28	19,383	<b>\$25,787,885</b>	<b>#</b> 6,603,909	<b>\$17,000,536</b>	#2,085,871	91.53
430	PHYSICIANS LIFE INSURANCE COMPANY	0.0824	159	14,288	\$2,566,760	<b>#</b> 0	<b>\$</b> 723,107	<b>\$55,598</b>	28.17
431	PIERCE NATIONAL LIFE INSURANCE CO	0.0310	237	4,136	\$964,664	<b>\$</b> 0	\$243,123	\$35,598 \$9,694	25.17 25.20
432	PIONEER AMERICAN INSURANCE COMPANY	0.0019	427	132	\$58,419	<b>\$</b> 0	<b>#10,534</b>	\$8,611	18.03
433	PIONEER LIFE INSURANCE CO OF IL	0.0350	224	2,655	#1,088,905	#0	<b>#629,684</b>	#32,658	57.83

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
434	DECKERS MINIST LIBE INC. CO.	0.0123	309	369	#383,274	<b>\$3,849</b>	\$83,514	\$11,715	22.79
434 435	PIONEER MUTUAL LIFE INS CO PIONEER NATIONAL LIFE INSURANCE COMPANY	0.0123	520	53	\$4,469	\$49	<b>\$770</b>	<b>\$365</b>	18.33
436	PIONEER SECURITY LIFE INSURANCE COMPANY	0.0003	504	21	#8,040	#0	\$434	\$1,344	5.40
437	POLISH NATNL ALLIANCE OF THE US OF N. A	0.0029	408	2,006	#89,150	<b>\$32,795</b>	<b>\$63,808</b>	\$6,200	108.36
438	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.0006	471	1,102	\$20,155	#11,216	\$41,472	<b>\$1,981</b>	261.41
439	POLISH WOMENS ALLIANCE OF AMERICA	0.0001	533	126	\$2,805	#840	<b>\$6,450</b>	<b>\$128</b>	259.89
440	PRAIRIE STATES LIFE INSURANCE CO	0.0467	204	7,307	\$1,453,243	\$10,784	\$976,505	\$25,859	67.94
441	PREFERRED RISK LIFE INSURANCE CO	0.0536	193	3,585	\$1,669,020	#3,677	<b>\$780,461</b>	#150,987	46.98
442	PRESIDENTIAL LIFE INSURANCE CO	0.0020	422	200	\$61,645	\$0	<b>\$553,825</b>	<b>\$1,807</b>	898.41
443	PRIMERICA LIFE INSURANCE COMPANY	0.5348	50	34,294	<b>\$16,656,169</b>	<b>\$</b> 0	<b>\$</b> 7,058,897	<b>\$4,916,377</b>	42.38
444	PRINCIPAL MUTUAL LIFE INS CO	0.7153	35	17,308	\$22,277,165	#3,534,377	#6,759,439	\$752,107	46.21
445	PRINCIPAL NATIONAL LIFE INS CO	0.0058	365	0	\$181,646	<b>\$</b> 0	\$925,517	<b>\$</b> 0	509.52
446	PROFESSIONAL INS CORPORATION	0.0002	516	34	<b>\$5,359</b>	<b>#</b> 0	\$10,000	\$534	186.60
447	PROTECTIVE LIFE INSURANCE COMPANY	0.4923	56	13,200	<b>\$15,332,639</b>	<b>\$50,874</b>	#3,307,636	#352,013	21.90
448	PROVIDENT INDEMNITY LIFE INS CO	0.0017	433	44	\$52,819	<b>\$</b> 0	\$11,038	\$1,381	20.90
449	PROVIDENT LIFE AND ACCIDENT INS CO	0.4536	60	8,254	#14,127,668	<b>\$917</b>	#1,656,522	\$401,397	11.73
450	PROVIDENT LIFE AND CASUALTY INS CO	0.0000	544	4 000	\$1,388	40	\$0	#26 #209,157	0.00
451	PROVIDENT MUTUAL LIFE INS CO OF PHIL*	0.0550	191 573	4,807	\$1,712,760 \$0	#337,563	\$2,123,838 \$544	\$209,157 \$0	143.71
452 453	PROVIDENT NATIONAL ASSURANCE CO PROVIDENTIAL LIFE INSURANCE COMPANY	0.0000 0.0000	573 552	1 5	# 859	#0 #0	\$0 \$0	\$19	0.00
					·				
454	PROVIDENTMUTUAL LIFE & ANNUITY OF AM *	0.0305	240	134	\$948,901	\$18	\$284,881	\$1,480	30.02
455	PROVIDIAN LIFE AND HEALTH INSURANCE CO	0.2645	84	7,987	#8,238,787	<b>\$6,945</b>	\$2,346,761	\$36,298	28.57
456	PRUCO LIFE INSURANCE COMPANY	0.3526	72	14,363	\$10,979,892	#0 #44,983,443	#7,752,117 #62,623,607	\$865,353 \$5,762,478	70.60 87.88
457	PRUDENTIAL INSURANCE CO OF AMERICA THE PYRAMID LIFE INSURANCE COMPANY	3.9315 0.0212	2 270	378,678 5,376	#122,441,242 #660,715	\$44,983,443 \$3,678	\$1,008,471	\$48,417	153.19
458	PYRAMID LIFE INSURANCE COMPANY	0.0212	270	3,370	# GGU, /13	<b>\$3,076</b>	#1,000,411	410,111	133.13
459	RELIABLE LIFE INSURANCE COMPANY*	0.4994	54	247,058	<b>\$15,554,188</b>	<b>\$-27</b>	<b>\$8,487,512</b>	\$763,130	54.57
460	RELIANCE STANDARD LIFE INSURANCE CO*	0.0054	370	6,530	\$169,663	<b>\$1,260</b>	<b>\$608,449</b>	\$19,218	359.36
461	REPUBLIC VANGUARD LIFE INSURANCE CO	0.0019	425	327	\$59,233	<b>\$</b> 0	\$17,682	\$11,848	29.85
462	RESERVE NATIONAL INSURANCE COMPANY	0.0048	375	1,165	\$150,904	\$0	\$51,166 \$330,305	\$6,356	33.91
463	RGA REINSURANCE COMPANY	0.0609	182	405	\$1,896,915	\$457,655	\$770,705	\$81,773	64.76
464	ROYAL ARCANUM, SUPREME COUNCIL OF	0.0005	483	292	\$14,263	#19,493	\$16,265	\$852	250.70
465	ROYAL LIFE INSURANCE CO OF AMERICA	0.0020	423	89	#61,433	\$0	\$186,316	#3,778	303.28
466	ROYAL MACCABEES LIFE INSURANCE CO	0.0478	201	2,094	\$1,487,617	\$46,185	\$978,788 \$000.056	\$161,143 \$77,748	68.90 98.34
467	ROYAL NEIGHBORS OF AMERICA	0.0398 0.0015	218 443	14,739 788	\$1,240,897 \$45,433	#312,278 #66,773	\$908,056 \$80,187	\$2,699	323.47
468	RUSHMORE NATIONAL LIFE INSURANCE CO	0.0015	443	700	442,433	400,773	•	42,033	323.47
469	SAFECO LIFE INSURANCE COMPANY*	0.1276	121	5,719	#3,972,484	\$472	\$3,417,693	\$290,802	86.05
470	SAFECO NATIONAL LIFE INS CO	0.0023	414	342	<b>\$72,560</b>	<b>\$</b> 0	<b>\$16,735</b>	\$6,981	23.06
471	SEABOARD LIFE INSURANCE CO (USA)	0.0001	541	10	\$1,837	<b>\$</b> 0	#100.000	<b>\$1,169</b>	0.00
472	SECURA LIFE INSURANCE CO	0.0196	281	1,972	#609,244	<b>#0</b>	\$329,890 \$5,655,055	\$70,021 \$215,019	54.15 53.81
473	SECURITY BENEFIT LIFE INSURANCE CO	0.3560	71	9,735	#11,088,195	#311,478	\$5,655,055	#21J,U19	33.01
474	SECURITY EQUITY LIFE INSURANCE COMPANY	0.0001	522	9	\$4,420	#0	\$0	<b>\$1,819</b>	0.00
475	SECURITY FIRST LIFE INS CO	0.0000	573	809	#0	<b>\$0</b>	\$731,745 40,530	\$0 4510	60.11
476	SECURITY GENERAL LIFE INSURANCE CO	0.0004	492	95 3,434	#12,720 #1,245,019	\$261 \$0	\$8,530 \$711,910	\$518 \$111,987	69.11 57.18
477 478	SECURITY LIFE INS CO OF AMERICA SECURITY LIFE OF DENVER INSURANCE CO*	0.0400 0.4267	217 63	2,662	\$13,288,838	\$875,444	\$1,117,722	\$494,713	15.00
4.70	SECURITY LIFE OF DERIVER INSURANCE CO-	0.4267	63	2,002	¥13,200,030	4075,444			13.00
479	SECURITY MUTUAL LIFE INS CO OF NE	0.0250	257	1,531	\$777,991	\$124,597	\$638,747 \$240,238	\$81,475	98.12
480	SECURITY MUTUAL LIFE INS CO OF NY	0.0151	299	503	\$471,265	\$20,625	\$249,338 43 128 393	#33,149 #552,681	57.28 50.88
481	SECURITY-CONNECTICUT LIFE INS CO	0.1974	99 542	3,316 53	\$6,148,788 41,460	\$0 \$0	\$3,128,392 \$0	\$552,681 \$63	0.00
482 483	SENTINEL AMERICAN LIFE INSURANCE CO SENTRY LIFE INSURANCE CO (L&H ACCT)	0.0000 0.0332	230	3,121	#1,469 #1,032,597	<b>\$5,113</b>	<b>\$1,681,361</b>	\$142,366	163.32
#03	SERIKI DIFE INSURANCE CO (DER RCCT)	V. U332	-	3,121					
484	SETTLERS LIFE INSURANCE COMPANY	0.0000	555	1 1 500	<b>#711</b>	\$0	<b>\$0</b>	<b>\$0</b>	0.00
485	SHELTER LIFE INSURANCE CO	0.5670	46	43,580	<b>\$17,659,369</b>	\$1,161,799 \$2,197	\$7,156,866	<b>\$1,490,036</b> <b>\$1,041</b>	47.11 194.23
486 487	SLOVENE NATIONAL BENEFIT SOCIETY SMA LIFE ASSURANCE COMPANY	0.0003 0.9770	500 24	438 11,428	#9,654 #30,426,340	\$2,187 \$0	#16,564 #6,291,469	#602,486	20.68
40/	DAW TILE WOOCKWICE COMPANI	V. > / / U	47	11,720	M20' 450' 740	ψU	401271303	4005/400	20.00

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
	ACCOUNTS AND A PART OF THE THREE PART OF THE PART OF T	0.0004	400		410 014	44.4			40.55
488 489	SOUTHERN EDUCATORS LIFE INSURANCE CO SOUTHERN SECURITY LIFE INS CO	0.0004 0.0084	488 342	62 64	\$12,914 \$263,032	\$113 \$0	\$2,438	\$476 45 037	19.75 5.76
490	SOUTHERN SECURITY LIFE INS CO SOUTHLAND LIFE INSURANCE COMPANY	0.0054	166	1,378	\$2,362,153	#3	\$15,147 \$260,598	\$5,037 \$155,166	11.03
491	SOUTHWESTERN LIFE INSURANCE COMPANY*	0.1503	114	5,971	\$4,679,785	\$709	\$2,744,926	\$298,131	58.67
492	STANDARD INSURANCE COMPANY	0.0036	394	210	\$113,099	\$26,286	\$51,903	\$8,416	69.13
493	STANDARD LIFE AND ACCIDENT INS CO	0.0229	263	6,433	\$714,197	<b>\$29,318</b>	<b>\$677,280</b>	\$27,975	98.94
494	STANDARD LIFE INS CO OF INDIANA	0.0252	255	276	\$785,118	\$1,133	<b>\$149,638</b>	\$34,574	19.20
495	STATE AUTO LIFE INSURANCE CO	0.0098	328	957	\$306,529	\$3,360	\$20,344	\$87,828	7.73
496	STATE BOND AND MORTGAGE LIFE INS CO	0.0131	305	525	\$408,199	\$0	\$1,540,970	\$820	377.50
497	STATE FARM LIFE INSURANCE COMPANY	2.3983	9	181,968	<b>\$74,690,322</b>	<b>\$18,666,544</b>	\$32,828,483	\$8,319,750	68.94
498	STATE LIFE INSURANCE COMPANY	0.0148	301	476	\$461,282	\$42,676	\$156,599	\$21,106	43.20
499	STATE MUTUAL INSURANCE CO	0.0085	341	1,198	\$265,771	\$26,923	\$248,205	\$26,815	103.52
500	STATE MUTUAL LIFE ASSUR CO OF AMERICA	0.0372	219	2,009 11,374	<b>\$1,159,599</b>	<b>\$435,577</b>	#827,670	\$38,764	108.94
501 502	STATESMAN NATIONAL LIFE INS CO THE SUN LIFE ASSUR CO OF CANADA (US)	0.1083 0.0256	136 253	612	#3,372,182 #798,054	#0 #0	\$1,572,040 \$371,150	\$21,236 \$16,382	46.62 46.51
	AND TARE POSITIONAL OF OF OTNING	0.3723	67	3,468	411 505 710	<b>\$</b> 967,063		, -	10.00
503 504	SUN LIFE ASSURANCE CO OF CANADA SUNAMERICA LIFE INSURANCE COMPANY	0.3723	119	1,298	\$11,595,712 \$3,990,988	\$1,406	\$1,130,705	\$586,068 414,750	18.09 280.31
505	SURETY LIFE INSURANCE COMPANY	0.0224	265	1,230	<b>\$</b> 696,745	\$44	<b>\$11,185,853</b> <b>\$354,436</b>	\$14,750 \$92,298	50.88
506	TEMPLETON FUNDS ANNUITY COMPANY	0.0008	463	ī	\$23,740	\$0	\$2,261	\$0	9.52
507	TEXAS LIFE INSURANCE COMPANY	0.0411	215	1,225	<b>#1,279,444</b>	\$2,455	\$1,535,455	<b>\$133,695</b>	120.20
508	TIME INSURANCE COMPANY	0.0458	205	3,644	\$1,425,480	<b>\$</b> 0	<b>\$</b> 563,553	<b>\$191,902</b>	39.53
509	TMG LIFE INSURANCE COMPANY	0.0420	211	1,435	. \$1,307,711	\$1,168	<b>#641,323</b>	\$107,738	49.13
510	TRANS WORLD ASSURANCE COMPANY	0.0041	386	602	\$128,246	#0	<b>\$60,198</b>	\$9,124	46.94
511	TRANSAMERICA ASSURANCE COMPANY	0.0091	338	969	\$284,894	#0	\$151,592	\$29,973	53.21
512	TRANSAMERICA LIFE INS & ANNUITY CO	0.1908	101	7,033	\$5,941,721	<b>\$150</b>	\$878,004	\$1,826	14.78
513	TRANSAMERICA OCCIDENTAL LIFE INS CO	0.5428	49	20,419	\$16,903,756	#0	\$3,980,049	\$2,990,941	23.55
514	TRANSPORT LIFE INSURANCE COMPANY	0.0068 0.7408	359 33	447	\$210,798	#0	\$422,934	\$12,728	200.63
515 516	TRAVELERS INSURANCE COMPANY THE TRUSTMARK INSURANCE CO (MUTUAL)	0.7408	287	19,729 1,343	\$23,071,155 \$548,032	#0 #27,144	\$7,047,944 #130,533	<b>\$729,016</b>	30.55 37.71
517	TRUSTMARK LIFE INSURANCE COMPANY	0.0141	304	1,282	<b>\$437,630</b>	\$23,483	#179,527 <b>#465,46</b> 6	\$18,400 \$28,680	111.73
518	U S FINANCIAL LIFE INSURANCE CO	0.0106	322	429	<b>\$331,198</b>	\$0	\$72,879	<b>\$33.556</b>	22.00
519	U S LETTER CARRIERS' MUTUAL BENEFIT ASS	0.0040	389	428	\$125,531	<b>\$13,334</b>	<b>\$65,920</b>	<b>\$</b> 5,503	63.14
520	UKRAINIAN NATIONAL ASSOCIATION	0.0001	532	139	\$2,830	\$4,442	\$20,665	\$146	887.17
521	UNIFIED LIFE INSURANCE COMPANY	0.0000	553	6	\$821	#0	#0	\$84	0.00
522	UNILIFE INS CO	0.0002	508	60	<b>\$7,403</b>	#0	<b>\$5,000</b>	<b>\$</b> 508	67.54
523	UNION BANKERS INSURANCE COMPANY	0.0032	401	865	<b>\$</b> 100,999	\$5,564	\$125,981	<b>\$5,347</b>	130.24
524	UNION BENEFIT LIFE INS CO	0.0103	324	8,708	#322,103	#6,906	\$202,570	<b>#11,703</b>	65.03
525	UNION CENTRAL LIFE INSURANCE CO	0.3412	74	7,085	\$10,626,963	#290,007	\$4,030,454	\$436,118	40.66
526 527	UNION FIDELITY LIFE INSURANCE CO UNION LABOR LIFE INSURANCE COMPANY	0.0020 0.0018	421 431	555 162	#61,673 #55,052	\$0 \$2,664	#68,953 #20,306	\$3,495 \$4,108	111.80 41.72
					• •	42,004	<b>\$20,300</b>	\$4,1UG	41.72
528	UNION SECURITY LIFE INSURANCE CO	0.0953	147	23,999	\$2,966,859	<b>#</b> 0	#900,026	\$159,767	30.34
529	UNITED AMERICAN INSURANCE COMPANY	0.0196 0.0003	280	3,508	<b>#611,211</b>	#0	#488,361	\$17,462	79.90
530 531	UNITED COMMERCIAL TRAVELERS OF AMERICA UNITED COMPANIES LIFE INSURANCE CO	0.8146	496 30	39 119	#10,898 #25,370,824	#0 #961	<b>\$3,283</b>	\$546 \$1,573,000	30.12 26.02
532	UNITED FAMILY LIFE INSURANCE CO			206	\$-18,570	<b>\$</b> 0	#6,600,814 #11,436	#1,573,000 #767	26.02
533	UNITED FIDELITY LIFE INSURANCE CO	0.0208	272	2,278	\$647,511	#2,582	<b>\$</b> 563,209	\$66,344	87.38
534	UNITED HERITAGE MUTUAL LIFE INS CO	0.0279	349	843	\$247,352	\$1,021	#255,652	\$7,833	103.77
535	UNITED HOME LIFE INSURANCE COMPANY	0.0028	409	357	#87,574	#311	<b>\$45,936</b>	\$6,887	52.81
536	UNITED INSURANCE COMPANY OF AMERICA	0.0802	160	22,978	\$2,497,514	<b>*</b> 0	\$1,410,184	<b>\$128,821</b>	56.46
537	UNITED INVESTORS LIFE INS CO	0.3911	65	6,829	#12,178,799	<b>#</b> 0	\$2,466,571	\$498,924	20.25
538	UNITED LIBERTY LIFE INSURANCE COMPANY	0.0001	521	14	\$4,461	#257	\$4,409	\$224	104.60
539	UNITED LIFE INSURANCE COMPANY	0.0668	172	4,967	#2,080,743	#0	<b>\$722,483</b>	<b>\$157,246</b>	34.72
540	UNITED NATIONAL LIFE INS CO OF AMERICA	0.0005	480	205	\$16,480	<b>\$</b> 0	\$8,355	\$1,093	50.70
541	UNITED OF OMAHA LIFE INS CO	2.0235	13	47,278	#63,019,716	#401	\$11,331,641	<b>\$730,828</b>	17.98

			RANK BY			DIRECT	DIRECT CLAIMS	LIFE	
		MARKET	MARKET	NUMBER OF	DIRECT PREMIUMS	DIVIDENDS	AND BENEFITS	INSURANCE IN	BENEFITS
OBS	COMPANY NAME	SHARE	SHARE	INSUREDS	& ANNUITIES	PAID	PAID	FORCE (000)	RATIO
542	UNITED PRESIDENTIAL LIFE INS CO	0.0326	232	1,479	<b>\$</b> 1,013,831	\$1,956	\$1,667,281	\$128,718	164.65
543	UNITED SERVICES LIFE INSURANCE CO	0.0362	222	3,519	\$1,127,788	<b>\$77,070</b>	\$2,112,709	\$212,754	194.17
544	UNITED STATES LIFE INS CO NY	0.0037	393	282	\$114,197	<b>\$19,085</b>	\$96,102	\$14,473	100.87
545	UNITED TEACHER ASSOCIATES INSURANCE CO*	0.0000	566	1	\$144	#0	#0	\$2	0.00
546	UNITED WORLD LIFE INSURANCE COMPANY	0.0035	395	3,503	<b>\$109,829</b>	<b>\$</b> 0	\$62,000	<b>\$12,492</b>	56.45
				-,	4	<b>~</b> -	***	47	
547	UNITY MUTUAL LIFE INS CO	0.0002	511	33	\$6,511	#1,344	\$17,891	\$407	295.42
548	UNIVERSAL GUARANTY LIFE INS CO	0.0696	170	8,046	\$2,168,508	#32,648	\$1,460,652	\$98,044	68.86
549	UNIVERSAL LIFE INSURANCE COMPANY THE	0.0095	332	6,114	\$297,157	<b>\$</b> 0	<b>\$338,179</b>	<b>\$8,</b> 966	113.80
550	UNIVERSAL UNDERWRITERS LIFE INS CO	0.0108	321	351	#337,219	<b>#</b> 0	#378,488	\$38,894	112.24
551	UNUM LIFE INS CO OF AMERICA	0.0129	307	2,005	<b>\$403,065</b>	\$374,501	<b>\$828,610</b>	<b>\$38,690</b>	298.49
552	USA LIFE ONE INS CO OF INDIANA	0.0005	481	349	<b>\$15,707</b>	<b>\$3,006</b>	<b>\$</b> 37,206	\$797	256.01
553	USAA LIFE INSURANCE COMPANY	0.2189	92	8,111	\$6,816,426	\$495,793	\$2,369,233	\$754,148	42.03
554	USG ANNUITY & LIFE COMPANY	0.6919	37	3,462	\$21,547,077	\$0	\$1,286,641	\$6,151	5.97
555	USLIFE CREDIT LIFE INSURANCE CO*	0.0046	377	375	\$144,219	<b>\$</b> 0	\$180,272	\$14,003	125.00
556	UTICA NATIONAL LIFE INS CO	0.0000	569	1	\$100	<b>#</b> 0	<b>\$</b> 0	\$50	0.00
	DI PORGE I TOR THEFTE WAS COURTED	0.1600	400	1 420	45 004 848	442 552	40.050.000	4502 406	
557	VALLEY FORGE LIFE INSURANCE COMPANY	0.1677 0.6185	108	1,439 299	<b>\$5,221,747</b>	\$13,553	\$2,250,399	<b>\$</b> 583,126	43.36
558	VARIABLE ANNUITY LIFE INSURANCE CO	0.0443	42		<b>\$19,262,913</b>	<b>\$</b> 0	<b>\$5,662,846</b>	\$0	29.40
559 560	VETERANS LIFE INS CO	0.0443	208 245	6,418 10,494	\$1,379,657	<b>\$0</b>	#627,089	\$42,671	45.45
561	VICTORY LIFE INSURANCE COMPANY VULCAN LIFE INSURANCE COMPANY	0.0277	245 357	1,328	<b>\$864,151</b>	#268,176	<b>\$1,480,533</b>	\$57,217	202.36
201	VULCAN LIFE INSURANCE COMPANI	0.0072	357	1,320	\$223,409	<b>\$</b> 0	#210,334	<b>\$9,481</b>	94.15
562	WABASH LIFE INSURANCE COMPANY	0.0037	392	1,008	<b>\$114,559</b>	#20,137	<b>\$199,663</b>	\$10,904	191.87
563	WASHINGTON NATIONAL INSURANCE CO*	0.0044	383	1,187	<b>\$136,251</b>	<b>#</b> 537	#218,789	\$3,371	160.97
564	WEST COAST LIFE INSURANCE COMPANY*	0.0077	353	284	#238,710	\$2,162	\$14,615	\$26,926	7.03
565	WESTERN AND SOUTHERN LIFE INS CO	0.2323	89	99,942	\$7,234,666	<b>\$2,222,002</b>	\$6,927,821	\$470,723	126.47
566	WESTERN CATHOLIC UNION	0.0863	152	10,273	\$2,688,360	<b>\$</b> 0	<b>\$731,907</b>	\$38,270	27.23
567	WESTERN FIDELITY INSURANCE COMPANY	0.0001	529	140	\$3,535	\$0	<b>±</b> 0	<b>\$</b> 712	0.00
568	WESTERN NATIONAL LIFE INSURANCE CO	1.4952	18	16,147	\$46,565,369	\$0	#33,054,588	\$8.990	70.99
569	WESTERN RESERVE LIFE ASSUR CO OH	0.1763	104	1,779	\$5,490,594	\$288	\$1,818,678	\$126,596	33.13
570	WESTERN SOUTHERN LIFE ASSURANCE CO	0.6145	43	13,364	\$19,137,713	\$0	\$3,070,788	\$636,346	16.05
571	WESTFIELD LIFE INSURANCE COMPANY	0.0008	461	115	\$24,429	<b>\$</b> 0	\$6,535	<b>\$3,303</b>	26.75
572	WILLIAM PENN ASSOCIATION	0.0001	531	112	\$3,306	\$915	46 404	4600	014 72
573	WINTERTHUR LIFE RE INSURANCE CO	0.0001	331	112	\$-238	\$915 \$0	\$6,184 \$0	\$620 \$190	214.73
574 574	WISCONSIN NATIONAL LIFE INSURANCE CO*	0.0064	36i	814	\$199,063	\$1,075	\$164,457	\$190 \$11,233	02.16
575	WOODMEN ACCIDENT AND LIFE COMPANY*	0.0004	267	1,166	\$686,249	\$1,075 \$155,799	\$263,456	\$47,012	83.16
576	WOODMEN OF THE WORLD LIFE INS SOCIETY	0.0220	213	4,886	\$1,303,340	<b>\$405,007</b>	\$720,042	\$113,007	61.09 86.32
370	WOODNER OF THE WORLD LIFE INS SOCIETI	0.0410	213	4,000	\$1,303,340	\$403,007	\$ /2U, U%2	\$113,007	80.32
577	WORKMENS BENEFIT FUND OF THE U S OF AM	0.0014	445	329	\$42,521	<b>\$</b> 790	\$4,756	\$343	13.04
578	WORLD INSURANCE COMPANY	0.0097	330	903	\$302,321	<b>\$7,499</b>	<b>\$137,957</b>	\$29,418	48.11
579	WORLD SERVICE LIFE INSURANCE COMPANY*	0.0000	559	17	\$411	#170	<b>\$</b> 0	<b>\$52</b>	41.36
580	ZALE LIFE INSURANCE COMPANY	0.0001	539		\$2,102	<b>\$</b> 0	#0	<b>#65</b>	0.00
581	ZURICH LIFE INSURANCE CO OF AMERICA	0.0921	150	4,005	\$2,868,078	#0	<b>\$1,359,665</b>	\$372,886	47.41
	TOTAL	100.000		4,637,567	<b>#3,114,363,843</b>	\$259,905,825	\$1,566,987,109	<b>\$195,226,520</b>	58.66
						4	1-1	,	22.00

# LIFE INSURANCE

# **GROUP LIFE INSURANCE**

By Line of Business By Company

LINE DESCRIPTION=WHOLE LIFE TYPE=GROUP .....

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS  E ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ACADEMY LIFE INSURANCE CO*	0.4056	19	871	<b>\$91,583</b>	<b>\$</b> 0	<b>\$</b> 73,070	\$18,252	79.79
2	ALL AMERICAN LIFE INSURANCE COMPANY*	0.0000	60	63	\$0	<b>š</b> 0	<b>\$</b> 0	<b>\$36</b>	13.13
3	ALLSTATE LIFE INSURANCE COMPANY	0.0766	33	63	\$17,307	į õ	\$10,605	\$272	61.28
4	AMERICAN GENERAL LIFE & ACCIDENT INS CO	0.0000	60	67	#0	#0	\$64,050	\$789	
5	AMEX LIFE ASSURANCE COMPANY*	0.0000	60	193	#0	<b>#</b> 0	\$1,012,999	\$22,355	
6	ARISTAR LIFE INSURANCE COMPANY	0.0298	39	18	<b>\$6,740</b>	<b>\$</b> 0	\$26,500	\$208	393.18
7	ATLANTA LIFE INSURANCE COMPANY	0.1095	30	Ō	\$24,728	žõ	\$80,240	\$28,428	324.49
8	AURORA NATIONAL LIFE ASSURANCE CO	0.2177	23	71	\$49,156	<b>\$</b> 0	\$155,012	\$5,779	315.35
9	BANKERS NATIONAL LIFE INS CO	0.0000	60	3	#0	<b>‡</b> 0	<b>\$</b> 0	\$10	
10	BANKERS UNITED LIFE ASSURANCE CO	0.1163	29	1	\$26,255	<b>\$</b> 0	#0	\$2,460	0.00
11	CHARTER NATIONAL LIFE INSURANCE CO*	0.0000	60	10	#0	<b>\$</b> 0	<b>\$</b> 0	\$77	
12	CHUBB LIFE INS CO OF AM	2.8535	6	42	#644,332	<b>\$</b> 0	#109,753	\$29,191	17.03
13	COLONIAL PENN LIFE INSURANCE CO	0.0360	38	14	. \$8,133	<b>\$</b> 0	\$4,772	\$155	58.67
14	COMBINED INSURANCE CO OF AMERICA	1.0693	11	1,054	<b>\$241,445</b>	<b>\$</b> 0	\$138,531	<b>\$13,394</b>	57.38
15	COMMERCIAL LIFE INSURANCE COMPANY*	0.0020	55 .	10	<b>\$448</b>	<b>\$</b> 0	<b>\$890</b>	\$14	198.66
16	CONNECTICUT GENERAL LIFE INS CO	7.0028	3	77	\$1,581,289	<b>\$</b> 0	\$1,508,312	\$106	95.38
17	CONNECTICUT NATIONAL LIFE INS CO	0.0000	60	1	#0	<b>\$</b> 0	<b>\$</b> 0	*84	•
18	CONTINENTAL ASSURANCE COMPANY	0.4241	18	141	<b>\$95,755</b>	#9,212	<b>#97,680</b>	\$1,862,486	111.63
19 20	CONTINENTAL LIFE AND ACCIDENT CO* COVA FINANCIAL SERVICES LIFE INS CO	0.4784 0.0000	17 60	1,036 64	<b>\$108,026</b>	<b>\$</b> 0	\$35,264	\$11,589	32.64
20	COVA FINANCIAL SERVICES LIFE INS CO	0.0000	60	04	#0	<b>\$</b> 0	\$26,169	\$4,524	•
21	CUNA MUTUAL INSURANCE SOCIETY	0.6455	15	513	<b>\$145,748</b>	<b>#</b> 0	\$7,040	\$1,415	4.83
22	EMPLOYERS LIFE INS CO OF WAUSAU	1.0729	10	1,466	\$242,271	\$0	\$163,425	\$36,005	67.46
23	FARMLAND LIFE INSURANCE COMPANY	0.2840	22	44	\$64,121	#0	<b>\$168,907</b>	\$220	263.42
24 25	FEDERAL KEMPER LIFE ASSURANCE CO	0.0027 0.5144	53 16	4 020	<b>\$600</b>	<b>\$</b> 0	#0	\$14	0.00
25	FIDELITY SECURITY LIFE INSURANCE CO*	0.5144	10	4,970	<b>\$116,162</b>	\$0	\$263,739	<b>\$54,695</b>	227.04
26	FIRST PROVIDIAN LIFE & HEALTH INS CO	0.1228	28	28	\$27,738	<b>#0</b>	\$1,000	\$84	3.61
27	FORETHOUGHT LIFE INSURANCE COMPANY	34.4300	1 31	4,147 53	<b>\$7,774,555</b>	<b>\$</b> 0	\$1,883,174	\$17,529	24.22
28 29	FORTIS BENEFITS INSURANCE COMPANY GENERAL AMERICAN LIFE INSURANCE CO	0.1044 0.0562	35	71	\$23,572 \$12,683	#0 #7,338	\$43,919 \$10,000	\$522 \$437	186.32 152.47
30	GOLDEN RULE INSURANCE COMPANY	0.7615	14	212	\$171,960	#7,330 #0	\$12,000 \$42,000	\$6,052	24.42
31	ODDAM COMMUNICATION TO THE THE TOTAL CO	0.0027	53	0	4600				
32	GREAT SOUTHERN LIFE INSURANCE CO GREAT WEST LIFE & ANNUITY INS CO*	0.0027	26	172	\$600 \$31,325	\$0 \$0	<b>\$0</b>	\$0 \$7,604	0.00 0.00
33	HARTFORD LIFE AND ACCIDENT INS CO*	31.3390	20	78,440	\$7,076,589	\$0 \$0	#0 #4,402,007	\$2,246,796	62.21
34	HOMESTEADERS LIFE COMPANY	1.0046	12	196	\$226,845	<b>\$</b> 0	#3,367	\$2,240,790	1.48
35	INA LIFE INSURANCE CO OF NEW YORK	0.0000	60	0	\$0	<b>\$</b> 0	<b>\$5,508</b>	<b>\$</b> 0	
36	INVESTORS LIFE INSURANCE CO OF NEBRASK*	0.0000	60	132	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 19,694	
37 .	ITT HARTFORD LIFE AND ANNUITY INS CO	0.0130	47	17	\$2,933	<b>\$</b> 0	<b>\$</b> 0	\$644	0.00
38	J C PENNEY LIFE INSURANCE COMPANY	0.3666	21	629	\$82,772	<b>\$</b> 0	#23,134	\$2,934	27.95
39	JEFFERSON PILOT LIFE INS CO	0.0013	56	32	#302	<b>#</b> 0	#0	\$46	0.00
40	LAMAR LIFE INSURANCE COMPANY	0.0635	34	2	\$14,344	<b>\$</b> 0	<b>\$</b> 0	\$23	0.00
41	LIFE INS CO OF THE SOUTHWEST	0.0253	43	18	<b>\$</b> 5,705	#0	<b>#</b> 0	<b>\$</b> 68	0.00
42	LIFE INVESTORS INS CO OF AMERICA	4.9527	4	1,768	#1,118,352	#0	<b>#</b> 0	\$221,941	0.00
43	LINCOLN MUTUAL LIFE INSURANCE CO	0.0000	60	72	#0	<b>‡</b> 0	<b>‡</b> 0	<b>\$10,616</b>	
44	LOYAL AMERICAN LIFE INSURANCE CO	0.0280	42	21	<b>#6,323</b>	#0	#0	<b>\$1,230</b>	0.00
45	LOYALTY LIFE INSURANCE COMPANY	0.0437	36	51	<b>49,879</b>	#0	<b>\$8,187</b>	<b>\$1,404</b>	82.87
46	MEDAMERICA INS CO	0.0001	59	2	<b>\$13</b>	<b>#</b> 0	#0	\$2	0.00
47	MIDAMERICA LIFE INSURANCE COMPANY	0.0161	45 50	0	#3,646	#0	#0	<b>\$</b> 0	0.00
48	MIDLAND LIFE INSURANCE COMPAN, THE*	0.0051	50 60	1	\$1,142	#0	<b>\$</b> 0	<b>\$</b> 66	0.00
49 50	MIDLAND NATIONAL LIFE INSURANCE CO*	0.0000 0.1419	60 25	628 190	#0 #32.039	#10 643	<b>#0</b>	\$93,719	154.04
	MINNESOTA MUTUAL LIFE INSURANCE CO		23	130	<b>#32,038</b>	#10,647	#38,705	\$0	154.04
51	MONTGOMERY WARD LIFE INSURANCE CO	0.0296	40	43	<b>\$6,678</b>	<b>#</b> 0	#0	<b>\$</b> 369	0.00
52	MONUMENTAL LIFE INSURANCE COMPANY*	0.0000	60	1,106	#0	<b>‡</b> 0	<b>\$1,200</b>	<b>#1</b> 05,898	
53	NACOLAH LIFE INS CO	0.0011	57	16	#247	#0	<b>#</b> 0	#30	0.00
54 55	NATIONAL FARMERS UNION LIFE INS CO	0.0000	60	1	<b>\$0</b>	#0	<b>\$0</b>	<b>#3</b>	•
22	NATIONAL FIDELITY LIFE INSURANCE CO	•	•	0	<b>*-179</b>	#0	#0	<b>\$</b> 0	•

LINE DESCRIPTION=WHOLE LIFE TYPE=GROUP (continued)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
56	NORTH AMERICAN CO FOR LIFE & HEALTH IN*	0.0033	52	6	<b>\$</b> 752	#0	<b>\$</b> 0	<b>\$167</b>	0.00
57	NORTHERN LIFE INSURANCE COMPANY	0.0000	60	113	#0	#0	<b>\$</b> 0	\$16,887	
58	OHIO NATIONAL LIFE ASSURANCE CORP	0.0161	45	0	<b>\$3,646</b>	<b>\$</b> 0	<b>#</b> 0	<b>\$</b> 0	0.00
59	OHIO NATIONAL LIFE INS CO THE	3.0910	5	16	<b>\$697,962</b>	<b>\$</b> 0	<b>\$24,911,069</b>	\$152,532	3569.12
60	PAN AMERICAN LIFE INSURANCE COMPANY	0.0006	58	2	<b>\$133</b>	<b>‡</b> 0	#0	#3	0.00
61	PENNSYLVANIA LIFE INSURANCE COMPANY	0.0000	60	0	#0	<b>\$</b> 0	#0	#88	-
62	PFL LIFE INSURANCE COMPANY	0.0105	48	0	#2,368	<b>#</b> 0	<b>\$</b> 0	#0	0.00
63	PHF LIFE INSURANCE COMPANY	0.2056	24	0	\$46,419	#0	#0	<b>\$</b> 0	0.00
64	PRINCIPAL MUTUAL LIFE INS CO	0.0062	49	0	\$1,402	\$23,497	\$165,755	<b>\$1,639</b>	13498.0
65	PROVIDIAN LIFE AND HEALTH INSURANCE CO	2.6504	7	4,345	<b>\$</b> 598,474	#0	<b>#631,989</b>	\$26,025	105.60
66	PRUDENTIAL INSURANCE CO OF AMERICA THE	0.0295	41	40	<b>\$6,662</b>	<b>\$193</b>	<b>\$10,402</b>	\$2,141	159.04
67	SECURITY BENEFIT LIFE INSURANCE CO	0.3690	20	0	#83,334	\$0	<b>\$</b> 0	#49	0.00
68	SETTLERS LIFE INSURANCE COMPANY	0.0400	37	10	<b>\$9,030</b>	<b>\$</b> 0	\$2,750	<b>\$</b> 95	30.45
69	UNIFIED LIFE INSURANCE COMPANY	1.5956	9	871	<b>#</b> 360,295	<b>\$</b> 0	<b>\$1,500</b>	<b>\$1,677</b>	0.42
70	UNION FIDELITY LIFE INSURANCE CO	0.1229	27	366	\$27,756	#0	\$25,577	<b>\$1,285</b>	92.15
71	UNITED COMPANIES LIFE INSURANCE CO	0.0000	60	274	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	\$24,444,000	
72	UNITED FAMILY LIFE INSURANCE CO	1.9012	8	5	<b>\$429,313</b>	#0	<b>\$21,833</b>	#35	5.09
73	VALLEY FORGE LIFE INSURANCE COMPANY	0.0866	32	902	<b>\$19,545</b>	\$0	<b>\$</b> 69,818	\$41,561	357.22
74	VETERANS LIFE INS CO	0.8629	13	2,275	<b>#194,839</b>	<b>\$</b> 0	<b>\$85,729</b>	\$10,159	44.00
75	VICTORY LIFE INSURANCE COMPANY	0.0167	44	15	\$3,776	<b>\$</b> 0	<b>\$7,318</b>	\$41	193.80
76	WEST COAST LIFE INSURANCE COMPANY*	0.0039	51	1	<b>\$883</b>	\$0	<b>\$</b> 0	\$36	0.00
	TOTAL	100.000		108,083	\$22,580,750	<b>\$50,877</b>	<b>\$36,344,899</b>	<b>\$29,529,012</b>	161.18

LINE DESCRIPTION=TERM LIFE TYPE=GROUP .....

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS  ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AAA LIFE INS CO	0.0267	115	772	\$74,162	*0	<b>\$</b> 0	\$47,084	0.00
2	ACADEMY LIFE INSURANCE CO*	0.0263	116	580	<b>\$73,165</b>	<b>\$</b> 0	<b>\$58,374</b>	\$1,405	79.78
3	AETNA LIFE INSURANCE COMPANY*	2.8055	9	53,561	<b>\$7,791,394</b>	<b>\$</b> 0	<b>#17,807,435</b>	\$3,240,101	228.55
4	AGC LIFE INS CO	0.0088	144	105	#24,319	<b>#</b> 0	<b>\$</b> 0	\$5,074	0.00
5	AIG LIFE INSURANCE COMPANY	0.0582	91	2,183	<b>\$161,663</b>	<b>\$</b> 0	<b>\$260,855</b>	<b>\$99,49</b> 5	161.36
6	ALEXANDER HAMILTON LIFE INS CO OF AMERI	0.0155	133	3 -	<b>\$43,030</b>	#0	#0	\$368	0.00
7	ALL AMERICAN LIFE INSURANCE COMPANY*	0.2526 0.2648	56 52	4,666	\$701,467	\$50,287	\$244,127	\$267,078	41.97
8 9	ALLIANZ LIFE INS CO OF NORTH AMERICA* ALLIED LIFE INS CO	0.1622	66	1,546 1	\$735,281 \$450,550	<b>\$0</b> <b>\$</b> 0	\$499,388 \$610,585	\$38,413 \$142,577	67.92 135.52
10	ALLSTATE LIFE INSURANCE COMPANY	0.2532	54	11,036	\$703,289	<b>\$</b> 0	\$278,550	\$153,664	39.61
11	AMERICAN AMICABLE LIFE INS CO TX	0.0000	208	425	\$0	<b>\$</b> 0	\$43,500	\$21,569	
12	AMERICAN BANKERS LIFE ASSUR OF FLORIDA	0.0128	139	584	<b>#</b> 35,500	<b>\$</b> 0	\$0 \$0	\$28,505	0.00
13	AMERICAN CHAMBERS LIFE INSURANCE COMPAN	0.0255	117	703	<b>\$</b> 70,867	<b>3</b> 0	\$40,340	\$7,445	56.92
14	AMERICAN COMMUNITY MUTUAL INSURANCE CO	0.0001	202	11	\$236	#0	\$0	\$110	0.00
15	AMERICAN CONTINENTAL LIFE INS CO	0.1989	59	1,716	<b>\$</b> 552,367	<b>#</b> 0	<b>\$</b> 0	#33,388	0.00
16	AMERICAN FAMILY LIFE ASSUR CO GA	0.0251	120	1,010	<b>\$</b> 69,605	<b>#</b> 0	\$36,036	\$18,188	51.77
17	AMERICAN FIDELITY ASSURANCE COMPANY	0.0167	131	364	\$46,333	#0	\$125,695	#21,577	271.29
18	AMERICAN GENERAL LIFE INSURANCE CO	0.0180	127	179	<b>\$50,032</b>	<b>#</b> 0	<b>\$</b> 0	\$16,160	0.00
19	AMERICAN HERITAGE LIFE INSURANCE CO	0.0068	151	107	#18,873	<b>#</b> 0	<b>\$</b> 0	\$61,022	0.00
20	AMERICAN INCOME LIFE INS CO	0.0009	184	407	\$2,379	<b>\$</b> 0	<b>\$24,650</b>	\$407	1036.15
21	AMERICAN INTERNATIONAL LIFE ASSUR OF NY	0.0005	191	3	\$1,348	#0	\$0	\$21	0.00
22	AMERICAN LIFE AND CASUALTY INS CO*	0.1864	63	3,794	<b>\$517,611</b>	<b>#</b> 0	<b>\$299,667</b>	<b>\$113,541</b>	57.89
23	AMERICAN LIFE INSURANCE CO OF NY	0.1891	61	42	<b>\$525,058</b>	<b>#</b> 0	<b>\$166,979</b>	\$97,761	31.80
24	AMERICAN MERCHANTS LIFE INS CO	0.0138 0.0528	137 97	156	<b>\$38,327</b>	\$0	\$0	\$4,275	0.00
25	AMERICAN MUTUAL LIFE INSURANCE COMPANY			1,491	<b>\$146,762</b>	<b>\$</b> 0	\$211,902	\$44,133	144.38
26 27	AMERICAN NATIONAL INSURANCE COMPANY* AMERICAN NATIONAL LIFE INS OF TX	0.0060 0.0000	155 208	430 13	\$16,606 \$0	\$0 \$0	\$21,500 \$0	\$0 <b>\$4</b> 53	129.47
28	AMERICAN NATIONAL DIFE INS OF IX AMERICAN REPUBLIC INSURANCE COMPANY	0.0023	170	2	\$6,330	<b>\$</b> 0	\$12,500	#455 #5	197.47
29	AMERICAN SERVICE LIFE INSURANCE COMPANY	0.0002	199	ō	\$464	<b>#</b> 0	\$0	<b>\$</b> 0	0.00
30	AMERICAN STATES LIFE INSURANCE CO	0.0141	135	4	\$39,261	#0	<b>\$17,397</b>	\$172	44.31
31	AMERICAN UNDERWRITERS LIFE INSURANCE CO	0.0004	192	2	\$1,192	<b>\$</b> 0	#0	\$23,882	0.00
32	AMERICAN UNITED LIFE INSURANCE CO	0.4212	41	18,503	<b>\$1,169,801</b>	<b>#</b> 0	#3,927,440	\$422,765	335.74
33	AMERITAS LIFE INSURANCE CORP	0.0139	136	306	#38,604	<b>\$</b> 0	<b>\$13,000</b>	\$9,108	33.68
34	AMEX LIFE ASSURANCE COMPANY*	0.0357	106	574	<b>#99,149</b>	<b>#</b> 0	<b>\$170,278</b>	<b>\$45,602</b>	171.74
35	AMICA LIFE INSURANCE COMPANY	0.0000	208	1	<b>\$</b> 0	#0	<b>\$</b> 0	\$42	•
36	ANTHEM LIFE INS CO OF INDIANA	0.0170	130	4	\$47,272	<b>\$</b> 0	<b>\$</b> 0	\$5,701	0.00
37	ANTHEM LIFE INSURANCE COMPANY	0.1903	60	7,576 14	<b>\$528,460</b>	\$0	<b>\$438,380</b>	\$148,327	82.95
38 39	ARCADIA NATIONAL LIFE INSURANCE CO AURORA NATIONAL LIFE ASSURANCE CO	0.0101	142	54	#-27,343 #27,963	#0 #0	\$0 \$0	\$514 \$4,059	0.00
40	AZTEC LIFE ASSURANCE COMPANY	0.0203	125	0	\$56,349	<b>\$</b> 0	<b>\$</b> 37,152	\$4,039 \$0	65.93
41	BANKERS NATIONAL LIFE INS CO	0.0003	195	5	<b>\$928</b>	\$0	#0	\$24	0.00
42	BANKERS SECURITY LIFE INS SOCIETY	0.0254	119	764	<b>\$</b> 70,457	<b>\$</b> 0	<b>\$</b> 0	\$74,517	0.00
43	BANKERS UNITED LIFE ASSURANCE CO	0.0010	181	41	\$2,769	<b>\$</b> 0	\$1,031	\$474	37.23
44	BENEFICIAL LIFE INSURANCE COMPANY	0.0012	179	193	<b>\$3,368</b>	<b>#</b> 0	<b>#54,075</b>	\$28,737	1605.55
45	BENEFICIAL STANDARD LIFE INS CO*	0.0379	103	758	\$105,312	#0	<b>\$72,585</b>	\$6,302	68.92
46	BEST LIFE ASSURANCE CO OF CALIFORNIA	0.0066	153	360	\$18,255	#0	#11,747	\$216	64.35
47	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.0503	. 99	2,213	#139,804	#0	#145,975	\$78,849	104.41
48	BUSINESS MENS ASSURANCE CO OF AMERICA	2.9179	8	65,441	#8,103,413	#0	<b>#</b> 6,354,992	\$2,885,498	78.42
49 50	CAMERON LIFE INSURANCE COMPANY CANADA LIFE ASSURANCE COMPANY	0.0229 0.1059	123 74	500 4,519	\$63,547 \$294,152	<b>\$0</b>	<b>\$0</b>	\$11,216	0.00
				•		#0	#138,774	\$143,516	47.18
51	CELTIC LIFE INSURANCE COMPANY THE	0.0087	146	231	\$24,104	#0	#0	\$2,257	0.00
52 53	CENTENNIAL LIFE INSURANCE COMPANY, THE	0.0270	114 96	635	<b>\$74,928</b>	<b>\$</b> 0	#0	<b>\$11,495</b>	0.00
53 54	CENTRAL BENEFITS NATIONAL LIFE INS CO CENTRAL NATIONAL LIFE INS OF OMAHA	0.0533 0.0087	96 145	1,029 381	\$148,008 \$24,108	#0 #0	<b>\$100,000</b>	\$25,732 \$30,744	67.56 0.00
55	CENTRAL RATIONAL LIFE INS OF OMARA CENTRAL RESERVE LIFE INSURANCE COMPANY	0.0657	88	3,458	\$182,584	#U #0	#0 #47,000	\$30,744 \$33,176	25.74
				5, 250	4200,003	₹0	421,000	4221710	44.12

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS  ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
	CHARTER NATIONAL LIFE INSURANCE CO*	0.9795	21	147	#2,720,363	<b>\$</b> 0	<b>\$51,271</b>	\$11,820	1.88
56 57	CHESAPEAKE LIFE INSURANCE COMPANY THE*	0.0021	172	36	<b>\$5,715</b>	<b>\$</b> 0	\$5,593	\$5,325	97.87
58	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.0098	143	507	\$27,136	<b>\$</b> 0	#0	<b>\$4</b> ,063	0.00
59	CITIZENS SECURITY LIFE INS CO	0.0004	193	16	\$1,179	#0	#0	\$215	0.00
60	COLLEGE LIFE INSURANCE CO OF AMERICA	0.0000	208	1	#0	\$0	#0	\$10	•
61	COLONIAL LIFE & ACCIDENT INS CO	0.0042	162	130	\$11,727	#0	#0	\$4,544	0.00
62	COLONIAL LIFE INS CO OF AMERICA	0.2035	58	416	\$565,075	#0	\$102,000	\$128,292	18.05
63	COLONIAL PENN LIFE INSURANCE CO	0.1352	70	95	#375,351	\$0	\$220,207	\$7,136	58.67
64 65	COLUMBIA UNIVERSAL LIFE INS CO COMBINED INSURANCE CO OF AMERICA	0.0000 0.0885	208 78	1 1,329	#0 #245,838	\$0 \$0	\$0 \$173,821	#3 #13,638	70.71
					•	40	\$25,500		F1 E0
66	COMMERCIAL LIFE INSURANCE COMPANY*	0.0178	128	1,092	\$49,440 \$45,921	\$0 \$0	\$25,500 \$50,000	\$19,429 \$11,360	51.58 108.88
67	COMMERCIAL UNION LIFE INS CO OF AMERICA	0.0165	132 174	1,151 839	\$45,369	<b>\$</b> 0	<b>\$38,469</b>	\$45,477	716.50
68 69	COMMONWEALTH LIFE INSURANCE COMPANY COMMONWEALTH NATIONAL LIFE INS CO	0.0019 0.0003	196	11	\$746	<b>\$</b> 0	\$0,209	\$157	0.00
70	COMPANION LIFE INSURANCE COMPANY	0.0035	164	165	<b>\$9,632</b>	<b>\$</b> 0	\$103,214	#1,849	1071.57
71	CONGRESS LIFE INSURANCE COMPANY	0.0000	206	188	#81	<b>\$</b> 0	<b>\$</b> 0	\$17,817	0.00
72	CONNECTICUT GENERAL LIFE INS CO	4.1984	5	190,684	<b>\$11,659,669</b>	<b>\$</b> 0	#24,042,679	<b>\$8,389,100</b>	206.20
73	CONTINENTAL ASSURANCE COMPANY	0.9598	22	4	<b>\$2,665,410</b>	<b>\$</b> 0	\$2,232,958	#0	83.78
74	COUNTRY LIFE INSURANCE COMPANY	0.0038	163	56	#10,600	#0	\$563	\$2,865	5.31
75	CROWN LIFE INSURANCE COMPANY*	0.0008	185	1,023	\$2,229	<b>\$</b> 0	\$32,108	<b>\$17,537</b>	1440.47
76	CUNA MUTUAL INSURANCE SOCIETY	0.7294	25	437,997	\$2,025,712	\$25,275	\$1,565,487	#311,109	78.53
77	EBPLIFE INSURANCE COMPANY	0.0059	156	457	\$16,360	<b>\$0</b>	<b>\$0</b>	\$9,177	0.00
78	EMPLOYERS HEALTH INSURANCE COMPANY*	0.0752	85 166	2,765 237	#208,918 #9,335	#0 #0	#34,500 #31,000	<b>\$45,646</b> <b>\$4,220</b>	16.51 332.08
79 80	EMPLOYERS MODERN LIFE COMPANY EPIC LIFE INSURANCE COMPANY THE	0.0034 0.0111	140	542	<b>\$30,753</b>	\$0	\$0	\$9,068	0.00
	<del></del>				, ,	•	•	-	
81	EQUITABLE LIFE ASSUR SOCIETY OF THE US	0.0496	100	1,971	<b>\$137,816</b>	<b>\$17,636</b>	\$1,417,792 \$0	<b>\$55</b>	1041.55
82	EQUITABLE LIFE INSURANCE CO OF IOWA	0.0005	190 76	1,730	\$1,435 \$265,924	\$0 \$0	\$225,178	\$0 \$232,409	0.00 84.68
83 84	FAMILY BENEFIT LIFE INSURANCE CO FAMILY LIFE INSURANCE COMPANY*	0.0958 0.0399	101	1,274	\$110,879	<b>\$</b> 0	<b>\$53,595</b>	\$11,112	48.34
84 85	FARM BUREAU LIFE INS CO OF MISSOURI	0.0361	105	667	\$100,254	<b>\$</b> 0	\$95,000	\$22,867	94.76
		0.0014	178	130	\$3,949	\$0	#0	<b>\$138.347</b>	0.00
86	FARMERS NEW WORLD LIFE INSURANCE CO FEDERAL HOME LIFE INSURANCE COMPANY*	0.0014 0.0000	208	900	\$3,949 \$0	<b>\$</b> 0	\$3,351	#130,547 #8,550	0.00
87 88	FEDERATED LIFE INSURANCE COMPANY	0.0855	79	2,512	\$237.535	<b>\$</b> 0	\$240,400	<b>\$33,622</b>	101.21
89	FIDELITY SECURITY LIFE INSURANCE CO*	0.6147	30	31,683	\$1,707,132	\$Õ	\$679,431	\$314,150	39.80
90	FIRST COLONY LIFE INSURANCE COMPANY	0.0324	109	1,925	\$90,077	<b>‡</b> 0	#0	\$233,905	0.00
91	FIRST INVESTORS LIFE INSURANCE COMPANY	0.0000	208	1	#0	<b>\$</b> 0	<b>\$</b> 0	<b>\$13,475</b>	
92	FIRST PROVIDIAN LIFE & HEALTH INS CO	0.0783	82	850	\$217,343	<b>\$</b> 0	\$209,935	<b>\$17,308</b>	96.59
93	FORT DEARBORN LIFE INS CO	0.4036	43	15,313	\$1,120,938	#0	<b>\$1,024,399</b>	<b>\$538,255</b>	91.39
94	FORTIS BENEFITS INSURANCE COMPANY	2.1445	13	69,985	<b>\$5,955,789</b>	#0	\$4,515,092	<b>\$3,496,774</b>	75.81
95	FRANKLIN LIFE INSURANCE COMPANY	0.0044	161	462	#12,355	<b>\$</b> 0	<b>\$</b> 0	\$70,359	0.00
96	GENERAL AMERICAN LIFE INSURANCE CO	12.1674	2	192,917	#33,791,085	\$178,099	#31,539,014	<b>\$10,230,603</b>	93.86
97	GERBER LIFE INSURANCE COMPANY	0.2585	53	3,982	<b>#717,866</b>	40	\$621,049	\$33,007	86.51
98	GERMANTOWN LIFE INSURANCE COMPANY	0.0001	204	3	\$159	<b>#</b> 0	\$0	\$47	0.00
99	GLOBE LIFE AND ACCIDENT INS CO	0.6634	28	9,282	<b>\$1,842,424</b>	<b>#</b> 0	<b>#613,792</b>	\$68,764	33.31
100	GREAT AMERICAN LIFE INSURANCE CO	0.0000	208	0	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	\$8	•
101	GREAT WEST LIFE & ANNUITY INS CO*	0.8566	24	13,063	\$2,379,031	<b>\$</b> 0	\$2,073,488	<b>\$577,342</b>	87.16
102	GREAT WEST LIFE ASSURANCE COMPANY*	0.0006	186	10	\$1,536 \$7,720,211	\$0 #0	\$0 \$4 645 567	\$952 \$1 881 879	0.00
103	GUARANTEE MUTUAL LIFE COMPANY	2.7799 0.0517	10 98	2,502 910	\$7,720,211 \$143,442	\$0 \$0	<b>\$4,645,567</b> <b>\$84,229</b>	<b>\$1,881,878</b> <b>\$7,209</b>	60.17 · 58.72
104 105	GUARANTEE RESERVE LIFE INSURANCE CO GUARDIAN LIFE INSURANCE CO OF AMERICA	1.6896	98 17	49,268	\$143,442 \$4,692,279	\$0 \$0	\$2,412,688	\$1,502,588	51.42
						•	•		
106	HARTFORD LIFE INSURANCE COMPANY	0.0709	87	4,889	\$196,803 <b>\$</b> 0	\$0 \$0	\$576,538 \$0	\$123,708 \$2,655	292.95
107 108	HARVEST LIFE INSURANCE COMPANY THE HOME LIFE FINANCIAL ASSURANCE CORP	0.0000 0.3102	208 49	8,503	\$861,358	<b>\$</b> 0	#311,750	\$154,172	36.19
109	HORACE MANN LIFE INSURANCE COMPANY	0.0138	138	741	\$38,212	<b>#</b> 0	\$52,000	\$7,533	136.08

LINE DESCRIPTION=TERM LIFE TYPE=GROUP ..... (continued)

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
110	IDS LIFE INSURANCE COMPANY	0.0052	158	69	\$14,402	* \$0	#3,500	\$1,094	24.30
111	INDIVIDUAL ASSUR CO LIFE HEALTH & ACCID	0.0255	118	542	\$70,842	<b>\$</b> 0	\$11,393	\$15,208	16.08
112	J C PENNEY LIFE INSURANCE COMPANY	0.1527	67	2,937	<b>\$424,011</b>	<b>\$</b> 0	\$118,510	#135,425	27.95
113	JEFFERSON PILOT LIFE INS CO	0.0377	104	1,062	\$104,611	<b>š</b> ō	#352,331	\$26,541	336.80
114	JOHN ALDEN LIFE INSURANCE CO	0.5109	36	29,150	\$1,418,957	<b>\$</b> 0	\$303,224	\$214,573	21.37
115	JOHN DEERE LIFE INS CO	0.1018	75	629	\$282,781	<b>\$</b> 0	\$272,144	\$38,498	96.24
116	JOHN HANCOCK MUTUAL LIFE INS CO	2.4790	11	23,276	<b>\$6,884,514</b>	<b>\$235,764</b>	<b>\$6,343,960</b>	\$2,305,450	95.57
117	KANSAS CITY LIFE INSURANCE CO	1.1452	20	34,572	<b>\$3,180,306</b>	<b>#</b> 0	<b>\$3,310,899</b>	<b>\$1,196,224</b>	104.11
118	LAFAYETTE LIFE INSURANCE CO THE	0.1209	72	7	\$335,645	<b>\$26,750</b>	\$204,500	\$301,274	68.90
119	LAMAR LIFE INSURANCE COMPANY	0.0025	168	122	<b>\$7,068</b>	#0	<b>\$</b> 0	\$1,770	0.00
120	LIBERTY LIFE ASSUR CO OF BOSTON	0.0634	89	9,652	\$175,938	<b>#</b> 0	<b>\$193,600</b>	\$194,584	110.04
121	LIBERTY LIFE INSURANCE COMPANY*	0.3562	44	7,939	\$989,213	<b>#</b> 0	\$384,375	\$214,231	38.86
1.22	LIFE INS CO OF THE SOUTHWEST	0.0020	173	14	<b>\$5,427</b>	#0	#20,000	\$1,387	368.53
123	LIFE INSURANCE CO OF GEORGIA	0.0000	208	366	<b>\$</b> 0	<b>\$</b> 0	#0	\$54,634	50.36
124	LIFE INSURANCE CO OF NORTH AMERICA	1.9120	14	160,169	<b>\$5,309,954</b>	#0	\$3,151,992	#2,181,000	59.36
125	LIFE INSURANCE COMPANY OF VIRGINIA THE*	0.0583	90	399	<b>\$161,934</b>	<b>#</b> 0	#0	\$46,935	0.00
126	LIFE INVESTORS INS CO OF AMERICA	0.0354 0.0016	107 177	18 9	\$98,239 \$4,386	<b>\$0</b>	<b>\$81,580</b>	\$30,428 \$17	83.04 45.60
127	LINCOLN HERITAGE LIFE INSURANCE CO* LINCOLN NATIONAL LIFE INSURANCE CO*	0.3107	48	8,411	\$862,917	#0 #0	\$2,000 \$2,244,431	\$317,707	260.10
128 129	MANUFACTURERS LIFE INS CO (U.S.A.) THE	0.0000	208	7	\$002,917 \$0	#0	\$2,244,431	\$727	200.10
130	MANUFACTURERS LIFE INSURANCE CO	5.3210	4	5,003	#14,777,270	<b>\$</b> 0	\$1,139,777	\$594,100	7.71
131	MASSACHUSETTS MUTUAL LIFE INS CO	0.2300	57	5,886	\$638,842	<b>\$</b> 0	\$610,106	\$269,311	95.50
132	MEDICAL LIFE INSURANCE COMPANY	0.2528	55	138	\$702,059	<b>\$</b> 0	#322,000	\$87,827	45.87
133	MEGA LIFE AND HEALTH INS CO THE	0.0005	189	4	\$1,438	<b>\$</b> 0	<b>\$</b> 0	\$170	0.00
134	METRAHEALTH INS CO	0.0045	160	179	\$12,635	<b>‡</b> 0	\$92,750	\$802	734.07
135	METROPOLITAN LIFE INSURANCE COMPANY	13.1202	1	262,120	#36,437,071	\$1,807,179	<b>\$74,986,667</b>	\$12,382,832	210.76
136	MIC LIFE INSURANCE CORPORATION	0.0183	126	485	<b>\$50,788</b>	<b>\$</b> 0	\$3,792	\$18,983	7.47
137	MINISTERS LIFE INSURANCE CO THE*	0.0000	207	7,959	\$47	#0	· #0	\$165,862	0.00
138	MINNESOTA MUTUAL LIFE INSURANCE CO	1.7133	16	40,225	\$4,758,081	<b>\$197,48</b> 9	\$1,719,906	\$1,272,438	40.30
139	MISSOURI VALLEY LIFE AND HEALTH INS CO	1.2321	19	75,818	\$3,421,777	<b>\$</b> 0	\$2,928,420	\$829,319	85.58
140	MONTGOMERY WARD LIFE INSURANCE CO	0.0550	95	2,383	\$152,819	<b>\$</b> 0	\$145,400	<b>\$81,137</b>	95.15
141	MONUMENTAL LIFE INSURANCE COMPANY*	0.5296	34	11,141	#1,470,879	#0	<b>\$592,043</b>	\$237,818	40.25
142	MUTUAL LIFE INSURANCE CO OF NY*	0.0085	147	835	\$23,604	<b>#</b> 0	<b>\$166,000</b>	\$126,670	703.27
143 144	MUTUAL SERVICE LIFE INSURANCE CO* NACOLAH LIFE INS CO	0.0000 0.0072	208 149	1 166	#0 #20,004	<b>‡</b> 0 <b>‡</b> 0	#0 #0	\$1 \$2,463	0.00
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145	NATIONAL BENEFIT LIFE INSURANCE CO	0.0575	92	91 / 835	\$159,568 \$48,230	<b>\$</b> 0	<b>#104,685</b>	\$9,634	65.61
146	NATIONAL GROUP LIFE INSURANCE COMPANY*	0.017 <b>4</b> 0.0005	129 187	11	\$1,521	#0 #0	\$20,000	\$17,069 <b>\$178</b>	41.47 0.00
147 148	NATIONAL HEALTH INS CO NATIONWIDE LIFE INSURANCE COMPANY	0.0560	93		. \$155,626	<b>\$</b> 0	\$0 \$56,000	<b>\$46,355</b>	35.98
149	NEW ENGLAND MUTUAL LIFE INS CO	0.1124	73	4,430	#312,022	<b>\$</b> 0	<b>\$153,960</b>	\$68,216	49.34
150	NEW YORK LIFE INSURANCE COMPANY	0.8878	23	15,349	\$2,465,541	#293,294	<b>\$1,788,764</b>	<b>\$1,589,44</b> 7	84.45
151	NIPPON LIFE INS CO OF AMERICA	0.0035	165	161	49,596	#253,254	#1,700,704	\$1,824	0.00
152	NORTH AMERICAN CO FOR LIFE & HEALTH IN*	0.0299	110	127	#83,072	<b>\$</b> 0	<b>\$</b> 0	\$18,463	0.00
153	NORTH AMERICAN LIFE ASSURANCE CO	0.4771	38	18,124	#1,324,905	å Ö	<b>#542,500</b>	\$465,961	40.95
154	NORTH CENTRAL LIFE INSURANCE CO*	•	•	15	<b>\$-544</b>	<b>‡</b> 0	<b>\$</b> 0	<b>\$159</b>	•
155	NORTHWESTERN NATIONAL LIFE INS CO	0.5957	31	15,836	<b>\$1,654,392</b>	#43,952	\$1,289,431	\$480,462	80.60
156	OLD REPUBLIC LIFE INSURANCE COMPANY	0.0000	208	0	<b>\$</b> 0	<b>\$</b> 0	#0	<b>\$</b> 5	
157	PACIFIC MUTUAL LIFE INSURANCE CO	0.0277	113	4,370	\$77,027	\$20,595	<b>\$101,500</b>	<b>\$55,152</b>	158.51
158	PAN AMERICAN LIFE INSURANCE COMPANY	0.0778	83	5,510	\$216,002	<b>\$35,055</b>	<b>\$263,064</b>	\$26,431	138.02
159	PAUL REVERE LIFE INSURANCE CO	0.0213	124	535	<b>\$59,101</b>	#0	<b>\$</b> 53,000	<b>\$15,696</b>	89.68
160	PENN MUTUAL LIFE INSURANCE CO THE	0.0000	208	2	#0	#0	#0	\$87,561	
161	PEOPLES SECURITY LIFE INSURANCE COMPANY	0.0024	169	184	#6,735	<b>\$</b> 0	\$9,222	<b>\$13,819</b>	136.93
162	PFL LIFE INSURANCE COMPANY	0.0067	152	136 46	\$18,534 *4 542	<b>\$</b> 0	<b>#23,789</b>	\$2,896	128.35
163	PHILADELPHIA AMERICAN LIFE INS CO	0.0016	176	40	#4,543	<b>\$</b> 0	<b>#54,500</b>	<b>\$16,133</b>	1199.65

LINE DESCRIPTION=TERM LIFE TYPE=GROUP (continued)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS  £ ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
164	PHOENIX AMERICAN LIFE INS CO	0.3298	45	15,167	<b>\$915,871</b>	<b>#</b> 0	\$504,088	<b>\$1,875</b>	55.04
165	PHOENIX HOME LIFE MUTUAL INS CO	0.3047	50	10,447	#846,278	<b>#</b> 798	#0	<b>\$318,340</b>	0.09
166	PIONEER AMERICAN INSURANCE COMPANY	0.0005	188	22	#1,501	#0	<b>#</b> 0	\$1,215	0.00
167	PIONEER LIFE INSURANCE CO OF IL	0.0010	182	17	\$2,731	<b>#</b> 0	<b>\$</b> 0	#0	0.00
168	PIONEER SECURITY LIFE INSURANCE COMPANY	0.0002	197	6	<b>\$540</b>	<b>\$</b> 0	<b>\$</b> 0	\$290	0.00
169	PM GROUP LIFE INS CO	0.3157	47	3,498	<b>\$876,852</b>	#0	\$218,500	\$55,272	24.92
170	PREFERRED LIFE INS CO OF NEW YORK	0.0001	203	2	\$221	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
171	PRIMERICA LIFE INSURANCE COMPANY	0.0001	.201	1	#255	#0	\$0	\$54	0.00
172 173	PRINCIPAL MUTUAL LIFE INS CO PROTECTIVE LIFE INSURANCE COMPANY	2.4660 0.0343	12 108	109,516 487	<b>#6,848,534</b> <b>#95,352</b>	#384,417 #0	#3,644,203 #5,000	\$2,339,173 \$13,057	58.82 5.24
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174	PROVIDENT INDEMNITY LIFE INS CO	0.0022	171	20	\$6,127	<b>#</b> 0	<b>\$</b> 0	<b>\$587</b>	0.00
175	PROVIDENT LIFE AND ACCIDENT INS CO	0.4221	40	9,987	\$1,172,264	#0	<b>\$1,366,134</b>	#276,730	116.54
176 177	PROVIDENT LIFE AND CASUALTY INS CO PROVIDENT MUTUAL LIFE INS CO OF PHIL*	0.0066	154 71	79	\$18,241 *252,017	#0	\$0 \$222,490	#10,717 #27,164	0.00
178	PROVIDENT MOTURE LIFE INS CO OF PRILE- PROVIDIAN LIFE AND HEALTH INSURANCE CO	0.1271 0.5770	32	2,021 6,219	#353,017 #1,602,330	\$999 \$0	\$1,692,515	\$69,697	63.31 105.63
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179	PRUDENTIAL INSURANCE CO OF AMERICA THE	7.7385	3	129,117	\$21,491,080	<b>\$623,243</b>	<b>\$33,557,383</b>	<b>\$6,905,709</b>	159.05
180	RELIABLE LIFE INSURANCE COMPANY*	0.0825	81	2,823	\$229,038 \$453,507	<b>\$</b> 0	\$210,740	\$19,500	92.01
181 182	RELIANCE STANDARD LIFE INSURANCE CO* REPUBLIC VANGUARD LIFE INSURANCE CO	0.1633 0.0001	65 200	6,024 1	\$453,597 \$398	\$0 . \$0	\$378,800 \$0	\$805,740 \$88	83.51 0.00
183	ROYAL MACCABEES LIFE INSURANCE CO	0.5602	33	20,774	<b>\$1,555,768</b>	. #0	\$892,588	<b>\$</b> 538,067	57.37
184	SAFECO LIFE INSURANCE COMPANY*	0.6701	27	23,019	<b>\$1,860,875</b>	<b>\$</b> 0	\$1,535,096	\$544,694	82.49
185	SECURITY LIFE INS CO OF AMERICA	0.0399	102	1,956	<b>\$110,806</b>	<b>\$</b> 0	<b>\$36,500</b>	\$39,378	32.94
186	SECURITY LIFE OF DENVER INSURANCE CO*	0.0758	84	2,221	\$210,522	<b>\$</b> 0	\$0	\$100,562	0.00
187	SECURITY MUTUAL LIFE INS CO OF NE	0.0288	112	38	<b>\$79,882</b>	<b>#</b> 0	<b>\$17,7</b> 00	\$443	22.16
188	SECURITY MUTUAL LIFE INS CO OF MY	0.0027	167	17	\$7,419	#0	\$0	\$61,312	0.00
189	SECURITY-CONNECTICUT LIFE INS CO	0.0058	157	147	\$16,021	<b>#</b> 0	\$0	\$2,438	0.00
190	SENTRY LIFE INSURANCE CO (L&H ACCT)	0.0230	122	767	<b>\$63,818</b>	#0	<b>\$37,500</b>	<b>\$54,502</b>	58.76
191 192	SHELTER LIFE INSURANCE CO STANDARD INSURANCE COMPANY	0.3219 3.6951	46 6	2,429 100,852	\$893,916 \$10,261,889	\$240,771 \$0	\$474,000 \$8,288,039	\$188,104 \$2,647,328	79.96 80.77
193	STANDARD INSURANCE COMPANI STANDARD SECURITY LIFE INS CO OF NEWYOR	0.0009	183	150, 652	\$2,574	<b>#</b> 0	\$2,238	\$66	86.95
194	STATE FARM LIFE INSURANCE COMPANY	0.1523	68	5,390	<b>\$423,090</b>	\$280	\$1,643,424	\$273,669	388.50
195	STATE MUTUAL LIFE ASSUR CO OF AMERICA	0.6470	29	24.797	\$1,796,810	# £ 0	\$432,000	\$523,773	24.04
196	SUN LIFE ASSURANCE CO OF CANADA	0.4146	42	11,531	\$1,151,320	#-110,963	\$1,241,215	\$565,425	98.17
197	TIME INSURANCE COMPANY	0.0560	94	1,836	\$155,565	#0	<b>\$60,000</b>	\$23,579	38.57
198	TMG LIFE INSURANCE COMPANY	0.0847	80	1,643	<b>\$235,189</b>	#0	\$20,452	\$25,838	8.70
199	TRANS-GENERAL LIFE INSURANCE COMPANY	0.6918	26	21,682	\$1,921,293	#0	\$1,494,775	\$505,239	77.80
200	TRANSAMERICA OCCIDENTAL LIFE INS CO	0.0000	208	3	\$0	#0	#0	<b>\$91,000</b>	•
201	TRAVELERS INSURANCE COMPANY THE	3.5186	7	90,146	<b>\$9,771,754</b>	#0	<b>#</b> 6,557,546	\$2,765,844	67.11
202 203	TRUSTMARK INSURANCE CO (MUTUAL) U S FINANCIAL LIFE INSURANCE CO	0.1865 0.0018	62 175	8,042	<b>\$517,855</b> <b>\$5,105</b>	\$2,777 \$0	\$426,004 \$0	#350,658 #1,742	82.80
203	U S FINANCIAL DIFE INSURANCE CO	0.0018	173	2	\$3,103	. 40	ę v	41,742	0.00
204	UNION CENTRAL LIFE INSURANCE CO	0.5119	35	6,547	#1,421,730	#0	<b>\$9,179,821</b>	#305,761	645.68
205	UNION FIDELITY LIFE INSURANCE CO	0.0149	134	174	\$41,314	#0	\$49,989	\$5,101	121.00
206	UNION LABOR LIFE INSURANCE COMPANY	0.0935 0.0002	77 198	65,806 2	<b>\$259,788</b>	<b>\$5,470</b>	\$404,099 \$0	<b>\$97,163</b>	157.66
207 208	UNITED BENEFIT LIFE INSURANCE COMPANY UNITED HEALTH AND LIFE INSURANCE CO	0.0002	51	23,898	#536 #827,726	#0 #0	\$358,751	#8 <u>4</u> #358,398	0.00 43.34
209	UNITED INSURANCE COMPANY OF AMERICA	0.0071	150	157	\$19,777	<b>\$</b> 0	\$22,293	<b>\$195</b>	112.72
210	UNITED INVESTORS LIFE INS CO	0.1413	69	2,093	\$392,310	<b>\$</b> 0	\$156,507	<b>\$</b> 75,633	39.89
211	UNITED OF OMAHA LIFE INS CO	1.3498	18	44,001	#3,748,516	<b>#</b> 0	<b>\$3,116,157</b>	\$1,332,919	83.13
212	UNITED SERVICES LIFE INSURANCE CO	0.0000	205	0	<b>\$106</b>	<b>\$</b> 0	\$0	\$51,461	0.00
213	UNITED STATES LIFE INS CO NY	0.1740	64	142	<b>\$483,223</b>	<b>\$</b> 0	<b>#189,8</b> 79	#271,986	39.29
214	UNITED WISCONSIN LIFE INSURANCE COMPANY	0.4933	37	14,897	<b>\$1,370,094</b>	<b>#</b> 0	#305,060	\$228,474	22.27
215	UNITED WORLD LIFE INSURANCE COMPANY	0.0047	159	131	#12,999	#0	#0	\$1,418	0.00
216	UNIVERSAL LIFE INSURANCE COMPANY THE	0.0003	194	1 431	\$971	#0	<b>\$0</b>	\$0 \$12,008	0.00
217	UNIVERSE LIFE INSURANCE CO, THE*	0.0290	111	1,431	#80,514	<b>\$</b> 0	\$43,306	\$12,UU8	53.79

LINE DESCRIPTION=TERM LIFE TYPE=GROUP (continued)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
218	UNUM LIFE INS CO OF AMERICA	1.7934	15	49,551	\$4,980,600	<b>#</b> 0	\$3,985,125	\$2,284,890	80.01
219	USLIFE CREDIT LIFE INSURANCE CO*	0.0232	121	5,116	\$64,293	<b>\$</b> 0	\$58,469	\$376,145	90.94
220	VETERANS LIFE INS CO	0.4612	39	4,137	\$1,280,938	#0	<b>\$</b> 563,700	\$66,932	44.01
221	VULCAN LIFE INSURANCE COMPANY	0.0103	141	5,025	\$28,646	<b>#</b> 0	\$44,736	\$120,949	156.17
222	WASHINGTON NATIONAL INSURANCE CO*	0.0710	86	10,776	\$197,287	<b>\$</b> 0	\$230,619	\$110,550	116.90
223	WESTERN AND SOUTHERN LIFE INS CO	0.0000	208	223	<b>\$</b> 0	#0	\$211,767	\$12,571	
224	WOODMEN ACCIDENT AND LIFE COMPANY*	0.0078	148	550	\$21,547	<b>\$</b> 0	\$15,000	\$8,306	69.62
225	WORLD INSURANCE COMPANY	0.0011	180	22	<b>\$3,098</b>	<b>\$</b> 0	\$18,000	\$199	581.02
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	TOTAL	100.000		2,857,076	\$277,717,895	\$4,079,167	#300,453,490	\$89,371,168	109.66

LINE DESCRIPTION=UNIVERSAL LIFE TYPE=GROUP .....

		MARKET	RANK BY MARKET	NUMBER OF	DIRECT PREMIUMS	DIRECT DIVIDENDS	DIRECT CLAIMS AND BENEFITS	LIFE INSURANCE IN	BENEFITS
OBS	COMPANY NAME	SHARE	SHARE	INSUREDS	& ANNUITIES	PAID	PAID	FORCE (000)	RATIO
1	AETNA LIFE INS AND ANNUITY CO*	0.7498	11	832	#283,967	<b>#</b> 0	\$0	\$36,290	0.00
2	AETNA LIFE INSURANCE COMPANY*	0.2926	18	Ō	\$110,804	#0	#101,940	\$40,500	92.00
3	AIG LIFE INSURANCE COMPANY	0.0978	23	501	#37.043	<b>\$</b> 0	80	\$22,798	0.00
4	ALEXANDER HAMILTON LIFE INS CO OF AMERI	0.6056	13	1,344	\$229,341	å Ö	\$27,924	\$42,420	12.18
5	ALLIANZ LIFE INS CO OF NORTH AMERICA*	0.0468	25	6	\$17,719	<b>#</b> 0	<b>\$6,865</b>	\$1,191	38.74
6	AMERICAN GENERAL LIFE INSURANCE CO	0.4142	16 ·	446	\$156,875	<b>#</b> 0	<b>\$78,506</b>	\$18,919	50.04
7	AMERICAN INTERNATIONAL LIFE ASSUR OF MY	0.0010	34	0	<b>\$380</b>	<b>‡</b> 0	#0	\$0	0.00
8	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.0002	35	1	#93	#0	#11	\$11	11.83
9	AMEX LIFE ASSURANCE COMPANY*	0.0000	36	1	#0	<b>\$</b> 0	#0	\$241	•
10	BANKERS UNITED LIFE ASSURANCE CO	5.2733	4	558	<b>\$1,997,007</b>	#0	<b>\$</b> 362,954	\$89,441	18.17
11	BCS LIFE INSURANCE COMPANY	1.1351	9	2,950	#429,881	#0	<b>\$773,973</b>	\$234,454	180.04
12	COMMERCIAL LIFE INSURANCE COMPANY*	0.1627	20	847	\$61,618	<b>#</b> 0	#57,939	\$18,390	94.03
13	CONNECTICUT GENERAL LIFE INS CO	13.8537	3	26,020	\$5,246,448	<b>#</b> 0	#4,140,897	\$2,369	78.93
14	CONNECTICUT MUTUAL LIFE INS CO	0.2725	19	120	#103,183	<b>#</b> 0	#18,422	\$13,366	17.85
15	GREAT AMERICAN RESERVE INS CO	0.1301	21	163	<b>\$49,286</b>	#0	<b>\$12,117</b>	<b>\$4</b> ,809	24.59
16	HARTFORD LIFE INSURANCE COMPANY	0.3130	17	44	<b>\$118,535</b>	#0	<b>\$</b> 0	\$15,302	0.00
17	JOHN HANCOCK MUTUAL LIFE INS CO	0.0819	24	98	<b>\$31,002</b>	<b>\$</b> 0	<b>\$1,825</b>	\$8,628	5.89
18	LIFE INSURANCE CO OF NORTH AMERICA	0.0182	27	217	\$6,901	<b>≱</b> 0	#86,928	\$2,913	1259.64
19	LIFE INVESTORS INS CO OF AMERICA	0.1022	22	192	<b>\$38,700</b>	<b>#</b> 0	#0	\$9,193	0.00
20	MADISON NATIONAL LIFE INSURANCE CO, INC	0.0043	32	21	\$1,618	<b>\$</b> 0	#0	<b>\$735</b>	0.00
21	METROPOLITAN LIFE INSURANCE COMPANY	48.1846	1	10,890	\$18,247,706	#0	#0	\$1,011,556	0.00
22	MINISTERS LIFE INSURANCE CO THE*	0.0000	36	48	#0	<b>#</b> 0	#0	<b>\$2,396</b>	
23	MINNESOTA MUTUAL LIFE INSURANCE CO	0.6260	12	450	<b>\$</b> 237,083	#0	<b>#144,510</b>	<b>\$60,000</b>	60.95
24	MONY LIFE INS CO OF AMERICA	0.8186	10	1,262	#309,993	#0	#143,188	\$45,582	46.19
25	PARAGON LIFE INSURANCE COMPANY	16.2934	2	7,993	\$6,170,391	#0	\$2,096,991	\$1,628,307	33.98
26	PENN INSURANCE & ANNUITY CO THE	0.0110	30	8	\$4,179	#0	<b>\$</b> 0	\$366	0.00
27	PFL LIFE INSURANCE COMPANY	0.0128	29	18	\$4,854	<b>#</b> 0	<b>\$1,024</b>	<b>\$</b> 553	21.10
28	PHOENIX HOME LIFE MUTUAL INS CO	0.0357	26	51	\$13,523	<b>#</b> 0	<b>#91,609</b>	\$1,446	677.43
29	PRINCIPAL MUTUAL LIFE INS CO	2.1373	6	3,400	<b>#809,421</b>	<b>#</b> 0	#287,270	\$211,810	35.49
30	PROVIDENT LIFE AND ACCIDENT INS CO	0.0032	33	15	<b>\$1,219</b>	#0	\$43,052	<b>\$1,987</b>	3531.75
31	PROVIDIAN LIFE AND HEALTH INSURANCE CO	0.0000	36	5	\$0	#0	#0	\$188	•
32	PRUDENTIAL INSURANCE CO OF AMERICA THE	1.7565	7	3,718	<b>\$665,206</b>	<b>\$19,291</b>	<b>\$1,038,691</b>	\$213,750	159.05
33	SECURITY BENEFIT LIFE INSURANCE CO	0.4676	15	11	<b>\$177,086</b>	#0	<b>\$536,610</b>	<b>\$4,050</b>	303.02
34	TRANSAMERICA ASSURANCE COMPANY	1.5974	8	7,343	<b>\$604,952</b>	<b>\$</b> 0	#304,958	\$262,051	50.41
35	TRAVELERS INSURANCE COMPANY THE	3.9424	5	495	<b>\$1,493,009</b>	#0	<b>\$1,086,635</b>	\$47,446	72.78
36	UNION BENEFIT LIFE INS CO	0.0054	31	5	\$2,045	#0	#0	\$122	0.00
37	UNITED OF OMAHA LIFE INS CO	0.0000	36	713	#0	<b>\$</b> 0	<b>\$10,597</b>	<b>#</b> 653	•
38	UNITED SERVICES LIFE INSURANCE CO	0.0000	36	3 160	<b>\$0</b>	\$0	#0	<b>\$961</b>	
39	VALLEY FORGE LIFE INSURANCE COMPANY	0.5380	14	3,168	#203,725	<b>\$</b> 0	#83,499	<b>\$</b> 0	40.99
40	VETERANS LIFE INS CO	0.0148	28	1	<b>\$5,600</b>	<b>\$</b> 0	\$0	\$20	0.00
	TOTAL	100.000		73,955	\$37,870,393	\$19,291	\$11,538,935	\$4,054,214	30.52

LINE DESCRIPTION=GRADED DEATH BENEFITS TYPE=GROUP .....

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.6515	9	380	#38,243	#0	\$20,867	\$4,059	54.56
2	AMERICAN UNDERWRITERS LIFE INSURANCE CO	1.8882	7	1,532	<b>\$110,830</b>	<b>š</b> 0	\$44,956	\$6,314,787	40.56
3	COLONIAL PENN LIFE INSURANCE CO	8.0813	4	4,615	\$474,342	ai O	\$278,282	\$9,018	58.67
4	COMBINED INSURANCE CO OF AMERICA	0.4795	11	236	\$28,142	<b>å</b> 0	\$5,313	\$1,561	18.88
5	CUNA MUTUAL INSURANCE SOCIETY	13.4545	2	4,333	\$789,728	<b>#</b> 0	\$79,505	#15,984	10.07
6	FIDELITY SECURITY LIFE INSURANCE CO*	0.1466	12	39	<b>\$8,605</b>	#0	<b>\$11,664</b>	<b>\$93</b>	135.55
7	GUARANTEE RESERVE LIFE INSURANCE CO	0.0011	14	1	<b>\$63</b>	<b>\$</b> 0	#0	\$2	0.00
8	INTRAMERICA LIFE INSURANCE COMPANY	0.0361	13	9	\$2,119	<b>\$</b> 0	<b>\$</b> 0	#38	0.00
9	J C PENNEY LIFE INSURANCE COMPANY	54.4141	1	18,238	<b>\$3,193,889</b>	<b>\$</b> 0	<b>\$892,681</b>	\$41,092	27.95
10	MONTGOMERY WARD LIFE INSURANCE CO	4.9355	5	864	<b>\$289,696</b>	<b>\$</b> 0	<b>\$89,002</b>	\$2,155	30.72
11	MONUMENTAL LIFE INSURANCE COMPANY*	1.1536	8	336	\$67,714	<b>\$</b> 0	\$35,581	<b>\$825</b>	52.55
12	TRANSAMERICA ASSURANCE COMPANY	2.9507	6	1,989	\$173,196	<b>#</b> 0	\$112,430	<b>\$</b> 59,953	64.91
13	UNIFIED LIFE INSURANCE COMPANY	0.6481	10	92	\$38,041	<b>#</b> 0	\$4,081	\$177	10.73
14	UNION FIDELITY LIFE INSURANCE CO	11.1590	3	3,060	<b>\$654,991</b>	<b>\$</b> 0	\$307,112	\$29,845	46.89
		****						****	
		100.000		35,724	<b>\$</b> 5,869,599	<b>\$</b> 0	<b>\$1,881,474</b>	<b>\$6,479,589</b>	32.05

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LINE DESCRIPTION=CREDIT LIFE TYPE=GROUP

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE Insurance in Force (000)	BENEFITS RATIO
			4.0	10 100	4676 000	40	\$104,254	450 444	15 40
1	AETNA LIFE INSURANCE COMPANY*	1.8381	19	10,489 257	\$676,909 \$135 135	\$0 \$0	\$104,254	\$52,444 \$2,822	15.40 0.00
2	AIG LIFE INSURANCE COMPANY	0.3398 3.5181	40 13	12,806	#125,135 #1,295,577	<b>\$</b> 0	<b>\$634,946</b>	\$93,850	49.01
3	ALEXANDER HAMILTON LIFE INS CO OF AMERI	1.3110	23	36,934	\$482,787	<b>\$</b> 0	\$403,656	\$40,769	83.61
4 5	ALLSTATE LIFE INSURANCE COMPANY AMERICAN BANKERS LIFE ASSUR OF FLORIDA	5.9177	4	119,728	\$2,179,237	<b>\$</b> 0	\$1,363,859	\$202,214	62.58
3	AMERICAN BANKERS LIFE ASSOR OF FLORIDA	3.3177	•	115,720	42,113,431	40	41,303,033	4202,212	02.50
6	AMERICAN CREDITORS LIFE INS CO	0.5257	36	679	<b>\$193,606</b>	<b>\$</b> 0	<b>\$0</b>	\$7,160 \$3,203	0.00
7	AMERICAN FAMILY LIFE INSURANCE CO	0.1062	45	410	<b>\$39,105</b>	<b>#</b> 0	\$25,490	<b>\$3,207</b>	65.18
8	AMERICAN HEALTH & LIFE INSURANCE CO	1.5947	21	10,572 560	#587,253 #-305	\$0 \$0	\$409,563 \$2,361	\$61,309 \$1,562	69.74
9 10	AMERICAN HERITAGE LIFE INSURANCE CO AMERICAN NATIONAL INSURANCE COMPANY*	3.5873	12	15,659	\$1,321,039	\$0 \$0	<b>\$2,361</b> <b>\$575,523</b>	\$78,734	43.57
						•	4000 405	414 200	27. 22
11	AMERICAN UNITED LIFE INSURANCE CO	0.6287	33	3,603	<b>\$231,531</b>	#0	\$203,486	\$14,387	87.89
12	ARCADIA NATIONAL LIFE INSURANCE CO	1.0151	28	2,926	\$373,810 4674,400	#0	\$61,366	\$25,930 \$23,200	16.42
13	BALBOA LIFE INSURANCE COMPANY	1.8316	20	5,610	<b>\$674,498</b>	<b>\$0</b>	\$171,499	\$23,209 \$64,892	25.43
14	CENTRAL NATIONAL LIFE INS OF OMAHA	2.5003	17 5	16,039	<b>\$920,770</b>	#0 #0	\$419,535 \$909,912	\$127,088	45.56 51.70
15	CENTRAL STATES HEALTH & LIFE CO	4.7791	3	60,445	<b>\$1,759,929</b>	ą u	4505,312	#127,000	31.70
16	CENTURION LIFE INSURANCE COMPANY	3.5958	11	21,808	\$1,324,169	#0	\$421,564	\$114,340	31.84
17	CENTURY LIFE ASSURANCE COMPANY	1.0994	27	1,619	\$404,851	<b>\$</b> 0	\$29,526	\$12,960	7.29
18	CHRYSLER LIFE INSURANCE COMPANY	0.0034	52	503	\$1,241	. \$0	\$48,428	\$1,599	3902.34
19	CITICORP LIFE INSURANCE CO	0.6202	34	3	<b>\$228,406</b>	* #0	#0	\$32,318	0.00
20	COMBINED INSURANCE CO OF AMERICA	•	•	0	<b>\$</b> -85,082	#0	\$173,540	<b>\$</b> 0	٠
21	CONSUMERS LIFE INSURANCE COMPANY			14	<b>#-1,813</b>	<b>\$</b> 0	\$2,571	<b>\$61</b>	
22	CROWN LIFE INSURANCE COMPANY*	0.1629	42	48	<b>\$59,981</b>	<b>\$</b> 0	<b>\$32,520</b>	<b>\$1,938</b>	54.22
23	CUNA MUTUAL INSURANCE SOCIETY	7.5097	2	208,166	#2,765,489	<b>\$72,886</b>	<b>\$1,570,251</b>	<b>\$533,777</b>	59.42
24	FIDELITY SECURITY LIFE INSURANCE CO*	0.4881	37	9,616	<b>\$179,757</b>	<b>\$</b> 0	\$142,030	<b>\$13,677</b>	79.01
25	FIRST LIFE ASSURANCE COMPANY*	0.6167	35	2,080	\$227,116	\$0	\$47,294	\$12,025	20.82
26	FORD LIFE INSURANCE COMPANY	4.4574	7	14,763	\$1,641,473	<b>\$</b> 0	<b>#743,945</b>	\$130,128	45.32
27	FOREMOST LIFE INSURANCE COMPANY	•	•	241	<b>4-4,679</b>	#0	\$44,635	\$2,396	
28	GENERAL FIDELITY LIFE INSURANCE CO		•	53	<b>\$-5,375</b>	#0	\$21,347	<b>\$1,543</b>	
29	GUARANTEE TRUST LIFE INSURANCE CO*	3.1067	14	8,295	\$1,144,068	#0	\$28,645	\$88,883	2.50
30	HERITAGE LIFE INSURANCE COMPANY	0.0173	50	727	<b>\$</b> 6,367	\$0	\$54,058	\$10,416	849.03
31	INDIVIDUAL ASSUR CO LIFE HEALTH & ACCID	4.6846	6	26,675	\$1,725,147	#0	<b>\$600,006</b>	\$110,727	34.78
32	ITT LYNDON LIFE INSURANCE COMPANY			11,959	\$-142,032	<b>#</b> 0	\$246,101	\$22,511	
33	J C PENNEY LIFE INSURANCE COMPANY	0.7356	31	37,516	#270,882	<b>#</b> 0	\$162,306	\$20,777	59.92
34	JOHN ALDEN LIFE INSURANCE CO	0.0842	47	199	<b>\$31,025</b>	<b>\$</b> 0	\$22,768	\$1,126	73.39
35	LIFE INVESTORS INS CO OF AMERICA	6.5662	3	15,970	\$2,418,062	<b>\$</b> 0	<b>\$1,473,900</b>	\$219,255	60.95
36	LINCOLN BENEFIT LIFE COMPANY	0.0000	55	1	#0	#0	#0	#11	•
37	MADISON NATIONAL LIFE INSURANCE CO, INC	0.1144	44	139	\$42,128	#0	<b>\$7,218</b>	<b>\$580</b>	17.13
38	MAYFLOWER NATIONAL LIFE INSURANCE CO	•	•	544	#-13,310	<b>\$</b> 0	\$22,821	\$3,319	
39	MEGA LIFE AND HEALTH INS CO THE	•	•	_ 5	#-140	<b>\$</b> 0	<b>\$</b> 0	<b>\$30</b>	•
40	MERIT LIFE INSURANCE CO	2.6056	16	20,679	<b>\$959,539</b>	<b>\$</b> 0	\$357,526	\$59,526	37.26
41	MIC LIFE INSURANCE CORPORATION	3.6944	9	9,727	\$1,360,496	<b>\$</b> 0	\$942,799	\$85,435	69.30
42	MIDWEST NATIONAL LIFE INS CO OF TN	0.2625	41	724	<b>\$96,650</b>	#0	\$41,287	<b>\$3,004</b>	42.72
43	MINNESOTA MUTUAL LIFE INSURANCE CO	1.1059	26	16,000	<b>\$407,243</b>	\$26,344	\$274,630	\$42,560	73.91
44	MONTGOMERY WARD LIFE INSURANCE CO	1.1809	25	31,908	<b>\$434,869</b>	<b>#</b> 0	\$259,538	\$23,232	59.68
45	MONUMENTAL LIFE INSURANCE COMPANY*	0.8315	30	8,464	<b>\$</b> 306,200	<b>\$</b> 0	\$71,501	\$25,867	23.35
46	MOUNTAIN LIFE INSURANCE COMPANY	2.0329	18	11,562	<b>\$748,626</b>	#0	\$166,485	\$44,461	22.24
47	NORTH CENTRAL LIFE INSURANCE CO*	1.3565	22	7,333	\$499,551	<b>\$</b> 0	\$447,991	\$45,560	89.68
48	PACIFIC MUTUAL LIFE INSURANCE CO	0.0086	51	0	<b>\$3,159</b>	\$412	#3,289	#0	117.16
49	PEKIN LIFE INSURANCE COMPANY	0.4767	38	940	<b>\$175,551</b>	· <b>\$</b> 0	\$40,132	<b>\$8,015</b>	22.86
50	PRUDENTIAL INSURANCE CO OF AMERICA THE	0.8938	29	3,101	\$329,158	<b>\$</b> 6	\$242,825	\$6,768	73.77
51	RELIABLE LIFE INSURANCE COMPANY*			71	<b>*</b> ·16,330	\$0	\$35,135	\$420	•
52	SECURITY ASSURANCE COMPANY	0.0210	48	Õ	<b>\$7,745</b>	<b>\$</b> 0	\$7,175	<b>\$</b> 0	92.64
53	SHELTER LIFE INSURANCE CO	0.0991	46	4,237	#36,483	\$14,618	#39,520	\$6,925	148.39
54	SIGNATURE LIFE INS CO OF AMERICA, THE	0.0001	54	. 0	<b>\$52</b>	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
55	STATE FARM LIFE INSURANCE COMPANY	3.8898	8	11,266	<b>\$1,432,436</b>	#17,771	<b>\$586,597</b>	\$110,276	42.19

LINE DESCRIPTION=CREDIT LIFE TYPE=GROUP (continued)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE Insurance in Force (000)	BENEFITS RATIO
56	TRANSAMERICA OCCIDENTAL LIFE INS CO			117	# - 889	#0	\$26,224	<b>\$551</b>	
57	TRANSPORT LIFE INSURANCE COMPANY	0.1184	43	1,692	\$43,585	<b>#</b> 0	\$49,288	<b>\$6,929</b>	113.08
58	UNION FIDELITY LIFE INSURANCE CO	10.0684	1	51,840	<b>\$3,707,784</b>	<b>\$</b> 0	\$1,030,253	\$444,999	27.79
59	UNITED FIDELITY LIFE INSURANCE CO	0.0012	53	20	\$456	#0	#0	\$100	0.00
60	UNITED OF OMAHA LIFE INS CO	•	•	306	#-4,227	<b>\$</b> 0	\$11,301	\$695	•
61	UNIVERSAL UNDERWRITERS LIFE INS CO	2.8312	15	7,214	<b>\$1,042,612</b>	<b>\$</b> 0	\$113,368	<b>\$63,382</b>	10.87
62	USLIFE CREDIT LIFE INSURANCE CO*	3.6118	10	20,914	<b>\$1,330,090</b>	<b>\$</b> 0	\$497,775	#87,668	37.42
63	VISTA LIFE INSURANCE COMPANY	0.3427	39	1,016	\$126,189	<b>\$</b> 0	\$46,309	\$7,616	36.70
64	VOYAGER LIFE INSURANCE COMPANY	0.6782	32	6,738	\$249,768	<b>\$</b> 0	\$80,732	\$20,537	32.32
65	WESTERN DIVERSIFIED LIFE INSURANCE CO	1.2584	24	3,898	\$463,410	#0	\$51,239	\$25,448	11.06
66	WINTERTHUR LIFE RE INSURANCE CO	•		74	<b>\$-492</b>	<b>\$</b> 0	\$10,529	\$241	
67	ZALE LIFE INSURANCE COMPANY	0.0202	49	1,251	<b>\$7,450</b>	#0	<b>\$887</b>	\$1,370	11.91
		****		******	************	********			*****
	TOTAL	100.000		878,753	<b>\$36,825,776</b>	#132,037	\$16,615,259	\$3,255,559	45.48

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## MISSOURI DEPARTMENT OF INSURANCE 1994 LIFE INSURANCE TOTALS BY LINE OF BUSINESS

LINE DESCRIPTION=VARIABLE LIFE TYPE=GROUP .....

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	GOLDEN AMERICAN LIFE INS CO	3.4959	3	2	\$92,194	#0	* <b>*</b> 0	\$208	0.00
2	INTEGRITY LIFE INS CO	0.0000	4	9	<b>\$</b> 0	<b>š</b> 0	\$12.976	\$1,231	
3	METROPOLITAN LIFE INSURANCE COMPANY	18.1675	2	51	<b>\$479,1</b> 18	<b>å</b> 0	<b>**</b> 0	\$21,606	0.00
4	NATIONAL FIDELITY LIFE INSURANCE CO	0.0000	4	0	#0	<b>\$</b> 0	<b>∦-8,</b> 566	#0	
5	SECURITY EQUITY LIFE INSURANCE COMPANY	78.3366	1	130	\$2,065,907	<b>#</b> 0	<b>\$</b> 0	\$22,736	0.00
				********				*****	
	TOTAL	100.000		192	\$2,637,219	<b>±</b> 0	\$4,410	\$45.781	0.17

......LINE DESCRIPTION=ORDINARY ALLOCATED ANNUITIES TYPE=GROUP

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS  ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
· 1	AETNA LIFE INS AND ANNUITY CO*	8.8639	3	0	\$6,491,102	\$0	\$12,171,036	\$0	187.50
2 .	AETNA LIFE INSURANCE COMPANY*			15,131	\$-204,116	\$0	\$10,977,196	<b>\$</b> 0	187.30
3	AIG LIFE INSURANCE COMPANY	1.1428	16	578	<b>\$836,856</b>	<b>\$</b> 0	\$3,701,113	<b>#</b> 0	442.26
4	ALEXANDER HAMILTON LIFE INS CO OF AMERI	0.0969	44	18	<b>\$</b> 70,993	<b>\$</b> 0	\$0	<b>#</b> 0	0.00
5	ALL AMERICAN LIFE INSURANCE COMPANY*	0.0006	71	57	\$434	#0	<b>\$</b> 69,219	<b>\$</b> 0	15949.1
6	ALLIANZ LIFE INS CO OF NORTH AMERICA+	0.0203	61	99	\$14,853	<b>\$</b> 0	\$1,207,446	<b>\$</b> 0	8129.31
7	ALLSTATE LIFE INSURANCE COMPANY	0.4344	29	673	<b>\$-4,265</b>	<b>\$0</b> .	<b>\$5,984,540</b>	<b>\$</b> 0	
8 9	AMERICAN CONTINENTAL LIFE INS CO AMERICAN ENTERPRISE LIFE INS CO	0.4344	74	1,716 27	#318,082 #0	\$0 \$0	\$267,489 \$164,559	#0 #0	84.09
10	AMERICAN FIDELITY ASSURANCE COMPANY	0.1891	40	39	<b>\$138,447</b>	\$0	\$203,441	<b>#</b> 0	146.95
11	AMERICAN GENERAL LIFE & ACCIDENT INS CO	0.0000	74	25	<b>\$</b> 0	<b>\$</b> 0	400 631	40	
12	AMERICAN GENERAL LIFE INSURANCE CO	0.0130	66	82	\$9,500	<b>\$</b> 0	\$82,631 \$116,864	\$0 \$0	1230.15
13	AMERICAN INTERNATIONAL LIFE ASSUR OF MY	0.0344	52	72	\$25,202	<b>\$</b> 0	\$378,585	<b>3</b> 0	1502.20
14	AMERICAN MUTUAL LIFE INSURANCE COMPANY	0.0000	74	11	<b>\$</b> 0	#0	<b>\$1,263,229</b>	<b>\$</b> 0	•
15	AMERICAN NATIONAL INSURANCE COMPANY*	0.0000	74	0	<b>\$</b> 0	<b>\$</b> 0	\$377,280	<b>\$</b> 0	•
16	AMERICAN UNDERWRITERS LIFE INSURANCE CO	0.0106	68	5	\$7,748	#0	<b>\$9,500</b>	<b>\$</b> 0	122.61
17	AMERICAN UNITED LIFE INSURANCE CO	1.6997	13	630	\$1,244,692	#46,305	\$1,858,495	<b>\$</b> 0	153.03
18 19	AMEX LIFE ASSURANCE COMPANY*	0.0000 5.0772	74 8	0 40	\$0 \$3,718,062	<b>\$0</b>	<b>\$805,702</b>	<b>\$</b> 0	•
20	ANCHOR NATIONAL LIFE INS CO* AUSA LIFE INSURANCE COMPANY INC	0.0012	69	0	\$3,718,062 \$846	\$0 \$0	\$-231,746 \$0	\$0 \$0	0.00
				_		•	·	•	
21 22	BANKERS LIFE AND CASUALTY COMPANY BENEFICIAL STANDARD LIFE INS CO*	0.0000 0.0255	74 57	7 71	#0 #18,664	\$0 \$0	\$129,441 \$13,906	\$0 \$0	74.51
23	CANADA LIFE ASSURANCE COMPANY	0.0000	74	, 1	\$10,004	<b>\$</b> 0	\$1,887,456	<b>\$</b> 0	74.51
24	CAPITOL LIFE INSURANCE COMPANY	0.0000	74	211	\$0	<b>\$</b> 0	\$1,866,291	<b>\$</b> 0	•
25	CHARTER NATIONAL LIFE INSURANCE CO*	0.0000	74	59	<b>\$</b> 0	<b>\$</b> 0	\$239,985	#0	•
26	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.0755	46	41	\$55,271	#0	\$90,088	#0	162.99
27	COLLEGE LIFE INSURANCE CO OF AMERICA	0.3993	31	50	\$292,409	<b>#</b> 0	\$1,155	<b>\$</b> 0	0.39
28	COLONIAL PENN LIFE INSURANCE CO	0.0000	74	29	#0	<b>\$</b> 0	\$29,354	#0	•
29 30	COMMERCIAL LIFE INSURANCE COMPANY* COMMERCIAL UNION LIFE INS CO OF AMERICA	0.0000 0.1856	74 41	1 90	\$0 \$135,937	<b>\$</b> 0	\$168 4705 060	<b>\$</b> 0	500.11
30	COMMERCIAL UNION LIFE INS CO OF AMERICA	0.1850	41	90	4135,937	<b>#</b> 0	<b>\$785,869</b>	<b>\$</b> 0	578.11
31	CONTINENTAL ASSURANCE COMPANY	0.0205	59	0	<b>\$15,025</b>	<b>\$</b> 0	\$378,164	<b>#</b> 0	2516.90
32 33	COVA FINANCIAL SERVICES LIFE INS CO	0.0000 0.9436	74 22	6 0	\$0 4601_03E	<b>\$0</b>	\$102,080	<b>\$</b> 0	
33 34	CROWN LIFE INSURANCE COMPANY* CUNA MUTUAL INSURANCE SOCIETY	0.0000	74	0	#691,035 #0	\$0 \$0	\$39,198 \$115,990	\$0 \$0	5.67
35	DELTA LIFE AND ANNUITY COMPANY*	0.7345	26	4	<b>\$</b> 537,847	<b>#</b> 0	\$25,000	<b>\$</b> 0	4.65
36	EMPLOYERS LIFE INS CO OF WAUSAU	0.0000	74	0	<b>\$</b> 0	<b>\$</b> 0	<b>\$1,241,958</b>	\$0	
37	FEDERAL HOME LIFE INSURANCE COMPANY*	0.0000	74	21	\$0	<b>\$</b> 0	\$6,019	<b>\$</b> 0	•
38	FEDERATED LIFE INSURANCE COMPANY	1.0158	21	0	<b>#743,885</b>	<b>#</b> 0	\$6,894	<b>\$</b> 0	0.93
39	FIDELITY AND GUARANTY LIFE INS CO*	0.3246	33	63	#237,694	<b>\$</b> 0	<b>\$</b> 0	<b>#</b> 0	0.00
40	FIDELITY STANDARD LIFE INSURANCE CO	0.0000	74	116	#0	<b>\$</b> 0	<b>\$540,254</b>	#0	
41	FIRST VARIABLE LIFE INSURANCE CO	0.0423	50	12	#30,950	<b>\$</b> 0	<b>\$1,146,300</b>	#0	3703.72
42	FORT DEARBORN LIFE INS CO	0.2098	38	10	<b>\$153,674</b>	<b>#</b> 0	\$15,295	<b>#</b> 0	9.95
43 44	FRANKLIN LIFE INSURANCE COMPANY GENERAL AMERICAN LIFE INSURANCE CO	0.0000 1.0805	74 17	83 16	\$0 *701 277	\$0	#347,195	<b>\$</b> 0	474.00
45	GENERAL ELECTRIC CAPITAL ASSUR CO	0.0000	7 <b>4</b>	0	#791,277 #0	<b>\$47,678</b> <b>\$</b> 0	#3,709,931 #284,481	#0 #0	474.88
						,		•	•
46	GOLDEN RULE INSURANCE COMPANY	0.0000 0.0001	74 73	1	#0	#0	\$1,183	<b>#</b> 0	
47 48	GREAT AMERICAN LIFE INSURANCE CO GREAT AMERICAN RESERVE INS CO	0.0001	/3 55	73 18	\$100 \$20,206	\$0 \$0	#13,738	#0 #0	0.00 67.99
49	GREAT WEST LIFE & ANNUITY INS CO*	0.8732	24	3,731	<b>#639,443</b>	<b>\$3,127</b>	<b>\$16,971,050</b>	<b>\$</b> 0	2654.53
50	GULF LIFE INSURANCE COMPANY	0.0000	74	59	#0	#0	\$216,408	<b>\$</b> 0	2034.33
51	HARTFORD LIFE INSURANCE COMPANY	0.0000	74	0	<b>\$</b> 0	<b>\$</b> 0	<b>\$33,869,123</b>	<b>\$</b> 0	_
52	IDS LIFE INSURANCE COMPANY	0.2351	35	29	<b>\$172,146</b>	<b>#</b> 0	#·81,425	#0	•
53	JACKSON NATIONAL LIFE INSURANCE CO	0.9022	23	2,542	<b>#660,683</b>	- #0	#3,146,891	<b>∳</b> Q	476.31
54 55	JEFFERSON PILOT LIFE INS CO	0.0155	64 74	1	<b>#11,369</b>	<b>\$</b> 0	#243,383	<b>#</b> 0	2140.76
22	JOHN ALDEN LIFE INSURANCE CO	0.0000	/ %	221	#0	#0	\$256,074	#0	•

OBS	COMPANY NAME	MARKET SHARE	RANK BY Market Share	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
56	JOHN HANCOCK MUTUAL LIFE INS CO	2.5150	10	7,021	\$1,841,769	\$299,875	\$34,253,340	<b>\$</b> 0	1876.09
5 <b>7</b>	KANSAS CITY LIFE INSURANCE CO	0.0000	74	0	#0	<b>\$</b> 0	\$24,191	\$0	
58	KEMPER INVESTORS LIFE INS CO	0.4458	28	1,768 68	\$326,478 \$337,804	<b>\$0</b>	\$2,956,657 \$172,658	\$0 \$0	905.62 72.61
59 60	KEYPORT LIFE INSURANCE COMPANY LAFAYETTE LIFE INSURANCE CO THE	0.3247 0.0273	32 56	3	#237,804 #20,000	<b>‡</b> 0 <b>‡</b> 0	\$2,165	<b>\$</b> 0	10.83
00	DATABLIE DITS INDOMNICE CO IND	0.02.3		-	420,000		, ,	·	
61	LIFE INSURANCE CO OF NORTH AMERICA	0.0000	74	0	#0	<b>\$</b> 0	<b>\$790,224</b>	<b>\$</b> 0	•
62 63	LIFE INSURANCE COMPANY OF VIRGINIA THE* LINCOLN BENEFIT LIFE COMPANY	0.0000 0.4064	74 30	6 11	#0 #297,630	\$0 \$0	<b>\$9,699</b> <b>\$618</b>	\$0 \$0	0.21
64	LINCOLN NATIONAL LIFE INSURANCE CO*	1.2007	15	3,824	\$879,269	<b>\$</b> 0	\$8,323,316	\$0	946.62
65	LOYAL AMERICAN LIFE INSURANCE CO	0.0000	74	2	<b>\$</b> 0	\$0	\$2,510	<b>\$</b> 0	
66	MANUFACTURERS LIFE INS CO (U.S.A.) THE	0.2314	36	541	\$169,472	\$0	\$1,317,094	#0	777.17
67	MANUFACTURERS LIFE INSURANCE CO	0.0007	70	134	\$519	<b>\$</b> 609	\$237,646	\$0	45906.6
68	MASSACHUSETTS MUTUAL LIFE INS CO	18.0176	1	35,000	\$13,194,455	\$82,976	\$7,859,787	\$0	60.20
69	MBL LIFE ASSURANCE CORPORATION	0.2238	37	91	\$163,890	<b>\$</b> 0	\$334,865	\$0	204.32
70	MERRILL LYNCH LIFE INS CO	6.4264	5	0	\$4,706,087	#0	\$1,575,258	\$0	33.47
71	METLIFE SECURITY INS CO OF LA	0.0000	74	1	<b>\$</b> 0	<b>\$</b> 0	\$11,004	<b>\$</b> 0	
72	METROPOLITAN LIFE INSURANCE COMPANY	2.1406	12	0	<b>\$1,567,611</b>	<b>\$</b> 0	\$171,925,862	<b>\$</b> 0	10967.4
73	MONY LIFE INS CO OF AMERICA	0.0341	54	0 101	\$24,961	<b>\$0</b>	\$0 \$252,073	\$0 \$0	0.00
74 75	MUTUAL LIFE INSURANCE CO OF NY* MUTUAL OF AMERICA LIFE INSURANCE CO	0.0555 4.2055	49 9	101	<b>#4</b> 0,651 <b>#3,079,75</b> 3	\$17 <b>\$7</b> 67	\$252,075 \$3,098,685	\$0 \$0	620.13 100.64
73		4.2055	•	_	43,0.2,.03	4.07	• • •	•	200.02
76	MUTUAL SERVICE LIFE INSURANCE CO*	0.0000	74	2	\$0	#0	<b>\$62,622</b>	\$0	40.00
77	NATIONAL HEALTH INS CO	0.0148	65 67	10 207	#10,825 #9,251	\$0 \$0	\$1,919 \$122,145	\$0 \$0	17.73 1320.34
78 79	NATIONAL WESTERN LIFE INSURANCE CO NATIONWIDE LIFE INSURANCE COMPANY	0.0126 1.3224	14	279	\$9,231 \$968,400	\$0 \$0	\$345,512	80	35.68
80	NEW ENGLAND MUTUAL LIFE INS CO	0.5757	27	29	\$421,625	<b>\$</b> 0	\$434,410	\$0	103.03
81	NEW YORK LIFE INSURANCE COMPANY	1.0380 0.0000	19 74	9,258 198	\$760,115 \$0	\$6,724 \$0	\$8,355,817 \$112,905	\$0 \$0	1100.17
82 83	NORTH AMERICAN CO FOR LIFE & HEALTH IN* NORTH AMERICAN SECURITY LIFE INS CO	0.0000	39	190	\$144,790	<b>\$</b> 0	\$447	<b>\$</b> 0	0.31
84	NORTHBROOK LIFE INSURANCE COMPANY	6.7125	4	1,508	\$4,915,618	\$0	\$5,610,830	\$0	114.14
85	NORTHERN LIFE INSURANCE COMPANY	0.0971	43	16	\$71,103	<b>\$</b> 0	\$120,503	<b>\$</b> 0	169.48
86	NORTHWESTERN NATIONAL LIFE INS CO	0.0000	74	168	\$0	<b>\$</b> 0	\$1,117,314	#0	
87	OHIO NATIONAL LIFE INS CO THE	0.0000	74	1,417	<b>\$</b> 0	\$0	\$1,356,485	\$0	
88	PACIFIC CORINTHIAN LIFE INSURANCE CO	0.0000	74	13	<b>\$0</b>	<b>\$</b> 0	\$9,215	<b>\$</b> 0	•
89	PAN AMERICAN LIFE INSURANCE COMPANY	0.0414	51	1 0	\$30,353	\$0 \$0	\$60,326 \$13,197	\$0 \$0	198.75
90	PAUL REVERE LIFE INSURANCE CO	0.0000	74	U	<b>\$</b> 0	φv	\$13,197	ąu	•
91	PAUL REVERE VARIABLE ANNUITY INS CO, TH	0.0000	74	0	<b>\$</b> 0	<b>#</b> 0	<b>\$4,499</b>	<b>\$</b> 0	
92	PENN MUTUAL LIFE INSURANCE CO THE	0.0344	53	246	\$25,178	#0	\$1,855,848	<b>\$</b> 0	7370.91
93 94	PHOENIX AMERICAN LIFE INS CO PHOENIX HOME LIFE MUTUAL INS CO	0.0000 0.0000	74 74	11 57	\$0 \$0	\$0 \$0	\$63,115 \$568,261	\$0 \$0	•
95	PRAIRIE STATES LIFE INSURANCE CO	0.0000	74	ő	\$0	\$0	\$2,250	\$0	:
			7.4		40	**	4111 042	40	
96 97	PRESIDENTIAL LIFE INSURANCE CO PRINCIPAL MUTUAL LIFE INS CO	0.0000 6.3779	7 <b>4</b> 6	0 57,805	\$0 \$4,670,626	#0 #34,142	#111,243 #34,832,866	\$0 \$0	746.52
98	PRINCIPAL MOTORE LIFE INS CO	0.0628	47	1,503	\$45,998	\$0	\$2,266,857	\$0	4928.16
99	PROVIDENT NATIONAL ASSURANCE CO	0.0000	74	30	#0	<b>\$</b> 0	\$51,120	<b>\$</b> 0	
100	PROVIDIAN LIFE AND HEALTH INSURANCE CO	2.2950	11	0	<b>\$1,680,672</b>	<b>\$</b> 0	\$25,961,051	<b>\$</b> 0	1544.68
101	RELIABLE LIFE INSURANCE COMPANY	0.0000	74	336	<b>\$</b> 0	#0	\$719,968	<b>\$</b> 0	
102	RELIANCE STANDARD LIFE INSURANCE CO*	0.0000	74	58	#0	<b>\$</b> 0	\$23,523	\$0	•
103	SAFECO LIFE INSURANCE COMPANY*	0.7730	25	435	<b>\$566,043</b>	#0	\$8,110,246	\$0	1432.80
104	SECURITY FIRST LIFE INS CO	0.0000	74	19	#60 202	<b>\$</b> 0	\$154,349 \$162,400	<b>\$0</b>	260.06
105	SENTRY LIFE INSURANCE CO (L&H ACCT)	0.0851	45	30	<b>#62,292</b>	#0	\$162,498	\$0	260.86
106	SOUTHWESTERN LIFE INSURANCE COMPANY*	0.0205	60	62	\$14,978	#0	#33,536	<b>#</b> 0	223.90
107	STANDARD INSURANCE COMPANY	0.0000	74	3	\$0 \$0	\$0	\$4,571 \$2,254	\$0 \$0	•
108 109	STANDARD LIFE INS CO OF INDIANA STATE BOND AND MORTGAGE LIFE INS CO.	0.0000 0.0594	74 48	29	#43,507	\$0 \$0	#2,254 #0	\$0 \$0	0.00
103	DINIE BOND AND MORIGAGE HITE IND CU.	0.0394	70	23	W.T. 1.001	40	#0	40	0.00

		MARKET	RANK BY MARKET	NUMBER OF	DIRECT PREMIUMS	DIRECT DIVIDENDS	DIRECT CLAIMS AND BENEFITS	LIFE INSURANCE IN	BENEFITS
OBS	COMPANY NAME	SHARE	SHARE	INSUREDS	& ANNUITIES	PAID	PAID	FORCE (000)	RATIO
110	STATE LIFE INSURANCE COMPANY	0.0002	72	1	<b>\$115</b>	<b>\$</b> 0	\$3,368	<b>\$</b> 0	2928.70
111	STATE MUTUAL LIFE ASSUR CO OF AMERICA	0.0169	63	112	\$12,397	<b>\$22,916</b>	<b>\$334,299</b>	<b>\$</b> 0	2881.46
112	SUN LIFE ASSUR CO OF CANADA (US)	1.0291	20	53	<b>\$</b> 753,593	\$0	<b>\$1,655,026</b>	<b>\$</b> 0	219.62
113	SUN LIFE ASSURANCE CO OF CANADA	1.0398	18	974	<b>\$761,431</b>	\$44,345	<b>\$4</b> ,587,849	<b>#</b> 0	608.35
114	SUNAMERICA LIFE INSURANCE COMPANY	0.0000	74	921	#0	<b>\$</b> 0	#3,278,298	<b>#</b> 0	•
115	TEXAS LIFE INSURANCE COMPANY	0.2434	34	17	\$178,234	<b>\$</b> 0	\$155,511	<b>\$</b> 0	87.25
116	TRAVELERS INSURANCE COMPANY THE	0.1808	42	6,513	\$132,403	<b>\$</b> 0	\$8,942,531	<b>š</b> 0	6754.02
117	TRAVELERS LIFE AND ANNUITY COMPANY THE	0.0178	62	1,363	\$13,015	<b>#</b> 0	\$2,471,313	<b>s</b> i0	18988.2
118	UNION CENTRAL LIFE INSURANCE CO	11.8621	2	80	<b>\$8,686,694</b>	<b>\$</b> 0	\$1,000,569	<b>\$</b> 0	11.52
119	UNION LABOR LIFE INSURANCE COMPANY	0.0212	58	21	\$15,527	<b>\$</b> 0	\$81,666	<b>\$</b> 0	525.96
120	UNITED SERVICES LIFE INSURANCE CO	0.0000	74	0	#0	<b>\$</b> 0	\$3,302	<b>\$</b> 0	
121	UNITED STATES LIFE INS CO NY	0.0000	74	5	#0	<b>\$</b> 0	\$16,114	<b>\$</b> 0	•
122	UNUM LIFE INS CO OF AMERICA	5.2024	7	82	<b>\$3,809,742</b>	<b>\$</b> 0	\$159,709	\$0	4.19
123	VARIABLE ANNUITY LIFE INSURANCE CO	0.0000	74	88	<b>\$</b> 0	\$0	\$614,689	<b>\$</b> 0	
124	VULCAN LIFE INSURANCE COMPANY	0.0000	74	1	#0	<b>\$</b> 0	\$6,545	<b>\$</b> 0	•
125	WESTERN AND SOUTHERN LIFE INS CO	0.0000	74	95	<b>#</b> 0	<b>\$</b> 0	<b>\$673,268</b>	<b>\$</b> 0	
126	WOODMEN ACCIDENT AND LIFE COMPANY*	0.0000	74	6	<b>\$</b> 0	<b>#</b> 0	\$2,460	<b>\$</b> 0	•
		======				2222222 <b>2</b> 777222		2222222222	*****
	TOTAL	100.000		159,406	<b>\$73,230,925</b>	<b>\$589,482</b>	<b>\$456,831,347</b>	<b>\$</b> 0	624.63

..... LINE DESCRIPTION=UNALLOCATED ANNUITIES TYPE=GROUP

овѕ	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ALLSTATE LIFE INSURANCE COMPANY	0.0000	12	0	#0	<b>\$</b> 0	\$4,816,022	<b>\$</b> 0	
2	ANCHOR NATIONAL LIFE INS CO*	7.2055	3	2	#764,785	<b>ġ</b> 0	\$282,839	<b>#</b> 0	36.98
3	AURORA NATIONAL LIFE ASSURANCE CO	0.0000	12	904	<b>\$</b> 0	<b>\$</b> 0	\$4,632	ai O	
4	CENTURY LIFE OF AMERICA	1.2849	8	2	<b>\$136,375</b>	<b>\$</b> 0	#0	<b>\$</b> 0	0.00
5	FIDELITY AND GUARANTY LIFE INS CO*	1.7094	6	7	\$181,439	\$0	<b>\$739,346</b>	#0	407.49
6	FIRST COLONY LIFE INSURANCE COMPANY	0.0000	12	1	<b>±</b> 0	<b>\$</b> 0	\$180,263	#0	
ž	FORT DEARBORN LIFE INS CO	0.0000	12	Ō	<b>š</b> .0	<b>\$</b> 0	\$365,838	<b>\$</b> 0	
Ŕ	GENERAL AMERICAN LIFE INSURANCE CO	12.2069	2	Ō	\$1,295,632	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
ğ	GUARDIAN INSURANCE & ANNUITY CO INC	0.9445	9	8	\$100,248	si O	\$107,8Š9	<b>š</b> 0	107.59
10	LIFE INS CO OF THE SOUTHWEST	0.9305	10	0	\$98,768	<b>\$</b> 0	\$670,928	<b>\$</b> 0	679.30
11	METROPOLITAN LIFE INSURANCE COMPANY	0.0000	12	0	#0	\$245,001	<b>\$</b> 0	<b>\$</b> 0	
12	MUTUAL OF AMERICA LIFE INSURANCE CO	0.0000	12	0	<b>#</b> 0	#0	#10,835,523	\$0	
13	PACIFIC MUTUAL LIFE INSURANCE CO	1.3384	7	3,447	\$142,057	<b>\$</b> 0	\$10,185,160	\$0	7169.77
14	PRINCIPAL MUTUAL LIFE INS CO	67.2248	1	135,086	<b>\$7,135,220</b>	<b>\$</b> 59,034	\$15,718,403	<b>\$</b> 0	221.12
15	PROVIDENT MUTUAL LIFE INS CO OF PHIL*	0.0170	11	0	\$1,800	<b>\$</b> 0	\$1,346,762	<b>\$</b> 0	74820.1
16	ROYAL MACCABEES LIFE INSURANCE CO	0.0000	12	0	#0	\$0	\$44,163	\$0	
17	SAFECO LIFE INSURANCE COMPANY*	0.0000	12	0	<b>\$</b> 0	<b>\$</b> 0	\$1,980,652	<b>\$</b> 0	
18	UNION LABOR LIFE INSURANCE COMPANY	0.0000	12	0	<b>*</b> 0	ġ O	<b>\$688,996</b>	á Ó	
19	UNITED OF OMAHA LIFE INS CO	4.5801	4	549	#486,131	<b>\$</b> 0	\$1,769,706	<b>\$</b> 0	364.04
20	USG ANNUITY & LIFE COMPANY	2.5581	5	12	\$271,516	<b>#</b> 0	\$4,713	<b>š</b> 0	1.74
		*****				*****		*******	======
	TOTAL	100.000		140,018	\$10,613,971	#304,035	\$49,741,805	<b>\$</b> 0	471.51

LINE DESCRIPTION=VARIABLE ANNUITIES TYPE=GROUP .....

OBS	COMPANY NAME	Market Share	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	ANCHOR NATIONAL LIFE INS CO*	30.9638	2	585	\$10,660,724	<b>\$</b> 0	\$996,515	<b>\$</b> 0	9.35
2	EQUITABLE LIFE ASSUR SOCIETY OF THE US	61.4370	1	11,252	\$21,152,548	\$275,689	\$25,007,179	<b>±</b> 0	119.53
3	GREAT WEST LIFE & ANNUITY INS CO*	0.0000	9	0	#0	<b>\$</b> 0	\$1,732,232	<b>.</b> io	
4	GUARDIAN INSURANCE & ANNUITY CO INC	0.1497	6	5	<b>\$51,524</b>	<b>\$</b> 0	\$47,137	#0	91.49
5	HARTFORD LIFE INSURANCE COMPANY	5.9894	3	0	\$2,062,123	<b>#</b> 0	<b>‡</b> 0	<b>\$</b> 0	0.00
6	JOHN HANCOCK MUTUAL LIFE INS CO	0.0525	8	7	\$18,059	#0	\$33,204	<b>\$</b> 0	183.86
7	KEMPER INVESTORS LIFE INS CO	0.0000	9	618	<b>\$0</b>	<b>\$</b> 0	#870,731	<b>\$</b> 0	
8	MINNESOTA MUTUAL LIFE INSURANCE CO	0.3281	5	500	<b>\$112,964</b>	<b>#</b> 0	\$510,760	<b>š</b> 0	452.14
9	NORTHWESTERN MUTUAL LIFE INS CO	0.9653	4	5	\$332,350	<b>\$</b> 0	\$255	<b>*</b> 0	0.08
10	PRINCIPAL MUTUAL LIFE INS CO	0.1143	7	33	<b>\$39,344</b>	<b>\$</b> 0	\$164,109	<b>š</b> 0	417.11
		****		*********	~=====================================	**********	=======================================		======
		100.000		13,005	<b>\$34,429,636</b>	\$275,689	\$29,362,122	<b>\$</b> 0	86.08

 $\approx$ 

## MISSOURI DEPARTMENT OF INSURANCE 1994 LIFE INSURANCE TOTALS BY LINE OF BUSINESS

..... LINE DESCRIPTION=MODIFIED GUARANTEED TYPE=GROUP .....

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS £ ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	HARTFORD LIFE INSURANCE COMPANY	0.0000	2	550	#0	<b>\$</b> 0	<b>\$</b> 1,052,000	<b>\$</b> 0	, , , ,
Z	IDS LIFE INSURANCE COMPANY	100.000	1	25 ************************************	\$8,378		#0 #1.052.000	\$0 ************************************	0.00 **********************************

LINE DESCRIPTION=DEPOSIT-TYPE FUNDS TYPE=GROUP .....

овѕ	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS  & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AETNA LIFE INS AND ANNUITY CO*	7.4232	4	0	<b>\$</b> 53,369,840	<b>\$</b> 0	#0	#0	0.00
2	AETNA LIFE INSURANCE COMPANY*	1.9699	14	Ŏ	\$14,162,715	\$0	<b>\$</b> 0	<b>\$</b> 0	0.00
3	ALLSTATE LIFE INSURANCE COMPANY	1.0515	21	ō	\$7,559,980	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
4	AMERICAN GENERAL LIFE INSURANCE CO	0.0001	74	5	#543	<b>\$</b> 0	\$ŏ	\$0	0.00
5	AMERICAN INTERNATIONAL LIFE ASSUR OF NY	0.2782	38	Ō	\$2,000,000	#0	\$0	<b>\$</b> 0	0.00
6	AMERICAN LIFE INSURANCE CO OF NY	0.0028	67	0	\$20,290	\$0	\$0	\$0	0.00
7	AMERICAN NATIONAL INSURANCE COMPANY*	0.6417	26	Ŏ	\$4,613,774	\$0	\$0	<b>\$</b> 0	0.00
8	AMERICAN SKANDIA LIFE ASSURANCE CORP	4.1183	7	1,299	\$29,608,698	<b>\$</b> 0	\$1,759,885	\$0	5.94
g	AMERICAN UNITED LIFE INSURANCE CO	1.5368	17	. 0	\$11,048,784	<b>\$</b> 0	\$0	<b>\$</b> 0	0.00
10	AMERITAS LIFE INSURANCE CORP	0.0221	57	124	\$158,934	<b>#</b> 0	\$114,412	<b>\$</b> 0	71.99
11	AMEX LIFE ASSURANCE COMPANY*	0.2824	37	1,466	\$2,030,120	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
12	AUSA LIFE INSURANCE COMPANY INC	0.0028	68	0	\$19,928	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
13	BANKERS UNITED LIFE ASSURANCE CO	0.3152	34	10	\$2,266,211	<b>#</b> 0	<b>\$</b> 0	\$0	0.00
14	BCS LIFE INSURANCE COMPANY	0.0066	65	0	\$47,331	<b>\$</b> 0	<b>\$</b> 0	#0	0.00
15	BERKSHIRE LIFE INSURANCE COMPANY	0.0068	64	10	\$49,043	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
16	BRADFORD NATIONAL LIFE INSURANCE CO*	0.1188	46	121	#854,399	<b>\$</b> 0	\$562,839	<b>\$</b> 0	65.88
17	COMMERCIAL UNION LIFE INS CO OF AMERICA	0.0104	62	16	\$74,820	<b>\$</b> 0	<b>#</b> 0	<b>\$</b> 0	0.00
18	CONNECTICUT GENERAL LIFE INS CO	1.3534	19	190	\$9,730,443	\$ O	.‡0	<b>\$</b> 0	0.00
19	CONNECTICUT MUTUAL LIFE INS CO	0.4420	32	0	\$3,178,080	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
20	CONTINENTAL ASSURANCE COMPANY	3.6164	9	0	\$26,000,183	<b>\$</b> 0	#0	<b>\$</b> 0	0.00
21	CROWN LIFE INSURANCE COMPANY*	0.0015	70	0	\$10,935	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
22	CUNA MUTUAL INSURANCE SOCIETY	0.1707	43	. 0	<b>\$1,227,024</b>	<b>\$</b> 0	<b>\$1,126,7</b> 72	<b>\$</b> 0	91.83
23	EMPLOYERS LIFE INS CO OF WAUSAU	0.0954	47	Ō	<b>\$686,076</b>	<b>\$</b> 0	<b>#</b> 0	<b>\$</b> 0	0.00
24	EQUITABLE LIFE ASSUR SOCIETY OF THE US	2.3793	13	0	\$17,106,115	<b>\$</b> 0	<b>#</b> 0	· <b>\$</b> 0	0.00
25	FEDERAL LIFE INSURANCE CO MUTUAL	0.0012	71	61	\$8,750	<b>\$</b> 0	\$299,351	#0	3421.15
26	FIDELITY SECURITY LIFE INSURANCE CO*	1.1372	20	17,171	\$8,176,214	<b>\$</b> 0	\$4,561,082	<b>#</b> 0	55.78
27	FIDELITY STANDARD LIFE INSURANCE CO	0.3133	35	0	\$2,252,555	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
28	FIRST COLONY LIFE INSURANCE COMPANY	0.0634	51	0	<b>\$455,734</b>	<b>\$</b> 0	<b>#</b> 0	<b>\$</b> 0	0.00
29	FRANKLIN LIFE INSURANCE COMPANY	0.0868	49 5	0	<b>\$623,762</b>	\$0	<b>\$</b> 0	<b>\$</b> 0	0.00
30	GENERAL AMERICAN LIFE INSURANCE CO	7.1806	5	U	\$51,625,516	<b>\$</b> 0	#0	<b>\$</b> 0	0.00
31	GOLDEN AMERICAN LIFE INS CO	0.4457	31	210	<b>\$3,204,526</b>	#0	\$467,324	\$0	14.58
32	GREAT AMERICAN RESERVE INS CO	0.0021	69	0	\$15,446	<b>\$</b> 0	#0	<b>\$</b> 0	0.00
33	GREAT WEST LIFE & ANNUITY INS CO*	0.7815	25	Ō	\$5,618,584	<b>\$</b> 0	•	<b>\$</b> 0	
34	HARTFORD LIFE AND ACCIDENT INS CO*		:	0	\$-135,205	#0	<b>\$</b> 0	<b>\$</b> 0	•
35	HARTFORD LIFE INSURANCE COMPANY	16.1381	1	0	<b>\$116,026,487</b>	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
36	IDS LIFE INSURANCE COMPANY	0.0134	58	o o	\$95,992	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
37	INTEGRITY LIFE INS CO	0.0321	55	19	#231,115	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
38	INVESTORS LIFE INS CO OF NORTH AMERICA	0.0000	75	0	#308	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
39 40	KANSAS CITY LIFE INSURANCE CO	0.2384 0.6166	39 27	0	<b>\$1,714,018</b>	<b>\$</b> 0	#0	<b>\$</b> 0	0.00
40	KEMPER INVESTORS LIFE INS CO	0.0100	21	· U	\$4,433,223	\$0	<b>\$</b> 0	#0	0.00
41	LAMAR LIFE INSURANCE COMPANY	0.0009	72	119	<b>\$6,621</b>	<b>\$</b> 0	#435,354	#0	6575.35
42	LIBERTY LIFE ASSUR CO OF BOSTON	0.0221	56	224	<b>\$159,127</b>	<b>#</b> 0	<b>#644,581</b>	<b>\$</b> 0	405.07
43	LIFE INSURANCE COMPANY OF ILLINOIS	0.0000	76	1	<b>#</b> 0	<b>\$</b> 0	#0	#0	
44	LIFE INSURANCE COMPANY OF VIRGINIA THE*	0.8484	24	0	<b>\$6,100,000</b>	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
45	LIFE INVESTORS INS CO OF AMERICA	0.0071	63	13	<b>\$51,353</b>	#0	<b>\$5,552</b>	#0	10.81
46	LINCOLN NATIONAL LIFE INSURANCE CO*	8.5411	2	376	<b>\$61,406,984</b>	<b>\$</b> 0	<b>\$67,168,767</b>	#0	109.38
47	MANUFACTURERS LIFE INS CO (U.S.A.) THE	0.1852	41	27	#1,331,197	<b>#</b> 0	\$3,762,161	<b>#</b> 0	282.61
48	MASSACHUSETTS MUTUAL LIFE INS CO	1.8943	15	0	\$13,619,181	<b>#</b> 0	#0	#0	0.00
49	MBL LIFE ASSURANCE CORPORATION	0.0113	61	2,787	#81,580	#0	<b>#83,104</b>	#0	101.87
50	MERRILL LYNCH LIFE INS CO	0.0000	76	292	#0	<b>\$</b> 0	<b>\$</b> 0	\$0	•
51	METROPOLITAN LIFE INSURANCE COMPANY	2.7252	11	0	<b>\$19,593,007</b>	<b>#</b> 0	#0	<b>\$</b> 0	0.00
52	MINNESOTA MUTUAL LIFE INSURANCE CO	0.2019	40	0	<b>\$1,451,801</b>	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
53	MONUMENTAL LIFE INSURANCE COMPANY*	0.0000	76	0	<b>\$0</b>	<b>#0</b>	<b>\$3,855</b>	<b>\$</b> 0	•
54	NATIONWIDE LIFE INSURANCE COMPANY	7.8741	3	22,599	<b>\$</b> 56,611,721	#0	<b>\$10,853,093</b>	<b>\$</b> 0	19.17
55	NEW ENGLAND MUTUAL LIFE INS CO	2.4874	12	0	<b>\$17,883,700</b>	#30,990	\$15,469,511	<b>\$</b> 0	86.67

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
.56	NORTHERN LIFE INSURANCE COMPANY	0.4309	33	1,937	\$3,098,026	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
57	NORTHWESTERN NATIONAL LIFE INS CO	1.0331	22	9	\$7,427,845	#0	<b>\$</b> 370,359	\$0	4.99
58	OHIO NATIONAL LIFE INS CO THE	0.4866	30	0	\$3,498,292	<b>\$</b> 0	#0	<b>‡</b> 0	0.00
59	PAN AMERICAN LIFE INSURANCE COMPANY	0.1337	45	0	\$961,402	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
60	PENN MUTUAL LIFE INSURANCE CO THE	0.0324	54	0	#232,730	<b>#</b> 0	<b>‡</b> 0	<b>\$</b> 0	0.00
61	PFL LIFE INSURANCE COMPANY	0.0000	76	1	<b>\$</b> 0	<b>#</b> 0	\$2,772	<b>\$</b> 0	•
62	PHILADELPHIA LIFE INS CO	0.0892	48	24	<b>\$641,012</b>	<b>\$</b> 0	#0	<b>\$</b> 0	0.00
63	PHOENIX HOME LIFE MUTUAL INS CO	0.0122	60	0	<b>\$87,547</b>	#0	#0	<b>\$</b> 0	0.00
64	PRINCIPAL MUTUAL LIFE INS CO	7.0530	6	0	<b>\$</b> 50,707,891	<b>\$</b> 0	<b>‡</b> 0	<b>\$</b> 0	0.00
65	PROTECTIVE LIFE INSURANCE COMPANY	1.4788	18	391	<b>\$10,632,122</b>	\$0	\$1,888,027	<b>\$</b> 0	17.76
66	PROVIDENT MUTUAL LIFE INS CO OF PHIL*	0.5948	28	0	\$4,276,231	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
67	PROVIDIAN LIFE AND HEALTH INSURANCE CO	1.6184	16	0	<b>\$11,635,452</b>	#0	<b>‡</b> 0	<b>\$</b> 0	0.00
68	ROYAL MACCABEES LIFE INSURANCE CO	0.0035	66	0	\$25,000	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
69	SAFECO LIFE INSURANCE COMPANY*	0.1769	42	0	<b>\$1,272,067</b>	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
70	SECURITY MUTUAL LIFE INS CO OF NE	0.0694	50	0	\$498,872	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
71	SENTRY LIFE INSURANCE CO (L&H ACCT)	0.0002	73	239	\$1,257	<b>\$</b> 0	\$7,602	<b>\$</b> 0	604.77
72	STATE MUTUAL LIFE ASSUR CO OF AMERICA	0.2926	36	1,507	\$2,103,807	<b>\$</b> 0	<b>\$2,232,030</b>	<b>\$</b> 0	106.09
73	SUN LIFE ASSUR CO OF CANADA (US)	3.7474	8	216	\$26,942,446	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
74	SUNAMERICA LIFE INSURANCE COMPANY	0.0567	52	0	\$407,512	#0	\$0	<b>\$</b> 0	0.00
75	TRANSAMERICA LIFE INS & ANNUITY CO	0.5628	29	0	\$4,046,053	\$0	\$7,120,298	<b>\$</b> 0	175.98
76	TRANSAMERICA OCCIDENTAL LIFE INS CO	0.1383	44	0	\$994,069	<b>\$</b> 0	\$1,357,938	<b>\$</b> 0	136.60
77	TRAVELERS INSURANCE COMPANY THE	3.2822	10	0	\$23,597,708	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
78	UNION LABOR LIFE INSURANCE COMPANY	0.0124	59	0	\$89,473	<b>\$</b> 0	<b>#</b> 0	<b>\$</b> 0	0.00
79	VARIABLE ANNUITY LIFE INSURANCE CO	0.9808	23	14,658	<b>\$7,051,589</b>	<b>\$</b> 0	\$2,216,838	<b>\$</b> 0	31.44
80	WOODMEN ACCIDENT AND LIFE COMPANY*	0.0365	53	161	\$262,469	<b>\$</b> 0	\$168,468	<b>\$</b> 0	64.19
					全型 李有 军 B 军 B 型 B 型 B 型 E 型 主 军				======
	TOTAL	100.000		66,283	<b>\$718,958,435</b>	\$30,990	<b>\$122,681,975</b>	<b>\$</b> 0	17.07

..... LINE DESCRIPTION=AGGREGATE WRITE-INS TYPE=GROUP .....

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS  • ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1	AMERICAN NATIONAL INSURANCE COMPANY*	0.0000	2	0	#0	#0	\$141,802	<b>\$</b> 0	
2	HARTFORD LIFE INSURANCE COMPANY	0.0000	2	1	#0	<b>\$</b> 0	#0	<b>š</b> 0	
3	MUTUAL OF AMERICA LIFE INSURANCE CO	100.000	1	0	<b>\$9,738,389</b>	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
4	TRANSAMERICA LIFE INS & ANNUITY CO	0.0000	2	0	#0	<b>\$</b> 0	<b>\$1,000</b>	<b>\$</b> 0	
5	TRANSAMERICA OCCIDENTAL LIFE INS CO	0.0000	2	0	#0	<b>\$</b> 0	\$1,509	<b>\$</b> 0	
		*****		225 ## 22 E E E E	2027#2422022222		********		*****
	TOTAL	100.000		1	<b>\$9,738,389</b>	<b>\$</b> 0	\$144,311	<b>\$</b> 0	1.48

LINE DESCRIPTION=TOTAL GROUP TYPE=GROUP

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS  • ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE Insurance in Force (000)	BENEFITS RATIO
	AND THER THE CO	0.0061	208	772	#74 162	<b>\$</b> 0	<b>#</b> 0	<b>\$47,084</b>	0.00
1 2	AAA LIFE INS CO ACADEMY LIFE INSURANCE CO*	0.0031	180	1,451	\$74,162 \$164,748	<b>\$</b> 0	\$131,444	\$19,657	79.78
3	ACADEMI LIFE INS AND ANNUITY CO*	4.9263	6	832	\$60,144,909	<b>\$</b> 0	\$17,852,138	\$36,290	29.68
4	AETNA LIFE INSURANCE COMPANY*	1.8460	15	79,181	\$22,537,706	<b>\$</b> 0	\$28,990,825	#3,333,045	128.63
5	AGC LIFE INS CO	0.0020	232	105	\$24,319	\$0	\$0	<b>\$</b> 5,074	0.00
6	AIG LIFE INSURANCE COMPANY	0.0951	90	3,519	\$1,160,697	<b>\$</b> 0	\$3,961,968	\$125,115	341.34
7	ALEXANDER HAMILTON LIFE INS CO OF AMERI	0.1342	78	14,171	<b>\$1,638,941</b>	#0	\$662,870	#136,639	40.45
8	ALL AMERICAN LIFE INSURANCE COMPANY*	0.0575	115	4,786	\$701,901	<b>#50,287</b>	\$313,346	\$267,114	51.81
9	ALLIANZ LIFE INS CO OF NORTH AMERICA*	0.0629	110	1,651	<b>\$767,853</b>	<b>#</b> 0	\$1,713,719	<b>\$39,604</b>	223.18
10	ALLIED LIFE INS CO	0.0369	135	1	<b>\$450,550</b>	<b>#</b> 0	<b>#610,585</b>	\$142,577	135.52
11	ALLSTATE LIFE INSURANCE COMPANY	0.7206	27	49,086	\$8,797,341	<b>\$</b> 0	\$11,514,240	\$198,764	130.88
12	AMERICAN AMICABLE LIFE INS CO TX	0.0072	201	425	#88,348	<b>\$0</b>	#43,500	\$21,569	49.24
13	AMERICAN BANKERS LIFE ASSUR OF FLORIDA	0.1814	65	120,312	\$2,214,737	<b>\$</b> 0	\$1,363,859	\$230,719	61.58
14 15	AMERICAN CHAMBERS LIFE INSURANCE COMPAN AMERICAN COMMUNITY MUTUAL INSURANCE CO	0.0058 0.0000	209 299	703 11	\$70,867 \$236	#0 #0	#40,340 #0	\$7,445 \$110	56.92 0.00
					·	•	•	1	
16	AMERICAN CONTINENTAL LIFE INS CO	0.0713	104	3,432	#870,449	<b>\$</b> 0	\$267,489	\$33,388	30.73
17	AMERICAN CREDITORS LIFE INS CO	0.0159	174	679 27	\$193,606	<b>\$0</b>	<b>\$0</b>	\$7,160 \$0	0.00
18	AMERICAN ENTERPRISE LIFE INS CO	0.0000 0.0057	308 211	1,010	#0 #69,605	\$0 \$0	#164,559 #36,036	\$18,188	51.77
19 20	AMERICAN FAMILY LIFE ASSUR CO GA AMERICAN FAMILY LIFE INSURANCE CO	0.0032	224	410	\$39,105	<b>\$</b> 0	\$25,490	\$3,207	65.18
21	AMERICAN FIDELITY ASSURANCE COMPANY	0.0151	175	403	<b>\$184,780</b>	*0	\$329,136	\$21,577	178.12
22	AMERICAN GENERAL LIFE & ACCIDENT INS CO	0.0000	308	92	#0	<b>\$</b> 0	\$146,681	\$789	•
23	AMERICAN GENERAL LIFE INSURANCE CO	0.0178	168	712	<b>\$216,950</b>	<b>#</b> 0	<b>\$195,370</b>	<b>\$35,079</b>	90.05
24	AMERICAN HEALTH & LIFE INSURANCE CO	0.0481	121	10,572	<b>\$587,253</b>	<b>#</b> 0	\$409,563	<b>\$61,309</b>	69.74
25	AMERICAN HERITAGE LIFE INSURANCE CO	0.0015	237	667	\$18,568	<b>\$</b> 0	\$2,361	\$62,584	12.72
26	AMERICAN INCOME LIFE INS CO	0.0002	277	407	\$2,379	<b>\$0</b>	\$24,650	\$407	1036.15
27	AMERICAN INTERNATIONAL LIFE ASSUR OF MY	0.1660	68	75 3,794	\$2,026,930	<b>\$</b> 0	\$378,585 \$299,667	\$21 \$113,541	18.68 57.89
28 29	AMERICAN LIFE AND CASUALTY INS CO* AMERICAN LIFE INSURANCE CO OF NY	0.0424 0.0447	129 125	3,794 42	\$517,611 \$545,348	\$0 \$0	\$299,667 \$166,979	\$97,761	30.62
30	AMERICAN MUTUAL LIFE INSURANCE COMPANY	0.0120	184	1,502	\$146,762	<b>\$</b> 0	\$1,475,131	\$44,133	1005.12
31	AMERICAN NATIONAL INSURANCE COMPANY*	0.4875	41	16,089	<b>\$5,951,419</b>	<b>\$</b> 0	\$1,116,105	<b>\$</b> 78,734	18.75
32	AMERICAN NATIONAL LIFE INS OF TX	0.0000	308	13	\$0	<b>\$</b> 0	\$0	\$453	
33	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.0000	304	1	<b>#</b> 93	<b>\$</b> 0	<b>‡</b> 0	\$11	0.00
34	AMERICAN REPUBLIC INSURANCE COMPANY	0.0005	259	0	<b>\$6,330</b>	<b>\$</b> 0	\$12,500	<b>\$</b> 5	197.47
35	AMERICAN SERVICE LIFE INSURANCE COMPANY	0.0000	294	0	<b>\$464</b>	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
36	AMERICAN SKANDIA LIFE ASSURANCE CORP	2.4252	10	1,299	\$29,608,698	\$0	<b>\$1,759,885</b>	\$0	5.94
37	AMERICAN STATES LIFE INSURANCE CO	0.0032	223 192	1,539	#39,261 #119,770	\$0 \$0	<b>\$17,397</b> <b>\$54,456</b>	\$172 \$6,338,669	44.31 45.47
38 39	AMERICAN UNDERWRITERS LIFE INSURANCE CO AMERICAN UNITED LIFE INSURANCE CO	0.0098 1.1217	21	22,736	\$119,770 \$13,694,808	<b>\$46,306</b>	#5,989,421	\$437,152	44.07
40	AMERICAN UNITED HITE INSURANCE CO AMERITAS LIFE INSURANCE CORP	0.0162	172	430	\$197,538	<b>\$40,300</b>	\$3,969, <del>12</del> 1	\$9,108	0.00
41	AMEX LIFE ASSURANCE COMPANY*	0.1744	66	2,234	\$2,129,269	\$0	\$1,988,979	\$68,198	93.41
42	AMICA LIFE INSURANCE COMPANY	0.0000	308	1	<b>\$</b> 0	#0	<b>\$</b> 0	\$42	•
43	ANCHOR NATIONAL LIFE INS CO*	1.2404	19	627	<b>\$15,143,5</b> 71	#0	<b>\$1,047,608</b>	<b>\$</b> 0	6.92
44	ANTHEM LIFE INS CO OF INDIANA	0.0039	218	4	<b>\$47,272</b>	<b>\$</b> 0	#0	<b>\$</b> 0	0.00
45	ANTHEM LIFE INSURANCE COMPANY	0.0433	127	7,576	<b>\$528,460</b>	<b>#</b> 0	<b>\$438,380</b>	\$148,327	82.95
46	ARCADIA NATIONAL LIFE INSURANCE CO	0.0284	145	2,940	<b>\$346,467</b>	#0	<b>\$61,366</b>	\$26,444	17.71
47	ARISTAR LIFE INSURANCE COMPANY	0.0006	256	18 0	\$6,740 434,730	<b>#</b> 0	<b>\$26,500</b>	\$208	393.18
48	ATLANTA LIFE INSURANCE COMPANY	0.0020	231	1,029	\$24,728 \$77,110	<b>‡</b> 0	\$80,240	\$28,428 \$7,939	324.49 207.01
49 50	AURORA NATIONAL LIFE ASSURANCE CO AUSA LIFE INSURANCE COMPANY INC	0.0063 0.0017	206 234	1,029	\$77,119 \$20,774	#0 #0	<b>\$159,644</b> <b>\$0</b>	#7,838 #0	0.00
51	BALBOA LIFE INSURANCE COMPANY	0.0552	116	5,610	<b>\$674,498</b>	#0	<b>\$171,499</b>	<b>\$</b> 0	25.43
52	BANKERS LIFE AND CASUALTY COMPANY	0.0552	308	7	\$0.4,496 \$0	<b>\$</b> 0	\$171,499 \$129,441	<b>*</b> 0	43.73
53	BANKERS NATIONAL LIFE INS CO	0.0001	287	8	<b>\$</b> 928	<b>\$</b> 0	<b>\$123,441</b>	<b>≠34</b>	0.00
54	BANKERS SECURITY LIFE INS SOCIETY	0.0058	210	764	<b>\$70,457</b>	\$0	<b>*</b> 0	<b>\$74,</b> 517	0.00
55	BANKERS UNITED LIFE ASSURANCE CO	0.3516	50	610	\$4,292,242	<b>\$</b> 0	#373,985	#91,375	8.71

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
000	COMPANI MALL							TOROL (UUU)	141110
56	BCS LIFE INSURANCE COMPANY	0.0391	132	2,950	\$477,212	<b>\$</b> 0	<b>\$773,973</b>	\$234,454	162.19
57	BENEFICIAL LIFE INSURANCE COMPANY	0.0003	272	193	#3,368	#0	<b>\$54,075</b>	\$28,737	1605.55
58	BENEFICIAL STANDARD LIFE INS CO*	0.0102	191	829	#123,976	<b>\$</b> 0	\$86,491	\$6,302	69.76
59	BERKSHIRE LIFE INSURANCE COMPANY	0.0040	216	10	\$49,043	<b>\$</b> 0	#0	\$0	0.00
60	BOSTON MUTUAL LIFE INSURANCE COMPANY	0.0115	187	2,213	<b>\$139,804</b>	#0	<b>\$145,975</b>	\$78,849	104.41
61	BRADFORD NATIONAL LIFE INSURANCE CO*	0.0700	107	121	\$854,399	<b>\$</b> 0	<b>\$</b> 562,839	<b>\$</b> 0	65.88
62	BUSINESS MENS ASSURANCE CO OF AMERICA	0.6637	31	65,441	\$8,103,413	<b>\$</b> 0	<b>\$6,354,992</b>	\$2,885,498	78.42
63	CAMERON LIFE INSURANCE COMPANY	0.0052	214	500	#63,547	<b>\$</b> 0	\$0	\$11,216	0.00
64	CANADA LIFE ASSURANCE COMPANY	0.0241	150	4,519	\$294,152	<b>\$</b> 0	\$2,026,230	\$143,516	688.84
65	CELTIC LIFE INSURANCE COMPANY THE	0.0020	233	231	\$24,104	<b>\$</b> 0	<b>\$</b> 0	\$2,257	0.00
66	CENTENNIAL LIFE INSURANCE COMPANY, THE	0.0061	207	635	\$74,928	<b>#</b> 0	\$0	\$11,495	0.00
67	CENTRAL NATIONAL LIFE INS OF OMAHA	0.0774	98	16,420	\$944,878	#0	<b>#419,535</b>	\$95,636	44.40
68	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.0150	176	3,458	\$182,584	<b>\$</b> 0	\$47,000	\$33,176	25.74
69	CENTRAL STATES HEALTH & LIFE CO	0.1442	75 06	60,445	\$1,759,929	<b>#</b> 0	\$909,912	\$127,088	51.70
70	CENTURION LIFE INSURANCE COMPANY	0.1085	86	21,808	\$1,324,169	<b>\$</b> 0	\$421,564	\$114,340	31.84
71	CENTURY LIFE ASSURANCE COMPANY	0.0332	140	1,619	\$404,851	<b>\$</b> 0	\$29,526	\$12,960	7.29
72	CENTURY LIFE OF AMERICA	0.0112	188	2	\$136,375	#0	\$0	\$0	0.00
73	CHARTER NATIONAL LIFE INSURANCE CO*	0.2228 0.0005	63 262	216 36	\$2,720,363 \$5,715	#0 #0	\$291,256 \$5,503	\$11,897	10.71 97.87
74 75	CHESAPEAKE LIFE INSURANCE COMPANY THE* CHRISTIAN FIDELITY LIFE INSURANCE CO	0.0067	204	548	\$82,408	\$0	<b>\$5,593</b> <b>\$90,088</b>	<b>\$5,325</b> <b>\$4,063</b>	109.32
75	CHRISTIAN FIDELITI BIFE INSURANCE CO				•	•	420,000	\$4,003	109.32
76	CHRYSLER LIFE INSURANCE COMPANY	0.0001	283	503	\$1,241	#0	\$48,428	\$1,599	3902.34
77	CHUBB LIFE INS CO OF AM	0.0528	118	42	\$644,332	<b>\$</b> 0	\$109,753	\$29,191	17.03
78	CITICORP LIFE INSURANCE CO	0.0187	164	3	\$228,406	<b>\$</b> 0	<b>#</b> 0	\$32,318	0.00
79	CITIZENS SECURITY LIFE INS CO	0.0001	284	16	\$1,179	<b>\$</b> 0	#0	\$215	0.00
80	COLLEGE LIFE INSURANCE CO OF AMERICA	0.0240	151	51	\$292,409	#0	\$1,155	\$10	0.39
81	COLONIAL LIFE & ACCIDENT INS CO	0.0010	245	130	\$11,727	#0	<b>#</b> 0	\$4,544	0.00
82	COLONIAL LIFE INS CO OF AMERICA	0.0463	123	416	\$565,075	<b>#</b> 0	\$102,000	<b>\$128,292</b>	18.05
83	COLONIAL PENN LIFE INSURANCE CO	0.0703	106	4,753	<b>\$857,826</b>	<b>#</b> 0	\$532,615	\$16,309	62.09
84	COLUMBIA UNIVERSAL LIFE INS CO	0.0000	308	1	<b>\$0</b>	<b>#</b> 0	\$0	<b>\$3</b>	
85	COMBINED INSURANCE CO OF AMERICA	0.0352	136	2,619	\$430,343	<b>\$</b> 0	\$491,205	<b>\$28,593</b>	114.14
86	COMMERCIAL LIFE INSURANCE COMPANY*	0.0091	194	1,950	\$111,506	#0	<b>\$84,497</b>	\$37,833	75.78
87	COMMERCIAL UNION LIFE INS CO OF AMERICA	0.0000	308	1,257	<b>\$</b> 0	<b>\$</b> 0	<b>\$835,869</b>	\$11,360	
88	COMMONWEALTH LIFE INSURANCE COMPANY	0.0004	263	839	<b>\$5,369</b>	<b>\$</b> 0	\$38,469	\$45,477	716.50
89	COMMONWEALTH NATIONAL LIFE INS CO	0.0001	289	11	<b>\$746</b>	<b>#</b> 0	<b>\$</b> 0	<b>\$157</b>	0.00
90	COMPANION LIFE INSURANCE COMPANY*	0.0008	248	165	\$9,632	<b>\$</b> 0	#103,214	\$1,849	1071.57
91	CONGRESS LIFE INSURANCE COMPANY	0.0000	305	188	\$81	<b>\$</b> 0	<b>\$</b> 0	\$17,817	0.00
92	CONNECTICUT GENERAL LIFE INS CO	2.3113	12	216,781	\$28,217,849	<b>\$</b> 0	<b>\$29,691,888</b>	<b>\$8,391,575</b>	105.22
93	CONNECTICUT MUTUAL LIFE INS CO	0.2688	60	120	#3,281,263	<b>‡</b> 0	\$18,422	#13,366	0.56
94	CONNECTICUT NATIONAL LIFE INS CO	0.0000	308	1.1	#0	#0	#0	\$84	·
95	CONTINENTAL ASSURANCE COMPANY	2.3570	11	145	\$28,776,373	<b>\$9,212</b>	\$2,708,802	\$1,862,486	9.45
96	CONTINENTAL LIFE AND ACCIDENT CO*	0.0088	198	1,036	<b>\$108,026</b>	#0	\$35,264	\$11,589	32.64
97	COUNTRY LIFE INSURANCE COMPANY	0.0009	246	56	<b>\$10,600</b>	<b>\$</b> 0	<b>#</b> 563	\$2,865	5.31
98	COVA FINANCIAL SERVICES LIFE INS CO	0.0000	308	70	<b>#0</b>	#0	<b>\$128,249</b>	#4,524	•
99	CROWN LIFE INSURANCE COMPANY*	0.0626	111	1,071	<b>\$764,180</b>	#0	\$103,826	\$19,475	13.59
100	CUNA MUTUAL INSURANCE SOCIETY	0.5696	36	651,009	<b>\$6,953,701</b>	\$98,161	\$4,465,045	\$862,285	65.62
101	DELTA LIFE AND ANNUITY COMPANY*	0.0441	126	. 4	\$537,847	<b>#</b> 0	<b>\$25,000</b>	#0	4.65
102	EBPLIFE INSURANCE COMPANY	0.0013	239	457	#16,360	<b>#</b> 0	#0	\$9,177	0.00
103	EMPLOYERS HEALTH INSURANCE COMPANY*	0.0171	171	2,765	\$208,918	<b>\$</b> 0	#34,500	\$45,646	16.51
104	EMPLOYERS LIFE INS CO OF WAUSAU	0.0760	100	1,466	<b>\$928,347</b>	<b>\$</b> 0	<b>\$1,405,383</b>	<b>#36,005</b>	151.39
105	EMPLOYERS MODERN LIFE COMPANY	0.0008	250	237	<b>\$9,335</b>	#0	<b>\$31,000</b>	\$4,220	332.08
106	EPIC LIFE INSURANCE COMPANY THE	0.0025	227	542	#30,753	#0	#0	<b>\$9,068</b>	0.00
107	EQUITABLE LIFE ASSUR SOCIETY OF THE US	3.1450	8	13,223	#38,396,479	<b>#293,325</b>	\$26,424,971	<b>#55</b>	69.59
108	FAMILY BENEFIT LIFE INSURANCE CO	0.0218 0.0091	156 195	1,730	\$265,924 \$110,970	<b>‡</b> 0	\$225,178 \$53,505	\$232,409	84.68
109	FAMILY LIFE INSURANCE COMPANY*	0.0091	132	1,274	<b>\$110,879</b>	#0	<b>\$53,595</b>	\$11,112	48.34

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obs	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS £ ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
110	FARM BUREAU LIFE INS CO OF MISSOURI	0.0082	199	667	<b>\$100,254</b>	<b>\$</b> 0	<b>#95,000</b>	\$22,867	94.76
111	FARMERS NEW WORLD LIFE INSURANCE CO	0.0002	268	130	\$3,949	<b>\$</b> 0	#35,000	\$138.347	0.00
112	FARMLAND LIFE INSURANCE COMPANY	0.0053	213	44	#64,121	<b>\$</b> 0	\$168,907	\$220	263.42
113	FEDERAL HOME LIFE INSURANCE COMPANY*	0.0000	308	921	<b>\$</b> 0	#0	<b>\$9,370</b>	<b>\$8,550</b>	
114	FEDERAL KEMPER LIFE ASSURANCE CO	0.0000	290	2	<b>\$</b> 600	#0	<b>\$</b> 0	\$14	0.00
115	FEDERAL LIFE INSURANCE CO MUTUAL	0.0007	253	0	<b>\$8,750</b>	<b>\$</b> 0	\$299,351	<b>#</b> 0	3421.15
116	FEDERATED LIFE INSURANCE COMPANY	0.0804	95	2,512	<b>\$981,420</b>	#0	\$247,294	\$33,622	25.20
117	FIDELITY AND GUARANTY LIFE INS CO*	0.0343	138	70	#419,133	<b>#</b> 0	<b>\$739,346</b>	\$0	176.40
118	FIDELITY SECURITY LIFE INSURANCE CO*	0.8345	25	63,479	\$10,187,870	<b>\$</b> 0	<b>\$</b> 5,657,946	\$382,615	55.54
119	FIDELITY STANDARD LIFE INSURANCE CO	0.1845	64	116	\$2,252,555	#0	\$540,254	<b>\$</b> 0	23.98
120	FIRST COLONY LIFE INSURANCE COMPANY	0.0447	124	1,926	\$545,811	<b>#</b> 0	\$180,263	\$233,905	33.03
121	FIRST INVESTORS LIFE INSURANCE COMPANY	0.0000	308	1	*0	<b>\$</b> 0	#0	\$13,475	
122	FIRST PROVIDIAN LIFE & HEALTH INS CO	0.0201	160 226	878 12	\$245,081 \$30,950	\$0 \$0	\$210,935 \$1,146,300	\$17,392	86.07
123 124	FIRST VARIABLE LIFE INSURANCE CO FORD LIFE INSURANCE COMPANY	0.0025 0.1344	77	14,763	#1,641,473	# O	\$1,140,300 \$743,945	\$0 \$130,128	3703.72 45.32
124	FORD LIFE INSURANCE COMPANI	0.1344	• • • • • • • • • • • • • • • • • • • •	14,703	\$1,021,E13	φU	* (23)	4130,120	45.32
125	FOREMOST LIFE INSURANCE COMPANY		•	241	<b>\$-4,679</b>	<b>#</b> 0	\$44,635	\$2,396	
126	FORETHOUGHT LIFE INSURANCE COMPANY	0.6368	32	4,147	\$7,774,555	<b>‡</b> 0	\$1,883,174	\$17,529	24.22
127	FORT DEARBORN LIFE INS CO	0.1044	87	15,323	\$1,274,612	<b>\$</b> 0	\$1,405,532	<b>\$538,255</b>	110.27
128	FORTIS BENEFITS INSURANCE COMPANY	0.4898	40	70,038 545	\$5,979,361 \$636,117	<b>\$</b> 0	\$4,559,011 4343,105	#3,497,296 #70,350	76.25
129	FRANKLIN LIFE INSURANCE COMPANY	0.0521	120	545	<b>\$636,117</b>	<b>\$</b> 0	\$347,195	<b>\$70,359</b>	54.58
130	GENERAL AMERICAN LIFE INSURANCE CO	7.1682	2	193,004	#87,516,193	\$233,115	<b>\$35,260,945</b>	\$10,231,040	40.56
131	GENERAL FIDELITY LIFE INSURANCE CO	•	•	53	\$-5,375	<b>#</b> 0	\$21,347	\$1,543	
132	GERBER LIFE INSURANCE COMPANY	0.0588	113	3,982	<b>\$717,866</b>	#0	\$621,049	<b>\$33,007</b>	86.51
133	GLOBE LIFE AND ACCIDENT INS CO	0.1509	73 50	9,282	\$1,842,424	<b>\$0</b>	\$613,792	\$68,764 *200	33.31
134	GOLDEN AMERICAN LIFE INS CO	0.2700	59	212	<b>\$3,296,720</b>	#0	<b>\$467,324</b>	\$208	14.18
135	GOLDEN RULE INSURANCE COMPANY	0.0141	179	213	<b>\$171,960</b>	<b>\$</b> 0	\$43,183	<b>\$6,052</b>	25.11
136	GREAT AMERICAN LIFE INSURANCE CO	0.0000	303	73	\$100	<b>#</b> 0	<b>\$</b> 0	#8	0.00
137	GREAT AMERICAN RESERVE INS CO	0.0070	202	181	#84,937	<b>#</b> 0	\$25,855	\$4,809	30.44
138	GREAT SOUTHERN LIFE INSURANCE CO	0.0000	290	0	<b>\$600</b>	<b>\$</b> 0	<b>\$0</b>	\$0	0.00
139	GREAT WEST LIFE & ANNUITY INS CO*	0.7100	30	16,966	\$8,668,383	<b>\$3,127</b>	\$20,776,770	\$584,946	239.72
140	GREAT WEST LIFE ASSURANCE COMPANY*	0.0001	280	10	\$1,536	<b>\$</b> 0	#0	\$952	0.00
141	GUARANTEE MUTUAL LIFE COMPANY	0.6323	33	2,502	<b>\$7,720,211</b>	<b>\$</b> 0	\$4,645,567	\$1,881,878	60.17
142	GUARANTEE RESERVE LIFE INSURANCE CO	0.0118	186	911	<b>#143,505</b>	<b>\$</b> 0	\$84,229	\$7,211	58.69
143	GUARANTEE TRUST LIFE INSURANCE CO*	0.0937	91 183	8,295 13	\$1,144,068 \$151,772	#0 #0	\$28,645 \$154,996	\$86,883 \$0	2.50
144	GUARDIAN INSURANCE & ANNUITY CO INC	0.0124	103	13	#131,772	ą.	\$134,990	şv	102.12
145	GUARDIAN LIFE INSURANCE CO OF AMERICA	0.3843	47	49,268	\$4,692,279	<b>\$</b> 0	\$2,412,688	\$1,502,588	51.42
146	GULF LIFE INSURANCE COMPANY	0.0000	308	59	#0	#0	\$216,408	\$0 42.246.706	62.40
147	HARTFORD LIFE AND ACCIDENT INS CO	0.5686	37 1	78,440 5,483	#6,941,384 #118,403,948	#0 #0	<b>\$4,402,007</b> <b>\$35,497,661</b>	\$2,246,796 \$139,010	63.42
148 149	HARTFORD LIFE INSURANCE COMPANY HARVEST LIFE INSURANCE COMPANY THE	9.6982 0.0000	308	5,463 0	\$0	#0 #0	\$35,497,661	\$2,655	29.98
		0 0005	250	707	A6 262	40	454 050		
150 151	HERITAGE LIFE INSURANCE COMPANY HOME LIFE FINANCIAL ASSURANCE CORP	0.0005 0.0706	258 105	727 8,503	\$6,367 \$861,358	#0 #0	#54,058 #311,750	\$10,416 \$154,172	849.03 36.19
152	HOME TIPE FINANCIAL ASSURANCE CORP	0.0186	165	196	\$226,845	<b>\$</b> 0	\$311,750 \$3,367	\$323	1.48
153	HORACE MANN LIFE INSURANCE COMPANY	0.0031	225	741	\$38,212	<b>#</b> ŏ	<b>\$52,000</b>	\$7,533	136.08
154	IDS LIFE INSURANCE COMPANY	0.0238	152	123	#290,918	#0	<b>\$</b> -77,925	\$1,094	
155	INA LIFE INSURANCE CO OF NEW YORK	0.0000	308	0	<b>#</b> 0	<b>\$</b> 0	<b>\$5,508</b>	\$0	
156	INDIVIDUAL ASSUR CO LIFE HEALTH & ACCID	0.1471	74	27,217	<b>\$1,795,989</b>	<b>\$</b> 0	\$611,399	\$125,935	34.04
157	INTEGRITY LIFE INS CO	0.0189	163	28	#231,115	<b>\$</b> 0	\$12,976	\$1,231	5.61
158	INTRAMERICA LIFE INSURANCE COMPANY	0.0002	278	9	\$2,119	įŏ	#0	#38	0.00
159	INVESTORS LIFE INS CO OF NORTH AMERICA	0.0000	297	Ō	<b>\$308</b>	<b>#</b> 0	<b>\$</b> 0	\$0	0.00
160	INVESTORS LIFE INSURANCE CO OF NEBRASK*	0.0000	308	132	#0	<b>\$</b> 0	#0	<b>\$19,694</b>	_
161	ITT HARTFORD LIFE AND ANNUITY INS CO	0.0002	274	17	<b>\$2,933</b>	# Ö	\$0	<b>\$644</b>	0.00
162	J C PENNEY LIFE INSURANCE COMPANY	0.3253	54	59,320	\$3,971,554	<b>#</b> 0	\$1,196,631	\$200,228	30.13
163	JACKSON NATIONAL LIFE INSURANCE CO	0.0541	117	2,542	<b>#</b> 660,683	#0	\$3,146,891	#0	476.31

SEPTEMOD FILTE LIFE CO	obs	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
100   100	164	JEFFERSON PILOT LIFE INS CO	0.0095	193	1.095	\$116,282	\$0	<b>\$595.714</b>	\$26.587	512.30
167   OINN INANCOK MUTUAL LIFE INSE CO   0.7188   29   30.402   48,775,344   4035,638   440,532,329   82,311,678   460,13     168   KARNAC CITT LIFE INSEGNACE CO   0.809   44   34,575,740   40   41,575,630   41,192,738   40   40,000     169   EMPTRE INVESTORS LIFE INSEGNACE CORNAL   0.032   124   40   40   40,000     170   LAMAR LIFE INSUBANCE CORNAL   0.032   124   42   42   42   42   42   42     171   LAMAR LIFE INSUBANCE CORNAL   0.032   124   42   42   42   42   42   42										
169   EMBRAS CITY LIFE INSURANCE CO   0.4009	166	JOHN DEERE LIFE INS CO								
EMPIRE IMPERIORS LITE INSTANCE COMPANY   0.189										
EFFORT LIFE INSURANCE COMPANY   0.0395   161	168	KANSAS CITY LIFE INSURANCE CO	0.4009	44	34,572	\$4,894,324	#0	\$3,335,090	\$1,196,224	68.14
IAPATETY LIFE INSURANCE CO THE   0.0291   144   10   #355.645   #26.750   #206.665   #301.274   #5.50   #317.013   #317	169	KEMPER INVESTORS LIFE INS CO	0.3899	45	2,386	#4,759,701	<b>\$</b> 0	\$3,827,388	<b>\$</b> 0	80.41
LIMBAL LIFE INSURANCE CONFANY   0.0823   239   243   828.013   40   4435.544   81.793   1553.015	170	KEYPORT LIFE INSURANCE COMPANY	0.0195		68			\$172,658	\$0	72.61
173 LITERTY LIFE ASSUREC CO OF BORYON 0.0274 146 9,876 \$395,665 \$0 \$8936,181 \$174,594 \$250,155										
LIMPRETY LINE INMUDANCE COMPANY*   0.000   94   7,939   499;213   40   414,372   4714,213   13.45										
175   LIFE INS CO OF THE SOUTHWEST   0.0000   197   32   \$109,000   \$0   \$996,928   \$11,455   628.69     176   LIFE INSURANCE COOF GRORITA   0.0000   308   308   160,380   \$40,400   \$40,400,144   \$2,153,151   75,78     179   LIFE INSURANCE COOF MORTH AMERICA   0.2005   388   160,380   \$45,511,480   \$40   \$40,029,144   \$2,153,151   75,78     179   LIFE INSURANCE COOF MORTH AMERICA   0.5125   388   405   \$45,624,914   \$40   \$40,629,144   \$42,153,151   75,78     179   LIFE INSURANCE COOF AMORTHA   0.5125   389   405   \$45,624,914   \$40   \$40,629,144   \$40,111	1/3	LIBERTY LIFE ASSUR CO OF BOSTON	0.0274	140	9,070	\$335,065	şu	\$638,181	\$1/4,584	250.15
176   LIFE INSURANCE COD SORGIA MERICA   0.0000   308   366   40   40   40   40   47,135,131   75,78     177   LIFE INSURANCE COD NORTH MERICA   0.4555   42   161,866   83,316,855   30   44,099,144   72,181,911   75,78     179   LIFE INSURANCE COURANT OF ILLINOIS   0.5129   38   405   84,251,914   40   49,699   446,935   0.15     180   LIFE INSURANCE COMPANY OF YLGINIA THE*   0.5129   38   405   84,251,914   40   49,699   446,935   0.15     180   LIFE INVESTING IN CO OF AMERICA   0.5054   50   17,761   43,724,760   60   42,575,312   4469,411   62,141     181   LINGKON BENTRACE LIFE INSURANCE COD   0.0004   266   9   244,386   40   42,000   417   43,60     181   LINGKON HERITAGE LIFE INSURANCE COD   0.0004   266   9   244,386   40   42,000   417   43,60     181   LINGKON HERITAGE LIFE INSURANCE COD   0.0004   266   9   244,386   40   42,000   417   43,60     181   LINGKON HERITAGE LIFE INSURANCE COD   0.0005   260   23   46,323   40   47,773,514   311,707   123,10     181   LOYAL AMERICAN LIFE INSURANCE COD   0.0005   260   23   46,323   40   47,773,514   311,707   123,10     181   LOYAL AMERICAN LIFE INSURANCE COD, INC   0.0006   247   0.516   46,323   40   42,510   41,230   39,70     181   MANUFACTURES LIFE INSURANCE COD, INC   0.0006   247   0.516   25,879   24,530   40   42,510   41,230   39,70     181   MANUFACTURES LIFE INSURANCE COMPANY   0.129   40   575   41,500,669   40   85,079,255   4727   318,471     181   MANUFACTURES LIFE INSURANCE COMPANY   0.129   40   575   41,500,669   40   42,500   42,511   31,16     181   MANUFACTURES LIFE INSURANCE COMPANY   0.0000   377   2   41,310   41,310   41,310   41,310   41,310   41,310     181   MANUFACTURES LIFE INSURANCE COMPANY   0.0000   375   2,478   42,451,470   40   42,750   42,511   41,310     181   MANUFACTURES LIFE INSURANCE COMPANY   0.0000   375   2,478   42,451,470   40   41,750   41,750   41,750     181   MANUFACTURES LIFE INSURANCE COMPANY   0.0000   0.0000   0.0000   0.0000   0.0000   0.0000   0.0000   0.0000   0.0000   0.0000   0.0000   0.0000										
177 LIFE INSTRANCE CO OF NORTH AMERICA 0.4355 42 160,386 45,316,855 40 \$4,029,144 42,183,913 75.78 178 LIFE INSTRANCE COMPANY OF VIRIOTINIA THE* 0.5129 38 405 46,261,914 40 \$9,699 446,935 0.15 180 LIFE INVESTORS INSC OF AMERICA 0.3051 56 17,961 43,724,706 40 \$2,575,312 4460,817 69,11 181 LINCOLN BENEFIT LIFE COMPANY 0.0044 149 12 \$237,610 80 \$2,575,312 4460,817 69,14 181 LINCOLN BENEFIT LIFE COMPANY 0.0044 149 12 \$237,610 80 \$2,575,312 4460,817 69,14 181 LINCOLN BENEFIT LIFE COMPANY 0.0040 208 72 \$41,80 80 \$2,575,312 4460,817 69,14 183 LINCOLN MUTUAL LIFE INSUBANCE CO 0.0000 208 72 \$41,80 80 \$2,575,312 4460,811 61,14 184 LINCOLN MUTUAL LIFE INSUBANCE CO 0.0000 208 72 \$41,80 80 \$47,718,114 \$317,797 122,10 185 LOYALTY LIFE INSUBANCE CO 0.0005 260 21 \$45,141 170 80 \$47,718,114 \$317,797 122,10 187 MANDACTURES LIFE INSUBANCE CO 1.0005 260 21 \$45,746 40 \$47,718 \$11 \$43,746 40 \$47,718 \$11,115 145,000 120 80 80 80 80 80 80 80 80 80 80 80 80 80										628.69
179   LIFE INSURANCE COMPANY OF ILLINOIS   0.0000   308   1										25.20
179   LIFE INSURANCE COMMANY OF VIRGINIA THE*   0.5129   38   405   86,261,314   40   89,699   846,935   0.15										/5./8
160   Life Investors ins co of America   0.3051   56   17,961   \$3,774,706   \$0   \$2,575,312   \$380,817   65.14     181   Lincoln Benefit Life Commany   0.0244   149   12   \$297,630   \$0   \$418   \$11   0.21     182   Lincoln Huttle Life Insulance co   0.004   266   5   \$4,306   \$0   \$4,000   \$17   45.60     183   Lincoln Huttle Life Insulance co   0.004   266   5   \$4,306   \$0   \$4,000   \$17   45.60     184   Lincoln Huttle Life Insulance co   0.0050   260   231   46,323   \$0   \$2,510   \$1,221   331,707     185   Loyal American Life Insulance co   0.0050   260   23   \$6,323   \$0   \$2,510   \$1,221   331,707     185   Loyal American Life Insulance co   0.0050   260   23   \$6,323   \$0   \$2,510   \$1,221   331,707     187   Manison Mational Life Insulance co   0.0050   260	1/0	DIFE INSURANCE COMPANI OF IDDINOIS	0.0000	300	*	ų v	ΨU	ą v	ąv	•
181   LINGUIN BENEFIT LIFE COMPANY   0.0244   149   12   \$297,530   \$0   \$618   \$11   0.21										
182   LINCOLM PRINTALIPE INSURANCE CO*   0.0004   266   9   94,386   80   82,000   417   45.60     183   LINCOLM NUTUAL LIFE INSURANCE CO*   0.0005   308   72   80   80   80   810,016     184   LINCOLM NUTUAL LIFE INSURANCE CO*   5.1724   5   12.611   \$63,149,170   90   \$77,736,514   \$317,707   123,100     185   LOYALA MERICAN LIFE INSURANCE CO   0.0005   260   23   89,879   80   84,187   81,420   31,315   16.50     186   LOYALITY LIFE INSURANCE CONTRANY   0.0088   247   51   89,879   80   84,187   81,404   82,87     187   MANUFACTURERS LIFE INSURANCE CO, INC   0.0036   220   160   843,746   80   87,079,255   87,277   318,47     188   MANUFACTURERS LIFE INSURANCE CO   1.2104   20   5.137   814,777,789   86.09   81,377,433   8594,100   9.33     189   MASURACTURERS LIFE INSURANCE CO   1.2104   20   5.137   814,777,789   86.09   81,377,433   8594,100   9.33     190   MASSACHUSETTS NUTUAL LIFE INSURANCE CO   1.2104   20   5.137   814,777,789   86.09   81,377,433   8594,110   9.33     191   MATPHOMER NATIONAL LIFE INSURANCE CO   2.2486   14   40,886   827,452,478   842,976   89,469,892   8259,311   31.16     191   MATPHOMER NATIONAL LIFE INSURANCE CO   0.0000   307   2   245,470   80   841,7969   80   170,27     192   MEDILIFE ASSURANCE CORPORATION   0.0201   159   2.478   2424,470   80   841,7969   80   170,27     194   MEDICAL LIFE INSURANCE CONTRANY   0.0575   114   138   8702,059   80   8322,000   887,827   45.87     195   MEGALIFE AND MEARTH INS CO   0.7855   66   20,479   89,595,519   80   8322,000   887,827   45.87     195   MEGALIFE AND MEARTH INS CO   0.0000   308   3   273,661   376,244,513   42,052,140   42,452,529   31,415,994   312,419     196   METRIPHE SECURITY INS CO   0.0000   243   179   81,2615   80   80   80,575,56   899,526   37,265     196   METRIPHE AND MEARTH INS CO   0.0000   243   279,401   47,										
184   LINCOLM MATIONAL LIFE INSURANCE CO										
184   LINCOLN NATIONAL LIFE INSURANCE CO*   5.1724   5   12,611   \$63,149,170   \$0   \$477,736,514   \$317,707   123.10   185   LOYAL MARRICAN LIFE INSURANCE COD   0.005   2460   23   \$6,323   \$0   \$2,510   \$1,220   39.70   123.10   185   LOYAL MARRICAN LIFE INSURANCE COD   1.006   247   51   \$6,323   \$0   \$2,510   \$1,230   39.70   123.10   185									,	45.00
185   LOYAL MARRICAN LIFE INSURANCE CO		•				•	·			•
186 LOYALTY LIFE INSURANCE COMPANY 0.0008 247 51 89,879 \$0 \$8,187 \$1,404 82.87 187 MANDEACTURERS LIFE INSURANCE CO 1.12104 20 5.137 \$11,500,6659 \$0 \$8,7,218 \$1,315 16.58 188 MANDEACTURERS LIFE INSURANCE CO 1.2104 20 5.137 \$14,777,789 \$609 \$1,377,423 \$594,100 9.33 199 MASSACHISSTTS HUTUAL LIFE INS CO 2.2486 14 40,886 \$27,452,478 \$2,976 \$8,469,982 \$269,311 31.15 19.										
189 MANUFACTURERS LIFE INSUGANCE CO (1.S.A.) THE 0.1229 80 575 \$1,500,669 \$0 \$0 \$5,072,255 \$127 338.41.  189 MANUFACTURERS LIFE INSUGANCE CO 1.2104 20 5.137 \$14,777,789 \$609 \$1,377,423 \$594,100 9.33 190 MASSACHUSETTS MUTUAL LIFE INSUGANCE CO 2.2486 14 40,886 \$27,452,473 \$42,976 \$8,469,892 \$2,269,311 31.16 191 MAPPLOWER NATIONAL LIFE INSUGANCE CO 0.000 307 2 813 \$42,976 \$8,469,892 \$2,269,311 31.16 191 MAPPLOWER NATIONAL LIFE INSUGANCE CO 0.000 307 2 813 \$42,976 \$8,469,892 \$2,269,311 31.16 191 MAPPLOWER NATIONAL LIFE INSUGANCE CO 0.000 307 2 813 \$42,976 \$8,469,892 \$2,269,311 31.16 191 MAPPLOWER NATIONAL LIFE INSUGANCE CO 0.000 307 2 813 \$42,976 \$8,469,892 \$2,269,311 31.16 191 MAPPLOWER NATIONAL LIFE INSUGANCE COMPORATION 0.0000 307 2 813 \$42,976 \$8,469,892 \$2,269,311 31.16 191 MAPPLOWER NATIONAL LIFE INSUGANCE COMPORATION 0.0000 307 2 813 \$42,976 \$8,469,892 \$2,269,311 31.16 191 MAPPLOWER NATIONAL LIFE INSUGANCE COMPORATION 0.0575 \$14 \$138 \$4702,059 \$80 \$322,000 \$87,827 \$45,87 195 MAPPLO MAP										
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191   MAYFLOWER NATIONAL LIFE INSURANCE CO										
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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS  ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
218 219	NATIONAL FARMERS UNION LIFE INS CO NATIONAL FIDELITY LIFE INSURANCE CO	0.0000	308	0	#0 #-179	#0 #0	#0 #-8,566	\$3 \$0	
219	NATIONAL GROUP LIFE INSURANCE COMPANY*	0.0040	217	835	\$48,230	<b>\$</b> 0	\$20,000	/ <b>\$17,</b> 069	41.47
221	NATIONAL HEALTH INS CO	0.0010	244	21	\$12,346	#0	\$1,919	\$178	15.54
222	NATIONAL WESTERN LIFE INSURANCE CO	0.0008	251	207	<b>\$9,251</b>	#0	\$122,145	<b>\$</b> 0	1320.34
223	NATIONWIDE LIFE INSURANCE COMPANY	4.7290	7	25,407	<b>\$57,735,747</b>	<b>\$</b> 0	\$11,254,605	\$46,355	19.49
224	NEW ENGLAND MUTUAL LIFE INS CO	1.5249	17	4,459	\$18,617,347	#30,990	\$16,057,881	\$68,216	86.42
225	NEW YORK LIFE INSURANCE COMPANY NIPPON LIFE INS CO OF AMERICA	0.2642 0.0008	61	24,607	<b>\$3,225,656</b> <b>\$9,596</b>	\$300,018	\$10,144,581	\$1,589,447	323.80
226 227	NORTH AMERICAN CO FOR LIFE & HEALTH IN*	0.0069	249 203	161 331	\$83,824	#0 #0	\$0 \$112,905	<b>\$1,824</b> <b>\$18,630</b>	0.00 134.69
228	NORTH AMERICAN LIFE ASSURANCE CO	0.1085	85	18,124	\$1,324,905	#0	<b>\$542,500</b>	<b>\$465,961</b>	40.95
229	NORTH AMERICAN SECURITY LIFE INS CO	0.0119	185	5	\$144,790	<b>\$</b> 0	\$447	\$0	0.31
230	NORTH CENTRAL LIFE INSURANCE CO*	0.0409	130	7,348	\$499,007	<b>#</b> 0	\$447,991	\$45,719	89.78
231	NORTHBROOK LIFE INSURANCE COMPANY	0.4026	43	1,508	\$4,915,618	#0	\$5,610,830	<b>\$</b> 0	114.14
232	NORTHERN LIFE INSURANCE COMPANY	0.2596	62	2,066	\$3,169,129	<b>\$</b> 0	\$120,503	\$16,887	3.80
233	NORTHWESTERN MUTUAL LIFE INS CO	0.0272	148	5	#332,350	#0	\$255	#0	0.08
234	NORTHWESTERN NATIONAL LIFE INS CO	0.1355 0.0003	76 270	16,013 0	<b>\$1,654,392</b>	<b>\$43,952</b>	\$2,406,745	\$480,462	148.13
235 236	OHIO NATIONAL LIFE ASSURANCE CORP OHIO NATIONAL LIFE INS CO THE	0.3437	270 52	1,433	\$3,646 \$4,196,254	#0 #0	#0 #26,267,554	#0 #152,532	0.00 625.98
237	OLD REPUBLIC LIFE INSURANCE COMPANY	0.0000	308	0	#0	#ŏ	\$0	<b>\$</b> 5	
238	PACIFIC CORINTHIAN LIFE INSURANCE CO	0.0000	308	13	<b>\$</b> 0	\$0	<b>\$9,215</b>	<b>\$</b> 0	_
239	PACIFIC MUTUAL LIFE INSURANCE CO	0.0182	167	7,817	<b>\$222,243</b>	#21,007	#10,289,949	<b>\$55,152</b>	4639.50
240	PAN AMERICAN LIFE INSURANCE COMPANY	0.0989	89	5,513	<b>\$1,207,890</b>	\$35,055	\$323,390	\$26,434	29.68
241	PARAGON LIFE INSURANCE COMPANY	0.5054	39	7,993	\$6,170,391	<b>\$</b> 0	\$2,096,991	\$1,628,307	33.98
242	PAUL REVERE LIFE INSURANCE CO	0.0048	215	535	<b>\$59,101</b>	#0	\$66,197	<b>\$15,696</b>	112.01
243	PAUL REVERE VARIABLE ANNUITY INS CO, TH	0.0000	308	0	<b>\$</b> 0	#0	<b>\$4,499</b>	<b>\$</b> 0	•
244	PEKIN LIFE INSURANCE COMPANY	0.0144	178	940	<b>\$175,551</b>	#0	\$40,132	<b>#8,015</b>	22.86
245	PENN INSURANCE & ANNUITY CO THE	0.0003	267	. 8	<b>\$4,179</b>	#0	#0	<b>\$366</b>	0.00
246	PENN MUTUAL LIFE INSURANCE CO THE	0.0211 0.0000	158 308	248 0	<b>\$257,908</b>	<b>\$</b> 0	\$1,855,848	<b>\$87,561</b>	719.58
247	PENNSYLVANIA LIFE INSURANCE COMPANY			Ū	\$0	#0	\$0	<b>\$88</b>	٠
248	PEOPLES SECURITY LIFE INSURANCE COMPANY	0.0006	257	184	\$6,735	#0	\$9,222	\$13,819	136.93
249	PFL LIFE INSURANCE COMPANY	0.0021	230	155	\$25,756	#0	\$27,585	\$3,449	107.10
250	PHF LIFE INSURANCE COMPANY	0.0038	219	0	<b>\$46,419</b>	<b>\$0</b>	\$0	\$0	0.00
251 252	PHILADELPHIA AMERICAN LIFE INS CO PHILADELPHIA LIFE INS CO	0.0004 0.0525	265 119	46 24	<b>\$4,543</b> <b>\$641,012</b>	\$0 \$0	\$54,500 \$0	\$16,133 \$0	1199.65 0.00
						·	•	•	
253	PHOENIX AMERICAN LIFE INS CO	0.0750	101	15,178	\$915,871	#0	\$567,203	\$1,875	61.93
254	PHOENIX HOME LIFE MUTUAL INS CO	0.0776	97	10,555	<b>#947,348</b>	<b>\$798</b>	<b>\$659,870</b>	#319,786	69.74
255 256	PIONEER AMERICAN INSURANCE COMPANY PIONEER LIFE INSURANCE CO OF IL	0.0001 0.0002	281 275	22 17	\$1,501 \$2,731	#0 #0	\$0 \$0	\$1,215	0.00
257	PIONEER SECURITY LIFE INSURANCE COMPANY	0.0002	292	6	#2,731 #540	<b>\$</b> 0	<b>‡</b> 0	\$0 \$290	0.00 0.00
258	PM GROUP LIFE INS CO	0.0718	103	3,498	<b>\$876,852</b>	#0	\$218,500	\$55,272	24.92
259	PRAIRIE STATES LIFE INSURANCE CO	0.0000	308	0	*0	\$0	<b>\$2,250</b>	\$0	
260	PREFERRED LIFE INS CO OF NEW YORK	0.0000	300	2	<b>\$221</b>	<b>#</b> 0	<b>\$</b> 0	\$0	0.00
261	PRESIDENTIAL LIFE INSURANCE CO	0.0000	308	0	#0	#0	\$111,243	#0	•
262	PRIMERICA LIFE INSURANCE COMPANY	0.0000	298	1	<b>\$255</b>	\$0	<b>\$</b> 0	#0	0.00
263	PRINCIPAL MUTUAL LIFE INS CO	5.7509	4	305,840	\$70,212,438	<b>\$501,080</b>	<b>#54</b> , <b>812</b> , <b>606</b>	\$2,552,622	78.78
264	PROTECTIVE LIFE INSURANCE COMPANY	0.8787 0.0005	23 261	878 20	\$10,727,474 \$6,127	\$0 40	<b>\$1,893,027</b>	\$13,057	17.65
265 266	PROVIDENT INDEMNITY LIFE INS CO PROVIDENT LIFE AND ACCIDENT INS CO	0.0005	88 701	20 11,505	#6,127 #1,219,481	#0 #0	#0 #3,676,043	#587 #278,717	0.00
267	PROVIDENT LIFE AND CASUALTY INS CO	0.0015	238	79	\$18,241	<b>#</b> 0	\$3,676,U\$3 \$0	\$10,717	301.44 0.00
268	PROVIDENT MUTUAL LIFE INS CO OF PHIL*	0.3793	48	2,021	\$4,631,048	<b>\$</b> 999	\$1,569,252	\$27,164	33.91
269	PROVIDENT NATIONAL ASSURANCE CO	0.0000	308	30	#0	#0	\$51,120	#0	•
270	PROVIDIAN LIFE AND HEALTH INSURANCE CO	1.2710	18	10,569	\$15,516,928	#0	\$28,285,555	\$95,910	182.29
271	PRUDENTIAL INSURANCE CO OF AMERICA THE	1.8423	16	135,976	\$22,492,106	<b>\$642,733</b>	<b>\$34,849,301</b>	\$7,128,368	157.80

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
272	RELIABLE LIFE INSURANCE COMPANY*	0.0174	169	3,230	\$212,708	<b>\$</b> 0	\$965,843	\$19,920	454.07
273	RELIANCE STANDARD LIFE INSURANCE CO*	0.0372	134	6,082	\$453,597	<b>\$</b> 0	\$402,323	\$805,740	88.70
274	REPUBLIC VANGUARD LIFE INSURANCE CO	0.0000	296	1	<b>\$</b> 398	#0	#0	#0	0.00
275	ROYAL MACCABEES LIFE INSURANCE CO	0.1300	79	20,774	\$1,586,768	<b>\$</b> 0	\$936,751	\$538,067	59.04
276	SAFECO LIFE INSURANCE COMPANY*	0.3030	57	23,454	\$3,698,985	<b>\$</b> 0	\$11,625,994	\$544,694	314.30
277	SECURITY BENEFIT LIFE INSURANCE CO	0.0213	157	11	\$260,420	<b>\$</b> 0	\$536,610	\$4,099	206.06
278	SECURITY EQUITY LIFE INSURANCE COMPANY	0.1692	67	130	\$2,065,907	<b>\$</b> 0	<b>\$</b> 0	\$22,736	0.00
279	SECURITY FIRST LIFE INS CO	0.0000	308	19	#0	<b>\$</b> 0	\$154,349	#0	
280 281	SECURITY LIFE INS CO OF AMERICA SECURITY LIFE OF DENVER INSURANCE CO*	0.0091 0.0172	196 170	1,956 0	\$110,806 \$210,522	<b>\$0</b> <b>\$</b> 0	#36,500 #0	\$39,378 \$100,562	32.94 0.00
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282	SECURITY MUTUAL LIFE INS CO OF NE	0.0474	122	38	\$578,754	<b>\$</b> 0	\$17,700	\$443	3.06
283	SECURITY MUTUAL LIFE INS CO OF NY	0.0006	255	17	<b>\$7,419</b>	<b>#</b> 0	<b>\$</b> 0	\$61,312	0.00
284	SECURITY-CONNECTICUT LIFE INS CO	0.0000	308	147	#0 #107 267	<b>\$</b> 0	\$0	\$2,438	4.60.00
285 286	SENTRY LIFE INSURANCE CO (L&H ACCT) SETTLERS LIFE INSURANCE COMPANY	0.0104 0.0007	189 252	1,036 10	\$127,367 \$9,030	#0 #0	\$207,600 \$2,750	\$54,502 \$95	162.99 30.45
						,	<b>42,730</b>	493	
287	SHELTER LIFE INSURANCE CO	0.0762	99	6,666	\$930,399	\$255,389	\$513,520	\$195,029	82.64
288 289	SIGNATURE LIFE INS CO OF AMERICA, THE	0.0000 0.0012	306 240	0 62	\$52 \$14,978	<b>\$</b> 0	<b>\$0</b>	<b>\$</b> 0	0.00
299	SOUTHWESTERN LIFE INSURANCE COMPANY* STANDARD INSURANCE COMPANY	0.8405	24	100,855	\$10,261,889	\$0 \$0	\$33,536 \$8,292,610	\$0 \$2,647,328	223.90 80.81
291	STANDARD LIFE INS CO OF INDIANA	0.0000	308	100,033	\$0	<b>#</b> 0	\$2,254	\$0 \$0	
292	STANDARD SECURITY LIFE INS CO OF NEWYOR	0.0002	276	15	\$2,574	<b>\$</b> 0	\$2,238	<b>\$</b> 66	86.95
293	STATE BOND AND MORTGAGE LIFE INS CO	0.0036	222	29	\$43,507	\$0	\$2,230 \$0	\$0	0.00
294	STATE FARM LIFE INSURANCE COMPANY	0.1520	71	16,656	\$1,855,526	\$18,051	\$2,230,021	\$383,945	121.16
295	STATE LIFE INSURANCE COMPANY	0.0000	301	1	\$115	\$0	\$3,368	<b>\$</b> 0	2928.70
296	STATE MUTUAL LIFE ASSUR CO OF AMERICA	0.3205	55	26,416	\$3,913,014	\$22,916	\$2,998,299	<b>\$523,773</b>	77.21
297	SUN LIFE ASSUR CO OF CANADA (US)	2.2683	13	269	\$27,693,039	\$0	\$1,655,026	\$0	5.98
298	SUN LIFE ASSURANCE CO OF CANADA	0.1567	70	12,505	\$1,912,751	\$-66,618	\$5,829,064	\$565,425	301.26
299	SUNAMERICA LIFE INSURANCE COMPANY	0.0334	139	921	\$407,512	<b>\$</b> 0	\$3,278,298	*0	804.47
300	TEXAS LIFE INSURANCE COMPANY	0.0146	177	17	\$178,234	<b>\$</b> 0	\$155,511	<b>‡</b> 0	87.25
301	TIME INSURANCE COMPANY	0.0127	182	1,836	\$155,565	<b>\$</b> 0	<b>\$60,000</b>	\$23,579	38.57
302	TMG LIFE INSURANCE COMPANY	0.0193	162	1,643	\$235,189	<b>\$</b> 0	\$20,452	\$25,838	8.70
303	TRANS-GENERAL LIFE INSURANCE COMPANY	0.1574	69	21,682	\$1,921,293	· #0	\$1,494,775	<b>\$</b> 505,239	77.80
304	TRANSAMERICA ASSURANCE COMPANY	0.0630	109	9,332	\$768,816	<b>#</b> 0	4417,588	\$332,004	54.32
305	TRANSAMERICA LIFE INS & ANNUITY CO	0.3314	53	0 120	<b>\$4,046,053</b>	<b>#</b> 0	\$7,121,298	<b>\$</b> 0	176.01
306	TRANSAMERICA OCCIDENTAL LIFE INS CO	0.0813	93	120	\$993,180	<b>\$</b> 0	\$1,385,671	\$91,551	139.52
307	TRANSPORT LIFE INSURANCE COMPANY	0.0036	221	1,692	\$43,585	<b>#</b> 0	\$49,288	<b>\$6,929</b>	113.08
308	TRAVELERS INSURANCE COMPANY THE	2.8663	9	97,154	\$34,994,874	<b>#</b> 0	\$16,586,712	\$2,813,290	47.40
309	TRAVELERS LIFE AND ANNUITY COMPANY THE	0.0011	241	1,363	\$13,015 4513,055	<b>\$0</b>	\$2,471,313	\$0	18988.2
310 311	TRUSTMARK INSURANCE CO (MUTUAL) U S FINANCIAL LIFE INSURANCE CO	0.0424 0.0004	128 264	8,042 2	\$517,855 \$5,105	\$2,777 \$0	#426,004 #0	\$350,058 \$0	82.80 0.00
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312 313	UNIFIED LIFE INSURANCE COMPANY UNION BENEFIT LIFE INS CO	0.0326 0.0002	141 279	963 . 5	\$398,336 \$2,045	<b>\$</b> 0	<b>\$5,581</b>	\$1,854	1.40
313	UNION CENTRAL LIFE INSURANCE CO	0.8280	26	6,627	\$10,108,424	<b>\$0</b>	#10 100 300	\$122 \$305,761	100.71
315	UNION FIDELITY LIFE INSURANCE CO	0.3630	49	55,440	\$4,431,845	\$0 \$0	\$10,180,390 \$1,412,931	\$481,230	31.88
316	UNION LABOR LIFE INSURANCE COMPANY	0.0299	143	65,827	\$364,788	<b>\$</b> 5,470	\$1,174,761	\$97,163	323.54
317	UNITED BENEFIT LIFE INSURANCE COMPANY	0.0000	293	2	<b>\$</b> 536	<b>\$</b> 0	<b>\$</b> 0	<b>\$84</b>	0.00
318	UNITED COMPANIES LIFE INSURANCE CO	0.0000	308	274	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	\$24,444,000	
319	UNITED FAMILY LIFE INSURANCE CO	0.0352	137	5	\$429,313	\$0	\$21,833	<b>\$35</b>	5.09
320	UNITED FIDELITY LIFE INSURANCE CO	0.0000	295	20	\$456	#0	#0	\$100	0.00
321	UNITED HEALTH AND LIFE INSURANCE CO	0.0678	108	23,898	\$827,726	#0	\$358,751	\$358,398	43.34
322	UNITED INSURANCE COMPANY OF AMERICA	0.0016	236	157	<b>\$19,777</b>	<b>\$</b> 0	<b>\$22,293</b>	\$195	112.72
323	UNITED INVESTORS LIFE INS CO	0.0321	142	2,093	#392,310	. \$0	\$156,507	<b>#75,633</b>	39.89
324	UNITED OF OMAHA LIFE INS CO	0.3465	51	45,569	<b>\$4,230,420</b>	<b>\$</b> 0	<b>\$4,907,761</b>	#1,334,267	116.01
325	UNITED SERVICES LIFE INSURANCE CO	0.0000	302	0	<b>\$106</b>	#0	#3,302	<b>\$52,422</b>	3115.09

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
326	UNITED STATES LIFE INS CO NY	0.0396	131	147	#483,223	#0	\$205,993	\$271,986	42.63
327	UNITED WORLD LIFE INSURANCE COMPANY	0.0011	242	131	#12,999	#0	\$0	\$1,418	0.00
328	UNIVERSAL LIFE INSURANCE COMPANY THE	0.0001	286	0	#971	#0	\$0	\$0	0.00
329	UNIVERSAL UNDERWRITERS LIFE INS CO	0.0854	92	7,214	#1,042,612	#0	\$113,368	\$63,382	10.87
330	UNIVERSE LIFE INSURANCE CO, THE*	0.0066	205	1,431	#80,514	#0	\$43,306	\$12,008	53.79
331	UNUM LIFE INS CO OF AMERICA USG ANNUITY & LIFE COMPANY USLIFE CREDIT LIFE INSURANCE CO+ VALLEY FORGE LIFE INSURANCE COMPANY VARIABLE ANNUITY LIFE INSURANCE CO	0.7200	28	49,633	#8,790,342	#0	\$4,144,834	#2,284,890	47.15
332		0.0222	155	12	#271,516	#0	\$4,713	#0	1.74
333		0.1142	84	28,651	#1,394,383	#0	\$556,244	#463,813	39.89
334		0.0183	166	4,070	#223,270	#0	\$153,317	#41,561	68.67
335		0.5776	34	14,746	#7,051,589	#0	\$2,831,527	#0	40.15
336	VETERANS LIFE INS CO	0.1213	81	6,413	#1,481,377	\$0	\$649,429	\$77,111	43.84
337	VICTORY LIFE INSURANCE COMPANY	0.0003	269	15	#3,776	\$0	\$7,318	\$41	193.80
338	VISTA LIFE INSURANCE COMPANY	0.0103	190	1,016	#126,189	\$0	\$46,309	\$7,616	36.70
339	VULCAN LIFE INSURANCE COMPANY	0.0023	228	5,026	#28,646	\$0	\$51,281	\$120,949	179.02
340	WASHINGTON NATIONAL INSURANCE CO*	0.0162	173	10,776	#197,287	\$0	\$230,619	\$110,550	116.90
341 342 343 344 345	WEST COAST LIFE INSURANCE COMPANY* WESTERN AND SOUTHERN LIFE INS CO WESTERN DIVERSIFIED LIFE INSURANCE CO WINTERTHUR LIFE RE INSURANCE CO WOODMEN ACCIDENT AND LIFE COMPANY*	0.0001 0.0000 0.0380	288 308 133	1 318 3,898 74 717	#883 #0 #463,410 #-492 #284,016	# 0 # 0 # 0 # 0 # 0	#0 #885,035 #51,239 #10,529 #185,928	#36 #12,571 #25,448 #241 #8,306	0.00 11.06 65.46
346 347	WORLD INSURANCE COMPANY ZALE LIFE INSURANCE COMPANY TOTAL	0.0003 0.0006	273 254	22 1,251 4,287,126	\$3,098 \$7,450 \$1,220,889,380	\$0 \$0 \$5,481,568	\$18,000 \$887 \$1,029,872,982	\$199 \$1,370 \$132,209,728	581.02 11.91 ====== 84.80

## LIFE INSURANCE

## TOTAL LIFE INSURANCE By Company

LINE DESCRIPTION=TOTAL LIFE TYPE=TOTAL ....

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
1 2 3 4 5	AAA LIFE INS CO ABRAHAM LINCOLN INSURANCE COMPANY ACACIA MUTUAL LIFE INSURANCE CO ACACIA NATIONAL LIFE INSURANCE CO	0.0095 0.0005 0.0079 0.0036	353 512 364 418 299	1,818 177 2,232 29 2,767	\$411,388 \$19,537 \$343,867 \$155,078	#0 #229 #210,272 #0	#56,542 #52,553 #413,196 #106,072	\$53,244 \$1,364 \$53,564,920 \$3,129	13.74 270.16 181.31 68.40
6 7 8 9	ACADEMY LIFE INSURANCE CO*  ADMIRAL LIFE INS CO OF AMERICA ADVANCE INSURANCE COMPANY AETNA LIFE INS AND ANNUITY CO* AETNA LIFE INSURANCE COMPANY* AGC LIFE INS CO	0.0183 0.0045 0.0000 1.6853 0.5543 0.0006	406 583 12 44 499	2,743 3 6,503 87,157 105	\$791,775 \$196,908 \$1,451 \$73,068,908 \$24,031,291 \$24,319	\$29,017 \$0 \$0 \$495 \$546,704	\$313,987 \$92,226 \$0 \$27,987,551 \$31,014,265	\$82,867 \$13,536 \$50 \$579,564 \$3,540,182	43.32 46.84 0.00 38.30 131.33
11 12 13 14 15	AID ASSOCIATION FOR LUTHERANS AIG LIFE INSURANCE COMPANY ALEXANDER HAMILTON LIFE INS CO OF AMERI ALFA LIFE INSURANCE CORPORATION ALL AMERICAN LIFE INSURANCE COMPANY*	1.1425 1.1589 0.1137 0.0000 0.0958	20 19 140 610	75,856 18,821 26,006 4 14,790	\$49,535,038 \$50,244,058 \$4,928,233 \$0 \$4,155,385	\$0 \$4,397,871 \$0 \$1,451 \$0 \$62,932	\$0 \$30,063,749 \$5,674,747 \$25,729,544 \$0 \$2,470,280	\$5,074 \$2,393,465 \$1,323,308 \$418,557 \$40 \$581,670	0.00 69.57 11.29 522.11 60.96
16 17 18 19 20	ALLIANZ LIFE INS CO OF NORTH AMERICA* ALLIED LIFE INS CO ALLSTATE LIFE INS CO OF NEW YORK ALLSTATE LIFE INSURANCE COMPANY ALPINE LIFE INS CO	1.1166 0.1646 0.0002 0.3492 0.0000	21 117 550 73 610	12,572 2,385 32 73,298 0	#48,410,232 #7,135,022 #8,036 #15,138,797	\$8,729 \$0 \$0 \$0 \$0	\$12,020,172 \$1,668,244 \$16,176 \$15,289,944 \$611,693	\$526,748 \$432,532 \$1,818 \$1,235,087 \$0	24.85 23.38 201.29 101.00
21	AMERICAN AMICABLE LIFE INS CO TX AMERICAN BANKERS LIFE ASSUR OF FLORIDA AMERICAN CAPITOL INSURANCE COMPANY AMERICAN CHAMBERS LIFE INSURANCE COMPAN AMERICAN COMMUNITY MUTUAL INSURANCE CO	0.0125	333	1,553	\$541,323	#368	#243,182	#69,486	44.99
22		0.0715	173	129,218	\$3,101,973	#0	#2,294,229	#325,318	73.96
23		0.0022	445	538	\$94,515	#5,228	#70,496	#5,050	80.12
24		0.0017	455	704	\$72,067	#0	#40,340	#7,497	55.98
25		0.0001	569	27	\$3,620	#234	#5,779	#677	166.10
26 27 28 29 30	AMERICAN CONTINENTAL LIFE INS CO AMERICAN CREDITORS LIFE INS CO AMERICAN ENTERPRISE LIFE INS CO AMERICAN FAMILY LIFE ASSUR CO GA AMERICAN FAMILY LIFE INSURANCE CO	0.0201 0.0045 0.0019 0.0026 0.7105	289 408 451 439 28	3,432 679 69 1,355 96,247	\$870,449 \$193,606 \$82,947 \$111,942 \$30,803,466	\$0 \$0 \$0 \$0 \$0 \$4,885,864	\$267,489 \$0 \$290,804 \$51,878 \$10,909,826	#33,388 #7,160 #0 #21,273 #4,235,019	30.73 0.00 350.59 46.34 51.28
31	AMERICAN FIDELITY ASSURANCE COMPANY	0.0451	213	5,704	\$1,953,906	\$0	\$1,775,271	\$101,657	90.86
32	AMERICAN FIDELITY LIFE INSURANCE CO	0.0150	315	3,775	\$648,555	\$2,918	\$200,221	\$42,156	31.32
33	AMERICAN FOUNDATION LIFE INS CO	0.0013	466	622	\$58,348	\$2,275	\$58,378	\$3,082	103.95
34	AMERICAN FOUNDERS LIFE INSURANCE CO*	0.0005	500	131	\$23,796	\$1,242	\$73,907	\$2,928	315.81
35	AMERICAN FRANKLIN LIFE INS CO THE	0.0687	177	1,165	\$2,978,336	\$0	\$164,217	\$231,256	5.51
36	AMERICAN FUNERAL ASSURANCE COMPANY	0.0260	260	2,861	\$1,128,415	\$7,485	\$656,170	\$6,379	58.81
37	AMERICAN GENERAL LIFE & ACCIDENT INS CO	0.2632	85	143,521	\$11,412,824	\$175	\$9,501,498	\$864,454	83.25
38	AMERICAN GENERAL LIFE INS CO NY	0.0006	495	9	\$26,139	\$390	\$21,905	\$4,190	85.29
39	AMERICAN GENERAL LIFE INSURANCE CO	0.1177	136	13,803	\$5,101,064	\$40,348	\$4,875,781	\$393,949	96.37
40	AMERICAN HEALTH & LIFE INSURANCE CO	0.0192	296	19,149	\$833,573	\$5,688	\$1,041,416	\$79,414	125.62
41	AMERICAN HERITAGE LIFE INSURANCE CO	0.0036	417	1,241	\$155,951	\$0	\$214,260	\$84,077	137.39
42	AMERICAN HOME LIFE INSURANCE CO	0.0224	277	4,463	\$972,510	\$30,650	\$344,804	\$173,176	38.61
43	AMERICAN INCOME LIFE INS CO	0.0787	165	18,266	\$3,412,825	\$0	\$1,087,692	\$218,465	31.87
44	AMERICAN INTERNATIONAL LIFE ASSUR OF NY	0.0470	208	100	\$2,039,375	\$0	\$3,836,229	\$36	188.11
45	AMERICAN INVESTORS LIFE INS CO	0.2032	99	331	\$8,811,176	\$6,503	\$6,788,028	\$13,033	77.11
46	AMERICAN LIFE & HEALTH INS CO	0.0059	390	13,387	\$256,301	\$0	\$433,380	\$13,812	169.09
47	AMERICAN LIFE AND CASUALTY INS CO+	0.8536	25	14,465	\$37,008,289	\$892	\$5,692,699	\$159,203	15.38
48	AMERICAN LIFE INSURANCE CO OF NY	0.0196	292	111	\$851,359	\$0	\$218,691	\$98,530	25.69
49	AMERICAN MERCHANTS LIFE INS CO	0.0012	475	189	\$50,663	\$0	\$1,709	\$4,917	3.37
50	AMERICAN MODERN LIFE INS CO	0.0006	492	258	\$27,568	\$0	\$0	\$1,956	0.00
51	AMERICAN MUTUAL LIFE INSURANCE COMPANY	0.2803	84	15,643	\$12,152,756	\$1,045,350	\$11,610,041	\$710,480	104.14
52	AMERICAN NATIONAL INSURANCE COMPANY*	0.3607	67	98,886	\$15,640,370	\$42,510	\$7,120,019	\$803,176	45.80
53	AMERICAN NATIONAL LIFE INS OF TX	0.0066	383	451	\$287,033	\$0	\$-1,977	\$46,869	
54	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.0009	485	99	\$40,721	\$0	\$29,752	\$5,751	73.06
55	AMERICAN PUBLIC LIFE INSURANCE CO	0.0001	558	60	\$6,266	\$131	\$4,146	\$807	68.26

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS £ ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
	DEPUBLIC THE THE COURT OF	0.0050	262	6 222	41 112 012	426 624	\$1,361,370	\$226,913	125.13
56	AMERICAN REPUBLIC INSURANCE COMPANY	0.0258 0.0000	262 594	6,777 0	\$1,117,217 \$464	\$36,634 \$0	\$1,361,370	\$220,913 \$0	0.00
57 58	AMERICAN SERVICE LIFE INSURANCE COMPANY AMERICAN SKANDIA LIFE ASSURANCE CORP	0.6898	31	1,707	\$29,907,947	\$0	<b>\$3,602,802</b>	\$0	12.05
59	AMERICAN SLOVENIAN CATHOLIC UNION	0.0001	577	120	\$2,366	\$1,759	\$2,543	\$241	181.83
60	AMERICAN STATES LIFE INSURANCE CO	0.0914	157	10,075	<b>\$</b> 3,963,506	\$0	\$1,392,746	\$721,152	35.14
•••				<b>.</b>		•	• • •		
61	AMERICAN TRAVELLERS LIFE INS CO	0.0053	400	659	\$227,654	<b>#</b> 0	\$29,105	\$3,719	12.78
62	AMERICAN UNDERWRITERS LIFE INSURANCE CO	0.0048	402	1,818	#208,959	\$0	\$151,464	\$6,356,107	72.49
63	AMERICAN UNION LIFE INSURANCE CO	0.0000	587	0	\$874	\$39	<b>\$0</b>	\$0	4.46
64	AMERICAN UNITED LIFE INSURANCE CO	0.3591	68	27,039	\$15,570,177 \$1,002,210	\$306,230 \$157,777	\$7,849,769 \$910,591	\$539,069 \$145,204	52.38 50.91
65	AMERITAS LIFE INSURANCE CORP	0.0439	215	4,107	\$1,902,219	<b>\$157,777</b>	\$810,681	\$143,204	30.91
66	AMERITAS VARIABLE LIFE INS CO	0.0602	188	794	\$2,609,875	<b>\$</b> 0	\$386,108	\$62,183	14.79
67	AMEX LIFE ASSURANCE COMPANY*	0.0498	204	2,323	\$2,157,075	<b>\$</b> 0	\$2,156,875	\$75,788	99.99
68	AMICA LIFE INSURANCE COMPANY	0.0011	479	95	\$48,216	<b>\$</b> 0	\$27,691	\$12,796	57.43
69	ANCHOR NATIONAL LIFE INS CO*	0.4024	60	6,123	<b>\$17,446,614</b>	<b>\$</b> 0-	<b>\$33,939,542</b>	\$370	194.53
70	ANTHEM LIFE INS CO OF INDIANA	0.0182	301	659	<b>\$787,517</b>	\$0	\$8,173	\$7,910	1.04
	NAME OF THE TRANSPORT OF THE PROPERTY	0.0124	336	7,635	\$536,087	<b>\$</b> 0	\$438,380	\$148,515	81.77
71 72	ANTHEM LIFE INSURANCE COMPANY ARCADIA NATIONAL LIFE INSURANCE CO	0.0124	363	2,996	\$346,016	<b>\$</b> 0	\$75,950	\$26,681	21.95
72	ARISTAR LIFE INSURANCE COMPANY	0.0003	536	30	\$11,221	<b>\$</b> 0	\$26,500	\$395	236.16
74	ASSOCIATES FINANCIAL LIFE INS CO	0.0820	162	11,643	\$3,553,994	s o	\$526,787	\$113,422	14.82
75	ASSURED LIFE ASSOCIATION	0.0029	431	188	\$126,936	<b>\$48</b>	#30,048	\$3,121	23.71
76	ASSURED SECURITY LIFE INS CO INC	0.0072	375	1,108	\$314,280	<b>\$</b> 0	\$590,893	<b>\$</b> 0	188.01
77	ATLANTA LIFE INSURANCE COMPANY	0.0111	345 312	11,002	\$481,207 \$670,364	\$0 \$100	\$402,712 \$677,399	\$46,717 \$74,992	83.69 101.06
78	ATLAS LIFE INSURANCE COMPANY*	0.0155 0.3349	76	2,171 5,634	\$14,518,267	\$100 \$0	\$8,342,420	<b>\$558,230</b>	57.46
79 80	AURORA NATIONAL LIFE ASSURANCE CO AUSA LIFE INSURANCE COMPANY INC	0.0005	505	2,034	\$21,091	<b>#</b> 0	\$0,342,420	\$7	0.00
80	AUSA LIFE INSURANCE COMPANY INC	0.0005	303	•	421,001	40	4-	<b>T</b> *	0.00
81	AUTO CLUB LIFE INS CO	0.0006	494	121	\$26,407	<b>\$</b> 0	\$21,177	\$1,066	80.19
82	AUTO OWNERS LIFE INSURANCE COMPANY	0.0073	374	1,088	\$315,244	<b>\$</b> 0	\$151,982	\$57,138	48.21
83	AZTEC LIFE ASSURANCE COMPANY	0.0014	464	Q	\$59,132	<b>#</b> 0	\$37,152	\$0	62.83
84	BALBOA LIFE INSURANCE COMPANY	0.0156	311	5,610	<b>\$674,498</b>	\$0	\$171,499	\$23,209	25.43
85	BALTIMORE LIFE INS CO	0.0125	334	173	<b>\$540,427</b>	\$1,968	\$15,588	\$3,167	3.25
86	BANKERS FIDELITY LIFE INSURANCE CO	0.0060	388	1,155	\$258,451	\$0	\$86,910	\$5,490	33.63
87	BANKERS LIFE AND CASUALTY COMPANY	0.5156	48	22,333	\$22,354,140	\$101,258	#8,923,922	\$280,464	40.37
88	BANKERS NATIONAL LIFE INS CO	0.0111	344	1,155	\$483,172	\$90,694	\$402,126	\$51,250	102.00
89	BANKERS SECURITY LIFE INS SOCIETY	0.0323	241	4,816	\$1,402,508	\$584	\$779,182	#173,136	55.60
90	BANKERS UNITED LIFE ASSURANCE CO	0.1050	146	1,039	\$4,551,441	<b>\$1,561</b>	\$1,005,289	\$104,514	22.12
	DANNER LERR TWO GO	0.0228	275	2,421	\$989,841	\$75,743	\$1,094,983	<b>\$70,915</b>	118.27
91	BANNER LIFE INS CO BCS LIFE INSURANCE COMPANY	0.0228	347	2,421	\$477,471	\$75,745 \$0	\$778,973	\$234,504	163.15
92 93	BENEFICIAL LIFE INSURANCE COMPANY	0.0056	396	528	\$244,017	\$8,856	\$118,388	\$38,012	52.15
94	BENEFICIAL STANDARD LIFE INS CO*	0.1193	134	1,595	\$5,171,957	<b>\$</b> 0	\$2,970,942	\$7,163	57.44
95	BERKSHIRE LIFE INSURANCE COMPANY	0.0091	358	488	#396,313	<b>\$54,470</b>	#169,602	\$40,671	56.54
_			F4.5	***	***	1.0	A44 747	4017	64.35
96	BEST LIFE ASSURANCE CO OF CALIFORNIA	0.0004	513	360	<b>\$18,255</b>	<b>\$0</b>	\$11,747	\$216	64.35
97	BOATMENS LIFE INSURANCE COMPANY	0.0191	298 274	12,834	<b>\$826,837</b>	\$0 46 515	\$274,579 \$600,027	\$54,541 \$161.357	33.21 60.90
98 99	BOSTON MUTUAL LIFE INSURANCE COMPANY BRADFORD NATIONAL LIFE INSURANCE CO*	0.0230 0.0221	279	6,757 298	\$995,939 \$959,511	\$6,515 \$0	\$655,316	\$101,337	68.30
100	BUSINESS MENS ASSURANCE CO OF AMERICA	0.3445	74	79,213	<b>\$14,937,130</b>	\$19,681	\$12,851,091	\$3,486,270	86.17
100	POSTUBBL UPDO UPDOSTURE OF OF THERTON			,	422,220,230	<b>7,</b>	4	4	
101	C M LIFE INSURANCE COMPANY	0.1675	112	2,658	\$7,260,613	#0	\$1,580,627	\$331,840	21.77
102	CAMERON LIFE INSURANCE COMPANY	0.0136	329	2,180	\$589,010	\$5,766	\$113,553	<b>\$70,237</b>	20.26
103	CANADA LIFE ASSURANCE COMPANY	0.0731	172	5,228	\$3,170,699	<b>\$130,000</b>	\$2,717,557	\$218,675	89.81
104	CANADA LIFE INSURANCE CO OF AMERICA	0.0406	221	10 550	\$1,760,112	<b>#</b> 0	\$10,777	\$0 #22 543	0.61
105	CAPITAL RESERVE LIFE INSURANCE CO	0.0153	313	12,550	<b>\$664,290</b>	\$0	<b>\$726,302</b>	\$22,643	109.34
106	CAPITOL AMERICAN LIFE INSURANCE COMPANY	0.0000	593	5	<b>\$</b> 526	<b>\$</b> 0	<b>\$</b> 0	\$26	0.00
107	CAPITOL BANKERS LIFE INSURANCE COMPANY	0.0064	384	463	\$277,763	<b>\$</b> 0	\$210,475	\$20,360	75.78
108	CAPITOL LIFE INSURANCE COMPANY	0.0000	610	211	<b>\$</b> 0	<b>\$</b> 0	\$1,866,291	<b>\$</b> 0	
109	CATHOLIC FAMILY LIFE INSURANCE	0.0002	549	54	#8,114	#1,167	\$20,528	\$1,259	267.38

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
								PORCE (UUU)	RATIO
110 111	CATHOLIC KNIGHTS OF AMERICA THE CATHOLIC ORDER OF FORESTERS	0.0638 0.0014	184	5,068	\$2,767,522	\$25,247	\$1,795,608	\$31,444	65.79
112	CELTIC LIFE INSURANCE COMPANY THE	0.0014	462 497	1,078 241	\$59,804 \$25,237	\$57,420 \$0	<b>\$</b> 79,643	\$7,364	229.19
113	CENTENNIAL LIFE INSURANCE COMPANY, THE	0.0021	447	1,112	\$91,808	\$0 \$0	\$5,741 *0	\$2,469 \$17,075	22.75 0.00
114	CENTRAL BENEFITS NATIONAL LIFE INS CO	0.0034	421	1,029	\$149,008	\$0	#0 #100,000	\$25,732	67.56
115	CENTRAL NATIONAL LIFE INS OF OMAHA	0.0332	238	19,754	\$1,439,400	\$39,671	\$1,346,456	\$119,857	96.30
116	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.0075	370	3,715	\$326,414	<b>\$</b> 0	\$64,625	\$37,993	19.80
117	CENTRAL SECURITY LIFE INSURANCE CO	0.0419	220	32,628	\$1,815,154	<b>#</b> 0	\$3,936,811	\$143,984	216.89
118	CENTRAL STATES HEALTH & LIFE CO	0.0649	183	70,691	\$2,813,719	\$13,170	\$1,470,459	\$185,867	52.73
119	CENTRAL UNITED LIFE INSURANCE CO*	0.0092	357	987	\$396,799	\$14,156	\$437,748	\$33,863	113.89
120	CENTURION LIFE INSURANCE COMPANY	0.0305	250	21,808	#1,324,169	<b>\$</b> 0	<b>\$421,564</b>	\$114,340	31.84
121	CENTURY LIFE ASSURANCE COMPANY	0.0093	355	1,619	\$404,851	\$0	\$29,526	\$12,960	7.29
122 123	CENTURY LIFE OF AMERICA CERTIFIED LIFE INS CO	0.1867 0.0002	106 544	5,242 63	<b>\$8,095,755</b>	\$208,360	\$1,849,897	\$159,771	25.42
124	CHARTER NATIONAL LIFE INSURANCE CO*	0.1006	151	431	\$9,598 \$4,360,925	\$1,158 \$0	\$17,547 \$854,602	\$339 \$14,794	194.88 19.60
125									
125	CHEROKEE NATIONAL LIFE INSURANCE COMPAN CHESAPEAKE LIFE INSURANCE COMPANY THE*	0.0144 0.0003	318 527	6,555 78	#623,638 \$12,951	<b>\$0</b>	\$299,181	<b>\$35,368</b>	47.97
127	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.0041	412	1,423	\$179,427	\$832 \$0	\$24,926 \$134,363	<b>\$5,655</b>	198.89 74.88
128	CHRISTIAN MUTUAL LIFE INS CO	0.0001	559	11	\$6,035	<b>\$454</b>	\$4,136 \$4,136	\$6,830 \$52	76.06
129	CHRYSLER LIFE INSURANCE COMPANY	0.0000	584	503	\$1,241	<b>\$</b> 0	\$48,428	\$1,599	3902.34
130	CHUBB LIFE INS CO OF AM	0.2280	94	4,203	\$9,885,122	\$6,396	\$3,229,413	<b>\$</b> 593,966	32.73
131	CHUBB SOVEREIGN LIFE INS CO	0.0264	259	1,146	\$1,143,281	<b>\$</b> 0,350	\$867,405	\$208,013	75.87
132	CINCINNATI LIFE INSURANCE COMPANY THE	0.0289	253	3,848	\$1,252,115	<b>\$</b> 0	\$785,612	\$132,926	62.74
133	CITICORP LIFE INSURANCE CO	0.0074	373	7,771	\$318,800	<b>#</b> 0	\$28,431	\$42,451	8.92
134	CITIZENS SECURITY LIFE INS CO	0.0003	537	60	\$11,175	<b>\$</b> 0	<b>\$31,677</b>	\$874	283.46
135	COLLEGE LIFE INSURANCE CO OF AMERICA	0.0124	335	1,299	\$537,228	\$47,656	\$213,680	\$21,410	48.65
136	COLONIAL LIFE & ACCIDENT INS CO	0.0182	300	4,259	\$789,770	<b>\$</b> 0	\$376,155	\$105,467	47.63
137 138	COLONIAL LIFE INS CO OF AMERICA	0.0134	330	530	\$582,614	\$1,103	\$242,694	<b>\$129,278</b>	41.85
139	COLONIAL PENN LIFE INSURANCE CO COLORADO BANKERS LIFE INS CO*	0.0379 0.0017	224 453	12,900 275	<b>#1,643,591</b> <b>#73,919</b>	<b>\$</b> 0	\$1,714,229	\$32,348	104.30
						<b>\$0</b>	\$40,789	\$2,714	55.18
140	COLUMBIA UNIVERSAL LIFE INS CO	0.0037	416	6,078	\$160,796	\$104	\$309,784	\$11,585	192.72
141 142	COLUMBIAN MUTUAL LIFE INSURANCE CO COLUMBUS LIFE INSURANCE CO	0.0058	392 337	86 740	\$252,398 \$535,001	\$20,357	#8,868	\$3,813	11.58
143	COMBINED INSURANCE CO OF AMERICA	0.0124 0.0693	176	23,103	\$535,981 \$3,003,099	\$50,792 \$0	<b>\$300,096</b>	\$43,730	65.47
144	COMMERCIAL LIFE INSURANCE COMPANY*	0.0032	425	2,123	\$139,877	<b>\$</b> 0	\$1,881,454 \$96,601	\$132,307 \$40,702	62.65 69.06
145	COMMERCIAL UNION LIFE INS CO OF AMERICA	0.0761	170	2,925	<b>\$3,297,602</b>	<b>\$</b> 0	\$3,685,978	\$146,532	111.78
146	COMMONWEALTH LIFE INSURANCE COMPANY	0.0299	252	6,737	\$1,296,737	<b>\$1,397</b>	\$1,542,095	\$189,165	119.03
147	COMMONWEALTH NATIONAL LIFE INS CO	0.0000	590	11	\$746	#0	<b>#</b> 0	\$157	0.00
148 149	COMMUNITY NATIONAL ASSURANCE COMPANY COMPANION LIFE INSURANCE COMPANY*	0.0009 0.0002	486 543	85 165	#39,801 #9,632	\$0 \$0	\$190,316 \$103,214	\$2,732 \$1,849	478.17 1071.57
150	CONESTOGA LIFE ASSURANCE COMPANY	0.0000	610	33	<b>\$</b> 0	#0	<b>\$52,270</b>	<b>\$</b> 0	
151	CONGRESS LIFE INSURANCE COMPANY	0.0012	473	334	<b>\$52,364</b>	<b>\$</b> 0	\$0	\$18,398	0.00
152	CONNECTICUT GENERAL LIFE INS CO	2.6259	7	226,424	<b>\$113,850,126</b>	<b>\$8,395,195</b>	<b>\$43,979,586</b>	#9,702,860	46.00
153	CONNECTICUT MUTUAL LIFE INS CO	0.3394	75	17,910	\$14,714,998	\$4,948,431	\$9,559,843	\$846,334	98.60
154	CONNECTICUT NATIONAL LIFE INS CO	0.0138	328	1,024	<b>\$597,262</b>	#0	\$132,837	\$67,738	22.24
155	CONSTITUTION LIFE INSURANCE COMPANY	0.0139	326	924	<b>\$</b> 600,79 <b>4</b>	\$2,654	\$132,340	\$12,502	22.47
156	CONSUMERS LIFE INSURANCE COMPANY		_:	15	\$-1,213	\$0	\$2,571	\$61	
157	CONTINENTAL ASSURANCE COMPANY	0.7063	29	6,283	#30,624,439	<b>\$189,368</b>	\$5,342,772	\$2,108,462	18.06
158 159	CONTINENTAL GENERAL INSURANCE CO CONTINENTAL LIFE AND ACCIDENT CO*	0.0337 0.0034	235 420	1,081	\$1,462,239 *149,343	#0 #33	\$588,533	<b>\$51,775</b>	40.25
	•			1,197	\$149,342	#23	\$49,812	\$16,851	33.37
160	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.0002	540	49	<b>#9,812</b>	#0	<b>\$</b> 0	<b>\$305</b>	0.00
161 162	CONTINENTAL LIFE INSURANCE COMPANY CONTINENTAL WESTERN LIFE INS CO	0.0001 0.0437	578 219	19 3 001	\$2,362 *1 904 146	<b>‡0</b>	\$1,483	<b>\$136</b>	62.79
163	COUNTRY INVESTORS LIFE ASSUR CO	0.0437	399	3,991 375	\$1,894,146 \$232,946	#89 #0	\$1,578,456 \$318,437	\$263,447	83.34
- 45		0.000		3,3	44361320	φU	9310,43/	\$24,093	136.70

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
164	COUNTRY LIFE INSURANCE COMPANY	0.0456	210	9,060	\$1,975,781	\$806,331	\$629,387	\$253,627	72.67
165	COVA FINANCIAL SERVICES LIFE INS CO	0.6433	37	5,646	\$27,892,952	<b>\$0</b>	<b>\$29,360,443</b>	<b>\$7,139</b>	105.26
166 167	CROATIAN CATHOLIC UNION OF USA CROATIAN FRATERNAL UNION OF AMERICA	0.0001 0.0015	574 457	180 834	*2,737 \$65,826	<b>\$483</b> <b>\$14,888</b>	\$2,132 \$39,315	\$223 \$3,767	95.54 82.34
168	CROWN LIFE INSURANCE COMPANY*	0.0995	152	3,495	\$4,314,160	\$708,901	\$2,203,256	\$302,324	67.50
100	OKOWA DILD IMPORTATION CONTAINS			-,	41,011,100	4,	4-714	4	• • • • • • • • • • • • • • • • • • • •
169	CSA FRATERNAL LIFE	0.0033	423	843	\$141,454	<b>\$7,795</b>	\$68,151	\$4,486	53.69
170	CUNA MUTUAL INSURANCE SOCIETY	0.1789	108	652,802	<b>\$7,757,618</b>	#139,222	<b>\$</b> 5,657,525	\$874,380	74.72
171	DEGREE OF HONOR PROTECTIVE ASSOC	0.0044 0.1694	409 111	1,058 113	\$191,521 \$7,343,168	\$8,679 \$0	\$190,068 \$2,322,269	\$5,846 \$0	103.77 31.62
172 173	DELTA LIFE AND ANNUITY COMPANY* DIXIE NATIONAL LIFE INSURANCE COMPANY	0.1094	401	692	\$221,625	<b>\$138</b>	\$80,055	\$4,116	36.18
173	DIRIE WATTOWAN DIFE INDOMENCE COMPANY	0.0031	101	0,2	4221,023	<b>4</b> 150	400,000	7-7-120	30.10
174	EBPLIFE INSURANCE COMPANY	0.0004	518	457	\$16,360	<b>\$</b> 0	<b>#</b> 0	\$9,177	0.00
175	EMPIRE GENERAL LIFE ASSURANCE CORP	0.0022	444	20	\$97,179	<b>\$</b> 0	#0	\$12,118	0.00
176	EMPLOYEES LIFE COMPANY (MUTUAL)	0.0005	504 403	304 2,765	\$21,681	<b>\$1,635</b>	\$210,514 \$34,500	\$1,730 \$45,646	978.50
177 178	EMPLOYERS HEALTH INSURANCE COMPANY* EMPLOYERS LIFE INS CO OF WAUSAU	0.0048 0.0251	403 264	2,765	\$208,918 \$1,086,803	#0 #21,194	\$1,557,883	\$43,846 \$43,393	16.51 145.30
170	EMPLOTERS HITE INS CO OF WACCHO	0.0231	202	2,011	<b>4</b> 1,000,003	421,134	41,007,000	413,333	143.30
179	EMPLOYERS MODERN LIFE COMPANY	0.0139	325	2,341	<b>\$604,137</b>	\$8,017	<b>\$</b> 595,050	<b>\$53,760</b>	99.82
180	EPIC LIFE INSURANCE COMPANY THE	0.0007	489	542	\$30,753	<b>\$</b> 0	#0	\$9,068	0.00
181	EQUITABLE LIFE & CASUALTY INS CO	0.0046	404	949	\$199,893	\$25	<b>\$161,072</b>	\$208,251	80.59
182	EQUITABLE LIFE ASSUR SOCIETY OF THE US	1.2126	18	47,616	<b>\$52,574,798</b>	<b>\$5,945,558</b>	<b>\$57,233,770</b>	\$1,034,231	120.17
183	EQUITABLE LIFE INSURANCE CO OF IOWA	0.0844	160	4,381	\$3,657,858	<b>\$508,549</b>	\$2,532,250	<b>#116,393</b>	83.13
184	EOUITABLE OF COLORADO INC THE	0.0128	332	5,132	<b>\$554,832</b>	<b>\$</b> 0	\$972,523	<b>\$727,625</b>	175.28
185	EQUITABLE RESERVE ASSOCIATION	0.0012	474	565	\$50,827	\$20,894	\$56,932	\$1,576	153.12
186	EQUITABLE VARIABLE LIFE INS CO	0.5458	46	19,156	\$23,662,166	<b>\$</b> 0	\$21,956,502	\$2,803,096	92.79
187	EQUITY NATIONAL LIFE INSURANCE CO	0.0012	469	337	\$53,253	<b>\$</b> 0	\$11,261	\$771	21.15
188	EXECUTIVE FUND LIFE INSURANCE CO	0.0011	481	89	<b>\$45,939</b>	\$0	\$29,437	\$1,362	64.08
189	FAMILY BENEFIT LIFE INSURANCE CO	0.0547	197	5,826	\$2,371,397	\$110,555	\$1,941,526	<b>\$</b> 350,525	86.53
190	FAMILY LIFE INSURANCE COMPANY*	0.0393	222	6,827	\$1,704,850	\$0	\$695,368	\$183,192	40.79
191	FAMILY SERVICE LIFE INS CO	0.0143	321	3,088	\$620,986	<b>#</b> 0	\$720,727	\$4,696	116.06
192	FARM BUREAU LIFE INS CO OF MISSOURI	0.3801	64	46,400	<b>\$16,479,558</b>	\$1,915,289	\$7,484,893	\$1,467,850	57.04
193	FARMERS AND TRADERS LIFE INS CO	0.0031	427	164	\$134,891	\$11,111	\$26,085	\$3,630	27.57
194	FARMERS NEW WORLD LIFE INSURANCE CO	0.5070	49	47,747	\$21,980,659	<b>\$</b> 0	\$4,228,644	\$2,522,802	19.24
195	FARMLAND LIFE INSURANCE COMPANY	0.0203	286	2,919	<b>\$882,039</b>	#32,139	\$975,683	<b>\$103,892</b>	114.26
196	FEDERAL HOME LIFE INSURANCE COMPANY*	0.0764	169	3,075	\$3,312,566	<b>\$</b> 0	\$2,923,919	\$43,265	88.27
197	FEDERAL KEMPER LIFE ASSURANCE CO	0.1218	133	8,744	\$5,280,448	<b>\$</b> 703	\$4,624,842	\$1,501,457	87.60
198	FEDERAL LIFE INSURANCE CO MUTUAL	0.0012	470	537	<b>\$52,579</b>	<b>\$8,585</b>	<b>\$345,838</b>	\$4,400	674.08
199	FEDERATED LIFE INSURANCE COMPANY	0.0937	155	5,706	\$4,064,490	<b>\$</b> 0	\$2,170,342	\$313,411	53.40
200	FIDELITY AND GUARANTY LIFE INS CO*	0.0973	153	5,988	\$4,220,232	\$18,892	\$23,715,295	\$211,300	562.39
201	FIDELITY INVESTMENTS LIFE INS CO	0.4126	59	1	\$17,890,554	<b>\$</b> 0	<b>\$</b> 0	<b>\$33</b>	0.00
202	FIDELITY LIFE ASSOCIATION A MUTUAL LEGA	0.0040	415	1,030	\$172,094	\$48,431	<b>\$152,188</b>	\$30,158	116.58
203	FIDELITY SECURITY LIFE INSURANCE CO*	0.2470	89	70,053	<b>\$10,707,855</b>	<b>\$</b> 0	<b>\$6,818,131</b>	\$421,490	63.67
204	FIDELITY STANDARD LIFE INSURANCE CO	0.0000	610	124	<b>#</b> 0	<b>#</b> 0	\$562,547	<b>\$</b> 0	
205	FINANCIAL ASSURANCE INCORPORATED	0.0000	598	3	\$294	\$0	\$0	<b>\$</b> 50	0.00
206	FINANCIAL BENEFIT LIFE INSURANCE CO	0.0613	187	195	\$2,658,172	\$0	\$2,215,153	<b>\$</b> 0	83.33
207	FINANCIAL SECURITY LIFE INS CO	0.0012	471	256	<b>\$52,418</b>	\$1,783	#81,536	<b>\$</b> 3,295	158.95
208	FIRST CATHOLIC SLOVAK UNION OF USA & CN	0.0000	585	104	\$1,008	#323	<b>\$1,370</b>	\$158	167.96
200	BIDGE COLONY LIES THOUSENED COMPANY	0.3260	77	14,932	#1A 13A 391	ΔA	\$11,283,833	\$2,481,381	70 03
209 210	FIRST COLONY LIFE INSURANCE COMPANY FIRST DELAWARE LIFE INS CO	0.3260	472	217	\$14,134,371 \$52,390	<b>\$0</b> <b>\$</b> 0	\$11,283,833 \$119,873	\$2,461,381 \$18,967	79.83 228.81
211	FIRST DELAWARE LIFE INS CO+	0.0012	491	47	\$29,122	<b>\$</b> 0	\$9,334	<b>\$1,530</b>	32.05
212	FIRST INVESTORS LIFE INSURANCE COMPANY	0.0116	341	410	<b>\$503,572</b>	<b>\$899</b>	<b>\$85,563</b>	\$27,756	17.17
213	FIRST LIFE ASSURANCE COMPANY*	0.0197	291	3,451	\$854,135	#0	<b>\$1,263,006</b>	\$127,917	147.87
			242	4 = 6 =		, -		105 655	
214	FIRST NATIONAL LIFE INS CO OF AMERICA	0.0117	340	1,587	<b>\$506,112</b>	<b>\$</b> 0	\$62,255	\$25,971 \$51,070	12.30
215 216	FIRST PENN PACIFIC LIFE INSURANCE CO	0.0250 0.0062	265 385	2,696 979	\$1,085,480 \$269,952	\$0 \$0	#1,643,839 #220,385	\$51,270 \$17,842	151.44 81.64
217	FIRST PROVIDIAN LIFE & HEALTH INS CO FIRST VARIABLE LIFE INSURANCE CO	0.0042	410	703	\$269,952 \$183,867	# O	\$4,983,025	\$17,642 \$0	2710.12
2		V. VV.2			7203,001	40	7.,,	7.5	

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
218	FLORISTS LIFE INSURANCE COMPANY	0.0033	422	57	<b>\$141,506</b>	<b>\$</b> 0	4116 020	4310	00.63
219	FORD LIFE INSURANCE COMPANY	0.6799	33	18,670	\$29,477,235	<b>\$</b> 0	\$116,930 \$2,558,034	\$319 \$133,475	82.63 8.68
220	FOREMOST LIFE INSURANCE COMPANY		:	253	\$-4,679	<b>\$</b> 0	\$44,635	\$2,416	•
221 222	FORETHOUGHT LIFE INSURANCE COMPANY FORT DEARBORN LIFE INS CO	0.1886 0.0310	104 247	6,971 16,181	\$8,178,256 \$1,346,061	<b>\$</b> 0	<b>\$3,200,199</b>	\$28,512	39.13
222	FORT DEARBORN LIFE INS CO	0.0310	24/	10,101	\$1,346,061	<b>\$</b> 0	<b>\$1,435,595</b>	<b>\$</b> 543,822	106.65
223	FORTIS BENEFITS INSURANCE COMPANY	0.1974	100	71,961	\$8,557,987	\$15,562	\$4,939,096	\$3,626,200	57.90
224 225	FRANKLIN LIFE INSURANCE COMPANY FRONTIER INSURANCE COMPANY*	0.4707 0.0059	54 389	46,515 0	\$20,408,291 \$256,593	<b>\$</b> 3,707,732	\$11,467,539	\$1,400,731	74.36
225	GARDEN STATE LIFE INSURANCE COMPANY*	0.0039	372	618	\$256,582 \$321,308	\$0 \$0	\$307,594 \$300,458	\$0 \$78,270	119.88 93.51
227	GENERAL AMERICAN LIFE INSURANCE CO	5.1620	1	273,674	\$223,806,289	\$15,120,412	\$84,140,189	\$15,760,816	44.35
228	GENERAL ELECTRIC CAPITAL ASSUR CO	0.0083	362	0	\$358,137	<b>\$</b> 0	<b>\$5,034,355</b>	\$0	1405.71
229	GENERAL FIDELITY LIFE INSURANCE CO	0.0032	426	1,459	\$138,884	<b>š</b> 0	\$46,760	\$8,673	33.67
230	GEORGIA INTERNATIONAL LIFE INS CO	0.0003	522	80	\$14,187	\$1,173	\$558,686	\$865	3946.28
231 232	GERBER LIFE INSURANCE COMPANY	0.0365 0.0000	227 599	19,076 5	\$1,580,395	<b>\$</b> 0	<b>\$737,168</b>	\$154,620	46.64
232	GERMANTOWN LIFE INSURANCE COMPANY	0.0000	299	3	\$242	<b>\$</b> 0	<b>#</b> 0	\$57	0.00
233	GLENBROOK LIFE AND ANNUITY COMPANY	0.0079	365	14	\$342,168	<b>\$</b> 0	\$71,708	<b>\$</b> 0	20.96
234 235	GLOBE LIFE AND ACCIDENT INS CO	0.1592 0.0800	118 163	113,302 223	\$6,900,906 \$3,466,720	<b>\$8,248</b>	\$2,551,581	\$792,241	37.09
236	GOLDEN AMERICAN LIFE INS CO GOLDEN RULE INSURANCE COMPANY	0.1020	149	4,060	\$3,466,720 \$4,421,497	\$0 \$11,319	\$511,150 \$460,015	\$208 \$216,767	14.74 10.66
237	GOLDEN STATE MUTUAL LIFE INS CO	0.0001	567	58	\$4,012	\$2	\$2,327	\$154	58.05
238	GOVERNMENT PERSONNEL MUTUAL LIFE INS CO	0.0067	381	947	\$289,189	<b>\$</b> 79,052	\$356,935	<b>\$23,590</b>	150.76
239	GRANGE LIFE INSURANCE COMPANY	0.0002	548	13	\$8,423	<b>\$0</b>	#0	\$840	0.00
240	GREAT AMERICAN LIFE INSURANCE CO	0.0779	166 267	1,927	\$3,377,984 \$1,059,609	<b>\$0</b>	\$533,898	\$1,133	15.81
241 242	GREAT AMERICAN RESERVE INS CO GREAT NORTHERN INSURED ANNUITY CORP	0.0244 0.0019	450	2,712 378	\$1,039,609 \$84,000	\$42,781 \$0	\$2,016,665 \$1,721,073	\$103,520 \$0	194.36 2048.90
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243 244	GREAT SOUTHERN LIFE INSURANCE CO GREAT WEST LIFE & ANNUITY INS CO*	0.0349 0.2457	232 90	3,284 18,266	\$1,511,883 \$10,654,554	\$685 \$484 065	\$802,959	\$186,985	53.16
245	GREAT WEST LIFE & ANNOTH INS CO-	0.0438	217	3,448	\$1,899,033	\$484,965 \$0	\$23,852,594 \$2,049,021	\$725,359 \$221,944	228.42 107.90
246	GREATER BENEFICIAL UNION OF PITTSBURGH	0.0028	436	507	\$121,581	\$4,125	\$104,913	\$2,120	89.68
247	GRINNELL LIFE INS CO	0.0011	477	106	\$49,000	\$2,616	<b>\$</b> 795	\$5,085	6.96
248	GUARANTEE MUTUAL LIFE COMPANY	0.1869	105	5,428	\$8,101,502	<b>\$178,979</b>	\$5,127,173	\$1,916,631	65.50
249	GUARANTEE PROTECTIVE LIFE COMPANY	0.0004	515	167	\$16,714	<b>\$</b> 0	\$23,856	\$568	142.73
250 251	GUARANTEE RESERVE LIFE INSURANCE CO GUARANTEE TRUST LIFE INSURANCE CO*	0.0451 0.0591	212 190	9,032 21,637	\$1,956,788 \$2,564,484	\$0 \$0	\$707,467	\$35,774	36.15
252	GUARANTY INCOME LIFE INSURANCE CO	0.0066	382	766	\$288,204	\$2,229	\$616,948 \$772,063	\$200,911 \$17,124	24.06 268.66
253	GUARANTY NATIONAL LIFE INSURANCE CO	0.0000	579	22	40 157	40		, ,	
253 254	GUARDIAN INSURANCE & ANNUITY CO INC	0.1650	116	1,515	\$2,157 \$7,154,491	\$0 \$0	\$1,323 \$2,271,061	\$71 \$31,100	61.34 31.74
255	GUARDIAN LIFE INSURANCE CO OF AMERICA	0.3132	79	57,173	\$13,577,899	\$2,644,447	\$6,737,669	\$2,076,666	69.10
256	GULF LIFE INSURANCE COMPANY	0.0356	228	47,150	\$1,544,152	\$45,156	\$2,631,190	\$124,250	173.32
257	HARTFORD LIFE AND ACCIDENT INS CO*	0.2078	98	79,130	\$9,008,990	\$179	<b>\$4,801,890</b>	\$2,400,753	53.30
258	HARTFORD LIFE INSURANCE COMPANY	5.1254	2	11,462	\$222,219,212	\$2,411,073	<b>\$</b> 62,243,688	\$1,006,324	29.10
259	HARVEST LIFE INSURANCE COMPANY THE	0.0438	216	1,627	#1,899,542	\$0	\$1,181,683	\$38,048	62.21
260 261	HAWKEYE NATIONAL LIFE INSURANCE CO HEALTH AND LIFE INSURANCE CO OF AMERICA	0.0078 0.0000	366 610	1,366	#338,185 #0	# 0 # 0	\$223,593	\$38,785	66.12
262	HERITAGE LIFE INSURANCE COMPANY	0.0003	535	1,380	\$12,087	#0	\$10,763 \$102,615	\$0 \$21,488	848.97
263	HOME LIFE FINANCIAL ASSURANCE CORP	0.0653	182	9,254	\$2,831,252	<b>\$</b> 0	<b>\$5,037,399</b>	\$154,274	177.92
264	HOME OWNERS LIFE INSURANCE COMPANY	0.0000	596	3,25	\$338	<b>\$</b> 0	\$5,037,399 \$0	\$134,274	0.00
265	HOMESTEADERS LIFE COMPANY	0.0221	280	9,140	\$958,023	#32	<b>\$872,534</b>	<b>#12,160</b>	91.08
266 267	HORACE MANN LIFE INSURANCE COMPANY HUMANA INSURANCE COMPANY	0.0480 0.0000	205 608	3,960 2	\$2,082,284	\$27,011	<b>\$1,528,307</b>	<b>\$71,826</b>	74.69
			000	2	<b>\$42</b>	<b>\$</b> 0	<b>\$</b> 0	#1	0.00
268	IDEALIFE INSURANCE COMPANY	0.0040	414	1,177	\$174,150	#0	\$505,910	\$22,770	290.50
269 270	IDS LIFE INSURANCE COMPANY ILLINOIS MUTUAL LIFE & CASUALTY CO	1.5484 0.0220	15 281	24,659 1,261	#67,134,866 #955,502	#0 #37,767	#32,232,555 #721,438	\$683,263 *107.027	48.01
271	INA LIFE INSURANCE CO OF NEW YORK	0.0220	610	0	4955,302 \$0	\$37,767 \$0	#721,438 #5,508	\$107,027 \$0	79.46
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obs	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
272 273	INDEPENDENT ORDER OF FORESTERS THE INDIANAPOLIS LIFE INSURANCE CO	0.0865 0.0575	159 192	5,953 3,230	#3,749,740 #2,492,669	#710,283 #543,543	\$1,860,181 \$1,509,017	\$208,342 \$178,163	68.55 82.34
274	INDIVIDUAL ASSUR CO LIFE HEALTH & ACCID	0.0562	195	30,829	\$2,438,527	\$0	\$1,611,034	\$165,165	66.07
275	INDUSTRIAL CASUALTY INSURANCE COMPANY	0.0002	551	476	\$7,859	<b>\$</b> 0	\$22,890	\$334	291.26
276	INTEGON LIFE INSURANCE CORPORATION*	0.0118	339	6,015	\$509,754	<b>\$9,066</b>	\$455,918	\$59,928	91.22
277	INTEGRITY LIFE INS CO	0.0842	161	604 208	\$3,651,986 \$25,345	\$0 \$0	\$3,029,745 \$5,090	<b>\$32,439</b> <b>\$1,433</b>	82.96 20.08
278 279	INTEGRITY NATIONAL LIFE INS CO INTER STATE ASSURANCE COMPANY	0.0006 0.0568	496 193	208 813	\$25,345 \$2,460,535	#0	\$468,364	\$59,626	19.04
280	INTER STATE ASSURANCE COMPANY INTERCONTINENTAL LIFE INSURANCE CO	0.0009	487	81	#39,486	<b>\$</b> 0	\$6,151	\$2,759	15.58
281	INTRAMERICA LIFE INSURANCE COMPANY	0.0001	556	40	\$6,314	<b>#</b> 0	\$5,467	\$97	86.59
282	INVESTORS GUARANTY LIFE INS CO	0.0045	407	509	\$196,170	#0	\$31,823	\$11,899	16.22
283	INVESTORS HERITAGE LIFE INSURANCE CO	0.0015	458	293	\$63,153	\$200 \$201	\$22,567 \$743,182	\$2,027 \$675	36.05
284 285	INVESTORS INSURANCE CORPORATION INVESTORS LIFE INS CO OF NORTH AMERICA	0.0770 0.0242	168 270	561 3,113	\$3,337,635 \$1,050,315	\$391 \$2,427	\$1,499,779	\$140,945	22.28 143.02
286	INVESTORS LIFE INS CO OF NORTH AMERICA INVESTORS LIFE INSURANCE CO OF INDIANA	0.0005	508	43	\$20,213	\$0	\$12,639	\$2,371	62.53
287	INVESTORS LIFE INSURANCE CO OF NEBRASK*	0.0309	248	3,191	\$1,338,243	\$1,348	<b>\$352,712</b>	<b>\$</b> 353,754	26.46
288	ITT HARTFORD LIFE AND ANNUITY INS CO	1.5891	13	2,800	\$68,898,717	\$1,345	<b>\$1,413,490</b>	\$223,549	2.05
289	ITT LYNDON LIFE INSURANCE COMPANY			11,959	\$·142,032	\$0	\$246,101	\$22,511	
290 291	J C PENNEY INSURANCE COMPANY J C PENNEY LIFE INSURANCE COMPANY	0.0003 0.1294	529 129	28 68,338	\$12,799 \$5,610,156	#0 #0	.\$0 \$2,034,897	\$151 \$273,605	0.00 36.27
292	JACKSON NATIONAL LIFE INSURANCE CO	1.7199	11	64,276	\$74,570,921	#0	\$46,135,599	\$5,025,231	61.87
293	JEFFERSON PILOT LIFE INS CO	0.0269	257	3,225	\$1,165,908	\$65,494	\$1,411,123	\$106,078	126.65
294	JOHN ALDEN LIFE INSURANCE CO	0.2241	95	34,743	\$9,714,642	<b>\$</b> 0	\$4,132,742	\$299,650	42.54
295 296	JOHN DEERE LIFE INS CO JOHN HANCOCK LIFE INS CO OF AMERICA	0.0366 0:0002	225 539	5,012 192	\$1,587,523 \$10,000	\$5,484 \$0	\$1,445,620 \$676,909	\$117,634 \$11,410	91.41 6769.09
297	JOHN HANCOCK MUTUAL LIFE INS CO	0.6815	32	100,349	\$29,548,812	<b>\$4</b> ,679,200	\$54,009,239	\$3,096,056	198.62
298	JOHN HANCOCK VARIABLE LIFE INS CO	0.1669	114	6,688	\$7,237,089	\$134,948	\$2,902,351	\$646,967	41.97
299	KANAWHA INSURANCE COMPANY	0.0000	597	3	<b>\$334</b>	\$0	\$0	\$45	0.00
300 301	KANSAS CITY LIFE INSURANCE CO KEMPER INVESTORS LIFE INS CO	0.6739 0.1889	34 103	74,791 5,237	#29,220,061 #8,192,137	\$299,766 \$0	\$26,157,376 \$30,793,101	\$2,210,023 \$54,807	90.54 375.89
302	KENTUCKY HOME MUTUAL LIFE INS CO	0.0011	482	591	\$45,845	<b>\$</b> 173	\$1,162	\$9,918	2.91
303	KEYPORT AMERICA LIFE INS CO	0.0000	610	14	\$0	<b>\$</b> 0	\$55,980	\$754	
304	KEYPORT LIFE INSURANCE COMPANY	0.2528	88	2,678	\$10,959,322	<b>\$</b> 0	\$14,130,924	\$31,715	128.94
305	KNIGHTS OF COLUMBUS	0.3735	65	38,607	<b>\$16,194,085</b>	\$4,698,976	\$5,587,362	\$811,387	63.52
306	LAFAYETTE LIFE INSURANCE CO THE	0.0511	202	2,420	\$2,215,493	\$316,140	\$1,784,350	\$446,688	94.81
307	LAMAR LIFE INSURANCE COMPANY	0.0193	295	658	\$836,889	\$844	\$505,220	<b>\$74,330</b>	60.47
308	LEWER LIFE INSURANCE COMPANY	0.0003	523	21	\$13,883	<b>\$0</b>	\$147,166	\$5 \$282,210	1060.04 7.55
309 310	LIBERTY LIFE ASSUR CO OF BOSTON LIBERTY LIFE INSURANCE COMPANY*	0.4757 0.1073	53 144	13,224 15,161	\$20,626,689 \$4,653,658	#196,694 #2,265	\$1,359,842 \$1,663,976	\$568,297	35.80
311	LIBERTY NATIONAL LIFE INSURANCE CO	0.0116	342	1,905	\$502,974	\$277	\$145,070	\$62,344	28.90
312	LIFE & HEALTH INS CO OF AMERICA*	0.0023	442	1,014	<b>#101,057</b>	<b>\$</b> 0	\$24,799	\$3,304	24.54
313	LIFE INS CO OF THE SOUTHWEST	0.0735	171	146	#3,187,813	#0	\$1,520,215	\$9,420	47.69
314	LIFE INSURANCE CO OF GEORGIA	0.0022	446 132	810 160,900	\$93,410 \$5,383,727	<b>\$42</b>	<b>\$94,657</b> <b>\$6,815,31</b> 5	\$61,072 \$2,188,780	101.38 126.59
315 316	LIFE INSURANCE CO OF NORTH AMERICA LIFE INSURANCE COMPANY OF ILLINOIS	0.1242 0.0000	591	100,900	\$5,383,727 \$607	#0 #0	\$0,013,313 \$0	\$37	0.00
317	LIFE INSURANCE COMPANY OF VIRGINIA THE*	0.3618	66	4,068	\$15,684,259	<b>\$</b> 0	\$12,377,910	\$296,816	78.92
318	LIFE INVESTORS INS CO OF AMERICA	0.1564	121	24,222	\$6,782,213	\$64,211	\$4,879,944	\$729,690	72.90
319	LIFE OF MARYLAND INC	0.0005	503	24	\$22,741	<b>#</b> 0	\$27,215	\$1,137	119.67
320 321	LIFEUSA INSURANCE COMPANY LINCOLN AMERICAN LIFE INSURANCE CO	0.3991 0.0006	61 493	5,624 226	#17,303,397 #27,196	#0 #1,038	#3,471,438 #21,440	<b>\$123,710</b> <b>\$4,020</b>	20.06 82.65
322	LINCOLN BENEFIT LIFE COMPANY	0.6530	36	24,204	#28,310,787	<b>#6,333</b>	<b>\$</b> 13,587,046	<b>\$610,869</b>	48.01
323	LINCOLN HERITAGE LIFE INSURANCE CO*	0.0711	174	18,793	#3,081,456	\$61,241	\$1,917,711	\$87,029	64.22
324	LINCOLN LIBERTY LIFE INSURANCE CO*	0.0013	468	220	\$56,326	<b>\$</b> 0	<b>\$1,863,998</b>	\$9,134	3309.30
325	LINCOLN LIFE AND CASUALTY COMPANY*	0.0013	467	358	<b>\$58,005</b>	\$467	\$410,480	<b>\$2,595</b>	708.47

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
326	LINCOLN MEMORIAL LIFE INSURANCE CO	0.1529	123	14,617	\$6,629,271	<b>\$</b> 0	\$3,128,644	\$39,748	47.19
327	LINCOLN MUTUAL LIFE INSURANCE CO	0.0201	288	4,645	\$871,584	\$130,428	\$493,355	\$96,712	71.57
328	LINCOLN NATIONAL LIFE INSURANCE CO*	3.7625	4	49,323	\$163,129,162	\$330,083	\$120,756,565	\$1,057,914	74.23
329	LONDON PACIFIC LIFE & ANNUITY COMPANY	0.0143	322	222	\$620,465	\$2,394	\$455,228	\$6,447	73.75
330	LONE STAR LIFE INSURANCE COMPANY*	0.0030	430	738	\$128,245	\$0	\$75,629	\$11,128	58.97
331	LOYAL AMERICAN LIFE INSURANCE CO	0.0149	317	2,805	\$644,125	\$2,812	\$426,977	\$48,329	66.72
332	LOYAL CHRISTIAN BENEFIT ASSOCIATION	0.0005	507	202	\$20,374	\$1,446	\$2,062	\$1,496	17.22
333	LOYALTY LIFE INSURANCE COMPANY	0.0228	276	1,388	\$988,141	<b>\$23,537</b>	\$1,189,279	\$88,963	122.74
334	LUTHERAN BROTHERHOOD	0.3196	78	17,484	\$13,858,108	\$1,774,307	\$8,872,943	\$606,891	76.83
335	LUTHERAN BROTHERHOOD VRBL INS PRDTS CO	0.1570	120	1,569	\$6,804,898	<b>\$</b> 0	\$1,522,744	\$34,690	22.38
336	MADISON NATIONAL LIFE INSURANCE CO, INC	0.0029	434	626	\$123,776	\$177	\$319,538	<b>\$8,007</b>	258.30
337	MANHATTAN LIFE INSURANCE COMPANY	0.0193	294	1,353	\$838,585	\$77,591	\$983,817	\$69,078	126.57
338	MANHATTAN NATIONAL LIFE INS CO	0.0242	269	1,179	\$1,050,500	\$47	\$2,970,822	\$240,707	282.81
339	MANUFACTURERS LIFE INS CO (U.S.A.) THE	0.1175	137	2,315	\$5,096,549	<b>\$</b> 0	\$9,124,488	\$204,516	179.03
340	MANUFACTURERS LIFE INS CO OF AMERICA, TH	0.0160	310	106	<b>\$691,539</b>	\$0	\$946	\$37,716	0.14
341	MANUFACTURERS LIFE INSURANCE CO	0.6001	41	6,686	\$26,016,669	\$1,439,248	\$5,095,619	\$1,341,448	25.12
342	MASSACHUSETTS GENERAL LIFE INS CO	0.0563	194	2,528	\$2,441,408	\$28,935	\$1,104,476	\$241,826	46.42
343	MASSACHUSETTS MUTUAL LIFE INS CO	1.4284	16	70,324	\$61,929,732	<b>\$9,655,166</b>	<b>\$23,561,736</b>	\$2,044,542	53.64
344	MAYFLOWER NATIONAL LIFE INSURANCE CO		:	544	\$-13,310	<b>\$</b> 0	\$22,821	\$3,319	•
345	MBL LIFE ASSURANCE CORPORATION	0.0278	256	9,131	\$1,204,207	<b>\$</b> 0	\$3,839,362	\$190,455	318.83
346	MEDAMERICA INS CO	0.0000	609	2	<b>\$13</b>	<b>\$</b> 0	<b>\$</b> 0	\$2	0.00
347	MEDICAL LIFE INSURANCE COMPANY	0.0163	308	149	<b>\$705,931</b>	<b>#</b> 0	<b>\$327,000</b>	\$88,052	46.32
348	MEDICO LIFE INSURANCE COMPANY	0.0011	478	506	\$48,674	\$241	\$234,374	\$1,880	482.01
349	MEGA LIFE AND HEALTH INS CO THE	0.0031	428	1,115	\$134,563	<b>\$9,842</b>	\$166,670	\$6,586	131.17
350	MEMBERS LIFE INSURANCE COMPANY	0.0001	565	98	\$4,299	\$0	\$2,461	\$1,416	57.25
351	MEMORIAL INSURANCE COMPANY OF AMERICA	0.0000	589	16	<b>\$794</b>	<b>\$</b> 0	<b>\$</b> 0	\$20	0.00
352	MERIT LIFE INSURANCE CO	0.0306	249	22,918	\$1,326,377	<b>\$</b> 0	#555,045	<b>\$83,719</b>	41.85
353	MERRILL LYNCH LIFE INS CO	0.5195	47	2,137	\$22,522,373	<b>\$</b> 0	\$29,889,269	\$105,338	132.71
354	METLIFE SECURITY INS CO OF LA	0.0000	610	1	#0	<b>\$</b> 0	\$11,004	\$0	
355	METRAHEALTH INS CO	0.0003	533	179	<b>\$12,635</b>	<b>\$</b> 0	\$92,750	\$802	734.07
356	METROPOLITAN INS AND ANNUITY CO	0.1405	127	13,690	<b>\$6,092,554</b>	#0	\$8,727,813	\$1,058,866	143.25
357	METROPOLITAN LIFE INSURANCE COMPANY	4.0004	3	656,883	\$173,443,496	\$25,355,280	\$322,874,699	\$18,626,730	200.77
358	METROPOLITAN TOWER LIFE INSURANCE CO	0.0131	331	1,232	<b>\$</b> 568,906	<b>\$</b> 0	#350,055	\$102,395	61.53
359	MIC LIFE INSURANCE CORPORATION	0.0326	240	10,212	\$1,411,284	#0	\$946,591	\$104,418	67.07
360	MID AMERICAN CENTURY LIFE INSURANCE CO	0.0040	413	1,391	\$174,336	<b>\$</b> 5,2 <b>5</b> 3	\$215,299	\$27,455	126.51
361	MID CONTINENT LIFE INSURANCE CO	0.0546	198	5,176	\$2,366,987	<b>#73,091</b>	\$321,099	\$380,348	16.65
362	MID SOUTH INSURANCE COMPANY	0.0000	601	11	\$220	\$0	\$269	\$12	122.27
363	MIDAMERICA LIFE INSURANCE COMPANY	0.0005	502	356	\$22,831	<b>\$</b> 0	#0	\$0	0.00
364	MIDLAND LIFE INSURANCE COMPAN, THE*	0.0328	239	1,688	\$1,422,438	\$11,017	<b>#918,568</b>	\$309,181	65.35
365	MIDLAND NATIONAL LIFE INSURANCE CO*	0.0530	200	6,435	\$2,297,337	\$20,567	\$1,358,408	\$427,784	60.02
366	MIDWEST NATIONAL LIFE INS CO OF TN	0.0087	360	1,157	\$378,345	\$453	\$90,604	\$16,326	24.07
367	MIDWESTERN UNITED LIFE INSURANCE CO*	0.0024	441	294	\$105,291	\$6,016	\$456,289	\$12,070	439.07
368	MINISTERS LIFE INSURANCE CO THE*	0.0000	607	8,007	\$47	<b>\$</b> 0	\$0	\$168,258	0.00
369	MINNESOTA MUTUAL LIFE INSURANCE CO	0.2861	83	61,499	\$12,405,086	#1,297,367	<b>\$6,574,399</b>	\$1,728,536	63.46
370	MISSION LIFE INSURANCE COMPANY	0.0032	424	449	<b>\$140,806</b>	\$439	<b>\$44,680</b>	\$1,686	32.04
371	MISSOURI VALLEY LIFE AND HEALTH INS CO	0.0790	164	75,818	\$3,426,731	<b>\$</b> 0	\$2,933,524	\$829,379	85.61
372	MML BAY STATE LIFE INS CO	0.0356	229	919	\$1,543,714	<b>\$</b> 0	\$72,168	\$153,739	4.67
373	MML PENSION INS CO	0.0004	520	9	\$15,200	\$0	\$630,847	\$0	4150.31
374	MODERN AMERICAN LIFE INSURANCE COMPANY	0.0679	179	21,720	\$2,942,940	<b>\$354,691</b>	\$7,311,796	\$407,726	260.50
375	MODERN WOODMEN OF AMERICA	0.2369	92	30,659	\$10,269,351	\$972,365	\$4,139,476	<b>\$574,791</b>	49.78
376	MONITOR LIFE INSURANCE CO OF NY	0.0004	516	302	<b>\$16,489</b>	<b>\$1,310</b>	\$31,062	\$2,031	196.32
377	MONTGOMERY WARD LIFE INSURANCE CO	0.0284	255	37,873	\$1,231,657	#0	\$652,378	\$129,364	52.97
378	MONUMENTAL LIFE INSURANCE COMPANY*	0.4226	57	73,301	\$18,321,405	#8,012	\$11,078,236	\$769,897	60.51
379	MONY LIFE INS CO OF AMERICA	0.1184	135	2,509	<b>\$5,131,412</b>	<b>\$</b> 0	<b>\$502,468</b>	\$108,611	9.79

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
380 381 382 383	MOUNTAIN LIFE INSURANCE COMPANY MOUNTAIN STATES LIFE INS CO OF AMERICA MUTUAL LIFE INSURANCE CO OF NY* MUTUAL OF AMERICA LIFE INSURANCE CO	0.0196 0.0003 0.1952 0.3574	293 534 101 70	11,759 44 17,476 24	\$850,210 \$12,252 \$8,461,482 \$15,497,275	#0 #0 #2,756,763 #2,744	#166,485 #1,776 #6,198,605 #16,035,729	\$63,158 \$1,094 \$848,401 \$361	19.58 14.50 105.84 103.49
384	MUTUAL SERVICE LIFE INSURANCE CO*	0.0004	514	73	<b>\$17,033</b>	\$2,000	<b>\$74,691</b>	\$2,693	450.25
385 386	MUTUAL TRUST LIFE INSURANCE COMPANY NACOLAH LIFE INS CO	0.0455 0.0172	211 303	1,478 1,889	\$1,972,902 \$745,595	\$339,411 \$0	\$671,244 \$625,217	\$81,721 \$128,460	51.23 83.85
387	NATIONAL AMERICAN LIFE INS CO OF TEXAS	0.0001	566	31	\$4,132	\$24	\$611	<b>\$374</b>	15.37
388 389	NATIONAL BENEFIT LIFE INSURANCE CO NATIONAL CATHOLIC SOCIETY OF FORESTERS	0.0143 0.0003	320 531	9,020 160	\$621,341 \$12,732	#0 #15,154	\$325,285 \$4,324	\$130,797 \$249	52.35 152.98
390	NATIONAL FARMERS UNION LIFE INS CO	0.0003	525	87	<b>\$13,366</b>	\$1,618	\$19,669	\$2,170	159.26
391	NATIONAL FIDELITY LIFE INSURANCE CO	0.0235	271	5,392	\$1,020,365	\$108,857	\$2,408,299	\$56,963	246.69
392	NATIONAL FOUNDATION LIFE INS CO	0.0005	510	152	<b>\$19,962</b>	\$203	\$16,349 \$3,882	\$1,615 \$109	82.92 392.12
393 394	NATIONAL FRATERNAL SOCIETY/DEAF NATIONAL GROUP LIFE INSURANCE COMPANY*	0.0000 0.0011	586 476	86 843	\$990 \$49,158	\$0 \$0	\$20,000	\$17,122	40.69
395	NATIONAL GUARDIAN LIFE INSURANCE CO	0.0067	379	802	\$292,205	\$26,746	\$566,129	\$23,355	202.90
396	NATIONAL HEALTH INS CO	0.0009	488	30	<b>\$38,485</b>	<b>#0</b>	\$109,847 \$5,129,022	\$178 \$351,144	285.43 126.37
397 398	NATIONAL LIFE INSURANCE COMPANY NATIONAL SLOVAK SOCIETY OF THE USA	0.1508 0.0000	124 603	5,238 50	\$6,538,130 \$131	\$3,133,314 \$59	\$4,700	\$331,144 \$81	3632.82
399	NATIONAL STATES INSURANCE COMPANY	0.0017	456	185	\$71,648	\$0	\$37,815	\$729	52.78
400	NATIONAL TRAVELERS LIFE COMPANY	0.0618	186	7,738	\$2,681,191	\$82,425	\$1,949,603	\$262,105	75.79
401	NATIONAL WESTERN LIFE INSURANCE CO	0.0871	15 <b>8</b> 557	7,385 4	#3,776,743 #6,299	\$13,596 \$0	\$2,059,956 \$2,174	\$85,157 \$0	54.90 34.51
402 403	NATIONWIDE LIFE AND ANNUITY INS CO NATIONWIDE LIFE INSURANCE COMPANY	0.0001 3.2850	55 <i>l</i>	37,150	\$142,425,254	\$55,494	\$19,295,737	\$88,858	13.59
404	NETWORK AMERICA LIFE INSURANCE COMPANY	0.0025	440	163	\$107,781	<b>\$</b> 0	\$11,500	\$952	10.67
405	NEW AMERICAN LIFE INSURANCE COMPANY	0.1732	110	13,577	\$7,510,422	\$60,414	\$4,455,584 \$28,653,305	\$456,958 \$1,104,990	60.13 96.92
406 407	NEW ENGLAND MUTUAL LIFE INS CO NEW ENGLAND VARIABLE LIFE INSURANCE CO	0.7691 0.1074	27 143	21,902 1,767	\$33,344,941 \$4,658,274	\$3,664,612 \$0	\$282,662	\$290,167	6.07
407	NEW ERA LIFE INS CO OF THE MIDWEST	0.1074	506	220	\$20,540	\$0	\$14,962	\$772	72.84
409	NEW YORK LIFE INS & ANNUITY CORPORATION	0.3963	62	11,633	\$17,183,565	<b>\$</b> 0	\$26,915,094	\$851,821	156.63
410	NEW YORK LIFE INSURANCE COMPANY	1.0753	24	116,197	\$46,621,303	\$17,636,781	\$49,120,986	\$5,128,112	143.19
411	NIPPON LIFE INS CO OF AMERICA	0.0002	545	161	\$9,596	<b>\$0</b>	<b>\$0</b>	\$1,824	0.00
412	NORTH AMERICAN BENEFIT ASSOCIATION NORTH AMERICAN CO FOR LIFE & HEALTH IN*	0.0002 0.0936	554 156	1,280 4,148	\$6,769 \$4,058,170	\$17,721 \$0	\$62,880 \$2,728,941	\$1,002 \$699,677	1190.74 67.25
413 414	NORTH AMERICAN LIFE ASSURANCE CO	0.0322	242	18,179	\$1,395,612	\$27,189	\$553,178	\$470,127	41.59
415	NORTH AMERICAN SECURITY LIFE INS CO	0.8199	26	3,427	\$35,550,003	<b>\$</b> 0	\$7,691,295	\$0	21.64
416	NORTH CAROLINA MUTUAL LIFE INS CO	0.0001	562	62	\$5,254 \$499,007	<b>\$</b> 566	\$3,905 \$447,991	\$233 \$45,719	85.10 89.78
417 418	NORTH CENTRAL LIFE INSURANCE CO* NORTH WEST LIFE ASSUR CO OF CANADA	0.0115 0.0000	343 580	7,348 4	\$1,999	\$0 \$0	\$43,944	\$5 \$5	2198.30
419	NORTHBROOK LIFE INSURANCE COMPANY	0.1147	139	1,714	\$4,974,121	#0	#6,225,690	\$2,755	125.16
420	NORTHERN LIFE INSURANCE COMPANY	0.1832	107	6,130	\$7,942,017	\$8,124	\$1,076,919	\$96,833	13.66
421	NORTHWESTERN MUTUAL LIFE INS CO	1.9448	9	84,841	<b>\$84,320,323</b>	<b>\$34,625,057</b>	<b>\$34,121,724</b>	<b>\$6,977,155</b>	81.53
422	NORTHWESTERN NATIONAL LIFE INS CO OAKRE LIFE INSURANCE COMPANY	0.1670 0.0027	113 437	24,592 23	\$7,238,924 \$115,000	\$334,063 \$0	\$6,757,825 \$0	\$860,562 \$0	97.97 0.00
423 424	OCCIDENTAL LIFE INS CO OF NC	0.0027	380	661	\$290,101	\$4,167	\$281,425	\$28,124	98.45
425	OHIO LIFE INSURANCE COMPANY	0.0076	369	809	\$329,621	<b>#</b> 0	\$86,563	\$53,343	26.26
426	OHIO NATIONAL LIFE ASSURANCE CORP	0.0525	201	2,266 7,640	\$2,274,988 \$9,550,252	#0 #1,038,502	\$684,056 \$28,788,474	\$313,727 \$244,285	30.07 312.02
427 428	OHIO NATIONAL LIFE INS CO THE OHIO STATE LIFE INSURANCE CO, THE	0.2205 0.0464	96 209	4,107	<b>\$9,559,252</b> <b>\$2,009,827</b>	\$7,324	\$1,032,283	\$330,198	51.73
429	OLD AMERICAN INSURANCE COMPANY	0.1945	102	38,282	\$8,431,976	#0	\$5,113,294	\$141,977	60.64
430	OLD LINE LIFE INS CO OF AMERICA+	0.1054	145	6,219	#4,571,498	\$2,510	\$2,300,776	\$559,799	50.38
431	OLD RELIANCE INSURANCE COMPANY	0.0001 0.0170	568 304	52 3,782	\$3,664 \$735,396	\$106 \$0	\$0 \$263,725	\$226 \$204,431	2.89 35.86
432 433	OLD REPUBLIC LIFE INSURANCE COMPANY OLD UNITED LIFE INSURANCE COMPANY	0.0170	305	6,752	\$725,134	<b>\$</b> 0	\$263,723 \$191,155	\$49,313	26.36

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS	DIRECT DIVIDENDS	DIRECT CLAIMS AND BENEFITS	LIFE INSURANCE IN	BENEFITS
CBS	COMPANI NAME	SHARE	SHARE	INSUREDS	& ANNOTTIES	PAID	PAID	FORCE (000)	RATIO
434	OLD WESTERN LIFE INSURANCE COMPANY	0.0548	196	33,893	\$2,375,718	<b>\$</b> 0	\$1,224,460	\$164,002	51.54
435	OZARK NATIONAL LIFE INSURANCE CO	0.3561	71	48,054	<b>\$15,440,644</b>	\$180,901	<b>\$5,517,783</b>	\$1,476,682	36.91
436	PACIFIC CORINTHIAN LIFE INSURANCE CO	0.0340	233	2,156	\$1,475,686	\$0	\$4,170,534	\$198,478	282.62
437 438	PACIFIC GUARDIAN LIFE INS CO LTD	0.0003	524	14	<b>\$13,602</b>	\$432	#0	\$11,373	3.18
438	PACIFIC MUTUAL LIFE INSURANCE CO	1.1073	22	12,209	\$48,006,887	<b>\$181,857</b>	\$13,724,944	\$1,299,434	28.97
439	PAINEWEBBER LIFE INSURANCE CO	0.0163	307	25	<b>\$706,501</b>	* \$0	<b>\$64,000</b>	<b>\$</b> 0	9.06
440	PAN AMERICAN ASSURANCE CO	0.0208	285	1,075	\$901,480	<b>\$</b> 0	\$398,674	\$114,395	44.22
441	PAN AMERICAN LIFE INSURANCE COMPANY	0.0338	234	6,469	\$1,466,199	\$118,505	\$544,792	\$43,358	45.24
442 443	PAN WESTERN LIFE INS CO PARAGON LIFE INSURANCE COMPANY	0.0003 0.1533	530 122	73 8,758	\$12,798	<b>\$</b> 157	\$12,432	\$379	98.37
443	PARAGON LIFE INSURANCE COMPANI	0.1555	122	0,750	\$6,647,962	#0	\$2,298,979	\$1,674,502	34.58
444	PAUL REVERE LIFE INSURANCE CO	0.4829	51	4,344	\$20,936,176	<b>#</b> 0	\$315,445	\$23,273	1.51
445	PAUL REVERE VARIABLE ANNUITY INS CO, TH	0.1344	128	1,063	<b>\$</b> 5,825,669	<b>\$</b> 0	\$438,408	<b>\$</b> 59,675	7.53
446 447	PEKIN LIFE INSURANCE COMPANY	0.0120	338 575	1,224	<b>\$521,477</b>	#34	\$53,973	\$20,543	10.36
448	PENINSULAR LIFE INSURANCE COMPANY PENN INSURANCE & ANNUITY CO THE	0.0001 0.0055	397	19 411	\$2,730 \$240,435	<b>\$</b> 0	<b>\$30,506</b>	\$173	1117.44
770	FERN INDURANCE & ANNOTH CO THE	0.0055	337	311	\$240,433	#0	\$278,202	\$49,103	115.71
449	PENN MUTUAL LIFE INSURANCE CO THE	0.1124	141	9,329	\$4,872,926	\$839,248	\$5,416,252	<b>\$539,538</b>	128.37
450	PENNSYLVANIA LIFE INSURANCE COMPANY	0.0217	283	3,330	\$938,883	<b>\$</b> 0	\$348,262	\$50,746	37.09
451	PENSION LIFE INS CO OF AMERICA*	0.0000	605	1	#67	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 5	0.00
452 453	PEOPLES SECURITY LIFE INSURANCE COMPANY PFL LIFE INSURANCE COMPANY	0.0007 0.5899	490 42	529	\$30,421	\$318	\$132,841	\$15,929	437.72
433	PFE DIFE INSURANCE COMPANI	0.3099	42	27,325	\$25,574,232	\$116,792	<b>\$10,228,507</b>	\$167,684	40.45
454	PHARMACISTS LIFE INSURANCE COMPANY	0.0083	361	200	<b>\$361,882</b>	<b>\$119</b>	<b>\$</b> 0	\$18,171	0.03
455	PHF LIFE INSURANCE COMPANY	0.0011	480	22	\$46,521	#0	<b>\$101,557</b>	<b>\$38</b>	218.30
456	PHILADELPHIA AMERICAN LIFE INS CO	0.0001	560	51	\$5,673	#0	\$54,500	\$16,178	960.69
457 458	PHILADELPHIA LIFE INS CO PHOENIX AMERICAN LIFE INS CO	0.1038 0.0211	147	5,666	\$4,500,754	\$10,144	\$2,033,177	\$382,773	45.40
430	PHOENIA AMERICAN LIFE INS CO	0.0211	284	15,178	\$915,871	<b>\$</b> 0	<b>\$</b> 567,203	<b>\$1,875</b>	61.93
459	PHOENIX HOME LIFE MUTUAL INS CO	0.6166	38	29,938	\$26,735,233	<b>\$</b> 6,604,707	\$17,660,406	\$2,405,657	90.76
460	PHYSICIANS LIFE INSURANCE COMPANY	0.0592	189	14,288	\$2,566,760	· #0	\$723,107	<b>\$</b> 55,598	28.17
461 462	PIERCE NATIONAL LIFE INSURANCE CO PIONEER AMERICAN INSURANCE COMPANY	0.0222 0.0014	278 461	4,136	\$964,664	<b>\$</b> 0	\$243,123	\$9,694	25.20
463	PIONEER AMERICAN INSURANCE COMPANI PIONEER LIFE INSURANCE CO OF IL	0.0014	263	154 2,672	\$59,920	<b>\$</b> 0	\$10,534	\$9,826	17.58
403	FIGHEER DIFE INDORANCE CO OF ID	0.0232	203	2,012	\$1,091,367	<b>\$</b> 0	\$629,684	\$32,658	57.70
464	PIONEER MUTUAL LIFE INS CO	0.0088	359	369	\$383,274	#3,849	<b>\$83,514</b>	\$11,715	22.79
465	PIONEER NATIONAL LIFE INSURANCE COMPANY	0.0001	563	53	\$4,469	<b>\$49</b>	\$770	\$365	18.33
466	PIONEER SECURITY LIFE INSURANCE COMPANY	0.0002	547	27	\$8,580	<b>#</b> 0	\$434	\$1,634	5.06
467 468	PM GROUP LIFE INS CO POLISH NATNL ALLIANCE OF THE US OF N. A	0.0202 0.0021	287	3,498	\$876,852	<b>\$</b> 0	\$218,500	\$55,272	24.92
400	POLISH NATNE ALLIANCE OF THE US OF N. A	0.0021	448	2,006	\$89,150	<b>\$32,795</b>	<b>\$</b> 63,808	\$6,200	108.36
469	POLISH ROMAN CATHOLIC UNION OF AMERICA	0.0005	509	1,102	\$20,155	\$11,216	\$41,472	\$1,981	261.41
470	POLISH WOMENS ALLIANCE OF AMERICA	0.0001	573	126	\$2,805	\$840	\$6,450	\$128	259.89
471	PRAIRIE STATES LIFE INSURANCE CO	0.0335	237	7,307	\$1,453,243	\$10,784	\$978,755	<b>\$25,859</b>	68.09
472 473	PREFERRED LIFE INS CO OF NEW YORK PREFERRED RISK LIFE INSURANCE CO	0.0000 0.0385	600 223	2 505	\$221	<b>\$0</b>	#0	\$0	0.00
4/3	PREFERRED RISK LIFE INSURANCE CO	0.0365	223	3,585	\$1,669,020	<b>\$</b> 3,677	<b>\$780,461</b>	\$150,987	46.98
474	PRESIDENTIAL LIFE INSURANCE CO	0.0014	459	200	<b>\$61,645</b>	<b>\$</b> 0	\$665,068	<b>\$1,807</b>	1078.87
475	PRIMERICA LIFE INSURANCE COMPANY	0.3842	63	34,295	\$16,656,424	<b>#</b> 0	<b>\$7,058,897</b>	\$4,916,431	42.38
476	PRINCIPAL MUTUAL LIFE INS CO	2.1332		323,148	\$92,489,603	<b>\$4</b> ,035,457	\$61,572,045	#3,303,729	70.94
477	PRINCIPAL NATIONAL LIFE INS CO	0.0042	411	0	\$181,646	<b>#</b> 0	\$925,517	<b>\$</b> 0	509.52
478	PROFESSIONAL INS CORPORATION	0.0001	561	34	<b>#5,359</b>	#0	\$10,000	\$534	186.60
479	PROTECTIVE LIFE INSURANCE COMPANY	0.6011	40	14,078	\$26,060,113	<b>\$50,874</b>	<b>\$5,200,663</b>	<b>\$365,070</b>	20.15
480	PROVIDENT INDEMNITY LIFE INS CO	0.0014	465	64	\$58,946	#0	\$11,038	\$1,968	18.73
481	PROVIDENT LIFE AND ACCIDENT INS CO	0.3540	72	19,759	\$15,347,149	<b>\$917</b>	\$5,332,565	\$680,114	34.75
482 483	PROVIDENT LIFE AND CASUALTY INS CO PROVIDENT MUTUAL LIFE INS CO OF PHIL*	0.0005	511 125	85 6 93 9	\$19,629	#0	<b>\$</b> 0	\$10,743	0.00
*03	PROVIDENT MUTUAL LIFE INS CO OF PHILE.	0.1463	125	6,828	#6,343,808	<b>#338,562</b>	\$3,693,090	\$236,321	63.55
484	PROVIDENT NATIONAL ASSURANCE CO	0.0000	610	31	<b>\$</b> 0	<b>\$</b> 0	\$51,664	<b>\$</b> 0	
485	PROVIDENTIAL LIFE INSURANCE COMPANY	0.0000	588	5	<b>\$859</b>	<b>\$</b> 0	\$0	<b>\$</b> 19	0.00
486 487	PROVIDENTMUTUAL LIFE & ANNUITY OF AM * PROVIDIAN LIFE AND HEALTH INSURANCE CO	0.0219 0.5479	282 45	134	\$948,901	\$18	\$284,881	\$1,480	30.02
201	INCIDENT BIFE AND REALITY INSURANCE CO	U. JZ 13	40	18,556	\$23,755,715	#6,945	\$30,632,316	\$132,208	128.98

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE Insurance in Force (000)	BENEFITS RATIO
488 489 490 491	PRUCO LIFE INSURANCE COMPANY PRUDENTIAL INSURANCE CO OF AMERICA THE PYRAMID LIFE INSURANCE COMPANY RELIABLE LIFE INSURANCE COMPANY	0.2532 3.3428 0.0152 0.3588	87 5 314 69	14,363 514,654 5,376 250,288 12,612	\$10,979,892 \$144,933,348 \$660,715 \$15,554,188 \$623,260	#0 #45,626,176 #3,678 #-27 #1,260	\$7,752,117 \$97,472,908 \$1,008,471 \$9,453,355 \$1,010,772	\$865,353 \$12,890,846 \$48,417 \$783,050 \$824,958	70.60 98.73 153.19 60.78 162.38
492 493 494	RELIANCE STANDARD LIFE INSURANCE CO*  REPUBLIC VANGUARD LIFE INSURANCE CO RESERVE NATIONAL INSURANCE COMPANY	0.0144 0.0014 0.0035	319 463 419	328 1,165	\$59,631 \$150,904	\$0 \$0	\$17,682 \$51,166	\$11,936 \$6,356	29.65 33.91
495	RGA REINSURANCE COMPANY	0.0438	218	405	\$1,896,915	\$457,655	\$770,705	\$81,773	64.76
496	ROYAL ARCANUM, SUPREME COUNCIL OF	0.0003	521	292	\$14,263	\$19,493	\$16,265	\$852	250.70
497	ROYAL LIFE INSURANCE CO OF AMERICA	0.0014	460	89	\$61,433	\$0	\$186,316	\$3,778	303.28
498	ROYAL MACCABEES LIFE INSURANCE CO	0.0708	175	22,868	\$3,068,385	\$46,185	\$1,915,539	\$699,210	63.93
499	ROYAL NEIGHBORS OF AMERICA	0.0286	254	14,739	\$1,240,897	\$312,278	\$908,056	\$77,748	98.34
500	RUSHMORE NATIONAL LIFE INSURANCE CO	0.0010	483	788	\$45,433	\$66,773	\$80,187	\$2,699	323.47
501 502	SAFECO LIFE INSURANCE COMPANY* SAFECO NATIONAL LIFE INS CO	0.1769 0.0017 0.0000	109 454 581	29,173 342 10	\$7,671,469 \$72,560 \$1,837	\$472 \$0 \$0	\$15,043,687 \$16,735 \$0	\$835,496 \$6,981 \$1,169	196.11 23.06 0.00
503 504 505 506	SEABOARD LIFE INSURANCE CO (USA) SECURA LIFE INSURANCE CO SECURITY ASSURANCE COMPANY SECURITY BENEFIT LIFE INSURANCE CO	0.0141 0.0002 0.2618	324 552 86	1,972 0 9,746	\$609,244 \$7,745 \$11,348,615	\$0 \$0 \$311,478	\$329,890 \$7,175 \$6,191,665	\$70,021 \$0 \$219,118	54.15 92.64 57.30
507	SECURITY EQUITY LIFE INSURANCE COMPANY SECURITY FIRST LIFE INS CO SECURITY GENERAL LIFE INSURANCE CO	0.0478	207	139	\$2,070,327	\$0	#0	\$24,555	0.00
508		0.0000	610	828	\$0	\$0	#886,094	\$0	
509		0.0003	532	95	\$12,720	\$261	#8,530	\$518	69.11
510	SECURITY LIFE INS CO OF AMERICA	0.0313	246	5,390	\$1,355,825	\$0	\$748,410	\$151,365	55.20
511	SECURITY LIFE OF DENVER INSURANCE CO*	0.3114	81	4,883	\$13,499,360	\$875,444	\$1,117,722	\$595,275	14.76
512	SECURITY MUTUAL LIFE INS CO OF NE	0.0313	245	1,569	\$1,356,745	\$124,597	\$656,447	\$81,918	57.57
513	SECURITY MUTUAL LIFE INS CO OF NY	0.0110	346	520	\$478,684	\$20,625	\$249,338	\$94,461	56.40
514	SECURITY-CONNECTICUT LIFE INS CO	0.1422	126	3,463	\$6,164,809	\$2,427	\$3,128,392	\$555,119	50.79
515	SENTINEL AMERICAN LIFE INSURANCE CO	0.0000	582	53	\$1,469	\$0	\$0	\$63	0.00
516	SENTRY LIFE INSURANCE CO (LGH ACCT) SETTLERS LIFE INSURANCE COMPANY SHELTER LIFE INSURANCE CO	0.0268	258	4,157	\$1,159,964	\$5,113	\$1,888,961	\$196,868	163.29
517		0.0002	541	11	\$9,741	\$0	\$2,750	\$95	28.23
518		0.4288	56	50,246	\$18,589,768	\$1,417,188	\$7,670,386	\$1,685,065	48.88
519	SIGNATURE LIFE INS CO OF AMERICA, THE	0.0000	606	0	\$52	\$0	\$0	\$0	0.00
520	SLOVENE NATIONAL BENEFIT SOCIETY	0.0002	542	438	\$9,654	\$2,187	\$16,564	\$1,041	194.23
521	SMA LIFE ASSURANCE COMPANY	0.7018	30	11,428	\$30,426,340	\$0	\$6,291,469	\$602,486	20.68
522	SOUTHERN EDUCATORS LIFE INSURANCE CO SOUTHERN SECURITY LIFE INS CO SOUTHLAND LIFE INSURANCE COMPANY	0.0003	528	62	\$12,914	\$113	\$2,438	\$476	19.75
523		0.0061	387	64	\$263,032	\$0	\$15,147	\$5,037	5.76
524		0.0545	199	1,378	\$2,362,153	\$3	\$260,598	\$155,166	11.03
525	SOUTHWESTERN LIFE INSURANCE COMPANY*	0.1083	142	6,033	\$4,694,763	\$709	\$2,778,462	\$298,131	59.20
526	STANDARD INSURANCE COMPANY	0.2393	91	101,065	\$10,374,988	\$26,286	\$8,344,513	\$2,655,744	80.68
527	STANDARD LIFE AND ACCIDENT INS CO	0.0165	306	6,433	\$714,197	\$29,318	\$677,280	\$27,975	98.94
528	STANDARD LIFE INS CO OF INDIANA	0.0181	302	276	\$785,118	\$1,133	\$151,892	\$34,574	19.49
529	STANDARD SECURITY LIFE INS CO OF NEWYOR	0.0001	576	15	\$2,574	\$0	\$2,238	\$66	86.95
530	STATE AUTO LIFE INSURANCE CO	0.0071	376	957	\$306,529	\$3,360	\$20,344	\$87,828	7.73
531	STATE BOND AND MORTGAGE LIFE INS CO	0.0104	350	554	\$451,706	#0	\$1,542,063	\$820	341.39
532	STATE FARM LIFE INSURANCE COMPANY	1.7655	10	198,624	\$76,545,848	#18,684,595	\$35,058,504	\$8,703,695	70.21
533	STATE LIFE INSURANCE COMPANY	0.0106	349	477	\$461,397	#42,676	\$159,967	\$21,106	43.92
534	STATE MUTUAL INSURANCE CO	0.0061	386	1,198	\$265,771	#26,923	\$248,205	\$26,815	103.52
535	STATE MUTUAL LIFE ASSUR CO OF AMERICA	0.1170	138	28,424	\$5,072,613	#458,493	\$3,825,969	\$562,537	84.46
536	STATESMAN NATIONAL LIFE INS CO THE	0.0778	167	11,374	\$3,372,182	#0	\$1,572,040	\$21,236	46.62
537	SUN LIFE ASSUR CO OF CANADA (US)	0.6572	35	881	\$28,494,093	#0	\$2,026,175	\$16,382	7.11
538	SUN LIFE ASSURANCE CO OF CANADA	0.3116	80	15,973	\$13,508,463	\$900,445	#6,959,769	\$1,151,493	58.19
539	SUNAMERICA LIFE INSURANCE COMPANY	0.1014	150	184	\$4,398,500	\$1,406	#14,464,151	\$14,750	328.87
540	SURETY LIFE INSURANCE COMPANY	0.0161	309	0	\$696,745	\$44	#354,436	\$92,298	50.88
541	TEMPLETON FUNDS ANNUITY COMPANY	0.0005	501	1	\$23,740	\$0	#2,261	\$0	9.52

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
542	TEXAS LIFE INSURANCE COMPANY	0.0336	236	1,242	\$1,457,678	\$2,455	41 600 066	4133 605	116 17
543	TIME INSURANCE COMPANY	0.0365	226	5,480	\$1,581,045	#2,455 \$0	\$1,690,966 \$633,553	\$133,695 \$215,491	116.17
544	TME INSURANCE COMPANY TMG LIFE INSURANCE COMPANY	0.0356	230	3,400	\$1,542,900	\$1,168	\$623,553 \$661,775	\$215,481 \$133,576	39.44 42.97
545	TRANS WORLD ASSURANCE COMPANY	0.0030	429	602	\$128,246	\$1,100 \$0	\$60,198	\$133,576	46.94
546	TRANS GENERAL LIFE INSURANCE COMPANY	0.0443	214	21,682	\$1,921,293	<b>\$</b> 0	\$1,494,775	<b>\$</b> 505,239	77.80
340	TRANS GENERAL BITE INSURANCE CONTAIN	0.0113	227	21,002	41,321,233	40	41,494,773	<b>#303,239</b>	77.00
547	TRANSAMERICA ASSURANCE COMPANY	0.0243	268	10,301	\$1,053,710	<b>\$</b> 0	\$568,980	\$351,977	54.00
548	TRANSAMERICA LIFE INS & ANNUITY CO	0.2304	93	7,033	\$9,987,774	<b>\$150</b>	<b>\$7,999,302</b>	\$1,826	80.09
549	TRANSAMERICA OCCIDENTAL LIFE INS CO	0.4128	58	20,539	\$17,896,936	<b>\$</b> 0	<b>\$5,365,720</b>	<b>\$3,082,492</b>	29.98
550	TRANSPORT LIFE INSURANCE COMPANY	0.0059	391	2,139	\$254,383	<b>\$</b> 0	\$472,222	<b>\$19,657</b>	185.63
551	TRAVELERS INSURANCE COMPANY THE	1.3393	17	116,883	<b>\$58,066,029</b>	<b>\$</b> 0	\$23,634,656	\$3,542,306	40.70
552	TRAVELERS LIFE AND ANNUITY COMPANY THE	0.0003	526	1,363	\$13,015	<b>\$</b> 0	\$2,471,313	<b>\$</b> 0	18988.2
553	TRUSTMARK INSURANCE CO (MUTUAL)	0.0246	266	9,385	\$1,065,887	\$29,921	\$605,531.	\$369,058	59.62
554	TRUSTMARK LIFE INSURANCE COMPANY	0.0101	351	1,282	<b>\$437,630</b>	\$23,483	\$465,466	\$28,680	111.73
555	U S FINANCIAL LIFE INSURANCE CO	0.0078	367	431	\$336,303	<b>\$</b> 0	\$72,879	\$35,298	21.67
556	U S LETTER CARRIERS' MUTUAL BENEFIT ASS	0.0029	433	428	\$125,531	<b>\$13,334</b>	\$65,920	<b>\$</b> 5,503	63.14
557	UKRAINIAN NATIONAL ASSOCIATION	0.0001	572	139	<b>\$2,830</b>	\$4,442	\$20,665	\$146	887.17
558	UNIFIED LIFE INSURANCE COMPANY	0.0001	356	969	\$399,157	\$4,442 \$0	\$20,665 \$5,581	\$1,938	1.40
559	UNILIFE INS CO	0.0002	553	60	\$7,403	<b>\$</b> 0	<b>\$5,000</b>	\$508	67.54
560	UNION BANKERS INSURANCE COMPANY	0.0023	443	865	\$100,999	\$5,564	\$125,981	<b>\$5,347</b>	130.24
561	UNION BENEFIT LIFE INS CO	0.0075	371	8,713	\$324,148	\$6,906	\$202,570	\$11,825	64.62
		0 4500	50	42 840	*** *** ***				
562	UNION CENTRAL LIFE INSURANCE CO	0.4783 0.1036	52 148	13,712	#20,735,387	\$290,007	\$14,210,844	\$741,879	69.93
563 564	UNION FIDELITY LIFE INSURANCE CO UNION LABOR LIFE INSURANCE COMPANY	0.1036	352	55,995 65,989	<b>\$4,493,518</b> <b>\$419,840</b>	<b>\$0</b>	\$1,481,884	\$484,725	32.98
565	UNION SECURITY LIFE INSURANCE CO	0.0684	178	23,999	\$2,966,859	\$8,134 \$0	\$1,195,067 \$900,026	\$101,271 \$159,767	286.59 30.34
566	UNITED AMERICAN INSURANCE COMPANY	0.0141	323	3,508	\$611,211	<b>\$</b> 0	\$488,361	\$17,462	79.90
	ONLIND MINKLOM INDUGINAL COMPANY			5,555	7 - 12 / 23 2	4.0	W-100,301	417,102	73.30
567	UNITED BENEFIT LIFE INSURANCE COMPANY	0.0000	592	2	<b>\$</b> 536	<b>\$</b> 0	<b>\$</b> 0	\$84	0.00
568	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.0003	538	39	\$10,898	\$0	\$3,283	\$546	30.12
569	UNITED COMPANIES LIFE INSURANCE CO	0.5852	43	393	\$25,370,824	<b>\$961</b>	\$6,600,814	\$26,017,000	26.02
570	UNITED FAMILY LIFE INSURANCE CO	0.0095	354	211	\$410,743	\$0	\$33,269	\$802	8.10
571	UNITED FIDELITY LIFE INSURANCE CO	0.0149	316	2,298	<b>\$647,967</b>	\$2,582	<b>\$563,209</b>	\$66,444	87.32
572	UNITED HEALTH AND LIFE INSURANCE CO	0.0191	297	23,898	\$827,726	<b>\$</b> 0	\$358,751	<b>\$358,398</b>	43.34
573	UNITED HERITAGE MUTUAL LIFE INS CO	0.0057	395	843	\$247,352	\$1,021	\$255,652	\$7,833	103.77
574	UNITED HOME LIFE INSURANCE COMPANY	0.0020	449	357	\$87,574	\$311	<b>\$45,936</b>	<b>\$</b> 6,887	52.81
575	UNITED INSURANCE COMPANY OF AMERICA	0.0581	191	23,735	\$2,517,291	<b>\$</b> 0	\$1,432,477	<b>\$129,016</b>	56.91
576	UNITED INVESTORS LIFE INS CO	0.2899	82	8,922	<b>\$12,571,109</b>	<b>\$</b> 0	\$2,623,078	<b>\$574,557</b>	20.87
577	UNITED LIBERTY LIFE INSURANCE COMPANY	0.0001	564	14	\$4,461	\$257	\$4,409	\$224	104.60
578	UNITED LIFE INSURANCE COMPANY	0.0480	206	4,967	\$2,080,743	\$0	<b>\$722,483</b>	\$157,246	34.72
579	UNITED NATIONAL LIFE INS CO OF AMERICA	0.0004	517	205	\$16,480	\$0	\$8,355	\$1,093	50.70
580	UNITED OF OMAHA LIFE INS CO	1.5511	14	92,847	<b>\$67,250,136</b>	\$401	\$16,239,402	\$2,065,095	24.15
581	UNITED PRESIDENTIAL LIFE INS CO	0.0234	272	1,479	<b>\$1,013,831</b>	\$1,956	\$1,667,281	\$128,718	164.65
582	UNITED SERVICES LIFE INSURANCE CO	0.0260	261	3,519	<b>\$1,127,894</b>	<b>\$77,070</b>	40 116 011	\$265,176	194.44
582 583	UNITED STATES LIFE INSURANCE CO	0.0280	327	429	\$597,420	\$77,079 \$19,085	\$2,116,011 \$302,095	\$265,176 \$286,459	194.44 53.76
584	UNITED STATES LIFE INS CO RI UNITED TEACHER ASSOCIATES INSURANCE CO*	0.0000	602	1	\$397,420 \$144	\$19,085 \$0	#302,095 #0	\$286,439 \$2	0.00
585	UNITED WISCONSIN LIFE INSURANCE COMPANY	0.0316	244	14,897	\$1,370,094	<b>#</b> 0	<b>\$</b> 305,060	\$228,474	22.27
586	UNITED WORLD LIFE INSURANCE COMPANY	0.0028	435	3,634	\$122,828	<b>#</b> 0	\$62,000	\$13,910	50.48
F 0.0	WITHUR LOWERY LAND THE CO	A 6666	===				نند سني		***
587 588	UNITY MUTUAL LIFE INS CO	0.0002 0.0500	555 203	33 8,046	\$6,511	<b>\$1,344</b>	\$17,891	\$407	295.42
589	UNIVERSAL GUARANTY LIFE INS CO UNIVERSAL LIFE INSURANCE COMPANY THE	0.0500	203 378	8,046 6,122	\$2,168,508 \$298,128	\$32,648 \$0	\$1,460,652 \$338,179	\$98,044 \$8,966	68.86 , 113.43
590	UNIVERSAL LIFE INSURANCE COMPANY THE UNIVERSAL UNDERWRITERS LIFE INS CO	0.0318	243	7,565	\$1,379,831	# U # O		\$8,966 \$102,276	35.65
591	UNIVERSE LIFE INSURANCE CO, THE*	0.0019	452	1,431	\$80,514	\$0 \$0	<b>\$491,856</b> <b>\$43,306</b>	\$102,276 \$12,008	53.79
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592	UNUM LIFE INS CO OF AMERICA	0.2120	97 510	51,638	<b>\$9,193,407</b>	<b>\$</b> 374,501	<b>\$4,973,444</b>	\$2,323,580	58.17
593 594	USA LIFE ONE INS CO OF INDIANA USAA LIFE INSURANCE COMPANY	0.0004 0.1572	519 119	349 8,111	\$15,707 \$6,816,426	#3,006	\$37,206 \$3,260,233	\$797 4754 140	256.01
595	USG ANNUITY & LIFE COMPANY	0.1572	50	3,474	\$21,822,463	<b>\$495,793</b> <b>\$</b> 0	\$2,369,233 \$1,309,267	\$754,148 \$6,151	42.03 6.00
233	ODG MUNOTIL & DILE COMPANI	0.3033	50	J, = /%	421,022,303	ą U	\$1,309,267	\$0,131	0.00

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUMS & ANNUITIES	DIRECT DIVIDENDS PAID	DIRECT CLAIMS AND BENEFITS PAID	LIFE INSURANCE IN FORCE (000)	BENEFITS RATIO
596	USLIFE CREDIT LIFE INSURANCE CO* UTICA NATIONAL LIFE INS CO VALLEY FORGE LIFE INSURANCE COMPANY VARIABLE ANNUITY LIFE INSURANCE CO VETERANS LIFE INS CO	0.0355	231	24,405	#1,538,602	#0	\$736,516	\$477,816	47.87
597		0.0000	604	1	#100	#0	\$0	\$50	0.00
598		0.1256	131	5,509	#5,445,017	#13,553	\$2,403,716	\$624,687	44.39
599		0.6069	39	15,045	#26,314,502	#0	\$8,494,373	\$0	32.28
600		0.0660	181	12,831	#2,861,034	#0	\$1,276,518	\$119,782	44.62
601	VICTORY LIFE INSURANCE COMPANY VISTA LIFE INSURANCE COMPANY VOYAGER LIFE INSURANCE COMPANY VULCAN LIFE INSURANCE COMPANY WABASH LIFE INSURANCE COMPANY	0.0200	290	10,509	\$867,927	\$268,176	\$1,487,851	\$57,258	202.32
602		0.0029	432	1,016	\$126,189	\$0	\$46,309	\$7,616	36.70
603		0.0058	394	6,738	\$249,768	\$0	\$80,732	\$20,537	32.32
604		0.0058	393	6,354	\$252,055	\$0	\$261,615	\$130,430	103.79
605		0.0026	438	1,008	\$114,559	\$20,137	\$199,663	\$10,904	191.87
606	WASHINGTON NATIONAL INSURANCE CO* WEST COAST LIFE INSURANCE COMPANY* WESTERN AND SOUTHERN LIFE INS CO WESTERN CATHOLIC UNION WESTERN DIVERSIFIED LIFE INSURANCE CO	0.0077	368	11,963	\$333,538	\$537	\$449,408	\$113,921	134.90
607		0.0055	398	285	\$239,593	\$2,162	\$14,615	\$26,962	7.00
608		0.1669	115	100,260	\$7,234,666	\$2,222,002	\$7,812,856	\$483,294	138.71
609		0.0620	185	10,273	\$2,688,360	\$0	\$731,907	\$38,270	27.23
610		0.0107	348	3,898	\$463,410	\$0	\$51,239	\$25,448	11.06
611	WESTERN FIDELITY INSURANCE COMPANY	0.0001	570	140	\$3,535	\$0	\$0	\$712	0.00
612	WESTERN NATIONAL LIFE INSURANCE CO	1.0761	23	16,147	\$46,656,369	\$0	\$33,054,588	\$8,990	70.85
613	WESTERN RESERVE LIFE ASSUR CO OH	0.1266	130	1,779	\$5,490,594	\$288	\$1,818,678	\$126,596	33.13
614	WESTERN SOUTHERN LIFE ASSURANCE CO	0.4414	55	13,364	\$19,137,713	\$0	\$3,070,788	\$636,346	16.05
615	WESTFIELD LIFE INSURANCE COMPANY	0.0006	498	115	\$24,429	\$0	\$6,535	\$3,303	26.75
616 617 618 619 620	WILLIAM PENN ASSOCIATION WINTERTHUR LIFE RE INSURANCE CO WISCONSIN NATIONAL LIFE INSURANCE CO* WOODMEN ACCIDENT AND LIFE COMPANY* WOODMEN OF THE WORLD LIFE INS SOCIETY	0.0001 0.0046 0.0232 0.0301	571 405 273 251	112 87 814 1,883 4,886	\$3,306 \$-730 \$199,063 \$1,005,367 \$1,303,340	\$915 \$0 \$1,075 \$155,799 \$405,007	\$6,184 \$10,529 \$164,457 \$449,384 \$720,042	\$620 \$431 \$11,233 \$55,318 \$113,007	214.73 83.16 60.20 86.32
621	WORKMENS BENEFIT FUND OF THE U S OF AM WORLD INSURANCE COMPANY WORLD SERVICE LIFE INSURANCE COMPANY ZALE LIFE INSURANCE COMPANY ZURICH LIFE INSURANCE CO OF AMERICA	0.0010	484	329	\$42,521	\$790	\$4,756	\$343	13.04
622		0.0070	377	925	\$305,419	\$7,499	\$155,957	\$29,617	53.52
623		0.0000	595	17	\$411	\$170	\$0	\$52	41.36
624		0.0002	546	1,259	\$9,552	\$0	\$887	\$1,435	9.29
625		0.0662	180	4,005	\$2,868,078	\$0	\$1,359,665	\$372,886	47.41
	TOTAL	100.000		8,968,729	\$4,335,659,220	\$265,389,817	\$2,605,371,401	\$327,938,942	66.21

# ACCIDENT & HEALTH INSURANCE

## TOTAL ACCIDENT & HEALTH INSURANCE

By Line of Business

## MISSOURI DEPARTMENT OF INSURANCE 1994 ACCIDENT AND HEALTH INSURANCE TOTALS BY LINE OF BUSINESS

LINE NUMBER OF BUSINESS	LINE DESCRIPTION	TOTAL NUMBER OF INSUREDS	TOTAL DIRECT PREMIUMS WRITTEN	TOTAL DIRECT PREMIUMS EARNED	TOTAL DIVIDENDS PAID	TOTAL DIRECT LOSSES PAID	TOTAL DIRECT LOSSES INCURRED	LOSS RATIO
		•••••	TYPE=IN	DIVIDUAL				<b></b>
4. 1	MEDICAL EXPENSE	412,974	\$200,890,474	<b>\$</b> 203,795,902	\$11,465	<b>\$</b> 154,345,224	\$142,546,757	69.95
4. 2	MEDICARE SUPPLEMENT	239,077	\$278,080,005	\$283,593,412	<b>#</b> 0	\$216,000,557	\$200,631,187	70.75
4.3	LONG TERM CARE	47,351	\$46,971,412	<b>\$45,876,171</b>	\$2,762	\$16,068,962	\$21,616,950	47.12
4. 4	SPECIFIED DISEASE	168,578	\$24,224,651	\$24,221,191	<b>\$</b> 0	\$9,258,263	\$9,887,556	40.82
4.5	ACCIDENT ONLY	315,113	\$25,733,568	\$26,103,984	\$41,915	\$6,846,627	\$9,045,107	34.65
4.6	DISABILITY INCOME	82,242	<b>\$53,845,376</b>	<b>\$53,605,855</b>	\$277,889	\$20,415,407	\$34,435,420	64.24
4. 7	DENTAL	28,487	<b>\$772,890</b>	<b>\$</b> 773,197	<b>#</b> 0	\$547,255	<b>\$536,332</b>	69.37
4.8	LIMITED BENEFIT	187,186	\$23,394,112	\$22,974,782	\$13,556	\$11,722,492	\$11,906,809	51.83
4. 9	SHORT TERM CREDIT DISABILITY	56,703	\$8,410,683	<b>\$</b> 6,206,388	<b>#</b> 0	\$2,698,558	\$3,046,305	49.08
4.10	LONG TERM CREDIT DISABILITY	678	\$249,275	\$250,123	<b>\$</b> 0	\$45,868	\$64,845	25.93
4.11	CREDIT UNEMPLOYMENT	0	#0	<b>\$</b> 0	#0	#0	<b>#</b> 0	
4.12	STOP LOSS	0	<b>#</b> 0	<b>\$</b> 0	#0	#0	<b>\$</b> 0	
4.13	TOTAL INDIVIDUAL	1,536,958	\$662,196,975	<b>\$667,012,323</b>	#347,587	\$436,335,645	\$433,668,631	65.02
5. 1A	MEDICAL EXPENSE - SMALL EMPLOYER	215,050	\$250,721,766 \$806,707,404	\$253,663,804 \$816,485,606	\$0 \$1 927 604	\$184,084,473 *742,840,830	\$175,772,290 \$672,520,372	69.29
5 13	MENTCAL PYDENCE - CHALL PHOLOVED	215 050	#250 721 766	#253.663.R04	*n	#184 OSA 473	#175 772 2QA	69 29
5. 1B	MEDICAL EXPENSE - LARGE EMPLOYER	927,161	\$806,707,404	\$816,485,696	\$1,927,604	<b>\$742,840,830</b>	\$672,520,372	82.37
5. 1C	MEDICAL EXPENSE - ASSOCIATION	102,644	#83,436,342	<b>\$85,575,779</b>	<b>\$</b> 39,866	\$58,585,246	<b>\$54,103,813</b>	63.22
5. 1D	MEDICAL EXPENSE - DISCRETIONARY	24,257	\$25,197,420	<b>\$25,504,843</b>	<b>\$</b> 0	\$18,391,033	<b>\$16,926,895</b>	66.37
5. 1E	MEDICAL EXPENSE - FEDERAL EMPLOYEES	99,113	\$177,776,133	\$175,182,482	#0	\$189,765,287	\$169,855,975	96.96
5. 2	MEDICARE SUPPLEMENT	108,584	\$86,441,665	<b>\$92,875,391</b>	#0	\$81,937,524	\$90,775,817	97.74
5. 3	LONG TERM CARE	38,687	\$9,954,696	<b>\$10,197,446</b>	<b>\$</b> 0	\$5,368,013	<b>\$6,017,055</b>	59.01
5. 4	SPECIFIED DISEASE	35,675	#3,356,164	<b>\$4</b> ,753, <b>49</b> 5	<b>\$</b> 0	\$1,074,723	<b>\$1,047,523</b>	22.04
5. 5	ACCIDENT ONLY	2,332,770	\$39,151,948	\$39,270,253	<b>\$1,685</b>	\$21,542,357	\$22,448,860	57.17
5.6	DISABILITY INCOME	619,165	<b>\$89,681,336</b>	#89,985,723	<b>\$</b> 76,920	<b>\$</b> 59,282,629	\$73,070,644	81.20
5. 7	DENTAL	341,447	<b>\$</b> 65,092,580	<b>\$62,008,339</b>	\$97,795	<b>\$55,213,455</b>	<b>\$53,423,930</b>	86.16
5. 8	LIMITED BENEFIT	126,844	\$26,434,932	\$27,679,674	#487	\$22,242,073	<b>\$25,094,695</b>	90.66
5. 9	SHORT TERM CREDIT DISABILITY	481,293	#34,377,549	#31,549,248	#27,351	\$12,746,702	\$11,718,184	37.14
5.10	LONG TERM CREDIT DISABILITY	4,607	#874,061	<b>#701,430</b>	#13	<b>\$450,088</b>	<b>\$429,918</b>	61.29
5.11	CREDIT UNEMPLOYMENT	0	<b>\$</b> 0	<b>\$</b> 0	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 0	
5.12	STOP LOSS	473,872	\$64,400,635	<b>\$65,957,329</b>	#0	\$46,512,224	<b>\$45</b> ,748,092	69.36
5.13	TOTAL GROUP	5,862,450	<b>\$1,722,304,796</b>	\$1,757,208,867	\$2,171,721	\$1,471,445,548	<b>\$1,389,828,538</b>	79.09
			TYPE=TO	PAL				
6	TOTAL ACCIDENT & HEALTH	7,457,381	<b>\$2,426,517,834</b>	\$2,447,802,972	\$2,519,226	<b>\$1,936,138,828</b>	<b>\$1,852,823,068</b>	75.69

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# ACCIDENT & HEALTH INSURANCE

# INDIVIDUAL ACCIDENT & HEALTH INSURANCE

By Line of Business By Company

.....LINE DESCRIPTION=MEDICAL EXPENSE TYPE=INDIVIDUAL ..... NUMBER DIRECT DIRECT DIRECT DIRECT MARKET RANK BY PREMIUM DIVIDENDS PREMTUM LOSSES LOSS OF LOSSES INSUREDS COMPANY NAME OBS SHARE MARKET SHARE WRITTEN EARNED PAID INCURRED RATIO PATD 1 ARTNA LIFE INS AND ANNUITY CO\* 0.0019 142 #3,827 \$3,734 0.00 AETNA LIFE INSURANCE COMPANY\* 0.2033 235 \$227,469 32 \$408,367 \$415,263 80 \$285,221 54.78 AID ASSOCIATION FOR LUTHERANS 3 0.8474 16 503 \$1,702,401 \$1,787,014 \$1,680,615 94.05 \$0 \$1,743,111 AMERICAN COMMUNITY MUTUAL INSURANCE CO 0.0715 50 98 \$143,598 \$142,420 104.52 #0 \$146,810 \$148,852 AMERICAN CONTINENTAL LIFE INS CO 0.0016 150 3 \$3,160 #3,490 \$25,080 718.62 \$0 \$27,911 AMERICAN FIDELITY ASSURANCE COMPANY 0.0005 162 \$1,076 \$1.061 \$0 \$0 \$33 3.11 **\$110** AMERICAN GENERAL LIFE INS CO NY 0.0001 191 2 \$110 #0 0.00 #0 #0 AMERICAN HEALTH & LIFE INSURANCE CO 0.0000 196 5 \$48 \$41 \$0 0.00 \$0 # 0 9 AMERICAN HOME LIFE INSURANCE CO 0.0012 153 \$2,505 13 \$2,589 \$845 32.64 \$0 \$2.500 10 AMERICAN INCOME LIFE INS CO 0.0128 96 85 \$25,738 \$26,684 \$0 \$27,867 \$19,910 74.61 AMERICAN INSURANCE CO OF TEXAS\* 0.0073 114 38 \$14,701 \$15,335 \$6,891 **\$**0 \$7,982 44.94 AMERICAN MUTUAL LIFE INSURANCE COMPANY 0.0020 12 141 21 \$3,938 \$3,959 \$0 \$488 \$356 8.99 13 AMERICAN NATIONAL INSURANCE COMPANY\* 0.4225 26 1,241 \$848,834 \$863,923 \$545,799 \$588,934 68.17 \$0 14 AMERICAN NATIONAL LIFE INS OF TX 0.0413 65 46 \$82,902 \$84,312 \$0 \$49,819 \$47,021 55 77 15 AMERICAN PIONEER LIFE INSURANCE COMPANY \$192,247 0.0658 52 0 \$132,116 \$132,116 \$0 #192,947 145.51 16 AMERICAN PROGRESSIVE L & H INS CO OF NY 0.0005 163 1 \$1,050 \$1,050 #0 ±Ω 0.00 AMERICAN PUBLIC LIFE INSURANCE CO 17 0.0515 59 489 \$103,542 \$103,266 \$173,099 \$161,351 156.25 \$0 AMERICAN REPUBLIC INSURANCE COMPANY 2.1831 \$2,138,778 18 9 4,072 \$4,385,662 \$4,368,539 48.96 \$0 \$2,336,413 AMERICAN SERVICE LIFE INSURANCE COMPANY 19 0.0566 54 40 \$113,776 \$113,835 \$0 \$60,901 53.50 \$68,961 20 AMERICAN SLOVENIAN CATHOLIC UNION 0.0002 183 59 \$309 \$309 \$0 **\$75** \$75 24.27 AMERICAN TRAVELLERS LIFE INS CO 21 0.0869 47 664 #174,667 \$164,461 \$0 \$66,179 \$88,182 53.62 22 AMERICAN UNION LIFE INSURANCE CO 0.0111 103 10 \$22,259 \$23.619 **\$**0 \$-1,624 \$9,936 AMERICAN UNITED LIFE INSURANCE CO 0.0375 24.25 23 68 53 \$75,279 \$76,852 \$0 \$19,373 \$18,636 AMERITAS LIFE INSURANCE CORP 24 0.0016 149 \$3,247 \$-7,856 \$4,844 \$0 \$15,527 . 25 AMEX LIFE ASSURANCE COMPANY\* 0.0000 201 0 #0 \$0 80 \$0 \$5 0.0001 26 ANTHEM LIFE INS CO OF INDIANA 185 0.00 \$260 \$302 \$0 **\$0** 27 ATLANTA LIFE INSURANCE COMPANY 0.0278 77 0 \$55,945 \$50,551 \$1,100 2.18 \$0 \$9,228 BANKERS FIDELITY LIFE INSURANCE CO 28 0.0378 67 1,032 \$77,324 \$75,944 \$0 \$105,496 \$96,367 124.63 \$3,374,917 29 BANKERS LIFE AND CASUALTY COMPANY 1.6800 11 4,646 \$3,305,534 \$6,307 \$2,041,065 \$1,462,467 44.24 30 BANKERS SECURITY LIFE INS SOCIETY 0.0000 199 \$22 0.00 1 **\$23 \$0 \$**0 #0 31 BANKERS UNITED LIFE ASSURANCE CO 0.0000 201 \$1,377 0 #0 ±0 \$0 \$1,406 32 BANNER LIFE INS CO 0.0003 175 \$559 20.18 \$555 1 \$0 \$622 \$112 BENEFICIAL STANDARD LIFE INS CO\* 33 0.0250 79 672 \$50,202 \$51,780 \$0 \$4,375 \$3,068 5.93 BLUE CROSS & BLUE SHIELD OF KANSAS CITY \$31,886,028 #31.968,394 34 15.8723 2 31,624 \$22,790,426 71.29 \$20,251,550 \$0 35 BLUE CROSS & BLUE SHIELD OF MO 37.8584 1 84,596 **\$76,053,885** \$79,400,270 \$0 \$67,155,963 \$56,889,744 71.65 36 BUSINESS MENS ASSURANCE CO OF AMERICA 0.1145 41 150 \$230,030 \$227,772 \$0 \$51,648 \$61,399 26.96 CAPITOL AMERICAN LIFE INSURANCE COMPANY 0.0072 37 115 58 \$14,562 139.20 \$14,459 \$0 \$16.314 \$20,127 CATHOLIC KNIGHTS OF AMERICA THE 0.0064 38 118 135 \$12,766 \$13,697 \$13,696 99.99 40 \$16,971 CELTIC LIFE INSURANCE COMPANY THE 39 0.0413 64 131 #83,008 \$83,623 \$0 \$23,042 \$13,920 16.65 40 CENTENNIAL LIFE INSURANCE COMPANY, THE 0.0004 169 1 \$724 \$220 \$95 43.18 \$0 **\$**0 CENTRAL BENEFITS NATIONAL LIFE INS CO 0.0113 41 102 11 \$22,636 \$22,814 \$0 \$100,296 \$107,410 470.81 42 CENTRAL SECURITY LIFE INSURANCE CO 0.0435 62 111 \$87,319 \$88,359 \$0 \$61,315 \$38,405 43.46 CENTRAL STATES HEALTH & LIFE CO 0.5876 43 19 1,170 \$1,180,348 \$1,195,030 \$0 #950,734 \$860,951 72.04 CENTRAL UNITED LIFE INSURANCE CO\* 0.0309 73 1,525 #61,994 \$61,035 #89,212 \$81,626 133.74 \$0 45 CERTIFIED LIFE INS CO 0.0135 93 59 \$27,105 \$27,472 \$0 \$13,540 \$17,965 65.39 46 CINCINNATI LIFE INSURANCE COMPANY THE 0.0014 151 6 \$2,746 \$2,775 \$0 **\$1,753** \$1,891 68 14 COLONIAL LIFE INS CO OF AMERICA 0.0019 47 143 9 #3,739 \$3,741 #0 \$0 #0 0.00 48 COLUMBIA UNIVERSAL LIFE INS CO 0.0118 \$23,825 \$19,800 100 11 \$23,660 \$22,709 40 87.19 49 COMBINED INSURANCE CO OF AMERICA 0.0104 108 \$20,988 133 \$21,018 \$0 \$10,552 \$11,316 53.84 COMMONWEALTH NATIONAL LIFE INS CO 50 0.0113 101 141 \$22,743 \$22,702 #0 \$10,473 \$10,262 45.20 51 COMPANION LIFE INSURANCE COMPANY\* 0.0240 R1 \$48,307 \$40,825 133 \$51,312 \$41,124 79.56 52 CONGRESS LIFE INSURANCE COMPANY 0.0000 197 1 #40 \$0 \$0 0.00 #40 # 0 53 CONNECTICUT GENERAL LIFE INS CO 0.3571 \$717,304 28 612 #687,060 #0 \$180.301 \$232,837 33.89 54 CONTINENTAL ASSURANCE COMPANY 0.0179 83 42 #36,035 \$70,803 #0 \$87,395 \$42,188 59.59 CONTINENTAL GENERAL INSURANCE CO 0.6522 18 \$1,310,124 **\$1,310,964** \$1,193,484 \$1,132,455 560 86.38 \$0 CONTINENTAL LIFE INS CO OF BRENTWOOD TN 0.0143 90 38 \$28,821 \$28,099 \$12,492 44.46 \$9,622

LINE DESCRIPTION=MEDICAL EXPENSE TYPE=INDIVIDUAL (continued)

OBS	COMPANY NAME	Market Share	RANK BY MARKET SHARE	NUMBER OF Insureds	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
57	CONTINENTAL LIFE INSURANCE COMPANY	0.0000	100	2	404	400	. 40	#0	411	39.29
5 <i>7</i>	COUNTRY LIFE INSURANCE COMPANY	0.1917	198 33	288	#24 #385,070	\$28 \$389,026	*0 *0	\$403,579	\$11 \$388,847	99.95
59	CROATIAN CATHOLIC UNION OF USA	0.0000	193	11	#303,070 #69	<b>#309,020</b> <b>#69</b>	\$0	\$0	#300,547 #0	0.00
60	CROATIAN FRATERNAL UNION OF AMERICA	0.0017	147	175	\$3,342	<b>#</b> 05	<b>š</b> 0	<b>\$</b> 3,980	\$3,740	
61	CROWN LIFE INSURANCE COMPANY*	0.0004	168	2	<b>\$726</b>	<b>\$726</b>	<b>\$</b> 0	\$2,629	\$2,297	316.39
62	EBPLIFE INSURANCE COMPANY	0.0058	120	1	<b>\$11,748</b>	<b>\$10,553</b>	<b>#</b> 0	#3,933	<b>\$3,395</b>	32.17
63	EMPLOYEES LIFE COMPANY (MUTUAL)	0.0017	146	21	\$3,406	\$3,406	<b>\$</b> 0	\$2,567	\$2,567	75.37
64	EMPLOYERS MODERN LIFE COMPANY	0.0032	131	6	46,441	\$5,894	<b>\$</b> 0	\$7,720	\$11,744	199.25
65	EPIC LIFE INSURANCE COMPANY THE	•	•	0	<b>#</b> ·3,087	<b>\$</b> -2,055	#0	<b>\$</b> 0	\$-3,743	
66	EQUITABLE LIFE & CASUALTY INS CO	0.0242	80	84	#48,600	\$57,127	<b>‡</b> 0	<b>\$</b> 56,155	\$61,786	108.16
67	EQUITABLE LIFE ASSUR SOCIETY OF THE US	0.1636	36	198	#328,702	#340,588	<b>\$</b> 0	\$388,811	\$373,327	109.61
68	FAMILY LIFE INSURANCE COMPANY*	0.0109	107	488	<b>\$21,960</b>	\$22,435	<b>\$</b> 0	<b>\$19,126</b>	<b>\$18,632</b>	83.05
69	FARMLAND LIFE INSURANCE COMPANY	0.0330	71	40	<b>#66,253</b>	<b>\$71,640</b>	<b>\$</b> 0	<b>\$91,041</b>	\$82,711	115.45
70	FEDERAL HOME LIFE INSURANCE COMPANY*	0.0174	. 86	191	\$35,013	\$35,729	<b>\$</b> 0	\$46,901	\$71,637	200.50
71	GENERAL AMERICAN LIFE INSURANCE CO	0.1448	39	362	\$290,987	\$136,877	#0	\$269,787	\$160,463	117.23
72.	GLOBE LIFE AND ACCIDENT INS CO	0.4455	24	808	\$894,992	#901,956	#0	\$498,517	\$286,283	31.74
73	GOLDEN RULE INSURANCE COMPANY	2.6178	8	3,451	<b>\$5,258,866</b>	\$5,312,964	\$0	\$4,932,280	\$4,767,500	89.73
74 75	GREAT AMERICAN LIFE INSURANCE CO GREAT AMERICAN RESERVE INS CO	0.0016 0.0008	148	7	<b>\$3,288</b>	<b>\$3,702</b>	#0	\$0 4157	\$0 \$110	0.00 7.06
76	GREAT WEST LIFE & ANNUITY INS CO*	0.0069	158 117	4	\$1,559 \$13,834	#1,559 #0	\$0 \$0	#157 #0	\$110 \$0	
77	GREAT WEST LIFE ASSURANCE COMPANY*	0.0009	156	20	\$1,866	\$1,710	. #0	<b>\$1,350</b>	\$1,541	90.12
78	GRINNELL LIFE INS CO	0.0025	135	4	\$4,976	\$5,027	<b>\$</b> 0	#0	\$0	0.00
79	GUARANTEE MUTUAL LIFE COMPANY	0.0000	195	4	<b>\$</b> 56	\$56	<b>\$</b> 0	<b>å</b> 0	<b>\$</b> 0	0.00
80	GUARANTEE RESERVE LIFE INSURANCE CO	0.0023	137	36	\$4,669	\$4,859	<b>#</b> 0	<b>\$3,1</b> 02	\$3,155	64.93
81	GUARANTEE TRUST LIFE INSURANCE CO*	0.8873	15	4,148	\$1,782,514	\$1,824,850	#0	<b>\$1,316,934</b>	\$1,375,179	75.36
82	GUARDIAN LIFE INSURANCE CO OF AMERICA	0.0297	75	89	\$59,717	\$83,984	<b>\$</b> 0	\$129,316	\$143,441	170.80
83	GULF LIFE INSURANCE COMPANY	0.0035	128	34	\$7,119	\$7,235	<b>#</b> 0	\$8,534	\$8,248	114.00
84	HARTFORD LIFE AND ACCIDENT INS CO*	0.0565	55	32	\$113,581	\$118,358	#0	\$35,011	#33,883	28.63
85 86	HARTFORD LIFE INSURANCE COMPANY HARVEST LIFE INSURANCE COMPANY THE	0.0110 0.0341	105 70	7 190	#22,022 #68,442	\$22,367 \$74,875	#0 #0	\$12,244 \$28,616	\$12,091 \$15,222	54.06 20.33
							•	•		
87	HEALTHY ALLIANCE LIFE INSURANCE COMPANY	2.0456	10	4,256	#4,109,443	#3,421,324	#0	\$1,967,408	\$2,164,759	63.27
88	HOME LIFE FINANCIAL ASSURANCE CORP	0.0040	126	2	\$7,984	\$7,946	* \$0	<b>\$2,843</b>	\$2,038	25.65
89 90	HORACE MANN LIFE INSURANCE COMPANY IDS LIFE INSURANCE COMPANY	0.0044 0.0002	124 180	3 1	#8,886 #378	\$10,491	. \$0 \$0	\$27,841 \$0	\$26,887 \$0	256.29 0.00
91	ILLINOIS MUTUAL LIFE & CASUALTY CO	0.1784	35	199	#358,431	#379 #338,690	<b>\$</b> 0	<b>\$450,183</b>	\$471,618	139.25
92	INDUSTRIAL CASUALTY INSURANCE COMPANY	0.0011	154	35	42 260	\$2,332	<b>#</b> 0	\$2,136	#2,136	91.60
93	INTEGRITY NATIONAL LIFE INS CO	0.0008	157	16	\$2,260 \$1,591	\$1,531	<b>\$</b> 0	\$6,600	\$6,192	404.44
94	INVESTORS HERITAGE LIFE INSURANCE CO	0.0002	182	1	\$312	\$229	<b>\$</b> 0	\$350	\$437	190.83
95	INVESTORS INSURANCE CORPORATION	0.0003	173	ō	<b>\$</b> 598	\$598	<b>\$</b> 0	<b>3</b> 0	\$0	0.00
96	INVESTORS LIFE INS CO OF NORTH AMERICA	0.0000	200	1	\$18	\$22	<b>\$</b> 0	<b>#15</b>	#-30	•
97	ITT HARTFORD LIFE AND ANNUITY INS CO	0.0037	127	32	<b>\$</b> 7, <b>4</b> 92	\$8,129	<b>\$</b> 0	#22,825	<b>\$9,299</b>	114.39
98	J C PENNEY LIFE INSURANCE COMPANY	0.1456	36	2,161	#292,558	\$294,186	<b>\$</b> 0	<b>\$73,321</b>	\$103,298	35.11
99	JEFFERSON PILOT LIFE INS CO	0.0076	113	7	* #15,179	\$15,632	<b>\$</b> 0	<b>\$58,584</b>	<b>\$55,856</b>	357.32
100	JOHN ALDEN LIFE INSURANCE CO	0.0013	152	463	\$2,582	#2,483	#0	\$9,462	\$12,465	502.01
101	JOHN HANCOCK MUTUAL LIFE INS CO	0.0123	97	182	\$24,775	<b>\$25,972</b>	<b>\$33</b>	\$21,692	\$32,130	123.71
102	KANAWHA INSURANCE COMPANY	0.0020	140	13	\$4,050	#4,069	#0	\$0	\$0	0.00
103	KNIGHTS OF COLUMBUS	0.0940	45 05	7,438	<b>\$188,924</b>	\$188,924	\$0	<b>\$91,690</b>	\$91,690	48.53
104 105	LAMAR LIFE INSURANCE COMPANY	0.0129 0.0152	95	23	\$25,879 \$20,463	\$25,879	<b>\$</b> 0	\$43,727	\$43,727	168.97 65.85
105	LIFE & HEALTH INS CO OF AMERICA* LIFE INSURANCE CO OF GEORGIA	0.0152	89 106	39 48	#30,463 #21,986	#31,512 #22,758	#0 #0	#15,556 #16,992	\$20,750 \$17,323	76.12
						•				
107	LIFE INSURANCE COMPANY OF VIRGINIA THE*	0.0003	176	. 0	<b>#544</b>	<b>\$538</b>	\$0	#0	\$0	0.00
108 109	LIFE INVESTORS INS CO OF AMERICA LINCOLN NATIONAL LIFE INSURANCE CO*	0.0010 0.0003	155 177	10	\$2,072	\$2,072	<b>\$</b> 0	\$28,097	<b>\$37,559</b>	1812.69
110	LINCOLN NATIONAL LIFE INSURANCE CO- LONE STAR LIFE INSURANCE COMPANY*	0.0003	177 129	2 78	#541 #6,497	\$541 \$6,627	\$0 \$0	\$922 \$9,254	\$922 \$7,814	170.43 117.91
111	LUTHERAN BROTHERHOOD	0.0578	53	67	\$116,187	\$119,565	#0	<b>\$90,499</b>	#83,908	70.18
					4-+-,	7,500		7,	700,000	

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
112	MASSACHUSETTS GENERAL LIFE INS CO	0.0262	78	209	<b>\$52,560</b>	<b>\$52,560</b>	<b>\$</b> 0	\$102,748	\$102,748	195.49
113	MASSACHUSETTS MUTUAL LIFE INS CO	0.0078	112	9	\$15,574	\$17,268	<b>#</b> 0	\$25,541	\$24,864	143.99
114	MEDICO LIFE INSURANCE COMPANY	0.0017	145	2	\$3,452	\$3,888	<b>\$</b> 0	\$79	\$-34	
115	MEGA LIFE AND HEALTH INS CO THE	0.0710	51	743	<b>\$142,533</b>	<b>\$111,780</b>	<b>\$</b> 0	\$59,924	\$88,154	78.86
116	METROPOLITAN LIFE INSURANCE COMPANY	0.4248	25	2,948	<b>\$853,368</b>	#877,307	\$1,569	<b>\$836,702</b>	<b>\$759,838</b>	86.61
117	MID CONTINENT LIFE INSURANCE CO	0.0005	164	9	<b>\$1,029</b>	\$1,040	<b>\$</b> 0	<b>\$</b> 0	<b>#</b> 0	0.00
118	MID SOUTH INSURANCE COMPANY	0.0003	174	0	<b>\$</b> 593	<b>#592</b>	<b>\$</b> 0	<b>\$5,432</b>	<b>\$</b> 5,073	856.93
119	MIDLAND NATIONAL LIFE INSURANCE CO*	0.0004	167		\$746	<b>\$770</b>	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
120	MISSOURI VALLEY LIFE AND HEALTH INS CO	8.0884	3 57	26,162	\$16,248,759	\$16,095,475	<b>\$</b> 0	\$9,891,238	\$12,009,311	74.61
121	MODERN AMERICAN LIFE INSURANCE COMPANY	0.0562	57	2,087	<b>\$112,993</b>	<b>\$112,993</b>	<b>\$</b> 0	<b>\$91,268</b>	\$70,997	62.83
122	MONUMENTAL LIFE INSURANCE COMPANY*	0.0172	87	127	\$34,505	#35,161	<b>\$</b> 0	\$12,613	\$12,382	35.22
123	MUTUAL LIFE INSURANCE CO OF NY*	0.0094	109	30	\$18,868	\$18,446	<b>\$578</b>	#10,308	<b>\$13,166</b>	71.38
124	MUTUAL OF OMAHA INSURANCE COMPANY	3.1848	6	163,743	<b>\$6,397,968</b>	<b>\$6,567,940</b>	<b>\$</b> 0	\$4,222,117	\$3,960,200	60.30
125 126	MUTUAL SERVICE LIFE INSURANCE CO* NATIONAL BENEFIT LIFE INSURANCE CO	0.0063 0.0001	119 184	13 1	\$12,561 \$261	#15,994 #266	<b>\$0</b>	\$12,868	\$·13,283	140.07
120	NATIONAL BENEFIT LIFE INSURANCE CO	0.0001	101	*	#201	#200	<b>\$</b> 0	<b>\$391</b>	<b>\$396</b>	148.87
127	NATIONAL FIDELITY LIFE INSURANCE CO	0.0178	84	129	#35,838	\$37,445	<b>#</b> 0	<b>\$49,875</b>	<b>\$45,902</b>	122.59
128	NATIONAL FINANCIAL INSURANCE COMPANY	0.0896	46	213	#180,081	<b>\$183,926</b>	\$0	\$259,757	\$243,024	132.13
129	NATIONAL FOUNDATION LIFE INS CO	0.6972	17	812	\$1,400,668	<b>\$1,407,377</b>	<b>\$</b> 0	<b>\$545,973</b>	\$457,248	32.49
130	NATIONAL GROUP LIFE INSURANCE COMPANY*	0.0437 0.0565	61 56	138 38	\$87,778 4113 406	<b>\$85,755</b>	<b>#</b> 0	\$71,261	<b>\$83,718</b>	97.62
131	NATIONAL HEALTH INS CO	0.0565	26	36	<b>\$113,486</b>	\$116,153	<b>\$</b> 0	<b>\$10,068</b>	\$9,447	8.13
132	NATIONAL STATES INSURANCE COMPANY	0.5588	20	2,548	\$1,122,487	<b>\$1,088,595</b>	<b>#</b> 0	\$814,577	\$909,004	83.50
133	NATIONAL TRAVELERS LIFE COMPANY	3.4507	5	7,068	<b>\$6,932,157</b>	<b>\$6,953,128</b>	<b>\$</b> 0	\$5,198,542	\$4,904,796	70.54
134	NATIONWIDE LIFE INSURANCE COMPANY	0.0071	116	16	<b>\$14,186</b>	\$14,526	<b>\$</b> 0	\$244	<b>\$171</b>	1.18
135	NEW ERA LIFE INS CO OF THE MIDWEST	0.0007	159	1	\$1,502	\$1,502	#0	<b>\$</b> 0	\$0	0.00
136	NEW YORK LIFE INSURANCE COMPANY	0.0974	44	565	<b>\$195,692</b>	\$196,485	\$2,920	<b>\$109,460</b>	<b>\$88,576</b>	45.08
137	NORTH AMERICAN INSURANCE COMPANY	0.0399	66	65	#80,220	<b>#73,027</b>	#0	#3,022	\$16,279	22.29
138	NORTH CAROLINA MUTUAL LIFE INS CO	0.0028	133	10	<b>\$</b> 5,680	<b>\$5,738</b>	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
139	OHIO STATE LIFE INSURANCE CO, THE	0.0003 0.0003	178 172	2 3	<b>\$525</b>	\$540 \$300	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
140 141	OLD RELIANCE INSURANCE COMPANY OZARK NATIONAL LIFE INSURANCE CO	0.0003	144	3 37	\$668 \$3,720	#388 #3,819	\$0 \$0	<b>#0</b>	\$0 \$372	0.00 9.74
141							40	<b>\$372</b>	<b>#372</b>	9.74
142	PAN AMERICAN LIFE INSURANCE COMPANY	0.0322	72	54	<b>\$64,637</b>	<b>\$65,518</b>	<b>#</b> 0	\$40,694	\$40,122	61.24
143	PAN WESTERN LIFE INS CO	0.0001	189	.1	\$133	<b>\$133</b>	<b>\$</b> 0	<b>\$</b> 0	#0	0.00
144	PEKIN LIFE INSURANCE COMPANY	0.0302	74	42	<b>\$60,723</b>	<b>\$60,836</b>	#0	<b>\$</b> 0	\$0	0.00
145 146	PENNSYLVANIA LIFE INSURANCE COMPANY PFL LIFE INSURANCE COMPANY	0.0094 0.0141	110 91	75 140	\$18,854 \$28,294	\$19,336 \$29,100	<b>\$</b> 0	\$7,554	\$13,126	67.88
140	PFL LIFE INSURANCE COMPANI	0.0141	71	140	\$20,294	\$29,100	#0	<b>\$51,434</b>	\$61,157	210.16
147	PHILADELPHIA AMERICAN LIFE INS CO	0.0056	121	9	\$11,274	<b>\$11,560</b>	#0	<b>\$12,066</b>	\$14,511	125.53
148	PHOENIX HOME LIFE MUTUAL INS CO	0.0004	166	1	\$838	\$917	<b>#</b> 0	<b>\$</b> 0	<b>\$796</b>	86.80
149	PHYSICIANS MUTUAL INSURANCE COMPANY	0.5586	21	2,176	<b>\$1,122,110</b>	<b>\$1,153,830</b>	<b>#</b> 0	\$988,707	\$994,036	86.15
150 151	PIONEER LIFE INSURANCE CO OF IL PREFERRED RISK LIFE INSURANCE CO	0.1853 0.0860	34 48	303 170	#372,217	\$381,471 \$171,046	<b>#</b> 0	<b>\$137,636</b>	\$115,988	30.41
131	FREFERED RISK BITE INSURANCE CO			1/0	\$172,751	\$171,946	#0	#46,099	\$36,316	21.12
152	PRIMERICA LIFE INSURANCE COMPANY	0.0224	82	44	\$45,025	\$45,779	<b>\$</b> 0	#8,313	\$8,182	17.87
153	PRINCIPAL MUTUAL LIFE INS CO	0.0110	104	60	\$22,144	\$17,640	<b>\$</b> 0	<b>\$3,440</b>	\$4,404	24.97
154	PROFESSIONAL INS CORPORATION	0.0178	85	78	\$35,679	<b>\$41,051</b>	<b>#</b> 0	\$18,615	\$20,669	50.35
155	PROTECTIVE LIFE INSURANCE COMPANY	0.0022	138	54	<b>\$4,484</b>	\$4,488	<b>#</b> 0	\$2,139	\$2,283	50.87
156	PROVIDENT MUTUAL LIFE INS CO OF PHIL*	0.0022	139	4	\$4,468	<b>\$2,650</b>	#0	<b>\$1,120</b>	\$1,338	50.49
157	PROVIDENTIAL LIFE INSURANCE COMPANY	0.0001	188	3	\$134	<b>\$130</b>	#0	#0	#0	0.00
158	PRUDENTIAL INSURANCE CO OF AMERICA THE	0.5088	23	2,871	\$1,022,126	<b>\$1,062,465</b>	#0	<b>\$1,359,693</b>	\$1,361,965	128.19
159	PYRAMID LIFE INSURANCE COMPANY	0.2254 0.2664	31	439	<b>\$452,817</b>	<b>\$461,719</b>	<b>\$</b> 0	\$326,054	\$130,116	28.18
160 161	RESERVE NATIONAL INSURANCE COMPANY	0.2664	30 201	1,196 2	<b>\$535,168</b>	\$412,469 \$47	<b>\$</b> 0	<b>\$202,607</b>	\$181,463	43.99
101	ROYAL ARCANUM, SUPREME COUNCIL OF	v. 0000	201	4	<b>\$</b> 0	#47	#0	#0	#0	0.00
162	ROYAL MACCABEES LIFE INSURANCE CO	0.0001	186	1	\$182	#228	<b>#</b> 0	<b>\$3,071</b>	\$2,689	1179.39
163	SAFECO LIFE INSURANCE COMPANY*	0.0000	201	0	\$0	#0	<b>\$</b> 0	<b>\$654</b>	<b>\$649</b>	
164	SECURITY GENERAL LIFE INSURANCE CO	1.1949	12	1,106	<b>\$2,400,450</b>	\$2,283,176	<b>\$</b> 0	<b>\$1,630,780</b>	\$1,616,916	70.82
165 166	SECURITY MUTUAL LIFE INS CO OF NE SENTRY LIFE INSURANCE CO (L&H ACCT)	0.0056 0.0002	123 181	13 6	\$11,193 \$317	\$11,082	<b>#</b> 0	\$43,973 \$1,025	\$33,144 *1,025	299.08
<del>-</del> ***	SEMINI DIFE IMBURAMCE CO (DEM ACCI)	0.0002	101	9	. 4311	#317	<b>#</b> 0	<b>\$1,075</b>	<b>\$1,075</b>	339.12

LINE DESCRIPTION=MEDICAL EXPENSE TYPE=INDIVIDUAL (continued)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	Loss Ratio
167	SHELTER LIFE INSURANCE CO	3.0339	7	3,377	\$6,094,874	\$6,240,476	\$0	\$5,272,878	#3,253,658	52.14
168	SLOVENE NATIONAL BENEFIT SOCIETY	0.0006	160	. 88	#1,159	\$1,159	<b>\$</b> 0	\$1,030	\$879	75.84
169	SMA LIFE ASSURANCE COMPANY	0.0005	161	7	\$1,083	\$1,093	<b>\$</b> 0	<b>*</b> 0	. \$0	0.00
170	SOUTHLAND LIFE INSURANCE COMPANY	0.0002	179	2	\$382	\$362	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
171	STANDARD LIFE AND ACCIDENT INS CO	0.0524	58	406	<b>\$105,181</b>	\$112,685	<b>š</b> 0	<b>\$101,328</b>	<b>\$99,967</b>	88.71
					•	• •	•	•		
172	STATE MUTUAL LIFE ASSUR CO OF AMERICA	0.0024	136	9	\$4,814	<b>\$4,830</b>	#0	<b>\$1,325</b>	<b>\$1,028</b>	21.28
173	STATESMAN NATIONAL LIFE INS CO THE	0.0777	49	76	<b>#156,168</b>	<b>\$155,131</b>	\$0	<b>\$111,595</b>	<b>\$109,893</b>	70.84
174	SUN LIFE ASSURANCE CO OF CANADA	0.0132	. 94	3	<b>\$</b> 26, <b>4</b> 76	\$27,010	<b>\$</b> 0	\$1,264	<b>\$995</b>	3.68
175	SURETY LIFE INSURANCE COMPANY	0.0000	201	0	#0	<b>\$</b> 0	\$0	<b>\$420</b>	\$316	
176	TIME INSURANCE COMPANY	3.9494	4	8,668	<b>\$7,934,000</b>	<b>\$8,050,339</b>	<b>\$</b> 0	\$4,746,493	<b>\$4</b> ,739,237	58.87
	THE THE THEFT SOUTH	0.0056	100	5	411 020	411 020	<b>\$</b> 0	\$13,720	\$13,720	122.15
177	TMG LIFE INSURANCE COMPANY	0.0056	122	53	\$11,232 \$31,074	\$11,232 \$32,169	<b>\$</b> 0	\$35,829	\$26,511	82.41
178	TRANSAMERICA OCCIDENTAL LIFE INS CO	0.0155	88 92	36	\$27,375	\$27,616	# O	\$35,629 \$28,799	\$108,128	
179	TRANSPORT LIFE INSURANCE COMPANY	0.0136		392	\$210,979	\$216,680	<b>\$</b> 0	\$264,104	\$118,105	391.54
180	TRAVELERS INSURANCE COMPANY THE	0.1050	43 22	9,080	\$1,106,216	\$1,087,044	# O	\$995,494	\$1,070,046	54.51 98.44
181	TRUSTMARK INSURANCE CO (MUTUAL)	0.5507	44	9,000	\$1,100,210	\$1,007,U##	ąυ	4222,524	#I,U/U,U#0	90.44
182	U S LETTER CARRIERS' MUTUAL BENEFIT ASS	0.0416	63	521	\$83,534	\$83,742	<b>\$</b> 0	<b>\$37,113</b>	\$38,026	45.41
183	UNION BANKERS INSURANCE COMPANY	0.3623	27	653	\$727,910	\$714,883	<b>\$</b> 0	\$480,369	\$513,019	71.76
184	UNION BENEFIT LIFE INS CO	0.0090	111	358	\$18,031	\$18,207	\$0	\$4,563	\$3,842	21.10
185	UNION LABOR LIFE INSURANCE COMPANY	0.0120	99	15	\$24,162	\$23,702	<b>\$</b> 0	\$29,432	\$27,425	115.71
186	UNITED AMERICAN INSURANCE COMPANY	0.9921	13	2,198	<b>\$1,993,020</b>	\$1,970,268	#0	\$1,679,096	\$1,468,138	74.51
	THE THE CONTROL TO THE THE CONTROL OF THE CONTROL O	0.0120	98	357	\$24,188	\$24,797	#0	\$1,669,500	\$20,279	81.78
187	UNITED COMMERCIAL TRAVELERS OF AMERICA			2	\$693	#24,797 \$703	<b>\$</b> 0	\$1,009,500	\$20,279	0.00
188	UNITED HERITAGE MUTUAL LIFE INS CO	0.0003	170 37	3,210	#302,334	\$316,180	<b>\$</b> 0	\$177,927	\$149,586	47.31
189	UNITED INSURANCE COMPANY OF AMERICA	0.1505 0.0001	187		\$153	\$316,160 \$153	<b>\$</b> 0	#1//,92/ #0	\$149,580	0.00
190	UNITED OF OMAHA LIFE INS CO	0.0041	125	1	<b>#8,327</b>	\$8,550	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
191	UNITED STATES LIFE INS CO NY	0.0041	145		40,347	\$0,JJ0	ąv	ų o	40	0.00
192	UNITED TEACHER ASSOCIATES INSURANCE CO*	0.0283	76	24	<b>\$56,909</b>	<b>\$62,042</b>	<b>\$</b> 0	<b>\$38,022</b>	<b>\$19,093</b>	30.77
193	UNITED WORLD LIFE INSURANCE COMPANY	0.0001	190	2	<b>\$128</b>	\$128	#0	<b>\$17</b>	<b>\$-271</b>	
194	UNIVERSAL GUARANTY LIFE INS CO	0.0029	132	31	<b>\$5,763</b>	<b>\$5,768</b>	<b>\$</b> 0	\$72,911	\$69,461	1204.25
195	UNIVERSAL LIFE INSURANCE COMPANY THE	0.0439	-60	165	#88,208	<b>#88,208</b>	#0	\$20,929	\$24,544	27.83
196	UNIVERSE LIFE INSURANCE CO, THE*	0.3018	29	512	<b>\$606,195</b>	<b>\$620,983</b>	<b>#</b> 0	<b>\$</b> 516,838	\$331,011	53.30
197	UNUM LIFE INS CO OF AMERICA	0.0000	201	0	\$0	<b>\$</b> 0	\$0	\$140	\$160	
198	VALLEY FORGE LIFE INSURANCE COMPANY	0.0027	134	2,541	\$5,342	<b>\$</b> 5,504	<b>\$</b> 0	<b>\$</b> 500	\$500	9.08
199	VICTORY LIFE INSURANCE COMPANY	0.0000	193	2,511	\$69	<b>\$59</b>	<b>3</b> 0	<b>\$</b> 0	#300 #0	0.00
200	WASHINGTON NATIONAL INSURANCE CO*	0.1260	40	182	\$253,178	\$254,891	<b>\$</b> 0	<b>\$99,360</b>	\$216,369	84.89
201	WEST COAST LIFE INSURANCE COMPANY*	0.0004	165	3	<b>\$</b> 903	#917	<b>3</b> 0	\$15,000	\$18,744	2044.06
201	WEST COAST DIFE INSURANCE CONFANT	0.0004	103	,	4,503	421.	40	415,000	410//11	2011.00
202	WESTERN AND SOUTHERN LIFE INS CO	0.0365	69	923	<b>\$73,316</b>	<b>\$79,318</b>	<b>\$58</b>	\$101,854	<b>\$124,638</b>	157.14
203	WESTERN FIDELITY INSURANCE COMPANY	0.1057	42	109	<b>\$212,347</b>	\$211,284	\$0	\$47,294	\$42,936	20.32
204	WILLIAM PENN ASSOCIATION	0.0000	192	1	#84	#84	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
205	WOODMEN ACCIDENT AND LIFE COMPANY*	0.0032	130	1	<b>\$6,443</b>	<b>\$7,455</b>	<b>\$</b> 0	\$1,301	<b>\$1,185</b>	15.90
206	WORKMENS BENEFIT FUND OF THE U S OF AM	0.0003	171	42	<b>\$674</b>	\$674	<b>\$</b> 0	\$1,046	\$0	0.00
207	WORLD INSURANCE COMPANY	0.9352	14	1,279	<b>\$1,878,816</b>	<b>\$1,907,267</b>	<b>\$</b> 0	<b>\$1,194,701</b>	\$1,103,045	57.83
						************	*******		*********	*=====
	TOTAL	100.000		412,974	\$200,890,474	<b>\$</b> 203,795,902	<b>\$11,465</b>	<b>\$154,345,224</b>	<b>\$142,546,757</b>	69.95

..... LINE DESCRIPTION=MEDICARE SUPPLEMENT TYPE=INDIVIDUAL ..... NUMBER DIRECT DIRECT DIRECT DIRECT RANK BY MARKET PREMIUM DIVIDENDS OF PREMIUM LOSSES LOSSES LOSS COMPANY NAME SHARE MARKET SHARE INSUREDS OBS WRITTEN EARNED PAID INCURRED PATD RATTO 1 AETNA LIFE INS AND ANNUITY CO\* 0.0005 91 1 \$1,367 \$1,367 \$1,020 66.93 AID ASSOCIATION FOR LUTHERANS 0.5112 1,000 \$1,421,683 \$1,404,053 \$0 \$895,949 \$926,205 63.81 ALLIED LIFE INS CO 0 0132 65 54 #36,748 \$36,748 \$0 #0 \$0 0.00 AMERICAN COMBINED LIFE INS CO 0.0034 79 13 \$9,337 \$9,351 \$0 \$9,963 \$7,610 81.38 AMERICAN FAMILY LIFE ASSUR CO GA 1.1641 13 2,657 \$3,237,006 #3,196,365 \$0 \$1,838,026 \$1,975,135 61.79 AMERICAN GENERAL LIFE & ACCIDENT INS CO 0.6775 17 2.005 \$1,884,077 \$1,911,194 \$0 \$1,530,203 \$1,425,425 74.58 AMERICAN INCOME LIFE INS CO 0.0127 66 46 \$35,259 7 \$33,590 \$0 \$31,283 \$33,303 99.15 AMERICAN INSURANCE CO OF TEXAS\* 0.0018 82 11 \$5,068 \$5,287 \$0 \$2,752 \$2,376 44.94 AMERICAN NATIONAL INSURANCE COMPANY\* 0.0556 44 181 \$154,477 \$156.430 \$0 \$120,497 \$112,620 71.99 AMERICAN PROGRESSIVE L & H INS CO OF NY 0.0136 \$37,869 10 64 43 \$37,869 \$0 \$19,001 \$19,001 50.18 AMERICAN REPUBLIC INSURANCE COMPANY 3.0393 9.751 #8.451.671 11 \$8.318.290 \$0 \$5,198,928 \$5,111,342 61.45 AMERICAN TRAVELLERS LIFE INS CO 0.1294 39 12 250 \$359.958 #390,310 \$0 \$265,819 \$262,472 67.25 13 ANTHEM LIFE INSURANCE COMPANY 0.0001 96 3 \$387 \$407 \$0 \$350 86.00 #365 846,141 AUTO OWNERS LIFE INSURANCE COMPANY \$44,253 14 0.0159 61 39 \$0 \$36,146 \$40,289 87.32 BANKERS FIDELITY LIFE INSURANCE CO 0.4855 23 1,449 \$1,350,061 \$1,375,862 \$0 \$885,425 \$863,408 62.75 BANKERS LIFE AND CASUALTY COMPANY 10.5986 \$29,472,632 16 2 29,090 #29,033,154 \$0 \$19,239,645 \$20,352,018 70.10 17 BANKERS UNITED LIFE ASSURANCE CO 0.0302 52 86 \$84,054 \$79,365 \$91,070 \$0 114.75 \$73,990 \$25,723,570 18 BLUE CROSS & BLUE SHIELD OF KANSAS CITY 9.2504 3 19,645 \$25,790,017 \$18,503,075 \$18,899,695 \$0 73.28 BLUE CROSS & BLUE SHIELD OF MO 19 36.9209 1 83,241 \$102,669,557 \$107,327,677 \$0 \$97,520,947 \$81,715,956 76.14 20 CELTIC LIFE INSURANCE COMPANY THE 0.0151 47 \$42,101 \$39,377 \$0 \$29,072 #30,562 77.61 0.0005 CENTRAL BENEFITS NATIONAL LIFE INS CO 90 21 2 \$1,382 \$1,382 \$0 \$504 \$504 36.47 CENTRAL SECURITY LIFE INSURANCE CO 65 \$25,603 0.0209 56 \$58,212 \$58,905 \$40,876 **±**0 43.46 CENTRAL STATES HEALTH & LIFE CO 0.2772 31 839 \$770,787 23 \$756,941 #0 \$611,118 \$660,908 87.31 24 CENTRAL UNITED LIFE INSURANCE CO\* 0.0015 84 - 3 \$4,275 \$4,189 #0 \$2,045 48.82 \$2,235 25 CERTIFIED LIFE INS CO 0.0181 59 65 \$50,350 **\$51,032** \$0 \$35,646 \$36,207 70.95 26 CHRISTIAN FIDELITY LIFE INSURANCE CO 3.8454 6 11,803 \$10,693,337 \$10,527,206 \$8,169,903 \$0 \$7,727,081 77.61 27 COLONIAL PENN LIFE INSURANCE CO 0.7514 1,363 \$2,089,445 \$2,188,384 16 \$0 \$1,376,557 \$1,270,441 58.05 28 COLUMBIA UNIVERSAL LIFE INS CO 0.0013 85 -5 \$3,680 \$3,532 \$3,127 \$2,598 73.56 29 COMBINED INSURANCE CO OF AMERICA 0.5914 18 1,598 \$1,644,496 \$1,583,647 \$0 \$838,068 \$898,170 56.72 COMMONWEALTH NATIONAL LIFE INS CO 30 0.0023 80 6 \$6,280 \$6,269 \$0 \$2,892 \$2,834 45.21 \$661,679 31 CONTINENTAL GENERAL INSURANCE CO 0.2379 34 503 #647,708 \$0 \$400,580 61.85 \$324,085 32 CONTINENTAL LIFE INS CO OF BRENTWOOD TN 0.5846 \$1,625,777 19 1,589 \$1,550,968 \$0 \$890,328 57.40 \$841,807 33 COUNTRY LIFE INSURANCE COMPANY 0.0259 54 76 \$72,046 \$72,444 #0 \$97.494 134.58 \$99,187 EQUITABLE LIFE & CASUALTY INS CO 5.0780 10,335 \$14,120,971 \$14,505,711 34 4 \$9,746,817 \$8,406,084 \$0 57.95 FEDERAL HOME LIFE INSURANCE COMPANY\* 60 35 0.0169 44 \$46,885 \$50,451 \$0 \$38,904 \$69,775 138.30 36 FIRST PROVIDIAN LIFE & HEALTH INS CO 0.0002 94 \$541 \$546 1 \$0 0.00 \$91,746 37 GERBER LIFE INSURANCE COMPANY 0.0330 50 82 \$99.030 \$0 \$94,122 \$98.671 99.64 38 GLOBE LIFE AND ACCIDENT INS CO 0.1808 38 368 \$502,881 \$534,925 \$0 \$395,511 \$401,344 75.03 \$2,168,889 39 GOLDEN RULE INSURANCE COMPANY 0.7800 15 792 \$2,191,198 \$0 \$1,416,403 \$1,369,466 62.50 GUARANTEE RESERVE LIFE INSURANCE CO 0.0035 77 40 19 \$9.859 \$9,869 #0 \$6,996 70.89 \$8,289 GUARANTEE TRUST LIFE INSURANCE CO\* 0.4813 24 1,197 \$1,338,297 41 \$1,402,513 #0 \$913,626 \$876.119 62.47 GUARDIAN LIFE INSURANCE CO OF AMERICA 42 0.0008 87 2 \$2,299 \$2,390 \$0 #0 **\$**-70 43 GULF LIFE INSURANCE COMPANY 0.0067 23 \$18,710 71 \$19,015 #0 \$21,211 \$20,498 107.80 HARVEST LIFE INSURANCE COMPANY THE 0.2266 556 #630,233 \$611,316 #0 45.66 #281,798 \$279,120 45 HEALTH AND LIFE INSURANCE CO OF AMERICA 0.0197 \$54,877 57 38 \$60,894 #0 31.83 \$19,531 \$19,383 46 HEALTHY ALLIANCE LIFE INSURANCE COMPANY 41 131 \$185,823 \$154,707 \$0 \$37,334 \$41,402 26.76 HORACE MANN LIFE INSURANCE COMPANY 47 0 0009 86 \$2,396 \$2,255 \$0 \$4,707 \$4,695 208.20 48 IDEALIFE INSURANCE COMPANY 0.4220 25 1,018 **\$1,173,559** \$1,253,818 **\$**0 #856,877 \$836,167 66.89 49 INTEGRITY NATIONAL LIFE INS CO 0.2587 32 790 #719,397 **\$705,103** #0 \$422,990 72.63 \$512,118 INVESTORS HERITAGE LIFE INSURANCE CO 50 0.0047 75 11 #13,155 \$14,060 #0 #8,869 \$7.525 53.52 \$27,643 51 INVESTORS INSURANCE CORPORATION 0.000 68 0 \$55,967 #0 \$20,880 \$11,766 21.02 52 KANAWHA INSURANCE COMPANY 0.0003 93 #923 \$927 \$0 \$1,255 \$1,216 131.18 1,571 53 LIFE INSURANCE CO OF GEORGIA 0.4907 \$1,364,437 \$1,409,507 22 \$0 \$1,078,074 \$1,110,460 78.78 LIFE INVESTORS INS CO OF AMERICA 54 0.0400 47 108 \$111,280 \$106,637 \$0 #34,315 48.43 \$51,642 55 LUTHERAN BROTHERHOOD 0.0118 67 35 \$32,681 \$25,413 #0 \$19,297 \$17,664 69.51

56

MEDICO LIFE INSURANCE COMPANY

0.3152

29

638

#876,569

\$1,034,930

\$726,277

\$623,524

60.25

LINE DESCRIPTION=MEDICARE SUPPLEMENT TYPE=INDIVIDUAL (continued)

		MARKET	RANK BY	NUMBER	DIRECT PREMIUM	DIRECT	DIVIDENDS	DIRECT	DIRECT	
OBS	COMPANY NAME	SHARE	MARKET SHARE	OF Insureds	WRITTEN	PREMIUM EARNED	PAID	LOSSES PAID	LOSSES INCURRED	LOSS RATIO
57	MEGA LIFE AND HEALTH INS CO THE	0.0052	73	37	<b>\$14,331</b>	<b>\$11,300</b>	#0	<b>\$</b> 5,864	\$8,627	76.35
58	METROPOLITAN LIFE INSURANCE COMPANY	0.0005	92	3	\$1,321	\$1,327	<b>‡</b> 0	\$992	<b>\$</b> 992	74.76
59	MISSOURI VALLEY LIFE AND HEALTH INS CO	0.2525	33	1,098	<b>\$702,201</b>	<b>\$</b> 702,201	<b>\$</b> 0	<b>\$439,055</b>	<b>\$439,055</b>	62.53
60	MONTGOMERY WARD LIFE INSURANCE CO	0.0000	98	.0	#68	<b>\$</b> 69	#0	#0	#0	0.00
61	MONUMENTAL LIFE INSURANCE COMPANY*	0.0154	62	43	\$42,919	<b>\$40,197</b>	#0	<b>\$13,789</b>	\$15,358	38.21
. 62	MUTUAL OF OMAHA INSURANCE COMPANY	2.2222	11	5,319	\$6,179,445	#6,294,488	#0	\$4,179,336	\$4,153,229	65.98
63 64	NATIONAL FINANCIAL INSURANCE COMPANY NATIONAL FOUNDATION LIFE INS CO	0.0567 0.3148	43 30	164 691	\$157,598 \$075,348	\$160,963 \$000,533	<b>\$</b> 0	\$227,327	\$212,682	132.13
65	NATIONAL HEALTH INS CO	0.3148	74	18	\$875,340 \$13,408	\$928,532 \$13,605	#0 #0	#817,089 #5,247	\$729,956	78.61
66	NATIONAL REALITY INS CONTAINS NATIONAL STATES INSURANCE COMPANY	0.5305	20	1,289	\$1,475,218	\$1,537,705	<b>\$</b> 0	\$919.699	\$5,283 \$942,562	38.83 61.30
	•			-	, , , ,	, , ,	• •	<b>4</b> . – . <b>4</b>	<b>\$342,302</b>	01.30
67	NATIONAL TRAVELERS LIFE COMPANY	0.0261	53	28	\$72,444	<b>#</b> 76, <b>4</b> 70	. \$0	\$82,574	<b>\$62,565</b>	81.82
68	NATIONWIDE LIFE INSURANCE COMPANY	0.0007	89	3	#2,024	\$1,346	<b>#</b> 0	#31	<b>\$</b> 66	4.90
69	NETWORK AMERICA LIFE INSURANCE COMPANY	0.0018	83	6	\$4,911	<b>\$5,051</b>	#0	#0	#0	0.00
70	NEW YORK LIFE INSURANCE COMPANY	0.1995	37	488	<b>\$554,838</b>	<b>#542,661</b>	#0	<b>\$307,206</b>	\$294,779	54.32
71	NORTH AMERICAN INSURANCE COMPANY	0.0018	81	11	<b>\$5,098</b>	<b>\$5,650</b>	#0	\$16,650	\$16,324	288.92
72	OLD AMERICAN INSURANCE COMPANY	0.0792	40	660	\$220,262	\$227,541	<b>\$</b> 0	\$224,738	\$171,960	75.57
73	PEKIN LIFE INSURANCE COMPANY	0.0034	78	10	<b>\$9,378</b>	<b>\$8,678</b>	#0	#0	<b>\$</b> 0	0.00
74	PENINSULAR LIFE INSURANCE COMPANY	0.0001	97	1	\$211	\$29	<b>\$</b> 0	#283	<b>\$</b> 325	1120.69
75	PFL LIFE INSURANCE COMPANY	0.0320	51	83	\$88,947	<b>\$88,907</b>	<b>\$</b> 0	\$40,949	\$40,262	45.29
76	PHYSICIANS MUTUAL INSURANCE COMPANY	1.9078	12	4,482	\$5,305,160	\$5,242,222	#0	#3,439,644	\$3,458,178	65.97
77	PIONEER LIFE INSURANCE CO OF IL	2.9914	9	7,206	#8,318,461	#8,525,257	<b>\$</b> 0	\$5,588,156	\$5,295,100	62.11
78	PREFERRED RISK LIFE INSURANCE CO	0.0059	72	24	\$16,414	#16,329	<b>\$</b> 0	\$16,890	\$18,726	114.68
79	PROVIDENTIAL LIFE INSURANCE COMPANY	0.0357	48 36	180 461	<b>\$99,320</b>	\$98,812	\$0	<b>\$49,381</b>	\$47,819	48.39
80 81	PROVIDIAN LIFE AND HEALTH INSURANCE CO PYRAMID LIFE INSURANCE COMPANY	0.2093 0.3826	36 27	461 950	\$581,930 \$1,063,981	<b>\$595,158</b>	#0 #0	\$386,850 \$786,413	\$346,712	58.26
91	PIRAMID LIFE INSURANCE COMPANI	0.3626	41	950	\$1,003,901	<b>\$</b> 1,062,115	φu	\$100,413	\$777,431	73.20
82	RESERVE NATIONAL INSURANCE COMPANY	1.0746	14	3,156	\$2,988,136	<b>\$3,022,466</b>	<b>\$</b> 0	\$2,443,974	\$2,366,478	78.30
83	SECURITY GENERAL LIFE INSURANCE CO	0.0225	55	33	\$62,510	\$59,627	<b>\$</b> 0	<b>\$30,859</b>	\$30,781	51.62
84	SHELTER LIFE INSURANCE CO	0.3975	26	1,160	\$1,105,396	<b>\$1,137,945</b>	#0	<b>\$713,306</b>	\$729,029	64.07
85	SOUTHLAND LIFE INSURANCE COMPANY	0.0002	95 10	5 112	\$444	<b>\$429</b>	#0	<b>\$0</b>	\$0	0.00
86	STANDARD LIFE AND ACCIDENT INS CO	2.5863	10	5,332	<b>\$7,191,908</b>	<b>\$</b> 7,339,657	#0	<b>\$5,165,875</b>	\$4,725,137	64.38
87	STATESMAN NATIONAL LIFE INS CO THE	0.0414	46	125	<b>\$115,170</b>	<b>\$119,564</b>	#0	<b>#88,886</b>	<b>\$82,692</b>	69.16
88	TIME INSURANCE COMPANY	0.0074	70	34	\$20,502	<b>\$20,757</b>	<b>\$</b> 0	<b>\$17,935</b>	<b>\$17,699</b>	85.27
89	TRANSPORT LIFE INSURANCE COMPANY	0.0007	88		\$2,044	<b>\$</b> 2,559	<b>\$</b> 0	<b>\$3,857</b>	\$2,061	80.54
90	TRUSTMARK INSURANCE CO (MUTUAL)	0.0517	45	472	<b>\$143,677</b>	\$141,234	<b>\$</b> 0	\$118,573	\$127,453	90.24
91	UNION BANKERS INSURANCE COMPANY	3.3472	7	8,350	\$9,307,883	\$9,141,301	#0	\$6,142,543	\$6,560,038	71.76
92	UNION FIDELITY LIFE INSURANCE CO	0.0036	76	1	\$10,094	<b>\$9,655</b>	#0	<b>#7,579</b>	\$10,481	108.56
93	UNION LABOR LIFE INSURANCE COMPANY	0.0092	69	68	\$25,580	\$23,622	<b>\$</b> 0	\$20,968	\$25,369	107.40
94	UNITED AMERICAN INSURANCE COMPANY	4.9889	5	10,193	<b>#13,873,165</b>	\$14,298,393	<b>\$</b> 0	<b>\$8,400,305</b>	\$8,689,924	60.78
95	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.0632	42	321	<b>#175,797</b>	<b>\$128,569</b>	<b>\$</b> 0	\$67,904 472,060	<b>\$82,955</b>	64.52
96	UNITED TEACHER ASSOCIATES INSURANCE CO*	0.0192	58	63	<b>\$53,312</b>	<b>\$66,697</b>	<b>\$</b> 0	<b>\$</b> 72,969	\$61,812	92.68
97	USAA LIFE INSURANCE COMPANY	0.0347	49	150	<b>\$96,376</b>	<b>\$91,097</b>	<b>\$</b> 0	<b>\$54,633</b>	<b>\$99,490</b>	109.21
98	WORLD INSURANCE COMPANY	0.3258	28	1,062	\$905,851	#906,584	<b>\$</b> 0	<b>\$819,596</b>	\$919,121	101.38
	TOTAL	100.000		239,077	\$278,080,005	\$283,593,412	<b>\$</b> 0	\$216,000,557	\$200,631,187	70.75
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LINE DESCRIPTION=LONG TERM CARE TYPE=INDIVIDUAL ......

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARK	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AID ASSOCIATION FOR LUTHERANS	3.0135	8	1,744	\$1,415,472	\$1,336,176	40	454 545		
2	ALLIANZ LIFE INS CO OF NORTH AMERICA*	0.1061	43	23	\$49,817	\$49,953	#0 #0	<b>\$74,517</b>	<b>\$145,130</b>	10.86
3	AMERICAN FAMILY LIFE ASSUR CO GA	0.6244	28	344	\$293,309	\$293,818	<b>\$</b> 0	#0 #72,858	\$0 \$79,817	0.00 27.17
4	AMERICAN REPUBLIC INSURANCE COMPANY	0.2158	33	162	\$101,362	\$102,367	\$0	\$25,377	\$71,391	69.74
5	AMERICAN TRAVELLERS LIFE INS CO	11.1523	3	4,947	\$5,238,407	\$4,932,306	<b>\$</b> 0	\$1,541,758	\$2,054,366	41.65
6	AMEX LIFE ASSURANCE COMPANY*	22.0916	1	10,421	\$10,376,743	\$10,096,870	<b>\$</b> 0	\$1,828,256	#3,338,287	33.06
7	AUTO OWNERS LIFE INSURANCE COMPANY	0.0043	61	2	\$2,038	\$1,995	\$0	\$0	\$1,197	60.00
8	BANKERS FIDELITY LIFE INSURANCE CO	0.5017	30	253	\$235,667	\$240,130	\$0	<b>\$439,613</b>	\$431,704	179.78
9	BANKERS LIFE AND CASUALTY COMPANY	14.7316	2	7,320	<b>\$</b> 6,919,639	\$6,812,127	<b>3</b> 0	\$2,904,583	\$3,333,238	48.93
10	BANKERS UNITED LIFE ASSURANCE CO	3.8755	7	1,752	<b>\$1,820,370</b>	\$1,763,089	<b>\$</b> 0	\$170,303	\$506,687	28.74
11	BLUE CROSS & BLUE SHIELD OF KANSAS CITY	0.0833	45	0	\$39,110	\$39,211	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
12	CENTRAL STATES HEALTH & LIFE CO	0.0386	49	24	\$18,122	\$18,297	#0	\$59,100	\$128,684	703.31
13	CENTURY LIFE OF AMERICA	0.0035	63	2	<b>\$1,636</b>	\$249	<b>\$</b> 0	\$0	<b>\$</b> 0	0.00
14	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.6841	27	356	\$321,322	<b>\$316,330</b>	#0	<b>\$</b> 97,330	<b>\$102,908</b>	32.53
15	COLONIAL PENN LIFE INSURANCE CO	0.0172	54	10	\$8,058	\$8,439	<b>\$</b> 0	<b>\$3,044</b>	\$2,809	33.29
16	COMBINED INSURANCE CO OF AMERICA	0.0342	51	20	\$16,056	\$16,332	<b>\$</b> 0	<b>\$</b> 0	\$-17,561	
17	COMMONWEALTH LIFE INSURANCE COMPANY	0.1782	36	41	\$83,689	\$84,367	<b>\$</b> 0	<b>\$131,541</b>	\$125,969	149.31
18	CONTINENTAL GENERAL INSURANCE CO	0.1289	41	57	\$60,547	\$45,716	<b>\$</b> 0	<b>\$</b> 0	\$11,441	25.03
19 20	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.1505	40	62	<b>\$</b> 70,703	<b>\$70,786</b>	<b>\$</b> 0	<b>\$29,022</b>	\$29,002	40.97
20	COUNTRY LIFE INSURANCE COMPANY	0.0027	65	4	\$1,245	\$1,223	\$0	<b>\$</b> 0	<b>\$</b> 0	0.00
21	EQUITABLE LIFE & CASUALTY INS CO	4.2475	6	1,840	<b>\$1,995,105</b>	<b>\$2,048,336</b>	<b>\$</b> 0	\$1,020,987	\$915,993	44.72
22	EXECUTIVE FUND LIFE INSURANCE CO	0.1267	42	70	<b>\$59,531</b>	\$60,594	<b>\$</b> 0	\$45,008	\$27,437	45.28
23	FEDERAL HOME LIFE INSURANCE COMPANY*	0.0438	47	25	\$20,552	\$22,367	<b>\$</b> 0	\$21,318	\$36,906	165.00
24	GERBER LIFE INSURANCE COMPANY	0.0048	60	1	\$2,249	\$2,712	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
25	GLOBE LIFE AND ACCIDENT INS CO	0.0003	69	1	\$140	\$141	<b>\$</b> 0	<b>#</b> 0	<b>\$</b> 0	0.00
26	HARVEST LIFE INSURANCE COMPANY THE	0.7036	24	430	\$330,485	#320,523	\$0	<b>\$</b> 72,799	\$103,881	32.41
27	IDS LIFE INSURANCE COMPANY	2.8867	9	1,813	<b>\$1,355,905</b>	<b>\$1,354,057</b>	<b>\$</b> 0	\$172,119	\$280,570	20.72
28 29	INVESTORS INSURANCE CORPORATION J C PENNEY INSURANCE COMPANY	0.0000 0.0358	70 50	1 249	\$0 \$16,795	<b>\$0</b>	\$0	\$11,885	\$8,272	
30	J C PENNEY LIFE INSURANCE COMPANY	6.9353	4	3,145	\$3,257,631	\$15,366 \$3,275,763	\$0 \$0	<b>\$5,875</b> <b>\$816,431</b>	\$6,831 \$1,150,228	44.46 35.11
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31 32	JOHN ALDEN LIFE INSURANCE CO	0.9933 2.2960	20	79	\$466,577	\$354,721	#0	\$52,993	\$385,826	108.77
33	JOHN HANCOCK MUTUAL LIFE INS CO LIFE & HEALTH INS CO OF AMERICA*	0.0432	10 48	895 7	\$1,078,480	\$1,039,111	\$1,358	\$54,088	\$124,403	11.97
34	LIFE INVESTORS INS CO OF AMERICA	0.8941	23	384	#20,297 #419,974	\$20,996 \$404,347	<b>\$</b> 0	\$132,251	\$125,021	595.45
35	LINCOLN NATIONAL LIFE INSURANCE CO*	0.1894	34	71	\$88,977	\$78,933	\$0 \$0	\$6,531 \$0	\$22,435 \$22,883	5.55 28.99
36	LUTHERAN BROTHERHOOD	0.9023	22	537	*400.044	4400 400	,			
37	MEDICO LIFE INSURANCE COMPANY	1.3394	15	702	\$423,844 \$629,148	\$403,173 \$658,657	<b>\$0</b>	\$43,268	\$125,100	31.03
38	MEGA LIFE AND HEALTH INS CO THE	0.0009	66	4	\$401	#658,657 #316	\$0 \$0	<b>\$</b> 575,735	<b>\$803,768</b>	122.03
39	MIDLAND LIFE INSURANCE COMPAN, THE*	0.0067	58	i	\$3,125	\$2,832	<b>\$</b> 0	\$0 \$0	\$0 \$0	0.00 0.00
40	MUTUAL OF OMAHA INSURANCE COMPANY	0.6930	25	598	\$325,526	<b>\$323,244</b>	<b>\$</b> 0	\$146,409	\$436,379	135.00
41	NATIONAL FINANCIAL INSURANCE COMPANY	0.0160	55	9	<b>\$7,495</b>	<b>\$7,655</b>	<b>\$</b> 0	\$10,811	\$10,115	132.14
42	NATIONAL STATES INSURANCE COMPANY	1.5676	13	962	\$736,337	<b>\$714,104</b>	<b>\$</b> 0	<b>\$315,170</b>	\$299,924	42.00
43	NETWORK AMERICA LIFE INSURANCE COMPANY	4.3440	5	1,361	\$2,040,437	\$1,922,589	<b>\$</b> 0	\$744,269	\$1,087,645	56.57
44	NEW YORK LIFE INSURANCE COMPANY	0.0000	70	53	<b>\$</b> 0	#32,367	<b>š</b> 0	\$0	<b>\$3,068</b>	9.48
45	OLD AMERICAN INSURANCE COMPANY	0.1764	37	216	<b>#82,859</b>	\$85,598	<b>\$</b> 0	<b>\$35,820</b>	\$27,408	32.02
46	PEKIN LIFE INSURANCE COMPANY	0.0043	62	1	\$2,023	\$2,006	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
47	PENN MUTUAL LIFE INSURANCE CO THE	0.3627	31	151	#170,352	<b>\$163,636</b>	\$1,404	<b>\$</b> 19,397	\$14,410	8.81
48	PENNSYLVANIA LIFE INSURANCE COMPANY	0.9898	21	455	\$464,940	\$476,825	\$0	#186,270	\$323,695	67.89
49	PEOPLES SECURITY LIFE INSURANCE COMPANY	0.0005	68	1	\$244	<b>\$936</b>	<b>\$</b> 0	\$195	\$192	20.51
50	PFL LIFE INSURANCE COMPANY	1.3105	17	478	<b>\$615,569</b>	<b>\$</b> 558,578	<b>\$</b> 0	\$23,063	\$76,512	13.70
51	PHYSICIANS MUTUAL INSURANCE COMPANY	0.1845	35	124	\$86,672	\$79,480	<b>\$</b> 0	<b>\$15,840</b>	\$15,925	20.04
52	PIONEER LIFE INSURANCE CO OF IL	0.6104	29	115	\$286,717	#293,846	<b>#</b> 0	#30,360	\$25,585	8.71
53	PRIMERICA LIFE INSURANCE COMPANY	0.0065	59	. 6	<b>\$3,031</b>	\$3,417	<b>#</b> 0	#0	#0	0.00
54 55	PRINCIPAL MUTUAL LIFE INS CO PYRAMID LIFE INSURANCE COMPANY	0.2471	32 52	143	\$116,076	\$92,467	#0	<b>#</b> 0	<b>\$</b> 0	0.00
56	REPUBLIC VANGUARD LIFE INSURANCE CO	0.0243 0.1667	52 38	14 34	\$11,428 \$78,301	\$13,126 \$45,197	<b>\$0</b>	<b>#0</b>	<b>\$3,256</b>	24.81
	ALL ODDIC TANGORAD BITE INVORMED CO	0.1007	74	74	\$10,3VI	\$45,187	<b>\$</b> 0	<b>\$16,720</b>	\$49,981	110.61

LINE DESCRIPTION=LONG TERM CARE TYPE=INDIVIDUAL (continued)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
57	SECURITY CONNECTICUT LIFE INS CO	0.0178	53	0	<b>\$8,379</b>	\$2,710	<b>\$</b> 0	\$0	\$0	0.00
58	SOUTHLAND LIFE INSURANCE COMPANY	0.0031	64	8	\$1,467	#1,389	\$0	ġ0	\$0	0.00
59	STANDARD LIFE AND ACCIDENT INS CO	0.6918	26	413	#324,943	\$346,735	<b>\$</b> 0	\$331,381	\$351,322	101.32
60	STATE LIFE INSURANCE COMPANY	0.0105	56	9	\$4,947	\$4,155	<b>\$</b> 0	\$2,815	\$2,820	67.87
61	STATE MUTUAL INSURANCE CO	0.1517	39	53	\$71,258	\$67,216	<b>\$</b> 0	<b>\$</b> 0	\$9,316	13.86
62	TIME INSURANCE COMPANY	1.2554	18	601	<b>\$589,682</b>	\$427,283	<b>\$</b> 0	<b>\$17,356</b>	\$240,567	56.30
63	TRANSPORT LIFE INSURANCE COMPANY	1.8026	. 12	941	<b>\$846,709</b>	\$900,207	<b>\$</b> 0	\$880,233	<b>\$718,264</b>	79.79
64	TRAVELERS INSURANCE COMPANY THE	1.3129	16	436	<b>\$616,684</b>	<b>\$</b> 564,151	<b>\$</b> 0	<b>\$88,380</b>	\$409,267	72.55
65	UNION BANKERS INSURANCE COMPANY	1.0940	19	461	<b>\$</b> 513,884	<b>#504,687</b>	\$0	\$339,127	\$362,177	71.76
66	UNION LABOR LIFE INSURANCE COMPANY	0.0007	67	1	#352	\$352	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
67	UNITED AMERICAN INSURANCE COMPANY	2.0587	11	1,031	\$966,984	\$955,945	\$0	\$502,193	\$439,098	45.93
	UNITED TEACHER ASSOCIATES INSURANCE CO*	0.0096	57	13	\$4,525	\$4,581	40			
68		0.0090	44	55			40	\$0 \$37.156	\$20	0.44
69	UNIVERSE LIFE INSURANCE CO, THE*				#41,648	\$43,024	ş U	\$37,156	\$40,191	93.42
70	UNUM LIFE INS CO OF AMERICA	1.4617	14	_53	\$686,562	<b>\$923,028</b>	\$0	\$1,917,407	\$2,185,190	236.74
71	VALLEY FORGE LIFE INSURANCE COMPANY	0.0487	46	756	\$22,853	\$22,921	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
		======		****		*****			22224224422	302222
	TOTAL	100.000		47,351	\$46,971,412	<b>\$45,876,171</b>	\$2,762	\$16,068,962	\$21,616,950	47.12

LINE DESCRIPTION=SPECIFIED DISEASE TYPE=INDIVIDUAL ......

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF Insureds	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ALLIANZ LIFE INS CO OF NORTH AMERICA+	0.0165	68	3	. #3,986	<b>\$3,997</b>	40	4640	41 573	
2	AMERICAN COMBINED LIFE INS CO	0.0060	79	18	\$1,443	\$1,483	<b>#</b> 0	<b>\$640</b>	\$1,573	39.35
3	AMERICAN FAMILY LIFE ASSUR CO GA	16.7137	2	49,794	<b>\$4,048,839</b>		<b>\$</b> 0	\$1,538	\$1,453	97.98
4	AMERICAN FIDELITY ASSURANCE COMPANY	2.5922	9	4,360	\$627,940	<b>\$4,081,030</b> <b>\$608,714</b>	<b>\$</b> 0	\$1,765,146	\$1,749,936	42.88
5	AMERICAN GENERAL LIFE & ACCIDENT INS CO	0.9733	16	3,081			<b>\$</b> 0	<b>\$528,664</b>	<b>\$697,460</b>	114.58
,	AMERICAN GENERAL LIFE & ACCIDENT 183 CO	0.9/33	10	3,001	\$235,788	\$236,266	<b>\$</b> 0	\$71,991	\$88,027	37.26
6	AMERICAN HEALTH & LIFE INSURANCE CO	0.0105	73	47	\$2,552	\$2,434	<b>\$</b> 0	\$1,820	\$7,026	288.66
7	AMERICAN HERITAGE LIFE INSURANCE CO	0.8731	20	810	\$211,513	<b>\$213,111</b>	#0	<b>\$105,131</b>	<b>\$107,436</b>	50.41
8	AMERICAN HOME LIFE INSURANCE CO	0.0073	78	54	\$1,760	\$1,769	<b>\$</b> 0	<b>\$2,698</b>	<b>\$863</b>	48.78
9	AMERICAN INCOME LIFE INS CO	0.7959	23	2,320	<b>\$192,799</b>	\$196,722	<b>\$</b> 0	\$90,916	\$95,255	48.42
10	AMERICAN INSURANCE CO OF TEXAS*	0.2782	38	642	<b>\$67,403</b>	<b>\$70,313</b>	\$0	<b>\$</b> 36,596	\$31,596	44.94
11	AMERICAN NATIONAL INSURANCE COMPANY*	0.2868	37	426	<b>\$</b> 69,470	<b>\$</b> 68,998	<b>\$</b> 0	#32,965	<b>\$</b> 0	0.00
12	AMERICAN REPUBLIC INSURANCE COMPANY	0.0714	54	301	<b>\$17,304</b>	<b>\$17,910</b>	<b>\$</b> 0	\$10,569	<b>\$9,8</b> 56	55.03
13	AMERICAN TRAVELLERS LIFE INS CO	0.0012	90	4	\$294	\$276	<b>\$</b> 0	\$2,143	\$2,856	1034.78
14	BANKERS LIFE AND CASUALTY COMPANY	0.3184	34	573	<b>\$77,139</b>	<b>\$</b> 75,553	<b>\$</b> 0	\$20,846	\$16,998	22.50
15	BANKERS SECURITY LIFE INS SOCIETY	0.0076	75	4	\$1,831	<b>\$1,836</b>	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
16	BANKERS UNITED LIFE ASSURANCE CO	0.9075	18	772	\$219,838	\$220,748	#0	\$105,111	\$122,109	55.32
17	CAPITOL AMERICAN LIFE INSURANCE COMPANY	31.7971	1	16,721	\$7,702,747	<b>\$7,649,650</b>	\$0	\$1,430,746	\$1,610,131	21.05
18	CENTRAL STATES HEALTH & LIFE CO	0.2019	43	630	\$48,914	\$49,232	<b>š</b> 0	\$18,861	\$18,207	36.98
19	CINCINNATI LIFE INSURANCE COMPANY THE	0.0018	89	18	\$441	\$446	<b>#</b> 0	\$12	\$13	2.91
20	COLONIAL LIFE & ACCIDENT INS CO	7.4266	3	9,291	<b>\$1,799,067</b>	\$1,799,761	<b>#</b> 0	\$941,781	\$1,098,658	61.04
21	COLUMBIA UNIVERSAL LIFE INS CO	0.0509	57	154	\$12,337	\$11,842	#0	\$3,581	\$2,976	25.13
22	COMBINED INSURANCE CO OF AMERICA	2.3665	11	4,472	\$573,272	\$549,254	<b>\$</b> 0	\$214,869	\$296,447	53.97
23	COMMONWEALTH LIFE INSURANCE COMPANY	0.0450	60	155	<b>\$10,901</b>	\$10,874	<b>\$</b> 0	\$12,697	\$13,624	125.29
24	CONTINENTAL GENERAL INSURANCE CO	0.0256	66	49	<b>\$6,199</b>	\$6,246	<b>\$</b> 0	\$1,162	\$1,367	21.89
25	CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.0225	67	28	<b>\$5,450</b>	\$5,427	<b>\$</b> 0	\$2,000	\$2,000	36.85
26	CONTINENTAL LIFE INSURANCE COMPANY	0.0151	69	6	<b>\$</b> 3,663	\$3,691	<b>\$</b> 0	<b>\$</b> 0	\$1,546	41.89
27	CONTINENTAL WESTERN LIFE INS CO	0.0117	71	52	\$2,840	\$2,937	<b>‡</b> 0	\$781	\$470	16.00
28	COUNTRY LIFE INSURANCE COMPANY	0.0008	94	10	\$183	<b>\$197</b>	<b>\$</b> 0	\$0	\$0	0.00
29	CSA FRATERNAL LIFE	0.0000	103	9	<b>\$8</b>	\$28	<b>#</b> 0	<b>\$</b> 0	\$0	0.00
30	EMPLOYEES LIFE COMPANY (MUTUAL)	0.0000	104	1	<b>\$7</b>	<b>\$</b> 7	<b>\$</b> 0	<b>#</b> 0	<b>\$</b> 0	0.00
31	EQUITABLE LIFE & CASUALTY INS CO	0.0052	82	14	\$1,248	\$1,421	\$0	\$1,050	\$1,207	84.94
32	EQUITY NATIONAL LIFE INSURANCE CO	3.0048	5	3,169	<b>\$727,903</b>	<b>\$755,845</b>	<b>\$</b> 0	\$430,683	\$496,722	65.72
33	EXECUTIVE FUND LIFE INSURANCE CO	0.0010	91	2	\$245	\$250	<b>\$</b> 0	\$185	\$113	45.20
34	FAMILY BENEFIT LIFE INSURANCE CO	0.0035	83	23	<b>#</b> 836	<b>\$836</b>	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
35	FAMILY HERITAGE LIFE INS CO OF AMERICA	0.0497	58	60	\$12,033	<b>\$11,770</b>	#0	\$4,490	\$5,847	49.68
36	FAMILY LIFE INSURANCE COMPANY*	0.0000	105	0	<b>\$</b> 0	#0	#0	\$446	\$446	
37	FEDERAL HOME LIFE INSURANCE COMPANY*	0.2649	39	538	\$64,162	#66,727	<b>\$</b> 0	<b>\$74,785</b>	\$85,853	128.66
38	FIDELITY SECURITY LIFE INSURANCE CO*	0.0006	97	8	\$140	\$141	\$0	#0	<b>\$</b> 0	0.00
39	FIRST LIFE ASSURANCE COMPANY*	0.0028	85	7	<b></b> #673	<b>\$713</b>	<b>\$</b> 0	å Ö	<b>š</b> 0	0.00
40	FREEDOM LIFE INS CO OF AMERICA	0.9596	17	2,236	\$232,469	\$230,483	#0	\$12,050	\$12,669	5.50
41	GLOBE LIFE AND ACCIDENT INS CO	0.5195	30	2,503	\$125,845	<b>\$</b> 126,824	#0	<b>\$43,987</b>	<b>\$</b> 25,260	19.92
42	GREAT AMERICAN RESERVE INS CO	0.0004	99	5	<b>\$</b> 99	\$99	<b>\$</b> 0	<b>\$10</b>	\$25,260	7.07
43	GUARANTEE RESERVE LIFE INSURANCE CO	0.0075	76	82	\$1,824	<b>\$1,898</b>	\$0	<b>#1,000</b>	\$1,017	53.58
44	GUARANTEE TRUST LIFE INSURANCE CO*	0.3523	32	954	\$85,343	#88,859	<b>\$</b> 0	#30,522	\$18,642	20.98
45	GULF LIFE INSURANCE COMPANY	0.9942	15	1,143	\$240,839	\$244,758	<b>‡</b> 0	\$288,731	\$279,026	114.00
46	HARVEST LIFE INSURANCE COMPANY THE	0.1760	45	308	\$42,644	<b>\$42,602</b>	#0	#8,966	<b>\$</b> 15,415	36.18
47	HAWKEYE NATIONAL LIFE INSURANCE CO	0.0010	92	5 5	#242	#239	<b>\$</b> 0	#0,966	\$15,415	0.00
48	HORACE MANN LIFE INSURANCE COMPANY	0.0019	88	ž	\$451	\$433	<b>#</b> 0	<b>\$</b> 0	\$1	0.00
49	ITT HARTFORD LIFE AND ANNUITY INS CO	0.2394	41	534	\$57,994	\$58,142	#0	\$75,62 <b>4</b>	<b>\$</b> 72,865	125.32
50	KANAWHA INSURANCE COMPANY	0.3103	35	468	\$75,164	<b>\$</b> 75,523	#0	\$18,825	\$18,247	24.16
51	LIBERTY NATIONAL LIFE INSURANCE CO	0.1059	52	148	\$25,659	<b>\$26,696</b>	\$0	<b>\$</b> 30,662	\$45,095	168.92
52	LIFE & HEALTH INS CO OF AMERICA*	0.0075	77	15	\$1,818	\$1,881	<b>\$</b> 0	<b>#30,002</b> <b>#0</b>	\$550	29.24
53	LIFE INS CO OF THE SOUTHWEST	0.0002	101	1	\$40	\$0	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	47.64
54	LIFE INVESTORS INS CO OF AMERICA	0.2525	40	424	\$61,175	\$60,400	<b>\$</b> 0	\$47,375	<b>\$</b> 0	0.00
55	LINCOLN BENEFIT LIFE COMPANY	0.0056	81	19	\$1,350	\$1,604	å ö	\$5,019	\$5,019	312.91
_ 56	LONE STAR LIFE INSURANCE COMPANY*	0.8578	21	3,531	\$207,804	\$211,926	<b>#</b> 0	#85,890	\$72,530	34.22
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LINE DESCRIPTION=SPECIFIED DISEASE TYPE=INDIVIDUAL (continued)

				(001	cinaed)					
				NUMBER	DIRECT	DIRECT		DIRECT	DIRECT	
		MARKET	RANK BY	OF	PREMIUM	PREMIUM	DIVIDENDS	LOSSES	LOSSES	Loss
OBS	COMPANY NAME	SHARE	MARKET SHARE	INSUREDS	. WRITTEN	EARNED	PAID	PAID	INCURRED	RATIO
57	LOYAL AMERICAN LIFE INSURANCE CO	2.8059	7	14,596	<b>\$</b> 679,719	<b>\$684,597</b>	<b>\$</b> 0	<b>\$442,533</b>	<b>#401,075</b>	58.59
58	MEDICO LIFE INSURANCE COMPANY	0.0421	62	82	\$10,192	\$10,481	<b>\$</b> 0	#326	<b>\$-259</b>	
59	MEGA LIFE AND HEALTH INS CO THE	0.1280	50	469	<b>\$</b> 30,996	<b>\$24,44</b> 0	<b>\$</b> 0	\$225	\$331	1.35
60	MONUMENTAL LIFE INSURANCE COMPANY*	0.0704	56	166	<b>\$17,044</b>	<b>\$16,669</b>	<b>#</b> 0	\$1,488	\$1,461	8.76
61	MUTUAL OF OMAHA INSURANCE COMPANY	3.1658	4	10,074	<b>\$</b> 766,913	<b>\$</b> 757,275	\$0	\$240,118	<b>\$163,889</b>	21.64
62	NATIONAL FINANCIAL INSURANCE COMPANY	0.0709	55	160	\$17,186	\$17,553	<b>\$</b> 0	\$24,790	\$23,193	132.13
63	NATIONAL FOUNDATION LIFE INS CO	0.1373	49	93	\$33,269	<b>\$33,096</b>	#0	<b>#5,200</b>	\$-2,183	•
64	NATIONAL STATES INSURANCE COMPANY	0.1522	46	89	#36,877	\$35,763	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
65	NATIONAL TRAVELERS LIFE COMPANY	0.0007	95	6	<b>\$178</b>	\$179	<b>\$</b> 0	#0	#0	0.00
66	NORTH AMERICAN INSURANCE COMPANY	0.0024	86	16	<b>\$582</b>	<b>\$643</b>	<b>\$</b> 0	#0	<b>\$-93</b>	•
					*****	****	40	460 244	+00 000	
67	OCCIDENTAL LIFE INS CO OF NC	0.5351	29	508	<b>\$129,634</b>	\$129,576	\$0	<b>\$69,314</b>	\$79,876	61.64
68	OLD AMERICAN INSURANCE COMPANY	0.2960	36	1,566	\$71,697	\$74,067	\$0	#29,899	\$22,877	30.89
69	OZARK NATIONAL LIFE INSURANCE CO	0.6304	26	2,751	<b>\$152,721</b>	\$156,781	#0	\$16,238	\$13,238	8.44
70	PENNSYLVANIA LIFE INSURANCE COMPANY	0.3516	33	393	\$85,166	<b>\$87,343</b>	\$0	\$34,120	\$59,293	67.89
71	PEOPLES SECURITY LIFE INSURANCE COMPANY	0.0010	92	2	\$242	\$243	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
70	DEL 1 TEE THEIRNAN COMPANY	0.6579	24	1,550	<b>\$</b> 159,370	<b>\$163,777</b>	#0	\$124,491	\$133,057	01 24
72	PFL LIFE INSURANCE COMPANY				\$268,903	\$163,777 \$267,077		\$132,494	\$133,057 \$133,208	81.24
73	PHYSICIANS MUTUAL INSURANCE COMPANY	1.1100	14 12	2,066			#0 #0			49.88
74	PIONEER LIFE INSURANCE CO OF IL	1.6692		3,142	\$404,363 \$100	\$414,416	<b>\$</b> 0	\$122,594 \$0	\$103,312 \$0	24.93
75	PREFERRED RISK LIFE INSURANCE CO	0.0004	98 63	4 40		\$164 47 510	<b>\$</b> 0	\$44,278	\$49,164	0.00
76	PROFESSIONAL INS CORPORATION	0.0297	63	40	\$7,187	\$7,518	ąυ	\$44,276	\$49,104	653.95
77	PROTECTIVE LIFE INSURANCE COMPANY	2.4111	10	2,015	<b>\$584,082</b>	<b>\$584,697</b>	<b>\$</b> 0	\$278,612	\$297,341	50.85
78	PROVIDENT LIFE AND ACCIDENT INS CO	0.0445	61	212	\$10,775	\$10,893	<b>\$</b> 0	\$5,858	\$6,477	59.46
79	PROVIDENT LIFE AND HEALTH INSURANCE CO	0.1386	48	515	<b>\$</b> 33,566	\$34,329	<b>\$</b> 0	\$20,600	\$18,463	53.78
80	PYRAMID LIFE INSURANCE COMPANY	0.0983	53	123	\$23,801	\$23,656	#0	#4,904	#3,751	15.86
81	RELIABLE LIFE INSURANCE COMPANY*	0.1906	44	697	\$46,173	\$53,206	<b>\$</b> 0	\$45,572	\$45,446	85.42
01	KILLIALD HILL THOUGHTON COMMING	0.1200		•••	4	420,200	7-	420,012	4.0,110	V3.12
82	RESERVE NATIONAL INSURANCE COMPANY	1.1229	13	2,730	\$272,010	\$284,249	<b>\$</b> 0	<b>\$79,026</b>	\$90,527	31.85
83	SECURITY GENERAL LIFE INSURANCE CO	0.6482	25	498	\$157,016	\$156,338	<b>\$</b> 0	\$22,360	\$32,053	20.50
84	SETTLERS LIFE INSURANCE COMPANY	0.1243	51	174	\$30,110	\$30,140	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
85	SOUTHLAND LIFE INSURANCE COMPANY	0.0114	72	15	\$2,772	\$2,636	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
86	STANDARD LIFE AND ACCIDENT INS CO	0.8122	22	1,141	<b>\$196,751</b>	<b>\$187,841</b>	<b>\$</b> 0	<b>\$109,189</b>	\$102,176	54.39
87	TIME INSURANCE COMPANY	0.0001	102	2	<b>\$18</b>	#19	<b>\$</b> 0	<b>#</b> 0	<b>#</b> 0	0.00
88	TRANSPORT LIFE INSURANCE COMPANY	2.7482	8	2,189	<b>\$</b> 665,735	\$654,208	<b>\$</b> 0	\$109,548	\$212,178	32.43
89	TRUSTMARK INSURANCE CO (MUTUAL)	0.0092	74	172	\$2,225	\$2,187	<b>\$</b> 0	<b>#</b> 0	<b>\$</b> 0	0.00
90	UNION BANKERS INSURANCE COMPANY	0.3589	31	78	<b>\$86,948</b>	<b>#85,392</b>	<b>\$</b> 0	<b>\$57,379</b>	<b>\$61,279</b>	71.76
91	UNION CENTRAL LIFE INSURANCE CO	0.0023	87	6	<b>\$</b> 560	\$574	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
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92	UNION FIDELITY LIFE INSURANCE CO	0.5912	28	2,134	<b>\$143,216</b>	\$146,702	#0	#88,653	\$119,989	81.79
93	UNITED AMERICAN INSURANCE COMPANY	0.2268	42	921	\$54,942	<b>\$54,315</b>	<b>\$</b> 0	#37,723	\$32,984	60.73
94	UNITED COMPANIES LIFE INSURANCE CO	0.1497	47	357	<b>\$36,273</b>	#36,549	#0	\$22,450	<b>\$17,119</b>	46.84
95	UNITED FAMILY LIFE INSURANCE CO	0.0004	100	1	<b>\$92</b>	\$92	<b>\$</b> 0	#0	<b>\$</b> 0	0.00
96	UNITED HERITAGE MUTUAL LIFE INS CO	0.0259	65	17	<b>\$6,275</b>	<b>\$</b> 6,474	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
	THE THEORY OF THE SAME AS A SHEET AS			70	45 001	+2 110	40	44 743	41 712	
97	UNITED INSURANCE COMPANY OF AMERICA	0.0281	64	72	\$6,801 *160	\$7,112	<b>\$</b> 0	\$1,713	\$1,713	24.09
98	UNITED LIBERTY LIFE INSURANCE COMPANY	0.0007	96	2	<b>\$168</b>	\$162	<b>\$0</b>	\$0	<b>\$0</b>	0.00
99	UNITED OF OMAHA LIFE INS CO	0.0136	70 50	231	\$3,305	<b>\$3,519</b>	<b>\$0</b>	\$2,486	<b>\$3,418</b>	97.13
100	UNITED TEACHER ASSOCIATES INSURANCE CO*	0.0461	59 94	174	\$11,170 4751	\$13,333	<b>\$0</b>	<b>\$49</b>	<b>\$-863</b>	0.00
101	VICTORY LIFE INSURANCE COMPANY	0.0031	84	8	<b>\$</b> 751	<b>\$640</b>	#0	<b>\$</b> 0	#0	0.00
1.00	WITCHN THE THEIRANCE COMPANY	0.6063	27	716	<b>\$146,862</b>	<b>\$151,388</b>	<b>\$</b> 0	\$124,487	\$83,311	55.03
102	VULCAN LIFE INSURANCE COMPANY	0.0063	27 19	1,614	\$218,999	\$218,999	# U # 0	\$179,803	\$179,803	82.10
103	WABASH LIFE INSURANCE COMPANY WASHINGTON NATIONAL INSURANCE CO*	0.9040	80	1,614	\$218,999 \$1,410	\$210,999 \$1,362	\$0 \$0	\$1/9,803 \$0	\$1/9,803 \$0	0.00
104 105	WESTERN AND SOUTHERN LIFE INS CO	2.8714	6	2,978	\$695,578	\$1,362 \$687,699	\$0 \$0	\$216,179	\$264,538	38.47
102	MEGIERA MAD SOCIRERA DIFE INS CO	2.0/14 ======	v	2,970	#055,570 ============		7 F	\$210,1/5	\$204,330 *********	30.4/
	TOTAL	100.000		168,578	\$24,224,651	\$24,221,191	<b>\$</b> 0	\$9,258,263	\$9,887,556	40.82
	10190	100.000		100,5/0	474,554,431	452,551,131	ΨU	45,230,203	45,007,336	70.02

.....LINE DESCRIPTION=ACCIDENT ONLY TYPE=INDIVIDUAL .....

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AIG LIFE INSURANCE COMPANY	0.0013	87	59	<b>\$336</b>	#342	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
2	ALLSTATE LIFE INS CO OF NEW YORK	0.0024	82	9	<b>\$618</b>	<b>\$</b> 629		•	•	
3	ALLSTATE LIFE INSURANCE COMPANY	0.0476	50	146	\$12,241	\$12,437	<b>\$</b> 0	#333	#334	2.69
4	AMERICAN COMBINED LIFE INS CO	0.0002	110	4	<b>\$4</b> 6	\$49	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
5	AMERICAN FAMILY LIFE ASSUR CO GA	3.0382	8	6,476	<b>\$781,831</b>	\$788,254	<b>\$</b> 0	<b>\$133,951</b>	\$213,818	27.13
6	AMERICAN GENERAL LIFE & ACCIDENT INS CO	1.5873	11	13,883	<b>\$408,468</b>	\$410,501	<b>\$</b> 0	<b>\$184,735</b>	\$221,104	53.86
7	AMERICAN HERITAGE LIFE INSURANCE CO	0.6150	19	565	\$158,267	\$159,463	\$0	\$78,666	\$80,390	50.41
8	AMERICAN INCOME LIFE INS CO	2.3059	10	7,208	\$593,401	\$623,982	\$0	\$89,569	\$117,090	18.76
g	AMERICAN INSURANCE CO OF TEXAS*	0.0064	69	113	\$1,639	\$1,710	<b>\$</b> 0	<b>\$890</b>	<b>\$768</b>	44.91
10	AMERICAN INTERNATIONAL LIFE ASSUR OF NY	0.0002	112	2	<b>\$40</b>	\$45	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
11	AMERICAN LIFE & HEALTH INS CO	0.0087	64	204	\$2,232	\$2,232	<b>\$</b> 0	<b>\$</b> 30	<b>\$</b> 30	1.34
12	AMERICAN NATIONAL INSURANCE COMPANY*	0.3861	25	1,168	\$99,356	<b>\$99,595</b>	<b>\$</b> 0	\$62,250	\$60,800	61.05
13	AMERICAN PROGRESSIVE L & H INS CO OF NY	0.0007	94	1,100	\$182	\$182	<b>#</b> 0			
14	AMERICAN PUBLIC LIFE INSURANCE CO	0.2496	33	304	\$64,227	\$64,665		#0 #30,682	<b>\$</b> 0	0.00
15	AMERICAN REPUBLIC INSURANCE COMPANY	0.3294	27	1,881	\$84,759	\$83,850	\$0 \$0		\$23,131 \$28,919	35.77
1.5	•			1,001	401,733	\$05,050	40	\$28,976	\$20,919	34.49
16	AMERITAS LIFE INSURANCE CORP	0.0000	118	0	<b>\$</b> 0	\$29	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
17	AMEX LIFE ASSURANCE COMPANY*	0.0067	67 39	13	\$1,718	\$1,671	\$0	<b>\$</b> 0	<b>\$-13</b>	
18	AUTO CLUB LIFE INS CO	0.1949		1,140	<b>\$50,162</b>	<b>\$51,868</b>	#0	\$29,860	\$29,503	56.88
19 20	BANKERS FIDELITY LIFE INSURANCE CO	0.0229	53 28	84 929	<b>\$5,898</b>	\$6,118	#0	\$1,152	\$1,114	18.21
20	BANKERS LIFE AND CASUALTY COMPANY	0.3283	20	929	\$84,479	\$82,743	#0	\$24,482	\$23,036	27.84
21	CAPITOL AMERICAN LIFE INSURANCE COMPANY	9.0865	3	5,373	\$2,338,279	\$2,321,726	<b>\$</b> 0	<b>\$347,550</b>	\$382,406	16.47
22	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.1066	44	25	\$27,423	\$27,423	#0	\$21,836	\$21,836	79.63
23	CENTRAL UNITED LIFE INSURANCE CO*	0.0086	65	4	#2,207	\$2,163	<b>\$</b> 0	\$6,339	\$5,800	268.15
24	CINCINNATI LIFE INSURANCE COMPANY THE	0.0032	80	6	<b>\$822</b>	#829	<b>#</b> 0	<b>\$93</b>	\$94	11.34
25	COLONIAL LIFE & ACCIDENT INS CO	10.7819	2	19,256	\$2,774,558	\$2,780,621	<b>\$</b> 0	\$687,156	\$807,749	29.05
26	COLONIAL PENN LIFE INSURANCE CO	0.2242	35	501	\$57,694	<b>\$60,426</b>	<b>\$</b> 0	<b>\$62,981</b>	* \$58,126	96.19
27	COLORADO BANKERS LIFE INS CO*	0.0005	101	1	<b>\$116</b>	\$0	<b>\$</b> 0	<b>\$</b> 0	\$0	
28	COMBINED INSURANCE CO OF AMERICA	37.5467	1	151,274	<b>\$9,662,115</b>	<b>\$9,882,868</b>	<b>#41,395</b>	\$2,245,931	\$3,811,012	38.56
29	COMMERCIAL LIFE INSURANCE COMPANY*	0.0117	58	45	<b>\$3,020</b>	#3,111	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
30	COMMERCIAL TRAVELERS MUTUAL INS CO	0.0116	59	36	<b>\$2,974</b>	<b>\$3,084</b>	<b>\$</b> 0	<b>\$9</b> 0	<b>\$</b> 72	2.33
31	COMMONWEALTH LIFE INSURANCE COMPANY	0.0054	72	173	<b>\$1,380</b>	<b>\$1,390</b>	<b>\$</b> 0	<b>\$</b> 0	/ #0	0.00
32	CONTINENTAL GENERAL INSURANCE CO	0.2094	37	276	<b>\$</b> 53,883	\$52,442	\$0	\$15,136	\$16,852	32.13
33	CONTINENTAL LIFE INSURANCE COMPANY	0.3088	30	282	<b>\$79,453</b>	\$80,022	<b>š</b> 0	\$18,048	\$15,198	18.99
34	CONTINENTAL WESTERN LIFE INS CO	0.0002	108	1	<b>\$</b> 58	<b>\$60</b>	<b>š</b> 0	<b>\$</b> 0	\$0	0.00
35	COUNTRY LIFE INSURANCE COMPANY	0.0016	85	7	\$415	<b>\$</b> 432	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
36	CUNA MUTUAL INSURANCE SOCIETY		•	0	<b>\$-21</b>	<b>\$-22</b>	<b>\$</b> 0	\$21	\$17	
37	EXECUTIVE FUND LIFE INSURANCE CO	0.0351	52	198	\$9,041	\$9,202	<b>\$</b> 0	\$6,835	\$4,167	45.28
38	FAMILY BENEFIT LIFE INSURANCE CO	0.0032	79	324	\$825	#825	<b>\$</b> 0	#0	*0	0.00
39	FAMILY LIFE INSURANCE COMPANY*	0.0037	75	21	#943	\$951	<b>3</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
40	FEDERAL HOME LIFE INSURANCE COMPANY*	0.0212	54	183	\$5,462	<b>\$5,762</b>	#0	<b>\$</b> 2,986	<b>\$2,552</b>	44.29
41	FEDERAL LIFE INSURANCE CO MUTUAL	0.0047	74	367	<b>\$1,202</b>	\$1,256	\$0	<b>#</b> 0	<b>\$</b> 0	0.00
42	FIRST COLONY LIFE INSURANCE COMPANY	0.0006	97	2	<b>\$</b> 159	\$160	\$0	<b>\$</b> 0	<b>\$</b> 0	0.00
43	FIRST PROVIDIAN LIFE & HEALTH INS CO	0.0001	113	1	\$34	#34	<b>#</b> 0	<b>#</b> 0	<b>\$</b> 0	0.00
44	FRONTIER NATIONAL LIFE INSURANCE CO	0.0023	83	2	<b>\$</b> 596	<b>\$</b> 548	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
45	GENERAL AMERICAN LIFE INSURANCE CO	6.3566	4	99	<b>\$1,635,768</b>	<b>#</b> 1,650,263	<b>\$</b> 0	<b>\$2,009</b>	\$1,646	0.10
46	GERBER LIFE INSURANCE COMPANY	0.0359	51	67	<b>\$9,240</b>	<b>\$9,334</b>	<b>\$</b> 0	<b>\$</b> 0	#0	0.00
47	GLOBE LIFE AND ACCIDENT INS CO	0.3095	29	1,047	<b>\$79,637</b>	\$80,257	<b>\$</b> 0	\$8,173	\$4,694	5.85
48	GREAT AMERICAN RESERVE INS CO	0.0108	60	16	\$2,784	\$2,775	<b>\$</b> 0	\$161	\$113	4.07
49	GUARANTEE MUTUAL LIFE COMPANY	0.0007	96	4	<b>\$178</b>	\$178	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
50	GUARANTEE RESERVE LIFE INSURANCE CO	0.0927	47	521	#23,859	<b>\$24,839</b>	#ŏ	\$27,531	\$28,385	114.28
51	GUARANTEE TRUST LIFE INSURANCE CO*	3.7451	6	3,566	<b>\$</b> 963,756	<b>#</b> 973,669	#0	#657,037	<b>#687,556</b>	70.61
52	GUARDIAN LIFE INSURANCE CO OF AMERICA	0.0003	103	2	#83	#83	<b>\$</b> 0	#037,037	#007,550 #0	0.00
53	GULF LIFE INSURANCE COMPANY	0.1764	40	4,360	\$45,398	\$46,137	<b>\$</b> 0	<b>\$54,426</b>	<b>\$52,597</b>	114.00
54	HARVEST LIFE INSURANCE COMPANY THE	0.7547	16	631	\$194,206	#200,133	<b>\$</b> 0	\$92,166	<b>4</b> 86,696	43.32
55	HEALTH INSURANCE OF VERMONT INC	0.0057	71	8	#1,473	<b>\$1,364</b>	#0	<b>#</b> 52,100	<b>\$00,090</b>	0.00
56	HERITAGE LIFE INSURANCE COMPANY	0.0104	62	27	\$2,682	<b>\$1,529</b>	<b>\$</b> 0	# O	<b>\$158</b>	10.33
-					·-•	7-,		7.5	7200	

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			DANE DV	NUMBER	DIRECT PREMIUM	DIRECT PREMIUM	DIVIDENDS	DIRECT LOSSES	DIRECT LOSSES	Loss
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	OF INSUREDS	WRITTEN	EARNED	PAID	PAID	INCURRED	RATIO
OBS										
57	HORACE MANN LIFE INSURANCE COMPANY	0.0007	91	8	<b>\$192</b>	\$171	<b>\$</b> 0	\$0 \$16	#3	1.75
58	ILLINOIS MUTUAL LIFE & CASUALTY CO	0.0001	114	1	\$24	<b>\$151</b>	#0 #0	\$199	#880 #133	582.78
59	INDIANAPOLIS LIFE INSURANCE CO	0.0000	118	3	#0 #-16	<b>\$</b> 0 <b>\$</b> 0	#U #0	\$0	\$0 \$133	•
60	INTEGRITY LIFE INS CO INVESTORS LIFE INS CO OF NORTH AMERICA	0.0031	8 <b>i</b>	2	\$792	\$819	<b>\$</b> 0	<b></b> \$656	<b>\$655</b>	79.98
61	INVESTORS LIFE INS CO OF MORTH AMERICA	0.0031	91	2	4,72	4015	4.0	4.55	4000	,,,,,
62	ITT HARTFORD LIFE AND ANNUITY INS CO	0.0002	110	32	\$46	\$46	<b>#</b> 0	#0	<b>\$</b> 0	0.00
63	J C PENNEY LIFE INSURANCE COMPANY	1.5584	12	3,539	<b>\$401,030</b>	<b>\$403,262</b>	#0	\$100,507	\$141,599	35.11
64	JOHN ALDEN LIFE INSURANCE CO	0.0005	100	20	<b>\$122</b>	<b>\$129</b>	<b>\$</b> 0	#0	<b>\$</b> 0	0.00
65	JOHN DEERE LIFE INS CO	0.0061	70	7	\$1,578	\$1,578	<b>\$</b> 0	<b>\$0</b>	<b>\$</b> 0	0.00
66	KANAWHA INSURANCE COMPANY	0.0066	68	10	<b>\$1,691</b>	<b>\$1,699</b>	<b>\$</b> 0	<b>\$</b> 0	#0	0.00
60	TERRORE I TER THEFENOR COMPANY	0.2405	34	1,583	<b>\$61,891</b>	<b>\$73,376</b>	\$0	\$19,331	\$12,365	16.85
67	LIBERTY LIFE INSURANCE COMPANY* LIBERTY NATIONAL LIFE INSURANCE CO	0.0033	78	1,303	\$851	\$880	<b>#</b> 0	\$0	#0	0.00
68 69	LIFE INSURANCE CO OF NORTH AMERICA	0.5434	22	9,624	<b>\$139,830</b>	\$139,830	\$0	#37,422	\$41,074	29.37
70	LIFE INVESTORS INS CO OF AMERICA	0.0705	49	314	\$18,150	\$18,150	80	\$5,445	\$7,242	39.90
71	LINCOLN LIFE AND CASUALTY COMPANY*	0.0069	66	13	\$1,775	\$1,804	<b>\$</b> 0	<b>\$</b> 5,500	<b>\$5,885</b>	326.22
, -	DINOUM LITE IND SHOULD CONTINUE									
72	LINCOLN MUTUAL LIFE INSURANCE CO	0.0014	86	7	\$357	\$549	<b>\$</b> 0	\$0	\$0	0.00
73	LONE STAR LIFE INSURANCE COMPANY*	0.1961	38	587	<b>\$50,458</b>	<b>\$51,460</b>	<b>\$</b> 0	\$22,814	\$19,264	37.43
74	MEDICO LIFE INSURANCE COMPANY	0.0033	77	0	#859	<b>\$857</b>	<b>\$</b> 0	<b>\$0</b>	\$-39 ***	00.64
75	MEGA LIFE AND HEALTH INS CO THE	0.7480	17 92	1,206	\$192,487 \$189	\$151,772 \$196	#0 #0	\$28,521 \$0	\$41,957 \$0	27.64 0.00
76	MEMBERS LIFE INSURANCE COMPANY	0.0007	92	3	\$103	\$130	ĄU	***	ą v	0.00
77	METROPOLITAN LIFE INSURANCE COMPANY	0.0009	89	11	\$226	\$248	\$0	#0	<b>\$-45</b>	
78	MIDLAND NATIONAL LIFE INSURANCE CO*	0.0007	93	Ō	\$188	\$293	<b>#</b> 0	#0	<b>\$</b> 0	0.00
79	MONTGOMERY WARD LIFE INSURANCE CO	0.0102	63	135	\$2,621	\$2,642	<b>\$</b> 0	<b>\$1,000</b>	\$945	35.77
80	MONUMENTAL LIFE INSURANCE COMPANY*	0.2593	32	5,116	<b>\$</b> 66,716	<b>\$70,815</b>	<b>#</b> 0	\$17,391	\$17,073	24.11
81	MUTUAL OF OMAHA INSURANCE COMPANY	2.5974	9	4,607	<b>\$668,398</b>	<b>\$672,207</b>	<b>\$</b> 0	<b>\$297,504</b>	<b>\$302,403</b>	44.99
					407 400	430 310	4500	<b>\$</b> 0	40	0.00
82	MUTUAL TRUST LIFE INSURANCE COMPANY	0.1065	45	24	\$27,409	\$32,719 \$24,803	\$520 \$0	#35,029	\$0 \$32,773	0.00 132.13
83	NATIONAL FINANCIAL INSURANCE COMPANY	0.0944	46 90	529 2	\$24,286 \$198	\$24,803 \$200	<b>#</b> 0	\$35,029 \$0	\$0 \$0	0.00
84	NATIONAL FOUNDATION LIFE INS CO	0.0008 0.0161	56	16	<b>\$4,138</b>	<b>\$</b> 6,309	<b>\$</b> 0	\$11,107	\$11,088	175.75
85 86	NATIONAL HEALTH INS CO NATIONWIDE LIFE INSURANCE COMPANY	0.0036	76	43	\$937	<b>\$581</b>	<b>\$</b> 0	<b>\$</b> 0	#0	0.00
80	MAITOMAIDE HITE IMPONIMON COMMIN	0.000			4	•	•	·	•	
87	NEW YORK LIFE INSURANCE COMPANY	0.0006	98	7	<b>\$149</b>	<b>#1</b> 90	<b>#</b> 0	\$1,000	\$-13,701	
88	NORTHERN LIFE INSURANCE COMPANY	0.0004	102	8	\$98	\$185	<b>\$</b> 0	\$0	<b>\$</b> 0	0.00
89	OCCIDENTAL LIFE INS CO OF NC	0.2231	36	254	<b>\$57,402</b>	<b>\$57,330</b>	#0	\$25,279	\$30,823	53.76
90	OLD AMERICAN INSURANCE COMPANY	0.5676	20	3,689	\$146,055	\$150,883 \$145,870	#0 #0	\$24,463 \$59,929	\$19,718 \$62,429	12.41 42.80
91	OLD REPUBLIC LIFE INSURANCE COMPANY	0.5642	21	6,902	\$145,184	\$143,67U	φU	439,329	402,429	42.00
92	PENNSYLVANIA LIFE INSURANCE COMPANY	3.4995	7	10,001	<b>\$900,545</b>	\$923,566	\$0	#360,787	#626,968	67.89
93	PEOPLES SECURITY LIFE INSURANCE COMPANY	0.0003	104	11	\$82	<b>#83</b>	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
94	PHYSICIANS MUTUAL INSURANCE COMPANY	0.0053	73	18	<b>\$1,359</b>	<b>\$1,505</b>	<b>#</b> 0	\$10,200	\$10,255	681.40
95	PIERCE NATIONAL LIFE INSURANCE CO	0.0003	106	13	<b>\$65</b>	<b>#</b> 65	<b>#</b> 0	#0	\$0	0.00
96	PIONEER LIFE INSURANCE CO OF IL	0.0134	57	65	#3,446	<b>\$3,532</b>	#0	<b>\$9,200</b>	\$7,753	219.51
	DETICATED NUMBER LITER THE CO	0.0001	117	1	\$21	\$17	<b>\$</b> 0	#0	<b>\$</b> 0	0.00
97 98	PRINCIPAL MUTUAL LIFE INS CO PROFESSIONAL INS CORPORATION	0.0001	115	i	<b>\$23</b>	\$23	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
99	PROVIDIAN LIFE AND HEALTH INSURANCE CO	0.1250	43	633	\$32,171	\$22,902	<b>\$</b> 0	<b>#</b> 5,700	\$5,109	22.31
100	RELIABLE LIFE INSURANCE COMPANY*	1.1780	13	9,696	#303,133	#349,307	\$0	<b>\$76,388</b>	\$76,177	21.81
101	RELIANCE STANDARD LIFE INSURANCE CO*	0.0011	88	5	\$275	\$277	#0	\$1,220	\$1,220	440.43
102	RESERVE NATIONAL INSURANCE COMPANY	0.8718	15	1,718	\$224,354	\$231,655	<b>\$</b> 0	<b>#</b> 69,028	\$58,425	25.22
103	SECURITY MUTUAL LIFE INS CO OF NE	0.0005	99	1	<b>\$129</b>	<b>*124</b>	<b>\$0</b>	<b>\$0</b>	<b>\$</b> 0	0.00
104	SOUTHLAND LIFE INSURANCE COMPANY	0.0002	109	0	<b>\$56</b>	<b>#53</b>	<b>\$</b> 0	\$0 430 731	\$0 *34 033	0.00
105	STANDARD LIFE AND ACCIDENT INS CO	0.5214	23	6,855	\$134,182 *77	#138,305 #77	<b>\$</b> 0 <b>\$</b> 0	#38,731 #0	#34,933 #0	25.26 0.00
106	STANDARD LIFE INS CO OF INDIANA	0.0003	105	1	<b>\$77</b>	4//	φu	₽V	40	0.00
107	TIME INSURANCE COMPANY	0.0002	107	3	<b>\$61</b>	#62	<b>\$</b> 0	<b>#</b> 0	<b>\$</b> 0	0.00
108	TRANSAMERICA OCCIDENTAL LIFE INS CO	0.0018	84	5	\$456	<b>\$472</b>	<b>\$</b> 0	<b>\$</b> 0	<b>‡</b> 0	0.00
109	TRANSPORT LIFE INSURANCE COMPANY	0.3556	26	464	\$91,512	\$91,532	#0	#23,963	#33,571	36.68
110	TRAVELERS INSURANCE COMPANY THE	0.9571	14	284	\$246,295	\$246,538	#0	\$108,713	\$110,443	44.80
111	TRAVELERS PROTECTIVE ASSOC OF AMERICA	0.6391	18	11,739	<b>\$164,460</b>	<b>\$164,460</b>	<b>\$</b> 0	<b>\$150,424</b>	#150,424	91.47

LINE DESCRIPTION=ACCIDENT ONLY TYPE=INDIVIDUAL (continued)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF Insureds	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
112	TRUSTMARK INSURANCE CO (MUTUAL)	0.0185	55	343	\$4,773	\$4,692	<b>\$</b> 0	\$3,478	<b>\$</b> 3,738	79.67
113	UKRAINIAN NATIONAL ASSOCIATION	0.0001	116	2	\$22	\$22	80	\$0	<b>\$</b> 0	0.00
114	UNION BANKERS INSURANCE COMPANY	0.0910	48	21	\$23,409	<b>\$22,990</b>	<b>\$</b> 0	\$15,448	\$16,498	71.76
115	UNION CENTRAL LIFE INSURANCE CO	0.0007	95	4	\$180	\$184	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
116	UNION FIDELITY LIFE INSURANCE CO	0.0106	61	137	\$2,715	\$2,795	<b>#</b> 0	<b>\$1</b> 12	<b>\$-15</b>	
117	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.2621	31	1,601	\$67,459	<b>#71,337</b>	#0	<b>\$</b> 38,743	<b>\$54.020</b>	75.73
118	UNITED INSURANCE COMPANY OF AMERICA	0.1420	41	388	\$36,549	\$38,223	<b>š</b> 0	\$12,463	\$10,497	27.46
119	VETERANS LIFE INS CO	0.1270	42	274	\$32,688	\$32,447	<b>\$</b> 0	\$2,486	\$2,752	8.48
120	WASHINGTON NATIONAL INSURANCE CO*	3.8625	5	4,328	#993,954	\$1,007,588	<b>\$</b> 0	\$254,309	\$259,831	25.79
121	WESTERN AND SOUTHERN LIFE INS CO	0.4710	24	5,293	\$121,204	\$120,908	<b>\$</b> 0	\$50,040	\$61,234	50.65
				******			****	*=====		======
	TOTAL	100.000		315,113	\$25,733,568	\$26,103,984	\$41,915	\$6,846,627	\$9,045,107	34.65

......LINE DESCRIPTION=DISABILITY INCOME TYPE=INDIVIDUAL ......

			LINE DESCRI							
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF Insureds	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
_		1 1500	20	1 260	\$620,714	\$614,370	#0	\$209,929	\$180,798	29.43
1	AID ASSOCIATION FOR LUTHERANS	1.1528	20 67	1,360		\$42,266	<b>\$</b> 0	\$0	\$0	0.00
2	AIG LIFE INSURANCE COMPANY	0.0772		10	\$41,560		<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
3	ALEXANDER HAMILTON LIFE INS CO OF AMERI	0.3261	43	547	\$175,591	<b>\$175,591</b>				0.00
4	ALL AMERICAN LIFE INSURANCE COMPANY*	0.0000	184	1	#0	<b>\$</b> 0	<b>\$</b> 0	#600	\$1,466	
5	ALLIED LIFE INS CO	0.0139	112	36	<b>\$7,507</b>	<b>\$7,399</b>	<b>\$</b> 0	\$12,021	\$11,665	157.66
6	AMERICAN BANKERS LIFE ASSUR OF FLORIDA	0.0038	151	2	#2,070	\$2,070	<b>\$</b> 0	\$23,792	\$23,737	1146.71
7	AMERICAN FIDELITY ASSURANCE COMPANY	0.0030	156	9	\$1,594	\$1,577	#0	\$0	\$-76	
8	AMERICAN FRANKLIN LIFE INS CO THE	0.0394	84	25	\$21,202	<b>\$21,271</b>	<b>\$</b> 0	#0	\$4,126	19.40
9	AMERICAN GENERAL LIFE & ACCIDENT INS CO	0.0763	68	1,588	\$41,064	<b>\$41,390</b>	<b>\$</b> 0	\$24,964	<b>\$27,383</b>	66.16
10	AMERICAN GENERAL LIFE INSURANCE CO	0.0007	169	1	<b>\$353</b>	\$356	<b>\$</b> 0	#0	<b>\$</b> 0	0.00
11	AMERICAN HERITAGE LIFE INSURANCE CO	0.0441	80	93	\$23,761	#23,941	<b>#</b> 0	\$11,810	\$12,069	50.41
12	AMERICAN INCOME LIFE INS CO	0.0399	83	115	\$21,492	<b>\$22,137</b>	<b>\$</b> 0	\$12,582	\$12,041	54.39
13	AMERICAN INSURANCE CO OF TEXAS*	0.0637	73	79	<b>\$34,296</b>	<b>\$</b> 35,778	<b>\$</b> 0	\$18,621	<b>\$16,076</b>	44.93
14	AMERICAN MUTUAL LIFE INSURANCE COMPANY	0.0532	78	79	\$28,662	#28,717	<b>\$</b> 0	\$2,662	<b>\$1,976</b>	6.88
15	AMERICAN NATIONAL INSURANCE COMPANY*	0.1151	59	82	\$61,960	<b>\$</b> 55,500	\$0	\$49,498	\$21,030	37.89
16	AMERICAN REPUBLIC INSURANCE COMPANY	0.0012	165	1	<b>\$654</b>	\$691	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
17	AMERICAN UNITED LIFE INSURANCE CO	0.0913	63	65	\$49,152	#48,720	<b>\$</b> 0	<b>\$</b> 61,997	\$97,979	201.11
18	AMERITAS LIFE INSURANCE CORP	0.0221	103	54	\$11,921	#12,848	<b>\$</b> 0	\$5,992	\$14,939	116.27
19	AUTO OWNERS LIFE INSURANCE COMPANY	0.0238	100	35	\$12,792	\$11,950	<b>\$</b> 0	#8,635	\$13,712	114.74
20	BANKERS LIFE AND CASUALTY COMPANY	0.2561	44	592	\$137,872	#135,038	<b>\$</b> 0	\$132,079	\$55,782	41.31
21	BANKERS NATIONAL LIFE INS CO	0.0000	184	0	\$0	#0	<b>#</b> 0	<b>\$</b> 550	#0	
22	BANKERS SECURITY LIFE INS SOCIETY	0.0016	162	3	<b>\$</b> 872	\$874	<b>š</b> 0	<b>#</b> 0	<b>š</b> 0	0.00
	BENEFICIAL LIFE INSURANCE COMPANY	0.0001	181	ĩ	#30	#30	\$0	<b>\$</b> 0	\$0	0.00
23	BERKSHIRE LIFE INSURANCE COMPANY	0.1437	53	107	<b>\$</b> 77,383	<b>\$</b> 77,598	\$0	\$26,233	\$20,808	26.82
24	BUSINESS MENS ASSURANCE COMPANY BUSINESS MENS ASSURANCE CO OF AMERICA	0.6757	32	873	\$363,817	\$368,454	<b>\$</b> 0	\$223,182	4-37,774	
25	BUSINESS MENS ASSORANCE CO OF AMERICA	0.0/3/	32	0/3	•		•			
26	CENTRAL STATES HEALTH & LIFE CO	0.1166	58	267	\$62,797	<b>\$63,995</b>	\$0	<b>\$54,631</b>	<b>\$</b> 53,739	83.97
27	CENTRAL UNITED LIFE INSURANCE CO*	0.0073	132	9	#3,911	#3,847	#0	\$7,679	\$7,026	182.64
28	CENTURY LIFE OF AMERICA	0.0118	116	65	\$6,349	<b>\$6,483</b>	#0	\$9,894	\$5,400	83.29
29	CHUBB LIFE INS CO OF AM	0.3418	42	81	<b>\$184,034</b>	\$184,208	<b>\$</b> 0	\$46,760	\$47,373	25.72
30	CINCINNATI LIFE INSURANCE COMPANY THE	0.0087	126	12	<b>\$4</b> ,669	<b>\$4,717</b>	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
31	COLONIAL LIFE & ACCIDENT INS CO	1.3338	17	3,315	<b>\$718,166</b>	<b>\$718,443</b>	<b>\$</b> 0	\$217,481	\$253,708	35.31
32	COLUMBIA UNIVERSAL LIFE INS CO	0.0094	122	134	<b>\$</b> 5,076	<b>\$4,872</b>	<b>#</b> 0	\$2,767	<b>\$2,300</b>	47.21
33	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.0003	175	1	<b>\$185</b>	\$171	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
34	COLUMBUS LIFE INSURANCE CO	0.0076	130	14	\$4,117	<b>\$4,307</b>	<b>\$</b> 0	#0	<b>\$</b> 0	0.00
35	COMBINED INSURANCE CO OF AMERICA	1.5035	14	4,483	#809,540	<b>\$965,421</b>	\$0	\$314,517	<b>\$476,163</b>	49.32
36	COMMERCIAL LIFE INSURANCE COMPANY*	0.6993	30	946	\$376,540	#369,009	#0	#377,782	<b>\$381,560</b>	103.40
37	COMMERCIAL TRAVELERS MUTUAL INS CO	0.0071	134	35	\$3,817	#3,889	<b>š</b> 0	\$2,373	\$2,346	60.32
38	COMMERCIAL UNION LIFE INS CO OF AMERICA	0.0042	147	5	\$2,246	#1,984	<b>š</b> 0	#0	<b>\$</b> 0	0.00
39	COMMONWEALTH LIFE INSURANCE COMPANY	0.0000	182	i	#10	\$10	. <b>.</b>	<b>#</b> 0	<b>š</b> 0	0.00
40	CONNECTICUT MUTUAL LIFE INS CO	4.3676	5	2,930	\$2,351,777	\$2,334,046	<b>\$</b> 0	<b>\$622,289</b>	<b>\$639,338</b>	27.39
41	CONNECTICUT NATIONAL LIFE INS CO	0.0110	118	4	<b>\$</b> 5,919	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	_
41	CONNECTICUT NATIONAL LIFE INS CO	1.0475	23	616	<b>\$</b> 564,039	\$535,105	<b>\$</b> 0	<b>#190,463</b>	<b>\$341,005</b>	63.73
42		0.0919	62	132	\$49,462	\$48,702	<b>\$</b> 0	\$13,003	\$14,976	30.75
43	CONTINENTAL GENERAL INSURANCE CO	0.0232	101	40	\$12,515	\$12,944	<b>\$</b> 0	\$15,919	\$9,578	74.00
44 45	CONTINENTAL WESTERN LIFE INS CO COUNTRY LIFE INSURANCE COMPANY	0.0232	55	156	\$72,490	\$70,344	\$0	\$13,952	\$33,901	48.19
_					, .	•	•		, ,	
46	CROWN LIFE INSURANCE COMPANY*	0.3886 0.0005	40 172	146 4	\$209,218 \$263	\$124,071 \$262	#0 #0	\$138,958 \$110	\$113,544 \$107	91.52 40.84
47	CSA FRATERNAL LIFE			3	#263 #878	#878	<b>\$</b> 0	<b>\$110</b>	\$107 \$0	0.00
48	EMPLOYEES LIFE COMPANY (MUTUAL)	0.0016	161	6	#2,959	#3,470	<b>\$</b> 0	<b>\$5,850</b>	\$71,546	2061.84
49 50	EMPLOYERS LIFE INS CO OF WAUSAU EMPLOYERS MODERN LIFE COMPANY	0.0055 0.0418	141 81	194	\$22,524	\$23,843	<b>#</b> 0	<b>\$9,915</b>	\$12,169	51.04
20					•		·	•		
51	EQUITABLE LIFE & CASUALTY INS CO	0.0021	159	6	\$1,120 41 310 733	\$2,954 *1 300 001	<b>\$</b> 0	\$1,545	\$441 4360 100	14.93
52	EQUITABLE LIFE ASSUR SOCIETY OF THE US	2.4342	10	1,254	\$1,310,723	\$1,309,981	#0	<b>\$361,621</b>	<b>\$360,199</b>	27.50
53	EQUITABLE LIFE INSURANCE CO OF IOWA	0.0178	108	46	<b>\$9,604</b>	<b>\$9,960</b>	#0	\$5,174 \$3,330	<b>\$39,986</b>	401.47
54	EXECUTIVE FUND LIFE INSURANCE CO	0.0082	127	1	\$4,401	<b>\$4,480</b>	<b>\$</b> 0	<b>\$3,328</b>	\$2,029	45.29
55	FAMILY LIFE INSURANCE COMPANY*	0.0058	138	69	\$3,104	<b>\$3,148</b>	<b>\$0</b>	#1,302 #92,436	<b>\$264</b>	8.39
56	FARM BUREAU LIFE INS CO OF MISSOURI	0.1124	60	184	<b>\$60,498</b>	<b>\$60,551</b>	#0	\$82,476	<b>\$607,464</b>	1003.23

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF Insureds	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
57	FARMERS NEW WORLD LIFE INSURANCE CO	0.0092	124	35	\$4,965	\$5,266	<b>#</b> 0	<b>\$1,920</b>	\$1,958	37.18
58	FEDERAL HOME LIFE INSURANCE COMPANY*	0.0303	90	39	<b>\$16,310</b>	\$18,013	\$0	#0	\$8,503	47.20
59	FEDERAL LIFE INSURANCE CO MUTUAL	0.0005	173	5	\$255	\$256	<b>\$0</b>	\$450	\$526	205.47
60 61	FEDERATED LIFE INSURANCE COMPANY FIDELITY SECURITY LIFE INSURANCE CO*	0.4476 0.0064	39 136	339 35	\$240,997 \$3,422	#0 #3,449	<b>\$</b> 0	\$145,956	<b>\$</b> 0	5.60
01	FIDELITY SECORITY LIFE INSURANCE CO-	0.0004	130	,,,	43,422	43,443	<b>\$</b> 0	\$200	\$193	5.60
62	FORD LIFE INSURANCE COMPANY	0.0807	66	116	\$43,439	\$44,730	\$0	<b>\$</b> 36,600	#35,893	80.24
63	FORT DEARBORN LIFE INS CO	0.0039	150	17	\$2,077	\$2,077	<b>š</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
64	FRANKLIN LIFE INSURANCE COMPANY	1.4541	15	1,404	\$782,984	<b>\$788,277</b>	<b>\$</b> 0	\$234,883	\$441,381	55.99
65	GENERAL AMERICAN LIFE INSURANCE CO	3.2456	6	2,504	<b>\$1,747,581</b>	\$1,974,980	\$1,286	\$460,353	<b>\$890,669</b>	45.10
66	GREAT AMERICAN LIFE INSURANCE CO	0.0011	167	4	<b>\$</b> 568	<b>\$640</b>	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
67	GREAT AMERICAN RESERVE INS CO	0.0374	86	34	\$20,124	\$20,645	<b>\$</b> 0	\$202	\$216	1.05
68	GREAT WEST LIFE ASSURANCE COMPANY*	0.3432	41	249	\$184,777	\$169,245	<b>\$</b> 0	\$133,620	\$152,588	90.16
69	GUARANTEE MUTUAL LIFE COMPANY	0.0106	119	14	\$5,711	\$5,711	<b>\$</b> 0	\$10,138	\$10,268	179.79
70	GUARANTEE RESERVE LIFE INSURANCE CO	0.0182	107	729	\$9,794	\$10,237	<b>š</b> 0	\$14,195	\$10,112	98.78
71	GUARANTEE TRUST LIFE INSURANCE CO*	•	•	1	\$-22	\$-22	<b>\$</b> 0	<b>\$</b> 0	\$-7	•
72	GUADANTY NAMIONAL LIEP INCUDANCE CO	0 0000	103	4	40	<b>*</b> 0	40	40	40	0.00
72	GUARANTY NATIONAL LIFE INSURANCE CO GUARDIAN LIFE INSURANCE CO OF AMERICA	0.0000 0.8181	183 28	500	#8 #440,483	#8 #436,480	#0 #6,198	#0 #246,606	\$0 \$640,934	0.00 146.84
74	GULF LIFE INSURANCE COMPANY	0.0067	135	44	<b>\$3,623</b>	<b>\$3,682</b>	<b>\$0,190</b>	\$4,343	\$4,197	113.99
75	HARVEST LIFE INSURANCE COMPANY THE	0.0042	146	3	\$2,258	\$3,181	<b>\$</b> 0	#1,545	\$-9,277	113.33
76	HAWKEYE NATIONAL LIFE INSURANCE CO	0.0004	174	5	#209	\$207	\$0	\$0	\$0	0.00
77	HEALTH INSURANCE OF VERMONT INC	0.1173	57	123	\$63,158	\$61,182	<b>\$</b> 0	\$8,183	\$2,680	4.38
78 79	HORACE MANN LIFE INSURANCE COMPANY	0.0310 1.1303	89 21	125 1,217	\$16,713	\$16,916	<b>\$</b> 0	<b>\$7,200</b>	\$6,142	36.31
80	IDS LIFE INSURANCE COMPANY ILLINOIS MUTUAL LIFE & CASUALTY CO	1.6788	12	2,490	\$608,610 \$903,979	#608,983 #854,061	#0 #0	\$92,997 *460.354	<b>\$151,594</b> <b>\$490,733</b>	24.89 57.46
81	INDEPENDENT ORDER OF FORESTERS THE	0.0325	87	197	\$17,498	\$17,498	\$184	\$469,254 \$8,345	\$8,345	47.69
	INDUFERDENT ORDER OF TORBUTERS THE	0.0323	· · ·		427,420	41,,150	4104	40,323	40,343	47.03
82	INDIANAPOLIS LIFE INSURANCE CO	0.1666	48	159	\$89,701	\$93,694	<b>#</b> 0	\$40,184	<b>\$58,996</b>	62.97
83	INDIVIDUAL ASSUR CO LIFE HEALTH & ACCID	0.0724	70	203	\$38,992	\$43,973	<b>\$</b> 0	\$37,071	#36,471	82.94
84 85	INTERCONTINENTAL LIFE INSURANCE CO	0.0039	149	6 9	\$2,097	\$1,945	#0	\$2,546	<b>\$3,074</b>	158.05
85 86	INVESTORS LIFE INS CO OF NORTH AMERICA ITT HARTFORD LIFE AND ANNUITY INS CO	0.0127 0.0102	115 120	39	\$6,848 \$5,486	\$7,132 \$5,500	#0 #0	\$22,899 \$11,904	\$21,083 \$9,603	295.61 174.60
•	III MARIFORD BIFE AND AMOUNT IND CO	0.0102	120	3,5	45,200	43,300	ą v	<b>411,704</b>	49,003	1/4.00
87	JEFFERSON PILOT LIFE INS CO	0.1645	49	319	#88,590	<b>\$87,340</b>	<b>\$</b> 0	\$22,753	\$25,440	29.13
88	JOHN HANCOCK MUTUAL LIFE INS CO	0.4522	38	279	\$243,492	<b>\$255,270</b>	<b>\$335</b>	<b>\$110,253</b>	<b>\$163,305</b>	63.97
89	KANSAS CITY LIFE INSURANCE CO	0.0675	71	147	\$36,326	\$37,005	<b>\$</b> 0	\$27,046	<b>\$14,792</b>	39.97
90 91	LAFAYETTE LIFE INSURANCE CO THE	0.0055	140	. 8	\$2,987	<b>#3,070</b>	<b>\$82</b>	<b>\$3,451</b>	\$3,590	116.94
91	LIBERTY LIFE ASSUR CO OF BOSTON	0.0030	155	11	\$1,608	<b>\$1,608</b>	\$0	\$6,268	\$6,268	389.80
92	LIBERTY LIFE INSURANCE COMPANY*	0.0195	105	242	\$10,517	\$11,913	<b>\$</b> 0	\$5,140	#3,288	27.60
93	LIFE & HEALTH INS CO OF AMERICA*	0.0011	166	1	<b>\$</b> 599	<b>\$</b> 620	<b>\$</b> 0	#0	\$0	0.00
94	LIFE INVESTORS INS CO OF AMERICA	0.0391	85	56	\$21,039	#21,275	<b>#</b> 0	<b>\$15,360</b>	<b>\$20,516</b>	96.43
95	LINCOLN BENEFIT LIFE COMPANY	0.0247	98	49	<b>\$13,318</b>	<b>\$15,825</b>	<b>\$</b> 0	#49,513	/ \$49,513	312.88
96	LINCOLN MUTUAL LIFE INSURANCE CO	0.0072	133	21	<b>\$3,863</b>	\$3,909	<b>\$</b> 0	<b>\$1,653</b>	\$1,474	37.71
97	LINCOLN NATIONAL LIFE INSURANCE CO*	1.8263	11	1,007	<b>\$983,405</b>	<b>\$937,856</b>	<b>\$</b> 0	\$415,011	\$339,411	36.19
98	LONE STAR LIFE INSURANCE COMPANY*	0.6818	31	1,057	\$367,118	#374,407	\$0	\$129,591	\$109,434	29.23
99	LOYAL AMERICAN LIFE INSURANCE CO	0.0030	154	9	\$1,638	<b>\$1,650</b>	<b>#</b> 0	\$1,067	<b>\$</b> 967	58.61
100	LUTHERAN BROTHERHOOD	0.4699	36	659	<b>\$253,002</b>	<b>\$248,334</b>	<b>\$</b> 775	#88,766	\$182,757	73.59
101	MADISON NATIONAL LIFE INSURANCE CO, INC	0.0045	144	49	\$2,415	\$2,415	<b>\$</b> 0	#0	<b>\$</b> 0	0.00
102	MANUFACTURERS LIFE INSURANCE CO	0.0056	139	12	<b>\$3,032</b>	\$3,140	\$220	<b>\$289</b>	\$289	9.20
103	MASSACHUSETTS CASUALTY INSURANCE CO	0.7024	29	447	\$378,215	<b>\$388,745</b>	<b>\$</b> 0	\$31,765	<b>\$</b> 37,317	9.60
104	MBL LIFE ASSURANCE CORPORATION	0.1516	51	208	#81,604	\$85,068	<b>\$</b> 0	\$46,545	4-16,190	
105	MEDICO LIFE INSURANCE COMPANY	0.0075	131	10	\$4,029	\$4,905	#0	\$4,541	#9,803	199.86
106	MEGA LIFE AND HEALTH INS CO THE	0.0644	72	101	#34,657	<b>\$</b> 27,327	<b>‡</b> 0	#0	#0	0.00
107	METROPOLITAN LIFE INSURANCE COMPANY	0.4586	37	553	\$246,921	\$245,806	<b>\$</b> 159	476 122	<b>\$149,634</b>	60.87
108	MIDAMERICA LIFE INSURANCE COMPANY	0.4586	158	4	\$1,268	#1,264	\$0 \$129	<b>\$76,133</b>	\$149,634 \$0	0.00
109	MINNESOTA MUTUAL LIFE INSURANCE CO	1.3969	16	786	\$752,167	\$656,521	<b>\$</b> 0	\$0 \$267,084	<b>\$462,650</b>	70.47
110	MODERN WOODMEN OF AMERICA	0.0159	110	59	#8,538	\$8,594	\$276	\$7,611	\$7,207	83.86
111	MONUMENTAL LIFE INSURANCE COMPANY*	0.2349	45	1,221	\$126,462	<b>\$129,066</b>	#0	<b>\$109,096</b>	\$107,671	83.42
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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
112	MOUNTAIN STATES LIFE INS CO OF AMERICA	0.0006	170	1	#318	\$312	\$0	\$3,000	\$5,799	1858.65
113	MUTUAL LIFE INSURANCE CO OF NY*	1.1041	22	812	#594,498	\$581,196	\$18,220	\$224,866	\$268,199	46.15
114	MUTUAL OF OMAHA INSURANCE COMPANY	2.6945	8	4,085	#1,450,859	\$1,466,816	\$0	\$1,013,398	\$687,793	46.89
115	NATIONAL FIDELITY LIFE INSURANCE CO	0.0608	75	163	\$32,759	\$34,228	#0	#38,444	\$43,869	128.17
116	NATIONAL FINANCIAL INSURANCE COMPANY	0.0466	79	50	\$25,072	\$25,608	#0	#36,167	\$33,835	132.13
117	NATIONAL FOUNDATION LIFE INS CO	0.0002	177	0	#120	\$121	#0	\$0	#0	0.00
118	NATIONAL GUARDIAN LIFE INSURANCE CO	0.0312	88	60	#16,811	\$20,503	#0	\$4,927	#4,927	24.03
119	NATIONAL LIFE INSURANCE COMPANY	0.9983	25	622	#537,538	\$554,005	#36,304	\$188,654	#280,806	50.69
120	NATIONAL TRAVELERS LIFE COMPANY	0.0940	61	319	\$50,627	\$50,808	\$0	\$87,199	\$82,018	161.43
121	NATIONWIDE LIFE INSURANCE COMPANY	0.0045	143	7	\$2,424	\$2,345	\$0	\$0	\$51	2.17
122	NEW YORK LIFE INSURANCE COMPANY NORTH AMERICAN CO FOR LIFE & HEALTH IN* NORTH CAROLINA MUTUAL LIFE INS CO	2.4504	9	1,619	\$1,319,414	<b>\$1,326,887</b>	#632	\$361,906	<b>\$1,221,202</b>	92.04
123		0.0005	171	34	\$291	<b>\$333</b>	#0	\$20	<b>\$52</b>	15.62
124		0.0002	176	1	\$130	<b>\$132</b>	#0	\$0	<b>\$0</b>	0.00
125	NORTHWESTERN MUTUAL LIFE INS CO	14.3170	1	10,486	\$7,709,035	\$7,820,981	\$202,486	\$1,898,083	\$6,047,424	77.32
126	OHIO LIFE INSURANCE COMPANY	0.0223	102	23	\$12,008	\$11,460	\$0	\$1,850	\$5,450	47.56
127	OHIO NATIONAL LIFE ASSURANCE CORP OHIO NATIONAL LIFE INS CO THE OLD AMERICAN INSURANCE COMPANY	0.5477	34	375	\$294,885	\$294,437	#0	#78,869	\$78,250	26.58
128		0.0248	97	64	\$13,379	\$13,441	#0	#958	\$158	1.18
129		0.0241	99	84	\$12,970	\$13,399	#0	#7,400	\$5,662	42.26
130	OLD REPUBLIC LIFE INSURANCE COMPANY	0.1617	50	6,157	\$87,042	\$87,042	#0	\$10,419	\$15,341	17.62
131	PAUL REVERE LIFE INSURANCE CO	13.6883	2		\$7,370,541	\$7,534,167	#0	\$2,141,853	\$3,219,589	42.73
132	PENINSULAR LIFE INSURANCE COMPANY	0.0079	129	21	\$4,256	\$5,248	#0	#1,833	\$795	15.15
133	PENNSYLVANIA LIFE INSURANCE COMPANY	1.5386	13	699	\$828,469	\$849,647	#0	#331,911	\$576,787	67.89
134	PEOPLES SECURITY LIFE INSURANCE COMPANY	0.0001	178	1	\$72	\$72	#0	#915	\$915	1270.83
135	PFL LIFE INSURANCE COMPANY	0.0825	65	229	\$44,417	\$45,690	\$0	\$31,986	\$30,109	65.90
136	PHOENIX HOME LIFE MUTUAL INS CO	0.5222	35	8	\$281,192	\$290,322	\$2	\$82,002	\$168,953	58.20
137	PHYSICIANS MUTUAL INSURANCE COMPANY	0.0292	91	50	\$15,738	\$15,766	#0	\$25,140	\$25,275	160.31
138	PIONEER LIFE INSURANCE CO OF IL	0.0094	123	17	\$5,062	\$5,186	#0	\$11,239	\$9,471	182.63
139	PREFERRED RISK LIFE INSURANCE CO	0.0275	93	36	\$14,792	\$14,727	#0	\$0	\$0	0.00
140	PRIMERICA LIFE INSURANCE COMPANY	0.0154	111	28	\$8,312	\$8,173	\$0	<b>\$0</b>	\$0	0.00
141	PRINCIPAL MUTUAL LIFE INS CO	1.2322	19	834	\$663,468	\$528,525	\$8,436	<b>\$294,640</b>	\$377,212	71.37
142	PROFESSIONAL INS CORPORATION PROTECTIVE LIFE INSURANCE COMPANY PROVIDENT LIFE AND ACCIDENT INS CO	0.1458	52	236	\$78,509	\$78,399	#0	#66,657	\$74,011	94.40
143		0.1319	56	132	\$71,000	\$71,075	#0	#33,868	\$36,147	50.86
144		11.9316	3	5,236	\$6,424,599	\$6,510,030	#0	#2,498,671	\$5,805,645	89.18
145	PRUDENTIAL INSURANCE CO OF AMERICA THE	0.8229	27	975	\$443,086	\$411,504	\$2,240	\$150,637	\$83,870	20.38
146	PYRAMID LIFE INSURANCE COMPANY	0.0131	114	17	\$7,072	\$7,094	\$0	\$914	\$-2,667	
147	RELIANCE STANDARD LIFE INSURANCE CO*	0.0032	153	6	\$1,718	\$1,729	#0	\$1,788	\$1,788	103.41
148	REPUBLIC VANGUARD LIFE INSURANCE CO	0.0046	142	20	\$2,481	\$3,056	#0	\$0	\$0	0.00
149	RESERVE NATIONAL INSURANCE COMPANY	0.0173	109	43	\$9,329	\$9,722	#0	\$25,527	\$25,125	258.43
150	ROYAL MACCABEES LIFE INSURANCE CO	3.0678	7	741	\$1,651,888	\$1,668,959	\$0	\$405,154	\$196,870	11.80
151	SECURA LIFE INSURANCE CO	0.0001	180	1	\$60	\$-267	\$0	\$0	\$0	
152	SECURITY GENERAL LIFE INSURANCE CO	0.0089	125	11	\$4,819	<b>\$4,597</b>	#0	#1,560	\$1,556	33.85
153	SECURITY LIFE INS CO OF AMERICA	0.0252	96	22	\$13,550	<b>\$13,673</b>	#0	#7,505	\$7,667	56.07
154	SECURITY MUTUAL LIFE INS CO OF NE	0.0037	152	14	\$2,009	<b>\$2,246</b>	#0	#255	\$492	21.91
155	SECURITY MUTUAL LIFE INS CO OF NY	0.0252	95	17	\$13,559	\$14,264	\$51	\$2,154	\$3,731	26.16
156	SENTRY LIFE INSURANCE CO (LEH ACCT)	0.0079	128	22	\$4,258	\$4,589	\$0	\$9,355	\$3,475	75.72
157	SHELTER LIFE INSURANCE CO	0.8558	26	1,197	<b>\$460,811</b>	<b>\$482,831</b>	\$0	<b>\$461,693</b>	\$372,324	77.11
158	SMA LIFE ASSURANCE COMPANY	1.2566	18	831	<b>\$676,628</b>	<b>\$672,249</b>	\$0	<b>\$51,933</b>	\$75,716	11.26
159	SOUTHLAND LIFE INSURANCE COMPANY	0.0017	160	5	<b>\$920</b>	<b>\$852</b>	\$0	<b>\$0</b>	\$0	0.00
160	STANDARD INSURANCE COMPANY	0.0058	137	6	\$3,110	#3,163	\$0	\$0	\$0	0.00
161	STANDARD LIFE AND ACCIDENT INS CO	0.0114	117	62	\$6,123	#6,327	\$0	\$2,538	\$2,188	34.58
162	STANDARD LIFE INS CO OF INDIANA	0.0012	164	4	\$656	\$656	\$0	\$0	#0	0.00
163	STATE MUTUAL LIFE ASSUR CO OF AMERICA	0.0541	77	93	\$29,137	\$29,212	\$0	\$30,455	#29,534	101.10
164	TMG LIFE INSURANCE COMPANY	0.0745	69	183	\$40,131	\$40,322	\$0	\$72,901	#75,397	186.99
165	TRANSAMERICA OCCIDENTAL LIFE INS CO	0.0416	82	131	\$22,379	#23,168	\$0	#62,364	\$46,145	199.18
166	TRANSPORT LIFE INSURANCE COMPANY	0.0861	64	103	\$46,337	#45,832	\$0	#10,980	\$15,101	32.95

LINE DESCRIPTION=DISABILITY INCOME TYPE=INDIVIDUAL (continued)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF Insureds	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM BARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
167	TRAVELERS INSURANCE COMPANY THE	0.6729	33	397	\$362,352	<b>\$352,289</b>	\$0	\$101,097	<b>*</b> -43,339	_
168	TRUSTMARK INSURANCE CO (MUTUAL)	0.2006	47	1,294	\$108,035	\$106,198	<b>\$</b> 0	\$54,183	\$58,241	54.84
169	UNION BANKERS INSURANCE COMPANY	0.0186	106	· g	\$10,032	\$9,853	<b>\$</b> 0	\$6,621	\$7,071	71.76
170	UNION CENTRAL LIFE INSURANCE CO	1.0450	24	871	\$562,694	<b>\$</b> 568,227	<b>\$</b> 0	\$145,824	\$201,520	35.46
171	UNION LABOR LIFE INSURANCE COMPANY	0.0009	168	2	<b>\$468</b>	\$474	#0	\$106	\$97	20.46
172	UNITED AMERICAN INSURANCE COMPANY	0.0044	145	17	\$2,369	\$2,342	\$0	<b>\$</b> 0	<b>\$</b> 0	0.00
173	UNITED HOME LIFE INSURANCE COMPANY	0.0095	121	15	\$5,142	\$5,142	\$0	<b>\$</b> 0	*0	0.00
174	UNITED INSURANCE COMPANY OF AMERICA	0.0624	74	357	<b>\$33,620</b>	<b>\$35,160</b>	\$0	\$19,108	\$16,093	45.77
175	UNITED LIFE INSURANCE COMPANY	0.0256	94	55	\$13,802	\$13,896	\$0	<b>\$15,999</b>	\$92,541	665.95
176	UNITED OF OMAHA LIFE INS CO	0.0001	179	2	\$67	<b>\$</b> 67	#0	\$1,200	\$3,862	5764.18
177	UNITED TEACHER ASSOCIATES INSURANCE CO*	0.1412	54	389	<b>\$</b> 76,017	<b>#105,134</b>	<b>\$</b> 0	\$173,314	<b>\$169,720</b>	161.43
178	UNUM LIFE INS CO OF AMERICA	6.5787	4	2,598	\$3,542,347	\$3,159,080	<b>\$</b> 3	\$2,252,887	\$4,880,998	154.51
179	USAA LIFE INSURANCE COMPANY	0.2210	46	95	\$118,984	\$117,224	#0	\$42,244	\$266,084	226.99
180	VULCAN LIFE INSURANCE COMPANY	0.0203	104	25	\$10,949	\$11,286	\$0	\$10,320	\$6,907	61.20
181	WASHINGTON NATIONAL INSURANCE CO*	0.0134	113	92	\$7,223	\$7,065	<b>\$</b> 0	\$17,882	\$18,842	266.69
182	WESTERN FIDELITY INSURANCE COMPANY	0.0014	163	1	\$742	<b>\$727</b>	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
183	WISCONSIN NATIONAL LIFE INSURANCE CO*	0.0025	157	ī	\$1,344	\$1,353	\$0	<b>\$</b> 7,207	<b>\$</b> -459	0.00
184	WOODMEN ACCIDENT AND LIFE COMPANY*	0.0291	92	49	\$15,653	\$13,181	\$0	\$18,399	\$9,236	70.07
185	WOODMEN OF THE WORLD LIFE INS SOCIETY	0.0042	148	19	\$2,237	\$2,246	\$0	\$0	\$0	0.00
186	WORLD INSURANCE COMPANY	0.0593	76	90	\$31,906	<b>\$32,512</b>	\$0	<b>\$40,507</b>	\$94,039	289.24
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	TOTAL	100.000		82,242	<b>\$53,845,376</b>	<b>\$</b> 53,605,855	\$277,889	\$20,415,407	\$34,435,420	64.24

LINE DESCRIPTION=DENTAL TYPE=INDIVIDUAL .....

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF Insureds	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	BLUE CROSS & BLUE SHIELD OF KANSAS CITY	54.9416	1	16,560	\$424,638	<b>\$425,735</b>	\$0	<b>\$</b> 352,702	\$347,535	81.63
2	KANAWHA INSURANCE COMPANY	0.1786	4	7	\$1,380	\$1,387	\$0	#804	<b>\$</b> 780	56.24
3	MISSOURI VALLEY LIFE AND HEALTH INS CO	37.5153	. 2	11,585	\$289,952	#289,952	<b>\$</b> 0	\$173,289	<b>\$173,289</b>	59.76
4	MUTUAL OF OMAHA INSURANCE COMPANY	7.3646	3	335	<b>\$</b> 56,920	<b>\$56,123</b>	<b>\$</b> 0	#20,460	\$14,728	26.24
		*****					*******		*****	*****
	TOTAL	100.000		28.487	<b>\$772.890</b>	±773.197	#0	\$547.255	#536 332	69 37

..... LINE DESCRIPTION=LIMITED BENEFIT TYPE=INDIVIDUAL .....

obs	COMPANY NAME	Market Share	RANK BY MARKET SHARE	NUMBER OF Insureds	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AID ASSOCIATION FOR LUTHERANS	0.0836	41	141	\$19,549	\$20,074	<b>\$</b> 0	\$9,667	\$9,874	49.19
2	AIG LIFE INSURANCE COMPANY	0.0032	79	141	<b>\$749</b>	\$761	\$0	<b>\$1,500</b>	\$1,788	234.95
3	ALEXANDER HAMILTON LIFE INS CO OF AMERI	0.0100	67	54	\$2,340	\$2,340	<b>\$</b> 0	\$1,040	\$1,040	44.44
4	ALLSTATE LIFE INSURANCE COMPANY	0.0010	85	1	\$226	\$265	#0	\$6,420	\$6,431	2426.79
5	AMERICAN COMBINED LIFE INS CO	0.2828	28	184	<b>\$66,167</b>	<b>\$64,487</b>	<b>#</b> 0	\$47,149	\$37,827	58.66
6	AMERICAN FAMILY LIFE ASSUR CO GA	7.0873	4	32,990	\$1,658,000	\$1,665,113	<b>\$</b> 0	\$564,807	\$578,109	34.72
7	AMERICAN FIDELITY ASSURANCE COMPANY			Ö	<b>\$-10</b>	<b>\$35</b>	\$0	\$410	<b>\$</b> 557	1591.43
8	AMERICAN GENERAL LIFE & ACCIDENT INS CO	2.1531	9	4,838	<b>\$</b> 503,698	<b>\$</b> 503,838	<b>\$</b> 0	\$129,910	\$149,362	29.64
9	AMERICAN HERITAGE LIFE INSURANCE CO	0.2116	31	11	\$49,508	<b>\$49,882</b>	<b>\$</b> 0	\$24,608	\$25,147	50.41
10	AMERICAN INCOME LIFE INS CO	0.6238	19	1,046	\$145,924	<b>\$142,045</b>	<b>\$</b> 0	\$41,245	\$24,744	17.42
11	AMERICAN INSURANCE CO OF TEXAS*	0.0109	65	16	\$2,540	\$2,650	<b>\$</b> 0	\$1,379	\$1,191	44.94
12	AMERICAN REPUBLIC INSURANCE COMPANY	0.4653	23	1,083	\$108,849	\$111,807	<b>\$</b> 0	\$48,389	\$20,569	18.40
13	BANKERS COMMERCIAL LIFE INS CO	1.3894	11	858	<b>\$325,030</b>	<b>\$325,030</b>	<b>\$</b> 0	\$75,245	\$75,245	23.15
14	BANKERS LIFE AND CASUALTY COMPANY	1.2265	13	484	<b>\$286,920</b>	\$282,462	<b>\$</b> 0	\$8,297	\$75,904	26.87
15	BANKERS SECURITY LIFE INS SOCIETY	0.0003	88	1	\$76	<b>\$</b> 76	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
16	CENTRAL STATES HEALTH & LIFE CO	0.0525	46	179	\$12,282	\$12,625	<b>#</b> 0	\$2,329	\$3,778	29.92
17	CENTRAL UNITED LIFE INSURANCE CO*	0.0325	58	70	<b>\$7,592</b>	\$7,440	<b>\$</b> 0	\$0	\$0	0.00
18	CINCINNATI LIFE INSURANCE COMPANY THE	0.0054	72	5 5	\$1,257	\$1,270	<b>\$</b> 0	\$0	/ \$0	0.00
19	CITIZENS SECURITY LIFE INS CO	0.0019	82	417	\$439 \$116,353	\$437	<b>\$</b> 0	<b>\$0</b>	<b>\$0</b>	0.00
20	COLONIAL LIFE & ACCIDENT INS CO	0.4974	22	417	\$116,333	\$116,398	#0	<b>\$24,900</b>	\$29,048	24.96
21	COLONIAL PENN LIFE INSURANCE CO	0.0037	77	2	<b>\$854</b>	<b>\$895</b>	<b>\$</b> 0	\$2,804	\$2,588	289.16
22	COLUMBIA UNIVERSAL LIFE INS CO	0.0538	45	63	<b>\$12,594</b>	\$12,088	<b>\$</b> 0	<b>\$-202</b>	\$-168	•
23	COMBINED INSURANCE CO OF AMERICA	15.7879	2	78,149	#3,693,436	#3,459,591	#0	<b>\$2,989,406</b>	\$2,914,877	84.25
24	COMMERCIAL LIFE INSURANCE COMPANY*	0.0239	60	55	<b>\$5,600</b>	\$5,750	<b>\$</b> 0	\$11,344	\$9,978	173.53
25	COMMERCIAL TRAVELERS MUTUAL INS CO	0.1519	35	1,353	<b>\$35,537</b>	<b>\$36,627</b>	#0	\$9,566	\$9,659	26.37
26	COMMONWEALTH NATIONAL LIFE INS CO	11.0422	3	8,518	\$2,583,228	\$2,578,516	<b>\$</b> 0	<b>\$1,189,531</b>	\$1,165,574	45.20
27	DIXIE NATIONAL LIFE INSURANCE COMPANY	2.1947	8	.0	\$513,431	\$244,845	<b>\$</b> 0	<b>\$89,015</b>	\$85,785	35.04
28	EQUITABLE LIFE & CASUALTY INS CO	0.8357	15	246	<b>\$195,503</b>	<b>\$199,756</b>	<b>\$</b> 0	\$24,476	\$29,144	14.59
29 30	EXECUTIVE FUND LIFE INSURANCE CO	0.0121 0.0390	64 52	12 51	\$2,827 \$9,132	\$2,877 \$10,816	#0 #0	\$2,137	\$1,303	45.29
30	FEDERAL HOME LIFE INSURANCE COMPANY*	0.0390	52	31	¥3,132	\$1U,01U	<b>4</b> 0	\$1,227	\$-7,688	•
31	FEDERAL LIFE INSURANCE CO MUTUAL	0.0003	89	1	<b>\$61</b>	<b>\$61</b>	<b>\$</b> 0	<b>#</b> 0	<b>\$</b> 0	0.00
32	FIRST PROVIDIAN LIFE & HEALTH INS CO	0.0068	70	10	\$1,598	\$1,615	<b>#</b> 0	\$1,578	\$1,391	86.13
33	GERBER LIFE INSURANCE COMPANY	0.3832	26	459	#89,647	\$90,207	<b>\$</b> 0	<b>\$30,716</b>	\$21,478	23.81
34	GLOBE LIFE AND ACCIDENT INS CO	0.2310	29	268	\$54,040	<b>\$54,460</b>	<b>\$</b> 0	\$16,659	\$9,567	17.57
35	GREAT AMERICAN LIFE INSURANCE CO	0.0018	83	2	\$416	\$468	<b>‡</b> 0	<b>\$</b> 0	\$0	0.00
36	GUARANTEE RESERVE LIFE INSURANCE CO	0.0092	69	32	\$2,145	\$2,232	<b>\$</b> 0	#680	\$692	31.00
37	GUARANTEE TRUST LIFE INSURANCE CO*	0.0493	47	338	\$11,535	\$12,032	#0	\$14,287	\$12,645	105.09
38	GULF LIFE INSURANCE COMPANY	0.1632	3 <u>4</u> 53	317 13	#38,175 #8,548	<b>\$38,796</b>	<b>\$</b> 0	\$45,766	\$44,228	114.00
39 40	HARVEST LIFE INSURANCE COMPANY THE HORACE MANN LIFE INSURANCE COMPANY	0.0365 0.0042	73	10	#0,540 #980	\$7,916 \$1,119	\$0 \$0	#3,144	\$2,336	29.51 2.32
40	HORACE MANN DIFE INSURANCE COMPANI	0.0042	7.5	10	·	W1,113	***	<b>\$</b> 0	\$26	2.32
41	IDS LIFE INSURANCE COMPANY	0.0009	86	1	#201	#201	#0	<b>\$2,655</b>	\$4,328	2153.23
42	INDIVIDUAL ASSUR CO LIFE HEALTH & ACCID	0.0976	38	119	#22,830	\$25,746	<b>#</b> 0	<b>\$21,706</b>	\$21,354	82.94
43	JOHN ALDEN LIFE INSURANCE CO	0.0040	74	. 24	<b>\$946</b>	<b>\$1,089</b>	<b>#</b> 0	# Q	<b>\$</b> 0	0.00
44	KANAWHA INSURANCE COMPANY	0.0037	76	11	#860 *04 878	#0 #00 145	<b>\$</b> 0	#0	<b>\$0</b>	06.00
45	LIFE & HEALTH INS CO OF AMERICA+	0.4056	24	129	<b>\$94,878</b>	\$98,145	#0	<b>\$24,676</b>	\$25,738	26.22
46	LIFE INVESTORS INS CO OF AMERICA	0.0564	43	68	\$13,190	<b>\$13,190</b>	#0	\$4,831	\$6,453	48.92
47	LINCOLN HERITAGE LIFE INSURANCE CO*	0.0008	87	. 3	\$184 44 F04	<b>\$110</b>	<b>\$</b> 0	<b>\$720</b>	\$259	235.45
48	LONE STAR LIFE INSURANCE COMPANY*	0.0196	62	71	\$4,584 411,422	<b>\$4,674</b>	<b>\$</b> 0	<b>\$3,103</b>	\$2,619	56.03
49 50	LUTHERAN BROTHERHOOD	0.0488 0.0357	<b>48</b> 55	141 33	#11,422 #8,351	#11,543 #8,972	<b>#3,545</b>	\$2,485 \$3,506	\$2,075 \$2,074	17.98
50	MEDICO LIFE INSURANCE COMPANY	0.035/	23	33	40,321	\$0,3/Z	<b>\$</b> 0	<b>\$3,596</b>	\$2,874	32.03
51	METROPOLITAN LIFE INSURANCE COMPANY	0.0540	44	123	\$12,626	\$13,150	<b>\$752</b>	<b>\$5,116</b>	\$4,714	35.85
52	MONTGOMERY WARD LIFE INSURANCE CO	0.0444	50	72	\$10,382	\$10,463	<b>\$</b> 0	<b>\$7,625</b>	<b>\$7,206</b>	68.87
53	MUTUAL LIFE INSURANCE CO OF NY*	0.0038	75	20	\$886	#866 #692 097	<b>#27</b>	<b>\$</b> 0	#0	0.00
54 55	MUTUAL OF OMAHA INSURANCE COMPANY NATIONAL BENEFIT LIFE INSURANCE CO	2.8970 0.0095	7 68	4,534 R	#677,719 #2,226	#683,987 #2,281	#0 #0	\$287,691	\$187,946	27.48
56	NATIONAL BENEFIT LIFE INSURANCE CO NATIONAL FINANCIAL INSURANCE COMPANY	0.0998	40	49	\$21,250	\$21,704	#0	#3,337 #30,652	#3,371 #28,678	147.79 132.13
					7 7	702,,02	4.0	#30,032	720,010	4-2-1

	CONTRACTOR AND	MARKET	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM	DIVIDENDS	DIRECT LOSSES	DIRECT LOSSES	Loss
OBS	COMPANY NAME	SHARE	MARKET SHARE	INSUKEDS	WKITTEN	EARNED	PAID	PAID	INCURRED	RATIO
57	NATIONAL FOUNDATION LIFE INS CO	0.3844	25	471	\$89,916	\$101,472	<b>\$</b> 0	\$95,572	\$30,943	30.49
58	NATIONAL TRAVELERS LIFE COMPANY	1.3052	12	739	#305,342	\$306,432	<b>\$</b> 0	\$143,585	\$135,054	44.07
59	NATIONWIDE LIFE INSURANCE COMPANY	0.0002	91	1	\$48	#46	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
60	NEW YORK LIFE INSURANCE COMPANY	0.1635	33	138	#38,252	#37,850	#0	\$21,136	\$24,405	64.48
61	OLD AMERICAN INSURANCE COMPANY	0.5868	20	1,795	<b>\$137,278</b>	<b>\$141,816</b>	#0	<b>\$111,195</b>	\$85,082	59.99
62	PENNSYLVANIA LIFE INSURANCE COMPANY	6.8005	5	3,342	\$1,590,919	\$1,631,586	<b>\$</b> 0	\$636,558	\$1,107,612	67.89
63	PHYSICIANS MUTUAL INSURANCE COMPANY	31.1597	1	27,288	\$7,289,540	\$7,282,666	<b>\$</b> 0	#3,657,103	\$3,676,809	50.49
64	PRIMERICA LIFE INSURANCE COMPANY	0.0347	5 <b>6</b>	40	\$8,117	\$8,059	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
65	PROVIDENT LIFE AND ACCIDENT INS CO	0.1453	36	560	<b>\$</b> 33,989	<b>\$34,362</b>	#0	<b>\$7,143</b>	<b>\$</b> 7,899	22.99
66	PROVIDIAN LIFE AND HEALTH INSURANCE CO	1.9584	10	2,677	\$458,152	<b>\$478,567</b>	<b>\$</b> 0	<b>\$267,261</b>	\$239,530	50.05
67	PRUDENTIAL INSURANCE CO OF AMERICA THE	0.1452	37	359	<b>\$33,973</b>	<b>\$34,859</b>	\$8,610	<b>\$</b> 0	<b>\$</b> 0	0.00
68	PYRAMID LIFE INSURANCE COMPANY	0.0361	54	83	<b>\$8,451</b>	\$8,449	\$0	\$4,391	<b>\$3,000</b>	35.51
69	RELIABLE LIFE INSURANCE COMPANY*	0.6370	17	2,744	<b>\$149,019</b>	\$171,718	#0	<b>#72,708</b>	<b>\$</b> 72,507	42.22
70	RESERVE NATIONAL INSURANCE COMPANY	3.6724	6	2,835	\$859,132	\$820,182	#0	<b>\$465,462</b>	<b>\$488,790</b>	59.60
71	RUSHMORE NATIONAL LIFE INSURANCE CO	0.0021	80	3	\$490	\$485	<b>\$</b> 0	\$0	\$0	0.00
72	SECURITY MUTUAL LIFE INS CO OF NY	0.0021	80	1	\$490	<b>#</b> 503	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
73	SENTRY LIFE INSURANCE CO (L&H ACCT)	0.0010	84	4	\$242	#242	<b>\$</b> 0	#0	<b>\$</b> 0	0.00
74	STANDARD LIFE AND ACCIDENT INS CO	0.5470	21	1,616	\$127,964	\$130,776	#0	\$47,573	\$41,143	31.46
75	TIME INSURANCE COMPANY	0.0323	59	72	<b>\$7,560</b>	\$7,770	<b>\$</b> 0	#3,134	\$881	11.34
76	TRANSAMERICA OCCIDENTAL LIFE INS CO	0.0033	78	4	<b>\$772</b>	<b>\$</b> 799	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
77	TRUSTMARK INSURANCE CO (MUTUAL)	0.2117	30	889	\$49,517	\$48,675	#0	<b>\$19,482</b>	\$20,941	43.02
78	UNION BANKERS INSURANCE COMPANY	0.1715	32	36	\$40,130	#39,412	<b>\$</b> 0	\$26,485	\$28,283	71.76
79	UNION CENTRAL LIFE INSURANCE CO	0.0002	90	1	<b>\$52</b>	<b>\$53</b>	#0	#0	<b>\$</b> 0	0.00
80	UNION FIDELITY LIFE INSURANCE CO	0.6366	18	1,005	<b>\$148,937</b>	<b>\$150,772</b>	<b>\$</b> 0	<b>\$85,400</b>	<b>\$58,541</b>	38.83
81	UNION LABOR LIFE INSURANCE COMPANY	0.0225	61	15	<b>\$5,259</b>	<b>\$6,608</b>	<b>\$</b> 0	<b>\$7,765</b>	\$4,789	72.47
82	UNITED AMERICAN INSURANCE COMPANY	0.9420	14	577	\$220,372	\$217,856	<b>\$</b> 0	<b>\$69,006</b>	<b>\$60,336</b>	27.70
83	UNITED INSURANCE COMPANY OF AMERICA	0.3345	27	831	\$78,258	\$81,842	<b>\$</b> 0	\$38,272	\$32,234	39.39
84	UNITED TEACHER ASSOCIATES INSURANCE CO*	0.0766	42	105	\$17,911	<b>\$20,496</b>	#0	\$13,845	<b>\$12,422</b>	60.61
85	USAA LIFE INSURANCE COMPANY	0.0440	51	57	<b>\$10,291</b>	\$12,499	#0	\$12,196	<b>\$11,899</b>	95.20
86	VETERANS LIFE INS CO	0.0148	63	20	\$3,468	<b>\$3,442</b>	<b>\$</b> 0	<b>\$350</b>	<b>\$350</b>	10.17
87	VULCAN LIFE INSURANCE COMPANY	0.0108	66	11	\$2,532	\$2,610	<b>#</b> 0	<b>\$423</b>	\$283	10.84
88	WASHINGTON NATIONAL INSURANCE CO*	0.7963	16	905	\$186,289	\$183,800	<b>\$</b> 0	\$59,545	<b>\$60,129</b>	32.71
89	WESTERN FIDELITY INSURANCE COMPANY	0.0449	49	5	\$10,511	\$10,301	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
90	WISCONSIN NATIONAL LIFE INSURANCE CO*	0.0060	71	. 6	\$1,410	\$1,425	<b>\$</b> 0	#0	\$174	12.21
91	WOODMEN OF THE WORLD LIFE INS SOCIETY	0.0962	39 57	79	\$22,513	<b>\$22,600</b>	\$622	\$6,106	\$11,609	51.37
92	WORLD INSURANCE COMPANY	0.0329	57	43	\$7,705	\$7,929	<b>\$</b> 0	<b>\$33,174</b>	\$49,520	624.54
	TOTAL	100.000		187,186	\$23,394,112	\$22,974,782	\$13,556	\$11,722,492	\$11,906,809	51.83

-------LINE DESCRIPTION=SHORT TERM CREDIT DISABILITY TYPE=INDIVIDUAL ..... NUMBER DIRECT DIRECT DIRECT DIRECT MARKET RANK BY OF PREMIUM PREMIUM DIVIDENDS LOSSES LOSS LOSSES INSUREDS OBS COMPANY NAME SHARE MARKET SHARE WRITTEN EARNED PAID PAID INCURRED RATIO 5.0866 2,335 \$427,818 \$395,386 \$270,825 ADMIRAL LIFE INS CO OF AMERICA \$0 \$222,821 68.50 ALEXANDER HAMILTON LIFE INS CO OF AMERI 0.0000 15 73 \$0 \$8,736 \$0 \$4,856 55.59 **\$**0 AMERICAN BANKERS LIFE ASSUR OF FLORIDA 2.2614 9 7,432 \$190,201 \$137,162 #0 #38,733 \$38,738 28.24 3 3290.38 AMERICAN NATIONAL INSURANCE COMPANY\* 0.0117 14 150 \$985 **\$665** \$0 \$32,667 \$21,881 ARCADIA NATIONAL LIFE INSURANCE CO \$-1,019 \$5,618 #0 \$4,331 \$-6,221 \$1,136,686 ASSOCIATES FINANCIAL LIFE INS CO 13.5148 4 4,261 \$616,323 **\$**0 \$137,414 \$256,460 41.61 BOATMENS LIFE INSURANCE COMPANY 5.9807 4,178 \$503,014 \$434,034 \$0 \$154,002 \$140,063 32.27 7 1,818 \$237,683 R \$87,095 CENTRAL STATES HEALTH & LIFE CO 2.8260 \$168,778 51.60 \$0 \$89,041 9 CHEROKEE NATIONAL LIFE INSURANCE COMPAN 1.2216 11 764 \$102,742 \$92,118 \$0 \$46,909 \$52,186 56.65 COMBINED INSURANCE CO OF AMERICA 0 \$ -77,209 \$369,313 \$0 \$290,756 78.73 \$616,544 10 GENERAL FIDELITY LIFE INSURANCE CO 1.6646 10 1,153 \$140,004 \$124,329 #0 \$25,400 20.43 11 \$44,344 \$1,031 **\$ · 65** GLOBE LIFE AND ACCIDENT INS CO 22 #0 # - 854 12 \$12,262 ٠ \$1,246,042 14.8150 \$-735,691 \$356,710 GUARANTEE TRUST LIFE INSURANCE CO\* 3 4,235 \$0 \$45,412 13 HERITAGE LIFE INSURANCE COMPANY 657 \$-1.376 \$140,043 \$0 \$103.822 74.14 14 \$129,020 28.8209 1 1,607 \$2,424,036 15 LINCOLN BENEFIT LIFE COMPANY \$2,424,036 #0 \$250,622 \$420,876 17.36 \$6,716 \$33,474 NEW AMERICAN LIFE INSURANCE COMPANY 51 \$-2,262 #0 \$18,712 278.62 16 17 NORTH CENTRAL LIFE INSURANCE CO\* 0 \$-17 **\$**0 \$0 #0 \$0 . #-39 \$264 \$626 \$-250 OCCIDENTAL LIFE INS CO OF NC \$0 18 OLD UNITED LIFE INSURANCE COMPANY 7.4599 5 2,577 \$627,426 \$449,381 \$95,799 \$156,820 34.90 **\$**0 19 20 OLD WESTERN LIFE INSURANCE COMPANY 17.5738 2 23,570 \$1,478,076 \$1,342,962 \$0 \$537,159 \$602,800 44.89 13 337 \$11,270 \$9,558 \$2,886 PRAIRIE STATES LIFE INSURANCE CO 0.1340 \$0 30.19 21 \$1,300 22 RELIABLE LIFE INSURANCE COMPANY\* 1,389 \$-52,679 \$178,410 \$0 \$190,990 \$190,990 107.05 0.2310 \$10,984 VOYAGER LIFE INSURANCE COMPANY 12 73 \$19,430 \$36,829 \$0 29.82 23 \$14,336 8-64 \$770 198.97 13 \$0 WINTERTHUR LIFE RE INSURANCE CO \$387 **\$**752 \*\*\*\*\* ----------...... -----===== 56,703

100.000

\$8,410,683

\$6,206,388

\$0

\$2,698,558

\$3,046,305

49.08

TOTAL

..... LINE DESCRIPTION=LONG TERM CREDIT DISABILITY TYPE=INDIVIDUAL .....

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	TIME INSURANCE COMPANY	100.000	1	678	\$249,275	\$250,123	\$0	\$45,868	\$64,845	25.93
	TOTAL	100.000		678	\$249.275	\$250,123	\$0	\$45,868	\$64,845	25.93

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ADMIRAL LIFE INS CO OF AMERICA	0.0646	106	2,335	<b>\$427,818</b>	4305 306				
2	AETNA LIFE INS AND ANNUITY CO*	0.0008	264	2,333	\$5,194	\$395,386 \$5,101	<b>\$</b> 0	\$222,821	\$270,825	68.50
ž	AETNA LIFE INSURANCE COMPANY*	0.0617	108	235	\$408,367	\$415,263	<b>\$</b> 0	\$1,020	\$915 4007 460	17.94
4	AID ASSOCIATION FOR LUTHERANS	0.7822	28	4,748	\$5,179,819	\$5,161,687	\$0 \$0	\$285,221	\$227,469	54.78
5	AIG LIFE INSURANCE COMPANY	0.0064	199	210	\$42,645	\$43,369	7.	<b>\$2,963,429</b>	\$2,912,366	56.42
•	AIG DIFE INDORANCE COMPANI	0.0004	133	210	412,013	423,309	#0	\$1,500	\$1,788	4.12
6	ALEXANDER HAMILTON LIFE INS CO OF AMERI	0.0274	134	674	<b>\$181,522</b>	<b>\$186,667</b>	<b>\$</b> 0	\$1,040	<b>\$5,896</b>	3.16
7	ALL AMERICAN LIFE INSURANCE COMPANY*	0.0000	355	1	\$0	#0	<b>\$</b> 0	<b>#</b> 600	\$1,466	•
8	ALLIANZ LIFE INS CO OF NORTH AMERICA*	0.0081	190	26	<b>\$53,803</b>	<b>\$53,950</b>	<b>‡</b> 0	<b>\$640</b>	\$1,573	2.92
9	ALLIED LIFE INS CO	0.0067	197	90	\$44,255	#44,147	<b>\$</b> 0	<b>\$12,021</b>	<b>\$11,665</b>	26.42
10	ALLSTATE LIFE INS CO OF NEW YORK	0.0001	318	9	<b>\$618</b>	<b>#</b> 629	<b>\$</b> 0	<b>#</b> 0	#0	•
11	ALLSTATE LIFE INSURANCE COMPANY	0.0019	244	147	\$12,507	\$12,702	\$0	<b>\$6,753</b>	\$6,765	53.26
12	AMERICAN BANKERS LIFE ASSUR OF FLORIDA	0.0290	129	7,439	<b>\$192,271</b>	<b>\$139,232</b>	<b>\$</b> 0	#62,525	\$62,525	44.91
13	AMERICAN COMBINED LIFE INS CO	0.0116	171	219	<b>\$</b> 76,993	<b>\$</b> 75,370	<b>\$</b> 0	<b>\$58,650</b>	\$46,890	62.21
14	AMERICAN COMMUNITY MUTUAL INSURANCE CO	0.0217	142	98	<b>\$143,598</b>	<b>\$142,420</b>	<b>\$</b> 0	#146,810	\$148,852	104.52
15	AMERICAN CONTINENTAL LIFE INS CO	0.0005	281	3	<b>\$3,160</b>	<b>\$3,490</b>	<b>\$</b> 0	\$27,911	\$25,080	718.62
16	AMERICAN FAMILY LIFE ASSUR CO GA	1.5130	15	92,261	\$10,018,985	<b>\$10,024,580</b>	<b>\$</b> 0	\$4,374,788	\$4,596,815	45.86
17	AMERICAN FIDELITY ASSURANCE COMPANY	0.0952	90	4,370	<b>\$630,600</b>	#611,387	<b>#</b> 0	\$529,074	\$697,974	114.16
18	AMERICAN FRANKLIN LIFE INS CO THE	0.0032	224	25	\$21,202	\$21,271	<b>#</b> 0	\$0	\$4,126	19.40
19	AMERICAN GENERAL LIFE & ACCIDENT INS CO	0.4641	36	25,395	<b>\$3,073,095</b>	#3,103,189	<b>\$</b> 0	<b>\$1,941,8</b> 03	\$1,911,301	61.59
20	AMERICAN GENERAL LIFE INS CO NY	0.0000	342	2	\$110	\$110	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
21	AMERICAN GENERAL LIFE INSURANCE CO	0.0001	328	. 1	\$353	#356	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
22	AMERICAN HEALTH & LIFE INSURANCE CO	0.0004	289	52	\$2,600	\$2,475	<b>#</b> 0	<b>\$1,820</b>	<b>\$</b> 7,026	283.88
23	AMERICAN HERITAGE LIFE INSURANCE CO	0.0669	104	1,479	<b>\$443,049</b>	<b>\$446,397</b>	#0	\$220,215	\$225,042	50.41
24	AMERICAN HOME LIFE INSURANCE CO	0.0006	274	67	\$4,265	\$4,358	<b>\$</b> 0	\$5,198	\$1,708	39.19
25	AMERICAN INCOME LIFE INS CO	0.1532	73	10,802	<b>\$1,014,613</b>	\$1,045,160	<b>\$</b> 0	#293,462	\$302,343	28.93
26	AMERICAN INSURANCE CO OF TEXAS*	0.0190	147	899	\$125,647	<b>#131,073</b>	<b>\$</b> 0	\$68,220	<b>\$58,898</b>	44.94
27	AMERICAN INTERNATIONAL LIFE ASSUR OF MY	0.0000	349	2	<b>\$40</b>	<b>\$4</b> 5	\$0	<b>\$</b> 0	#0	0.00
28	AMERICAN LIFE & HEALTH INS CO	0.0003	294	204	\$2,232	#2,232	<b>\$</b> 0	#30	#30	1.34
29	AMERICAN MUTUAL LIFE INSURANCE COMPANY	0.0049	206	100	<b>\$32,600</b>	\$32,676	<b>\$</b> 0	<b>\$3,150</b>	\$2,332	7.14
30	AMERICAN NATIONAL INSURANCE COMPANY*	0.1865	67	2,500	\$1,235,084	\$1,245,115	<b>\$</b> 0	<b>\$843,678</b>	<b>\$805,266</b>	64.67
31	AMERICAN NATIONAL LIFE INS OF TX	0.0125	165	46	\$82,902	\$84,312	<b>\$</b> 0	\$49,819	\$47,021	55.77
32	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.0200	145	0	<b>\$132,116</b>	<b>\$132,116</b>	<b>\$</b> 0	<b>\$192,947</b>	<b>\$192,947</b>	146.04
33	AMERICAN PROGRESSIVE L & H INS CO OF NY	0.0059	201	51	\$39,101	<b>\$39,101</b>	<b>\$</b> 0	<b>\$19,001</b>	\$19,001	48.59
34	AMERICAN PUBLIC LIFE INSURANCE CO	0.0253	136	793	\$167,769	<b>\$167,931</b>	<b>\$</b> 0	#203,781	\$184,482	109.86
35	AMERICAN REPUBLIC INSURANCE COMPANY	1.9859	10	0	\$13,150,261	\$12,903,454	<b>\$</b> 0	<b>\$7,648,652</b>	<b>\$</b> 7,380,855	57.20
36	AMERICAN SERVICE LIFE INSURANCE COMPANY	0.0172	151	40	\$113,776	<b>\$113,835</b>	<b>\$</b> 0	\$68,961	<b>\$</b> 60,901	53.50
37	AMERICAN SLOVENIAN CATHOLIC UNION	0.0000	330	59	\$309	#309	#0	<b>\$</b> 75	<b>\$</b> 75	24.27
38	AMERICAN TRAVELLERS LIFE INS CO	0.8718	<b>25</b> '	5,865	\$5,773,326	<b>\$5,487,353</b>	#0	<b>\$1,875,899</b>	\$2,407,876	43.88
39	AMERICAN UNION LIFE INSURANCE CO	0.0034	221	10	\$22,259	\$23,619	<b>\$</b> 0	<b>\$9,936</b>	\$ 1,624	
40	AMERICAN UNITED LIFE INSURANCE CO	0.0188	149	118	\$124,431	<b>\$125,572</b>	#0	<b>\$81,370</b>	<b>\$116,615</b>	92.87
41	AMERITAS LIFE INSURANCE CORP	0.0023	233	55	\$15,167	<b>\$5,022</b>	<b>#</b> 0	<b>\$10,836</b>	<b>\$30,466</b>	606.65
42	AMEX LIFE ASSURANCE COMPANY*	1.5673	13	10,434	\$10,378,461	<b>\$10,098,541</b>	<b>‡</b> 0	\$1,828,256	\$3,338,279	33.06
43	ANTHEM LIFE INS CO OF INDIANA	0.0000	333	1	<b>\$260</b>	#302	#0	<b>#</b> 0	#0	0.00
44	ANTHEM LIFE INSURANCE COMPANY	0.0001	327	3	#387	<b>\$4</b> 07	#0	<b>\$</b> 365	<b>#3</b> 50	86.00
45	ARCADIA NATIONAL LIFE INSURANCE CO	•	•	7	<b>4</b> -1,019	<b>\$5,618</b>	<b>#</b> 0	\$4,331	\$-6,221	•
46	ASSOCIATES FINANCIAL LIFE INS CO	0.1717	69	4,261	#1,136,686	<b>\$616,323</b>	. #0	#137,414	<b>\$256,460</b>	41.61
47	ATLANTA LIFE INSURANCE COMPANY	0.0084	186	0	\$55,945	#50,551	#0	#9,228	\$1,100	2.18
48	AUTO CLUB LIFE INS CO	0.0076	195	1,140	\$50,162	<b>\$51,868</b>	<b>\$</b> 0	\$29,860	\$29,503	56.88
49	AUTO OWNERS LIFE INSURANCE COMPANY	0.0089	184	76	<b>\$</b> 59,083	<b>\$60,086</b>	#0	\$44,781	\$55,198	91.86
50	BANKERS COMMERCIAL LIFE INS CO	0.0491	111	858	<b>\$325,030</b>	<b>#</b> 325,030	#0	\$75,245	\$75,245	23.15
51	BANKERS FIDELITY LIFE INSURANCE CO	0.2518	52	2,818	#1,667,570	\$1,699,434	<b>#</b> 0	\$1,421,686	#1,392,593	81.94
52	BANKERS LIFE AND CASUALTY COMPANY	6.0939	3	43,634	<b>440,353,598</b>	#39,726,611	<b>\$6,307</b>	\$24,370,997	\$25,319,443	63.73
53	BANKERS NATIONAL LIFE INS CO	0.0000	355	0	#0	#0	#0	<b>#55</b> 0	<b>\$</b> 0	•
54	BANKERS SECURITY LIFE INS SOCIETY	0.0004	287	9	\$2,801	\$2,809	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
55 56	BANKERS UNITED LIFE ASSURANCE CO BANNER LIFE INS CO	0.3208 0.0001	46 321	2,610	<b>#2,124,262</b>	\$2,063,202	#0	#350,810	\$721,243	34.96
	DAMMER DIFE INS CO	0.0001	341	1	<b>\$</b> 559	<b>\$</b> 55 <b>5</b>	<b>\$</b> 0	<b>#622</b>	\$112	20.18

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF Insureds	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
57 58 59 60 61	BENEFICIAL LIFE INSURANCE COMPANY BENEFICIAL STANDARD LIFE INS CO* BERKSHIRE LIFE INSURANCE COMPANY BLUE CROSS & BLUE SHIELD OF KANSAS CITY BLUE CROSS & BLUE SHIELD OF MO	0.0000 0.0076 0.0117 8.7698 26.9895	352 194 170 2 1	1 672 107 67,829 167,837	#30 #50,202 #77,383 #58,073,346 #178,723,442	#30 #51,780 #77,598 #58,223,357 #186,727,947	\$0 \$0 \$0 \$0 \$0	#0 #4,375 #26,233 #39,107,327 #164,676,910	\$0 \$3,068 \$20,808 \$42,037,656 \$138,605,700	0.00 5.93 26.82 72.20 74.23
62 63 64 65 66	BOATMENS LIFE INSURANCE COMPANY BUSINESS MENS ASSURANCE CO OF AMERICA CAPITOL AMERICAN LIFE INSURANCE COMPANY CATHOLIC KNIGHTS OF AMERICA THE CELTIC LIFE INSURANCE COMPANY THE	0.0760 0.0897 1.5185 0.0019 0.0189	99 94 14 242 148	4,178 1,023 221 135 178	\$503,014 \$593,847 \$10,055,588 \$12,766 \$125,109	#434,034 #596,226 #9,985,835 #13,697 #123,000	#0 #0 #0 #0	\$154,002 \$274,830 \$1,794,610 \$16,971 \$52,114	#140,063 #23,625 #2,012,664 #13,696 #44,482	32.27 3.96 20.16 99.99 36.16
67 68 69 70 71	CENTENNIAL LIFE INSURANCE COMPANY, THE CENTRAL BEMEFITS NATIONAL LIFE INS CO CENTRAL RESERVE LIFE INSURANCE COMPANY CENTRAL SECURITY LIFE INSURANCE CO CENTRAL STATES HEALTH & LIFE CO	0.0001 0.0036 0.0041 0.0220 0.3520	313 220 212 141 43	1 13 25 176 4,927	\$724 \$24,018 \$27,423 \$145,531 \$2,330,933	\$220 \$24,196 \$27,423 \$147,264 \$2,264,898	#0 #0 #0 #0 #0	\$0 \$100,800 \$21,836 \$102,191 \$1,785,814	#95 #107,914 #21,836 #64,008 #1,813,362	43.18 446.00 79.63 43.46 80.06
72 73 74 75 76	CENTRAL UNITED LIFE INSURANCE CO* CENTURY LIFE OF AMERICA CERTIFIED LIFE INS CO CHEROKEE NATIONAL LIFE INSURANCE COMPAN CHRISTIAN FIDELITY LIFE INSURANCE CO	0.0121 0.0012 0.0117 0.0155 1.6634	168 255 169 155	1,611 67 124 764 12,159	\$79,979 \$7,985 \$77,455 \$102,742 \$11,014,659	\$78,674 \$6,732 \$78,504 \$92,118 \$10,843,536	\$0 \$0 \$0 \$0 \$0	\$105,465 \$9,894 \$49,186 \$46,909 \$7,824,411	\$96,497 \$5,400 \$54,172 \$52,186 \$8,272,811	122.65 80.21 69.01 56.65 76.29
77 78 79 80 81	CHUBB LIFE INS CO OF AM CINCINNATI LIFE INSURANCE COMPANY THE CITIZENS SECURITY LIFE INS CO COLONIAL LIFE & ACCIDENT INS CO COLONIAL LIFE INS CO OF AMERICA	0.0278 0.0015 0.0001 0.8167 0.0006	133 250 326 27 277	81 47 4 32,279 9	\$184,034 \$9,935 \$439 \$5,408,144 \$3,739	#184,208 #10,037 #437 #5,424,223 #3,741	\$ 0 \$ 0 \$ 0 \$ 0 \$ 0	\$46,760 \$1,858 \$0 \$1,871,318 \$0	#47,373 #1,998 #0 #2,189,163 #0	25.72 19.91 0.00 40.36 0.00
82 83 84 85 86	COLONIAL PENN LIFE INSURANCE CO COLORADO BANKERS LIFE INS CO* COLUMBIA UNIVERSAL LIFE INS CO COLUMBIAN MUTUAL LIFE INSURANCE CO COLUMBUS LIFE INSURANCE CO	0.3256 0.0000 0.0087 0.0000 0.0006	44 341 185 335 276	1,876 1 367 1 14	\$2,156,051 \$116 \$57,347 \$185 \$4,117	\$2,258,144	\$0 \$0 \$0 \$0 \$0	\$1,445,386 \$0 \$33,098 \$0 \$0	<b>\$1,333,964</b> <b>\$0</b> <b>\$27,506</b> <b>\$0</b> <b>\$0</b>	59.07 49.97 0.00 0.00
87 88 89 90 91	COMBINED INSURANCE CO OF AMERICA COMMERCIAL LIFE INSURANCE COMPANY* COMMERCIAL TRAVELERS MUTUAL INS CO COMMERCIAL UNION LIFE INS CO OF AMERICA COMMONWEALTH LIFE INSURANCE COMPANY	2.4680 0.0582 0.0064 0.0003 0.0145	8 109 200 293 157	240,129 1,046 1,424 5 370	\$16,342,694 \$385,160 \$42,328 \$2,246 \$95,980	\$16,847,444 \$377,870 \$43,600 \$1,984 \$96,641	\$41,395 \$0 \$0 \$0 \$0	\$7,229,887 \$389,126 \$12,029 \$0 \$144,238	\$8,681,180 \$391,538 \$12,077 \$0 \$139,593	51.53 103.62 27.70 0.00 144.44
92 93 94 95 96	COMMONWEALTH NATIONAL LIFE INS CO COMPANION LIFE INSURANCE COMPANY* CONGRESS LIFE INSURANCE COMPANY CONNECTICUT GENERAL LIFE INS CO CONNECTICUT MUTUAL LIFE INS CO	0.3945 0.0073 0.0000 0.1083 0.3551	39 196 349 82 42	8,665 133 1 612 2,930	\$2,612,251 \$48,307 \$40 \$717,304 \$2,351,777	\$2,607,487 \$51,312 \$40 \$687,060 \$2,334,046	\$0 \$0 \$0 \$0	\$1,202,896 \$41,124 \$0 \$180,301 \$622,289	#1,178,670 #40,825 #0 #232,837 #639,338	45.20 79.56 0.00 33.89 27.39
97 98 99 100 101	CONNECTICUT NATIONAL LIFE INS CO CONTINENTAL ASSURANCE COMPANY CONTINENTAL GENERAL INSURANCE CO CONTINENTAL LIFE INS CO OF BRENTWOOD TN CONTINENTAL LIFE INSURANCE COMPANY	0.0009 0.0906 0.3235 0.2614 0.0126	261 93 45 50 164	4 658 1,577 1,717 290	\$5,919 \$600,074 \$2,141,894 \$1,730,751 \$83,140	#605,908 #2,111,778 #1,655,280 #83,741	#0 #0 #0 #0	\$0 \$277,858 \$1,546,870 \$882,451 \$18,048	#383,193 #383,193 #1,577,671 #933,842 #16,755	63.24 74.71 56.42 20.01
102 103 104 105 106	CONTINENTAL WESTERN LIFE INS CO COUNTRY LIFE INSURANCE COMPANY CROATIAN CATHOLIC UNION OF USA CROATIAN FRATERNAL UNION OF AMERICA CROWN LIFE INSURANCE COMPANY*	0.0023 0.0803 0.0000 0.0005 0.0317	232 97 346 280 125	93 541 11 175 148	#15,413 #531,450 #69 #3,342 #209,944	#15,941 #533,655 #69 #0 #124,797	\$0 \$0 \$0 \$0 \$0	\$16,700 \$516,718 \$0 \$3,980 \$141,587	#10,048 #520,242 #0 #3,740 #115,841	63.03 97.49 0.00 92.82
107 108 109 110 111	CSA FRATERNAL LIFE CUNA MUTUAL INSURANCE SOCIETY DIXIE NATIONAL LIFE INSURANCE COMPANY EBPLIFE INSURANCE COMPANY EMPLOYEES LIFE COMPANY (MUTUAL)	0.0000 0.0775 0.0018 0.0006	331 98 247 272	13 0 0 1 25	#291 #-21 #513,431 #11,748 #4,291	#290 \$-22 #244,845 #10,553 #4,291	#0 #0 #0 #0 #0	\$110 \$21 \$89,015 \$3,933 \$2,567	#107 #17 #85,785 #3,395 #2,567	36.90 35.04 32.17 59.82

DEBUTY NAME					•						
BENELOTER MODERN LIFE COMPARY   0.0444   209   130	OBS	COMPANY NAME			OF	PREMIUM	PREMIUM		LOSSES	LOSSES	
BENELOTER MODERN LIFE COMPARY   0.0444   209   130	112	PWDI OVDRE I TED THE CO OF WATISALL	0.0004	206	6	#2 050	42 470	40	45.050	471 546	2061 04
BEYL LIFE INSURANCE CORPANY THE					•						
115   RQUITABLE LIFE & CAMMANT ISS CO			0.0044	209							73.94
116   EQUITABLE LIFE ASSUM SOCIETY OF THE US   0.2476   55   1.442   1.69,569   10   775,631   733,575   44.44   1.79,741   1.79   1.			2 4709	ż							EE 00
THE PROPERTY INTERNALL CO OF TOWN   1.015   251   25		POSITABLE LIFE ASSUR SOCIETY OF THE US									
118 RÜUTTV RATIORAL LIFE INSURANCE CO 0.003 30 347 48,780 4755.445 80 \$410.633 \$456.722 \$5.72 \$10.0000 \$10.000	110	EQUITABLE BITE ADDOR SOCIETY OF THE OF	0.21/0		1,112	41,033,423	41,050,505	¥0	\$750,432	<b>\$133,320</b>	44.44
118 RÜUTTV RATIORAL LIFE INSUBANCE CO 0.0039 100 346 472,201 8755,845 40 810,683 835,687 22 65.72 100 FAMILY RESETTANGE LIFE INSUBRANCE CO 0.0039 100 347 81,461 11,161 10 875,480 855,487 45.68 10.0031 11,170 40 44,400 85,847 45.88 10.0031 11,170 40 44,400 85,847 45.88 10.0031 11,170 40 44,400 85,847 45.88 10.0031 11,170 40 44,400 85,847 45.88 10.0031 11,170 40 44,400 85,847 45.88 10.0031 11,170 40 44,400 85,847 45.88 10.0031 11,170 40 44,400 85,847 45.88 10.0031 11,170 40 44,400 85,847 45.88 10.0031 11,170 40 44,400 85,847 45.88 10.0031 11,170 40 44,400 85,847 45.88 10.0031 11,170 40 44,400 85,847 45.88 10.0031 11,170 40 44,400 85,847 45.88 10.0031 11,170 40 44,400 85,847 45.88 10.0031 11,170 40 44,400 85,847 45.88 10.0031 11,170 40 44,400 85,847 45.88 10.0031 11,170 40 44,400 85,847 45.88 10.0031 11,170 40 44,400 85,8	117	EQUITABLE LIFE INSURANCE CO OF IOWA	0.0015	251	46	\$9.604	\$9,960	<b>\$</b> 0	\$5.174	<b>\$39.986</b>	401.47
113   PARCETTY FERD LIFE INSTANCE CON   0.015   215   226   276,045   277,403   40   277,424   255,048   45.28	118		0.1099	80	3,169	<b>\$</b> 727,903	\$755,845	<b>\$</b> 0			
PAMILY EMERIFE LIFE INFORMANCE CO.   0.0038   245   60   81,661	119	EXECUTIVE FUND LIFE INSURANCE CO		172				<b>‡</b> 0			
PARLLY LIFE INNUBANCE COMPANY   0.0001   153   144   466, 468   465, 531   40   402,474   400,731   124								<b>\$</b> 0		<b>\$</b> 0	0.00
PAMM BUREAU LIFE INSTANCE CO   0.001	121	FAMILY HERITAGE LIFE INS CO OF AMERICA	0.0018	245	60	<b>\$12,033</b>	\$11,770	#0	<b>\$4,490</b>	<b>\$5,847</b>	49.68
PAMM BUREAU LIFE INSTANCE CO   0.0010   183   184   866.498   180.551   90   182.476   9507.484   1005.23	100	STATEM THE THAT THAT COMPANY	0 0020	016	520	406 000	405 534	4.0			
124 PARMERS NAM MORLD LIFE INSURANCE CO 0.000 179 40 86.251 471.466 80 491.520 41.958 37.18 125 PARMENS NAM MORLD LIFE INSURANCE COMPANY 0.0209 179 40 86.253 471.466 80 491.011 4812.711 11.521 12.52											
125   FARMLAND LIFE INSURANCE COMPANY   0.0100   178											
126 FEDERAL HOME LIFE INSURANCE COMPANY 0.0238 127 1.071 \$197,516 \$209,865 \$0 \$136,121 \$267,538 \$127,489 \$20.0000 \$220 \$33.44 \$20.0000 \$220 \$33.44 \$20.0000 \$220 \$33.44 \$20.0000 \$220 \$33.44 \$20.0000 \$220 \$33.44 \$20.0000 \$220 \$33.44 \$20.0000 \$220 \$33.44 \$20.0000 \$220 \$33.44 \$20.0000 \$220 \$20.0000 \$220 \$33.40 \$20.0000 \$220 \$33.40 \$20.0000 \$220 \$32.0000 \$220 \$32.0000 \$220 \$32.0000 \$220 \$32.0000 \$220 \$32.0000 \$220 \$32.0000 \$220 \$32.00000 \$32.00000 \$32.00000 \$32.0000 \$32.0000 \$32.00000 \$32.0000 \$32.0000 \$32.00000 \$32.00000 \$3											
TEMBERAL LIFE INSTRAMES CONTRAINT   0.0002   302   313   41.518   \$1.573   0   41.5265   \$2.62   33.44   31.585   31.580   40.5265   42.00   41.5265   43.580   40.5265   43.580   43.580   40.5265   43.580   43.58		FEDERAL HOME LIFE INSURANCE COMPANY*									
PEDEMATED LIFE INSUBANCE COMPANY   0.054   118   339   9240,997   40   40   415,955   49   415,955   415		PARAME HOLL DITO AND THE TOTAL TOTAL			_,	4251,020	4200,000	40	4100,121	W201,550	127.40
128   FEDERATED LIFE INSUBANCE COMPANY   0.0364   118   339   \$240,997   \$40   \$60   \$145,956   \$300   \$135   5.38   \$135   \$155   \$150   \$120   \$150   \$1	127	FEDERAL LIFE INSURANCE CO MUTUAL	0.0002	303	373	\$1,518	\$1,573	<b>\$</b> 0	\$450	\$526	33.44
129 FIDELITY SECURITY LIFE INSURANCE COP 0.0055 278 43 43,562 43,590 40 4200 4133 5.39 100 FIRST CLIPE ASURANCE COMPANY 0.0000 318 7 4657 4713 40 40 40 40 60 60 60 111 FIRST CLIPE ASURANCE COMPANY 0.0001 318 7 4657 4713 42,195 40 41,578 41,391 63,37 113 FORD LIFE INSURANCE COMPANY 0.0066 198 116 444,439 444,730 40 436,600 415,893 80.24 113 FORD LIFE INSURANCE COMPANY 0.0066 198 116 444,439 444,730 40 436,600 415,893 80.24 113 FORD LIFE INSURANCE COMPANY 0.0066 198 116 444,439 444,730 40 436,600 415,893 80.24 113 FORD LIFE INSURANCE COMPANY 0.0066 198 116 444,439 444,730 40 436,600 415,893 80.24 113 FORD LIFE INSURANCE COMPANY 0.0066 198 116 444,439 444,730 40 436,600 415,893 80.24 114 FIRST CLIPE ASURANCE COMPANY 0.0051 119 2.236 8222,469 8230,483 40 412,050 412,650 5.50 115 FORD LIFE INSURANCE COMPANY 0.0051 119 2.236 8222,469 8230,483 40 412,050 412,650 5.50 118 GENERAL AMERICAN LIFE INSURANCE CO 0.0519 134 2.965 83,674,336 83,764,316 412,483 444,44 425,400 2.04 119 GENERAL FIDELITY LIFE INSURANCE CO 0.0511 143 1.153 444,004 8124,329 40 444,44 425,400 2.04 110 GENERAL LIFE INSURANCE COMPANY 0.0291 128 609 8129,882 8201,283 40 8124,838 8120,149 55.69 114 GOLDEN FULLE INSURANCE COMPANY 0.0291 128 609 8129,882 8201,283 40 8124,838 8120,149 55.69 114 GOLDEN FULLE INSURANCE CO 0.0066 273 13 4,427 45,407 46,	128		0.0364	118	339						
131 FIRST LIFE ASSURANCE COMPANY* 0.0001 315 7 \$673 \$713 \$0 \$0 \$0.001 132 FIRST LIFE ASSURANCE COMPANY* 0.0066 190 115 \$42,175 \$41,335 \$44,730 \$44,730 \$0 \$41,575 \$41,335 \$63.37 \$13 \$60 \$15,800 \$10,800 \$15,800 \$15,800 \$10,800 \$15,800 \$10,800 \$15,800 \$10,800 \$15,800 \$10,800 \$15,800 \$10,800 \$15,800 \$10,8						<b>\$3,562</b>	\$3,590	<b>‡</b> 0			5.38
132 FIRST PROVIDIAN LIFE & HEALTH INS CO 0.0003 295 12 \$2,173 \$2,195 \$0 \$1,578 \$41,391 63.37 133 FORD LIFE INSURANCE COMPANY 0.0066 1297 115 424,337 \$44,730 \$0 \$45,600 \$35,893 80.24 13.35 FORD LIFE INSURANCE COMPANY 0.0066 1297 115 424,337 \$44,730 \$0 \$43,600 \$35,893 80.24 13.35 FORD LIFE INSURANCE COMPANY 0.0068 1297 115 42,337 \$44,730 \$0 \$41,570 \$0 \$41,600 \$35,893 80.24 13.35 FORD LIFE INSURANCE COMPANY 0.0051 119 2,236 \$232,469 \$232,469 \$230,483 \$0 \$212,050 \$412,050 \$412,050 \$12,								<b>\$</b> 0	#0	\$0	0.00
133 FORD LIFE INSURANCE COMPANY 0.0066 198 116 #43,439 #44,730 \$0 #35,500 \$35,503 \$0.24 134 FORD PARRIONAL LIFE INSURANCE COMPANY 0.1182 78 1.404 7882,984 8788,277 \$0 \$30 #30,000 12.5 FRANKLIN LIFE INSURANCE COMPANY 0.1182 78 1.404 7882,984 8788,277 \$0 #233,483 #441,381 55.99 137 FRANKLIN LIFE INSURANCE CO 0.0551 119 2.236 #233,469 #230,463 #0 #212,050 #212,650 5.55 137 FRANKLIN LIFE INSURANCE CO 0.0551 119 2.236 #233,469 #230,463 #0 #212,050 #212,650 5.55 137 FRANKLIN LIFE INSURANCE CO 0.0551 119 2.236 #335,761 #336 #3762,120 #1.286 #732,149 #1.052,778 27.98 139 GENERAL PERICAL LIFE INSURANCE CO 0.5549 34 2.965 #3,764,336 #3,762,120 #1.286 #732,149 #1.052,778 27.98 139 GENERAL FIRELINI LIFE INSURANCE CO 0.0511 143 1.153 #140,004 #124,329 #0 #44,344 #25,400 20.43 140 GENERAL FIRELINI LIFE INSURANCE CO 0.0211 143 1.153 #140,004 #124,329 #0 #44,344 #25,400 20.43 140 GENERAL FIRELINI LIFE INSURANCE CO 0.2511 143 1.153 #140,004 #124,329 #0 #44,344 #25,400 20.43 141 GLOBE LIFE AND ACCIDENT INS CO 0.2511 128 600 #375,470 #1.657,470 #1.	131	FIRST LIFE ASSURANCE COMPANY*	0.0001	315	7	<b>#673</b>	\$713	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
133 FORD LIFE INSURANCE COMPANY 0.0066 198 116 #43,439 #44,730 \$0 #35,500 \$35,503 \$0.24 134 FORD PARRIONAL LIFE INSURANCE COMPANY 0.1182 78 1.404 7882,984 8788,277 \$0 \$30 #30,000 12.5 FRANKLIN LIFE INSURANCE COMPANY 0.1182 78 1.404 7882,984 8788,277 \$0 #233,483 #441,381 55.99 137 FRANKLIN LIFE INSURANCE CO 0.0551 119 2.236 #233,469 #230,463 #0 #212,050 #212,650 5.55 137 FRANKLIN LIFE INSURANCE CO 0.0551 119 2.236 #233,469 #230,463 #0 #212,050 #212,650 5.55 137 FRANKLIN LIFE INSURANCE CO 0.0551 119 2.236 #335,761 #336 #3762,120 #1.286 #732,149 #1.052,778 27.98 139 GENERAL PERICAL LIFE INSURANCE CO 0.5549 34 2.965 #3,764,336 #3,762,120 #1.286 #732,149 #1.052,778 27.98 139 GENERAL FIRELINI LIFE INSURANCE CO 0.0511 143 1.153 #140,004 #124,329 #0 #44,344 #25,400 20.43 140 GENERAL FIRELINI LIFE INSURANCE CO 0.0211 143 1.153 #140,004 #124,329 #0 #44,344 #25,400 20.43 140 GENERAL FIRELINI LIFE INSURANCE CO 0.2511 143 1.153 #140,004 #124,329 #0 #44,344 #25,400 20.43 141 GLOBE LIFE AND ACCIDENT INS CO 0.2511 128 600 #375,470 #1.657,470 #1.	120	DED OF DROUGETTAN LINE & HEALTH THE AG	0 0003	205	10	40 472	40 105	4.0	44		
134 FORT DEARBOON LIFE INS CO											
135 FRANKLIN LIFE INSURANCE COMPANY 0.182 78 1.404 8782,984 4788,277 \$0 \$234,893 \$441,391 55.99 136 FREEDON LIFE INSURANCE CO 0.0351 119 2,235 \$232,469 \$230,483 \$0 \$12,055 \$12,669 \$5.50 \$12,669 \$5.50 \$12,069 \$5.50 \$12,069 \$5.50 \$12,069 \$5.50 \$12,069 \$5.50 \$12,069 \$5.50 \$12,069 \$5.50 \$12,069 \$1.00 \$139 \$2 \$256 \$3,674,336 \$3,764,336 \$3,767,230 \$1,286 \$43,44 \$1,286 \$2,788 \$27,98 \$139 \$2,888 \$12,175 \$1,290 \$2,180 \$2											
136 FREEDOM LIFE INS CO OF AMERICA 0.051 119 2,236 \$232,469 \$230,483 \$0 \$212,050 \$112,669 \$5.50 \$137 FRONTIER NATIONAL LIFE INSURANCE CO 0.001 319 2,856 \$3,674,336 \$3,762,120 \$1,266 \$732,149 \$1,055,778 \$2.798 139 GENERAL FIDELITY LIFE INSURANCE CO 0.5549 34 2,965 \$4,674,336 \$3,762,120 \$1,286 \$732,149 \$1,055,778 \$2.798 139 GENERAL FIDELITY LIFE INSURANCE CO 0.5211 143 1,155 \$140,004 \$124,229 \$0 \$444,344 \$25,400 20.43 \$140 GENERAL FIDELITY LIFE INSURANCE CO 0.2511 129 609 \$152,982 \$401,283 \$0 \$444,344 \$25,400 20.43 \$141 GLOBE LIFE AND ACCIDENT INS CO 0.2503 55 5,017 \$41,657,470 \$1,659,594 \$0 \$421,283 \$120,149 \$9.65 \$121,498 \$120,149 \$9.65 \$121,498 \$120,149 \$1.050 \$141 GLOBE LIFE AND ACCIDENT INS CO 0.001 \$273 \$13 \$44,272 \$7,504,162 \$0 \$4,348,663 \$61,36,566 \$1.78 \$143 GREAT AMERICAN LIFE INSURANCE CO 0.001 \$273 \$13 \$44,272 \$4,810 \$0 \$438,663 \$61,36,566 \$1.78 \$144 GREAT AMERICAN RESERVE INS CO 0.0037 \$219 \$55 \$244,566 \$25,079 \$0 \$350 \$446 \$1.78 \$145 GREAT MERICAN RESERVE INS CO 0.0021 235 \$1 \$413,834 \$0 \$0 \$0 \$30 \$0.00 \$134,970 \$155,129 \$0.15 \$146 GREAT WEST LIFE ASSURANCE COMPANY 0.0022 132 \$26 \$186,643 \$170,955 \$0 \$134,970 \$155,129 \$0.15 \$148 GURANTER ERSERVE LIFE ASSURANCE CO 0.0079 \$156,129 \$0.16 \$148 GURANTER RESERVE LIFE INSURANCE CO 0.0079 \$192 \$1.419 \$452,150 \$85,047 \$0 \$40 \$2,977,818 \$1,268 \$172,72 \$199 GURANTER RESERVE LIFE INSURANCE CO 0.0079 \$192 \$1.419 \$452,150 \$85,093 \$40 \$41,013 \$41,268 \$172,72 \$199 GURANTER RESERVE LIFE INSURANCE CO 0.0079 \$192 \$1.419 \$452,150 \$85,093 \$40 \$44,797 \$450,505 \$93.79 \$155,105 \$10 \$100 \$100 \$100 \$100 \$100 \$100 \$1											
137 FRONTIER NATIONAL LIFE INSURANCE CO 0.0001 319 2.2 \$ \$.565 \$ 3.674,336 \$ 3.762,120 \$ 1,286 \$ 732,149 \$ 1,052,778 27.98											
138 GENERAL AMERICAN LIFE INSURANCE CO 0.5549 34 2,965 \$3,674,336 \$3,762,120 \$1,285 \$732,149 \$1,052,778 27.98 139 GENERAL FIDELITY LIFE INSURANCE CO 0.0211 143 1,153 \$140,004 \$124,329 \$0 \$424,344 \$25,400 20.43 140 GENERAL LIFE INSURANCE COMPANY 0.0291 128 609 \$192,882 \$201,283 \$0 \$124,838 \$120,149 59.69 1412 GOLDE LIFE AND ACCIDENT INS CO 0.2503 53 5,017 \$1,657,470 \$1,699,594 \$0 \$975,109 \$726,294 42.73 142 GOLDEN RULE INSURANCE COMPANY 1.1217 21 4,243 \$7,427,755 \$7,504,162 \$0 \$6,348,683 \$6,136,966 81.78 143 GREAT AMERICAN LIFE INSURANCE COMPANY 1.1217 21 4,243 \$7,427,755 \$7,504,162 \$0 \$6,348,683 \$6,136,966 81.78 143 GREAT AMERICAN LIFE INSURANCE COMPANY 1.1217 21 4,243 \$7,427,755 \$7,504,162 \$0 \$6,348,683 \$6,136,966 81.78 143 GREAT AMERICAN LIFE INSURANCE COMPANY 219 59 \$44,756 \$4,800 \$0 \$650 \$460 0.00 145  145 GREAT WEST LIFE & ANNULTY INS CO* 0.0001 235 1 \$41,204 \$45.00 \$0 \$450 \$0 \$40 0.00 146 GREAT WEST LIFE ASSURANCE COMPANY* 0.0282 132 269 \$186,643 \$170,955 \$0 \$134,970 \$154,129 \$90.16 147 GRINNELL LIFE INS CO 0.0009 \$266 \$4 \$4,976 \$5,027 \$0 \$410,139 \$10,268 172.72 149 GUARANTE MUTUAL LIFE COMPANY 0.0009 \$260 \$22 \$45,945 \$40,840 \$40,440 \$454,797 \$50,357 \$93.37 140,800 \$10,800					-,	1/	4	7-	411,000	412,000	5,50
139 GENERAL FIDELITY LIFE INSURANCE CO 0.0211 143 1,153 \$140,004 \$124,329 \$0 \$444,344 \$25,400 20.43 140 GERER LIFE INSURANCE CORPANY 0.0221 128 609 \$192,892 \$201,283 \$0 \$124,893 \$124,893 \$120,149 59.5	137			319		<b>\$</b> 596		#0	<b>\$</b> 0	\$0	0.00
140 GERBER LIFE INSURANCE COMPANY 0.0291 128 609 \$192,882 \$201,283 \$0 \$124.888 \$120.130 59.69								<b>\$1,286</b>	<b>\$</b> 732,149	\$1,052,778	27.98
141 GLOBE LIFÉ AND ACCIDENT INS CO 0.2503 53 5,017 \$1,659,594 \$1,659,594 \$0 \$975,109 \$776,294 \$2.73  142 GOLDEN RULE INSURANCE COMPANY 1.1217 21 4,243 \$7,427,755 \$7,504,162 \$0 \$6,348,683 \$6,136,966 81.78  143 GRAT AMERICAN LIFE INSURANCE CO 0.0006 273 13 \$44,272 \$4,810 \$0 \$6,348,683 \$6,136,966 81.78  145 GREAT MERICAN RESERVE INS CO 0.0037 219 59 \$24,566 \$25,078 \$0 \$6,348,683 \$6,136,966 81.78  146 GREAT MERICAN RESERVE INS CO 0.0021 235 1 \$13,834 \$0 \$0 \$0 \$0 \$0  146 GREAT WEST LIFE & ANNUITY INS CO* 0.0021 235 1 \$13,834 \$0 \$0 \$0 \$0  147 GRINNELL LIFE INS CO 0.0008 266 4 \$44,976 \$5,027 \$0 \$134,970 \$154,129 \$90.16  148 GLARANTER MUTUAL. LIFE COMPANY 0.0009 260 22 \$5,045 \$5,045 \$0 \$110,388 \$10,268 172.72  149 GLARANTER ENERGEVE LIFE INSURANCE CO 0.0079 192 1.419 \$52,150 \$53,934 \$0 \$45,977 \$60,357 \$1.37  150 GLARANTER ENTRE WITH LIFE INSURANCE CO 0.0009 354 4 \$4 \$8 \$6,146,976 \$134,970 \$154,970											
142 GOLDEN RULE INSURANCE COMPANY 1.1217 21 4.243 \$7.427,755 \$7.504,162 \$0 \$6,348,683 \$6,136,966 81.78 143 GREAT AMERICAN LIFE INSURANCE CO 0.0006 273 13 \$4,272 \$4,810 \$0 \$50 \$6,348,683 \$6,136,966 81.78 144 GREAT AMERICAN RESERVE INS CO 0.0037 219 59 \$24,566 \$425,079 \$0 \$50 \$530 \$446 1.78 145 GREAT WEST LIFE & ANNUITY INS CO* 0.0021 235 1 \$13,834 \$0 \$0 \$0 \$530 \$446 1.78 146 GREAT WEST LIFE & SOURANCE COMPANY* 0.0282 1332 269 \$186,643 \$170,955 \$0 \$134,970 \$154,129 \$90.16 147 GRINNELL LIFE INS CO 0.0008 266 4 \$44,976 \$5,027 \$0 \$0 \$10,138 \$10,268 172.72 149 GUARANTEE MUTUAL LIFE COMPANY* 0.0009 260 22 \$45,945 \$5,945 \$0 \$10,138 \$10,268 172.72 149 GUARANTEE RUST LIFE INSURANCE CO 0.0079 192 1,419 \$52,150 \$453,954 \$0 \$454,797 \$50,357 93.37 150 GUARANTEE TRUST LIFE INSURANCE CO* 0.0009 266 144,499 \$5,427,465 \$3,566,210 \$0 \$2,977,818 \$3,326,844 93.25 151 GUARANTE RUST LIFE INSURANCE CO* 0.0000 354 4 \$8 \$0 \$0 \$2,977,818 \$3,326,844 93.25 152 GUARDIAN LIFE INSURANCE CO* 0.0000 354 4 \$8 \$0 \$0 \$40,011 \$40,000 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0											
143 GREAT AMERICAN LIFE INSURANCE CO 0.0006 273 13 \$4,272 \$4,810 \$0 \$6 \$0 \$0 0.00 \$140 \$0 \$0 0.00 \$144 GREAT AMERICAN RESPERIS CO 0.0037 219 59 \$24,556 \$25,078 \$0 \$40 \$50 \$446 1.78 \$145 GREAT WEST LIFE & ANNUTTY INS CO* 0.0021 235 1 \$13,834 \$0 \$0 \$0 \$40 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	141	GLOBE LIFE AND ACCIDENT INS CO	0.2503	53	5,017	\$1,657,470	<b>\$1,699,594</b>	<b>\$</b> 0	<b>\$975,109</b>	\$726,294	42.73
143 GREAT AMERICAN LIFE INSURANCE CO 0.0006 273 13 \$4,272 \$4,810 \$0 \$6 \$0 \$0 0.00 \$140 \$0 \$0 0.00 \$144 GREAT AMERICAN RESPERIS CO 0.0037 219 59 \$24,556 \$25,078 \$0 \$40 \$50 \$446 1.78 \$145 GREAT WEST LIFE & ANNUTTY INS CO* 0.0021 235 1 \$13,834 \$0 \$0 \$0 \$40 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	1.42	COLDEN DITTE THEIRANCE COMPANY	1 1217	21	4 243	#7 A27 755	#7 50A 162	*0	46 349 603	46 136 066	01 70
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161 HERITAGE LIFE INSURANCE COMPANY 0.0002 305 684 \$1,306 \$141,572 \$0 \$129,020 \$103,822 73.34  162 HOME LIFE FINANCIAL ASSURANCE CORP 0.0012 256 2 \$7,984 \$7,946 \$0 \$2,843 \$2,038 25.65  163 HORACE MANN LIFE INSURANCE COMPANY 0.0045 208 153 \$29,618 \$31,385 \$0 \$39,748 \$37,754 120.29  164 IDEALIFE INSURANCE COMPANY 0.1772 68 1,018 \$1,173,559 \$1,253,818 \$0 \$856,877 \$836,167 66.69  165 IDS LIFE INSURANCE COMPANY 0.2968 49 3,032 \$1,965,094 \$1,963,620 \$0 \$267,771 \$436,492 22.23								7 -			
162 HOME LIFE FINANCIAL ASSURANCE CORP 0.0012 256 2 \$7,984 \$7,946 \$0 \$2,843 \$2,038 25.65 163 HORACE MANN LIFE INSURANCE COMPANY 0.0045 208 153 \$29,618 \$31,385 \$0 \$439,748 \$37,754 120.29 164 IDEALIFE INSURANCE COMPANY 0.1772 68 1,018 \$1,173,559 \$1,253,818 \$0 \$856,877 \$836,167 66.69 165 IDS LIFE INSURANCE COMPANY 0.2968 49 3,032 \$1,965,094 \$1,963,620 \$0 \$267,771 \$436,492 22.23											
163 HORACE MANN LIFE INSURANCE COMPANY 0.0045 208 153 \$29,618 \$31,385 \$0 \$39,748 \$37,754 120.29 164 IDEALIFE INSURANCE COMPANY 0.1772 68 1,018 \$1,173,559 \$1,253,818 \$0 \$856,877 \$836,167 66.69 165 IDS LIFE INSURANCE COMPANY 0.2968 49 3,032 \$1,965,094 \$1,963,620 \$0 \$267,771 \$436,492 22.23	161	HERITAGE LIFE INSURANCE COMPANY	0.0002	305	684	#1,306	¥141,572	#0	<b>\$129,020</b>	<b>\$103,822</b>	73.34
163 HORACE MANN LIFE INSURANCE COMPANY 0.0045 208 153 \$29,618 \$31,385 \$0 \$39,748 \$37,754 120.29 164 IDEALIFE INSURANCE COMPANY 0.1772 68 1,018 \$1,173,559 \$1,253,818 \$0 \$856,877 \$836,167 66.69 165 IDS LIFE INSURANCE COMPANY 0.2968 49 3,032 \$1,965,094 \$1,963,620 \$0 \$267,771 \$436,492 22.23	162	HOME LIFE FINANCIAL ASSURANCE CORP	0.0012	256	2	<b>\$7.984</b>	<b>#</b> 7.946	#A	#2.843	42.038	25.65
164 IDEALIFE INSURANCE COMPANY 0.1772 68 1,018 \$1,173,559 \$1,253,818 \$0 \$856,877 \$836,167 66.69 165 IDS LIFE INSURANCE COMPANY 0.2968 49 3,032 \$1,965,094 \$1,963,620 \$0 \$267,771 \$436,492 22.23											
165 IDS LIFE INSURANCE COMPANY 0.2968 49 3,032 \$1,965,094 \$1,963,620 \$0 \$267,771 \$436,492 22.23											
		IDS LIFE INSURANCE COMPANY		49			<b>\$1,963,620</b>				
	_ 166	ILLINOIS MUTUAL LIFE & CASUALTY CO	0.1906	66	2,690	<b>\$1,262,434</b>	<b>\$1,192,902</b>	<b>#</b> 0			80.75

			*	(00110	111464)					
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	Direct Premium Written	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
	THE PROPERTY OF THE OF THE STATE OF THE STAT	0.0026	228	197	\$17,498	\$17,498	\$184	\$8,345	<b>\$8,345</b>	47.69
167	INDEPENDENT ORDER OF FORESTERS THE INDIANAPOLIS LIFE INSURANCE CO	0.0026	158	162	\$89,701	\$93,694	\$0	\$40,383	<b>\$59,109</b>	63.09
168 169	INDIVIDUAL ASSUR CO LIFE HEALTH & ACCID	0.0093	182	322	\$61,822	\$69,719 -	\$0	\$58,777	\$57,825	82.94
170	INDUSTRIAL CASUALTY INSURANCE COMPANY	0.0003	292	35	\$2,260	\$2,332	\$0	\$2,136	\$2,136	91.60
171	INTEGRITY LIFE INS CO			0	<b>\$</b> ⋅16	#0	<b>\$</b> 0	#0	#0	
1/1	THIE WALL DESIGNATION OF THE PARTY OF THE PA	•			•	•	·			
172	INTEGRITY NATIONAL LIFE INS CO	0.1089	81	806	#720,988	<b>\$</b> 706,63 <b>4</b>	<b>\$</b> 0	#429,590	<b>\$518,310</b>	73.35
173	INTERCONTINENTAL LIFE INSURANCE CO	0.0003	296	6	\$2,097	\$1,945	#0	\$2,546	\$3,074	158.05
174	INVESTORS HERITAGE LIFE INSURANCE CO	0.0020	238	12	#13,467	\$14,289	<b>\$</b> 0	\$9,219 \$32,765	<b>\$7,962</b>	55.72
175	INVESTORS INSURANCE CORPORATION	0.0043	210	1	\$28,241 \$7,650	<b>\$56,565</b>	\$0 \$0	\$23,570	\$20,038 \$21,708	35.42 272.27
176	INVESTORS LIFE INS CO OF NORTH AMERICA	0.0012	257	12	<b>\$7,658</b>	<b>\$7,973</b>	ĄU	423,310	W21,700	212.21
177	ITT HARTFORD LIFE AND ANNUITY INS CO	0.0107	176	637	\$71,018	\$71,817	\$0	\$110,353	\$91,767	127.78
178	J C PENNEY INSURANCE COMPANY	0.0025	230	249	\$16,795	<b>\$15,366</b>	<b>\$</b> 0	<b>\$5,875</b>	<b>\$6,831</b>	44.46
179	J C PENNEY LIFE INSURANCE COMPANY	0.5967	32	8,845	\$3,951,219	\$3,973,211	<b>‡</b> 0	<b>\$990,259</b>	<b>\$1,395,125</b>	35.11
180	JEFFERSON PILOT LIFE INS CO	0.0157	154	326	<b>\$103,769</b>	<b>\$102,980</b>	<b>#</b> 0	\$81,337	\$81,296	78.94
181	JOHN ALDEN LIFE INSURANCE CO	0.0710	101	586	\$470,227	\$358,422	<b>\$</b> 0	<b>\$62,455</b>	\$398,291	111.12
		0.0002	302	7	\$1,578	\$1,578	\$0	<b>\$</b> 0	\$0	0.00
182	JOHN DEERE LIFE INS CO	0.0002	502 64	1,356	\$1,346,747	\$1,320,353	\$1,726	<b>\$186,033</b>	\$319,838	24.22
183 184	JOHN HANCOCK MUTUAL LIFE INS CO KANAWHA INSURANCE COMPANY	0.0127	162	514	\$84,068	\$84,469	\$0	\$20,884	\$20,243	23.97
185	KANSAS CITY LIFE INSURANCE CO	0.0055	202	147	\$36,326	<b>\$37,005</b>	<b>š</b> 0	\$27,046	\$14,792	39.97
186	KNIGHTS OF COLUMBUS	0.0285	130	7,438	\$188,924	\$188,924	<b>\$</b> 0	\$91,690	\$91,690	48.53
187	LAFAYETTE LIFE INSURANCE CO THE	0.0005	285	. 8	\$2,987	\$3,070	#82	<b>\$3,451</b>	<b>\$3,590</b>	116.94
188	LAMAR LIFE INSURANCE COMPANY	0.0039	217	23	<b>\$25,879</b>	\$25,879	#0	#43,727	<b>\$43,727</b>	168.97
189	LIBERTY LIFE ASSUR CO OF BOSTON	0.0002	301	11	\$1,608 472,400	\$1,608 \$25,200	\$0 \$0	\$6,268 \$24,471	\$6,268 \$15,653	389.80 18.35
190	LIBERTY LIFE INSURANCE COMPANY* LIBERTY NATIONAL LIFE INSURANCE CO	0.0109 0.0040	173 214	1,825 153	\$72,408 \$26,510	\$85,289 \$27,576	#0	\$30,662	\$45,095	163.53
191	DIBERTI NATIONAL LIFE INSURANCE CO	0.0040	412	133	<b>#1</b> 0/310	42.,514	7-	400,000	420,000	200.00
192	LIFE & HEALTH INS CO OF AMERICA*	0.0224	140	191	<b>\$148,055</b>	<b>\$153,154</b>	<b>\$</b> 0	\$172,483	<b>\$172,059</b>	112.34
193	LIFE INS CO OF THE SOUTHWEST	0.0000	349	1	\$40	<b>\$</b> 0	<b>‡</b> 0	#0	#0	
194	LIFE INSURANCE CO OF GEORGIA	0.2094	63	1,619	<b>\$1,386,423</b>	\$1,432,265	<b>\$</b> 0	<b>\$1,095,066</b>	\$1,117,783	78.04
195	LIFE INSURANCE CO OF NORTH AMERICA	0.0211	144	9,624	<b>#139,830</b>	<b>\$139,830</b>	<b>\$</b> 0	#37,422	\$41,074	29.37 0.00
196	LIFE INSURANCE COMPANY OF VIRGINIA THE*	0.0001	322	0	<b>\$544</b>	<b>\$538</b>	#0	\$0	<b>\$</b> 0	0.00
197	LIFE INVESTORS INS CO OF AMERICA	0.0977	. 88	1,364	<b>\$646,880</b>	\$626,071	<b>\$</b> 0	\$141,954	\$145,847	23.30
198	LINCOLN BENEFIT LIFE COMPANY	0.3683	40	1,675	\$2,438,704	\$2,441,465	#0	\$305,154	\$475,408	19.47
199	LINCOLN HERITAGE LIFE INSURANCE CO*	0.0000	336	3	\$184	\$110	\$0	<b>#720</b>	\$259	235.45
200	LINCOLN LIFE AND CASUALTY COMPANY*	0.0003	299	13	<b>\$1,775</b>	\$1,804	<b>\$0</b>	<b>#5,500</b>	\$5,885	326.22
201	LINCOLN MUTUAL LIFE INSURANCE CO	0.0006	275	28	\$4,220	\$4,458	<b>\$</b> 0	\$1,653	\$1,474	33.06
	TTYGOLN NAMIONAL LIPP INCIDANCE CO.	0.1620	72	1,080	\$1,072,923	\$1,017,330	<b>\$</b> 0	\$415,933	\$363,216	35.70
202 203	LINCOLN NATIONAL LIFE INSURANCE CO* LONE STAR LIFE INSURANCE COMPANY*	0.1020	89	5,324	\$636,461	\$649,094	#0	\$250,652	\$211,661	32.61
203	LOYAL AMERICAN LIFE INSURANCE CO	0.1029	83	14,605	#681,357	\$686,247	<b>\$</b> 0	\$443,600	\$402,042	58.59
205	LUTHERAN BROTHERHOOD	0.1264	76	1,439	\$837,136	\$808,028	<b>\$4,320</b>	\$244,315	\$411,505	50.93
206	MADISON NATIONAL LIFE INSURANCE CO, INC	0.0004	291	49	\$2,415	\$2,415	#0	#0	<b>\$</b> 0	0.00
					40.000	40.440	4000	****	+0.00	
207	MANUFACTURERS LIFE INSURANCE CO	0.0005	284	12	<b>\$3,032</b>	<b>\$3,140</b>	#220	\$289	\$289	9.20
208	MASSACHUSETTS GENERAL LIFE INS CO	0.0079	191	209	\$52,560	\$52,560 \$17,268	\$0 \$0	\$102,748 \$25,541	\$102,748 \$24,864	195.49 143.99
209	MASSACHUSETTS MUTUAL LIFE INS CO	0.0024	231	208	#15,574 #81,604	\$85,068	<b>\$</b> 0	\$46,545	\$-16,190	143.33
210 211	MBL LIFE ASSURANCE CORPORATION MEDICO LIFE INSURANCE COMPANY	0.0123 0.2314	166 57	1,467	\$1,532,600	<b>\$1,722,690</b>	<b>\$</b> 0	\$1,310,554	\$1,439,637	83.57
211	MEDICO LIFE INDORANCE CONFANT	0.2314	3,	1,107	, ,	42,,	7-	4-,,	4-,,	
212	MEGA LIFE AND HEALTH INS CO THE	0.0627	107	2,560	\$415,405	#326,935	#0	<b>\$94,534</b>	<b>\$139,069</b>	42.54
213	MEMBERS LIFE INSURANCE COMPANY	0.0000	334		\$189	\$196	\$0	\$0	\$0	0.00
214	METROPOLITAN LIFE INSURANCE COMPANY	0.1683	70	3,638	<b>\$1,114,462</b>	\$1,137,838	\$2,480	\$918,943	\$915,133	80.43
215	MID CONTINENT LIFE INSURANCE CO	0.0002	308	9	\$1,029 \$503	\$1,040 *503	\$0 \$0	\$0 45 433	#0 #= 033	0.00
216	MID SOUTH INSURANCE COMPANY	0.0001	320	0	<b>\$</b> 593	<b>\$592</b>	#0	\$5,432	<b>\$5,073</b>	856.93
217	MIDAMERICA LIFE INSURANCE COMPANY	0.0002	306	4	\$1,268	<b>\$1,264</b>	<b>\$</b> 0	#0	<b>\$</b> 0	0.00
218	MIDLAND LIFE INSURANCE COMPAN, THE*	0.0005	282	ī	\$3,125	\$2,832	<b>\$</b> 0	<b>#</b> 0	<b>\$</b> 0	0.00
219	MIDLAND NATIONAL LIFE INSURANCE CO*	0.0001	3 09	0	\$934	\$1,063	#0	#0	#0	0.00
220	MINNESOTA MUTUAL LIFE INSURANCE CO	0.1136	79	786	<b>\$752,167</b>	\$656,521	<b>#</b> 0	\$267,084	\$462,650	70.47
221	MISSOURI VALLEY LIFE AND HEALTH INS CO	2.6036	4	38,845	<b>\$17,240,912</b>	\$17,087,628	\$0	<b>\$10,503,582</b>	<b>\$12,621,655</b>	73.86

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF Insureds	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES	DIRECT LOSSES	Loss
ODD	COMPAN MAIN	DIDIKO	IMMADI DIGMED	INDOREDO	WEITIBE	EARNED	PAID	PAID	INCURRED	RATIO
222	MODERN AMERICAN LIFE INSURANCE COMPANY	0.0171	153	2,087	<b>\$112,993</b>	\$112,993	<b>\$</b> 0	\$91,268	\$70,997	62.83
223	MODERN WOODMEN OF AMERICA	0.0013	252	59	#8,538	\$8,594	\$276	\$7,611	\$7,207	83.86
224	MONTGOMERY WARD LIFE INSURANCE CO	0.0020	241	207	\$13,071	\$13,174	<b>#</b> 0	\$8,625	\$8,151	61.87
225	MONUMENTAL LIFE INSURANCE COMPANY*	0.0434	114	6,673	<b>\$287,646</b>	<b>\$291,908</b>	#0	#154,377	\$153,945	52.74
226	MOUNTAIN STATES LIFE INS CO OF AMERICA	0.0000	329	1	<b>\$318</b>	\$312	<b>\$0</b>	#3,000	\$5,799	1858.65
227	MUTUAL LIFE INSURANCE CO OF NY*	0.0928	92	862	\$614,252	\$600,508	\$18,825	\$235,174	\$281,365	46.85
228	MUTUAL OF OMAHA INSURANCE COMPANY	2.4953 0.0019	6	193,295	\$16,523,747	<b>\$16,822,080</b>	<b>\$</b> 0	<b>\$10,407,034</b>	\$9,906,567	58.89
229 230	MUTUAL SERVICE LIFE INSURANCE CO*	0.0019	243 213	13	\$12,561	\$15,994	\$0	\$12,868	\$-13,283	
231	MUTUAL TRUST LIFE INSURANCE COMPANY NATIONAL BENEFIT LIFE INSURANCE CO	0.0041	290	24 9	\$27,409 \$2,487	#32,719 #2,547	\$520 \$0	#0 #3,728	\$0 \$3,767	0.00 147.90
232	NATIONAL FIDELITY LIFE INSURANCE CO	0.0104	177	292	\$68,597	<b>\$71,673</b>	<b>‡</b> 0	-		
233	NATIONAL FINANCIAL INSURANCE COMPANY	0.0654	105	1,174	\$432,968	\$442,212	<b>\$</b> 0	\$88,319 \$624,533	\$89,771 \$584,300	125.25 132.13
234	NATIONAL FOUNDATION LIFE INS CO	0.3624	41	2,069	\$2,399,511	\$2,470,798	<b>\$</b> 0	<b>\$1,463,834</b>	\$1,215,964	49.21
235	NATIONAL GROUP LIFE INSURANCE COMPANY*	0.0133	160	138	\$87,778	\$85,755	<b>\$</b> 0	\$71,261	\$83,718	97.62
236	NATIONAL GUARDIAN LIFE INSURANCE CO	0.0025	229	60	\$16,811	\$20,503	<b>\$</b> 0	\$4,927	\$4,927	24.03
237	NATIONAL HEALTH INS CO	0.0198	146	72	\$131,032	\$136,067	<b>\$</b> 0	\$26,422	\$25,818	18.97
238	NATIONAL LIFE INSURANCE COMPANY	0.0812	96	622	\$537,538	<b>\$554,005</b>	<b>\$36,304</b>	#188,654	\$280,806	50.69
239	NATIONAL STATES INSURANCE COMPANY	0.5091	35	4,888	\$3,370,919	\$3,376,167	<b>\$</b> 0	\$2,049,446	\$2,151,490	63.73
240	NATIONAL TRAVELERS LIFE COMPANY	1.1116	23	8,160	<b>\$7,360,748</b>	\$7,387,017	<b>\$</b> 0	\$5,511,900	\$5,184,433	70.18
241	NATIONWIDE LIFE INSURANCE COMPANY	0.0030	225	70	\$19,619	\$18,844	<b>\$</b> 0	\$275	\$288	1.53
242 243	NETWORK AMERICA LIFE INSURANCE COMPANY NEW AMERICAN LIFE INSURANCE COMPANY	0.3089	48	1,367 51	\$2,045,348 \$-2,262	\$1,927,640	<b>\$</b> 0	\$744,269	\$1,087,645	56.42
244	NEW ERA LIFE INS CO OF THE MIDWEST	0.0002	304	1	\$1,502	\$6,716 \$1,502	#0 #0	\$33,474 \$0	\$18,712	278.62 0.00
245	NEW YORK LIFE INSURANCE COMPANY	0.3184	47	2,870	\$2,108,345	\$2,136,440	<b>\$3,552</b>	\$800.708	\$0 \$1,618,329	75.75
246	NORTH AMERICAN CO FOR LIFE & HEALTH IN*	0.0000	331	34	\$291	#333	<b>\$</b> 0	\$20	\$52	15.62
247	NORTH AMERICAN INSURANCE COMPANY	0.0130	161	92	<b>\$85,900</b>	<b>\$</b> 79,320	<b>\$</b> 0	\$19,672	\$32,510	40.99
248	NORTH CAROLINA MUTUAL LIFE INS CO	0.0009	262	11	\$5,810	<b>\$5,870</b>	<b>\$</b> 0	\$0	\$0	0.00
249	NORTH CENTRAL LIFE INSURANCE CO*	•		0	\$-17	\$0	\$0	<b>š</b> 0	\$0	
250	NORTHERN LIFE INSURANCE COMPANY	0.0000	343	8 .	#98	\$185	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
251	NORTHWESTERN MUTUAL LIFE INS CO	1.1642	19	10,486	\$7,709,035	\$7,820,981	#202,486	\$1,898,083	\$6,047,424	77.32
252	OCCIDENTAL LIFE INS CO OF NC	0.0282	131	763	\$186,997	\$187,170	<b>\$</b> 0	\$95,219	\$110,449	59.01
253	OHIO LIFE INSURANCE COMPANY	0.0018	246	23	\$12,008	\$11,460	<b>\$</b> 0	\$1,850	\$5,450	47.56
254	OHIO NATIONAL LIFE ASSURANCE CORP	0.0445	113	375	\$294,885	\$294,437	<b>š</b> 0	<b>#</b> 78,869	\$78,250	26.58
255	OHIO NATIONAL LIFE INS CO THE	0.0020	239	64	<b>\$13,379</b>	\$13,441	<b>\$</b> 0	<b>\$958</b>	\$158	1.18
256	OHIO STATE LIFE INSURANCE CO, THE	0.0001	323	2	<b>\$</b> 525	\$540	<b>\$</b> 0	#0	\$0	0.00
257	OLD AMERICAN INSURANCE COMPANY	0.1013	85	8,010	\$671,121	\$693,304	<b>\$</b> 0	<b>\$433,515</b>	\$331,708	47.84
258 259	OLD RELIANCE INSURANCE COMPANY	0.0001	316	5 002	<b>\$668</b>	#388	\$0	\$0	\$0	0.00
260	OLD REPUBLIC LIFE INSURANCE COMPANY OLD UNITED LIFE INSURANCE COMPANY	0.0351 0.0947	120 91	6,902 2,577	#232,226 #627,426	\$232,912	<b>\$</b> 0	\$70,348	\$77,770	33.39
261	OLD WESTERN LIFE INSURANCE COMPANY	0.2232	59	23,570	\$1,478,076	#449,381 #1,342,962	\$0 \$0	<b>\$95,799</b>	\$156,820 \$600,000	34.90
	•						· ·	<b>\$537,159</b>	<b>\$602,800</b>	44.89
262 263	OZARK NATIONAL LIFE INSURANCE CO	0.0236	139	2,788	<b>\$156,441</b>	<b>\$160,600</b>	#0	\$16,610	\$13,610	8.47
263 264	PAN AMERICAN LIFE INSURANCE COMPANY	0.0098	179	54 1	\$64,633	<b>\$65,518</b>	#0	\$40,694	\$40,122	61.24
265	PAN WESTERN LIFE INS CO PAUL REVERE LIFE INSURANCE CO	0.0000 1.1130	339 22	6,157	\$133 \$7,370,541	\$133	<b>\$</b> 0	\$0	\$0	0.00
266	PEKIN LIFE INSURANCE COMPANY	0.0109	174	53	\$72,124	\$7,534,167 \$71,520	#0	\$2,141,853	\$3,219,589	42.73
						\$71,520	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
267	PENINSULAR LIFE INSURANCE COMPANY	0.0007	271	22	#4,467	\$5,277	<b>\$</b> 0	\$2,116	\$1,120	21.22
268	PENN MUTUAL LIFE INSURANCE CO THE	0.0257	135	151	\$170,352	<b>\$163,636</b>	#1,404	#19,397	\$14,410	8.81
269	PENNSYLVANIA LIFE INSURANCE COMPANY	0.5873	33	14,965	#3,888,893	*3,988,303	#0	<b>\$1,557,200</b>	\$2,707,481	67.89
270 271	PEOPLES SECURITY LIFE INSURANCE COMPANY PFL LIFE INSURANCE COMPANY	0.0001 0.1414	317 74	15 2,480	\$640 *036 503	\$1,334 \$006.050	#0	\$1,110	\$1,107	82.98
					<b>\$936,597</b>	\$886,052	#0	\$271,923	\$341,097	38.50
272	PHILADELPHIA AMERICAN LIFE INS CO	0.0017	248	9	\$11,274	<b>\$11,560</b>	#0	<b>\$12,066</b>	\$14,511	125.53
273	PHOENIX HOME LIFE MUTUAL INS CO	0.0426	115	9	\$282,030	\$291,239	<b>‡</b> 2	<b>\$82,002</b>	\$169,749	58.29
274	PHYSICIANS MUTUAL INSURANCE COMPANY	2.1277	9	36,204	\$14,089,482	\$14,042,546	#0	\$8,269,129	#8,313,686	59.20
275 276	PIERCE NATIONAL LIFE INSURANCE CO	0.0000	347	10 040	<b>\$65</b>	<b>\$65</b>	#0	#0	\$0	0.00
4/0 سر	PIONEER LIFE INSURANCE CO OF IL	1.4180	16	10,848	<b>\$9,390,266</b>	<b>\$</b> 9,623,708	<b>\$</b> 0	<b>\$5,899,185</b>	<b>\$</b> 5,557,209	57.74

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obs	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF Insureds	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
277 278 279 280 281	PRAIRIE STATES LIFE INSURANCE CO PREFERRED RISK LIFE INSURANCE CO PRIMERICA LIFE INSURANCE COMPANY PRINCIPAL MUTUAL LIFE INS CO PROFESSIONAL INS CORPORATION	0.0017 0.0308 0.0097 0.1211 0.0183	249 126 181 77 150	337 234 118 1,038 355	#11,270 #204,057 #64,485 #801,709 #121,398	<b>\$9,558</b> <b>\$203,166</b> <b>\$65,428</b> <b>\$638,649</b> <b>\$126,991</b>	#0 #0 #0 #8,436 #0	#1,300 #62,989 #8,313 #298,080 #129,550	\$2,886 \$55,042 \$9,182 \$381,616 \$143,844	30.19 27.09 12.51 59.75 113.27
282 283 284 285 286	PROTECTIVE LIFE INSURANCE COMPANY PROVIDENT LIFE AND ACCIDENT INS CO PROVIDENT MUTUAL LIFE INS CO OF PHIL* PROVIDENTIAL LIFE INSURANCE COMPANY PROVIDIAN LIFE AND HEALTH INSURANCE CO	0.0996 0.9770 0.0007 0.0150 0.1670	86 24 270 156 71	2,201 6,008 4 183 4,286	#659,566 #6,469,363 #4,468 #99,454 #1,105,819	#660,260 #6,555,285 #2,650 #98,942 #1,130,956	# 0 # 0 # 0 # 0	\$314,618 \$2,511,672 \$1,120 \$49,381 \$680,411	\$335,791 \$5,820,021 \$1,338 \$47,819 \$609,814	50.86 88.78 50.49 48.33 53.92
287 288 289 290 291	PRUDENTIAL INSURANCE CO OF AMERICA THE PYRAMID LIFE INSURANCE COMPANY RELIABLE LIFE INSURANCE COMPANY* RELIANCE STANDARD LIFE INSURANCE CO* REPUBLIC VANGUARD LIFE INSURANCE CO	0.2264 0.2366 0.0673 0.0003 0.0122	58 56 103 298 167	4,205 1,626 14,526 11 54	\$1,499,185 \$1,566,660 \$445,646 \$1,993 \$80,782	\$1,508,828 \$1,576,160 \$752,641 \$2,006 \$48,243	\$10,850 \$0 \$0 \$0 \$0 \$0	\$1,510,330 \$1,122,675 \$385,658 \$3,008 \$16,720	#1,445,835 #914,887 #385,120 #3,008 #49,981	95.83 58.05 51.17 149.95 103.60
292 293 294 295 296	RESERVE NATIONAL INSURANCE COMPANY ROYAL ARCANUM, SUPREME COUNCIL OF ROYAL MACCABEES LIFE INSURANCE CO RUSEMORE NATIONAL LIFE INSURANCE CO SAFECO LIFE INSURANCE COMPANY*	0.7382 0.0000 0.2495 0.0001 0.0000	29 355 54 324 355	11,678 2 742 3 0	#4,888,129 #0 #1,652,070 #490 #0	\$4,780,743 \$47 \$1,669,187 \$485 \$0	\$0 \$0 \$0 \$0 \$0	#3,285,624 #0 #408,225 #0 #654	\$3,210,808 \$0 \$199,559 \$0 \$649	67.16 0.00 11.96 0.00
297 298 299 300 301	SECURA LIFE INSURANCE CO SECURITY GENERAL LIFE INSURANCE CO SECURITY LIFE INS CO OF AMERICA SECURITY MUTUAL LIFE INS CO OF NE SECURITY MUTUAL LIFE INS CO OF NY	0.0000 0.3964 0.0020 0.0020 0.0021	348 38 237 240 234	1 1,648 22 28 18	\$60 \$2,624,795 \$13,550 \$13,331 \$14,049	\$-267 \$2,503,738 \$13,673 \$13,452 \$14,767	#0 #0 #0 #0 #51	#0 #1,685,559 #7,505 #44,228 #2,154	\$0 \$1,681,306 \$7,667 \$33,636 \$3,731	67.15 56.07 250.04 25.27
302 303 304 305 306	SECURITY CONNECTICUT LIFE INS CO SENTRY LIFE INSURANCE CO (L&H ACCT) SETTLERS LIFE INSURANCE COMPANY SHELTER LIFE INSURANCE CO SLOVENE NATIONAL BENEFIT SOCIETY	0.0013 0.0007 0.0045 1.1569 0.0002	253 269 207 20 307	0 32 174 5,734 88	#8,379 #4,817 #30,110 #7,661,081 #1,159	\$2,710 \$5,148 \$30,140 \$7,861,252 \$1,159	\$0 \$0 \$0 \$0 \$0	#0 #10,430 #0 #6,447,877 #1,030	#0 #4,550 #0 #4,355,011 #879	0.00 88.38 0.00 55.40 75.84
307 308 309 310 311	SMA LIFE ASSURANCE COMPANY SOUTHLAND LIFE INSURANCE COMPANY STANDARD INSURANCE COMPANY STANDARD LIFE AND ACCIDENT INS CO STANDARD LIFE INS CO OF INDIANA	0.1023 0.0009 0.0005 1.2212 0.0001	84 259 283 18 312	838 32 6 15,825 5	\$677,711 \$6,041 \$3,110 \$8,087,052 \$733	#673,342 #5,721 #3,163 #8,262,326 #733	\$0 \$0 \$0 \$0 \$0	#51,933 #0 #0 #5,796,615 #0	#75,716 #0 #0 #0 #5,356,866 #0	11.24 0.00 0.00 64.83 0.00
312 313 314 315 316	STATE LIFE INSURANCE COMPANY STATE MUTUAL INSURANCE CO STATE MUTUAL LIFE ASSUR CO OF AMERICA STATESMAN NATIONAL LIFE INS CO THE SUN LIFE ASSURANCE CO OF CANADA	0.0007 0.0108 0.0051 0.0410 0.0040	268 175 205 116 215	9 53 102 201 3	\$4,947 \$71,258 \$33,951 \$271,338 \$26,476	#4,155 #67,216 #34,042 #274,695 #27,010	\$0 \$0 \$0 \$0 \$0	#2,815 #0 #31,780 #200,481 #1,264	#2,820 #9,316 #30,562 #192,585 #995	67.87 13.86 89.78 70.11 3.68
317 318 319 320 321	SURETY LIFE INSURANCE COMPANY TIME INSURANCE COMPANY TMG LIFE INSURANCE COMPANY TRANSAMERICA OCCIDENTAL LIFE INS CO TRANSPORT LIFE INSURANCE COMPANY	0.0000 1.3291 0.0078 0.0083 0.2537	355 17 193 189 51	0 10,058 188 193 3,736	\$0 \$8,801,098 \$51,363 \$54,681 \$1,679,712	#0 #8,756,353 #51,554 #56,608 #1,721,954	#0 #0 #0 #0	\$420 \$4,830,786 \$86,621 \$98,193 \$1,138,380	#316 #5,063,229 #89,117 #72,656 #1,089,303	57.82 172.86 128.35 63.26
322 323 324 325 326	TRAVELERS INSURANCE COMPANY THE TRAVELERS PROTECTIVE ASSOC OF AMERICA TRUSTMARK INSURANCE CO (MUTUAL) U S LETTER CARRIERS' MUTUAL BENEFIT ASS UKRAINIAN NATIONAL ASSOCIATION	0.2169 0.0248 0.2136 0.0126 0.0000	61 137 62 163 353	1,509 11,739 12,250 521 2	\$1,436,310 \$164,460 \$1,414,443 \$83,534 \$22	\$1,379,658 \$164,460 \$1,390,030 \$83,742 \$22	\$0 \$0 \$0 \$0	\$562,294 \$150,424 \$1,191,210 \$37,113 \$0	#594,476 #150,424 #1,280,419 #38,026 #0	43.09 91.47 92.11 45.41 0.00
327 328 329 330 331	UNION BANKERS INSURANCE COMPANY UNION BENEFIT LIFE INS CO UNION CENTRAL LIFE INSURANCE CO UNION FIDELITY LIFE INSURANCE CO UNION LABOR LIFE INSURANCE COMPANY	1.6174 0.0027 0.0851 0.0461 0.0084	12 227 95 112 187	9,608 358 882 3,277 101	#10,710,196 #18,031 #563,486 #304,962 #55,821	#10,518,518 #18,207 #569,038 #309,924 #54,758	# 0 # 0 # 0 # 0	\$7,067,971 \$4,563 \$145,824 \$181,744 \$58,271	\$7,548,365 \$3,842 \$201,520 \$188,996 \$57,680	71.76 21.10 35.41 60.98 105.34

		MARKET	RANK BY	NUMBER OF	DIRECT PREMIUM	DIRECT PREMIUM	DIVIDENDS	DIRECT LOSSES	DIRECT	
OBS	COMPANY NAME	SHARE	MARKET SHARE	INSUREDS	WRITTEN	EARNED	PAID	PAID	LOSSES INCURRED	LOSS RATIO
332	UNITED AMERICAN INSURANCE COMPANY	2.5840	5	14,937	\$17,110,852	\$17,499,119	\$0	\$10,688,323	\$10,690,480	61.09
333	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.0404	117	2,279	\$267,444	\$224,703	<b>\$</b> 0	\$123,342	\$157,254	69.98
334	UNITED COMPANIES LIFE INSURANCE CO	0.0055	203	357	\$36,273	\$36,549	\$0	\$22,450	\$17,119	46.84
335	UNITED FAMILY LIFE INSURANCE CO	0.0000	344	1	\$92	\$92	<b>š</b> 0	\$0	\$17,119	0.00
336	UNITED HERITAGE MUTUAL LIFE INS CO	0.0011	258	19	\$6,954	<b>\$7,177</b>	#0	<b>\$</b> 0	#0	0.00
337	UNITED HOME LIFE INSURANCE COMPANY	0.0008	265	15	\$5,142	\$5,142	<b>\$</b> 0	\$0	\$0	0.00
338	UNITED INSURANCE COMPANY OF AMERICA	0.0691	102	4,858	\$457,562	\$478,517	<b>\$</b> 0	\$249,483	\$210,113	43.91
339	UNITED LIBERTY LIFE INSURANCE COMPANY	0.0000	337	2	\$168	\$162	å ŏ	\$0		0.00
340	UNITED LIFE INSURANCE COMPANY	0.0021	236	55	\$13,802	\$13,896	<b>\$</b> 0	\$15,999	\$0 \$92,541	665.95
341	UNITED OF OMAHA LIFE INS CO	0.0005	279	234	\$3,525	\$3,739	<b>\$</b> 0	<b>\$3,686</b>	\$7,280	194.70
342	UNITED STATES LIFE INS CO NY	0.0013	254	1	\$8,327	#8,550	#0	**	40	
343	UNITED TEACHER ASSOCIATES INSURANCE CO*	0.0332	123	768	\$219,844	<b>\$</b> 272,283	<b>\$</b> 0	#0 #298,199	#0	0.00
344	UNITED WORLD LIFE INSURANCE COMPANY	0.0000	340	2	\$128	\$128	<b>\$</b> 0		\$262,204	96.30
345	UNIVERSAL GUARANTY LIFE INS CO	0.0009	263	31	\$5,763	\$5,768	<b>#</b> 0	\$17 \$72,911	\$ -271	1001.05
346	UNIVERSAL LIFE INSURANCE COMPANY THE	0.0133	159	165	\$88,208	\$88,208	<b>\$</b> 0	\$20,929	\$69,461 \$24,544	1204.25 27.83
347	UNIVERSE LIFE INSURANCE CO, THE*	0.0978	87	567			·	• •	1	
348	UNUM LIFE INS CO OF AMERICA	0.6386	31		\$647,843	\$664,007	<b>#</b> 0	<b>\$</b> 553,99 <b>4</b>	\$371,202	55.90
349	USAA LIFE INSURANCE COMPANY	0.0341		2,651	\$4,228,909	\$4,082,108	#3	<b>\$4,170,434</b>	<b>\$</b> 7,066,348	173.11
350	VALLEY FORGE LIFE INSURANCE COMPANY	0.0341	121 211	302	\$225,651	<b>\$220,820</b>	<b>\$</b> 0	\$109,073	\$377,473	170.94
351	VETERANS LIFE INS CO	0.0043	204	3,297	\$28,195	\$28,425	<b>\$</b> 0	\$500	<b>\$</b> 50 <b>0</b>	1.76
		0.0055		294	<b>\$36,156</b>	<b>\$</b> 35,889	<b>\$</b> 0	\$2,836	\$3,102	8.64
352	VICTORY LIFE INSURANCE COMPANY	0.0001	311	10	\$820	<b>\$</b> 699	#0	<b>\$</b> 0	\$0	0.00
353	VOYAGER LIFE INSURANCE COMPANY	0.0029	226	73	\$19,430	\$36,829	\$0	\$14,336	\$10,984	29.82
354	VULCAN LIFE INSURANCE COMPANY	0.0242	138	752	\$160,343	\$165,284	\$0	<b>\$135,230</b>	\$90,501	54.75
355	WABASH LIFE INSURANCE COMPANY	0.0331	124	1,614	\$218,999	\$218,999	ž o	\$179,803	<b>\$179,803</b>	82.10
356	WASHINGTON NATIONAL INSURANCE CO*	0.2178	- 60	44,476	\$1,442,054	\$1,454,706	<b>#</b> 0	\$431,096	\$555,171	38.16
357	WEST COAST LIFE INSURANCE COMPANY*	0.0001	310	3	\$903	\$917	\$0	*** ***	*** ***	
358	WESTERN AND SOUTHERN LIFE INS CO	0.1344	75	9,194	<b>\$890,098</b>	\$887,925	#U #58	<b>\$15,000</b>	\$18,744	2044.06
359	WESTERN FIDELITY INSURANCE COMPANY	0.0338	122	115	\$223,600	\$222,312		<b>\$</b> 368,073	\$450,410	50.73
360	WILLIAM PENN ASSOCIATION	0.0000	345	1	\$84	\$84	\$0 \$0	\$47,294	\$42,936	19.31
361	WINTERTHUR LIFE RE INSURANCE CO		3.2	13	\$-64	<b>\$387</b>	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
			•		· -	4307	¥υ	<b>\$752</b>	<b>\$770</b>	198.97
362	WISCONSIN NATIONAL LIFE INSURANCE CO*	0.0004	288	7	<b>\$2,754</b>	<b>\$2,778</b>	- \$0	<b>\$7,207</b>	<b>\$</b> - 285	
363	WOODMEN ACCIDENT AND LIFE COMPANY*	0.0033	222	50	<b>\$22,096</b>	<b>\$20,636</b>	*0	\$19,700	\$10,421	50.50
364	WOODMEN OF THE WORLD LIFE INS SOCIETY	0.0037	218	98	\$24,750	\$24,846	\$622	\$6,106	\$11,609	46.72
365	WORKMENS BENEFIT FUND OF THE U S OF AM	0.0001	314	42	<b>\$674</b>	\$674	<b>\$</b> 0	\$1,046	\$0	0.00
366	WORLD INSURANCE COMPANY	0.4265	37	2,473	\$2,824,278	\$2,854,292	<b>\$</b> 0	\$2,087,978	\$2,165,725	75.88
	TOTAL	100.000		1,536,958	\$662,196,975	\$667,012,323	<b>*********</b>	\$436,335,645	\$433,668,631	65.02
							4	,,,	7.33,000,031	05.02

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# ACCIDENT & HEALTH INSURANCE

# **GROUP ACCIDENT & HEALTH INSURANCE**

By Line of Business By Company

NUMBER DIRECT DIRECT DIRECT MARKET RANK BY OF PREMIUM PREMIUM DIVIDENDS LOSSES LOSSES LOSS INSUREDS OBS COMPANY NAME SHARE MARKET SHARE WRITTEN EARNED PAID INCURRED PATD RATTO AETNA LIFE INSURANCE COMPANY\* 2.9974 9 2,553 \$7.515.146 \$7,476,819 1 #0 \$4,830,359 \$4,764,666 63.73 AMERICAN CHAMBERS LIFE INSURANCE COMPAN 0.5035 28 2,115 \$1,262,272 \$1,267,866 \$0 \$874.673 \$846,718 66.78 AMERICAN COMMUNITY MUTUAL INSURANCE CO 0.0039 62 \$9,835 49,835 3 11 #0 \$10,057 \$10,057 102.26 AMERICAN FIDELITY ASSURANCE COMPANY 0 0669 40 60 \$167,624 \$100,608 \$8,519 \$164,758 #0 5.17 5 AMERICAN HEALTH & LIFE INSURANCE CO 0.0003 69 \$704 4 \$744 \$0 \$0 \$271 36.42 0.0023 65 AMERICAN LIFE & HEALTH INS CO n \$5,643 \$5,484 \$10,000 \$10,000 182.35 AMERICAN NATIONAL INSURANCE COMPANY\* 0.0835 44 183 \$209,241 \$204,487 #0 \$206,868 \$197,016 96.35 BANKERS UNITED LIFE ASSURANCE CO 0.3556 34 401 \$891,557 \$887,562 #0 \$642,996 \$658,487 74.19 BEST LIFE ASSURANCE CO OF CALIFORNIA 9 0.0420 51 192 \$105,292 \$105,292 #0 \$68,621 \$70.518 66.97 BLUE CROSS & BLUE SHIELD OF KANSAS CITY 5.9783 5 10.030 \$14,988,962 10 **\$15,027,680** #0 \$10,541,655 \$10,196,216 67.85 BLUE CROSS & BLUE SHIELD OF MO 19.8910 44,192 \$49,871,023 \$54,200,437 #0 \$44.948.544 \$35,929,673 66.29 \$208,212 12 BOSTON MUTUAL LIFE INSURANCE COMPANY 0.0830 45 186 \$208,752 #0 \$232,570 \$202,675 97.09 13 CELTIC LIFE INSURANCE COMPANY THE 0.3598 33 190 \$901,989 \$912,342 \$0 \$537.734 \$445,120 48.79 CENTENNIAL LIFE INSURANCE COMPANY, THE 0.2680 37 518 \$671,897 \$661,756 14 \$0 \$710,478 \$622,207 94.02 CENTRAL BENEFITS NATIONAL LIFE INS CO 27 0.5453 \$1,367,110 453 \$1,377,444 #0 \$995,977 \$924,896 67.15 CENTRAL RESERVE LIFE INSURANCE COMPANY 2.7551 10 3,615 \$6,907,711 \$6,907,711 16 \$0 \$4,384,374 \$4,384,374 63.47 COLONIAL LIFE INS CO OF AMERICA 3 7043 17 7 9,880 **\$9,513,069** \$9,462,692 #0 \$6,321,359 \$6,209,620 65.62 18 COMMONWEALTH NATIONAL LIFE INS CO 0.0230 56 248 \$57,636 \$59,794 **\$**0 \$36,089 \$38,376 64.18 19 CONTINENTAL LIFE AND ACCIDENT CO\* 0.6892 23 \$1,728,065 1,688 \$1,705,679 #0 \$782,443 \$752,711 44.13 CONTINENTAL LIFE INSURANCE COMPANY 0.0000 20 72 0 #0 \$0 \$-23 # 0 21 CUNA MUTUAL INSURANCE SOCIETY 0.4190 32 485 \$1,050,426 \$1,066,077 \$0 \$641,456 \$639,269 60.17 EMPLOYERS HEALTH INSURANCE COMPANY\* 2.0484 13 4,155 \$5,135,806 \$5,135,806 22 \$0 \$3,978,404 \$3,721,131 72.45 \$203,502 23 EPIC LIFE INSURANCE COMPANY THE 0.0823 46 122 \$206,391 #0 \$192,354 \$206,002 101.23 FARMLAND LIFE INSURANCE COMPANY 0.0777 47 24 n \$194,807 \$180,240 \$0 \$254,082 \$138,572 76.88 FORTIS BENEFITS INSURANCE COMPANY 5.7216 11,511 \$14,345,192 6 \$14,425,805 30 49,712,748 \$9,293,214 64.42 FRANKLIN LIFE INSURANCE COMPANY 26 0.0869 43 319 \$217,798 \$217,466 #0 \$93,591 \$131.307 60.38 GENERAL AMERICAN LIFE INSURANCE CO 0.4749 29 863 \$1,190,611 #1,305,987 \$0 \$1,244,436 \$1,286,986 98.55 GOLDEN RULE INSURANCE COMPANY 0.6408 24 28 926 \$1,606,603 \$1,608,341 #0 \$910,899 \$933,288 58.03 29 GUARANTEE MUTUAL LIFE COMPANY 0.0029 63 \$7,250 \$7,381 \$0 \$1.219 \$1,279 17.33 3.0 GUARDIAN LIFE INSURANCE CO OF AMERICA 2.7549 11 5,513 #6,907,088 \$6,962,821 \$0 \$4,619,780 \$4,814,241 69.14 1.7001 31 HEALTHY ALLIANCE LIFE INSURANCE COMPANY 14 3,670 \$4,262,482 #3,548,737 \$0 \$1,774,316 \$1,952,584 55.02 32 HOME LIFE FINANCIAL ASSURANCE CORP 2.4393 12 4,498 \$6,115,810 \$6,334,996 \$0 \$2,645,948 \$2,763,693 43.63 HORACE MANN LIFE INSURANCE COMPANY 33 0.0402 52 47 \$100,767 \$93,448 #0 \$127,753 \$127,000 135.90 34 HUMANA INSURANCE COMPANY 0.1772 39 208 \$444,218 \$479,898 #0 \$329,794 #339,200 70.68 35 JOHN ALDEN LIFE INSURANCE CO 10.1336 24,972 \$25,407,056 3 \$25,519,566 \$0 \$20,049,972 \$20,904,577 81.92 36 LAMAR LIFE INSURANCE COMPANY 0.0008 68 0 \$1.881 \$1,881 #0 \$584 31.05 \$584 LIFE INVESTORS INS CO OF AMERICA 0.4327 654 \$1,084,861 #1,078,781 37 31 \$0 \$1,138,656 \$1,149,552 106.56 LINCOLN NATIONAL LIFE INSURANCE CO\* 0.4337 30 881 \$1,087,408 \$1,087,299 #0 #199,295 \$0 0.00 39 MANHATTAN NATIONAL LIFE INS CO 0.0000 71 1 \$1 **±**1 #0 \$0 0.00 \$0 40 MASSACHUSETTS MUTUAL LIFE INS CO 0.0000 72 25 #0 #0 \$0 \$0 \$0 MEDICAL LIFE INSURANCE COMPANY 0.0024 \$6,055 41 64 \$6,055 #0 \$12,613 \$12,613 208.31 MISSOURI VALLEY LIFE AND HEALTH INS CO 0.7632 22 3,179 \$1,913,407 42 \$1,838,661 #0 \$1.183,335 \$1,223,158 66.52 43 MONUMENTAL LIFE INSURANCE COMPANY\* 0.0012 67 \$2,896 0 #3,012 #0 \$1,722 57.17 \$1.540 MUTUAL OF OMAHA INSURANCE COMPANY 0.0000 72 0 \$0 #0 20 #12.895 £12.895 NATIONAL FINANCIAL INSURANCE COMPANY 60 0.0053 11 \$13,359 \$13,644 #0 \$26,896 \$25,163 184.43 NATIONWIDE LIFE INSURANCE COMPANY 0.1649 40 182 \$413,357 \$407,197 #0 \$212,569 \$202,854 49.82 NEW ENGLAND MUTUAL LIFE INS CO 0.6397 47 25 \$1,603,836 829 \$1,617,295 #0 #1,024,935 **\$1,012,592** 62.61 48 NEW YORK LIFE INSURANCE COMPANY 0.8099 21 1,139 #2,030,690 \$2,048,596 \$0 \$1,449,286 \$1,436,223 70.11 49 NORTH AMERICAN CO FOR LIFE & HEALTH IN\* 0.0000 72 0 #0 #0 #0 #0 #-2,350 OZARK NATIONAL LIFE INSURANCE CO 50 0.0003 70 2 \$666 #666 \$0 \$9,595 \$4,817 723.27 51 PACIFIC MUTUAL LIFE INSURANCE CO 0.0260 54 45 #65,229 \$65,175 \$0 \$1,019,678 #938.183 1439.48 PAN AMERICAN LIFE INSURANCE COMPANY 52 0.1805 38 371 \$452,617 \$425,181 #0 \$465,081 109.02 \$463,551 #8,167,208 53 PFL LIFE INSURANCE COMPANY 3.2575 8 4,059 \$8,097,862 #0 \$4,690,994 \$4,791,843 59.17 PHOENIX HOME LIFE MUTUAL INS CO 0.0719 54 48 53 \$180,341 \$212,962 \$0 \$108,252 \$ -109,437 55 PIONEER LIFE INSURANCE CO OF IL 0.8288 20 819 \$2,077,997 \$2,117,768 #0 \$1,321,949 58.35 **\$1,235,647** 0.2718 56 PM GROUP LIFE INS CO 36 711 #681,485 #674,536 #0 \$461.210 \$462,588 68.58

LINE DESCRIPTION=MEDICAL EXPENSE - SMALL EMPLOYER TYPE=GROUP (continued)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
57	PRINCIPAL MUTUAL LIFE INS CO	11.7764	2	23,938	\$29,525,932	\$29,306,890	#0	#23,230,573	\$23,543,778	80.34
58	PROVIDENT INDEMNITY LIFE INS CO	0.0110	59	11	\$27,472	\$27,346	#0	\$19,231	\$18,325	67.01
59	PRUDENTIAL INSURANCE CO OF AMERICA THE	1.4818	15	2,507	<b>\$</b> 3,715,312	#3,690,991	#0	\$2,067,269	\$1,982,865	53.72
60	SECURITY LIFE INS CO OF AMERICA	0.0139	57	7,506	#34,774	\$200,260	<b>#</b> 0	<b>\$95,479</b>	\$82,059	40.98
61	SENTRY LIFE INSURANCE CO (L&H ACCT)	0.1539	41	129	#385,831	\$436,257	#0	\$176,895	\$215,818	49.47
62	STATE MUTUAL LIFE ASSUR CO OF AMERICA	0.0314	53	16	<b>\$</b> 78,684	\$81,968	<b>\$</b> 0	\$228,235	\$241,895	295.11
63	SUN LIFE ASSURANCE CO OF CANADA	0.0111	58	33	\$27,841	\$28,314	<b>\$</b> 0	\$34,630	\$77,581	274.00
64	TIME INSURANCE COMPANY	1.4402	17	2,557	<b>\$3,610,903</b>	#3,598,326	<b>\$</b> 0	#2,342,500	\$2,320,640	64.49
65	TMG LIFE INSURANCE COMPANY	1.4609	16	1,316	#3,662,784	\$3,645,553	<b>.</b> ‡0	\$2,160,292	\$2,223,488	60.99
66	TRAVELERS INSURANCE COMPANY THE	0.0243	55	30	<b>\$61,010</b>	<b>\$62,163</b>	<b>\$</b> 0	\$46,541	\$47,764	76.84
67	TRUSTMARK INSURANCE CO (MUTUAL)	1.0928	19	1,809	\$2,739,782	\$2,713,754	<b>\$</b> 0	\$2,156,215	\$2,270,063	83.65
68	UNITED HEALTH AND LIFE INSURANCE CO	1.2266	18	17,104	<b>\$3,075,372</b>	\$2,124,770	#0	\$1,995,001	\$2,183,768	102.78
69	UNITED OF OMAHA LIFE INS CO	0.6296	26	1,075	<b>\$1,578,634</b>	#1,597,933	<b>\$</b> 0	#1,459,585	\$1,544,541	96.66
70	UNITED STATES LIFE INS CO NY	0.3401	35	946	<b>\$852,790</b>	\$842,965	<b>\$</b> 0	#387,104	\$387,077	45.92
71	UNITED WISCONSIN LIFE INSURANCE COMPANY	6.9855	4	8,894	\$17,514,292	#17,393,070	\$0	<b>\$11,115,014</b>	\$11,797,267	67.83
72	UNITED WORLD LIFE INSURANCE COMPANY	0.0525	50	108	<b>\$131,561</b>	\$140,349	<b>\$</b> 0	\$92,641	\$97,246	69.29
73	UNIVERSAL LIFE INSURANCE COMPANY THE	0.0021	66	0	<b>\$5,378</b>	<b>\$5,378</b>	<b>\$</b> 0	\$8,962	\$8,962	166.64
74	UNUM LIFE INS CO OF AMERICA	0.0043	61	3	#10,899	#10,860	<b>#</b> 0	<b>\$104,976</b>	\$148,073	1363.47
75	WOODMEN ACCIDENT AND LIFE COMPANY*	0.1292	42	297	<b>\$323,928</b>	#322,880	<b>\$</b> 0	#213,997	\$192,255	59.54
				*******	88 85 82 82 82 83 4 E 27 7	医医医聚亚聚亚苯酚 法有法律			222221 <u>22222</u>	
	TOTAL	100.000		215,050	\$250,721,766	<b>\$</b> 253,663,804	#0	<b>\$184,084,473</b>	<b>\$175,772,290</b>	69.29

NUMBER DIRECT DIRECT DIRECT DIRECT RANK BY MARKET OF PREMIUM PREMIUM DIVIDENDS LOSS LOSSES LOSSES SHARE MARKET SHARE INSUREDS WRITTEN EARNED OBS COMPANY NAME PAID INCURRED RATIO PATD AETNA LIFE INSURANCE COMPANY\* 3.4508 36,548 \$27,837,816 #29,167,385 #0 \$20,733,018 \$20,455,190 70.13 ALLIANZ LIFE INS CO OF NORTH AMERICA\* 0.0102 64 \$82,357 247 \$85,764 #0 \$101,682 \$106,978 124.74 AMERICAN CHAMBERS LIFE INSURANCE COMPAN 0.0095 66 158 \$76,874 \$77,214 24.73 #0 \$19,723 \$19,092 61 AMERICAN HERITAGE LIFE INSURANCE CO 0.0123 60 \$99,324 \$96,073 #0 \$63,319 65.91 \$69,015 AMERICAN NATIONAL INSURANCE COMPANY\* 52 382 255.89 0.0373 #300,538 \$293,710 #0 \$789,150 \$751,570 AMERICAN PIONEER LIFE INSURANCE COMPANY 0.0134 60 n \$108,098 \$108,098 #0 \$4,551 \$4,551 4.21 AMERICAN SERVICE LIFE INSURANCE COMPANY 0.2648 30 22,869 \$2,136,134 \$1,999,061 \$0 \$725,289 \$596,833 29.86 ANTHEM LIFE INS CO OF INDIANA 0.1991 34 773 \$1,605,971 \$1,608,004 \$0 \$1,297,529 \$1,323,863 82.33 33 ANTHEM LIFE INSURANCE COMPANY 0.2123 15.389 \$1,712,447 \$1,898,215 #O \$2,366,923 ۰ \$2,380,661 124.69 BCS LIFE INSURANCE COMPANY 10 0.0061 69 12 \$49,164 \$49,164 \$0 \$45,278 \$43,155 87.78 \$104,112,786 BLUE CROSS & BLUE SHIELD OF KANSAS CITY 12 9059 2 70,042 \$103,542,542 \$0 \$82,011,425 11 \$83,421,195 79.21 12 BLUE CROSS & BLUE SHIELD OF MO 37.3781 1 196,959 #301,531,643 \$327,708,271 #0 #345,412,206 \$276,105,662 84.25 CENTENNIAL LIFE INSURANCE COMPANY, THE 0.0638 48 383 \$514,855 \$507,084 37.42 13 \$0 \$216,680 \$189,752 0.2755 CENTRAL BENEFITS NATIONAL LIFE INS CO 28 603 \$2,222,641 \$2,239,443 #0 \$2,216,139 \$2,050,977 91.58 14 CHRISTIAN FIDELITY LIFE INSURANCE CO 42 \$664,488 15 0.0937 537 \$756,202 \$757,231 \$0 \$669,330 88.39 CONNECTICUT GENERAL LIFE INS CO 2.3888 11 25,050 \$19,270,561 \$18,114,901 #0 \$14,269,651 78.77 16 \$15,383,799 17 CONTINENTAL ASSURANCE COMPANY 2.8943 9 9,718 \$23,348,318 \$24,644,244 80 \$17,778,192 \$18,187,127 73.80 CONTINENTAL LIFE AND ACCIDENT CO\* 0.0556 49 \$448,131 18 147 \$442.326 #0 \$961,830 \$925,282 209.19 COUNTRY LIFE INSURANCE COMPANY 0.0240 58 75 \$193,242 \$193,391 19 #0 \$79,608 \$84,750 43.82 0.1855 35 728 \$1,496,094 CUNA MUTUAL INSURANCE SOCIETY \$1,484,507 **±**0 20 \$974,633 \$977,967 65.88 21 EMPLOYERS HEALTH INSURANCE COMPANY\* 0.2586 31 1,657 \$2,086,271 \$2,086,271 **±**0 \$1,591,002 \$1,363,095 65.34 0.0079 \$63,441 22 EMPLOYERS REASSURANCE CORPORATION 68 244 \$63.441 ġΛ \$1,010 \$0 0.00 \$239,174 23 EPIC LIFE INSURANCE COMPANY THE 0.0706 46 376 \$569,288 \$561,320 #0 \$256,143 45.63 \$74,138 EQUITABLE LIFE ASSUR SOCIETY OF THE US 0.0054 70 28 \$43,310 \$43,407 108.01 \$53,663 \$46,883 24 \$7,292,491 \$7,333,471 FORTIS BENEFITS INSURANCE COMPANY 0.9040 19 6.992 \$4,402,970 \$4,212,787 25 \$0 57.45 GENERAL AMERICAN LIFE INSURANCE CO 3.0274 32,380 \$24,421,954 \$26,788,555 \$952,029 \$25,790,668 \$26,672,500 99.57 26 0.0023 27 GREAT AMERICAN RESERVE INS CO 74 2,201 \$18,347 \$18,347 \$0 \$96,789 \$96,789 527.55 GREAT WEST LIFE & ANNUITY INS CO\* 0.0664 47 1,053 \$535,696 \$553,753 28 \$0 \$414,786 \$386,891 69.87 GUARDIAN LIFE INSURANCE CO OF AMERICA 2.8929 10 27,998 \$23,337,345 \$23,525,654 \$20,813,550 \$21,689,654 92.20 #0 29 \$1,137,260 \$1,437,880 HARTFORD LIFE AND ACCIDENT INS CO\* 0.2352 32 447 \$1,897,763 \$1,897,763 #0 75.77 30 HEALTHY ALLIANCE LIFE INSURANCE COMPANY \$25,771,938 \$21,456,473 3.1947 16.356 #0 \$13,634,934 \$15,004,855 69.93 31 32 HOME LIFE FINANCIAL ASSURANCE CORP 0.1710 36 1,464 \$1,379,505 \$1,428,945 #0 \$741,414 \$774,407 54.19 29 HORACE MANN LIFE INSURANCE COMPANY 0.2681 766 \$2,162,904 \$1,971,521 #0 \$1,290,507 65.46 33 \$1,569,720 1.7805 6.442 34 HUMANA INSURANCE COMPANY 14 #14,363,060 \$15,516,692 80 \$10,663,345 \$10,967,457 70.68 #1,123,338 JEFFERSON PILOT LIFE INS CO 0.1392 38 35 2.124 #1,123,343 \$0 \$1,210,762 \$1,478,495 131.62 JOHN ALDEN LIFE INSURANCE CO 0.4970 23 2.896 \$4,009,200 \$4,026,954 \$0 \$2,316,914 \$2,415,670 59.99 36 37 JOHN HANCOCK MUTUAL LIFE INS CO 0.3406 25 4,246 \$2,747,255 \$2,861,351 \$6,350 \$1,381,672 \$1,401,951 49.00 54 \$290,941 0.0362 \$292,247 38 LAFAYETTE LIFE INSURANCE CO THE 9 #0 \$153,906 \$145,077 49.86 LAMAR LIFE INSURANCE COMPANY \$374,004 \$374,004 39 0.0351 55 122 \$283,049 \$283,049 #0 132.13 LIBERTY LIFE ASSUR CO OF BOSTON 0.0118 62 0 \$95,426 \$95,426 \$0 \$889,475 #889,946 932.60 40 0.0825 44 1.301 #665.789 #665,789 41 LIFE INSURANCE CO OF NORTH AMERICA #0 \$278,877 \$254,734 38.26 LINCOLN NATIONAL LIFE INSURANCE CO\* 0.0853 43 6,947 \$688,386 **\$688,317** 42 **±**0 \$654 \$0 0.00 43 MASSACHUSETTS MUTUAL LIFE INS CO 0.5953 22 2,331 \$4,802,509 \$5,161,646 \$0 \$3,923,320 \$4,030,532 78.09 \$.7,212 METRAHEALTH INS CO \$-6.644 #0 \$122,838 44 6 \$127,226 METROPOLITAN LIFE INSURANCE COMPANY 1.8369 13 107,243 #15,820,815 45 \$14,818,503 #0 \$10,438,207 \$11,597,851 73.31 MINNESOTA MUTUAL LIFE INSURANCE CO 0.0095 65 \$77.030 #0 57.59 \$81.312 \$61,602 \$46,824 MISSOURI VALLEY LIFE AND HEALTH INS CO 0.3558 24 4,776 \$2,870,110 \$2,757,992 #0 47 \$1,775,003 \$1,834,737 66.52 MUTUAL OF OMAHA INSURANCE COMPANY 0.0013 76 103 \$10.323 \$40,630 \$0 #199,448 425.78 48 \$172,994 NATIONAL TRAVELERS LIFE COMPANY 0.0002 77 49 \$1,810 \$1,901 \$0 # 0 0.00 27 \$2,310,304 NATIONWIDE LIFE INSURANCE COMPANY 0.3181 2,583 \$2,566,047 \$2.872.589 #0 \$2,374,791 50 80.43 NEW ENGLAND MUTUAL LIFE INS CO 0.1247 39 3,664 \$1,005,581 \$972,815 40.04 \$2,442 \$422,946 \$389,545 NEW YORK LIFE INSURANCE COMPANY 0.6494 21 15,863 \$5,238,561 \$5,927,995 \$197,836 \$5,653,094 95.36 52 \$4,810,816 53 NIPPON LIFE INS CO OF AMERICA 0.0364 53 157 \$293,616 \$292,334 \$0 \$354,149 \$443,910 151.85 NORTHWESTERN NATIONAL LIFE INS CO 0.1661 37 3,477 \$1,340,335 \$1,314,961 \$0 \$1,542,593 \$1,537,145 116.90 54 PAN AMERICAN LIFE INSURANCE COMPANY 0.1113 41 4,469 55 #898,218 \$916,282 #0 #372,025 #378,156 41.27

\$35,468

#33,320

\$0

#83,040

\$69,304

208.00

56

PFL LIFE INSURANCE COMPANY

0.0044

72

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF Insureds	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM BARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT Losses Incurred	LOSS RATIO
57	PHILADELPHIA AMERICAN LIFE INS CO	0.0049	71	10	#39,296	\$36,765	#0	#204,068	<b>\$</b> 173,486	471.88
58	PHOENIX HOME LIFE MUTUAL INS CO	0.0039	73	45	\$31,587	#39,192	<b>\$</b> 0	\$42,258	#-297,645	
59	PM GROUP LIFE INS CO	0.0115	63	105	<b>\$92,412</b>	<b>\$91,468</b>	<b>#</b> 0	<b>#62,539</b>	#62,726	68.58
60	PRINCIPAL MUTUAL LIFE INS CO	4.4060	4	54,527	<b>\$35,543,328</b>	<b>\$</b> 36,576,010	\$249,697	#30,631,823	\$30,790,272	84.18
61	PROVIDENT LIFE AND ACCIDENT INS CO	0.3319	26	900	<b>\$2,677,853</b>	<b>\$2,808,505</b>	\$0	<b>\$1,566,404</b>	\$1,697,011	60.42
62	PROVIDENT LIFE AND CASUALTY INS CO	0.0002	78	30	<b>\$1,573</b>	\$1,624	#0	<b>\$</b> 0	\$0	0.00
63	PRUDENTIAL INSURANCE CO OF AMERICA THE	5.0640	3	63,044	#40,851,654	\$27,177,879	#380,449	\$32,466,193	\$26,659,617	98.09
64	SAFECO LIFE INSURANCE COMPANY*	0.0821	45	4,169	<b>\$662,400</b>	<b>#661,113</b>	\$0	\$482,432	\$487,812	73.79
65	SECURITY LIFE INS CO OF AMERICA	0.0236	59	1,377	\$190,289	\$36,597	<b>\$</b> 0	\$17,449	\$15,045	41.11
66	SHELTER LIFE INSURANCE CO	0.6914	20	3,394	\$5,577,367	\$5,617,754	#0	\$4,749,646	\$4,885,874	86.97
67	SUN LIFE ASSURANCE CO OF CANADA	0.0436	51	1,580	<b>\$</b> 351,474	<b>\$</b> 357,453	<b>\$</b> 0	#365,159	\$818,058	228.86
68	TIME INSURANCE COMPANY	0.0285	56	189	\$230,127	\$228,147	<b>\$</b> 0	<b>\$74,253</b>	<b>\$73,560</b>	32.24
69	TRAVELERS INSURANCE COMPANY THE	3.7776	5	14,952	#30,474,425	\$29,050,604	<b>\$</b> 0	\$23,247,403	\$23,858,162	82.13
70	TRUSTMARK INSURANCE CO (MUTUAL)	1.0818	16	9,218	\$8,727,346	#8,644,436	\$0	\$5,706,499	\$6,007,802	69.50
71	UNION LABOR LIFE INSURANCE COMPANY	0.0438	50	16,879	\$353,138	#381,250	<b>#64</b> ,663	\$187,125	\$169,949	44.58
72	UNITED HEALTH AND LIFE INSURANCE CO	2.0014	12	96,922	\$16,145,701	<b>\$11,155,044</b>	<b>\$</b> 0	\$10,473,758	\$11,464,785	102.78
73	UNITED INSURANCE COMPANY OF AMERICA	0.0000	79	0	#0	<b>\$</b> 0	\$0	\$4,457	\$3,857	
74	UNITED OF OMAHA LIFE INS CO	1.5030	15	9,226	\$12,125,096	<b>\$11,797,744</b>	<b>\$</b> 0	\$10,777,428	\$10,339,525	87.64
75	UNITED STATES LIFE INS CO NY	0.0249	57	89	\$200,795	#200,253	\$0	<b>\$103,052</b>	\$101,607	50.74
76	UNITED WISCONSIN LIFE INSURANCE COMPANY	0.9846	17	4,034	<b>\$7,942,528</b>	<b>\$</b> 7,888,008	<b>\$</b> 0	<b>\$5,040,529</b>	<b>\$</b> 5,349,924	67.82
77	UNITED WORLD LIFE INSURANCE COMPANY	0.0085	67	19	\$68,641	<b>\$100,723</b>	#0	<b>\$65,702</b>	<b>\$</b> 68,969	68.47
78	WASHINGTON NATIONAL INSURANCE CO*	0.9552	18	3,588	\$7,705,619	#8,141,489	\$0	\$7,544,666	\$7,268,319	89.28
79	WESTERN AND SOUTHERN LIFE INS CO	0.0013	75	434	#10,369	\$10,369	<b>\$</b> 0	<b>\$956,393</b>	\$956,393	9223.58
80	WOODMEN ACCIDENT AND LIFE COMPANY*	0.1242	40	1,028	#1,001,720	<b>\$998,478</b>	\$0	<b>\$555,213</b>	\$614,908	61.58
	•				<b>埃克尔米尔三尔尔巴亚亚巴巴巴</b>			医多种球状 计多数 医多种状态		======
	TOTAL	100.000		927,161	<b>\$806,707,404</b>	<b>\$816,485,696</b>	<b>\$1,927,604</b>	<b>\$742,840,830</b>	<b>\$</b> 672,520,372	82.37

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LINE DESCRIPTION=MEDICAL EXPENSE ASSOCIATION TYPE=GROUP NUMBER DIRECT DIRECT DIRRCT DIRECT MARKET RANK BY PREMIUM PREMIUM DIVIDENDS OF LOSSES LOSSES LOSS COMPANY NAME MARKET SHARE INSUREDS OBS WRITTEN EARNED PAID INCURRED RATIO PAID ACADEMY LIFE INSURANCE CO\* 0.2103 36 272 \$175,472 \$171,700 \$0 \$91,677 \$95,251 55.48 ACCELERATION LIFE INSURANCE CO 0.0000 62 ٥ #0 #0 #0 **\$**0 \$-29,481 #283,923 \$285,721 ALLIANZ LIFE INS CO OF NORTH AMERICA\* 83 \$254,200 0.3424 32 \$0 \$267,440 94.19 - 3 AMERICAN HERITAGE LIFE INSURANCE CO 0.0436 52 #36,380 \$35,240 13 #0 \$24,798 \$22,752 64.56 AMERICAN LIFE AND CASUALTY INS CO+ 0.0444 51 276 #37,042 \$37,587 \$11,826 -5 #0 \$11,381 31.46 AMERICAN NATIONAL LIFE INS OF TX 1.7688 13 756 \$1,475,840 \$1,476,192 \$0 \$697,773 \$665,216 45.06 AMERICAN SERVICE LIFE INSURANCE COMPANY 1.1873 18 \$990,653 420 \$986,290 \$0 \$837,326 \$718,132 72.81 AMERICAN UNDERWRITERS LIFE INSURANCE CO 0.0740 46 25 \$61,754 \$61,754 80 \$39,913 \$38,438 62.24 AMEX LIFE ASSURANCE COMPANY\* 0.0144 56 243 \$11,978 \$12,152 ġΟ 201.13 9 \$24,441 \$26,018 10 BANKERS SECURITY LIFE INS SOCIETY 0.1814 40 168 \$151,362 \$151,160 \$0 \$195,869 \$195,869 129.58 \$413,761 BENEFICIAL STANDARD LIFE INS CO\* 0.4756 28 4.019 #396.785 #0 \$183,610 \$184,387 44.56 11 \$17,503,855 12 BLUE CROSS & BLUE SHIELD OF MO 20.9787 1 14,316 \$19,023,403 #0 \$17,333,011 \$13,855,163 72.83 13 BUSINESS MENS ASSURANCE CO OF AMERICA 3.8537 8,697 \$3,215,400 \$3,202,989 \$0 \$2,395,278 \$1,942,118 60.63 CENTENNIAL LIFE INSURANCE COMPANY, THE 0.3713 30 237 \$309,764 14 \$304,694 **±**0 \$91,358 \$85,321 28.00 CONTINENTAL ASSURANCE COMPANY 0.0416 53 1,994 #34,724 #0 \$0 #0 \$0 16 EPIC LIFE INSURANCE COMPANY THE 0.0198 55 29 \$16,531 \$16,299 **±**0 \$12,690 \$13,590 83.38 FARMLAND LIFE INSURANCE COMPANY 0.4703 29 90 #392,415 17 \$400,873 \$0 \$239,558 \$130.651 32.59 FEDERAL HOME LIFE INSURANCE COMPANY\* 0.1123 43 579 \$93,729 \$62,287 **±**0 \$80,291 128.90 18 #38.930 FIDELITY SECURITY LIFE INSURANCE CO\* 0.8949 21 158 \$746,646 \$752,494 \$0 \$1,062,564 \$1,023,306 135.99 19 GENERAL AMERICAN LIFE INSURANCE CO 9.1189 3 2,685 \$7,608,514 \$8,345,814 #0 \$1,476,450 17.69 20 \$1,427,636 5 21 GOLDEN RULE INSURANCE COMPANY 7.2063 3.890 \$6,012,680 \$6,019,183 \$0 #3,693,942 \$3,784,735 62.88 GREAT AMERICAN RESERVE INS CO 0.0659 49 10 \$55,014 \$55,794 \$0 \$137,624 \$153,920 275.87 22 0.2080 37 GUARANTEE TRUST LIFE INSURANCE CO\* 107 \$173,563 \$180,236 23 \$0 \$35,790 \$33,247 18.45 \$9,388 24 HARTFORD LIFE AND ACCIDENT INS CO\* 0.0113 57 36 \$15,233 \$0 \$150,667 \$113,896 747.69 \$1,214,489 25 HARVEST LIFE INSURANCE COMPANY THE 1.4556 15 452 \$1,319,455 \$0 \$860,677 \$996,253 65 23 1,189 \$1,245,544 26 HEALTHY ALLIANCE LIFE INSURANCE COMPANY 1.7931 12 #1,496,056 \$684.210 \$752,953 60.45 INA LIFE INSURANCE CO OF NEW YORK 0.0000 62 0 \$0 ġ0 27 #0 \$3,897 \$3,897 \$152,992 39 1,034 \$149,832 28 J C PENNEY LIFE INSURANCE COMPANY 0.1834 \$0 \$62,358 \$82,105 54.80 1.3503 1,557 \$1,126,645 29 JOHN ALDEN LIFE INSURANCE CO 16 \$1,131,634 \$0 #630.354 \$657,222 58.08 JOHN HANCOCK MUTUAL LIFE INS CO 2.5687 10 596 \$2,143,251 \$1,093,720 30 \$2,232,262 \$4.943 \$1,077,900 49.00 0.2624 35 28,408 31 LIFE INSURANCE CO OF NORTH AMERICA #218,928 \$213,928 \$0 \$154,260 \$41.045 19.19 LIFE INVESTORS INS CO OF AMERICA 1.3036 17 \$1,098,676 32 618 \$1,087,683 \$1,089,526 #0 \$988,626 100.84 LINCOLN NATIONAL LIFE INSURANCE CO\* 0.5860 25 114 \$488,899 33 \$488,850 #0 \$98,847 #0 0.00 0.5619 26 \$318.541 MASSACHUSETTS MUTUAL LIFE INS CO 184 #468.829 67.94 34 \$468,829 **#** () #318,541 35 MEGA LIFE AND HEALTH INS CO THE 0.5332 27 2,642 \$444,878 \$426,502 \$0 \$121,615 28.51 \$113,474 36 METRAHEALTH INS CO \$-10,209 **\$**·11,082 \$0 \$116,568 \$112,547 0.1336 41 37 MIDWEST NATIONAL LIFE INS CO OF TN 55 \$111,486 \$115,608 #0 \$119,775 \$82,461 71.33 MINNESOTA MUTUAL LIFE INSURANCE CO 0.1017 44 \$84,819 **ġ**0 \$67,841 \$51,567 38 \$89,548 57.59 1,097 MONUMENTAL LIFE INSURANCE COMPANY\* 0 6098 22 \$508,756 39 \$487,610 #0 \$261,346 \$241,382 49.50 40 MUTUAL LIFE INSURANCE CO OF NY\* 0.0070 58 \$5,863 \$5,840 \$0 \$0 0.00 **\$**0 41 MUTUAL OF OMAHA INSURANCE COMPANY 0.0647 50 70 \$54,025 \$54.869 #0 \$46,522 84.79 #46,012 7 \$4,362,600 42 NATIONAL GROUP LIFE INSURANCE COMPANY\* 5.2302 1,978 84,363,872 #0 \$1,925,307 \$1,885,394 43.22 1.6982 14 375 \$1,416,887 43 NATIONAL HEALTH INS CO \$1,415,359 \$0 #866,695 \$814,001 57.51 2.9103 44 NEW YORK LIFE INSURANCE COMPANY 9 2.616 \$2,428,244 \$2,463,053 \$32,214 \$2,271,865 \$2,070,632 84.07 47 NORTH AMERICAN LIFE ASSURANCE CO 0.0725 126 #60,522 45 \$60.522 \$0 \$2,226 \$2,226 3.68 NORTHWESTERN NATIONAL LIFE INS CO 0.0711 48 111 \$59.346 \$58,164 \$85,288 46 #0 #85,596 146.63 47 PEOPLES SECURITY LIFE INSURANCE COMPANY 0.0805 45 19 \$67,203 \$85,717 \$0 \$81,554 \$34,061 39.74 0.0052 60 \$4,102 48 PFL LIFE INSURANCE COMPANY \$4,366 \$0 \$10,233 \$8,531 207.97 0.0000 62 PHF LIFE INSURANCE COMPANY Ω #0 \$89,875 49 **\$**0 \$0 \$37,198 PM GROUP LIFE INS CO 0.5878 24 509 \$490,412 \$485.412 68.58 50 #0 #331,898 \$332,890 51 PRINCIPAL MUTUAL LIFE INS CO 9.5295 2 6,450 **\$7,951,059** \$7,907,563 \$0 **\$6,672,908** \$6,762,875 85.52 52 PROVIDENT INDEMNITY LIFE INS CO 0.2002 38 70 #167,006 \$166,242 #0 \$116,911 \$111,397 67.01 53 PROVIDENT MUTUAL LIFE INS CO OF PHIL\* 0.1142 42 406 \$95,246 \$98,939 \$0 \$98,455 \$69,976 70.73 \$193,547 PRUDENTIAL INSURANCE CO OF AMERICA THE 0.3487 31 \$290,925 \$2,709 \$231,208 \$189,856 98.09 55 REPUBLIC VANGUARD LIFE INSURANCE CO 0.2906 34 825 \$242,448 \$259,479 #0 \$54,445 20.98 \$56,175 5,885 56 RESERVE NATIONAL INSURANCE COMPANY 8.3049 \$6,929,333 \$7,275,184 #0 44.636.817 \$4,593,170 63.13

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	number of Insureds	DIRBCT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
57	SENTRY LIFE INSURANCE CO (L&H ACCT)	0.0288	54	13	\$24,039	\$27,237	<b>#</b> 0	#32,380	<b>\$39.505</b>	145.04
58	TRANSPORT LIFE INSURANCE COMPANY	0.2914	33	46	\$243,126	#248,988	<b>#</b> 0	\$221,757	\$271,216	108.93
59	TRAVELERS INSURANCE COMPANY THE	6.0146	6	2,462	<b>\$5,018,333</b>	#4,783,868	<b>\$</b> 0	\$3,828,234	\$3,928,810	82.13
60	UNITED BENEFIT LIFE INSURANCE COMPANY	0.5977	23	226	\$498,689	\$494,651	#0	\$243,075	\$256,279	51.81
61	UNITED OF OMAHA LIFE INS CO	0.0059	59	0	<b>\$4,904</b>	\$4,904	<b>\$</b> 0	<b>\$19,061</b>	\$19,061	388.68
62	UNITED SERVICES LIFE INSURANCE CO	0.0001	61	0	<b>\$</b> 85	<b>\$</b> 85	<b>\$</b> 0	\$18,558	\$26,362	31014.1
63	UNITED STATES LIFE INS CO NY	1.0343	19	899	<b>#863,</b> 019	<b>\$868,212</b>	<b>\$</b> 0	\$483,941	\$481,163	55.42
64	UNIVERSE LIFE INSURANCE CO, THE*	2.3791	11	1,949	\$1,985,046	\$1,956,288	<b>\$</b> 0	\$1,164,810	\$1,130,767	57.80
65	WESTERN FIDELITY INSURANCE COMPANY	1.0063	20	550	#839,632	#837,850	<b>\$</b> 0	\$426,509	\$394,144	47.04
		*****								
	TOTAL	100.000		102,644	\$83,436,342	<b>\$85,575,779</b>	\$39,866	\$58,585,246	<b>\$54.103.813</b>	63.22

LINE DESCRIPTION=MEDICAL EXPENSE DISCRETIONARY TYPE=GROUP NUMBER DIRECT DIRECT DIRECT DIRECT MARKET RANK BY PREMIUM DIVIDENDS PREMIUM OF LOSSES LOSSES LOSS INSUREDS OBS COMPANY NAME SHARE MARKET SHARE WRITTEN EARNED PAID PAID INCURRED RATIO AMERICAN REPUBLIC INSURANCE COMPANY 0.2528 \$63,703 1 11 Λ #63,703 #0 \$55,981 \$55,981 87.88 BANKERS LIFE AND CASUALTY COMPANY 5.6675 5 992 \$1,428,070 #1,438,249 \$0 \$675,711 \$677,025 47.07 BUSINESS MENS ASSURANCE CO OF AMERICA 33.6895 2 10,809 \$8,488,891 \$8,762,816 \$0 \$7,437,412 \$5,905,472 67.39 CELTIC LIFE INSURANCE COMPANY THE 1.7071 6 209 \$430,149 \$433,769 #0 \$200,023 \$166,643 38.42 CENTENNIAL LIFE INSURANCE COMPANY, THE 0.2715 10 70 \$68,401 \$70,869 \$0 \$26,510 \$22,379 31.58 FORTIS BENEFITS INSURANCE COMPANY 9.4303 2,046 \$2,376,188 \$2,389,541 #0 \$1,391,884 \$1,454,719 58.25 GREAT WEST LIFE ASSURANCE COMPANY\* 0.0119 13 10 \$2,998 \$56,303 **‡**0 121.45 \$68,382 **\$74,537** GUARANTEE MUTUAL LIFE COMPANY 0.5339 8 347 \$134,536 \$136,971 \$0 #0 \$0 0.00 LINCOLN NATIONAL LIFE INSURANCE CO\* 1.0885 7 41 \$274,284 \$274.257 \$0 \$62,323 \$0 0.00 PFL LIFE INSURANCE COMPANY 0.0246 12 6 \$6,202 \$5,812 10 \$0 \$8,314 \$8,349 143.65 PRINCIPAL MUTUAL LIFE INS CO 33.8018 5,677 \$8,517,193 1 \$8,513,977 \$0 \$6,393,367 11 \$6,308,316 75.09 TRUSTMARK INSURANCE CO (MUTUAL) 0.5235 9 478 \$131,898 12 \$130,645 \$0 \$58,364 \$61,446 47.03 13 WASHINGTON NATIONAL INSURANCE CO\* 12.9970 3 3,572 \$3,274,907 \$3,227,931 \$0 \$2,028,823 \$2,175,967 67.41 -------------------------------======

\$25,197,420

\$25,504,843 :

#0

\$18,391,033

\$16,926,895

66.37

24,257

100.000

TOTAL

овѕ	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM BARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	BLUE CROSS & BLUE SHIELD OF KANSAS CITY	30.9422	2	28,958	<b>\$55,007,804</b>	<b>\$</b> 55,989,076	#0	<b>\$</b> 50,363,109	\$51,248,338	91.53
2	BLUE CROSS & BLUE SHIELD OF MO	39.5737	1	50,962	<b>\$70,352,642</b>	\$66,311,016	<b>\$</b> 0	<b>\$84,898,632</b>	\$64,444,912	97.19
3	CONTINENTAL ASSURANCE COMPANY	24.3765	3	13,473	#43,335,535	\$44,039,766	#0	\$45,102,963	\$44,963,251	102.10
4	MUTUAL OF OMAHA INSURANCE COMPANY	5.1076	4	5,720	\$9,080,152	\$8,842,624	<b>\$</b> 0	\$9,400,583	\$9,199,474	104.04
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	TOTAL	100.000		99,113	\$177,776,133	\$175,182,482	<b>\$</b> 0	\$189,765,287	\$169,855,975	96.96

..... LINE DESCRIPTION=MEDICARE SUPPLEMENT TYPE=GROUP ..... NUMBER DIRECT DIRECT DIRECT DIRECT MARKET RANK BY OF PREMIUM PREMIUM DIVIDENDS LOSSES LOSSES LOSS TNSUREDS MARKET SHARE OBS COMPANY NAME SHARE WRITTEN RARNED PAID INCURRED PAID RATIO ACADEMY LIFE INSURANCE CO\* 0.0276 18 \$23,825 23 \$23,912 **\$**0 #36,526 \$36,316 151.87 ALLIANZ LIFE INS CO OF NORTH AMERICA+ 1.0235 5 853 #884,706 #875,231 \$0 \$541,842 \$570,064 65.13 BANKERS LIFE AND CASUALTY COMPANY 0.0005 29 0 \$451 \$551 80 3 \$1,502 **\$688** 124.86 \$75,363 15 #83,969 BANKERS UNITED LIFE ASSURANCE CO 0.0872 9.0 #0 \$1,053 \$1,605 1.91 BUSINESS MENS ASSURANCE CO OF AMERICA 0.1273 13 157 \$110,016 #111,570 \$0 \$123,225 110.45 \$123,556 14 161 COMBINED INSURANCE CO OF AMERICA 0.1143 \$98,812 \$113,979 \$0 \$687,402 #838,918 736.03 CONTINENTAL LIFE INS CO OF BRENTWOOD TN 0.0000 30 0 #0 80 \$-26 #0 \$-28 \$10,916 CUNA MUTUAL INSURANCE SOCIETY 19 Λ \$11,056 0 0128 \$0 \$19,282 \$18,216 166.87 FIDELITY SECURITY LIFE INSURANCE CO\* 0.0300 17 19 \$25,964 \$26,167 #0 \$78,305 \$75,412 288.20 10 GUARANTEE TRUST LIFE INSURANCE CO\* 0.0029 24 1 \$2,506 **\$**0 \$985 \$0 \$0 0.00 HARTFORD LIFE AND ACCIDENT INS CO\* 0.0057 22 6 \$4,886 \$3,705 11 \$4,929 #0 \$4,137 83.93 \$235,801 HARTFORD LIFE INSURANCE COMPANY 0.2728 285 \$224,559 \$1,815,802 12 11 \$0 \$2,941,560 808.61 13 LIFE INVESTORS INS CO OF AMERICA 0.0020 26 2 \$1,688 \$1,696 #0 \$1,100 \$1,016 59.91 14 METRAHEALTH INS CO 1 \$-207 \$-221 80 \$2,421 \$2,507 METROPOLITAN LIFE INSURANCE COMPANY 0.0042 23 9 \$3,597 15 \$3,754 #0 #3,938 \$3,463 92.25 MONTGOMERY WARD LIFE INSURANCE CO 0.1393 12 118 \$120,441 \$119,858 \$0 \$72,561 16 #64,095 60.54 17 MONUMENTAL LIFE INSURANCE COMPANY\* 0.9757 691 #843,369 \$839,680 #0 \$579,275 \$521,124 62.06 NORTH AMERICAN INSURANCE COMPANY 0.0000 30 18 1 \$-1,358 #0 **\$0** \$-972 PIONEER LIFE INSURANCE CO OF IL 0.0016 27 \$1,351 2 19 \$1,376 \$0 \$1,218 \$1,139 82.78 20 PRINCIPAL MUTUAL LIFE INS CO 1.5558 2 1,223 #1,344,890 \$1,344,394 \$0 \$889,235 \$901,224 67.04 PROVIDENT LIFE AND ACCIDENT INS CO 0.7502 8 313 \$648,454 21 \$680,092 #0 \$358,617 #388,518 57.13 22 PROVIDERS FIDELITY LIFE INS CO 0.0023 25 \$1,980 \$1,980 \$0 \$1,472 \$-937 \$705,308 \$1,169,281 23 PROVIDIAN LIFE AND HEALTH INSURANCE CO 1.3706 3 900 \$1,184,754 \$760,030 60.32 \$0 PRUDENTIAL INSURANCE CO OF AMERICA THE 101,351 90.5603 \$78,281,830 \$83,044,467 24 1 #84,661,197 \$0 \$72,943,998 98.09 25 PYRAMID LIFE INSURANCE COMPANY 0.0008 28 \$656 \$0 \$654 \$178 \$186 28.44 SECURITY GENERAL LIFE INSURANCE CO 0.0111 20 q \$9,615 26 \$9.322 \$0 \$21,141 \$20,153 216.19 TRAVELERS INSURANCE COMPANY THE 1.0191 6 448 \$880,943 \$846,840 27 80 \$581,054 68.61 \$566,179 UNION FIDELITY LIFE INSURANCE CO 1,231 \$1,075,374 28 1.2137 4 \$1,049,149 \$0 \$828,211 \$586,613 54.55 UNION LABOR LIFE INSURANCE COMPANY 10 29 0.3063 240 \$264,759 \$263,901 \$0 \$189,124 71.66 \$202,646 30 UNITED TEACHER ASSOCIATES INSURANCE CO\* 0.0355 16 40 \$30,699 \$39,706 #0 \$23,762 #31,030 59.84 31 USAA LIFE INSURANCE COMPANY 0.3410 9 398 \$294,745 \$335,487 \$0 \$244.584 \$248,199 73.98 21 32 VETERANS LIFE INS CO 0.0064 9 \$5,566 \$5,610 80 \$3,365 \$3,037 54.14 --------------\_\_\_\_\_\_ ----------\*\*\*\*\*\*

108,584

\$86,441,665

\$92,875,391

#0

\$81,937,524

\$90,775,817

97.74

100.000

LINE DESCRIPTION=LONG TERM CARE TYPE=GROUP .....

овѕ	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF Insureds	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	ALLIANZ LIFE INS CO OF NORTH AMERICA+	0.1636	20	17	\$16,281	#16,297	#0	#0	<b>#</b> 0	0.00
2	ALLSTATE LIFE INSURANCE COMPANY	1.6551	13	125	<b>#164,765</b>	<b>#164,987</b>	<b>\$</b> 0	\$28,005	\$31,263	18.95
3	AMERICAN HEALTH & LIFE INSURANCE CO	0.0010	28	1	<b>\$100</b>	<b>\$94</b>	<b>\$</b> 0	#0	#0	0.00
4	AMERICAN REPUBLIC INSURANCE COMPANY	4.9005	8	604	<b>\$487,833</b>	<b>\$511,363</b>	<b>\$</b> 0	<b>\$438,260</b>	<b>\$512,735</b>	100.27
5	AMEX LIFE ASSURANCE COMPANY*	4.5811	9	506	\$456,031	<b>\$462,641</b>	#0	\$211,876	<b>\$70,723</b>	15.29
6	CONNECTICUT GENERAL LIFE INS CO	1.0995	14	288	\$109,448	<b>\$109,446</b>	#0	\$0	\$0	0.00
7	HARTFORD LIFE AND ACCIDENT INS CO*	0.0093	26	3	#930	<b>\$1,509</b>	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
8	HARTFORD LIFE INSURANCE COMPANY	0.0561	22	18	<b>\$5,584</b>	\$5,584	<b>\$</b> 0	<b>\$51,724</b>	\$43,121	772.22
9	HEALTH AND LIFE INSURANCE CO OF AMERICA	0.2271	19	19	<b>\$22,605</b>	\$27,469	#0	<b>\$64,046</b>	\$81,919	298.22
10	IDS LIFE INSURANCE COMPANY	0.0201	25	4	\$2,002	#1,993	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
11	J C PENNEY LIFE INSURANCE COMPANY	5.7091	. 7	3,060	<b>\$</b> 568,324	<b>\$</b> 556,584	<b>\$</b> 0	\$231,644	#304,997	54.80
12	JOHN HANCOCK MUTUAL LIFE INS CO	12.0164	3	5,346	\$1,196,197	\$1,245,876	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
13	METRAHEALTH INS CO	0.0066	27	. 0	<b>\$657</b>	\$657	\$0	<b>.</b> ≢0	<b>3</b> 0	0.00
14	METROPOLITAN LIFE INSURANCE COMPANY	9.0717	5	21,945	\$903,063	#880,711	<b>#</b> 0	\$26,372	\$29,302	3.33
15	MONUMENTAL LIFE INSURANCE COMPANY*	0.0801	21	11	<b>\$7,977</b>	\$7,674	<b>#</b> 0	\$0	\$1,381	18.00
16	MUTUAL LIFE INSURANCE CO OF NY*	0.0537	23	14	\$5,350	<b>\$</b> 5,350	<b>\$</b> 0	\$0	\$0	0.00
17	MUTUAL OF OMAHA INSURANCE COMPANY	0.6726	15	79	\$66,957	\$68,228	\$0	<b>\$</b> 0	<b>\$</b> 330	0.48
18	NEW YORK LIFE INSURANCE COMPANY	3.0608	11	243	\$304,694	#307,998	#0	<b>\$13,68</b> 1	\$186,499	60.55
19	PFL LIFE INSURANCE COMPANY	11.4486	4	778	\$1,139,676	\$1,188,400	<b>#</b> 0	\$398,821	\$642,080	54.03
20	PIONEER LIFE INSURANCE CO OF IL	8.9479	6	786	\$890,732	#907,780	<b>\$</b> 0	\$852,295	\$795,922	87.68
21	PRINCIPAL MUTUAL LIFE INS CO	0.2838	18	92	\$28,251	<b>\$</b> 29,066	<b>#</b> 0	<b>\$</b> 0	<b>\$</b> 65	0.22
22	PROVIDENT LIFE AND ACCIDENT INS CO	0.5907	16	72	<b>\$58,806</b>	<b>\$61,675</b>	\$0	<b>\$</b> 0	. <b>\$</b> 0	0.00
23	PRUDENTIAL INSURANCE CO OF AMERICA THE	17.0556	1	2,294	\$1,697,832	\$1,836,192	<b>#</b> 0	<b>\$1,582,061</b>	<b>\$1,801,127</b>	98.09
24	SENTRY LIFE INSURANCE CO (LEH ACCT)	0.0365	24	2	#3,638	\$4,114	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
25	TRANSAMERICA OCCIDENTAL LIFE INS CO	3.4098	10	304	#339,436	#312,701	<b>\$</b> 0	<b>\$14,041</b>	\$47,677	15.25
26	TRANSPORT LIFE INSURANCE COMPANY	12.4939	2	1,165	\$1,243,733	\$1,248,856	#0	\$1,447,487	\$1,457,053	116.67
27	TRAVELERS INSURANCE COMPANY THE	0.4540	17	26	\$45,196	\$46,269	<b>\$</b> 0	#0	#0	0.00
28	UNUM LIFE INS CO OF AMERICA	1.8946	12	885	\$188,598	#187,931	#0	<b>\$7,700</b>	\$10,861	5.78
	TOTAL	100.000		38,687	\$9,954,696	\$10,197,446	<b>\$</b> 0	\$5,368,013	\$6,017,055	59.01

LINE DESCRIPTION=SPECIFIED DISEASE TYPE=GROUP

		WA DERM	DAME DV	NUMBER	DIRECT	DIRECT	DILITORNO	DIRECT	DIRECT	1000
		MARKET	RANK BY	OF	PREMIUM	PREMIUM	DIVIDENDS	LOSSES	LOSSES	LOSS
OBS	COMPANY NAME	SHARE	MARKET SHARE	INSUREDS	WRITTEN	EARNED	PAID	PAID	INCURRED	RATIO
1	AIG LIFE INSURANCE COMPANY	1.2001	8	23	<b>\$40,276</b>	<b>\$39,783</b>	#0	#0	<b>\$</b> 0	0.00
2	ALLIANZ LIFE INS CO OF NORTH AMERICA*	20.6046	2	3,892	<b>\$</b> 691,52 <b>4</b>	<b>\$677,494</b>	<b>\$</b> 0	\$304,411	<b>\$</b> 320,267	47.27
3	AMERICAN FAMILY LIFE ASSUR CO GA	0.4140	12	45	<b>\$13,895</b>	<b>\$13,844</b>	<b>\$</b> 0	<b>\$9,632</b>	<b>\$9,423</b>	68.07
4	BCS LIFE INSURANCE COMPANY	0.0313	16	2	<b>\$1,050</b>	\$1,050	<b>\$</b> 0	#0	<b>\$</b> -105	
5	CAPITOL AMERICAN LIFE INSURANCE COMPANY	10.3096	4	1,410	\$346,007	\$342,129	#0	\$25,073	\$26,773	7.83
6	COLONIAL LIFE & ACCIDENT INS CO	3.2469	7	741	\$108,970	\$107,992	\$0	\$109,412	\$104,466	96.73
7	COMBINED INSURANCE CO OF AMERICA	28.2376	1	19,178	\$947,701	\$1,081,942	si O	\$184,815	\$225,551	20.85
8	FEDERAL HOME LIFE INSURANCE COMPANY*	0.4530	10	72	\$15,203	\$10,993	\$0	\$1,983	\$8,324	75.72
9	FIDELITY SECURITY LIFE INSURANCE CO*	16.8705	3	6,755	\$566,200	<b>\$570,635</b>	<b>\$</b> 0	#271,864	\$261,820	45.88
10	FORTIS BENEFITS INSURANCE COMPANY	0.0096	20	0	<b>\$323</b>	<b>\$324</b>	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
11	GUARANTEE RESERVE LIFE INSURANCE CO	0.1635	13	39	<b>\$5,489</b>	\$11,462	\$0	#2,321	\$1,623	14.16
12	GUARANTEE TRUST LIFE INSURANCE CO*	0.0239	17	3	\$801	<b>\$</b> 805	<b>\$</b> 0	<b>\$</b> 0	#-36	
13	LIFE INVESTORS INS CO OF AMERICA	0.4332	11	0	<b>\$14,538</b>	<b>\$1,298,910</b>	\$0	\$12,642	\$12,642	0.97
14	MONUMENTAL LIFE INSURANCE COMPANY*	8.5099	5	469	<b>\$285,607</b>	\$281,379	\$0	\$97,114	\$113,663	40.39
15	NATIONAL HEALTH INS CO	0.0098	19	0	<b>\$</b> 329	<b>\$308</b>	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
16	PHYSICIANS MUTUAL INSURANCE COMPANY	1.0998	. 9	32	\$36,912	<b>\$</b> 37,558	#0	\$0	\$0	0.00
17	PROVIDIAN LIFE AND HEALTH INSURANCE CO	0.0451	15	20	\$1,515	\$1,495	\$10	<b>\$93</b> 5	#868	58.06
18	TRANSPORT LIFE INSURANCE COMPANY	0.0710	14	10	\$2,384	\$2,400	<b>\$</b> 0	. \$0	<b>\$</b> -3,565	
19	UNION FIDELITY LIFE INSURANCE CO	8.2513	6	2,982	#276,927	\$272,585	<b>\$</b> 0	<b>#54,521</b>	\$-34,191	
20	WASHINGTON NATIONAL INSURANCE CO*	0.0153	18	2	<b>\$</b> 513	\$407	<b>\$</b> 0	\$0	\$0	0.00
		E#8220			*==========	***		**********	******	
	TOTAL	100.000		35,675	<b>\$3,356,164</b>	<b>\$4,753,495</b>	<b>\$</b> 0	\$1,074,723	<b>\$1,047,523</b>	22.04

..... LINE DESCRIPTION=ACCIDENT ONLY TYPE=GROUP ..... DIRECT DIRECT DIRECT NUMBER DIRECT PREMIUM PREMTUM DIVIDENDS LOSSES LOSSES RANK BY LOSS MARKET OF PAID INCURRED INSUREDS WRITTEN RARNED PAID RATIO COMPANY NAME SHARE MARKET SHARE ORS \$18,110 \$16,065 \$16,299 0.0473 349 #18,523 \$0 90.00 AAA LIFE INS CO \$0 \$25,022 \$24,682 70.87 AETNA LIFE INSURANCE COMPANY\* 0.0858 59 358 #33,600 \$34.826 \$117,782 \$117,241 \$758,950 \$0 AIG LIFE INSURANCE COMPANY 1.9625 15 10,269 **\$768,350** 15.45 ALEXANDER HAMILTON LIFE INS CO OF AMERI 76 \$4,569 \$4,569 \$0 \$1,990 \$1,990 43.55 0.0117 44 \$511,406 \$486,933 \$0 #326,712 \$343,730 70.59 ALLIANZ LIFE INS CO OF NORTH AMERICA\* 22 3,750 1.3062 5.1403 28,122 \$2,012,528 \$2,021,067 \$0 \$1,232,325 \$1,375,716 68.07 ALLSTATE LIFE INSURANCE COMPANY \$48,174 AMERICAN BANKERS LIFE ASSUR OF FLORIDA 0.6138 28 30,264 \$240,299 #240,431 20 \$48.280 20.04 \$22,690 AMERICAN FIDELITY ASSURANCE COMPANY 0.0582 63 233 \$22,796 \$0 \$0 \$529 2.33 \$96,189 \$0 \$75,447 \$80,226 86.13 282,230 \$93,141 AMERICAN INCOME LIFE INS CO 0.2457 48 AMERICAN UNDERWRITERS LIFE INSURANCE CO 0.0007 \$257 \$0 30 **\$**0 0.00 10 \$0 \$25,000 \$10,000 8.33 0.3076 43 10,154 \$120,422 \$120,109 AMERICAN UNITED LIFE INSURANCE CO 11 5 \$1,694,828 \$1,719,393 \$0 \$180,776 \$316,737 18.42 AMEX LIFE ASSURANCE COMPANY\* 4.3288 308,134 12 46 555 \$106,984 \$86,486 \$0 \$0 **\$**0 0.00 BALBOA LIFE INSURANCE COMPANY 0.2733 13 #349,904 \$361,048 147.90 BANKERS LIFE AND CASUALTY COMPANY 0.6362 27 8,555 #249,100 \$244,120 \$0 14 88 \$694 \$693 \$0 \$0 0.00 15 BANKERS SECURITY LIFE INS SOCIETY 0.0018 \$24,763 #0 \$152,208 \$152,208 614.66 BCS LIFE INSURANCE COMPANY 0.0632 62 20 \$24,763 \$421,017 \$0 \$77,607 \$67,631 16.06 BOSTON MUTUAL LIFE INSURANCE COMPANY 1.0726 24 21,271 #419,927 17 \$113,495 BUSINESS MENS ASSURANCE CO OF AMERICA 1.5124 19 58,685 #592,123 \$573,276 \$0 \$168,495 29.39 18 #0 #0 \$0 CAMERON LIFE INSURANCE COMPANY 0.0208 72 208 \$8,134 \$8,134 0.00 19 \$0 67 #0 20 CANADA LIFE ASSURANCE COMPANY 0.0413 2,595 \$16,175 \$16,175 0.00 \$55,084 12,096 \$47,901 \$42,022 #0 \$55,930 133.10 CHESAPEAKE LIFE INSURANCE COMPANY THE\* 0.1223 56 \$38,193 \$37,508 CITICORP LIFE INSURANCE CO 0.2333 51 393 \$91,325 \$90,881 \$0 41.27 22 74 60 \$5,959 \$6,217 #0 \$1,400 \$1,974 31.75 COLONIAL PENN LIFE INSURANCE CO 0.0152 23 \$1,267,445 #0 \$521,130 \$635,996 45.00 COMBINED INSURANCE CO OF AMERICA 3.2372 60,178 \$1,413,438 24 25 COMMERCIAL LIFE INSURANCE COMPANY\* 0.5255 32 12.016 \$205,728 \$205,728 \$0 \$90,191 \$80,059 38.91 \$3,599,063 #0 \$3,257,915 \$3,518,994 97.78 CONNECTICUT GENERAL LIFE INS CO 8.7987 62,828 \$3,444,865 26 CROWN LIFE INSURANCE COMPANY\* 0.0106 78 827 \$4,137 \$6,198 #0 \$61,797 \$33,492 540.37 27 147,201 \$879,500 \$881,759 \$0 \$73,730 \$89,285 10.13 2.2464 9 28 CUNA MUTUAL INSURANCE SOCIETY \$0 **\$**0 29 EMPLOYERS HEALTH INSURANCE COMPANY\* 0.0749 60 2,758 \$29,311 \$29,311 #0 0.00 EQUITABLE LIFE ASSUR SOCIETY OF THE US \$1,219 \$1,066 108.00 0.0025 85 \$984 \$987 \$1.685 \$32,000 FARM BUREAU LIFE INS CO OF MISSOURI \$31,000 76.31 77,459 \$40,542 \$40,622 \$0 0.1036 31 #0 \$0 FARMERS NEW WORLD LIFE INSURANCE CO 0.0010 89 99 \$406 \$407 #0 0.00 32 \$94,515 #0 \$98,143 51.73 FIDELITY SECURITY LIFE INSURANCE CO+ 0.4630 35 2,604 \$181,293 \$182,713 33 2.5343 80,065 \$992,210 \$1,010,169 \$0 \$453,500 \$475,928 47.11 GUARANTEE MUTUAL LIFE COMPANY 34 GUARDIAN LIFE INSURANCE CO OF AMERICA \$526,460 \$0 \$364,000 \$379,322 72.05 1.3339 42,331 \$522,246 \$1,018,569 \$429,073 97,963 \$870,182 \$884,027 48.54 2.2226 11 HARTFORD LIFE AND ACCIDENT INS CO\* \$255,551 \$226,125 \$155,397 \$0 145.51 HARTFORD LIFE INSURANCE COMPANY 0.3969 39 17,326 #155,397 37 55 \$67,359 \$0 \$3,851 \$15,062 25.78 0.1720 2,074 \$58,420 HERITAGE LIFE INSURANCE COMPANY 38 49 \$94,439 \$97,824 \$0 \$0 #0 0.00 HOME LIFE FINANCIAL ASSURANCE CORP 0.2412 7,186 39 HORACE MANN LIFE INSURANCE COMPANY 0.0120 75 17,460 \$4,711 \$4,273 \$0 \$4,000 \$3,743 87.60 40 \$1,833,649 \$0 \$2,414,299 54.80 \$4,498,737 \$4,405,805 41 J C PENNEY LIFE INSURANCE COMPANY 11.4905 2 61,384 0.0348 68 2,032 \$13,610 \$13,610 \$0 \$0 #0 0.00 42 JEFFERSON PILOT LIFE INS CO \$1,924 \$0 \$0 \$0 0.00 0.0049 80 \$1,916 43 JOHN ALDEN LIFE INSURANCE CO 31 492,815 \$94,177 JOHN HANCOCK MUTUAL LIFE INS CO 0.4714 34 285 #184,550 \$192,215 **\$**0 49.00 44 64 \$22,511 \$0 \$5,000 \$4,714 21.03 0.0575 6 \$22,411 45 LAFAYETTE LIFE INSURANCE CO THE #200,877 #0 \$47.529 \$24,183 12.04 LIBERTY LIFE INSURANCE COMPANY\* 0.5933 29 3.875 #232,300 \$0 #0 \$0 0.00 47 LIBERTY NATIONAL LIFE INSURANCE CO 0.0004 92 **\$146** \$146 \$5,166,155 \$4,802,990 LIFE INSURANCE CO OF NORTH AMERICA 15,903 \$0 58.82 20.8575 1 \$8,166,114 \$8,166,114 48 LIFE INSURANCE COMPANY OF VIRGINIA THE\* 0.0004 91 \$169 \$169 #0 \$9,190 \$10,519 6224.26 11 49 25 1,666 \$275,531 \$276,001 \$0 \$83,951 \$93,470 33.87 LIFE INVESTORS INS CO OF AMERICA 0.7037 LINCOLN NATIONAL LIFE INSURANCE CO\* 0.0207 73 689 \$8,088 #8,088 20 #0 #0 0.00 #0 #300 #269 7.05 MEGA LIFE AND HEALTH INS CO THE 0.0105 79 153 84,129 \$3,816 52 87 #883 \$0 # 0 \$0 53 MEMBERS LIFE INSURANCE COMPANY 0.0023 648 **#912** 0.00 80 \$0 # - 185 \$-160 54 METRAHEALTH INS CO \$929,434 107.02 2.0776 461,967 \$868,432 \$0 #836,502 METROPOLITAN LIFE INSURANCE COMPANY 14 #813,413 \$129,850 MINNESOTA MUTUAL LIFE INSURANCE CO 1.1964 23 9,130 \$468,412 \$404,539 \$101.951 25.20

LINE DESCRIPTION=ACCIDENT ONLY TYPE=GROUP (continued)

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
022								LAID	z.ii-Okki25	141110
57	MISSOURI VALLEY LIFE AND HEALTH INS CO	0.4377	37	4,885	<b>\$171,384</b>	<b>\$171,384</b>	<b>\$</b> 0	<b>\$35,000</b>	<b>\$</b> 35,000	20.42
58	MONTGOMERY WARD LIFE INSURANCE CO	2.0987	13	22,098	#821,670	<b>#817,690</b>	<b>\$</b> 0	<b>\$</b> 366,012	<b>\$414,356</b>	50.67
59	MONUMENTAL LIFE INSURANCE COMPANY*	2.5292	8	9,295	\$990,231	\$1,036,251	<b>\$</b> 0	\$225,646	#362,789	35.01
60	MUTUAL OF OMAHA INSURANCE COMPANY	0.0037	82	1,731	\$1,442	\$1,576	<b>\$</b> 0	<b>\$</b> 0	\$50	3.17
61	NATIONWIDE LIFE INSURANCE COMPANY	0.5004	33	39,093	\$195,914	\$192,943	<b>\$</b> 0	\$81,211	\$76,607	39.70
62	NEW ENGLAND MUTUAL LIFE INS CO	0.0230	71	18	<b>\$8,996</b>	<b>\$8,901</b>	<b>\$</b> 0	\$28,359	\$26,119	293.44
63	NEW YORK LIFE INSURANCE COMPANY	0.2359	50	9,691	<b>\$92,350</b>	\$103,694	<b>\$</b> 0	\$66,037	\$77,599	74.83
64	OLD REPUBLIC LIFE INSURANCE COMPANY	0.0000	95	0	\$4	\$14	#0	\$57,605	\$57,605	411464
65	PACIFIC MUTUAL LIFE INSURANCE CO	0.0298	70	1,119	<b>\$11,685</b>	<b>\$11,676</b>	<b>\$</b> 0	\$182,670	\$168,070	1439.45
66	PAN AMERICAN LIFE INSURANCE COMPANY	0.0443	66	1,849	\$17,328	\$17,676	<b>\$</b> 0	\$70,000	\$71,154	402.55
67	PAUL REVERE LIFE INSURANCE CO	0.0116	77	601	\$4,528	\$4.679	<b>\$</b> 0	<b>#63,000</b>	<b>\$63,000</b>	1346.44
68	PHOENIX AMERICAN LIFE INS CO	0.2797	44	9,768	\$109,508	\$85,473	\$0	\$187,500	\$230,639	269.84
69	PHOENIX HOME LIFE MUTUAL INS CO	0.2315	52	8,314	\$90,648	\$107,044	<b>3</b> 0	\$220,067	\$239,585	223.82
70	PM GROUP LIFE INS CO	0.0343	69	959	\$13,419	\$13,282	\$0	\$9,082	\$9,109	68.58
71	PREFERRED LIFE INS CO OF NEW YORK	0.0001	94	2	\$43	#39	<b>\$</b> 0	#0	#0	0.00
72	PROVIDENT LIFE AND ACCIDENT INS CO	1.4085	20	1,234	\$551,445	<b>\$</b> 578,350	<b>\$</b> 0	<b>\$10</b>	<b>\$</b> 0	0.00
73	PROVIDIAN LIFE AND HEALTH INSURANCE CO	0.4332	38	2,288	\$169,599	\$167.384	<b>\$</b> 0	\$41840	<b>\$38,828</b>	23.20
74	RELIABLE LIFE INSURANCE COMPANY*	2.2370	10	56,150	\$875,828	\$875,828	<b>\$</b> 0	\$353,757	<b>\$353,757</b>	40.39
75	RELIANCE STANDARD LIFE INSURANCE CO*	0.2477	47	3,419	\$96,968	\$98,140	\$0	\$305,498	\$425,769	433.84
76	SAFECO LIFE INSURANCE COMPANY*	0.4434	36	10,646	\$173,609	\$173,272	\$0	\$274,894	\$277,959	160.42
77	SECURITY LIFE INS CO OF AMERICA	0.6665	26	10,299	\$260,963	\$274.637	<b>\$</b> 0	<b>\$130,942</b>	\$112,899	41.11
78	SECURITY LIFE OF DENVER INSURANCE CO*	0.2742	45	2,221	\$107,341	\$43,374	<b>\$</b> 0	\$150,000	\$149,487	344.65
79	SECURITY MUTUAL LIFE INS CO OF NY	0.0030	84	32	\$1,187	\$1,351	\$0	\$130,000	\$0	0.00
80	SECURITY CONNECTICUT LIFE INS CO	0.0024	86	83	\$926	\$926	å ŏ	# O	<b>\$</b> 0	0.00
81	SENTRY LIFE INSURANCE CO (LEH ACCT)	0.0037	83	7	\$1,439	\$1,627	<b>\$</b> 0	<b>#</b> 0	<b>\$</b> 0	0.00
82	SIGNATURE LIFE INS CO OF AMERICA, THE	0.1198	57	688	\$46,908	\$47.695	\$0	\$23,464	<b>\$</b> 13,666	28.65
83	STANDARD INSURANCE COMPANY	0.5256	31	17,886	\$205,801	\$207,934	<b>\$</b> 0	\$186,000	\$185,445	89.18
84	STATE MUTUAL LIFE ASSUR CO OF AMERICA	0.3934	40	23,765	\$154,036	\$154,089	\$0	\$25,683	\$27,220	17.67
85	TIME INSURANCE COMPANY	0.0699	61	1,836	\$27,356	\$27,202	<b>\$</b> 0	\$20,000	\$19,813	72.84
86	TRANSPORT LIFE INSURANCE COMPANY	0.3721	41	1	\$145,687	#149,191	<b>\$</b> 0	\$47,711	\$43,178	28.94
87	TRAVELERS INSURANCE COMPANY THE	1.6601	16	4,083	<b>\$649,953</b>	<b>\$</b> 663,524	<b>\$</b> 0	<b>\$195.503</b>	\$200,639	30.24
88	TRUSTMARK INSURANCE CO (MUTUAL)	0.2012	54	7,131	\$78,765	\$78,017	<b>\$</b> 0	<b>\$15,000</b>	\$15,792	20.24
89	UNION FIDELITY LIFE INSURANCE CO	2.1841	12	21,883	\$855,115	<b>\$806,317</b>	\$0	<b>\$</b> 52,017	\$-298	20.24
90	UNION LABOR LIFE INSURANCE COMPANY	0.3214	42	1,226	\$125,851	\$104,948	\$ ŏ	\$1,126	\$1.617	1.54
91	UNITED OF OMAHA LIFE INS CO	0.5784	30	37,970	\$226,467	\$231,906	<b>\$</b> 0	\$176,779	\$205,065	88.43
92	UNITED WORLD LIFE INSURANCE COMPANY	0.0037	81	131	\$1,443	\$1,439	<b>#</b> 0	\$4,389	\$4,607	320.15
93	UNUM LIFE INS CO OF AMERICA	1.5661	18	31,565	\$613,153	\$610,985	<b>\$</b> 0	\$4,389 \$423,500	\$597,366	97.77
94	VETERANS LIFE INS CO	0.2200	53	748	\$86,127	\$86,797	<b>\$</b> 0	\$28,997	\$26,175	30.16
95	WASHINGTON NATIONAL INSURANCE CO*	1.6062	17	21,540	\$628,846	<b>\$616,989</b>	<b>\$</b> 0	\$215,241	\$248,410	40.26
96	ZURICH LIFE INSURANCE CO OF AMERICA	0.0001	93	1	\$54	\$54	<b>#</b> 0	\$0	\$240,410	0.00
					<b>传承报告李三宗写书写书</b>		****	**********	<b>美黎森斯里里斯里斯斯</b> 斯里斯斯	***
	TOTAL	100.000		2,332,770	\$39,151,948	#39,270,253	<b>\$1,685</b>	<b>\$21,542,357</b>	<b>\$22,448,860</b>	57.17

..... LINE DESCRIPTION=DISABILITY INCOME TYPE=GROUP .....

OBS	COMPANY NAME	Market Share	RANK BY MARKET SHARE	NUMBER OF Insureds	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1 2 3 4 5	AETNA LIFE INSURANCE COMPANY* AIG LIFE INSURANCE COMPANY ALL AMERICAN LIFE INSURANCE COMPANY* ALLIANZ LIFE INS CO OF NORTH AMERICA* AMERICAN CHAMBERS LIFE INSURANCE COMPAN	0.8143 0.0004 0.0081 0.2040 0.0146	23 111 92 47 85	7,138 1 118 650 38	#730,233 #392 #7,301 #182,931 #13,092	\$756,229 \$387 \$7,900 \$180,938 \$12,726	#0 #0 #0 #0	\$543,804 \$0 \$5,398 \$31,208 \$546	\$536,409 \$0 \$3,946 \$32,834 \$546	70.93 0.00 49.95 18.15 4.29
6 7 8 9	AMERICAN FIDELITY ASSURANCE COMPANY AMERICAN GENERAL LIFE & ACCIDENT INS CO AMERICAN HERITAGE LIFE INSURANCE CO AMERICAN MUTUAL LIFE INSURANCE COMPANY AMERICAN NATIONAL INSURANCE COMPANY*	1.5005 0.0000 0.0028 0.0000 0.0045	14 117 102 117 96	4,295 8 0 0 382	#1,345,630 #0 #2,504 #0 #4,049	\$1,316,328 \$0 \$2,564 \$0 \$4,049	\$0 \$0 \$0 \$0 \$0	\$402,492 \$30,273 \$0 \$9,195 \$5,018	\$480,744 \$7,697 \$0 \$9,195 \$4,779	36.52 0.00 118.03
11 12 13 14 15	AMERICAN UNDERWRITERS LIFE INSURANCE CO AMERICAN UNITED LIFE INSURANCE CO AMERITAS LIFE INSURANCE CORP AMEX LIFE ASSURANCE COMPANY* ANTHEM LIFE INSURANCE COMPANY	0.0010 0.7074 0.0118 0.3407 0.0460	109 26 87 38 72	7,846 33 1,198 371	#855 #634,417 #10,596 #305,518 #41,294	#855 #632,767 #10,429 #309,946 #45,722	# 0 # 0 # 0 # 0	\$0 \$191,442 \$5,988 \$333,209 \$57,343	\$0 \$186,557 \$8,009 \$387,260 \$57,012	0.00 29.48 76.80 124.94 124.69
16 17 18 19 20	BANKERS NATIONAL LIFE INS CO BANKERS SECURITY LIFE INS SOCIETY BOSTON MUTUAL LIFE INSURANCE COMPANY BUSINESS MENS ASSURANCE CO OF AMERICA CAMERON LIFE INSURANCE COMPANY	0.0000 0.0012 0.1160 2.8822 0.0250	117 108 55 8 77	3 5 642 34,698 201	\$0 \$1,080 \$104,001 \$2,584,835 \$22,402	\$0 \$1,079 \$104,271 \$2,591,982 \$22,402	# O # O # O # G	\$3,143 \$0 \$42,682 \$1,802,851 \$1,272	\$0 \$0 \$37,196 \$2,432,611 \$886	0.00 35.67 93.85 3.96
21 22 23 24 25	CANADA LIFE ASSURANCE COMPANY CENTENNIAL LIFE INSURANCE COMPANY, THE CENTRAL BENEFITS NATIONAL LIFE INS CO COLLEGE LIFE INSURANCE CO OF AMERICA COLONIAL LIFE & ACCIDENT INS CO	0.0840 0.0486 0.0126 0.0005 0.0014	62 70 86 110 105	615 72- 57 0	\$75,361 \$43,543 \$11,318 \$432 \$1,280	\$78,835 \$43,200 \$11,022 \$0 \$1,269	\$0 \$0 \$0 \$0 \$0 \$0	\$68,210 \$161,849 \$7,096 \$0 \$0	\$0 \$92,863 \$6,403 \$0 \$0	0.00 214.96 58.09
26 27 28 29 30	COMMERCIAL UNION LIFE INS CO OF AMERICA COMPANION LIFE INSURANCE COMPANY* CONGRESS LIFE INSURANCE COMPANY CONNECTICUT GENERAL LIFE INS CO CONSUMERS LIFE INSURANCE COMPANY	0.0398 0.0096 0.0038 4.5036	74 89 101 5	82 77 142 22,699	#35,675 #8,615 #3,391 #4,038,931 #-115	#9,704 #8,720 #3,391 #3,928,433 #477	\$0 \$0 \$0 \$0 \$0	#0 #24,916 #1,423 #4,311,237 #0	\$0 \$23,458 \$1,304 \$4,168,849 \$-726	0.00 269.01 38.45 106.12
31 32 33 34 35	CONTINENTAL ASSURANCE COMPANY COUNTRY LIFE INSURANCE COMPANY CROWN LIFE INSURANCE COMPANY* CUNA MUTUAL INSURANCE SOCIETY EMPLOYERS HEALTH INSURANCE COMPANY*	0.0000 0.0084 0.0002 0.2771 0.0472	117 91 114 44 71	0 56 40 933 119	#0 #7,554 #139 #248,524 #42,367	#0 #7,250 #275 #249,387 #42,367	\$ 0 \$ 0 \$ 0 \$ 0 \$ 0	\$6,512 . \$0 \$2,098 \$73,815 \$6,664	\$0 \$0 \$1,138 \$86,715 \$9,743	0.00 413.82 34.77 23.00
36 37 38 39 40	EPIC LIFE INSURANCE COMPANY THE EQUITABLE LIFE ASSUR SOCIETY OF THE US FAMILY LIFE INSURANCE COMPANY* FARM BUREAU LIFE INS CO OF MISSOURI FIDELITY SECURITY LIFE INSURANCE CO*	0.0182 0.0055 0.0691 0.0805 0.6661	84 95 67 63 29	96 3 356 559 3,227	#16,280 #4,922 #61,981 #72,190 #597,387	#0 #4,933 #61,981 #71,506 #602,066	\$0 \$8,425 \$0 \$0 \$0	#0 #6,087 #45,528 #15,152 #303,097	\$0 \$5,328 \$94,682 \$-9,830 \$291,899	108.01 152.76 48.48
41 42 43 44 45	FORT DEARBORN LIFE INS CO FORTIS BENEFITS INSURANCE COMPANY GENERAL AMERICAN LIFE INSURANCE CO GREAT SOUTHERN LIFE INSURANCE CO GREAT WEST LIFE & ANNUITY INS CO*	0.0601 6.4959 1.3240 0.0447 0.4797	69 3 18 73 35	466 32,416 24,687 43 1,659	#53,900 #5,825,576 #1,187,351 #40,080 #430,244	#53,900 #5,925,960 #1,302,411 #40,080 #444,747	\$0 \$0 \$0 \$0 \$0	#22,149 #3,479,668 #1,450,473 #0 #333,135	\$22,149 \$4,206,771 \$1,500,067 \$0 \$310,731	41.09 70.99 115.18 0.00 69.87
46 47 48 49 50	GUARANTEE MUTUAL LIFE COMPANY GUARDIAN LIFE INSURANCE CO OF AMERICA HARTFORD LIFE AND ACCIDENT INS CO* HARTFORD LIFE INSURANCE COMPANY HARVEST LIFE INSURANCE COMPANY THE	1.0986 1.9330 4.3365 0.6534 0.0187	19 10 6 30 83	8,743 9,871 24,582 3,855 35	\$985,283 \$1,733,519 \$3,888,995 \$586,022 \$16,746	\$1,003,117 \$1,747,507 \$4,375,040 \$586,022 \$18,193	\$ 0 \$ 0 \$ 0 \$ 0 \$ 0	\$498,032 \$919,879 \$1,659,593 \$2,275,028 \$28,182	#522,662 #958,599 #6,417,727 #394,999 #36,915	52.10 54.86 146.69 67.40 202.91
51 52 53 54 55 56	HOME LIFE FINANCIAL ASSURANCE CORP HORACE MANN LIFE INSURANCE COMPANY IDS LIFE INSURANCE COMPANY ILLINOIS MUTUAL LIFE & CASUALTY CO INA LIFE INSURANCE CO OF NEW YORK JEFFERSON PILOT LIFE INS CO	0.0938 0.1137 0.0042 0.0203 0.0000 0.0045	60 57 98 81 117 97	667 432 13 125 0 164	#84,127 #101,973 #3,748 #18,228 #0 #4,027	\$87,142 \$96,227 \$3,730 \$14,354 \$0 \$4,027	# 0 # 0 # 0 # 0 # 0	\$9,910 \$21,775 \$0 \$20,746 \$169 \$2,806	\$10,351 \$118,592 \$0 \$13,064 \$0 \$2,806	11.88 123.24 0.00 91.01

LINE DESCRIPTION=DISABILITY INCOME TYPE=GROUP ..... (continued)

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF Insureds	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
57	TAIN ALDEN LIED INCIDANCE CO	0.0015	104	14	<b>\$1,358</b>	41 364	40	4.0	*^	0.00
	JOHN ALDEN LIFE INSURANCE CO	0.3377				\$1,364 '	<b>#</b> 0	#0	<b>\$</b> 0	0.00
58	JOHN HANCOCK MUTUAL LIFE INS CO		40	468	\$302,881	<b>\$315,460</b>	<b>\$</b> 0	\$152,327	\$154,563	49.00
59	KANSAS CITY LIFE INSURANCE CO	1.6371	13	11,162	\$1,468,144	\$1,469,994	<b>\$</b> 0	\$922,988	\$913,533	62.15
60	LIBERTY LIFE ASSUR CO OF BOSTON	0.0763	66	785	\$68,431	\$68,431	\$0	<b>\$131,580</b>	\$131,580	192.28
61	LIBERTY LIFE INSURANCE COMPANY*	0.1488	51	1,181	\$133,410	<b>\$115,364</b>	<b>\$</b> 0	#83,704	\$42,591	36.92
62	LIFE INSURANCE CO OF GEORGIA	0.0042	99	131	\$3,732	\$32,891	<b>\$0</b>	\$746	#0	0.00
63	LIFE INSURANCE CO OF NORTH AMERICA	6.7942	2	12,339	<b>\$6,093,113</b>	<b>#</b> 6,093,113	<b>\$</b> 0	\$3,152,308	\$4,626,143	75.92
64	LINCOLN NATIONAL LIFE INSURANCE CO*	0.4357	36	113	#390,747	#390,708	<b>#</b> 0	\$22,008	#0	0.00
65	LONE STAR LIFE INSURANCE COMPANY*	0.0247	78	23	\$22,133	#22,093	<b>\$</b> 0	\$2,212	<b>\$1,893</b>	8.57
66	LOYAL AMERICAN LIFE INSURANCE CO	0.0003	112	1	\$271	\$261	#0	#19	#30	11.49
67	MASSACHUSEŤTS MUTUAL LIFE INS CO	0.1140	56	463	\$102,243	\$115,936	<b>#</b> 0	\$70,065	<b>\$</b> 76,496	65.98
68	MBL LIFE ASSURANCE CORPORATION	0.0000	117	4	#0	#0	<b>\$</b> 0	#33,986	<b>\$33,986</b>	
69	MEDICAL LIFE INSURANCE COMPANY	0.1665	49	416	\$149,311	<b>\$137,563</b>	<b>\$</b> 0	\$181,759	\$181,759	132.13
70	METRAHEALTH INS CO	0.0113	88	48	\$10,144	<b>\$10,383</b>	<b>\$</b> 0	\$11,904	\$11,493	110.69
71	METROPOLITAN LIFE INSURANCE COMPANY	3.5982	7	82,751	<b>\$3,226,899</b>	#3,445,164	<b>\$</b> 0	<b>\$5,252,223</b>	<b>\$5,835,725</b>	169.39
72	MIDAMERICA LIFE INSURANCE COMPANY	0.0069	93	0	\$6,145	<b>\$5,694</b>	<b>\$</b> 0	- #0	<b>\$</b> 0	0.00
73	MINNESOTA MUTUAL LIFE INSURANCE CO	0.0201	82		\$18,041	<b>\$26,500</b>	<b>#</b> 0	<b>#139,297</b>	<b>\$138,715</b>	523.45
74	MISSOURI VALLEY LIFE AND HEALTH INS CO	0.1608	50	118	\$144,202	<b>\$144,202</b>	#0	<b>\$110,440</b>	\$110,440	76.59
75	MONUMENTAL LIFE INSURANCE COMPANY*	0.3197	41	1,982	\$286,742	<b>\$295,819</b>	<b>\$</b> 0	\$233,571	\$166,841	56.40
76	MUTUAL LIFE INSURANCE CO OF NY*	0.0305	75	26	\$27,343	<b>\$27,234</b>	<b>#</b> 0	\$146,535	\$31,150	114.38
77	MUTUAL OF OMAHA INSURANCE COMPANY	0.3382	39	1,222	<b>\$</b> 303,270	\$238,404	#0	<b>\$186,473</b>	<b>\$</b> 75,838	31.81
78	NATIONAL FARMERS UNION LIFE INS CO	0.0001	115	1	\$117	<b>\$</b> 0	<b>\$</b> 0	\$-1,021	#0	
79	NATIONWIDE LIFE INSURANCE COMPANY	0.0233	79	157	\$20,921	#24,089	<b>š</b> 0	# 1,011 # 0	\$0	0.00
80	NEW ENGLAND MUTUAL LIFE INS CO	1.4304	17	23	\$1,282,822	\$1,312,692	\$44,279	\$375,841	\$-1,608,678	-
81	NEW YORK LIFE INSURANCE COMPANY	0.5712	33	3,946	\$512,236	<b>\$575,656</b>	\$0	\$331,439	#388,347	67.46
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82	NORTH AMERICAN LIFE ASSURANCE CO	0.1722	48	2,700	\$154,411	\$154,411	#0	\$160,419	\$200,319	129.73
83	NORTHWESTERN MUTUAL LIFE INS CO	0.8793	22	3,624	<b>\$</b> 788,594	\$661,276	<b>\$</b> 0	<b>\$423,657</b>	\$1,395,086	210.97
84	NORTHWESTERN NATIONAL LIFE INS CO	0.2421	45	3,414	\$217,124	\$212,926	<b>\$</b> 0	\$283,578	\$282,557	132.70
85	OHIO NATIONAL LIFE ASSURANCE CORP	0.0069	93	0	\$6,145	\$5,791	<b>\$</b> 0	#0	#0	0.00
86	OHIO NATIONAL LIFE INS CO THE	0.5491	34	864	<b>\$492,466</b>	<b>\$493,018</b>	<b>\$</b> 0	<b>\$342,279</b>	\$382,000	77.48
87	PACIFIC MUTUAL LIFE INSURANCE CO	0.0087	90	23	<b>\$7,761</b>	<b>\$7,755</b>	#0	\$121,325	\$111,628	1439.43
88	PAN AMERICAN LIFE INSURANCE COMPANY	0.1131	58	2,152	\$101,469	\$103,510	<b>\$</b> 0	\$22,939	\$23,317	22.53
89	PAUL REVERE LIFE INSURANCE CO	1.0020	20	5,559	\$898,619	\$928,521	à O	\$885,041	\$1,374,902	148.07
90	PFL LIFE INSURANCE COMPANY	0.0013	107	4	\$1,196	\$1,188	<b>#</b> 0	\$0	#0	0.00
91	PHOENIX AMERICAN LIFE INS CO	0.7858	24	9,114	<b>\$704,687</b>	<b>\$550,023</b>	<b>\$</b> 0	<b>\$76,909</b>	\$199,728	36.31
92	PHOENIX HOME LIFE MUTUAL INS CO	1.8130	11	9,430	<b>\$1,625,896</b>	\$1,919,986	<b>\$</b> 0	#1,001,105	\$1,686,434	87.84
93	PM GROUP LIFE INS CO	0.0039	100	58	<b>\$3,507</b>	<b>\$3,472</b>	<b>\$</b> 0	\$2,374	\$2,381	68.58
94	PRINCIPAL MUTUAL LIFE INS CO	6.3291	4	15,286	<b>\$5,676,04</b> 5	<b>\$5,456,862</b>	<b>\$</b> 0	\$2,681,550	\$2,717,703	49.80
95	PROTECTIVE LIFE INSURANCE COMPANY	0.2238	46	444	\$200,735	<b>#199,765</b>	<b>\$</b> 0	<b>#</b> 78,460	#84,399	42.25
96	PROVIDENT LIFE AND ACCIDENT INS CO	1.4541	16	5,268	\$1,304,101	<b>\$1,355,332</b>	#0	\$447,752	\$468,883	34.60
97	PROVIDENT LIFE AND CASUALTY INS CO	0.0791	64	50	<b>\$70,912</b>	<b>\$73,229</b>	<b>\$</b> 0	\$48,356	<b>\$65,750</b>	89.79
98	PRUDENTIAL INSURANCE CO OF AMERICA THE	2.2175	9	11,935	\$1,988,692	#1,323,042	<b>\$18,521</b>	\$1,580,481	\$1,297,812	98.09
99	RELIABLE LIFE INSURANCE COMPANY*	0.4236	37	2,298	\$379,901	#379,901	\$0	#379,901	\$379,901	100.00
100	RELIANCE STANDARD LIFE INSURANCE CO*	0.6782	28	9,729	#608,255	\$615,607	<b>\$</b> 0	\$447,811	\$624,110	101.38
101	ROYAL MACCABEES LIFE INSURANCE CO	0.1393	53	822	<b>\$124,969</b>	\$126,610	#0	\$44,944	\$51,986	41.06
4 00	CARROO I TER THOURANCE COMPANIA	0.1450	52	22	4120 052	4100 000		,	• •	
102	SAFECO LIFE INSURANCE COMPANY*			33	#130,053	<b>\$129,800</b>	<b>\$</b> 0	<b>\$56,941</b>	\$57,576	44.36
103	SECURITY BENEFIT LIFE INSURANCE CO	0.0634 0.0220	68	290 98	#56,814 #19,700	#56,685 #19,099	<b>\$0</b>	#64,768	#61,096	107.78
104	SECURITY GENERAL LIFE INSURANCE CO		80				\$0 45 605	<b>\$2,259</b>	\$2,153	11.27
105	SECURITY MUTUAL LIFE INS CO OF NY	0.2942 0.7026	42 27	1,050	\$263,816 \$630,050	#300,222 #312,400	<b>\$</b> 5,695	<b>#</b> 0	\$0 4635 540	0.00
106	SENTRY LIFE INSURANCE CO (L&H ACCT)		21	525	<b>\$630,058</b>	<b>\$712,490</b>	<b>\$</b> 0	<b>\$520,919</b>	<b>\$635,540</b>	89.20
107	STANDARD INSURANCE COMPANY	1.7474	12	10,736	<b>\$1,567,089</b>	<b>\$1,583,334</b>	#0	\$1,101,562	\$2,876,738	181.69
108	STANDARD SECURITY LIFE INS CO OF NEWYOR	0.1082	59	66	\$97,012	<b>\$99,020</b>	<b>\$</b> 0	#0	#0	0.00
109	STATE MUTUAL LIFE ASSUR CO OF AMERICA	0.1161	54	1,169	\$104,123	<b>\$104,168</b>	<b>\$</b> 0	<b>\$</b> 52,732	<b>\$55,888</b>	53.65
110	SUN LIFE ASSURANCE CO OF CANADA	0.7194	25	3,827	\$645,171	<b>\$655,241</b>	<b>\$</b> 0	#668,499	#324,526	49.53
111	TIME INSURANCE COMPANY	0.0273	76	173	\$24,515	#24,386	<b>\$</b> 0	<b>\$11,817</b>	<b>\$11,707</b>	48.01

LINE DESCRIPTION=DISABILITY INCOME TYPE=GROUP (continued)

		MARKET	RANK BY	NUMBER OF	DIRECT PREMIUM	DIRECT PREMIUM	DIVIDENDS	DIRECT LOSSES	DIRECT LOSSES	Loss	
OBS	COMPANY NAME	SHARE	MARKET SHARE	Insureds	WRITTEN	EARNED	PAID	PAID	INCURRED	RATIO	
	TRANS-GENERAL LIFE INSURANCE COMPANY	0.6413	32	3,177	\$575,125	<b>\$</b> 573,59 <b>4</b>	40	\$242,711	4046 026	40.00	
112				3,1/1			<b>3</b> 0		\$246,236	42.93	
113	TRANSPORT LIFE INSURANCE COMPANY	0.0024	103		#2,173	\$2,020	¥υ	*0	\$-1,372	•	
114	TRAVELERS INSURANCE COMPANY THE	1.4771	15	4,550	<b>#1</b> ,324,698	<b>\$1,381,019</b>	<b>#</b> 0	<b>\$1,201,678</b>	<b>\$1,233,249</b>	89.30	
115	TRUSTMARK INSURANCE CO (MUTUAL)	0.2805	43	1,740	<b>\$</b> 251,566	\$249,176	<b>\$</b> 0	\$144,355	<b>\$151,241</b>	60.70	
116	U S FINANCIAL LIFE INSURANCE CO	0.0002	113	0	\$210	\$210	#0	<b>\$</b> 0	#0	0.00	
					·	·	•		• •		
117	UNION LABOR LIFE INSURANCE COMPANY	0.0767	65	183	<b>\$</b> 68,766	\$67,721	\$0	#3,352	\$11,006	16.25	
118	UNITED LIFE INSURANCE COMPANY	0.0000	117	4	<b></b>	<b>*</b> 0	<b>±</b> 0	<b>\$</b> 0	\$-31		
119	UNITED OF OMAHA LIFE INS CO	0.6432	31	4,569	<b>\$</b> 576,839	<b>\$</b> 574,322	*0	\$526,308	\$443,622	77.24	
	UNITED TEACHER ASSOCIATES INSURANCE CO*	0.0000		1,505			40				
120			117		\$0	\$1,485	<b>3</b> 0	\$19,468	<b>\$18,855</b>	1269.70	
121	UNITED WISCONSIN LIFE INSURANCE COMPANY	0.0905	61	537	<b>#81,195</b>	<b>#80,775</b>	¥υ	#22,582	\$24,005	29.72	
									/		
122	UNITED WORLD LIFE INSURANCE COMPANY	0.0014	106	17	\$1,248	\$1,279	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00	
123	UNUM LIFE INS CO OF AMERICA	29.3269	1	188,972	<b>\$26,300,750</b>	\$26,207,733	<b>#</b> 0	<b>\$14,367,684</b>	<b>\$20,266,255</b>	77.33	
124	WASHINGTON NATIONAL INSURANCE CO*	0.9027	21	2,769	\$809,536	\$892,843	\$0	\$484,616	\$518,070	58.02	
125	WEST COAST LIFE INSURANCE COMPANY*	0.0000	116	· 3	\$14	\$14	<b>±</b> 0	<b>\$</b> 0	#3	21.43	
-22	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,						*******	*******			
		100.000		619,165	#89,681,336	#89,985,723	\$76.920	\$59,282,629	\$73,070,644	81.20	

.....LINE DESCRIPTION=DENTAL TYPE=GROUP ..... NUMBER DIRECT DIRECT DIRECT DIRECT MARKET RANK BY PREMIUM PREMIUM DIVIDENDS OF LOSSES LOSS LOSSES INSUREDS OBS COMPANY NAME SHARE MARKET SHARE WRITTEN EARNED PAID INCURRED PAID RATIO AETNA LIFE INSURANCE COMPANY\* 1.3358 15 13.058 \$869,486 #901,222 \$647,506 \$0 \$638,700 70.87 AMERICAN CHAMBERS LIFE INSURANCE COMPAN 0.0241 55 53 \$15,669 \$15,782 #0 \$8,219 \$8,219 52.08 AMERICAN NATIONAL INSURANCE COMPANY\* 0.0112 58 32 \$7,315 \$7,315 ±0 \$2,785 38.07 3 \$2,924 26 \$144,959 AMERICAN UNDERWRITERS LIFE INSURANCE CO 0.2227 403 \$144,959 #0 \$7,451 \$0 0.00 AMERITAS LIFE INSURANCE CORP 3.6671 9 7,084 \$2,386,993 \$2,349,435 \$0 \$1,710,233 \$1,671,129 71.13 BCS LIFE INSURANCE COMPANY \$ - 148 \$0 \$-15,839 \$-15,235 BLUE CROSS & BLUE SHIELD OF KANSAS CITY 5.0657 5 68,243 #3,297,387 #3,305,905 ġΛ 143.06 \$4,815,545 \$4,729,383 24.0394 \$16,011,249 BLUE CROSS & BLUE SHIELD OF MO \$15,647,859 1 26,026 #0 **\$15,253,453** \$14,351,557 89.63 BROKERS NATIONAL LIFE ASSURANCE COMPANY 0.2360 25 20 \$153,646 \$149,372 \$0 \$38,714 \$38,714 25.92 BUSINESS MENS ASSURANCE CO OF AMERICA 2.9048 10 44,027 \$1,890,833 \$1,901,138 10 #0 \$1,685,223 \$1,762,052 92.68 0.0702 42 223 11 CENTENNIAL LIFE INSURANCE COMPANY, THE \$45,717 \$45,609 30 \$28,762 \$30,288 66.41 0.0475 47 CENTRAL BENEFITS NATIONAL LIFE INS CO 52 \$30,913 \$30,913 12 \$0 \$24,427 \$19,791 64.02 CITIZENS SECURITY LIFE INS CO 0.1746 30 225 \$113,628 \$117,052 \$74,308 13 \$0 \$74,143 63.34 COLONIAL LIFE & ACCIDENT INS CO \$34,716 0.0533 46 94 #34,405 \$0 14 \$7,401 \$7,066 20.54 COMMERCIAL LIFE INSURANCE COMPANY\* 15 0.0026 64 7 \$1,700 \$1,700 \$0 \$1,784 \$1,798 105.76 CONNECTICUT GENERAL LIFE INS CO 5.5537 4 18,019 \$3,615,033 \$3,371,060 \$2,828,778 \$2,626.097 16 \$0 77.90 EMPLOYERS HEALTH INSURANCE COMPANY\* 0.1377 32 486 \$89,650 \$89,650 17 \$0 \$61,997 \$59,312 66.16 53 FIDELITY SECURITY LIFE INSURANCE CO\* 0.0275 \$17,926 \$18,066 18 \$0 \$3,535 \$3,404 18.84 FORTIS BENEFITS INSURANCE COMPANY 3.9313 8,555 8 \$2,558,992 19 \$2,603,088 **\$0** \$1,767,023 \$2,136,256 82.07 GREAT AMERICAN RESERVE INS CO 0.0000 67 0 \$0 20 # 0 \$0 #332 \$332 0.1879 29 87 \$122,324 \$126,447 21 GREAT WEST LIFE & ANNUITY INS CO\* \$0 \$94,715 \$88,345 69.87 22 GUARANTEE MUTUAL LIFE COMPANY 0.0127 57 47 \$8,282 \$8,432 #0 \$5,673 67.28 \$5,406 GUARDIAN LIFE INSURANCE CO OF AMERICA \$7,357,966 11.2134 3 59,029 \$7,299,070 23 \$0 **\$5,757,007** \$5,999,337 81.54 HARTFORD LIFE AND ACCIDENT INS CO\* 38 24 0.0871 298 \$56,664 \$56,664 \$0 \$50,229 \$48.615 85.80 HOME LIFE FINANCIAL ASSURANCE CORP 24 \$157,923 \$57,081 25 0.2426 1,130 \$163,583 \$0 \$59.621 36.45 0.0323 50 2.6 JEFFERSON PILOT LIFE INS CO 236 \$21,056 \$21,056 \$0 \$16,880 \$16,880 80.17 27 JOHN HANCOCK MUTUAL LIFE INS CO 0.4704 21 473 \$306,170 \$318,886 **\$0** \$156.241 \$153,981 49.00 KANSAS CITY LIFE INSURANCE CO 7 4.5223 902 \$2.943.660 28 \$2,947,368 #0 \$1,845,978 \$1,827,067 61.99 LAFAYETTE LIFE INSURANCE CO THE 0.0093 59 **\$6,051** \$6,024 29 \$0 \$0 0.00 LIBERTY LIFE ASSUR CO OF BOSTON 0.0021 66 ٥ \$1,369 #1,369 30 \$0 \$3,549 \$3,549 259.24 LINCOLN NATIONAL LIFE INSURANCE CO\* 0.1047 35 278 \$68,181 \$68,174 31 #0 \$43.623 \$0 0.00 MADISON NATIONAL LIFE INSURANCE CO, INC 0.0751 39 198 \$24,495 \$48,865 \$48,865 50.13 32 \$0 \$26,785 MASSACHUSETTS MUTUAL LIFE INS CO 0.6759 20 4,857 \$439,951 \$498,874 #0 33 \$373,507 \$407,788 81.74 METRAHEALTH INS CO \$-670 \$-627 34 \$0 #8.393 \$8.103 **\$790,986** METROPOLITAN LIFE INSURANCE COMPANY 1.2152 6,386 \$844,488 35 16 \$0 \$1,071,932 \$1,191,020 141.03 MISSOURI VALLEY LIFE AND HEALTH INS CO 0.0067 62 29 #0 36 \$4,391 \$4.391 \$506 \$506 11.52 MUTUAL OF OMAHA INSURANCE COMPANY 0.0026 65 37 7 \$1,661 \$1,727 \$0 \$2,874 \$3,065 177.48 38 NATIONAL AMERICAN LIFE INS CO OF TEXAS 0.0063 63 \$4,107 \$4,107 \$0 # 0 \$0 0.00 NATIONAL DENTAL HEALTH INSURANCE CO 1.9540 13 9,676 \$1,271,905 \$1,087,750 #1,263,062 \$1,010,883 39 #0 86.12 40 NATIONAL HEALTH INS CO 0.0405 49 32 \$26,335 \$26,330 \$0 \$18,520 70.34 \$19.501 0.0612 44 41 NATIONWIDE LIFE INSURANCE COMPANY 356 \$39,824 \$43,127 \$0 \$14,738 34.17 \$16,166 0.1997 28 217 42 NEW ENGLAND MUTUAL LIFE INS CO \$129,990 \$128,608 \$0 \$57,221 \$55,195 42.92 NEW YORK LIFE INSURANCE COMPANY 0.2081 27 2,643 \$135,455 43 \$149,428 \$0 \$99,635 \$114,785 76.82 PACIFIC MUTUAL LIFE INSURANCE CO 0.0577 45 147 \$37,585 \$37,554 44 \$0 \$587.542 \$540,584 1439.48 PAN AMERICAN LIFE INSURANCE COMPANY 0.0734 40 3,373 \$47,797 45 \$48,758 \$0 \$2.510 \$2.551 5.23 PAUL REVERE LIFE INSURANCE CO 0.0920 36 92 \$59,900 #61.893 #0 46 \$57.962 \$89.935 145.31 0.0704 47 PFL LIFE INSURANCE COMPANY 41 164 \$45,827 \$45,585 #0 \$27,306 \$29,475 64.66 PHOENIX AMERICAN LIFE INS CO 0.8869 18 3,945 \$577,321 48 \$450,611 \$0 \$461,582 \$466,217 103.46 PHOENIX HOME LIFE MUTUAL INS CO 0.7058 19 2,585 49 \$459,451 \$542.556 #0 \$357,518 \$383,647 65.90 PM GROUP LIFE INS CO 0.2846 22 1,432 \$185,277 #183,388 \$0 50 \$125,390 \$125,765 68.58 4.5500 6 51 PRINCIPAL MUTUAL LIFE INS CO 21,120 \$2,961,683 \$2,937,571 #0 \$1,795,174 \$1,819,377 61.93 52 PROTECTIVE LIFE INSURANCE COMPANY 1.9747 12 5,013 \$1,285,413 \$1,279,199 \$0 \$885,844 \$952,899 74.49 0.1194 53 PROVIDENT LIFE AND ACCIDENT INS CO 33 187 \$77,707 \$81,498 \$0 \$38,014 \$41,184 50.53 PRUDENTIAL INSURANCE CO OF AMERICA THE \$6,986,085 16.1323 2 11,540 #10,500,934 \$97,795 \$8,345,448 \$6,852,865 98.09 SAFECO LIFE INSURANCE COMPANY\* 0.0302 51 705 \$19,672 \$19,634 #0 55 \$21,149 107.72 \$20,915 0.0244 54

26

\$15,889

\$17,968

#0

\$26,186

\$31,948

177.80

56

SENTRY LIFE INSURANCE CO (LEH ACCT)

LINE DESCRIPTION=DENTAL TYPE=GROUP (continued)

овѕ	COMPANY NAME	Market Share	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
57	STANDARD INSURANCE COMPANY	0.0175	56	43	\$11,390	\$11,508	#0	\$18,664	\$17,287	150.22
58	STATE MUTUAL LIFE ASSUR CO OF AMERICA	0.0905	37	152	<b>\$58,934</b>	\$58,959	<b>\$</b> 0	\$55,455	\$58,774	99.69
59	TIME INSURANCE COMPANY	0.1095	34	384	\$71,285	\$70,391	<b>\$</b> 0	<b>\$34,608</b>	\$34,285	48.71
60	TRAVELERS INSURANCE COMPANY THE	2.7741	11	3,419	\$1,805,753	\$1,867,477	<b>\$</b> 0	\$1,209,020	\$1,240,784	66.44
61	TRUSTMARK INSURANCE CO (MUTUAL)	0.0288	52	940	#18,729	\$18,551	<b>#</b> 0	\$11,368	\$11,968	64.51
62	UNILIFE INS CO	0.2778	23	944	\$180,847	\$180,847	<b>\$</b> 0	\$122,770	\$122,770	67.89
63	UNITED OF OMAHA LIFE INS CO	1.5607	14	7,481	#1,015,909	\$1,072,832	<b>*</b> 0	\$892,100	\$855,810	79.77
64	UNITED STATES LIFE INS CO NY	0.0074	61	35	\$4,819	\$4,805	<b>\$</b> 0	\$2,449	\$2,438	50.74
65	UNITED WISCONSIN LIFE INSURANCE COMPANY	1.0165	17	2,934	<b>\$661,687</b>	\$655,811	å.	\$311,878	\$331,526	50.55
66	UNITED WORLD LIFE INSURANCE COMPANY	0.0083	60	17	<b>\$5,433</b>	\$5,428	<b>\$</b> 0	\$702	<b>\$737</b>	13.58
67	UNUM LIFE INS CO OF AMERICA	0.0679	43	533	\$44,210	\$44,053	<b>\$</b> 0	\$24,180	\$34,107	77.42
68	WASHINGTON NATIONAL INSURANCE CO*	0.1641	31	455	\$106,849	\$112,886	*0	\$80,216	\$80,216	71.06
69	WOODMEN ACCIDENT AND LIFE COMPANY*	0.0406	48	280	\$26,455	\$26,370	*0	\$24,897	\$24,677	93.58
09	WOODMEN ACCIDENT AND DIFE COMPANI-	0.0400	30	200	#20,2JJ	\$20,570		¥24,071	424,0//	73.30 EEEEE
	TOTAL	100.000		341,447	<b>\$65,092,580</b>	\$62,008,339	<b>\$</b> 97,795	\$55,213,455	\$53,423,930	86.16

LINE DESCRIPTION=LIMITED BENEFIT TYPE=GROUP

		MARKET	RANK BY	NUMBER OF	DIRECT PREMIUM	DIRECT PREMIUM	DTUTDOWDA	DIRECT	DIRECT	
OBS	COMPANY NAME	SHARE	MARKET SHARE	INSUREDS	PREMIUM WRITTEN	PREMIUM	DIVIDENDS PAID	LOSSES PAID	LOSSES INCURRED	LOSS RATIO
022	TOTAL MAINE			2110011220	***************************************	DIMINDO		FRID	INCORRED	KATIO
1	AIG LIFE INSURANCE COMPANY	4.8577	2	732	\$1,284,130	\$1,268,420	<b>\$</b> 0	\$149,171	\$148,486	11.71
2	ALL AMERICAN LIFE INSURANCE COMPANY*	0.6118	16	3,187	\$161,740	\$175,017	<b>\$</b> 0	\$132,883	\$119,932	68.53
3	ALLIANZ LIFE INS CO OF NORTH AMERICA*	4.5956	3	1,744	<b>\$1,214,838</b>	\$1,208,296	\$0	<b>\$736,882</b>	\$775,222	64.16
4	ALLSTATE LIFE INSURANCE COMPANY	0.1155	26	355	\$30,539	\$32,940	<b>\$</b> 0	\$137,985	\$154,041	467.64
5	AMERICAN FIDELITY ASSURANCE COMPANY	0.6158	15	405	<b>\$</b> 162,783	<b>\$157,297</b>	<b>\$</b> 0	\$59,337	\$79,644	50.63
6	AMERICAN INTERNATIONAL LIFE ASSUR OF NY	0.0027	41	5	\$712	\$718	<b>\$</b> 0	#234,466	\$221,688	30875.8
ž	AMERICAN UNDERWRITERS LIFE INSURANCE CO	0.0370	33	20	<b>\$9,782</b>	\$9,782	<b>\$</b> 0	\$0	\$0	0.00
8	AMERITAS LIFE INSURANCE CORP	0.2025	24	7,084	\$53,543	\$52,701	\$0	\$45,266	\$45,741	86.79
ğ	CENTRAL NATIONAL LIFE INS OF OMAHA	0.0056	38	8	\$1,482	\$1,424	\$ ŏ	\$0	\$ -1,139	00.75
10	COLONIAL PENN LIFE INSURANCE CO	0.0018	42	Ž	\$472	\$493	<b>\$</b> 0	\$220	<b>\$337</b>	68.36
				_	•	•	•	•	•	
11	COMBINED INSURANCE CO OF AMERICA	3.9387	4	2,750	\$1,041,187	\$1,220,177	<b>\$</b> 0	<b>\$623,421</b>	\$760,834	62.35
12	CONTINENTAL ASSURANCE COMPANY	1.1635	12	424	#307,574	#0	<b>\$</b> 0	#0	\$0	
13	CUNA MUTUAL INSURANCE SOCIETY	1.5456	10	0	\$408,580	\$403,404	<b>\$</b> 0	\$91,979	\$100,690	24.96
14	FIDELITY SECURITY LIFE INSURANCE CO*	0.9281	13	1,492	\$245,338	\$247,260	<b>\$</b> 0	\$115,148	\$110,894	44.85
15	FIRST PROVIDIAN LIFE & HEALTH INS CO	0.4520	18	581	\$119,484	\$120,765	<b>\$</b> 0	<b>\$69,119</b>	\$57,546	47.65
16	GERMANTOWN LIFE INSURANCE COMPANY	0.0050	39	27	\$1,329	\$1,329	#0	\$1,346	<b>\$237</b>	17.83
17	GUARANTEE TRUST LIFE INSURANCE CO*	0.0003	46	1	#85	\$99	<b>\$</b> 0	\$0	\$0	0.00
18	HORACE MANN LIFE INSURANCE COMPANY	0.0733	30	16	#19,389	<b>\$17,649</b>	<b>š</b> 0	\$2,351	\$-4,683	
19	IDS LIFE INSURANCE COMPANY	0.0042	40	19	\$1,112	\$1,107	\$0	<b>\$</b> 0	\$0	0.00
20	JOHN ALDEN LIFE INSURANCE CO	0.0016	43	4	#435	#437	<b>\$</b> 0	\$326	<b>\$340</b>	77.80
21	TOUN HANGOOF MINNIAL LIPP INC CO	0.0080	36	3	\$2,103	\$2,190	<b>*</b> 0	41 050	A1 074	40.04
22	JOHN HANCOCK MUTUAL LIFE INS CO	0.2143	23	212	\$56,637	\$56,729	\$0 \$0	<b>\$1,058</b>	\$1,074	49.04
23	LIFE INVESTORS INS CO OF AMERICA LOYAL AMERICAN LIFE INSURANCE CO	0.0721	31	149	\$19,056	\$18,360		#14,517	\$16,169	28.50
24	METRAHEALTH INS CO	0.0721	31	149	\$ - 204	#10,300 #-217	\$0 \$0	<b>\$1,336</b>	\$2,120	11.55
25	MIC LIFE INSURANCE CORPORATION	0.1054	27	194	\$27,856	\$28,201	# U	\$14,139	\$13,651	207.17
25	MIC LIFE INSURANCE CORPORATION	0.1034	2,	174	\$21,030	<b>020,2</b> VI	ąυ	<b>\$58,815</b>	\$58,424	207.17
26	MONTGOMERY WARD LIFE INSURANCE CO	2.1726	7	5,890	<b>\$</b> 574,335	<b>\$</b> 571,553	<b>\$</b> 0	\$234,095	\$265,015	46.37
27	MUTUAL OF OMAHA INSURANCE COMPANY	0.0005	45 .	7	\$124	<b>\$165</b>	<b>š</b> 0	\$120	\$183	110.91
28	NATIONAL BENEFIT LIFE INSURANCE CO	0.3427	21	83	\$90,600	\$91,271	\$0	<b>\$</b> 56,700	\$57,437	62.93
29	NATIONWIDE LIFE INSURANCE COMPANY	1.8973	8	3,403	\$501,561	<b>\$</b> 562,589	<b>š</b> 0	\$426,106	\$414,318	73.64
30	NEW ENGLAND MUTUAL LIFE INS CO	0.1008	28	14	\$26,635	\$26,859	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
31	PACIFIC MUTUAL LIFE INSURANCE CO	0.0148	35	40	\$3,924	\$3,921	<b>\$</b> 0	<b>\$61,344</b>	\$56,441	1439.45
32	PENNSYLVANIA LIFE INSURANCE COMPANY	0.0000	47	0	#3,924 #0	<b>\$</b> 0,521	<b>\$</b> 0	\$813	\$00,441	1437.43
33	PHYSICIANS MUTUAL INSURANCE COMPANY	0.4245	19	363	<b>\$112,223</b>	\$114,250	<b>\$</b> 0	\$88,561	\$83,590	73.16
34	PM GROUP LIFE INS CO	0.1840	25	881	\$48,644	\$48,149	<b>\$</b> 0	\$32,922	\$33,020	68.58
35	PROVIDIAN LIFE AND HEALTH INSURANCE CO	1.8386	29	2,506	\$486,037	\$479,689	\$0	\$338,743	\$314,353	65.53
,,	PROVIDING DIFE AND HEADIN INDORANCE CO	1.0500	•	2,500	\$200,031	W=13,003	40	#330,743	\$314,333	65.55
36	PRUDENTIAL INSURANCE CO OF AMERICA THE	65.0383	1	81,460	\$17,192,842	\$18,572,140	\$487	<b>\$16,013,332</b>	\$18,217,479	98.09
37	SECURITY GENERAL LIFE INSURANCE CO	0.0758	29	34	\$20,035	\$19,423	<b>\$</b> 0	<b>\$3,779</b>	<b>\$3,603</b>	18.55
38	SECURITY LIFE INS CO OF AMERICA	0.3500	20	3,653	\$92,517	<b>\$97,365</b>	<b>#</b> 0	\$46,421	\$40,025	41.11
39	SIGNATURE LIFE INS CO OF AMERICA, THE	0.0012	44	75	<b>\$328</b>	\$443	<b>\$</b> 0	<b>\$</b> 0	<b>\$-82</b>	•
40	TRAVELERS INSURANCE COMPANY THE	2.2400	6	1,839	<b>\$</b> 592,147	\$569,224	<b>\$</b> 0	<b>#1,507,829</b>	\$1,547,443	271.85
41	UNION FIDELITY LIFE INSURANCE CO	3.0323	5	3,948	\$801,589	#816,776	#0	<b>\$638,429</b>	\$1,055,218	129.19
42	UNION LABOR LIFE INSURANCE COMPANY	0.2443	22	296	\$64,587	<b>\$54,024</b>	#0	\$17,940	\$33,316	61.67
43	UNITED OF OMAHA LIFE INS CO	0.0375	32	258	\$9,908	\$9,906	<b>\$</b> 0	\$5,999	\$7,856	79.31
44	UNITED STATES LIFE INS CO NY	0.0252	34	40	\$6,659	\$6,641	<b>\$</b> 0	#3,384	\$3,369	50.73
45	USAA LIFE INSURANCE COMPANY	1.1899	11	950	\$314,557	<b>\$280,680</b>	<b>4</b> 0	\$125,672	\$144,528	51.49
46	UPTIPLANC LIPP INC CO	0.7192	14	1,256	<b>\$190,130</b>	#101 £00	۵۸	467 105	#60 F35	21 61
47	VETERANS LIFE INS CO WASHINGTON NATIONAL INSURANCE CO*	0.5056	17	418	\$133,663	\$191,609 \$136,552	#0 #0	#67,105	\$60,575	31.61 70.13
48	WESTERN FIDELITY INSURANCE COMPANY	0.0072	37	14	\$133,663 \$1,905	\$136,352 \$1,867	#U #0	<b>\$83,014</b>	\$95,760 *A	0.13
40	MEDICAL PROBLET INSURANCE COMPANI	U.UU/2	31	7.4	本工工会会会会会会会会会会会会会会会会会会会会会会会会会会会会会会会会会会会	**************************************	₽₽≡≡₩≡≡≡₩ ¥	\$0 ==========	*0	V.UU ======
	TOTAL	100.000		126,844	\$26,434,932	\$27,679,674	#487	\$22,242,073	#25,094,695	90.66

			- LINE DESCRIPTI	ON=SHORT TERM	CREDIT DISABILITY	TYPE=GROUP			• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF Insureds	Direct Premium Written	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1	AETNA LIFE INSURANCE COMPANY*	2.2788	14	453	<b>#</b> 783,387	<b>#</b> 737,356	\$1,272	#32,830	<b>\$92,252</b>	12.51
2	AIG LIFE INSURANCE COMPANY	0.1850	39	111	#63,594	\$22,933	#0	#0	#0	0.00
3	ALEXANDER HAMILTON LIFE INS CO OF AMERI	4.2603	8	8,352	<b>\$1,464,599</b>	\$1,479,846	#0	<b>\$627,990</b>	\$241,015	16.29
4	ALLSTATE LIFE INSURANCE COMPANY	1.2710	19	36,910	<b>\$436,937</b>	\$436,937	<b>\$</b> 0	#342,827	<b>\$4</b> 32,702	99.03
5	AMERICAN BANKERS LIFE ASSUR OF FLORIDA	10.5121	3	141,205	\$3,613,813	\$3,848,978	<b>#</b> 0	<b>\$735,926</b>	<b>\$736,030</b>	19.12
6	AMERICAN CREDITORS LIFE INS CO	0.1968	35	151	#67,647		- \$0	<b>\$3,317</b>	\$8,417	34.59
7	AMERICAN FAMILY LIFE INSURANCE CO	0.0893	43	288	#30,682	\$34,717	\$0 \$0	\$23,290 \$596,465	\$20,784 \$459,789	59.87
8	AMERICAN HEALTH & LIFE INSURANCE CO AMERICAN HERITAGE LIFE INSURANCE CO	3.0786	10	7,475 85	\$1,058,351 \$-134	\$1,295,555 \$-101	# U	\$9,649	\$12,293	35.49
9 10	AMERICAN HERITAGE LIFE INSURANCE CO AMERICAN NATIONAL INSURANCE COMPANY*	1.7476	17	4,639	#600,772	\$406,551	\$0	\$217,146	\$145,448	35.78
11	AMERICAN UNDERWRITERS LIFE INSURANCE CO	0.3860	30	1,380	\$132,691	\$90,165	#0	\$26,995	\$44,120	48.93
12	AMERICAN UNITED LIFE INSURANCE CO	0.1643	41	522	\$56,487	\$49,832	<b>\$</b> 0	\$39,147	\$31,434	63.08
13	ARCADIA NATIONAL LIFE INSURANCE CO	0.6426	24	1,112	#220,923	#101,395	<b>\$</b> 0	\$63,118	<b>\$57,886</b>	57.09
14	BALBOA LIFE INSURANCE COMPANY	1.2554	20	5,001	\$431,575	\$381,639	<b>\$</b> 0	\$197,732	\$172,714	45.26
15	CENTENNIAL LIFE INSURANCE COMPANY, THE	0.0000	51	. 0	#0	#0	<b>\$</b> 0	<b>\$667</b>	\$-660	•
16	CENTRAL NATIONAL LIFE INS OF OMAHA	2.5051	13	11,598	<b>\$861,197</b>	\$816,909	<b>#</b> 0	\$332,093	\$426,167	52.17
17	CENTRAL STATES HEALTH & LIFE CO	0.5458	25	3,328	#187,636	\$164,987	<b>\$</b> 0	\$68,632	\$67,132	40.69
18	CENTURION LIFE INSURANCE COMPANY	5.9592	6	18,367	\$2,048,618	<b>\$1,938,942</b>	<b>\$</b> 0	<b>\$462,040</b> <b>\$4,670</b>	\$354,541	18.29
19	CENTURY LIFE ASSURANCE COMPANY	0.5128	26	300 242	\$176,298 \$7,293	\$33,590 \$28,605	\$0 \$6	\$25,587	\$6,122 \$7,402	18.23 25.88
20	CHRYSLER LIFE INSURANCE COMPANY	0.0212	47				•			23.00
21	CITICORP LIFE INSURANCE CO	0.1740	40	7,752	<b>\$59,833</b>	\$61,184	<b>\$</b> 0	\$5,156	\$-52,277	24.20
22	CROWN LIFE INSURANCE COMPANY*	0.1916	37	176 47,937	#65,852 #3,711,183	#33,432 #3,724,246	#0 #26,069	\$5,869 \$2,134,355	\$8,154 \$1,939,064	24.39 52.07
23	CUNA MUTUAL INSURANCE SOCIETY FIRST LIFE ASSURANCE COMPANY*	10.7954 0.1902	2 38	358	\$65,369	\$31,700	\$20,005 \$0	\$25,497	\$3,756	11.85
24 25	FORD LIFE INSURANCE COMPANY	2.1640	15	3,995	<b>\$743,923</b>	<b>\$691,093</b>	<b>#</b> 0	\$456,528	\$434,491	62.87
				_						
26	FOREMOST LIFE INSURANCE COMPANY		.:	0	\$-2 40.00 0.45	\$80 \$687,587	<b>\$</b> 0	#0 #273,257	\$-762 \$208,625	20.24
27	INDIVIDUAL ASSUR CO LIFE HEALTH & ACCID	2.6449 0.4099	11 29	7,225 2,214	\$909,245 \$140,928	\$166,817	\$0 \$0	\$88,446	\$79,526	30.34 47.67
28 29	INTEGON LIFE INSURANCE CORPORATION* ITT LYNDON LIFE INSURANCE COMPANY	0.4099	45	10,119	\$-89,642	<b>\$1,061,766</b>	<b>\$</b> 0	\$471,032	\$36,078	3.40
30	J C PENNEY LIFE INSURANCE COMPANY	0.2732	32	2,684	\$93,909	\$93,909	#0	\$20,594	\$20,546	21.88
31	JOHN ALDEN LIFE INSURANCE CO	0.0619	44	. 181	\$21,287	\$32,902	<b>\$</b> 0	<b>\$1,036</b>	\$1,126	3.42
32	LIFE INVESTORS INS CO OF AMERICA	9.0128	4	22,263	#3,098,366	\$3,116,708	<b>\$</b> 0	#1,425,463	\$1,211,326	38.87
33	MADISON NATIONAL LIFE INSURANCE CO, INC	0.1930	36	292	\$66,361	\$51,273	<b>#</b> 0	\$27,684	\$41,437	80.82
34	MAYFLOWER NATIONAL LIFE INSURANCE CO		•	372	<b>\$-18,068</b>	<b>\$64,511</b>	<b>\$</b> 0	\$26,172	\$24,500	37.98
35	MEGA LIFE AND HEALTH INS CO THE	0.0000	51	1	\$0	<b>\$</b> 86	\$0	\$6,677	\$6,677	7763.95
36	MEMBERS LIFE INSURANCE COMPANY	0.0000	51	17	<b>\$</b> 0	\$1,262	\$10	\$4,115	\$4,120	326.47
37	MERIT LIFE INSURANCE CO	5.3632	.7	23,325	<b>\$1,843,752</b>	\$1,168,946	<b>\$0</b>	<b>\$229,884</b>	<b>\$341,075</b>	29.18
38	MIC LIFE INSURANCE CORPORATION	2.6290	12	4,145 280	#903,779 #46,729	\$722,100 \$29,999	\$0 \$0	<b>\$438,564</b> <b>\$7,588</b>	\$634,004 \$7,588	87.80 25.29
39 40	MIDWEST NATIONAL LIFE INS CO OF TN MINNESOTA MUTUAL LIFE INSURANCE CO	0.1359 0.4366	42 28	2,822	\$150,107	\$159,234	<b>#</b> 0	\$72,872	\$112,616	70.72
				•	\$262,473	\$282,174	<b>\$</b> 0	\$120,304	<b>\$96,380</b>	34.16
41	MONUMENTAL LIFE INSURANCE COMPANY*	0.7635 0.7911	22 21	2,473 1,899	\$271,970	\$171,647	<b>\$</b> 0	#76,706	\$74,538	43.43
42 43	MOUNTAIN LIFE INSURANCE COMPANY NORTH CENTRAL LIFE INSURANCE CO*	0.7174	23	2,504	\$246,640	#343,406	<b>\$</b> 0	\$163,107	\$176,397	51.37
44	OLD REPUBLIC LIFE INSURANCE COMPANY	0.0000	51	2,552	#0	#233	<b>\$</b> 0	<b>\$866</b>	\$866	371.67
45	PACIFIC MUTUAL LIFE INSURANCE CO	0.0194	49	Ö	<b>#6,663</b>	#4,379	<b>\$</b> 0	#13,912	\$11,278	257.55
46	PEKIN LIFE INSURANCE COMPANY	0.3151	31	383	\$108,328	<b>\$</b> 59,046	<b>#</b> 0	<b>\$18,785</b>	<b>\$53,406</b>	90.45
47	PRUDENTIAL INSURANCE CO OF AMERICA THE	0.4466	27	36,248	\$153,514	<b>\$111,974</b>	#0	<b>\$109,940</b>	\$54,530	48.70
48	RELIABLE LIFE INSURANCE COMPANY*	. •	.•	36	#-1,629	\$5,518	<b>\$</b> 0	<b>\$5,907</b>	\$5,907	107.05
49	SECURITY ASSURANCE COMPANY	0.0381	46	18	\$13,085	\$14,893 43,220	\$0 *0	\$5,664	\$5,104	34.27
50	TRANSAMERICA OCCIDENTAL LIFE INS CO	0.0000	51	81	#0	\$3,229	\$0	\$21,744	#832	25.77
51	TRANSPORT LIFE INSURANCE COMPANY	0.0556	45	43	<b>\$19,127</b>	\$87,289 \$1,433	<b>\$0</b>	<b>#104,352</b>	#121,342	139.01
52 *	UNION CENTRAL LIFE INSURANCE CO	0.0042	50	0	#1,448	\$1,432	<b>\$</b> 0	\$1,321	\$-2,190 *1 220 700	43.00
53	UNION FIDELITY LIFE INSURANCE CO	12.0778 7.6328	1	30,479	\$4,152,042 \$2,623,968	\$2,786,968 \$1,951,700	#0 #0	#1,098,011 #632,228	#1,220,700 #727,843	43.80 37.29
54 55	UNION SECURITY LIFE INSURANCE CO UNITED FIDELITY LIFE INSURANCE CO	7.0346	5	12,404 2	\$-2,443	\$1,589	<b>\$</b> 0	#032,220	\$-1,427	J1.47
56	UNITED LIFE INSURANCE COMPANY	0.2512	33	439	\$86,370	\$79,911	#0	\$55,641	\$60,560	75.78
		-			•					

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF Insureds	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
57	UNITED OF OMAHA LIFE INS CO			136	<b>\$-2,044</b>	#36,238	<b>\$</b> 0	<b>\$52,032</b>	\$-55,224	•
58	UNIVERSAL UNDERWRITERS LIFE INS CO	2.0506	16	2,836	<b>\$704,934</b>	<b>\$428,067</b>	<b>\$</b> 0	\$210,249	<b>\$193,228</b>	45.14
59	USLIFE CREDIT LIFE INSURANCE CO.	3.1183	9	10,092	\$1,072,004	<b>\$1,014,708</b>	\$0	\$419,709	\$444,282	43.78
60	VISTA LIFE INSURANCE COMPANY	0.2169	34	417	\$74,573	\$67,685	<b>\$</b> 0	\$31,152	\$60,498	89.38
61	WESTERN DIVERSIFIED LIFE INSURANCE CO	1.5257	16	2,588	<b>\$524,490</b>	\$295,842	. \$0	<b>\$</b> 69,759	<b>\$</b> 85.719	28.97
62	WINTERTHUR LIFE RE INSURANCE CO			74	\$-363	\$2,192	si O	\$4,261	\$4,364	199.09
63	ZALE LIFE INSURANCE COMPANY	0.0207	48	464	<b>\$</b> 7,122	\$7.122	si O	\$142	\$1,993	27.98
	THE TILL THOUGHOU COMMITTEE					*****		*****		======
	TOTAL	100.000		481,293	\$34,377,549	\$31,549,248	<b>\$27,351</b>	\$12,746,702	\$11,718,184	37.14

TOTAL

#### MISSOURI DEPARTMENT OF INSURANCE 1994 ACCIDENT AND HEALTH INSURANCE TOTALS BY LINE OF BUSINESS

······ LINE DESCRIPTION=LONG TERM CREDIT DISABILITY TYPE=GROUP ······ NUMBER . DIRECT DIRECT DIRECT DIRECT MARKET RANK BY PREMIUM PREMIUM DIVIDENDS LOSSES OF LOSSES LOSS SHARE MARKET SHARE INSUREDS WRITTEN EARNED PAID COMPANY NAME . INCURRED OBS PAID RATIO AETNA LIFE INSURANCE COMPANY\* 0.7315 \$6,394 \$6,394 \$20,939 \$0 \$58,858 920.52 1 ALLSTATE LIFE INSURANCE COMPANY 0.7314 \$6,393 \$6,393 #0 \$0 2 \$0 0.00 AMERICAN LIFE INSURANCE CO OF NY 24.3371 2 Õ \$212,721 \$209,530 \$0 #49.995 \$38,546 18.40 CHUBB LIFE INS CO OF AM 18.5577 3 885 \$162,206 **\$161,026** \$0 \$55,635 \$55,018 34.17 GUARANTEE RESERVE LIFE INSURANCE CO 0.0086 11 \$75 \$157 1 \$0 \$0 \$0 0.00 -5 JOHN HANCOCK MUTUAL LIFE INS CO 11.3324 237 \$99,052 \$103,166 #0 \$148.485 **\$150,664** 6 146.04 MIC LIFE INSURANCE CORPORATION 0.6990 \$-2,765 9 16 \$6,110 \$6,110 \$0 \$6,546 MINNESOTA MUTUAL LIFE INSURANCE CO 35.6937 1 3,119 #311,985 \$269,361 \$13 \$156,232 \$122,665 45.54 NORTH CENTRAL LIFE INSURANCE CO\* 0.0000 12 3 \$0 \$0 \$0 \$0 **\$0** 10 RELIABLE LIFE INSURANCE COMPANY\* 0.3961 10 21 \$3,462 #-125,762 #0 \$4,334 \$4,334 \$4,833 UNION CENTRAL LIFE INSURANCE CO 6.2420 5 246 \$54,559 \$53,951 \$0 \$-8,013 USLIFE CREDIT LIFE INSURANCE CO\* 1.2704 12 6 79 \$11,104 \$11,104 #0 \$3,089 \$10,611 95.56 --------------\*\*\*\*\*\*\* --------------------------\*\*\*\*

#874,061

\$701,430

\$450,088

\$429,918

61.29

\$13

4,607

100.000

LINE DESCRIPTION=STOP LOSS TYPE=GROUP

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF Insureds	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS R <b>A</b> TIO
1	ALLIANZ LIFE INS CO OF NORTH AMERICA+	0.4411	32	994	\$284,069	\$286,288	40	4310 E03	4226 146	117 40
2	AMERICAN HERITAGE LIFE INSURANCE CO	0.0139	56	16	\$8,924	\$8,645	#0 #0	\$319,503	\$336,146	117.42 68.77
3	AMERICAN UNITED LIFE INSURANCE CO	2.3807	13	8,234	\$1,533,205	<b>\$1,529,192</b>	<b>\$</b> 0	#6,479 #839,892	\$5,945 \$887,437	58.03
4	ANTHEM LIFE INSURANCE COMPANY	0.2559	41	1,481	\$164,821	\$182,676	<b>\$</b> 0	\$229,105	\$227,783	124.69
5	BEST LIFE ASSURANCE CO OF CALIFORNIA	0.1437	43	1	\$92,532	#92,532	<b>\$</b> 0	#0	\$0	0.00
6	BLUE CROSS & BLUE SHIELD OF KANSAS CITY	4.0969	8	41,754	\$2,638,434	\$2,645,249	<b>\$</b> 0	** ***	41 545 400	FO 44
ž	BLUE CROSS & BLUE SHIELD OF MO	12.7536	i	137,586	\$8,213,405	\$8,511,658	<b>\$</b> 0	\$1,065,044 \$4,520,370	\$1,545,199 \$3,798,883	58.41 44.63
Ŕ	BOSTON MUTUAL LIFE INSURANCE COMPANY	3.9197	وَ	20,513	\$2,524,287	\$2,530,840	\$0	\$3,177,116	\$2,768,719	109.40
ğ	BUSINESS MENS ASSURANCE CO OF AMERICA	5.8809	4	39,931	\$3,787,334	\$3,703,710	<b>\$</b> 0	\$2,029,367	\$1,971,043	53.22
10	COMMERCIAL UNION LIFE INS CO OF AMERICA	0.0911	46	150	<b>\$58,685</b>	\$15,965	#0	\$35,730	\$8,473	53.07
11	COMMONWEALTH LIFE INSURANCE COMPANY	0.1137	45	427	<b>\$73,240</b>	#80,029	<b>\$</b> 0	\$72,794	\$69,598	86.97
12	COMPANION LIFE INSURANCE COMPANY*	0.0910	47	273	\$58,636	\$58,360	<b>\$</b> 0	\$10,554	\$10,053	17.23
13	CUNA MUTUAL INSURANCE SOCIETY	0.0051	58	18	#3,256	\$3,179	<b>\$</b> 0	\$1,078	\$-3,903	
14	EBPLIFE INSURANCE COMPANY	0.3271	37	482	\$210,661	#208,389	å Ö	<b>\$</b> 0	\$0	0.00
15	FIDELITY SECURITY LIFE INSURANCE CO*	2.4696	12	4,606	\$1,590,420	\$1,602,877	<b>#</b> 0	\$423,419	<b>\$407,7</b> 75	25.44
16	FORTIS BENEFITS INSURANCE COMPANY	0.6791	27	680	\$437,350	\$439,808	<b>\$</b> 0	<b>\$330,859</b>	#316,568	71.98
17	FRANKLIN LIFE INSURANCE COMPANY	0.5511	30	4,384	#354,910	<b>\$</b> 35 <b>4</b> ,368	<b>‡</b> 0	\$6,841	\$9,598	2.71
18	GENERAL AMERICAN LIFE INSURANCE CO	8.4335	3	33,586	\$5,431,232	<b>\$5,957,544</b>	#0	\$2,831,360	\$2,928,170	49.15
19	GERBER LIFE INSURANCE COMPANY	2.1448	15	16	\$1,381,242	<b>\$1,468,666</b>	#0	\$480,151	<b>\$</b> 596,238	40.60
20	GREAT AMERICAN RESERVE INS CO	0.3267	38	286	\$210,407	<b>\$</b> 205,253	<b>\$</b> 0	<b>\$322,626</b>	\$292,921	142.71
21	GREAT WEST LIFE & ANNUITY INS CO*	4.8599	7	23,533	#3,129,815	#3,235,314	#0	\$2,423,394	\$2,260,415	69.87
22	GUARANTEE MUTUAL LIFE COMPANY	2.3031	14	2,923	\$1,483,230	\$1,510,076	<b>\$</b> 0	<b>\$464,589</b>	\$487,566	32.29
23	HOME LIFE FINANCIAL ASSURANCE CORP	3.2520	11	5,683	\$2,094,336	\$2,169,396	<b>#</b> 0	\$1,064,584	\$1,111,957	51.26
24 25	JEFFERSON PILOT LIFE INS CO JOHN ALDEN LIFE INSURANCE CO	0.4269 1.1045	33 24	1,026 3,652	\$274,956 \$711,317	\$274,956	<b>\$</b> 0	\$137,431	\$137,431	49.98
23	JOHN ALDEN LIFE INSURANCE CO	1.1045	24	3,632	#/II,3I/	<b>\$714,467</b>	#0	\$408,947	\$426,378	59.68
26	JOHN HANCOCK MUTUAL LIFE INS CO	1.4135	20	1,407	\$910,272	\$948,077	<b>#</b> 0	\$457,801	\$464,520	49.00
27 28	KANSAS CITY LIFE INSURANCE CO LAFAYETTE LIFE INSURANCE CO THE	5.5755 0.0600	5 50	24 6	\$3,590,648 \$38,666	<b>\$3,595,173</b>	#0	\$2,358,752	\$2,334,587	64.94
29	LIFE INSURANCE CO OF GEORGIA	0.0456	52	420	\$29,342	\$38,493 \$4,183	\$0 \$0	\$0 \$0	\$0 \$0	0.00 0.00
30	MANUFACTURERS LIFE INSURANCE CO	1.1398	23	703	\$734,011	\$736,184	<b>#</b> 0	\$126,347	\$54,728	7.43
31	MASSACHUSETTS MUTUAL LIFE INS CO	1.9384	17	5,952	\$1,248,367	<b>\$1,380,482</b>	<b>\$</b> 0	\$998,037	\$998,037	72.30
32	MEDAMERICA INS CO	1.5571	18	1,795	\$1,002,807	\$1,002,807	<b>\$</b> 0	\$2,000,987	\$2,000,987	199.54
33	METROPOLITAN LIFE INSURANCE COMPANY	0.4262	34	3,687	\$274,477	\$293,042	<b>#</b> 0	\$262,047	\$291,159	99.36
34	MISSOURI VALLEY LIFE AND HEALTH INS CO	5.0138	· 6	14,707	\$3,228,903	#3,228,903	#ŏ	\$737,203	\$887,971	27.50
35	MUTUAL OF OMAHA INSURANCE COMPANY	0.0074	57	380	\$4,788	<b>\$5,191</b>	#0	#303	\$1,376	26.51
36	NATIONWIDE LIFE INSURANCE COMPANY	0.2761	40	830	<b>\$177,780</b>	<b>\$</b> 192,223	<b>\$</b> 0	<b>#</b> 0	<b>\$</b> 0	0.00
37	NEW YORK LIFE AND HEALTH INSURANCE CO	0.0208	54	0	\$13,424	#3,681	\$0	<b>š</b> 0	<b>š</b> 0	0.00
38	NEW YORK LIFE INSURANCE COMPANY	0.0696	49	739	<b>\$44</b> ,803	#50,700	#0	\$1,115	<b>\$1,310</b>	2.58
39	NORTHWESTERN NATIONAL LIFE INS CO	0.7428	25	4,863	<b>#478,375</b>	<b>\$4</b> 69,218	#0	\$1,112,841	<b>\$1,108,835</b>	236.32
40	PACIFIC MUTUAL LIFE INSURANCE CO	1.1582	22	5,644	<b>\$745,856</b>	<b>\$745,237</b>	#0	<b>\$11,659,506</b>	<b>\$10,727,647</b>	1439.49
41	PAN AMERICAN LIFE INSURANCE COMPANY	0.1143	44	437	\$73,612	\$75,092	#0	<b>#</b> 0	<b>\$</b> 0	0.00
42	PM GROUP LIFE INS CO	0.0152	55	205	<b>\$9,759</b>	<b>\$9,660</b>	<b>#</b> 0	<b>\$6,605</b>	<b>\$6,625</b>	68.58
43	PREFERRED LIFE INS CO OF NEW YORK	0.0006	59	7	#410	\$415	#0	<b>#</b> 0	#0	0.00
44 45	PRINCIPAL MUTUAL LIFE INS CO	0.6946	26 16	11,045	\$447,310	<b>\$413,279</b>	#0	<b>\$132,579</b>	<b>\$134,366</b>	32.51
45	SAFECO LIFE INSURANCE COMPANY*	2.1213	10	9,683	\$1,366,131	<b>\$1,363,475</b>	#0	\$961,491	\$972,205	71.30
46 47	SECURITY LIFE OF DENVER INSURANCE CO*	0.0000	60 51	132	#0 #33 307	<b>\$72,447</b>	#0	\$1,419	\$1,954	2.70
47	SIERRA HEALTH & LIFE INS CO INC SOUTHLAND LIFE INSURANCE COMPANY	0.0500 0.0281	51 53	1,180 259	<b>\$32,207</b> <b>\$18,113</b>	\$40,387	<b>\$</b> 0	<b>\$</b> 0	\$6,439	15.94
49	STANDARD INSURANCE COMPANY	0.6754	28	482	\$434,947	#18,113 #439,456	#0 #0	<b>\$0</b>	\$0 \$631,570	0.00 143.72
50	STANDARD INSURANCE COMPANY STANDARD SECURITY LIFE INS CO OF NEWYOR	1.3631	21	1,584	\$877,831	\$896,001	#0	#147,002 #495,483	\$488,645	54.54
51	STATE MUTUAL LIFE ASSUR CO OF AMERICA	11.1546	2	20,437	<b>\$7,183,640</b>	<b>\$7,419,603</b>	#0	\$2,607,502	<b>\$</b> 2,767,006	37.29
52	STERLING INVESTORS LIFE INS CO	0.1860	42	48	\$119,809	#119,809	<b>\$</b> 0	\$13,756	#38,507	32.14
53	SUN LIFE ASSURANCE CO OF CANADA	0.6470	29	3,841	\$416,689	4423,778	<b>\$</b> 0	\$5,945	\$13,318	3.14
54	TMG LIFE INSURANCE COMPANY	0.3192	39	331	<b>\$205,540</b>	#205,540	#ŏ	\$69,116	\$71,137	34.61
55	TRAVELERS INSURANCE COMPANY THE	0.3343	36	3,666	\$215,278	\$215,278	<b>#</b> 0	<b>\$259,188</b>	\$274,648	127.58
_ 56	TRUSTMARK INSURANCE CO (MUTUAL)	1.4251	19	6,142	<b>\$917,799</b>	<b>#</b> 909,080	#0	<b>\$16,386</b>	<b>\$17,251</b>	1.90

LINE DESCRIPTION=STOP LOSS TYPE=GROUP (continued)

OBS	COMPANY NAME	MARKET SHARE	RANK BY Market Share	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
57	UNION LABOR LIFE INSURANCE COMPANY	0.3594	. 35	17,222	\$231,485	<b>\$230,098</b>	<b>\$</b> 0	\$24,353	\$23,929	10.40
58	UNITED HEALTH AND LIFE INSURANCE CO	0.5212	31	4,750	<b>\$335,654</b>	\$331,528	<b>#</b> 0	\$4,864	<b>\$</b> -23,335	
59	UNITED OF OMAHA LIFE INS CO	3.4025	10	19,029	\$2,191,253	\$2,238,492	<b>#</b> 0	\$800,513	\$801,477	35.80
60	WASHINGTON NATIONAL INSURANCE CO*	0.0776	48	0	<b>\$49,945</b>	<b>\$52,767</b>	#0	<b>\$</b> 50,850	\$50,800	96.27
						*********				
	TOTAL	100.000		473.872	\$64.400.635	<b>\$65.957.329</b>	\$0	\$46.512.224	\$45.748.092	69 36

LINE DESCRIPTION=TOTAL GROUP TYPE=GROUP TYPE=GROUP

OBS	COMPANY NAME	Market Share	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
1 2 3 4 5	ACADEMY LIFE INSURANCE CO* ACCELERATION LIFE INSURANCE CO AETNA LIFE INSURANCE COMPANY* AIG LIFE INSURANCE COMPANY ALEXANDER HAMILTON LIFE INS CO OF AMERI	0.0116 0.0000 2.1933 0.1252 0.0853	154 258 9 70 88	295 0 60,108 11,136 8,396	\$199,297 \$0 \$37,776,062 \$2,156,742 \$1,469,168	\$195,612 \$0 \$39,080,231 \$2,090,473 \$1,484,415	#0 #0 #1,272 #0 #0	\$128,203 \$0 \$26,833,478 \$266,953 \$629,980	#131,567 #-29,481 #26,570,757 #265,727 #243,005	67.26 67.99 12.71 16.37
6 7 8 9 10	ALL AMERICAN LIFE INSURANCE COMPANY* ALLIANZ LIFE INS CO OF NORTH AMERICA* ALLSTATE LIFE INSURANCE COMPANY AMERICAN BANKERS LIFE ASSUR OF FLORIDA AMERICAN CHAMBERS LIFE INSURANCE COMPAN	0.0098 0.2412 0.1539 0.2238 0.0794	160 45 60 51 94	3,305 12,230 65,512 171,469 2,364	\$169,041 \$4,153,833 \$2,651,162 \$3,854,112 \$1,367,907	\$182,917 \$4,101,104 \$2,662,324 \$4,089,409 \$1,373,588	\$0 \$0 \$0 \$0	\$138,281 \$2,616,440 \$1,741,142 \$784,206 \$903,161	#123,878 #2,752,681 #1,993,722 #784,204 #874,575	67.72 67.12 74.89 19.18 63.67
11 12 13 14 15	AMERICAN COMMUNITY MUTUAL INSURANCE CO AMERICAN CREDITORS LIFE INS CO AMERICAN FAMILY LIFE ASSUR CO GA AMERICAN FAMILY LIFE INSURANCE CO AMERICAN FIDELITY ASSURANCE COMPANY	0.0006 0.0039 0.0008 0.0018 0.0986	226 192 222 214 78	11 151 45 288 4,993	\$9,835 \$67,647 \$13,895 \$30,682 \$1,698,833	\$9,835 \$24,335 \$13,844 \$34,717 \$1,661,073	#0 #0 #0 #0	\$10,057 \$3,317 \$9,632 \$23,290 \$562,437	\$10,057 \$8,417 \$9,423 \$20,784 \$569,436	102.26 34.59 68.07 59.87 34.28
16 17 18 19 20	AMERICAN GENERAL LIFE & ACCIDENT INS CO AMERICAN HEALTH & LIFE INSURANCE CO AMERICAN HERITAGE LIFE INSURANCE CO AMERICAN INCOME LIFE INS CO AMERICAN INTERNATIONAL LIFE ASSUR OF NY	0.0000 0.0615 0.0085 0.0056 0.0000	258 105 168 181 244	7,480 174 282,230 5	\$0 \$1,059,155 \$146,909 \$96,189 \$712	\$0 \$1,296,393 \$142,421 \$93,141 \$718	#0 #0 #0 #0	\$30,273 \$596,465 \$109,941 \$75,447 \$234,466	\$7,697 \$460,060 \$104,309 \$80,226 \$221,688	35.49 73.24 86.13 30875.8
21 22 23 24 25	AMERICAN LIFE & HEALTH INS CO AMERICAN LIFE AND CASUALTY INS CO* AMERICAN MUTUAL LIFE INSURANCE COMPANY AMERICAN NATIONAL INSURANCE COMPANY* AMERICAN NATIONAL LIFE INS OF TX	0.0003 0.0022 0.0000 0.0651 0.0857	233 210 258 100 87	0 276 0 5,618 756	\$5,643 \$37,042 \$0 \$1,121,915 \$1,475,840	\$5,484 \$37,587 \$0 \$916,112 \$1,476,192	#0 #0 #0 #0	\$10,000 \$11,381 \$9,195 \$1,221,106 \$697,773	\$10,000 \$11,826 \$9,195 \$1,101,598 \$665,216	182.35 31.46 120.25 45.06
26 27 28 29 30	AMERICAN PIONEER LIFE INSURANCE COMPANY AMERICAN REPUBLIC INSURANCE COMPANY AMERICAN SERVICE LIFE INSURANCE COMPANY AMERICAN UNDERWRITERS LIFE INSURANCE CO AMERICAN UNITED LIFE INSURANCE CO	0.0063 0.0314 0.1815 0.0203 0.1361	179 128 57 138 67	0 0 23,289 1,830 26,756	\$108,098 \$539,974 \$3,126,787 \$350,298 \$2,344,531	#108,098 #600,067 #2,985,351 #307,772 #2,331,900	\$0 \$0 \$0 \$0 \$0	\$4,551 \$473,179 \$1,562,615 \$66,908 \$1,095,481	\$4,551 \$475,334 \$1,314,965 \$82,558 \$1,115,428	4.21 79.21 44.05 26.82 47.83
31 32 33 34 35	AMERITAS LIFE INSURANCE CORP AMEX LIFE ASSURANCE COMPANY* ANTHEM LIFE INS CO OF INDIANA ANTHEM LIFE INSURANCE COMPANY ARCADIA NATIONAL LIFE INSURANCE CO	0.1423 0.1433 0.0932 0.1114 0.0128	63 62 82 75 150	14,701 310,081 773 17,241 1,112	\$2,451,132 \$2,468,355 \$1,605,971 \$1,918,562 \$220,923	#2,412,565 #2,504,132 #1,608,004 #21,266,613 #101,395	\$0 \$0 \$0 \$0	\$1,761,487 \$751,879 \$1,297,529 \$2,667,109 \$63,118	\$1,724,879 \$799,161 \$1,323,863 \$2,651,718 \$57,886	71.50 31.91 82.33 12.47 57.09
36 37 38 39 40	BALBOA LIFE INSURANCE COMPANY BANKERS LIFE AND CASUALTY COMPANY BANKERS NATIONAL LIFE INS CO BANKERS SECURITY LIFE INS SOCIETY BANKERS UNITED LIFE ASSURANCE CO	0.0313 0.0974 0.0000 0.0089 0.0561	129 79 258 166 109	5,556 9,547 3 182 491	\$538,559 \$1,677,621 \$0 \$153,136 \$966,920	\$468,125 \$1,682,920 \$0 \$152,932 \$971,531	\$0 \$0 \$0 \$0 \$0	\$197,732 \$1,027,117 \$3,143 \$195,869 \$644,049	\$172,714 \$1,038,761 \$0 \$195,869 \$660,092	36.89 61.72 128.08 67.94
41 42 43 44 45	BCS LIFE INSURANCE COMPANY BENEFICIAL STANDARD LIFE INS CO* BLUE CROSS & BLUE SHIELD OF KANSAS CITY BLUE CROSS & BLUE SHIELD OF MO BOSTON MUTUAL LIFE INSURANCE COMPANY	0.0043 0.0230 10.4537 26.8896 0.1891	187 134 2 1 55	34 4,019 219,027 470,041 42,612	\$74,829 \$396,785 \$180,045,373 \$463,120,427 \$3,256,427	#74,829 #413,761 #180,510,452 #491,766,034 #3,264,880	#0 #0 #0 #0	#181,647 #183,610 #150,206,548 #512,366,216 #3,529,975	#180,023 #184,387 #149,730,561 #408,485,850 #3,076,221	240.58 44.56 82.95 83.07 94.22
46 47 48 49 50	BROKERS NATIONAL LIFE ASSURANCE COMPANY BUSINESS MENS ASSURANCE CO OF AMERICA CAMERON LIFE INSURANCE COMPANY CANADA LIFE ASSURANCE COMPANY CAPITOL AMERICAN LIFE INSURANCE COMPANY	0.0089 1.2001 0.0018 0.0053 0.0201	165 16 215 184 139	20 197,004 409 3,210 1,410	\$153,646 \$20,669,432 \$30,536 \$91,536 \$346,007	\$149,372 \$20,847,481 \$30,536 \$95,010 \$342,129	#0 #0 #0 #0	\$38,714 \$15,087,182 \$1,272 \$68,210 \$25,073	#38,714 #14,305,016 #886 #0 #26,773	25.92 68.62 2.90 0.00 7.83
51 52 53 54 55 56	CELTIC LIFE INSURANCE COMPANY THE CENTENNIAL LIFE INSURANCE COMPANY, THE CENTRAL BENEFITS NATIONAL LIFE INS CO CENTRAL NATIONAL LIFE INS OF OMAHA CENTRAL RESERVE LIFE INSURANCE COMPANY CENTRAL STATES HEALTH & LIFE CO	0.0773 0.0960 0.2109 0.0501 0.4011 0.0109	96 81 52 114 37 156	399 1,503 1,165 11,606 3,615 3,328	\$1,332,138 \$1,654,177 \$3,631,982 \$862,679 \$6,907,711 \$187,636	#1,346,111 #1,633,212 #3,658,822 #818,333 #6,907,711 #164,987	#0 #0 #0 #0 #0	\$737,757 \$1,236,304 \$3,243,639 \$332,093 \$4,384,374 \$68,632	\$611,763 \$1,042,150 \$3,002,067 \$425,028 \$4,384,374 \$67,132	45.45 63.81 82.05 51.94 63.47 40.69

LINE DESCRIPTION=TOTAL GROUP TYPE=GROUP (continued)

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	direct Premium Written	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
57 58 59 60	CENTURION LIFE INSURANCE COMPANY CENTURY LIFE ASSURANCE COMPANY CHESAPEAKE LIFE INSURANCE COMPANY THE* CHRISTIAN FIDELITY LIFE INSURANCE CO	0.1189 0.0102 0.0028 0.0439	72 159 205 118	18,367 300 12,096 537	\$2,048,618 \$176,298 \$47,901 \$756,202	#1,938,942 #33,590 #42,022 #757,231	\$0 \$0 \$0 \$0	<b>\$462,040</b> <b>\$4,670</b> <b>\$55,084</b> <b>\$664,488</b>	\$354,541 \$6,122 \$55,930 \$669,330	18.29 18.23 133.10 88.39
61	CHRYSLER LIFE INSURANCE COMPANY	0.0004	227	242	<b>\$7,293</b>	\$28,605	<b>\$</b> 0	<b>\$25,587</b>	\$7,402	25.88
62 63	CHUBB LIFE INS CO OF AM CITICORP LIFE INSURANCE CO	0.0094 0.0009	162 221	885 8,145	\$162,206 \$15,158	\$161,026 \$152,065	\$0 \$0	\$55,635 \$43,349	\$55,018 \$-14,769	34.17
64 65	CITIZENS SECURITY LIFE INS CO COLLEGE LIFE INSURANCE CO OF AMERICA	0.0066 0.0000 0.0084	175 248 169	225 0 835	#113,628 #432 #144,966	\$117,052 \$0 \$143,666	#0 #0 #0	#74,308 #0 #116,813	\$74,143 \$0 \$111,532	63.34 77.63
66	COLONIAL LIFE & ACCIDENT INS CO	0.5523	25	9,880	\$9,513,069	<b>\$9,462,692</b>	<b>\$</b> 0	<b>#6,321,359</b>	\$6,209,620	65.62
67 68	COLONIAL LIFE INS CO OF AMERICA COLONIAL PENN LIFE INSURANCE CO	0.0004	230 54	9,880 64 79,517	#6,431 #3,355,145	#6,710 #3,829,536	#0 #0	\$1,620 \$2,016,768	\$2,311 \$2,461,299	34.44 64.27
69 70	COMBINED INSURANCE CO OF AMERICA COMMERCIAL LIFE INSURANCE COMPANY*	0.1948 0.0120	152	12,023	\$207,428	\$207,428	#0	\$91,975	\$81,857	39.46
71	COMMERCIAL TRAVELERS MUTUAL INS CO	0.0221	135	1,905	#379,904	<b>\$367,016</b>	<b>\$</b> 0	#245,357	\$261,468	71.24
72 73	COMMERCIAL UNION LIFE INS CO OF AMERICA COMMONWEALTH LIFE INSURANCE COMPANY	0.0055 0.0043	183 189	232 427	#94,360 #73,240	\$25,669 \$80,029	#0 #0	#35,730 #72,794	\$8,473 \$69,598	33.01 86.97
74	COMMONWEALTH NATIONAL LIFE INS CO	0.0033	199	248	<b>\$57,636</b>	<b>\$</b> 59,794	#0	<b>\$36,089</b>	\$38,376	64.18
75 76	COMPANION LIFE INSURANCE COMPANY* CONGRESS LIFE INSURANCE COMPANY	0.0039 0.0002	194 237	0 142	<b>\$67,251</b> <b>\$3,391</b>	#67,080 #3,391	\$0 \$0	<b>\$35,470</b> <b>\$1,423</b>	\$33,512 \$1,304	49.96 38.45
77 78	CONNECTICUT GENERAL LIFE INS CO CONSUMERS LIFE INSURANCE COMPANY	1.7697	13	128,884	\$30,478,838 \$-115	#29,122,905 #477	<b>\$</b> 0 <b>\$</b> 0	\$25,781,729 \$0	\$24,583,591 \$-726	84.41
79	CONTINENTAL ASSURANCE COMPANY	3.8917	5	25,609	<b>#67,026,151</b>	<b>\$68,684,010</b>	#0	#62,887,667	<b>\$63,150,378</b>	91.94
80 81	CONTINENTAL LIFE AND ACCIDENT CO* CONTINENTAL LIFE INS CO OF BRENTWOOD TN	0.1264 0.0000	69 258	1,835 0	#2,176,196 #0	\$2,148,005 \$0	#0 #0	\$1,744,273 \$-28	#1,677,993 #-26	78.12
82 83	CONTINENTAL LIFE INSURANCE COMPANY COUNTRY LIFE INSURANCE COMPANY	0.0000 0.0117	258 153	0 85	#0 #200,796	\$0 \$200,641	\$0 \$0	#0 #79,608	#-23 #84,750	42.24
84	CROWN LIFE INSURANCE COMPANY*	0.0041	191	1,043	\$70,128	#39,905	<b>\$</b> 0	\$69,764	\$42,784	107.21
85 86	CUNA MUTUAL INSURANCE SOCIETY EBPLIFE INSURANCE COMPANY	0.4534 0.0122	30 151	197,302 482	#7,808,619 #210,661	\$7,823,475 \$208,389	#26,069 #0	\$4,008,141 \$0	\$3,849,490 \$0	49.20 0.00
87	EMPLOYERS HEALTH INSURANCE COMPANY*	0.4287	33	9,175	\$7,383,405	<b>\$7,383,405</b>	\$0	\$5,638,067	<b>\$5,153,281</b>	69.80
88 89	EMPLOYERS REASSURANCE CORPORATION EPIC LIFE INSURANCE COMPANY THE	0.0037 0.0469	197 116	244 527	#63,441 #808,490	\$63,441 \$797,597	#0 #0	\$1,010 <b>\$444</b> ,218	\$0 \$475,735	0.00 59.65
90	EQUITABLE LIFE ASSUR SOCIETY OF THE US	0.0029	204	32	\$49,216	\$49,327	\$84,248	<b>#60,969</b>	\$53,277	108.01
91	FAMILY LIFE INSURANCE COMPANY*	0.0036	198	356	<b>\$61,981</b>	<b>\$61,981</b>	<b>\$</b> 0	\$45,528	\$94,682	152.76
92 93	FARM BUREAU LIFE INS CO OF MISSOURI FARMERS NEW WORLD LIFE INSURANCE CO	0.0065 0.0000	176 249	78,018 99	\$112,732 \$406	\$112,128 \$407	#0 #0	#47,152 #0	\$21,170 \$0	18.88 0.00
94	FARMLAND LIFE INSURANCE COMPANY	0.0341	124	90	<b>\$587,222</b>	<b>#581,113</b>	#0	\$493,640	\$269,223	46.33
95 96	FEDERAL HOME LIFE INSURANCE COMPANY* FIDELITY SECURITY LIFE INSURANCE CO*	0.0063 0.2306	177 47	651 18,863	\$108,932 \$3,971,174	\$73,280 <b>\$4</b> ,002,278	.#0 #0	<b>\$40,913</b> <b>\$2,356,075</b>	\$88,615 \$2,269,025	120.93 56.69
97	FIRST LIFE ASSURANCE COMPANY*	0.0038	196	358	<b>\$65,369</b>	<b>\$31,700</b>	#0	\$25,497	<b>\$3,756</b>	11.85
98 99	FIRST PROVIDIAN LIFE & HEALTH INS CO FORD LIFE INSURANCE COMPANY	0.0069 0.0432	173 119	581 3,995	\$119,484 \$743,923	\$120,765 \$691,093	#0 #0	\$69,119 \$456,528	\$57,546 \$434,491	47.65 62.87
100	FOREMOST LIFE INSURANCE COMPANY		•	0	<b># - 2</b>	#80	<b>\$</b> 0	#0	\$-762	•
101	FORT DEARBORN LIFE INS CO	0.0031	202	466	<b>\$53,900</b>	<b>\$53,900</b>	<b>\$</b> 0	\$22,149	\$22,149	41.09
102 103	FORTIS BENEFITS INSURANCE COMPANY FRANKLIN LIFE INSURANCE COMPANY	1.9065 0.0333	10 127	62,200 4,703	#32,836,112 #572,708	#33,117,997 #571,834	\$0 \$0	\$21,147,987 \$100,432	\$21,557,480 \$140,905	65.09 24.64
103	GENERAL AMERICAN LIFE INSURANCE CO	2.3132	7	94,201	#39,839,662	<b>\$43,700,311</b>	<b>\$952,029</b>	#32,744,573	#33,864,173	77.49
105	GERBER LIFE INSURANCE COMPANY	0.0802	93	16	<b>\$1,381,242</b>	<b>\$1,468,666</b>	<b>\$</b> 0	\$480,151 *1 346	\$596,238 \$237	40.60
106	GERMANTOWN LIFE INSURANCE COMPANY	0.0001	241	27	<b>\$1,329</b>	\$1,329 \$7,637,534	#0 #0	\$1,346 \$4,604,841	\$237 \$4,718,023	17.83
107 108	GOLDEN RULE INSURANCE COMPANY GREAT AMERICAN RESERVE INS CO	0.4424 0.0165	31 143	4,816 2,497	\$7,619,283 \$283,768	\$7,627,524 \$279,394	#0 #0	\$557,371	\$543,962	61.86 194.69
109	GREAT SOUTHERN LIFE INSURANCE CO	0.0023	207	43	\$40,080	\$40,080	<b>\$</b> 0	<b>\$</b> 0	#0	0.00
110	GREAT WEST LIFE & ANNUITY INS CO* GREAT WEST LIFE ASSURANCE COMPANY*	0.2449 0.0002	44 238	26,332 10	#4,218,079 #2,998	<b>\$4,360,261</b> <b>\$56,303</b>	\$0 \$0	#3,266,030 #74,537	#3,046,382 #68,382	69.87 121.45
111 -	GREAT MEST DITE ASSOCIANCE COMPANY.	0.0002	230	10	44,770	420,000	ų v	4121001	200,202	151.77

LINE DESCRIPTION=TOTAL GROUP TYPE=GROUP (continued)

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овѕ	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM BARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
112	GUARANTEE MUTUAL LIFE COMPANY	0.2096	53	92,126	\$3,610,791	<b>\$3,676,146</b>	#0	\$1,422,746	\$1,493,108	40.62
113	GUARANTEE RESERVE LIFE INSURANCE CO	0.0003	234	40	\$5,564	\$11,619	<b>#</b> 0	\$2,321	\$1,623	13.97
114	GUARANTEE TRUST LIFE INSURANCE CO*	0.0103	158	112	\$176,955	\$182,125	<b>\$</b> 0	#35,790	\$33,211	18.24
115	GUARDIAN LIFE INSURANCE CO OF AMERICA	2.3108	8	144,742	\$39,799,268	\$40,120,408	<b>#</b> 0	\$32,474,216	\$33,841,153	84.35
116	HARTFORD LIFE AND ACCIDENT INS CO*	0.3907	38	123,335	\$6,728,808	\$7,235,164	<b>\$</b> 0	\$4,020,023	\$8,451,328	116.81
117	HARTFORD LIFE INSURANCE COMPANY	0.0571	107	21,484	\$982,804	\$971,562	#0	<b>\$5,523,863</b>	\$2,480,047	255.26
118 119	HARVEST LIFE INSURANCE COMPANY THE	0.0715	99	487	\$1,231,235	\$1,337,648	\$0	\$1,024,435	\$897,592	67.10
120	HEALTH AND LIFE INSURANCE CO OF AMERICA HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.0013 1.8307	216 11	19 21,215	\$22,605 \$31,530,476	\$27,469 \$26,250,754	<b>#</b> 0	\$64,046	\$81,919	298.22
121	HERITAGE LIFE INSURANCE COMPANY	0.0039	193	2,074	\$67,359	\$58,420	\$0 \$0	\$16,093,460 \$3,851	\$17,710,392 \$15,062	67.47 25.78
122	HOME LIFE FINANCIAL ASSURANCE CORP	0.5768	23	11,645	\$9,934,123	\$10,281,886	<b>\$</b> 0	\$4,518,938	\$4,720,029	45.91
123	HORACE MANN LIFE INSURANCE COMPANY	0.1388	64	18,721	\$2,389,744	\$2,183,118	<b>\$</b> 0	\$1,725,599	\$4,720,029 \$1,535,159	70.32
124	IDS LIFE INSURANCE COMPANY	0.0004	229	36	\$6,862	<b>\$6,830</b>	\$0	\$1,725,599 \$0	#1,535,13 <b>9</b>	0.00
125	ILLINOIS MUTUAL LIFE & CASUALTY CO	0.0011	219	125	\$18,228	\$14,354	<b>\$</b> 0	\$20,746	\$13,064	91.01
126	INA LIFE INSURANCE CO OF NEW YORK	0.0000	258	0	<b>\$</b> 0	#0	<b>\$</b> 0	#4,066	\$4,318	
127	INDIVIDUAL ASSUR CO LIFE HEALTH & ACCID	0.0528	112	7,225	\$909,245	#687,587	#0	\$273,257	\$208,625	30.34
128	INTEGON LIFE INSURANCE CORPORATION*	0.0082	170	2,214	\$140,928	\$166,817	<b>\$</b> 0	\$88,446	\$79,526	47.67
129	J C PENNEY LIFE INSURANCE COMPANY	0.3085	42	68,162	\$5,313,962	\$5,206,130	<b>\$</b> 0	\$2,148,245	\$2,821,947	54.20
130	JEFFERSON PILOT LIFE INS CO	0.0834	91	5,582	\$1,436,987	\$1,436,992	<b>\$</b> 0	<b>\$1,367,879</b>	\$1,635,612	113.82
131	JOHN ALDEN LIFE INSURANCE CO	1.8161	12	33,307	\$31,279,214	\$31,429,248	\$0	\$23,407,549	\$24,405,313	77.65
132	JOHN HANCOCK MUTUAL LIFE INS CO	0.4582	29	13,061	<b>\$7,891,731</b>	\$8,219,483	<b>\$11,293</b>	\$3,466,039	\$3,516,910	42.79
133	KANSAS CITY LIFE INSURANCE CO	0.4646	28	12,088	\$8,002,452	<b>\$8,012,5</b> 35	<b>\$</b> 0	\$5,127,718	\$5,075,187	63.34
134	LAFAYETTE LIFE INSURANCE CO THE	0.0209	137	25	\$359,475	\$357,869	#0	\$158,906	\$149,791	41.86
135	LAMAR LIFE INSURANCE COMPANY	0.0165	142	122	\$284,930	\$284,930	#0	\$374,588	\$374,588	131.47
136	LIBERTY LIFE ASSUR CO OF BOSTON	0.0096	161	785	<b>\$165,226</b>	\$165,226	<b>\$</b> 0	<b>\$1,024,604</b>	\$1,025,075	620.41
137	LIBERTY LIFE INSURANCE COMPANY*	0.0212	136	5,056	\$365,710	\$316,241	<b>\$</b> 0	\$131,230	\$66,774	21.11
138	LIBERTY NATIONAL LIFE INSURANCE CO	0.0000	252	3	\$146	\$146	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
139 140	LIFE INSURANCE CO OF GEORGIA LIFE INSURANCE CO OF NORTH AMERICA	0.0019 0.8790	211 19	551	\$33,074 415 130 044	\$37,074	<b>\$</b> 0	\$746	\$674	1.82
141	LIFE INSURANCE COMPANY OF VIRGINIA THE*	0.0000	251	57,951 11	\$15,138,944 \$169	\$15,138,944 \$169	\$0 \$0	\$8,751,600 \$9,190	\$9,724,911 \$10,519	64.24 6224.26
142	LIFE INVESTORS INS CO OF AMERICA	0.3263	39	25,415	\$5,619,304	<b>\$6,918,351</b>	<b>\$</b> 0		\$3,582,851	51.79
143	LINCOLN NATIONAL LIFE INSURANCE CO*	0.1745	58	9,063	\$3,005,993	\$3,005,693	<b>\$</b> 0	<b>\$3,664,955</b> <b>\$426,750</b>	\$3,562,651 \$0	0.00
144	LONE STAR LIFE INSURANCE COMPANY*	0.0013	217	23	\$22,133	\$22,903	<b>\$</b> 0	\$2,212	<b>\$1,893</b>	8.27
145	LOYAL AMERICAN LIFE INSURANCE CO	0.0011	218	150	#19,327	\$18,621	\$0	\$1,355	\$2,150	11.55
146	MADISON NATIONAL LIFE INSURANCE CO, INC	0.0067	174	490	\$115,226	\$100,138	<b>\$</b> 0	\$54,469	\$65,932	65.84
147	MANHATTAN NATIONAL LIFE INS CO	0.0000	257	1	\$1	\$1	#0	<b>\$</b> 0	<b>\$</b> 0	0.00
148	MANUFACTURERS LIFE INSURANCE CO	0.0426	120	703	<b>\$734,011</b>	<b>\$</b> 736,184	<b>\$</b> 0	\$126,347	<b>\$54,728</b>	7.43
149	MASSACHUSETTS MUTUAL LIFE INS CO	0.4100	35	13,812	<b>\$7,061,899</b>	<b>\$</b> 7,625,767	<b>\$</b> 0	\$5,683,470	\$5,831,394	76.47
150	MAYFLOWER NATIONAL LIFE INSURANCE CO			372	<b>\$-18,068</b>	\$64,511	#0	\$26,172	\$24,500	37.98
151	MBL LIFE ASSURANCE CORPORATION	0.0000	258	4	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	<b>\$33,986</b>	\$33,986	•
152	MEDAMERICA INS CO	0.0582	106	1,795	<b>\$1,002,807</b>	<b>\$1,002,807</b>	<b>\$</b> 0	#2,000,987	\$2,000,987	199.54
153	MEDICAL LIFE INSURANCE COMPANY	0.0090	164	417	<b>\$155,366</b>	\$143,618	<b>\$</b> 0	\$194,372	\$194,372	135.34
154	MEGA LIFE AND HEALTH INS CO THE	0.0261	133	2,796	<b>\$449,007</b>	<b>\$430,404</b>	#0	#120,451	#128,561	29.87
155	MEMBERS LIFE INSURANCE COMPANY	0.0001	243	665	#883	\$2,174	\$10	\$4,115	\$4,120	189.51
156	MERIT LIFE INSURANCE CO	0.1071	76	23,325	#1,843,752	\$1,168,946	<b>\$</b> 0	\$229,884	<b>\$341,075</b>	29.18
157 158	METRAHEALTH INS CO METROPOLITAN LIFE INSURANCE COMPANY	1.2095	15	58 683,988	\$-7,318 *20,920,939	\$-8,479 433 156 406	<b>\$0</b>	#280,737	\$271,053	•••
159	MIC LIFE INSURANCE CORPORATION	0.0544	111	4,355	#20,830,938 #937,745	<b>\$22,156,406</b> <b>\$756,411</b>	<b>\$0</b>	<b>\$17,891,221</b>	\$19,877,954	89.72
160	MIC HIFE INSURANCE COMPANY	0.0004	231	4,355	\$6,145	\$750,411 \$5,694	\$0 \$0	<b>\$503,925</b>	\$689,663	91.18
161	MIDWEST NATIONAL LIFE INS CO OF TN	0.0092	163	335	\$158,215	\$145,607	#U #0	#0 #127,343	#0 #90,049	0.00 61.84
162	MINNESOTA MUTUAL LIFE INSURANCE CO	0.0645	101		\$1,110,394	\$1,030,494	•			
163	MISSOURI VALLEY LIFE AND HEALTH INS CO	0.4838	27	27,694	\$1,110,394 \$8,332,397	\$8,145,533	<b>#13</b>	\$627,694	<b>\$574,338</b>	55.73
164	MONTGOMERY WARD LIFE INSURANCE CO	0.0880	85	28,106	\$1,516,446	\$1,509,101	#0 #0	<b>\$3,841,487</b>	\$4,091,812 \$751,033	50.23 49.83
165	MONUMENTAL LIFE INSURANCE COMPANY*	0.1851	56	16,018	#3,188,051	<b>\$</b> 3,233,599	<b>\$</b> 0	#664,202 #1,518,796	\$751,932 \$1,505,282	46.55
166	MOUNTAIN LIFE INSURANCE COMPANY	0.0158	145	1,899	\$271,907	\$171,647	<b>\$</b> 0	<b>\$76,706</b>	\$74,538	43.43
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LINE DESCRIPTION=TOTAL GROUP TYPE=GROUP ..... (continued)

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF Insureds	Direct Premium Written	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
							**	4446 535	424 450	
167	MUTUAL LIFE INSURANCE CO OF NY*	0.0022	209	4.8	#38,556	\$38,424	<b>\$</b> 0	<b>#146,535</b>	\$31,150	81.07
168	MUTUAL OF OMAHA INSURANCE COMPANY	0.5529	24	9,319	\$9,522,742	#9,253,414	<b>\$</b> 0	<b>\$9,848,708</b>	\$9,512,727	102.80
169	NATIONAL AMERICAN LIFE INS CO OF TEXAS	0.0002	236	6	\$4,107	\$4,107	\$0	<b>\$</b> 0	#0	0.00
170	NATIONAL BENEFIT LIFE INSURANCE CO	0.0053	185	83	<b>\$90,600</b>	\$91,271	<b>#</b> 0	<b>\$</b> 56,700	<b>\$57,437</b>	62.93
171	NATIONAL DENTAL HEALTH INSURANCE CO	0.0738	97	9,676	<b>\$1,271,905</b>	<b>\$1,263,062</b>	#0	<b>\$1,010,883</b>	<b>\$1,087,750</b>	86.12
					****	4.0	40	4 4 001	**	
172	NATIONAL FARMERS UNION LIFE INS CO	0.0000	253	1	<b>\$117</b>	#0	<b>\$</b> 0	#-1,021 #26,896	#0 #25,163	104.45
173	NATIONAL FINANCIAL INSURANCE COMPANY	0.0008	224	11	\$13,359	\$13,644	<b>\$</b> 0			184.43
174	NATIONAL GROUP LIFE INSURANCE COMPANY*	0.2534	43	1,978	\$4,363,872	\$4,362,600	#0	<b>\$1,925,307</b>	<b>\$1,885,394</b>	43.22
175	NATIONAL HEALTH INS CO	0.0838	89	407	<b>\$1,443,551</b>	\$1,441,997	<b>\$</b> 0	\$886,196 \$0	\$832,521	57.73
176	NATIONAL TRAVELERS LIFE COMPANY	0.0001	240	1	\$1,810	\$1,901	<b>\$</b> 0	ąν	<b>\$</b> 0	0.00
	WARRIED TAR THEIR WAR COMPANY	0.2273	49	46,604	<b>\$3,915,404</b>	\$4,294,757	\$0	#3,110,843	\$3,018,821	70.29
177	NATIONWIDE LIFE INSURANCE COMPANY	0.2356	46	4,775	<b>\$4,057,360</b>	\$4,067,170	\$46,721	#1,909,302	\$-125,227	,
178	NEW ENGLAND MUTUAL LIFE INS CO	0.0008	223	4,773	\$13,424	\$3,681	\$0	\$0	\$0	0.00
179	NEW YORK LIFE AND HEALTH INSURANCE CO	0.6263	22	36,880	\$10,787,033	\$11,627,120	\$230,050	#9,043,874	\$9,928,489	85.39
180	NEW YORK LIFE INSURANCE COMPANY	0.0170	141	157	\$293,616	\$292,334	\$0	#354,149	<b>\$443,910</b>	151.85
181	NIPPON LIFE INS CO OF AMERICA	0.0170	141	137	4273,010	4252,552	7-	4002/	4110,711	151.05
182	NORTH AMERICAN CO FOR LIFE & HEALTH IN*	0.0000	258	0	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	<b>#</b> 0	\$-2,350	
183	NORTH AMERICAN INSURANCE COMPANY	0.0000	258	ī	ġ Ö	<b>\$-1,358</b>	<b>i</b> 0	<b>\$</b> 0	\$-972	
184	NORTH CENTRAL LIFE INSURANCE CO*	0.0143	148	2,507	\$246,640	#343,502	<b>š</b> 0	\$163,107	<b>\$</b> 176,397	51.35
185	NORTHWESTERN MUTUAL LIFE INS CO	0.0458	117	3,624	\$788,594	\$661,276	\$0	\$423,657	\$1,395,086	210.97
186	NORTHWESTERN NATIONAL LIFE INS CO	0.1216	71	11,865	\$2,095,180	\$2,055,269	<b>\$</b> 0	#3,024,608	\$3,013,825	146.64
100	MORIMEDIAM MAILONIA DATA 200 00			,	1-1	,	•	• • •		
187	OHIO NATIONAL LIFE ASSURANCE CORP	0.0004	231	0	<b>\$6,145</b>	<b>\$5,791</b>	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
188	OHIO NATIONAL LIFE INS CO THE	0.0286	132	864	\$492,466	\$493,108	#0	<b>\$342,279</b>	<b>\$382,000</b>	77.47
189	OLD REPUBLIC LIFE INSURANCE COMPANY	0.0000	256	0	\$4	\$247	<b>\$</b> 0	<b>\$58,471</b>	\$58,471	23672.5
190	OZARK NATIONAL LIFE INSURANCE CO	0.0000	245	2	<b>#</b> 666	<b>\$</b> 666	<b>\$</b> 0	<b>\$9,59</b> 5	\$4,817	723.27
191	PACIFIC MUTUAL LIFE INSURANCE CO	0.0510	113	7,018	#878,703	#875,697	#0	<b>\$13,645,977</b>	\$12,553,831	1433.58
192	PAN AMERICAN LIFE INSURANCE COMPANY	0.0924	83	12,651	<b>\$1,591,041</b>	\$1,586,499	<b>\$</b> 0	#932,555	\$938,729	59.17
193	PAUL REVERE LIFE INSURANCE CO	0.0559	110	6,252	<b>\$963,047</b>	<b>\$995,093</b>	#0	\$1,006,003	\$1,527,837	153.54
194	PEKIN LIFE INSURANCE COMPANY	0.0063	178	383	<b>#108,328</b>	\$59,046	#0	<b>\$18,785</b>	<b>\$53,406</b>	90.45
195	PENNSYLVANIA LIFE INSURANCE COMPANY	0.0000	258	0	#0		\$0	#813	\$0	
196	PEOPLES SECURITY LIFE INSURANCE COMPANY	0.0039	195	19	<b>\$67,203</b>	\$85,717	<b>\$</b> 0	<b>\$81,544</b>	\$34,061	39.74
	TUGUEN WAR GOVERNOON	0 5450	26	E 011	<b>\$</b> 9,399,943	<b>\$9,376,269</b>	<b>\$</b> 0	<b>\$5,218,708</b>	<b>\$5,549,582</b>	59.19
197	PFL LIFE INSURANCE COMPANY	0.5458	26 208	5,011 10			<b>\$</b> 0	\$204,068	\$173,486	471.88
198	PHILADELPHIA AMERICAN LIFE INS CO	0.0023			#39,296	\$36,765	<b>\$</b> 0	\$725,991	\$896,584	82.55
199	PHOENIX AMERICAN LIFE INS CO	0.0808	92 65	22,827 20.427	<b>\$1,391,516</b> <b>\$2,387,923</b>	#1,086,107 #2,821,740	<b>\$</b> 0	\$1,755,329	\$1,876,455	66.50
200	PHOENIX HOME LIFE MUTUAL INS CO	0.1386 0.0087	167	395	\$149,135	\$151,808	<b>\$</b> 0	\$88,561	<b>\$83,590</b>	55.06
201	PHYSICIANS MUTUAL INSURANCE COMPANY	0.0007	107	393	4149,133	\$131,000	**	400,501	403,350	55.00
202	PIONEER LIFE INSURANCE CO OF IL	0.1724	59	1,607	\$2,970,080	<b>\$3,026,924</b>	\$0	\$2,175,462	\$2,032,708	67.15
202	PM GROUP LIFE INS CO	0.0885	84	4,860	\$1,524,915	\$1,509,367	<b>\$</b> 0	\$1,032,020	\$1,035,104	68.58
203	PREFERRED LIFE INS CO OF NEW YORK	0.0000	247	2,000	\$453	\$454	<b>\$</b> 0	\$0	\$0	0.00
205	PRINCIPAL MUTUAL LIFE INS CO	5.3414	4	139,358	#91,995,691	\$92,485,612	\$249,697	\$72,342,158	<b>\$73,063,027</b>	79.00
206	PROTECTIVE LIFE INSURANCE COMPANY	0.0863	86	5,457	\$1,486,148	\$1,478,964	\$0	\$964,304	\$1,037,298	70.14
200			= =		,	,	•	•		
207	PROVIDENT INDEMNITY LIFE INS CO	0.0113	155	81	<b>\$194,478</b>	<b>\$193,588</b>	<b>#</b> 0	<b>\$136,142</b>	<b>\$129,722</b>	67.01
208	PROVIDENT LIFE AND ACCIDENT INS CO	0.3088	41	7,974	<b>#5,318,366</b>	\$5,565,452	#0	#2,410,787	\$2,595,596	46.64
209	PROVIDENT LIFE AND CASUALTY INS CO	0.0042	190	80	\$72,485	\$74,853	#0	#48,356	<b>\$</b> 65,750	87.84
210	PROVIDENT MUTUAL LIFE INS CO OF PHIL*	0.0055	182	406	\$95,246	<b>\$98,839</b>	#0	<b>\$98,455</b>	<b>\$</b> 69,976	70.80
211	PROVIDERS FIDELITY LIFE INS CO	0.0001	239	2	\$1,980	\$1,980	<b>#</b> 0	\$1,472	\$-937	
212	PROVIDIAN LIFE AND HEALTH INSURANCE CO	0.1069	77	5,714	<b>\$1,841,905</b>	\$1,817,849	\$0	\$1,141,548	\$1,059,357	58.28
213	PRUDENTIAL INSURANCE CO OF AMERICA THE	8.9806	3	310,387	<b>#154</b> ,673,535	<b>#144,553,047</b>	<b>#499,961</b>	<b>\$135,339,930</b>	\$140,100,618	96.92
214	PYRAMID LIFE INSURANCE COMPANY	0.0000	246	1	<b>#</b> 656	<b>\$654</b>	#0	\$178	\$186	28.44
215	RELIABLE LIFE INSURANCE COMPANY*	0.0730	98	58,505	<b>\$1,257,562</b>	<b>\$1,135,485</b>	#0	<b>\$743,899</b>	<b>\$743,899</b>	65.51
216	RELIANCE STANDARD LIFE INSURANCE CO*	0.0409	121	13,148	<b>\$</b> 705,223	#713,747	#0	<b>\$</b> 753,309	<b>\$1,049,879</b>	147.09
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217	REPUBLIC VANGUARD LIFE INSURANCE CO	0.0141	149	825	\$242,448	\$259,479	#0	<b>\$56,175</b>	\$54,445	20.98
218	RESERVE NATIONAL INSURANCE COMPANY	0.4023	36	5,885	#6,929,333	<b>\$7,275,184</b>	#0	\$4,636,817	<b>\$4</b> ,593,170	63.13
219	ROYAL MACCABEES LIFE INSURANCE CO	0.0073	171	822	\$124,969	\$126,610	<b>\$</b> 0	\$44,944	\$51,986	41.06
220	SAFECO LIFE INSURANCE COMPANY*	0.1366	66	18,548	42,351,865	<b>\$2,347,295</b>	#0	<b>\$1,796,673</b>	\$1,816,701	77.40
221	SECURITY BENEFIT LIFE INSURANCE CO	0.0033	200	290	\$56,814	<b>\$56,685</b>	<b>\$</b> 0	<b>\$64,768</b>	<b>\$61,096</b>	107.78

LINE DESCRIPTION=TOTAL GROUP TYPE=GROUP (continued)

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		MARKET	RANK BY	NUMBER OF	DIRECT PREMIUM	DIRECT PREMIUM	DIVIDENDS	DIRECT LOSSES	DIRECT LOSSES	LOSS
OBS	COMPANY NAME	SHARE	MARKET SHARE	INSUREDS	WRITTEN	EARNED	PAID	PAID	INCURRED	RATIO
222	SECURITY GENERAL LIFE INSURANCE CO	0.0029	203	141	<b>\$49,350</b>	\$47,844	#0	\$27,179	\$25,909	54.15
223	SECURITY LIFE INS CO OF AMERICA	0.0336	125	22,835	<b>\$578,543</b>	#608,859	<b>\$</b> 0	#290,291	\$250,028	41.07
224	SECURITY LIFE OF DENVER INSURANCE CO*	0.0062	180	2,353	\$107,341	\$115,821	\$0	<b>\$151,419</b>	\$151,441	130.75
225 226	SECURITY MUTUAL LIFE INS CO OF NY SECURITY-CONNECTICUT LIFE INS CO	0.0154 0.0001	146 242	1,082 83	\$265,003 \$926	\$301,573 \$926	<b>\$</b> 5,695 <b>\$</b> 0	\$0 \$0	\$0 \$0	0.00 0.00
227	SENTRY LIFE INSURANCE CO (LEH ACCT)	0.0616	104	702	<b>\$1</b> ,060,894	<b>\$1,199,693</b>	\$0	<b>\$</b> 756,380	\$922,811	76.92
228	SHELTER LIFE INSURANCE CO	0.3238	40	3,394	\$5,577,367	\$5,617,754	<b>\$</b> 0	\$4,749,646	\$4,885,874	86.97
229	SIERRA HEALTH & LIFE INS CO INC	0.0019	212	1,180	\$32,207	\$40,387	\$0	\$0	\$6,439	15.94
230	SIGNATURE LIFE INS CO OF AMERICA, THE	0.0027	206	763	\$47,236	\$48,138	<b>‡</b> 0	\$23,464	\$13,584	28.22
231	SOUTHLAND LIFE INSURANCE COMPANY	0.0011	220	259	\$18,113	\$18,113	<b>\$</b> 0	\$0	\$0	0.00
232	STANDARD INSURANCE COMPANY	0.1289	68	29,147	\$2,219,227	\$2,242,232	#0	\$1,453,228	\$3,711,040	165.51
233	STANDARD SECURITY LIFE INS CO OF NEWYOR	0.0566	108	1,650	\$974,843	\$995,021	<b>\$</b> 0	\$495,483	\$488,645	49.11
234	STATE MUTUAL LIFE ASSUR CO OF AMERICA	0.4401	32	45,539	\$7,579,417	<b>\$7,818,787</b>	\$0	#2,969,607	\$3,150,783	40.30
235 236	STERLING INVESTORS LIFE INS CO SUN LIFE ASSURANCE CO OF CANADA	0.0070 0.0837	172 90	48 9,281	#119,809 #1,441,175	\$119,809 \$1,464,786	#0 #0	\$13,756 \$1,074,233	\$38,507 \$1,233,483	32.14 84.21
237	TIME INSURANCE COMPANY	0.2302	48	5,139	\$3,964,186	#3,948,452	\$0		\$2,460,005	62.30
237	TIME INSURANCE COMPANY TMG LIFE INSURANCE COMPANY	0.2246	50	1,647	\$3,868,324	\$3,851,093	<b>\$</b> 0	\$2,483,178 \$2,229,408	\$2,294,625	59.58
239	TRANS-GENERAL LIFE INSURANCE COMPANY	0.0334	126	3,177	\$575,125	\$573,594	\$0.	\$242,711	\$246,236	42.93
240	TRANSAMERICA OCCIDENTAL LIFE INS CO	0.0197	140	385	#339,436	\$315,930	\$0	\$35,785	\$48,509	15.35
241	TRANSPORT LIFE INSURANCE COMPANY	0.0962	80	1,272	#1,656,231	<b>\$1,738,744</b>	<b>\$</b> 0	<b>\$1,821,306</b>	\$1,887,852	108.58
242	TRAVELERS INSURANCE COMPANY THE	2.3845	6	35,475	\$41,067,736	\$39,486,266	<b>\$</b> 0	#32,060,575	\$32,912,553	83.35
243	TRUSTMARK INSURANCE CO (MUTUAL)	0.7470	20	27,458	<b>\$12,865,885</b>	\$12,743,659	<b>\$</b> 0	\$8,113,187	<b>\$8,535,563</b>	66.98
244	U S FINANCIAL LIFE INSURANCE CO	0.0000	250	0	\$210	\$210	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
245	UNILIFE INS CO	0.0105 0.0033	157 201	944 246	#180,847 #56,007	\$180,847 \$55,383	<b>\$0</b>	<b>\$122,770</b>	<b>\$122,770</b>	67.89
246	UNION CENTRAL LIFE INSURANCE CO				•	•	\$0	\$6,154	\$-10,203	•
247	UNION FIDELITY LIFE INSURANCE CO	0.4143	34	60,523	\$7,134,822	\$5,758,020	#0	\$2,671,189	\$2,828,042	49.11
248	UNION LABOR LIFE INSURANCE COMPANY	0.0644 0.1524	102	36,046 12,404	\$1,108,586 \$2,623,968	\$1,101,942 \$1,951,700	<b>#64,663</b>	\$436,542	\$428,941	38.93
249 250	UNION SECURITY LIFE INSURANCE CO UNITED BENEFIT LIFE INSURANCE COMPANY	0.1324	61 131	226	\$498,689	\$1,951,700 \$494,651	\$0 \$0	\$632,228 \$243,075	\$727,843 \$256,279	37.29 51.81
251	UNITED FIDELITY LIFE INSURANCE CO			2	<b>\$-2,443</b>	\$1,589	<b>\$</b> 0	\$0 \$0	\$-1,427	
252	UNITED HEALTH AND LIFE INSURANCE CO	1.1355	17	118,776	\$19,556,727	\$13,611,342	\$0	\$12,473,623	\$13,625,218	100.10
253	UNITED INSURANCE COMPANY OF AMERICA	0.0000	258	0	\$0	\$0	<b>\$</b> 0	\$4,457	\$3,857	
254	UNITED LIFE INSURANCE COMPANY	0.0050	186	443	#86,370	\$79,911	\$0	\$55,641	<b>\$60,529</b>	75.75
255	UNITED OF OMAHA LIFE INS CO	1.0293	18	79,744	\$17,726,966	<b>\$17,564,277</b>	<b>\$</b> 0	\$14,709,805	\$14,161,733	80.63
256	UNITED STATES LIFE INS CO NY	0.1119	74	2,009	\$1,928,082	\$1,922,876	<b>\$</b> 0	<b>\$</b> 979,930	\$975,654	50.74
257	UNITED TEACHER ASSOCIATES INSURANCE CO*	0.0018	213	42	#30,699	\$41,191	#0	\$50,498	\$42,617	103.46
258	UNITED WORLD LIFE INSURANCE COMPANY	0.0144	147	292	#248,326	\$249,218	\$0	<b>\$163,434</b>	<b>\$171,559</b>	68.84
259	UNIVERSAL LIFE INSURANCE COMPANY THE	0.0003 0.0409	235 122	0 2,836	#5,378 #704,934	\$5,378 \$428,067	<b>\$</b> 0	\$8,962	\$8,962 4103 220	166.64
260 261	UNIVERSAL UNDERWRITERS LIFE INS CO UNIVERSE LIFE INSURANCE CO, THE*	0.1153	73	1,949	\$1,985,046	<b>\$1,956,288</b>	#0 #0	#210,249 #1,164,810	\$193,228 \$1,130,767	45.14 57.80
262	UNUM LIFE INS CO OF AMERICA	1.5768	14	221,958	<b>\$27,157,610</b>	\$27,061,562	<b>#</b> 0	<b>\$14,928,040</b>	\$21,056,662	77.81
263	USAA LIFE INSURANCE COMPANY	0.0354	123	1,348	\$609,302	\$616,167	\$0	<b>\$370,256</b>	\$392,727	63.74
264	USLIFE CREDIT LIFE INSURANCE CO*	0.0629	103	10,171	\$1,083,108	\$1,025,812	\$0	\$422,798	\$454,893	44.34
265	VETERANS LIFE INS CO	0.0164	144	2,013	#281,823	\$284,016	<b>\$</b> 0	\$99,467	\$89,787	31.61
266	VISTA LIFE INSURANCE COMPANY	0.0043	188	417	<b>\$74,573</b>	<b>\$</b> 67,685	\$0	\$31,152	\$60,498	89.38
267	WASHINGTON NATIONAL INSURANCE CO*	0.7380	21	32,344	#12,709,878	#13,181,864	#0	\$10,487,426	\$10,437,542	79.18
268	WEST COAST LIFE INSURANCE COMPANY*	0.0000	255	3	\$14	\$14	<b>\$</b> 0	#0	#3	21.43
269	WESTERN AND SOUTHERN LIFE INS CO	0.0006 0.0305	225 130	434	<b>\$10,369</b> <b>\$524,490</b>	#10,369 #295,842	<b>\$</b> 0	<b>\$956,393</b>	<b>\$956,393</b>	9223.58
270 271	WESTERN DIVERSIFIED LIFE INSURANCE CO WESTERN FIDELITY INSURANCE COMPANY	0.0305	130 115	2,588 564	\$524,490 \$841,537	\$295,842 \$839,717	\$0 \$0	\$69,759 \$426.500	\$85,719 \$394,144	28.97 46.94
271	WINTERTHUR LIFE RE INSURANCE COMPANY			74	\$-363	\$2,192	<b>\$</b> 0	<b>\$426,509</b> <b>\$4,261</b>	\$4,364	199.09
273	WOODMEN ACCIDENT AND LIFE COMPANY*	0.0785	9 <b>5</b>	1,605	\$1,352,103	\$1,347,728	<b>\$</b> 0	<b>\$</b> 794,107	\$831,840	61.72
274	ZALE LIFE INSURANCE COMPANY	0.0004	228	464	\$7,122	<b>\$7,122</b>	#0	\$142	\$1,993	27.98
275	ZURICH LIFE INSURANCE CO OF AMERICA	0.0000	254	1	<b>\$54</b>	<b>\$54</b>	\$0 ************************************	<b>\$</b> 0	<b>\$</b> 0	0.00
		100.000		5,862,450	\$1,722,304,796	<b>\$1,757,208,867</b>	\$2,171,721	\$1,471,445,548	<b>\$1,389,828,538</b>	79.09

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# ACCIDENT & HEALTH INSURANCE

# TOTAL ACCIDENT & HEALTH INSURANCE By Company

LINE DESCRIPTION=TOTAL ACCIDENT & HEALTH TYPE=TOTAL

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
	111 1700 700 60	0.0008	332	349	\$18,523	\$18,110	40	416 065	416 000	00.00
1 2	AAA LIFE INS CO ACADEMY LIFE INSURANCE CO*	0.0082	230	295	\$199,297	\$195,612	\$0 \$0	\$16,065 \$128,203	\$16,299 \$131,567	90.00 67.26
3	ACCELERATION LIFE INSURANCE CO	0.0002	434	293	\$133,237	\$193,612 \$0	<b>\$</b> 0	\$128,203	\$-29,481	67.26
4	ADMIRAL LIFE INS CO OF AMERICA	0.0176	196	2,335	\$427,818	<b>\$</b> 395,386	\$0	\$222,821	\$270,825	68.50
5	AETNA LIFE INS AND ANNUITY CO*	0.0002	362	3	\$5,194	\$5,101	<b>\$</b> 0	\$1,020	\$915	17.94
,	A PORT A TOP THE THE THE COMPANIE	1.5736	10	60,343	\$38,184,429	\$39,495,494	41 070	407 110 600	<b>*</b> 26 700 226	67.05
6 7	AETNA LIFE INSURANCE COMPANY* AID ASSOCIATION FOR LUTHERANS	0.2135	65	4,748	\$5,179,819	\$5,161,687	\$1,272 \$0	\$27,118,699 \$2,963,429	\$26,798,226 \$2,912,366	67.85 56.42
Ŕ	AIG LIFE INSURANCE COMPANY	0.0906	105	11,346	\$2,199,387	\$2,133,842	<b>\$</b> 0	\$268,453	\$267,515	12.54
ğ	ALEXANDER HAMILTON LIFE INS CO OF AMERI	0.0680	125	9,070	\$1,650,690	\$1,671,082	\$0	\$631,020	\$248,901	14.89
10	ALL AMERICAN LIFE INSURANCE COMPANY*	0.0070	242	3,306	\$169,041	\$182,917	\$0	\$138,881	\$125,344	68.53
11	ALLIANZ LIFE INS CO OF NORTH AMERICA*	0.1734	68	12,256	\$4,207,636	\$4,155,114	\$0	\$2,617,080	\$2,754,254	66.29
12	ALLIED LIFE INS CO	0.0018	312	90	\$44,255	\$44,147	<b>\$</b> 0	\$12,021	\$11,665	26.42
13	ALLSTATE LIFE INS CO OF NEW YORK	0.0000	399	9	\$618	\$629	<b>\$</b> 0	\$0	\$0	20.12
14	ALLSTATE LIFE INSURANCE COMPANY	0.1098	90	65,659	\$2,663,669	\$2,675,026	<b>\$</b> 0	\$1,747,895	\$2,000,487	74.78
15	AMERICAN BANKERS LIFE ASSUR OF FLORIDA	0.1668	71	178,903	\$4,046,383	\$2,985,729	<b>\$</b> 0	\$846,731	\$846,729	28.36
16	AMERICAN CHAMBERS LIFE INSURANCE COMPAN	0.0564	142	2,364	\$1,367,907	\$1,373,588	<b>\$</b> 0	\$903,161	\$874,575	63.67
17	AMERICAN COMBINED LIFE INS CO	0.0032	286	219	\$76,993	\$75,370	<b>\$</b> 0	\$58,650	\$46,890	62.21
18	AMERICAN COMMUNITY MUTUAL INSURANCE CO	0.0063	252	109	\$153,433	#152,255	<b>\$</b> 0	\$156,867	\$158,909	104.37
19	AMERICAN CONTINENTAL LIFE INS CO	0.0001	375	3	\$3,160	\$3,490	<b>\$</b> 0	\$27,911	\$25,080	718.62
20	AMERICAN CREDITORS LIFE INS CO	0.0028	296	151	\$67,647	#24,335	#0	\$3,317	\$8,417	34.59
21	AMERICAN FAMILY LIFE ASSUR CO GA	0.4135	44	92,306	\$10,032,880	\$10,038,424	<b>\$</b> 0	\$4,384,420	\$4,606,238	45.89
22	AMERICAN FAMILY LIFE INSURANCE CO	0.0013	319	288	\$30,682	\$34,717	<b>\$</b> 0	\$23,290	\$20,784	59.87
23	AMERICAN FIDELITY ASSURANCE COMPANY	0.0960	103	9,363	\$2,329,433	\$2,272,460	\$0	\$1,091,511	\$1,267,410	55.77
24	AMERICAN FRANKLIN LIFE INS CO THE	0.0009	330	25	\$21,202	\$21,271	<b>\$</b> 0	<b>\$</b> 0	\$4,126	19.40
25	AMERICAN GENERAL LIFE & ACCIDENT INS CO	0.1266	84	25,403	<b>\$3,073,095</b>	<b>\$3,103,189</b>	<b>\$</b> 0	\$1,972,076	\$1,918,998	61.84
26	AMERICAN GENERAL LIFE INS CO NY	0.0000	420	2	<b>\$110</b>	\$110	<b>\$</b> 0	<b>\$</b> 0	\$0	0.00
27	AMERICAN GENERAL LIFE INSURANCE CO	0.0000	408	1	<b>\$353</b>	#356	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
28	AMERICAN HEALTH & LIFE INSURANCE CO	0.0438	153	7,532	\$1,061,755	\$1,298,868	<b>\$</b> 0	\$598,285	\$467,086	35.96
29	AMERICAN HERITAGE LIFE INSURANCE CO	0.0243	183	1,653	\$590,047	<b>\$588,818</b>	<b>\$</b> 0	\$330,156	\$329,351	55.93
30	AMERICAN HOME LIFE INSURANCE CO	0.0002	369	67	\$4,265	\$4,358	<b>\$</b> 0	\$5,198	\$1,708	39.19
31	AMERICAN INCOME LIFE INS CO	0.0458	149	293,032	\$1,110,802	\$1,138,301	\$0	\$368,909	\$382,569	33.61
32	AMERICAN INSURANCE CO OF TEXAS*	0.0052	258	899	\$125,647	<b>\$131,073</b>	<b>\$</b> 0	\$68,220	<b>\$</b> 58,898	44.94
33	AMERICAN INTERNATIONAL LIFE ASSUR OF MY	0.0000	394	7	\$752	\$763	<b>\$</b> 0	\$234,466	\$221,688	29054.8
34	AMERICAN LIFE & HEALTH INS CO	0.0003	352	204	<b>\$7,875</b>	\$7,716	<b>\$</b> 0	\$10,030	\$10,030	129.99
35	AMERICAN LIFE AND CASUALTY INS CO*	0.0015	315	276	\$37,042	<b>\$37,587</b>	<b>\$</b> 0	\$11,381	\$11,826	31.46
36	AMERICAN LIFE INSURANCE CO OF NY	0.0088	228	0	\$212,721	\$209,530	<b>\$</b> 0 -	\$49,995	\$38,546	18.40
37 .	AMERICAN MUTUAL LIFE INSURANCE COMPANY	0.0013	317	100	\$32,600	\$32,676	<b>\$</b> 0	\$12,345	<b>\$11,527</b>	35.28
38	AMERICAN NATIONAL INSURANCE COMPANY*	0.0971	100	8,118	\$2,356,999	\$2,161,227	<b>\$</b> 0	\$2,064,784	\$1,906,864	88.23
39	AMERICAN NATIONAL LIFE INS OF TX	0.0642	131	802	<b>\$1,558,742</b>	\$1,560,504	<b>\$</b> 0	\$747,592	\$712,237	45.64
40	AMERICAN PIONEER LIFE INSURANCE COMPANY	0.0099	221	0	\$240,214	\$240,214	#0	\$197,498	\$197,498	82.22
41	AMERICAN PROGRESSIVE L & H INS CO OF NY	0.0016	314	51	\$39,101	\$39,101	<b>\$</b> 0	\$19,001	\$19,001	48.59
42	AMERICAN PUBLIC LIFE INSURANCE CO	0.0069	243	793	\$167,769	\$167,931	<b>#</b> 0	\$203,781	\$184,482	109.86
43	AMERICAN REPUBLIC INSURANCE COMPANY	0.5642	32	0	<b>\$13,690,235</b>	#13,503,521	#0	\$8,121,831	\$7,856,188	58.18
44	AMERICAN SERVICE LIFE INSURANCE COMPANY	0.1335	82	23,329	#3,240,563	#3,099,186	<b>\$</b> 0	<b>\$1,631,576</b>	\$1,375,866	44.39
45	AMERICAN SLOVENIAN CATHOLIC UNION	0.0000	410	59	<b>\$</b> 309	<b>\$309</b>	<b>\$</b> 0	<b>\$</b> 75	<b>\$</b> 75	24.27
46	AMERICAN TRAVELLERS LIFE INS CO	0.2379	62	5,865	<b>\$</b> 5,773,376	\$5,487,353	<b>#</b> 0	\$1,875,899	\$2,407,876	43.88
47	AMERICAN UNDERWRITERS LIFE INSURANCE CO	0.0144	202	1,830	<b>\$350,298</b>	#307,772	<b>\$</b> 0	\$66,908	\$82,558	26.82
48	AMERICAN UNION LIFE INSURANCE CO	0.0009	329	10	\$22,259	\$23,619	<b>\$</b> 0	<b>\$9,936</b>	\$-1,624	E 0 . 1
49 50	AMERICAN UNITED LIFE INSURANCE CO AMERITAS LIFE INSURANCE CORP	0.1017 0.1016	95 96	26,874 14,256	<b>\$2,468,962</b> <b>\$2,466,299</b>	<b>\$2,457,472</b> <b>\$2,417,587</b>	\$0 \$0	\$1,176,851 \$1,772,323	\$1,232,043 \$1,755,345	50.13 72.61
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51	AMEX LIFE ASSURANCE COMPANY*	0.5294	35 126	320,521	\$12,846,816 \$1,606,231	\$12,602,673	<b>\$</b> 0	\$2,580,135	\$4,137,440	32.83
52 53	ANTHEM LIFE INS CO OF INDIANA	0.0662 0.0791	126 115	774 17,244	\$1,606,231 \$1,918,949	\$1,608,306	<b>\$0</b>	\$1,297,529	\$1,323,863	82.31
54	ANTHEM LIFE INSURANCE COMPANY ARCADIA NATIONAL LIFE INSURANCE CO ,	0.0791	225	1,119	\$219,904	\$2,127,020 \$107,013	#0 #0	\$2,667,474 \$67,449	\$2,652,068 \$51,665	124.68 48.28
55	ASSOCIATES FINANCIAL LIFE INS CO	0.0468	148	4,261	\$1,136,686	\$616,323	<b>\$</b> 0	\$67,449 \$137,414	\$256,460	41.61
56	ATLANTA LIFE INSURANCE COMPANY	0.0023	306	1,202	\$55,945	\$50,551	\$0	<b>\$9,228</b>	\$1,100	2.18
				-	,,-	4,4	7-	45,220	42,230	

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF Insureds	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
57	AUTO CLUB LIFE INS CO	0.0021	309	1,140	\$50,162	\$51,868	\$0	\$29,860	\$29,503	56.88
58	AUTO OWNERS LIFE INSURANCE COMPANY	0.0024	301	76	\$59,083	\$60,086	\$0	\$44,781	\$55,198	91.86
59	BALBOA LIFE INSURANCE COMPANY	0.0222	185	5,556	\$538,559	\$468,125	#0	<b>\$197,732</b>	\$172,714	36.89
60	BALTIMORE LIFE INS CO	0.0000	431	0	\$8	\$0	#0	<b>\$0</b>	\$0	
61	BANKERS COMMERCIAL LIFE INS CO	0.0134	204	858	\$325,030	\$325,030	#0	<b>\$75,24</b> 5	\$75,245	23.15
62	BANKERS FIDELITY LIFE INSURANCE CO	0.0687	122	2,818	\$1,667,570	\$1,699,434	#0	\$1,431,686	\$1,392,593	81.94
63	BANKERS LIFE AND CASUALTY COMPANY	1.7322	8	53,181	\$42,031,219	\$41,409,531	#6,307	\$25,398,114	\$26,358,204	63.65
64 65 66	BANKERS NATIONAL LIFE INS CO BANKERS SECURITY LIFE INS SOCIETY BANKERS UNITED LIFE ASSURANCE CO	0.0000 0.0064 0.1274	434 249 83	3 191 3,101	\$0 \$155,937 \$3,091,182	\$0 \$155,741 \$3,034,733	#0 #0 #0	\$3,693 \$195,869 \$994,859	\$0 \$195,869 \$1,381,335	125.77 45.52
67	BANNER LIFE INS CO	0.0000	402	1	\$559	\$555	#0	\$622	\$112	20.18
68	BCS LIFE INSURANCE COMPANY	0.0031	288	34	\$74,829	\$74,829	#0	\$181,647	\$180,023	240.58
69 70 71	BENEFICIAL LIFE INSURANCE COMPANY BENEFICIAL STANDARD LIFE INS CO* BERKSHIRE LIFE INSURANCE COMPANY	0.0000 0.0184 0.0032	429 193 285	1 4,691 107	#30 #446,987 #77,383	\$30 \$465,541 \$77,598	\$0 \$0 \$0	\$0 \$187,985 \$26,233	#187,455 #120,808	0.00 40.27 26.82
72 73	BEST LIFE ASSURANCE CO OF CALIFORNIA BLUE CROSS & BLUE SHIELD OF KANSAS CITY	0.0082 9.8132	231	193 286,856	\$197,824 \$238,118,719	\$197,824 \$238,733,809	\$0 \$0	\$68,621 \$189,313,875 \$677,043,126	\$70,518 \$191,768,217 \$547,091,550	35.65 80.33 80.63
74 75 76	BLUE CROSS & BLUE SHIELD OF MO BOATMENS LIFE INSURANCE COMPANY BOSTON MUTUAL LIFE INSURANCE COMPANY	26.4512 0.0207 0.1342	1 190 81	637,878 4,178 42,612	\$641,843,869 \$503,014 \$3,256,427	\$678,493,981 \$434,034 \$3,264,880	\$0 \$0 \$0	\$154,002 \$3,529,975	\$140,063 \$3,076,221	32.27 94.22
77 78	BROKERS NATIONAL LIFE ASSURANCE COMPANY BUSINESS MENS ASSURANCE CO OF AMERICA	0.0063 0.8763 0.0013	251 20	20 198,027 409	\$153,646 \$21,263,279 \$30,536	\$149,372 \$21,443,707 \$30,536	\$0 \$0 \$0	\$38,714 \$15,362,012 \$1,272	\$38,714 \$14,328,641 \$886	25.92 66.82 2.90
79 80 81	CAMERON LIFE INSURANCE COMPANY CANADA LIFE ASSURANCE COMPANY CAPITOL AMERICAN LIFE INSURANCE COMPANY	0.0038 0.4287	320 274 42	3,210 23,532	\$91,536 \$10,401,595	\$95,010 \$10,327,964	\$0 \$0	\$68,210 \$1,819,683	\$0 \$2,039,437	0.00 19.75
82	CATHOLIC KNIGHTS OF AMERICA THE	0.0005	342	135	\$12,766	\$13,697	\$0	\$16,971	\$13,696	99.99
83	CELTIC LIFE INSURANCE COMPANY THE	0.0601	138	577	\$1,457,247	\$1,469,111	\$0	\$789,871	\$656,245	44.67
84	CENTENNIAL LIFE INSURANCE COMPANY, THE	0.0682	124	1,504	\$1,654,901	\$1,633,432	\$0	\$1,236,304	\$1,042,245	63.81
85	CENTRAL BENEFITS NATIONAL LIFE INS CO	0.1507	76	1,178	\$3,656,000	\$3,683,018	\$0	\$3,344,439	\$3,109,981	84.44
86	CENTRAL NATIONAL LIFE INS OF OMAHA	0.0356	162	11,606	\$862,679	\$818,333	\$0	\$332,093	\$425,028	51.94
87 <sup>*</sup>	CENTRAL RESERVE LIFE INSURANCE COMPANY	0.2858	59	3,640	\$6,935,134	\$6,935,134	\$0	\$4,406,210	\$4,406,210	63.53
88	CENTRAL SECURITY LIFE INSURANCE CO	0.0060	255	176	\$145,531	\$147,264	\$0	\$102,191	\$64,008	43.46
89	CENTRAL STATES HEALTH & LIFE CO	0.1038	93	8,255	\$2,518,569	\$2,429,885	\$0	\$1,854,446	\$1,880,494	77.39
90	CENTRAL UNITED LIFE INSURANCE CO*	0.0033	282	1,611	\$79,979	\$78,674	\$0	\$105,465	\$96,497	122.65
91	CENTURION LIFE INSURANCE COMPANY	0.0844	111	18,367	\$2,048,618	\$1,938,942	\$0	\$462,040	\$354,541	18.29
92	CENTURY LIFE ASSURANCE COMPANY	0.0073	238	300	\$176,298	#33,590	#0	<b>\$4,670</b>	\$6,122	18.23
93	CENTURY LIFE OF AMERICA	0.0003	351	67	\$7,985	#6,732	#0	<b>\$9,894</b>	\$5,400	80.21
94	CERTIFIED LIFE INS CO	0.0032	284	124	\$77,455	#78,504	#0	<b>\$49,186</b>	\$54,172	69.01
95	CHEROKEE NATIONAL LIFE INSURANCE COMPAN	0.0042	267	764	\$102,742	\$92,118	\$0	\$46,909	\$52,186	56.65
96	CHESAPEAKE LIFE INSURANCE COMPANY THE*	0.0020	310	12,096	\$47,901	\$42,022	\$0	\$55,084	\$55,930	133.10
97	CHRISTIAN FIDELITY LIFE INSURANCE CO	0.4851	40	12,696	#11,770,861	#11,600,767	\$0	\$8,488,899	\$8,942,141	77.08
- 98	CHRYSLER LIFE INSURANCE COMPANY	0.0003	355	242	#7,293	#28,605	\$0	\$25,587	\$7,402	25.88
99	CHUBB LIFE INS CO OF AM	0.0143	203	966	#346,240	#345,234	\$0	\$102,395	\$102,391	29.66
100	CINCINNATI LIFE INSURANCE COMPANY THE	0.0004	347	47	\$9,935	\$10,037	\$0	\$1,858	\$1,998	19.91
101	CITICORP LIFE INSURANCE CO	0.0062	253	8,145	\$151,158	\$152,065	\$0	\$43,349	\$·14,769	
102 103 104	CITIZENS SECURITY LIFE INS CO COLLEGE LIFE INSURANCE CO OF AMERICA COLONIAL LIFE & ACCIDENT INS CO	0.0047 0.0000 0.2289	264 407 64	230 0 33,114	\$114,067 \$432 \$5,553,110	\$117,489 \$0 \$5,567,889	*0 *0 *0	\$74,308 \$0 \$1,988,131	\$74,143 \$0 \$2,300,695	63.11 41.32
105	COLONIAL LIFE INS CO OF AMERICA	0.3922	46	9,889	\$9,516,808	\$9,466,433	\$0	\$6,321,359	\$6,209,620	65.60
106	COLONIAL PENN LIFE INSURANCE CO	0.0891	107	1,940	\$2,162,482	\$2,264,854	\$0	\$1,447,006	\$1,336,275	59.00
107	COLUMBIA UNIVERSAL LIFE INS CO	0.0024	303	367	\$57,347	\$55,043	\$0	\$33,098	\$27,506	49.97
108	COLUMBIAN MUTUAL LIFE INSURANCE CO	0.0000	414	1	\$185	\$171	\$0	\$0	\$0	0.00
109	COLUMBUS LIFE INSURANCE CO	0.0002	371	14	\$4,117	\$4,307	\$0	\$0	\$0	0.00
110	COMBINED INSURANCE CO OF AMERICA	0.8118	21	319,646	\$19,697,839	\$20,676,980	<b>\$41,395</b>	<b>\$9,246,655</b>	\$11,142,479	53.89
111	COMMERCIAL LIFE INSURANCE COMPANY*	0.0244	181	13,069	\$592,588	\$585,298	<b>\$0</b>	<b>\$481,101</b>	\$473,395	80.88

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овѕ	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF Insureds	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
112 113	COMMERCIAL TRAVELERS MUTUAL INS CO COMMERCIAL UNION LIFE INS CO OF AMERICA	0.0174 0.0040	197 271	3,329 237	\$422,232 \$96,606	\$410,616 \$27,653	# 0 # 0	\$257,386 \$35,730	\$273,545 \$8,473	66.62 30.64
114 115 116	COMMONWEALTH LIFE INSURANCE COMPANY COMMONWEALTH NATIONAL LIFE INS CO COMPANION LIFE INSURANCE COMPANY*	0.0070 0.1100 0.0048	241 89 263	797 8,913 483	\$169,219 \$2,669,887 \$115,558	\$176,670 \$2,667,281 \$118,392	#0 #0 #0	\$217,032 \$1,238,935 \$76,594	\$209,192 \$1,217,046 \$74,337	118.41 45.63 62.79
117 118	CONGRESS LIFE INSURANCE COMPANY CONNECTICUT GENERAL LIFE INS CO	0.0001 1.2856	373 15	143 129,496	\$3,431 \$31,196,142	\$3,431 \$29,809,965	\$0 \$0	\$1,423 \$25,962,030	\$1,304 \$24,816,428	38.01 83.25
119 120	CONNECTICUT MUTUAL LIFE INS CO CONNECTICUT NATIONAL LIFE INS CO	0.0969	102 358	2,930 4 1	\$2,351,777 \$5,919	\$2,334,046 \$0	\$0 \$0	\$622,289 \$0	\$639,338 \$0	27.39
121	CONSUMERS LIFE INSURANCE COMPANY				\$-115 +50 505 005	\$477	<b>\$</b> 0	\$0	<b>\$</b> -726	
122 123	CONTINENTAL ASSURANCE COMPANY CONTINENTAL GENERAL INSURANCE CO	2.7870 0.0883	5 109	26,267 1,577	\$67,626,225 \$2,141,894	\$69,289,918 \$2,111,778	\$0 \$0	\$63,165,525 \$1,546,870	\$63,533,571 \$1,577,671	91.69 74.71
124	CONTINENTAL LIFE AND ACCIDENT CO*	0.0897	106	1,835	\$2,176,196	\$2,148,005	<b>\$</b> 0	\$1,744,273	\$1,677,993	78.12
125 126	CONTINENTAL LIFE INS CO OF BRENTWOOD TN CONTINENTAL LIFE INSURANCE COMPANY	0.0713 0.0034	119 280	1,717 290	\$1,730,751 \$83,140	\$1,655,280 \$83,741	\$0 \$0	\$882,423 \$18,048	\$933,816 \$16,732	56.41 19.98
127	CONTINENTAL WESTERN LIFE INS CO	0.0006	337	93	\$15,413	\$15,941	<b>\$</b> 0	<b>\$16,700</b>	\$10,048	63.03
128	COUNTRY LIFE INSURANCE COMPANY	0.0302	168	626	<b>\$</b> 732,246	\$734,306	\$0	\$596,326	\$604,992	82.39
129	CROATIAN CATHOLIC UNION OF USA	0.0000	425	11	<b>\$69</b>	\$69	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
130 131	CROATIAN FRATERNAL UNION OF AMERICA CROWN LIFE INSURANCE COMPANY*	0.0001 0.0115	374 212	175 1,191	\$3,342 \$280,072	\$0 \$164,702	\$0 \$0	\$3,980 \$211,351	\$3,740 \$158,625	96.31
132	CSA FRATERNAL LIFE	0.0000	411	13	\$291	\$290	<b>\$</b> 0	<b>\$</b> 110	\$107	36.90
133	CUNA MUTUAL INSURANCE SOCIETY	0.3218	53	197,302	<b>\$7,808,598</b>	\$7,823,453	\$26,069	\$4,008,162	\$3,849,507	49.20
134	DIXIE NATIONAL LIFE INSURANCE COMPANY	0.0212	188	0	\$513,431	\$244,845	<b>\$</b> 0	<b>\$89,015</b>	\$85,785	35.04
135 136	EBPLIFE INSURANCE COMPANY EMPLOYEES LIFE COMPANY (MUTUAL)	0.0092 0.0002	224 367	483 25	\$222,409 \$4,291	\$218,942 \$4,291	\$0 \$0	\$3,933 \$2,567	\$3,395 \$2,567	1.55 59.82
137	EMPLOYERS HEALTH INSURANCE COMPANY*	0.3043	56	9,175	\$7,383,405	\$7,383,405	<b>\$</b> 0	\$5,638,067	\$5,153,281	69.80
138	EMPLOYERS LIFE INS CO OF WAUSAU	0.0001	377	6	\$2,959	\$3,470	\$0	\$5,850	\$71,546	2061.84
139 140	EMPLOYERS MODERN LIFE COMPANY EMPLOYERS REASSURANCE CORPORATION	0.0012 0.0026	322 300	190 244	\$28,965 \$63,441	\$29,737 \$63,441	\$0 \$0	<b>\$17,635</b>	\$21,988	73.94 0.00
141	EPIC LIFE INSURANCE COMPANY THE	0.0332	165	527	\$805,403	\$795,542	\$0	\$1,010 \$444,218	\$0 \$471,992	59.33
142	EQUITABLE LIFE & CASUALTY INS CO	0.6743	25	12,525	\$16,362,547	\$16,815,305	<b>\$</b> 0	\$10,851,030	\$9,414,655	55.99
143	EQUITABLE LIFE ASSUR SOCIETY OF THE US	0.0696	121	1,474	\$1,688,641	\$1,699,896	#84,248	\$811,401	<b>\$786,803</b>	46.29
144 145	EQUITABLE LIFE INSURANCE CO OF IOWA EQUITY NATIONAL LIFE INSURANCE CO	0.0004 0.0300	348 169	46 3,169	\$9,604 \$727,903	#9,960 #755,845	\$0 \$0	\$5,174 \$430,683	\$39,986 \$496,722	401.47 65.72
146	EXECUTIVE FUND LIFE INSURANCE CO	0.0031	287	283	\$76,045	\$77,403	<b>\$</b> 0	<b>#57,494</b>	\$35,048	45.28
147	FAMILY BENEFIT LIFE INSURANCE CO	0.0001	383	347	\$1,661	\$1,661	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
148	FAMILY HERITAGE LIFE INS CO OF AMERICA	0.0005	344 276	60 934	<b>\$12,033</b>	\$11,770	<b>\$</b> 0	\$4,490	\$5,847	49.68
149 150	FAMILY LIFE INSURANCE COMPANY* FARM BUREAU LIFE INS CO OF MISSOURI	0.0036 0.0071	239	78,202	\$87,988 \$173,230	\$88,515 \$172,679	\$0 \$0	\$66,402 \$129,628	\$114,024 \$628,634	128.82 364.05
151	FARMERS NEW WORLD LIFE INSURANCE CO	0.0002	361	134	\$5,371	\$5,673	\$0	\$1,920	\$1,958	34.51
152	FARMLAND LIFE INSURANCE COMPANY	0.0269	177	130	\$653,475	\$652,753	#0	\$584,681	\$351,934	53.92
153 154	FEDERAL HOME LIFE INSURANCE COMPANY*	0.0126 0.0001	209 385	1,722 373	\$306,448 \$1,518	\$283,145	<b>\$0</b>	\$227,034	\$356,153	125.78
155	FEDERAL LIFE INSURANCE CO MUTUAL FEDERATED LIFE INSURANCE COMPANY	0.0001	220	373	\$240,997	\$1,573 \$0	\$0 \$0	\$450 \$145,956	\$526 \$0	33.44
156	FIDELITY SECURITY LIFE INSURANCE CO*	0.1638	72	18,906	\$3,974,736	<b>\$4,005,868</b>	<b>\$</b> 0	\$2,356,275	\$2,269,218	56.65
157	FIRST COLONY LIFE INSURANCE COMPANY	0.0000	417	2	<b>\$159</b>	\$160	#0	#0	#0	0.00
158 159	FIRST LIFE ASSURANCE COMPANY* FIRST PROVIDIAN LIFE & HEALTH INS CO	0.0027 0.0050	297 259	365 593	\$66,042 \$121,657	\$32,413 \$122,960	\$0 \$0	\$25,497 \$70,697	\$3,756 \$58,937	11.59 47.93
160	FORD LIFE INSURANCE COMPANY	0.0030	166	4,111	\$787,362	\$735,823	\$0 \$0	\$70,697 \$493,128	\$58,937 \$470,384	63.93
161	FOREMOST LIFE INSURANCE COMPANY		•	0	<b>\$-2</b>	\$80	<b>\$</b> 0	\$0	\$-762	
162	FORT DEARBORN LIFE INS CO	0.0023	305	483	\$55,977	<b>\$55,977</b>	#0	\$22,149	\$22,149	39.57
163 164	FORTIS BENEFITS INSURANCE COMPANY FRANKLIN LIFE INSURANCE COMPANY	1.3532 0.0559	12 143	62,200 6,107	\$32,836,112 \$1,355,692	#33,117,997 #1,360,111	<b>\$0</b>	\$21,147,987	\$21,557,480	65.09
165	FREEDOM LIFE INSURANCE COMPANY	0.0096	222	2,236	\$232,469	\$230,483	\$0 \$0	#335,315 #12,050	\$582,286 \$12,669	42.81 5.50
_ 166	FRONTIER NATIONAL LIFE INSURANCE CO	0.0000	400	2	<b>\$596</b>	\$548	<b>\$</b> 0	\$0	#0	0.00

(concinded)										
OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
167 168 169 170 171	GENERAL AMERICAN LIFE INSURANCE CO GENERAL FIDELITY LIFE INSURANCE CO GERBER LIFE INSURANCE COMPANY GERMANTOWN LIFE INSURANCE COMPANY GLOBE LIFE AND ACCIDENT INS CO	1.7933 0.0058 0.0649 0.0001 0.0683	6 257 129 387 123	97,166 1,153 625 27 5,017	\$43,513,998 \$140,004 \$1,574,124 \$1,329 \$1,657,470	\$47,462,431 \$124,329 \$1,669,949 \$1,329 \$1,699,594	\$953,315 \$0 \$0 \$0 \$0	\$33,476,722 \$44,344 \$604,989 \$1,346 \$975,109	\$34,916,952 \$25,400 \$716,387 \$237 \$726,294	73.57 20.43 42.90 17.83 42.73
172 173 174 175 176	GOLDEN RULE INSURANCE COMPANY GREAT AMERICAN LIFE INSURANCE CO GREAT AMERICAN RESERVE INS CO GREAT SOUTHERN LIFE INSURANCE CO GREAT WEST LIFE & ANNUITY INS CO*	0.6201 0.0002 0.0127 0.0017 0.1744	27 368 208 313 67	9,059 13 2,556 43 26,333	\$15,047,038 \$4,272 \$308,334 \$40,080 \$4,231,913	#15,131,686 #4,810 #304,472 #40,080 #4,360,261	# 0 # 0 # 0 # 0 # 0	#10,953,524 #0 #557,901 #0 #3,266,030	\$10,854,984 \$0 \$544,408 \$0 \$3,046,382	71.74 0.00 178.80 0.00 69.87
177 178 179 180 181	GREAT WEST LIFE ASSURANCE COMPANY* GRINNELL LIFE INS CO GUARANTEE MUTUAL LIFE COMPANY GUARANTEE RESERVE LIFE INSURANCE CO GUARANTEE TRUST LIFE INSURANCE CO*	0.0078 0.0002 0.1491 0.0024 0.2310	233 364 77 302 63	279 4 92,148 1,459 14,551	\$189,641 \$4,976 \$3,616,736 \$57,714 \$5,604,420	\$227,258 \$5,027 \$3,682,091 \$65,553 \$3,748,335	# O # O # O # O	\$209,507 \$0 \$1,432,884 \$57,118 \$3,013,608	\$222,511 \$0 \$1,503,376 \$51,980 \$3,360,055	97.91 0.00 40.83 79.29 89.64
182 183 184 185 186	GUARANTY NATIONAL LIFE INSURANCE CO GUARDIAN LIFE INSURANCE CO OF AMERICA GULF LIFE INSURANCE COMPANY HARTFORD LIFE AND ACCIDENT INS CO* HARTFORD LIFE INSURANCE COMPANY	0.0000 1.6609 0.0146 0.2820 0.0414	431 9 201 60 154	4 145,335 5,921 123,367 21,491	\$8 \$40,301,850 \$353,864 \$6,842,389 \$1,004,826	\$8 \$40,643,345 \$359,623 \$7,353,522 \$993,929	\$0 \$6,198 \$0 \$0 \$0	#32,850,138 #423,011 #4,055,034 #5,536,107	\$0 \$34,625,458 \$408,794 \$8,485,211 \$2,492,138	0.00 85.19 113.67 115.39 250.74
187 188 189 190 191	HARVEST LIFE INSURANCE COMPANY THE HAWKEYE NATIONAL LIFE INSURANCE CO HEALTH AND LIFE INSURANCE CO OF AMERICA HEALTH INSURANCE OF VERMONT INC HEALTHY ALLIANCE LIFE INSURANCE COMPANY	0.1034 0.0000 0.0032 0.0027 1.4764	94 406 283 298 11	2,618 10 57 13 25,602	\$2,508,051 \$451 \$77,482 \$64,631 \$35,825,742	\$2,598,194 \$446 \$88,362 \$62,546 \$29,826,785	\$0 \$0 \$0 \$0 \$0	\$1,511,924 \$0 \$83,577 \$8,183 \$18,098,202	\$1,390,985 \$0 \$101,302 \$2,680 \$19,916,553	53.54 0.00 114.64 4.28 66.77
192 193 194 195 196	HERITAGE LIFE INSURANCE COMPANY HOME LIFE FINANCIAL ASSURANCE CORP HORACE MANN LIFE INSURANCE COMPANY HUMANA INSURANCE COMPANY IDEALIFE INSURANCE COMPANY	0.0028 0.4094 0.0997 0.6102 0.0484	293 45 98 28 146	2,758 11,647 18,874 6,650 1,018	\$68,665 \$9,934,123 \$2,419,362 \$14,807,278 \$1,173,559	\$199,992 \$10,289,832 \$2,214,503 \$15,996,590 \$1,253,818	\$0 \$0 \$0 \$0 \$0	\$132,871 \$4,521,781 \$1,765,347 \$10,993,139 \$856,877	\$118,884 \$4,722,068 \$1,572,913 \$11,306,657 \$836,167	59.44 45.89 71.03 70.68 66.69
197 198 199 200 201	IDS LIFE INSURANCE COMPANY ILLINOIS MUTUAL LIFE & CASUALTY CO INA LIFE INSURANCE CO OF NEW YORK INDEPENDENT ORDER OF FORESTERS THE INDIANAPOLIS LIFE INSURANCE CO	0.0813 0.0528 0.0000 0.0007 0.0037	113 144 434 334 275	3,067 2,815 0 197 162	\$1,971,956 \$1,280,662 \$0 \$17,498 \$89,701	\$1,970,449 \$1,207,256 \$0 \$17,498 \$93,694	\$0 \$0 \$0 \$184 \$0	\$267,771 \$940,199 \$4,066 \$8,345 \$40,383	\$436,492 \$976,296 \$4,318 \$8,345 \$59,109	22.15 80.87 47.69 63.09
202 203 204 205 206	INDIVIDUAL ASSUR CO LIFE HEALTH & ACCID INDUSTRIAL CASUALTY INSURANCE COMPANY INTEGON LIFE INSURANCE CORPORATION* INTEGRITY LIFE INS CO INTEGRITY NATIONAL LIFE INS CO	0.0400 0.0001 0.0058	157 379 256	7,547 35 2,214 0 806	\$971,067 \$2,260 \$140,928 \$-16 \$720,988	\$757,306 \$2,332 \$166,817 \$0 \$706,634	\$0 \$0 \$0 \$0 \$0	\$332,034 \$2,136 \$88,446 \$0 \$429,590	\$266,450 \$2,136 \$79,526 \$0 \$518,310	35.18 91.60 47.67
207 208 209 210 211	INTERCONTINENTAL LIFE INSURANCE CO. INVESTORS HERITAGE LIFE INSURANCE CO INVESTORS INSURANCE CORPORATION INVESTORS LIFE INS CO OF NORTH AMERICA ITT HARTFORD LIFE AND ANNUITY INS CO	0.0001 0.0006 0.0012 0.0003 0.0029	380 338 323 353 292	6 12 1 12 737	\$2,097 \$13,467 \$28,241 \$7,658 \$71,018	\$1,945 \$14,289 \$56,565 \$7,973 \$71,817	\$0 \$0 \$0 \$0 \$0	\$2,546 \$9,219 \$32,765 \$23,570 \$110,353	\$3,074 \$7,962 \$20,038 \$21,708 \$91,767	158.05 55.72 35.42 272.27 127.78
212 213 214 215 216	ITT LYNDON LIFE INSURANCE COMPANY J C PENNEY INSURANCE COMPANY J C PENNEY LIFE INSURANCE COMPANY JEFFERSON PILOT LIFE INS CO JOHN ALDEN LIFE INSURANCE CO	0.0007 0.3818 0.0635 1.3084	336 47 132 13	10,119 249 77,007 5,908 33,893	#-89,642 #16,795 #9,265,181 #1,540,756 #31,749,441	\$1,061,766 \$15,366 \$9,179,341 \$1,539,972 \$31,787,670	\$0 \$0 \$0 \$0 \$0	\$471,032 \$5,875 \$3,138,504 \$1,449,216 \$23,470,004	\$36,078 \$6,831 \$4,217,072 \$1,716,908 \$24,803,604	3.40 44.46 45.94 111.49 78.03
217 218 219 220 221	JOHN DEERE LIFE INS CO JOHN HANCOCK MUTUAL LIFE INS CO KANAWHA INSURANCE COMPANY KANSAS CITY LIFE INSURANCE CO KNIGHTS OF COLUMBUS	0.0001 0.3807 0.0035 0.3313 0.0078	384 48 278 52 234	7 14,417 514 12,235 7,438	\$1,578 \$9,238,478 \$84,068 \$8,038,778 \$188,924	\$1,578 \$9,539,836 \$84,469 \$8,049,540 \$188,924	#13,019 #13,019 #0 #0	#0 #3,652,072 #20,884 #5,154,764 #91,690	\$0 \$3,836,748 \$20,243 \$5,089,979 \$91,690	0.00 40.22 23.97 63.23 48.53

OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
222	LAFAYETTE LIFE INSURANCE CO THE	0.0149	200	33	#362,462	\$360,939	# 0	\$162,357	\$153,381	42.49
223	LAMAR LIFE INSURANCE COMPANY	0.0128	207	145	#310,809	\$310,809	# 0	\$418,316	\$418,316	134.59
224	LIBERTY LIFE ASSUR CO OF BOSTON	0.0069	244	796	#166,834	\$166,834	# 0	\$1,030,872	\$1,031,343	618.19
225	LIBERTY LIFE INSURANCE COMPANY*	0.0181	195	6,881	#438,118	\$401,530	# 0	\$155,701	\$82,427	20.53
226	LIBERTY NATIONAL LIFE INSURANCE CO	0.0011	326	156	#26,656	\$27,722	# 0	\$30,662	\$45,095	162.67
227	LIFE & HEALTH INS CO OF AMERICA* LIFE INSURANCE CO OF GEORGIA LIFE INSURANCE CO OF NORTH AMERICA LIFE INSURANCE COMPANY OF VIRGINIA THE* LIFE INVESTORS INS CO OF AMERICA	0.0061	254	191	\$148,055	\$153,154	\$0	\$172,483	\$172,059	112.34
228		0.0585	139	2,170	\$1,419,497	\$1,469,339	\$0	\$1,095,812	\$1,118,457	76.12
229		0.6297	26	67,575	\$15,278,774	\$15,278,774	\$0	\$8,789,022	\$9,765,985	63.92
230		0.0000	396	0	\$713	\$707	\$0	\$9,190	\$10,519	1487.84
231		0.2582	61	26,779	\$6,266,184	\$7,544,422	\$0	\$3,806,909	\$3,728,698	49.42
232 233 234 235 236	LINCOLN BENEFIT LIFE COMPANY LINCOLN HERITAGE LIFE INSURANCE CO* LINCOLN LIFE AND CASUALTY COMPANY* LINCOLN MUTUAL LIFE INSURANCE CO LINCOLN NATIONAL LIFE INSURANCE CO*	0.1005 0.0000 0.0001 0.0002 0.1681	97 415 382 370 69	1,675 3 13 28 10,143	\$2,438,704 \$184 \$1,775 \$4,220 \$4,078,916	\$2,441,465 \$110 \$1,804 \$4,458 \$4,023,023	# 0 # 0 # 0 # 0	#305,154 #720 #5,500 #1,653 #842,683	\$475,408 \$259 \$5,885 \$1,474 \$363,216	19.47 235.45 326.22 33.06 9.03
237 238 239 240 241	LONE STAR LIFE INSURANCE COMPANY* LOYAL AMERICAN LIFE INSURANCE CO LUTHERAN BROTHERHOOD MADISON NATIONAL LIFE INSURANCE CO, INC MANHATTAN NATIONAL LIFE INS CO	0.0271 0.0289 0.0345 0.0048 0.0000	176 173 163 262 433	5,347 14,755 1,439 539	\$658,594 \$700,684 \$837,136 \$117,641 \$1	\$671,187 \$704,868 \$808,028 \$102,553 \$1	\$0 \$0 \$4,320 \$0 \$0	\$252,864 \$444,955 \$244,315 \$54,469 \$0	\$213,554 \$404,192 \$411,505 \$65,932 \$0	31.82 57.34 50.93 64.29 0.00
242 243 244 245 246	MANUFACTURERS LIFE INSURANCE CO MASSACHUSETTS CASUALTY INSURANCE CO MASSACHUSETTS GENERAL LIFE INS CO MASSACHUSETTS MUTUAL LIFE INS CO MAYFLOWER NATIONAL LIFE INSURANCE CO	0.0304 0.0156 0.0022 0.2917	167 199 307 58	715 447 209 13,821 372	\$737,043 \$378,215 \$52,560 \$7,077,473 \$-18,068	\$739,324 \$388,745 \$52,560 \$7,643,035 \$64,511	\$220 \$0 \$0 \$0 \$0 \$0	\$126,636 \$31,765 \$102,748 \$5,709,011 \$26,172	\$55,017 \$37,317 \$102,748 \$5,856,258 \$24,500	7.44 9.60 195.49 76.62 37.98
247	MBL LIFE ASSURANCE CORPORATION MEDAMERICA INS CO MEDICAL LIFE INSURANCE COMPANY MEDICO LIFE INSURANCE COMPANY MEGA LIFE AND HEALTH INS CO THE	0.0034	281	212	\$81,604	\$85,068	\$ 0	\$80,531	\$17,796	20.92
248		0.0413	155	1,795	\$1,002,807	\$1,002,807	\$ 0	\$2,000,987	\$2,000,987	199.54
249		0.0064	250	417	\$155,366	\$143,618	\$ 0	\$194,372	\$194,372	135.34
250		0.0632	133	1,467	\$1,532,600	\$1,722,690	\$ 0	\$1,310,554	\$1,439,637	83.57
251		0.0356	161	5,356	\$864,412	\$757,339	\$ 0	\$214,985	\$267,630	35.34
252	MEMBERS LIFE INSURANCE COMPANY MERIT LIFE INSURANCE CO METRAHEALTH INS CO METROPOLITAN LIFE INSURANCE COMPANY MIC LIFE INSURANCE CORPORATION	0.0000	389	668	\$1,072	\$2,370	\$10	\$4,115	\$4,120	173.84
253		0.0760	117	23,325	\$1,843,752	\$1,168,946	\$0	\$229,884	\$341,075	29.18
254				58	\$-7,318	\$-8,479	\$0	\$280,737	\$271,053	
255		0.9044	19	687,626	\$21,945,400	\$23,294,244	\$2,480	\$18,810,164	\$20,793,087	89.26
256		0.0386	158	4,355	\$937,745	\$756,411	\$0	\$503,925	\$689,663	91.18
257 258 259 260 261	MID CONTINENT LIFE INSURANCE CO MID SOUTH INSURANCE COMPANY MIDAMERICA LIFE INSURANCE COMPANY MIDLAND LIFE INSURANCE COMPAN, THE* MIDLAND NATIONAL LIFE INSURANCE CO*	0.0000 0.0000 0.0003 0.0001 0.0000	390 401 354 376 391	9 0 4 1 0	\$1,029 \$593 \$7,413 \$3,125 \$934	\$1,040 \$592 \$6,958 \$2,832 \$1,063	\$0 \$0 \$0 \$0 \$0	#0 #5,432 #0 #0 #0	#0 #5,073 #0 #0 #0	0.00 856.93 0.00 0.00
262	MIDWEST NATIONAL LIFE INS CO OF TN	0.0065	247	335	\$158,215	\$145,607	\$0	\$127,343	\$90,049	61.84
263	MINNESOTA MUTUAL LIFE INSURANCE CO	0.0768	116		\$1,862,561	\$1,687,015	\$13	\$894,778	\$1,036,988	61.47
264	MISSOURI VALLEY LIFE AND HEALTH INS CO	1.0539	18	66,539	\$25,573,309	\$25,233,161	\$0	\$14,345,069	\$16,713,467	66.24
265	MODERN AMERICAN LIFE INSURANCE COMPANY	0.0047	265	2,087	\$112,993	\$112,993	\$0	\$91,268	\$70,997	62.83
266	MODERN WOODMEN OF AMERICA	0.0004	350	59	\$8,538	\$8,594	\$276	\$7,611	\$7,207	83.86
267	MONTGOMERY WARD LIFE INSURANCE CO	0.0630	134	28,313	\$1,529,517	\$1,522,275	\$0	\$672,827	\$760,083	49.93
268	MONUMENTAL LIFE INSURANCE COMPANY*	0.1432	78	22,691	\$3,475,697	\$3,525,507	\$0	\$1,673,173	\$1,659,227	47.06
269	MOUNTAIN LIFE INSURANCE COMPANY	0.0112	214	1,899	\$271,907	\$171,647	\$0	\$76,706	\$74,538	43.43
270	MOUNTAIN STATES LIFE INS CO OF AMERICA	0.0000	409	1	\$318	\$312	\$0	\$3,000	\$5,799	1858.65
271	MUTUAL LIFE INSURANCE CO OF NY*	0.0269	178	910	\$652,808	\$638,932	\$18,825	\$381,709	\$312,515	48.91
272 273 274 275 276	MUTUAL OF OMAHA INSURANCE COMPANY MUTUAL SERVICE LIFE INSURANCE CO+ MUTUAL TRUST LIFE INSURANCE COMPANY NATIONAL AMERICAN LIFE INS CO OF TEXAS NATIONAL BENEFIT LIFE INSURANCE CO	1.0734 0.0005 0.0011 0.0002 0.0038	17 343 325 372 273	202,614 13 24 6 92	\$26,046,489 \$12,561 \$27,409 \$4,107 \$93,087	\$26,075,494 \$15,994 \$32,719 \$4,107 \$93,818	\$0 \$0 \$520 \$0 \$0	\$20,255,742 \$12,868 \$0 \$0 \$60,428	\$19,419,294 \$-13,283 \$0 \$0 \$61,204	74.47 0.00 0.00 65.24

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF Insureds	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
							40	44 040 002	<b>41</b> 000 050	25.44
277	NATIONAL DENTAL HEALTH INSURANCE CO	0.0524	145	9,676 1	\$1,271,905 \$117	<b>\$1,263,062</b> <b>\$0</b>	\$0 \$0	#1,010,883 #-1,021	<b>\$1,087,750</b> <b>\$0</b>	86.12
278	NATIONAL FARMERS UNION LIFE INS CO NATIONAL FIDELITY LIFE INSURANCE CO	0.0000 0.0028	419 294	292	\$68,597	<b>\$</b> 71,673	<b>\$</b> 0	\$88,319	\$89,771	125.25
279 280	NATIONAL FIDELITI LIFE INSURANCE CO NATIONAL FINANCIAL INSURANCE COMPANY	0.0184	194	1,185	\$446,327	\$455,856	<b>\$</b> 0	\$651,429	\$609,463	133.70
281	NATIONAL FOUNDATION LIFE INS CO	0.0989	99	2,069	\$2,399,511	\$2,470,798	<b>\$</b> 0	\$1,463,834	\$1,215,964	49.21
	WATCHES CROWN LIFE THOUBANGE CONDAINS	0.1835	66	2,116	\$4,451,650	#4,448,355	<b>\$</b> 0	\$1,996,568	\$1,969,112	44.27
282 283	NATIONAL GROUP LIFE INSURANCE COMPANY* NATIONAL GUARDIAN LIFE INSURANCE CO	0.1033	335	60	\$16,811	\$20,503	<b>š</b> 0	\$4,927	\$4,927	24.03
284	NATIONAL HEALTH INS CO	0.0649	128	479	\$1,574,583	\$1,578,064	<b>\$</b> 0	\$912,618	\$858,339	54.39
285	NATIONAL LIFE INSURANCE COMPANY	0.0222	186	622	\$537,538	\$554,005	<b>\$</b> 36,304	\$188,654	\$280,806	50.69
286.	NATIONAL STATES INSURANCE COMPANY	0.1389	79	4,888	<b>\$3,370,919</b>	\$3,376,167	<b>\$</b> 0	\$2,049,446	\$2,151,490	63.73
287	NATIONAL TRAVELERS LIFE COMPANY	0.3034	57	8,161	\$7,362,558	\$7,388,918	<b>\$</b> 0	\$5,511,900	<b>\$5,184,433</b>	70.16
288	NATIONWIDE LIFE INSURANCE COMPANY	0.1622	73	46,674	\$3,935,023	\$4,313,601	\$0	\$3,111,118	<b>\$</b> 3,019,109	69.99
289	NETWORK AMERICA LIFE INSURANCE COMPANY	0.0843	112	1,367	\$2,045,348	\$1,927,640	<b>\$</b> 0	\$744,269	\$1,087,645	56.42
290	NEW AMERICAN LIFE INSURANCE COMPANY	0.1670	70	51 4,775	\$·2,262	\$6,716	\$0 \$46,721	\$33,474 \$1,909,302	\$18,712 \$-125,227	278.62
291	NEW ENGLAND MUTUAL LIFE INS CO	0.1672	70	4,775	\$4,057,360	\$4,067,170	440,721	<b>4</b> 1,909,302	4-123,227	•
292	NEW ERA LIFE INS CO OF THE MIDWEST	0.0001	386	1	\$1,502	\$1,502	\$0	\$0	\$0	0.00
293	NEW YORK LIFE AND HEALTH INSURANCE CO	0.0006	339	20 750	\$13,424	<b>\$3,681</b>	\$0 \$233,602	\$0 \$9,844,582	\$0 \$11,546,818	0.00 83.89
294	NEW YORK LIFE INSURANCE COMPANY	0.5314 0.0121	34 211	39,750 157	\$12,895,378 \$293,616	\$13,763,560 \$292,334	\$233,602 \$0	\$354,149	\$443,910	151.85
295 296	NIPPON LIFE INS CO OF AMERICA NORTH AMERICAN CO FOR LIFE & HEALTH IN*	0.0000	411	34	\$291	<b>#292,334</b> <b>#333</b>	\$0	\$20	\$-2,298	
					·	•		410 670	421 520	40.45
297	NORTH AMERICAN INSURANCE COMPANY	0.0035 0.0089	277 227	93 2,826	\$85,900 \$214,933	\$77,962 \$214,933	\$0 \$0	\$19,672 \$162,645	\$31,538 \$202,545	40.45 94.24
298 299	NORTH AMERICAN LIFE ASSURANCE CO NORTH CAROLINA MUTUAL LIFE INS CO	0.0002	359	2,820	\$5,810	\$5,870	<b>\$</b> 0	\$102,045	\$0	0.00
300	NORTH CENTRAL LIFE INSURANCE CO*	0.0102	219	2,507	\$246,623	<b>\$343,502</b>	\$0	\$163,107	\$176,397	51.35
301	NORTHERN LIFE INSURANCE COMPANY	0.0000	421	8	\$98	\$185	· <b>\$</b> 0	\$0	\$0	0.00
200	NODDINGERON MINIST LIFE INC. CO.	0.3502	49	14,110	\$8,497,629	\$8,482,257	\$202,486	\$2,321,740	\$7,442,510	87.74
302 303	NORTHWESTERN MUTUAL LIFE INS CO NORTHWESTERN NATIONAL LIFE INS CO	0.0863	110	11,865	\$2,095,180	\$2,055,269	\$0	\$3,024,608	\$3,013,825	146.64
304	OCCIDENTAL LIFE INS CO OF NC	0.0077	235	763	\$186,997	\$187,170	<b>\$</b> 0	\$95,219	\$110,499	59.04
305	OHIO LIFE INSURANCE COMPANY	0.0005	345	23	\$12,008	\$11,460	\$0	\$1,850	\$5,450	47.56
306	OHIO NATIONAL LIFE ASSURANCE CORP	0.0124	210	375	#301,000	\$300,228	<b>\$</b> 0	<b>\$</b> 78,869	\$78,250	26.06
307	OHIO NATIONAL LIFE INS CO THE	0.0208	189	928	\$505,845	<b>\$506,459</b>	<b>\$</b> 0	\$343,237	\$382,158	75.46
308	OHIO STATE LIFE INSURANCE CO, THE	0.0000	403	2	\$525	\$540	<b>\$</b> 0	<b>\$</b> 0	<b>\$</b> 0	0.00
309	OLD AMERICAN INSURANCE COMPANY	0.0277	175	8,010	\$671,121	<b>\$693,304</b>	\$0	\$433,515	\$331,708	47.84
310	OLD RELIANCE INSURANCE COMPANY	0.0000	398	3	<b>\$668</b>	\$388	<b>\$</b> 0	<b>\$0</b>	<b>\$0</b>	0.00
311	OLD REPUBLIC LIFE INSURANCE COMPANY	0.0096	223	6,902	\$232,230	\$233,159	<b>\$</b> 0	\$128,819	\$136,241	58.43
312	OLD UNITED LIFE INSURANCE COMPANY	0.0259	179	2,577	\$627,426	\$449,381	<b>\$</b> 0	\$95,799	\$156,820	34.90
313	OLD WESTERN LIFE INSURANCE COMPANY	0.0609	136	23,570	\$1,478,076	\$1,342,962	<b>\$0</b>	\$537,159 \$26,205	\$602,800 419,427	44.89 11.43
314	OZARK NATIONAL LIFE INSURANCE CO	0.0065 0.0362	248 160	2,790 7,018	\$157,107 \$878,703	\$161,266 \$875,697	\$0 \$0	\$13,645,977	\$18,427 \$12,553,831	1433.58
315 316	PACIFIC MUTUAL LIFE INSURANCE CO PAN AMERICAN LIFE INSURANCE COMPANY	0.0656	127	12,705	\$1,591,041	\$1,586,499	\$0	\$973,249	\$972,687	61.31
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317	PAN WESTERN LIFE INS CO	0.0000	418	1	<b>\$133</b>	<b>\$133</b>	\$0	<b>\$0</b>	\$0	0.00
318	PAUL REVERE LIFE INSURANCE CO	0.3434	50 237	12,409 436	\$8,333,588 \$180,451	#8,529,260	\$0 \$0	<b>\$3,147,856</b> <b>\$18,785</b>	\$4,747,426 \$53,406	55.66 40.90
319 320	PEKIN LIFE INSURANCE COMPANY PENINSULAR LIFE INSURANCE COMPANY	0.0074 0.0002	366	22	\$180,451 \$4,467	\$130,566 \$5,277	<b>\$</b> 0	\$2,116	\$1,120	21.22
320	PENINSULAR LIFE INSURANCE COMPANY PENN MUTUAL LIFE INSURANCE CO THE	0.0070	240	151	\$170,352	<b>\$163,636</b>	<b>\$1,404</b>	\$19,397	\$14,410	8.81
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322	PENNSYLVANIA LIFE INSURANCE COMPANY	0.1603	75 295	14,965	\$3,888,893 \$67,842	<b>\$3,988,303</b>	#0 #0	\$1,558,013 \$82,654	\$2,707,481 \$35,161	67.89 40.39
323 324	PEOPLES SECURITY LIFE INSURANCE COMPANY PFL LIFE INSURANCE COMPANY	0.0028 0.4260	43	34 7,491	\$10,336,540	\$87,051 \$10,262,321	\$ 0 \$ 0	\$5,490,631	\$5,890,679	57.40
324	PHE LIFE INSURANCE COMPANY  PHF LIFE INSURANCE COMPANY	0.4200	434	7,491	\$10,330,340	\$10,202,321 <b>\$</b> 0	<b>\$</b> 0	\$37,198	\$89,875	
326	PHILADELPHIA AMERICAN LIFE INS CO	0.0021	308	19	<b>\$50,570</b>	\$48,325	\$0	\$216,134	\$187,997	389.03
207	DUOPNIV AMPDICAN LIPE THE CO	0.0573	140	22,827	\$1,391,516	\$1,086,107	<b>\$</b> 0	<b>\$725,991</b>	<b>\$896,584</b>	82.55
327 328	PHOENIX AMERICAN LIFE INS CO PHOENIX HOME LIFE MUTUAL INS CO	0.0573	88	20,436	\$2,669,953	\$3,112,979	<b>\$</b> 2	\$1,837,331	\$2,046,204	65.73
328 329	PHYSICIANS MUTUAL INSURANCE COMPANY	0.5868	30	36,599	\$14,238,617	\$14,194,354	<b>\$</b> 0	\$8,357,690	\$8,397,276	59.16
330	PIERCE NATIONAL LIFE INSURANCE CO	0.0000	426	13	<b>\$65</b>	\$65	<b>\$</b> 0	#0	<b>\$</b> 0	0.00
331	PIONEER LIFE INSURANCE CO OF IL	0.5094	37	12,455	\$12,360,345	<b>\$</b> 12,650,632	<b>\$</b> 0	\$8,074,646	\$7,589,917	60.00

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF Insureds	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
332 333 334 335 336	PM GROUP LIFE INS CO PRAIRIE STATES LIFE INSURANCE CO PREFERRED LIFE INS CO OF NEW YORK PREFERRED RISK LIFE INSURANCE CO PRIMERICA LIFE INSURANCE COMPANY	0.0628 0.0005 0.0000 0.0084 0.0027	135 346 405 229 299	4,860 337 9 234 118	\$1,524,915 \$11,270 \$453 \$204,057 \$64,485	\$1,509,367 \$9,558 \$454 \$203,166 \$65,428	\$0 \$0 \$0 \$0 \$0	\$1,032,020 \$1,300 \$0 \$62,989 \$8,313	\$1,035,104 \$2,886 \$0 \$55,042 \$8,182	68.58 30.19 0.00 27.09 12.51
337 338 339 340 341	PRINCIPAL MUTUAL LIFE INS CO PROFESSIONAL INS CORPORATION PROTECTIVE LIFE INSURANCE COMPANY PROVIDENT INDEMNITY LIFE INS CO PROVIDENT LIFE AND ACCIDENT INS CO	3.8243 0.0050 0.0884 0.0080 0.4858	4 260 108 232 39	140,396 355 7,658 81 13,982	\$92,797,400 \$121,398 \$2,145,714 \$194,478 \$11,787,729	\$93,124,261 \$126,991 \$2,139,224 \$193,588 \$12,120,737	\$258,133 \$0 \$0 \$0 \$0 \$0	\$72,640,238 \$129,550 \$1,278,922 \$136,142 \$4,922,459	\$73,444,643 \$143,844 \$1,373,089 \$129,722 \$8,415,617	78.87 113.27 64.19 67.01 69.43
342 343 344 345 346	PROVIDENT LIFE AND CASUALTY INS CO PROVIDENT MUTUAL LIFE INS CO OF PHIL* PROVIDENTIAL LIFE INSURANCE COMPANY PROVIDERS FIDELITY LIFE INS CO PROVIDIAN LIFE AND HEALTH INSURANCE CO	0.0030 0.0041 0.0041 0.0001 0.1215	290 269 270 381 85	80 410 183 2 10,000	\$72,485 \$99,714 \$99,454 \$1,980 \$2,947,724	\$74,853 \$101,589 \$98,942 \$1,980 \$2,948,805	\$0 \$0 \$0 \$0 \$0	\$48,356 \$99,575 \$49,381 \$1,472 \$1,821,959	\$65,750 \$71,314 \$47,819 \$-937 \$1,669,171	87.84 70.20 48.33 56.60
347 348 349 350 351	PRUDENTIAL INSURANCE CO OF AMERICA THE PYRAMID LIFE INSURANCE COMPANY RELIABLE LIFE INSURANCE COMPANY* RELIANCE STANDARD LIFE INSURANCE CO* REPUBLIC VANGUARD LIFE INSURANCE CO	6.4361 0.0646 0.0702 0.0291 0.0133	3 130 120 171 205	314,592 1,627 73,031 13,159 879	\$156,172,720 \$1,567,316 \$1,703,208 \$707,216 \$323,230	\$146,061,875 \$1,576,814 \$1,888,126 \$715,753 \$307,722	\$510,811 \$0 \$0 \$0 \$0 \$0	\$136,850,260 \$1,122,853 \$1,129,557 \$756,317 \$72,895	\$141,546,453 \$915,073 \$1,129,019 \$1,052,887 \$104,426	96.91 58.03 59.80 147.10 33.94
352 353 354 355 356	RESERVE NATIONAL INSURANCE COMPANY ROYAL ARCANUM, SUPPEME COUNCIL OF ROYAL MACCABEES LIFE INSURANCE CO RUSHMORE NATIONAL LIFE INSURANCE CO SAFECO LIFE INSURANCE COMPANY*	0.4870 0.0000 0.0732 0.0000 0.0969	38 434 118 404 101	17,563 2 1,564 3 18,548	\$11,817,462 \$0 \$1,777,039 \$490 \$2,351,865	\$12,055,927 \$47 \$1,795,797 \$485 \$2,347,295	\$0 \$0 \$0 \$0 \$0	\$7,922,441 \$0 \$453,169 \$0 \$1,797,327	\$7,803,978 \$0 \$251,545 \$0 \$1,817,350	64.73 0.00 14.01 0.00 77.42
357 358 359 360 361	SECURA LIFE INSURANCE CO SECURITY ASSURANCE COMPANY SECURITY BENEFIT LIFE INSURANCE CO SECURITY GENERAL LIFE INSURANCE CO SECURITY LIFE INS CO OF AMERICA	0.0000 0.0005 0.0023 0.1102 0.0244	427 341 304 87 182	1 18 290 1,789 22,857	\$60 \$13,085 \$56,814 \$2,674,145 \$592,093	\$-267 \$14,893 \$56,685 \$2,551,582 \$622,532	\$0 \$0 \$0 \$0 \$0	#0 #5,664 #64,768 #1,712,738 #297,796	\$0 \$5,104 \$61,096 \$1,707,215 \$257,695	34.27 107.78 66.91 41.39
362 363 364 365 366	SECURITY LIFE OF DENVER INSURANCE CO* SECURITY MUTUAL LIFE INS CO OF NE SECURITY MUTUAL LIFE INS CO OF NY SECURITY-CONNECTICUT LIFE INS CO SENTRY LIFE INSURANCE CO (L&H ACCT)	0.0044 0.0005 0.0115 0.0004 0.0439	266 340 213 349 151	2,353 28 1,100 83 734	\$107,341 \$13,331 \$279,052 \$9,305 \$1,065,711	\$115,821 \$13,452 \$316,340 \$3,636 \$1,204,841	#0 #0 #5,746 #0 #0	\$151,419 \$44,228 \$2,154 \$0 \$766,810	\$151,441 \$33,636 \$3,731 \$0 \$927,361	130.75 250.04 1.18 0.00 76.97
367 368 369 370 371	SETTLERS LIFE INSURANCE COMPANY SHELTER LIFE INSURANCE CO SIERRA HEALTH & LIFE INS CO INC SIGNATURE LIFE INS CO OF AMERICA, THE SLOVENE NATIONAL BENEFIT SOCIETY	0.0012 0.5456 0.0013 0.0019 0.0000	321 33 318 311 388	174 9,128 1,180 763 88	\$30,110 \$13,238,448 \$32,207 \$47,236 \$1,159	\$30,140 \$13,479,006 \$40,387 \$48,138 \$1,159	\$0 \$0 \$0 \$0 \$0	\$0 \$11,197,523 \$0 \$23,464 \$1,030	\$0 \$9,240,885 \$6,439 \$13,584 \$879	0.00 68.56 15.94 28.22 75.84
372 373 374 375 376	SMA LIFE ASSURANCE COMPANY SOUTHLAND LIFE INSURANCE COMPANY STANDARD INSURANCE COMPANY STANDARD LIFE AND ACCIDENT INS CO STANDARD LIFE INS CO OF INDIANA	0.0279 0.0010 0.0916 0.3333 0.0000	174 328 104 51 395	838 291 29,153 15,825 5	\$677,711 \$24,154 \$2,222,337 \$8,087,052 \$733	\$673,342 \$23,834 \$2,245,395 \$8,262,326 \$733	\$0 \$0 \$0 \$0 \$0	#51,933 #0 #1,453,228 #5,796,615 #0	\$75,716 \$0 \$3,711,040 \$5,356,866 \$0	11.24 0.00 165.27 64.83 0.00
377 378 379 380 381	STANDARD SECURITY LIFE INS CO OF NEWYOR STATE LIFE INSURANCE COMPANY STATE MUTUAL INSURANCE CO STATE MUTUAL LIFE ASSUR CO OF AMERICA STATESMAN NATIONAL LIFE INS CO THE	0.0402 0.0002 0.0029 0.3138 0.0112	156 365 291 54 215	1,650 9 53 45,641 201	\$974,843 \$4,947 \$71,258 \$7,613,368 \$271,338	\$995,021 \$4,155 \$67,216 \$7,852,829 \$274,695	\$0 \$0 \$0 \$0 \$0	\$495,483 \$2,815 \$0 \$3,001,387 \$200,481	\$488,645 \$2,820 \$9,316 \$3,181,345 \$192,585	49.11 67.87 13.86 40.51 70.11
382 383 384 385 386	STERLING INVESTORS LIFE INS CO SUN LIFE ASSURANCE CO OF CANADA SURETY LIFE INSURANCE COMPANY TIME INSURANCE COMPANY TMG LIFE INSURANCE COMPANY	0.0049 0.0605 0.0000 0.5261 0.1615	261 137 434 36 74	48 9,284 0 15,197 1,835	\$119,809 \$1,467,651 \$0 \$12,765,284 \$3,919,687	\$119,809 \$1,491,796 \$0 \$12,704,805 \$3,902,647	\$0 \$0 \$0 \$0 \$0	\$13,756 \$1,075,497 \$420 \$7,313,964 \$2,316,029	\$38,507 \$1,234,478 \$316 \$7,523,234 \$2,383,742	32.14 82.75 59.22 61.08

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OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF Insureds	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
000	40112									
387	TRANS-GENERAL LIFE INSURANCE COMPANY	0.0237	184	3,177	\$575,125	<b>\$</b> 573,59 <b>4</b>	<b>\$</b> 0	#242,711	\$246,236	42.93
388	TRANSAMERICA OCCIDENTAL LIFE INS CO	0.0162	198	578	\$394,117	\$372,538	<b>\$</b> 0	\$133,978	\$121,165	32.52
389	TRANSPORT LIFE INSURANCE COMPANY	0.1375	80	5,008	\$3,335,942	#3,460,698	<b>\$</b> 0	\$2,959,686	\$2,977,155	86.03
390	TRAVELERS INSURANCE COMPANY THE	1.7516	7	36,984	\$42,504,046	\$40,865,924	<b>\$</b> 0	\$32,622,869	\$33,507,029	81.99
391	TRAVELERS PROTECTIVE ASSOC OF AMERICA	0.0068	245	11,739	\$164,460	<b>\$164,460</b>	<b>\$</b> 0	\$150,424	\$150,424	91.47
392	TRUSTMARK INSURANCE CO (MUTUAL)	0.5885	29	39,708	\$14,280,328	\$14,133,689	<b>#</b> 0	\$9,304,397	\$9,815,982	69.45
393	U S FINANCIAL LIFE INSURANCE CO	0.0000	413	-0	\$210	\$210	<b>\$</b> 0	\$0 437. 113	<b>\$</b> 0	0.00
394	U S LETTER CARRIERS' MUTUAL BENEFIT ASS	0.0034	279	521	\$83,534	\$83,742	<b>\$</b> 0	\$37,113	\$38,026	45.41
395	UKRAINIAN NATIONAL ASSOCIATION	0.0000 0.0075	430 236	2 944	\$22 \$180,847	\$22 \$180,847	\$0 \$0	\$0 \$122,770	\$0 \$122,770	0.00 67.89
396	UNILIFE INS CO				,	, ,	•	•	• •	
397	UNION BANKERS INSURANCE COMPANY	0.4414	41	9,608	\$10,710,196	\$10,518,518	<b>\$</b> 0	\$7,067,971	<b>\$7,548,365</b>	71.76
398	UNION BENEFIT LIFE INS CO	0.0007	333	358	\$18,031	\$18,207	<b>#</b> 0	\$4,563	\$3,842	21.10
399	UNION CENTRAL LIFE INSURANCE CO	0.0255	180	1,128	\$619,493	\$624,421	<b>\$0</b>	\$151,978	\$191,317	30.64
400	UNION FIDELITY LIFE INSURANCE CO	0.3066	55 147	63,800	\$7,439,784 \$1,164,407	\$6,067,944	\$0 \$64,663	\$2,852,933 \$494,813	<b>\$3,017,037</b> <b>\$486,621</b>	49.72 42.07
401	UNION LABOR LIFE INSURANCE COMPANY	0.0480	147	36,147	\$1,164,407	\$1,156,700	•	•		
402	UNION SECURITY LIFE INSURANCE CO	0.1081	92	12,404	\$2,623,968	\$1,951,700	<b>\$</b> 0	\$632,228	\$727,843	37.29
403	UNITED AMERICAN INSURANCE COMPANY	0.7052	24	14,937	\$17,110,852	\$17,499,119	<b>\$0</b>	\$10,688,323	\$10,690,480	61.09
404	UNITED BENEFIT LIFE INSURANCE COMPANY	0.0206	191	226	\$498,689	\$494,651	<b>\$</b> 0	\$243,075	\$256,279	51.81
405	UNITED COMMERCIAL TRAVELERS OF AMERICA	0.0110	216	2,279	\$267,444	\$224,703	<b>\$</b> 0	\$123,342 \$22,450	\$157,254 \$17,119	69.98
406	UNITED COMPANIES LIFE INSURANCE CO	0.0015	316	357	\$36,273	\$36,549	<b>\$</b> 0			46.84
407	UNITED FAMILY LIFE INSURANCE CO	0.0000	422	1	<b>\$92</b>	<b>\$92</b>	<b>#</b> 0	#0	\$0	0.00
408	UNITED FIDELITY LIFE INSURANCE CO		_:	2	\$ . 2 , 443	\$1,589	\$0	\$0	\$ -1,427	
409	UNITED HEALTH AND LIFE INSURANCE CO	0.8060	22	118,776	\$19,556,727	\$13,611,342	<b>#</b> 0	\$12,473,623	\$13,625,218	100.10
410	UNITED HERITAGE MUTUAL LIFE INS CO	0.0003	357	19 15	\$6,954 45,143	\$7,177 45,142	#0 #0	\$0 \$0	\$0 \$0	0.00 0.00
411	UNITED HOME LIFE INSURANCE COMPANY	0.0002	363		\$5,142	\$5,142	•	·	,	
412	UNITED INSURANCE COMPANY OF AMERICA	0.0189	192	4,858	\$457,562	\$478,517	<b>\$</b> 0	\$253,940	\$213,970	44.72
413	UNITED LIBERTY LIFE INSURANCE COMPANY	0.0000	416	2	\$168	\$162	<b>\$</b> 0	\$0	\$0	0.00
414	UNITED LIFE INSURANCE COMPANY	0.0041	268	498	\$100,172	\$93,807	<b>#</b> 0	\$71,640	<b>\$153,070</b>	163.18
415	UNITED OF OMAHA LIFE INS CO	0.7307	23	79,978 0	\$17,730,491	\$17,568,016	<b>\$</b> 0 <b>\$</b> 0	\$14,713,491 \$18,558	\$14,169,013 \$26,362	80.65 31014.1
416	UNITED SERVICES LIFE INSURANCE CO	0.0000	423	· ·	<b>\$85</b>	#85	•			
417	UNITED STATES LIFE INS CO NY	0.0798	114	2,010	\$1,936,409	\$1,931,426	<b>\$</b> 0	\$979,930	\$975,654	50.51
418	UNITED TEACHER ASSOCIATES INSURANCE CO*	0.0103	217	810	\$250,543	\$313,474	\$0	\$348,697	\$304,821	97.24
419	UNITED WISCONSIN LIFE INSURANCE COMPANY	1.0797	16	16,399	\$26,199,702	\$26,018,664	\$0	\$16,490,003	\$17,502,722	67.27
420	UNITED WORLD LIFE INSURANCE COMPANY	0.0102	218	294	\$248,454	\$249,346	<b>\$0</b>	\$163,451 \$73,011	\$171,288 \$60,461	68.69
421	UNIVERSAL GUARANTY LIFE INS CO	0.0002	360	31	<b>\$</b> 5,763	\$5,768	#0	<b>\$72,911</b>	\$69,461	1204.25
422	UNIVERSAL LIFE INSURANCE COMPANY THE	0.0039	272	165	\$93,586	\$93,586	<b>\$</b> 0	\$29,891	\$33,506	35.80
423	UNIVERSAL UNDERWRITERS LIFE INS CO	0.0291	172	2,836	\$704,934	\$428,067	<b>\$</b> 0	\$210,249	\$193,228	45.14
424	UNIVERSE LIFE INSURANCE CO, THE*	0.1085	91	2,516	\$2,632,889	\$2,620,295	<b>\$</b> 0	<b>\$1,718,804</b>	\$1,501,969	57.32
425	UNUM LIFE INS CO OF AMERICA	1.2935	14	224,609 1,650	\$31,386,519 \$834,953	\$31,143,670 \$836,987	<b>#3</b>	#19,098,474 #479,329	\$28,123,010 \$770,200	90.30 92.02
426	USAA LIFE INSURANCE COMPANY	0.0344	164	•	•		#0			
427	USLIFE CREDIT LIFE INSURANCE CO*	0.0446	150	10,171	\$1,083,108	<b>\$1,025,812</b>	<b>#</b> 0	\$422,798	<b>\$454,893</b>	44.34
428	VALLEY FORGE LIFE INSURANCE COMPANY	0.0012	324	3,297	\$28,195	\$28,425	<b>\$</b> 0	<b>\$</b> 500	\$500	1.76
429	VETERANS LIFE INS CO	0.0131	206	2,307	<b>\$317,979</b>	\$319,905	#0	<b>#102,303</b>	\$92,889	29.04
430	VICTORY LIFE INSURANCE COMPANY	0.0000	393	10 <b>41</b> 7	\$820 474 573	\$699 *67.605	<b>\$0</b>	\$0 #31 153	\$0 \$60,498	0.00 89.38
431	VISTA LIFE INSURANCE COMPANY	0.0031	289		<b>\$74,573</b>	<b>\$67,685</b>	#0	<b>\$31,152</b>		
432	VOYAGER LIFE INSURANCE COMPANY	0.0008	331	73	\$19,430	\$36,829	<b>\$</b> 0	\$14,336	\$10,984	29.82
433	VULCAN LIFE INSURANCE COMPANY	0.0066	246	752	\$160,343	\$165,284	<b>\$</b> 0	\$135,230	\$90,501	54.75
434	WABASH LIFE INSURANCE COMPANY	0.0090	226	1,614	\$218,999	\$218,999	<b>\$0</b>	\$179,803	\$179,803 \$10,000,713	82.10
435	WASHINGTON NATIONAL INSURANCE CO*	0.5832	31	76,820 6	\$14,151,932	\$14,636,570	<b>\$0</b>	\$10,921,522 \$15,000	\$10,992,713	75.10
436	WEST COAST LIFE INSURANCE COMPANY*	0.0000	392	0	<b>\$917</b>	<b>\$931</b>	<b>\$</b> 0	\$15,000	\$18,747	2013.64
437	WESTERN AND SOUTHERN LIFE INS CO	0.0371	159	9,665	\$900,467	\$898,294	<b>\$58</b>	\$1,324,466	\$1,406,803	156.61
438	WESTERN DIVERSIFIED LIFE INSURANCE CO	0.0216	187	2,588	\$524,490	\$295,842	<b>\$</b> 0	\$69,759	\$85,719	28.97
439	WESTERN FIDELITY INSURANCE COMPANY	0.0439	152	679	<b>\$1,065,137</b>	\$1,062,029	\$0	\$473,803	<b>\$437,080</b>	41.16
440	WILLIAM PENN ASSOCIATION	0.0000	424	87	\$84 4.422	\$84 40 530	<b>\$</b> 0	\$0 45.013	#0 #5 134	0.00
441	WINTERTHUR LIFE RE INSURANCE CO	•	•	8 /	\$-427	\$2,579	<b>\$</b> 0	<b>\$5,013</b>	\$5,134	199.07

. OBS	COMPANY NAME	MARKET SHARE	RANK BY MARKET SHARE	NUMBER OF INSUREDS	DIRECT PREMIUM WRITTEN	DIRECT PREMIUM EARNED	DIVIDENDS PAID	DIRECT LOSSES PAID	DIRECT LOSSES INCURRED	LOSS RATIO
442	WISCONSIN NATIONAL LIFE INSURANCE CO*	0.0001	378	7	#2,754	\$2,778	<b>\$</b> 0	\$7,207	\$-285	
443	WOODMEN ACCIDENT AND LIFE COMPANY*	0.0566	141	1,655	\$1,374,199	\$1,368,364	\$0	\$813,807	\$842,261	61.55
444	WOODMEN OF THE WORLD LIFE INS SOCIETY	0.0010	327	98	\$24,750	\$24,846	\$622	\$6,106	\$11,609	46.72
445	WORKMENS BENEFIT FUND OF THE U S OF AM	0.0000	397	42	\$674	<b>\$674</b>	\$0	\$1,046	\$0	0.00
446	WORLD INSURANCE COMPANY	0.1164	86	2,473	\$2,824,278	\$2,854,292	. #0	\$2,087,978	\$2,165,725	75.88
447	ZALE LIFE INSURANCE COMPANY	0.0003	356	464	\$7,122	\$7.122	<b>\$</b> 0	\$142	\$1,993	27.98
448	ZURICH LIFE INSURANCE CO OF AMERICA	0.0000	428	1	\$54	\$54	<b>š</b> 0	\$0	\$0	0.00
		## <b>#</b> #####		EF#=F##=	**=========		========			*=====
	TOTAL	100.000		7,457,381	\$2,426,517,834	\$2,447,802,972	\$2,519,226	\$1,936,138,828	\$1,852,823,068	75.69

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# **DEFINITION OF TERMS**

## Life Insurance

**Number Of Insureds:** For individual policies, the number of insured must include dependents. For group policies, the number of insureds must equal the number of certificate holders plus all dependents.

Market Share: The dollar amount of direct premium or annuity considerations by company divided by the total amount of direct premium and annuity considerations industry-wide for the particular line of business being analyzed, expressed as a percentage.

Rank by Market Share: The relative position a company attained in the data year compared to all companies reporting premiums (or annuity considerations) for each line of business. Rankings are based on a descending order of market share, i.e. the company with the largest market share is given the ranking of 1 (one).

**Direct Premiums:** The dollar amount charged when a policyholder contracts for life insurance coverage before reinsurance has been ceded and/or assumed. Rules of life insurance accounting require reporting premiums actually collected.

Annuity Considerations: Single payment or periodic payments which are made to purchase an annuity. "Consideration" is a term from contract law for payment given by one party to obligate the other to performance specified by contract.

**Dividends Paid:** The dollar amount paid to policyholders under participating agreements. These dividends are paid to policyholders after coverage has expired for which they have paid premium. Dividends paid to company stockholders are not included.

Direct Claims and Benefits Paid: The dollar amount paid in performance of obligations imposed by life or annuity contracts including death benefits, matured endowments, annuity benefits, surrender values, and other claims. Includes amounts paid during the current year for obligations incurred in prior years but not obligations to be paid in future years. This is a cash flow item only and not a measure of the profitability or the cost of current coverages.

Life Insurance in Force: The value of life insurance in force at year end, which is equal to the amount of insurance in force the previous year plus new contracts issued less contracts ceased during the year.

Benefits Ratio: The dollar amount of direct claims and benefits paid plus the dollar amount of direct dividends paid divided by the dollar amount of direct premium and/or annuity considerations for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims, benefits, and/or dividends.

Whole Life: A life insurance contract arrangement by which the insured person, upon payment of premium, is guaranteed that upon death, a named beneficiary will receive a stated amount. Though legally whole life contracts are nondivisible entities, they continue to be explained as a combination of "term insurance protection" and "savings". A policyholder may borrow from the insurer an amount up to the cash value, at a contractual rate of interest, using the cash value as collateral. Premiums for a whole life policy may be paid over the life of the insured or for a limited period during which the higher premium charged pays up the policy.

**Term Life:** Life insurance which stays in effect for only a specified, limited period. If an insured dies within that period, the beneficiary receives the death payments. If the insured survives, the policy ends and the beneficiary receives nothing.

Universal Life: A life insurance policy under which (1) premiums are flexible, not fixed; (2) protection is adjustable, not fixed; and (3) insurance company expenses and other charges are specifically disclosed to a purchaser.

Graded Death Benefit: A death payment that increases with the age of an insured. Graded benefits may increase gradually and then level off, or may increase sharply before becoming level.

Credit Life: Insurance issued to a creditor to cover the life of a debtor for an outstanding loan. If the debtor dies prior to repayment of the debt, the policy will pay off the balance of the amount outstanding.

Variable Life: Any individual policy which provides for life insurance the amount or duration of which varies according to the investment experience of any separate account(s) established and maintained by the insurer as to the policy pursuant to section 376.309, RSMo of the insurance laws of the state of domicile of a foreign or alien insurer.

Annuities: Contract sold by insurance companies that pays a periodic income benefit for the life of the person (the annuitant) purchasing the contract, or for a specified length of time.

Ordinary Allocated: An agreement by an insurer guaranteeing that a specific sum of money will be paid in the future, usually as monthly income, to the annuitant. Unallocated: Contract providing for dollars deposited therein to accumulate at a guaranteed or "current" rate of interest as declared by the company. The funds accumulating in the contract are not allocated to specific persons.

Variable (Excluding Unallocated): An annuity in which premium payments are used to purchase accumulation units, their number depending on the value of each unit. The value of a unit is determined by the value of the portfolio of stocks in which the insurance company invests the premiums.

Modified Guaranteed: Deferred annuity contract, the underlying assets of which are held in a separate account and the values of which are guaranteed if held for specified periods. It contains nonforfeiture values that are based upon a market-value adjustment formula if held for shorter periods. This formula may or may not reflect the value of assets held in the separate account. The assets underlying the contract must be in a separate account during the period when the contract holder can surrender the contract.

**Deposit-Type Funds:** Premiums, annuity considerations, deposits, and other annuity income not reported on previous lines as direct premiums or annuity considerations, for which individual annuitants can be identified as Missouri residents. This applies to contracts on an individual or group basis.

# **DEFINITION OF TERMS**

### Accident & Health

**Number Of Insureds:** For individual policies, the number of insured must include dependents. For group policies, the number of insureds must equal the number of certificate holders plus all dependents.

Market Share: The dollar amount of direct premiums written by company divided by the total amount of direct premiums written industry-wide for the particular line of business being analyzed, expressed as a percentage.

Rank by Market Share: The relative position a company attained in the data year to all companies reporting premiums for each line of business. Rankings are based on a descending order of market share, i.e. the company with the largest market share is given the ranking of 1.

**Direct Premiums Written:** Amount charged when a policyholder contracts for insurance coverage before reinsurance has been ceded and/or assumed.

**Direct Premiums Earned:** The part of premium attributable to the coverage already provided in a given period before reinsurance has been ceded and/or assumed.

**Dividends Paid:** The dollar amount paid to policyholders under participating agreements. These dividends are paid to policyholders after coverage has expired for which they have paid premium. Dividends paid to company stockholders are not included.

Direct Losses Paid: The sum of all payments made during the year for the benefit of insurance claimants, before reinsurance has been ceded and/or assumed. These payments include amounts paid in the current year for claims arising from coverage in prior years, and exclude amounts which will be paid in future years for claims arising from the current year. Hence, this item is not a measure of the actual cost of current coverages, but only of current cash flows.

**Direct Losses Incurred:** The sum of direct losses paid plus an estimate at the close of the year of the amounts to be paid in the future for all claims arising from the current and all prior years, minus the corresponding estimate made at the close of business for the preceding year. Incurred losses reported include estimated amounts unpaid for incurred-but-not-reported (IBNR) claims.

Loss Ratio: The dollar amount of direct losses incurred divided by the dollar amount of premiums earned for the particular line of business being analyzed, expressed as a percentage. This is an accounting representation of the portion of each premium dollar which is needed to honor a company's promise to pay claims.

Medical Expense: A form of health insurance that provides benefits for medical, surgical, and hospital expenses.

Medicare Supplement: A group or individual policy of accident and sickness insurance or a subscriber contract of hospital and medical service associations or health maintenance organizations, other than a policy issued pursuant to a contract under Section 1876 or Section 1833 of the federal Social Security Act, which is advertised, marketed or designed primarily as a supplement to reimbursements under Medicare for the hospital, medical or surgical expenses of persons eligible for Medicare.

Long Term Care: Any policy, contract, certificate, evidence of coverage or rider advertised, marketed, offered or designed to provide coverage for not less than twelve consecutive months for each covered person on an expense incurred, indemnity, prepaid or other basis; for one or more necessary or medically necessary diagnostic, preventive, therapeutic, rehabilitative, maintenance of personal care services, provided in a setting other than an acute care unit of a hospital. Such term includes group and individual annuities and life insurance policies or riders which provide directly or which supplement long-term care insurance. Such term also includes a policy or rider which provides for payment of benefits based upon cognitive impairment or the loss of functional capacity.

Specified Disease: A policy for certain specified diseases only, such as cancer, heart attacks, scarlet fever, smallpox, polio, tetanus, etc.

Accident Only: A form of health insurance against loss by bodily injury.

**Disability Income:** A form of health insurance that provides periodic payments to replace income, actually or presumptively lost, when the insured is unable to work as a result of sickness or injury.

Limited Benefit: Policy that pays only for specified contingencies in contrast to one paying for all contingencies other than those excluded.

Short Term Credit Disability: Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other credit transaction while the debtor is disabled for durations of less than 10 years.

Long Term Credit Disability (Mortgage): Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other credit transaction while the debtor is disabled for durations of 10 years or more.

**Credit Unemployment:** Insurance on a debtor to provide indemnity payments becoming due on a specific loan or other transaction on credit when the debtor is involuntarily unemployed.

**Stop Loss:** A policy, certificate, contract endorsement, attachments, amendments or other modifications to that contract, which protects an employer, trustee, or association against an aggregate amount of claims over a period, by insuring against losses of an employer's self-funded health plan, or losses in excess of a specified amount or percentage of the earned premium income.